### **Brooks Resources Pioneers Bend Central District Vision**

### **New BCD Project in Design Phase Set to Provide More Residential Options**



#### by SIMON MATHER — CBN Feature Writer

ong-term private real development company Resources is helping lead the way in new housing options for Bend's growing community with plans in the works for a new 139-unit, five-story, vertical mixeduse building to be called 181 Franklin.

The concept, now in the design phase, for a location in the Bend Central District (BCD) currently occupied by Blue Dog RV on Franklin Avenue is pioneering the vision of the city's new zoning for the area, including providing for more residential uses.

The BCD spans around 206 acres in total and is in the heart of Bend between downtown and Pilot Butte in Midtown and surrounding areas west to the Parkway and east including the Fourth Street area. City leaders says the creation of the zone is intended "to implement the goals and objectives for the creative redevelopment of the central Third Street Corridor."

Primary aims include to:

- · Provide for a wide range of residential, commercial and office uses throughout the BCD that result in a walkable, vibrant, diverse mixeduse district, with an emphasis on commercial uses at street level on designated main streets.
- Provide a variety of residential development types and greater density of development, with a transition area adjacent to the existing residential neighborhood east of Fourth Street.
- · Provide for development that is

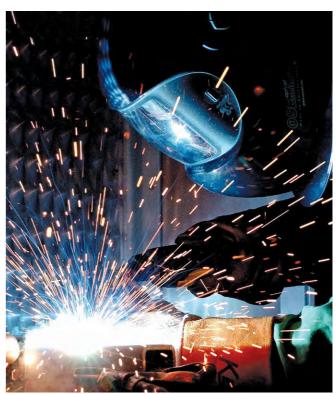
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### **Central Oregon Manufacturing** is Bouncing Back

#### by RONNI WILDE — CBN Reporter

espite intense obstacles over the past year and eight months — including a global health crisis, labor dirge and supply chain shortage — the manufacturing sector in Central Oregon marches on. Every community in the region has craftsman-related businesses, and most are soldiering through regardless of the challenges they encounter along the way.

"Manufacturing in Central Oregon is certainly alive and well, despite major economic and operational shocks over the past year," says Roger Lee, CEO of Economic Development for Central Oregon (EDCO). "COVID and government reaction to the health crisis have impacted nearly every manufacturer in our region. Some broke sales and profit records in recent years, while others actually had to close their doors permanently — the fallout has been that divergent." He continues, "Manufacturing jobs overall, as measured by the Employment Department, were among the most adversely impacted sectors from the ongoing health crisis, losing a higher number and percentage of employees than all but a few industry categories. But our goods-producing businesses in the region have bounced back — many reaching pre-pandemic levels already. Others have accelerated their investments in machinery and robotics to further automate production processes, as finding people willing to work has proven stubbornly difficult.



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### 15th Annual



### **Congratulations to This Year's Award Recipients!**

#### by JEFF MARTIN — CBN President/CEO, Cascade Publications Inc.

t's hard to believe that we started this award 15 years ago. The alumni list of past winners is long and full of incredible people. The list of winners for 2018-2021 can be found on page 18 of this publication, and the lists for previous years' winners can be found online at CascadeBusNews.com. I'm sure you will recognize many of the names listed. You can also find profiles of this year's winners on pages 9-18.

We received over 30 nominations, and all are worthy of recognition; however, we are not able to award everyone, every year. Those chosen by the committee share a commonality of crushing it in their specific industry, and giving back to our Central Oregon community.

We've held the awards party at Mt. Bachelor Village,

Broken Top Club, Tetherow and most recently the Oxford Hotel. Unfortunately, we will not be holding the event this year for obvious reasons. However, when things calm down a bit, CBN will host an Accomplished bash to honor the 2020 and 2021 recipients. Stay tuned.

Thank you to all of those who nominated! If your nominee wasn't selected this year, please do so again in 2022. Usually, it comes down to age or community involvement. Feel free to reach out for more clarification.

Thank you, class of 2021, for all you do for our community and beyond!

Cheers!

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Bend, Oregon



#### INDUSTRIAL



#### RETAIL



#### MULTI FAMILY



700 NE Hemlock Ave. Redmond, OR 97756 \$1,700,000

Highly desirable M2 Industrial Land located in north Redmond's Industrial Park. This 4.54 acre piece is ideally suited for development with 3.54 acres of the property being fully fenced. Access to all city services. In addition, this property has water rights from Central Oregon Irrigation and contains a usable cistern.



2240 NE 3rd St. Prineville \$1,100,000

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#### **HOT NEWS**

#### **RECENT TRANSACTIONS**

Compass Commercial Real Estate Services brokers Peter May, CCIM and Russell Huntamer, CCIM represented the seller, Pensco Trust Company, in the sale of a 6.31-acre commercial parcel on 20300 Halfway Road in Bend for \$2,800,000. Russell Huntamer also represented the buyer, JKC Britta Ridge, LLC, along with Compass Commercial Real Estate Services brokers Jay Lyons, SIOR, CCIM and Grant Schultz.

Brian Fratzke, CCIM, Principal, of Fratzke Commercial Real Estate Advisors, Inc., represented the Buyer and the Seller in the sale of 27 Lake Place, in Bend,

Brokers Ron Ross, CCIM, Terry O'Neil, CCIM and Luke Ross with Compass Commercial Real Estate Services represented the buyer, Monday Morning, **LLC**, in the acquisition of 220 SW Scalehouse Loop in Bend. Compass Commercial Real Estate Services brokers Peter May, CCIM and Dan Kemp, CCIM represented the seller, Backsen Enterprises, Inc. The 7,076 SF retail building on 0.76 acres sold for \$2,200,000.

Dan Steelhammer, Broker, of Fratzke Commercial Real Estate Advisors, Inc. represented the Buyer in the sale of 1069 SE

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### Cameron McCarthy Joins Forces with JBattleson Design

Cameron McCarthy Landscape Cameron McCarthy's third location Architecture & Planning is joining and will allow exceptional client forces with JBattleson Design (JBD) of Bend. The two firms unite to better serve Central Oregon and the surrounding region. Cameron McCarthy's Bend-based studio and staff will be led by Jay Battleson. With established studios in Eugene and Portland, the Bend studio will be

and will allow exceptional client services to a large and growing body of work in Central and Eastern Oregon and Western states.

Cameron McCarthy is a 25-person firm led by Larry Gilbert, Matt Scheibe,

ontinued on Page 38 🕨

### Announcing the 2021 BVC Agenda, Speakers & More

It's here. WOW! On October 21, 14 extraordinary companies will take the stage to present their innovative ideas, in hopes of securing funding to take their company to the next level.

While the core of what we do is showcasing companies (and of course networking), BVC also presents many educational opportunities. Make sure to check out the latest agenda so you don't miss out on any of Thursday's

Seminars or Friday's 'BVC Briefs.'

Hear directly from previous BVC companies on their recent exits and why Angels invest (it's good for all involved). Plus, our pre-conference seminars will touch on topics from sales to recruitment to setting up your startup.

'ontinued on Page 38 🕨

### BendBroadband Developing Technology Internship Program for Residents Age 16+

Interns Matched with Mentor to Receive On-the-Job Training, Learn Telecommunications Trade

As businesses face steep competition for workers, a new BendBroadband program under development will offer paid internships and career development opportunities for Bend-area residents high-school age and older.

The Field Service Technician (FST) Internship Program matches interns with a mentor, supervisor/manager and regional field service manager, who provide interns with valuable onthe-job experience. Interns assist with on-site installation, troubleshooting,

repairs and maintenance of telecommunications products, services and equipment provided to BendBroadband customers.

TDS Telecom (which, like BendBroadband, is a subsidiary of TDS) kicked off the FST Internship Program this summer with a dozen interns in four states. The first-time effort has proven extremely successful, with

🖜 ontinued on Page 38

### Karnopp Petersen Joins With Best Best & Krieger

Best Best & Krieger LLP is pleased to announce that Karnopp Petersen LLP, based in Bend, will be merging with the firm next year. The merger, which will go into effect on January 1, 2022, will provide the firms' publicand private-sector clients with new resources, greater bench strength and expanded geographical reach.

"We are very excited about this new partnership with Karnopp Petersen,"

said BB&K Managing Partner Eric Garner. "Our firms share many practice synergies, including cultural alignment in terms of our philosophies on client service, work ethic, diversity, community and more. This cultural compatibility was a priority for both firms and will allow for a seamless integration and immediate benefit to our valued clients."

With the combination, 15 attorneys will be joining the firm, including Tom Sayeg, partner; Brent Kinkade, partner; Josh Newton, partner; Jon Napier, partner; Ellen Grover, partner; Erin MacDonald, partner; Kurt Barker, partner; Annie Nelson, partner; Jennilyn Aston, partner; and Howard Arnett, of counsel.

Karnopp Petersen has served clients across Central Oregon since 1935. BB&K clients will



Ellen Grover

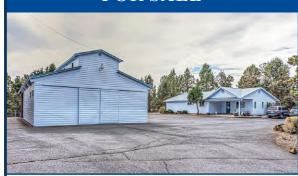


Eric Garner

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#### \$3,200,000

#### 60885 SE 27th Street, Bend

10 acres in the City of Bend SE Area addition approved for future annexation as Mixed Employment zoning. Significant upside development opportunity with cash flow from existing residential and commercial improvements.

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> Contact Bill Pon 541.815.4140



541.350.0987 eastwood@hendnet.com



541.280.7774 paulavanvleck@cbbain.com



541.815.4140 billnon@cbbain.com

#### **DESCHUTES COUNTY**

The Deschutes County Board of Commissioners' application process for its Arts & Culture grants program is now open.

This marks the fifth year that Deschutes County will offer this grant opportunity, which is designed to increase arts and culture opportunities and make arts and culture education available to Deschutes County residents.

A total of \$25,000 will be distributed to local nonprofit organizations. Last year, 11 groups were selected for grants ranging from \$1,000 to \$3,000. Funding is supplied by the County's portion of proceeds from video lottery gaming.

Eligible applicants are local nonprofit organizations with programs or projects that meet the following criteria:

- · Seek to increase arts and culture opportunities in **Deschutes County**
- Make arts and culture education available to Deschutes County residents

Organizations interested in being considered can apply online at deschutes.org/grants. Applications are due by 8am on Monday, November 8.



### From the Legislative Desk



♦ Governor Kate Brown recently announced that she is accepting applications for a judicial vacancy on the Linn County Circuit Court created by the planned retirement of Judge David E. Delsman. The Governor thanked Judge Delsman for his dedicated judicial service, and announced that she will fill the position by appointment. Judge Delsman's retirement takes effect November 1, 2021.

Interested applicants should address their completed application forms to Dustin Buehler, general counsel, Office of the Governor, and email (no mail or hand delivery) those completed forms to Shevaun Gutridge at shevaun.gutridge@oregon.gov. Forms must be received by 5pm on Monday, November 1, 2021.

Governor Kate Brown fills judicial vacancies based on merit. She encourages applications from lawyers with a wide variety of backgrounds and experiences.

ORS 3.041 and 3.050 provide that at the time of appointment to the court, the candidate must be a citizen of the United States, a resident of Oregon, and a member of the Oregon State Bar. SB 977, recently passed by the Legislature, creates a new requirement. It amends ORS 3.041 and requires that these vacancies must be filled by persons who are residents of or have principal offices in the judicial districts to which they are appointed or adjacent judicial districts.

For questions about the appointment process, or to request an interest form, contact Shevaun Gutridge at 503-378-6246 or shevaun.gutridge@oregon.gov.



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#### WASHINGTON, D.C.

♦ U.S. Senator Ron Wyden recently expressed concerns in a letter to the parent company of Mt. Bachelor that the introduction of the "Fast Tracks" pass at the Central Oregon ski resort will result in inequitable access to public lands.

"Given the serious concerns this policy raises about equitable access to the public lands on which Mt. Bachelor operates under its U.S. Forest Service Special Use permit, I request that POWDR abandon its plans to adopt this new pass system," Wyden wrote POWDR Chair and Founder John Cumming. «At a minimum, POWDR must delay implementation until it adequately explains to the public how the Fast Tracks policy will not exacerbate equity issues that already exist in outdoor recreation.»

Earlier this week, Mt. Bachelor ski area parent company POWDR announced its intention to implement a day-of pass upgrade system at several of its resorts for the upcoming 2021/22 season that offers "fast lane" access to chairlifts. Fast Tracks pass prices will start at \$49-a-day per person. Wyden said this new policy raises serious concerns about equitable access to the public lands on which Mt. Bachelor operates under its U.S. Forest Service Special Use permit.

"Snow sports are already expensive enough that equity issues have been persistent, and financially disadvantaged families have long been unfairly priced out of access something a Fast Tracks policy is sure to only make worse," Wyden continued in his letter. "My concerns with this policy...are rooted in the understanding that a twotiered system of access to public lands based on financial ability is antithetical to equity in the outdoors, leaving those who cannot afford to pay for the pass being literally sent to the back of the line."

The full letter is available at wyden.senate.gov/imo/media/doc/0906\_001.pdf.

#### **BBSI Staffing and Recruiting Services**

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**Our Services** 



### Best Practices for Inquiring about Vaccination Status During the Hiring Process

by AMY ANGEL — Barran Liebman LLP

ore and more employers are requiring employees to be fully vaccinated against COVID-19—either due to a legal mandate or pursuant to an internal policy. These requirements beg the question of how to handle inquiries and disclosures

about vaccination status during the hiring process.

Asking for proof of vaccination is not a disability-related inquiry and employers can generally require new employees to be fully vaccinated (subject to reasonable accommodations for disability and religious reasons). However, asking about vaccination status can prompt an applicant to share additional information that is not being requested, such as medical information or religious beliefs that an employer would otherwise not request during the hiring process. To avoid that from occurring, companies should carefully approach the issue by creating a uniform notice of exactly what the requirement is and standardizing when and how applicants are asked whether they can comply.

#### **Providing Notice**

When hiring for a position that requires the individual to be fully vaccinated, applicants should be informed of the basic requirement and the source of the policy as early in the process as possible. By putting applicants on notice, they can self-select whether it is worth applying. By stating the nature of the requirement, applicants understand their options.

That is, must the employee be fully vaccinated? Is there an option for weekly testing? What accommodations might be accepted? By including the source of the requirement, applicants can even better understand the requirements. That is, is the requirement pursuant to an

OHA rule, a federal Executive Order or an internal policy?

Employers should avoid advertising positions with the short-hand "vaccination required," as this is an oversimplification of most requirements and does not address possible exceptions for medical or religious reasons. Rather, for example, if an employer is hiring a healthcare worker, they could state: "Pursuant to OHA rule, prior to beginning work, individuals in this position must be fully vaccinated against COVID-19 or submit a religious or medical exception." This puts applicants on notice of the requirement, as well as the source of the requirement (the OHA rule), what will be required (vaccination or an exception for religious or medical reasons) and when it is required (before beginning work).

### Inquiring about Compliance During the Hiring Stage

While it may be tempting to ask applicants if they are fully vaccinated, employers should not be asking for proof of vaccination in a job interview. Standard practice when asking an applicant if they can meet a job requirement is to describe the requirement and inquire simply whether the individual can

meet the requirement, with or without accommodation. Similarly, rather than asking an applicant if they are fully vaccinated, the best practice would be to ask in writing: "If selected for the position, being fully vaccinated will be a condition of employment. Are you able to meet this requirement with or without reasonable accommodation?" By asking applicants to respond with a simple yes or no answer without providing additional information, you can avoid inadvertently soliciting protected information about a medical condition or religious beliefs.

#### What to Do with Voluntary Disclosures

Despite taking all of the above precautions, some applicants will voluntarily provide information about their vaccination status that is not requested. If an applicant includes in their application or blurts out in an interview that they are fully vaccinated, that information should be recorded as a "yes" to the above question about being able to meet the vaccination requirement, with or without accommodation. This applicant should then be considered in the same way as all other applicants answering "yes." Similarly, if an applicant states that they will need a medical or religious accommodation, they should be treated the same as all the other "yes" answers without the additional information being recorded. However, if an applicant voluntarily discloses that they refuse to get vaccinated and will not be requesting a medical or religious accommodation, the employer can decline to advance the candidate in the hiring process based on the refusal to

comply with a condition of the position.

Requiring Proof of Vaccination

or an Exception

Once a conditional offer of employment has been made, the employer can then ask the successful applicant to provide proof of vaccination or to submit a request for an accommodation. Both proof of vaccination and any accommodation requests and supporting documents should be maintained as confidential and stored separately from the individual's personnel file. Any accommodation request should follow the employer's usual interactive process. In the event the employer is unable to accommodate an exception to a vaccination requirement because it would create a direct threat to the unvaccinated individual or others in the workplace and there is no reasonable accommodation that would not result in an undue hardship on the company, the employer may withdraw the offer of employment. Additionally, if the potential new employee is not able to timely comply prior to the stated start date, the employer could delay the start date or withdraw the job offer if there is a need to fill the position immediately. Employers should partner with employment counsel before withdrawing a job offer.

Amy Angel is a partner at Barran Liebman LLP, where she represents employers in a variety of matters, including those related to managing COVID-19 in the workplace. For questions, contact her at 503-276-2195 or aangel@barran.com.

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# OUR SIGNATURE BEER HAS A FLORAL HOP PROFILE WITH CITRUS NOTES AND A CLEAN ENERGY FINISH.

Thanks to the guidance of Energy Trust of Oregon, we've been able to increase our energy efficiency, getting our brewery closer to net zero. Our beers have never tasted better; their carbon footprint has never been felt less. Learn to lessen the impact of your business at **EnergyTrust.org/for-business**.





### OnPoint Community Credit Union Releases Guidance for Protecting Personal Data

s people rely on technology more heavily than ever to remain connected to coworkers, friends and loved ones, OnPoint Community Credit Union is helping consumers protect themselves from identity theft and online fraud. To mark National Cybersecurity Awareness Month, OnPoint has released an updated edition of "The OnPoint Guide to Personal Cybersecurity," a free online eBook to assist consumers and businesses in preventing and recovering from fraud.

"Identity fraud and cyber scams can have a devastating impact on people's lives and financial well-being," said Rob Stuart, CEO and president, OnPoint Community Credit Union. "Data security is essential to financial security and as threats continue to rise, we urge consumers and businesses to become familiar with emerging trends in cyberattacks so they can take action to protect themselves."

Last year alone, more than 155.8 million individuals were victims of data breaches. This year, in a highprofile cyber attack, more than 93 percent of LinkedIn's user base was compromised when the personal information of 700 million users' was stolen and put up for sale on the dark web.

Adults are not the only group at risk. One in four children fall victim to identity fraud or theft before their 18th birthday. Many children now have smartphones, tablets or laptops and are frequently connected to the internet. Each time they download an app, create a new social media or online gaming account, the risk of exposure increases.

Recent trends in online scams include:

 COVID-19 scams: Fraudsters latched onto the pandemic to launch new scams, which continues unabated today. They're posing as health authorities or government sources, selling fraudulent products online and requesting COVID-19 donations for fake nonprofits.

- Sweetheart scams: Con artists use online dating apps and other tools to emotionally manipulate their targets, convincing them to send money or commit crimes.
- **Phone scams:** Despite the growing risk of online scams, the Federal Trade Commission reports that phonescams—viaphonecalls and text messages are the most common ways for scammers to reach their targets. One of the most recent versions includes a text message that claims to offer cash from Venmo.

Cybercrime comes in many forms, but The OnPoint Guide to Personal Cybersecurity eBook provides consumers with actionable information on the latest scams and how to defend against them, including:

- Taking a proactive approach to identity security. Never repeat usernames or passwords between websites. If two or more sites share the same login information, breaching one site makes it easier to breach others. Use long, nonsensical passwords that are hard to guess but easy to remember. Use two-factor authentication (2FA) when available and consider using a password manager to simplify managing unique passwords and usernames.
- Understanding social engineering and confidence schemes. The vast majority (98 percent) of cyber attacks rely on social engineering, which involves thieves deceiving targets into believing they are interacting with a government official, bank representative or other trustworthy individuals to collect passwords, secure access codes or additional sensitive information. Don't trust unsolicited links and phone numbers. If you're unsure of an individual's legitimacy, contact the business or organization via their official channels.
- Valuing your personal information. Remember that social media provides access to personal



PHOTO | COURTESY OF ONPOINT COMMUNITY CREDIT UNION

information. Don't answer questions that might give others the answers to your security questions. Update privacy settings, delete unused social media profiles and be cautious when sharing details about yourself online. When possible, opt-out of data sharing when signing up for new accounts to limit your risk of exposure.

- **Spotting and avoiding ATM scams.** Avoid ATM fraud by evaluating every ATM before use, even machines you visit regularly. Check for new buttons, unfamiliar keypads or attachments that might conceal a pinhole camera. If the card reader or keypad feels loose, do not trust the machine.
- Identifying signs of SIM card swapping. If your phone suddenly stops receiving calls and messages, or if you receive an alert saying your phone number has been successfully transferred to another SIM card, contact your cellular service provider immediately. Once access is regained, change your account passwords and check your financial accounts for unauthorized charges.

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### Duke Warner Real Estate Market Trend Report

all temperatures have arrived in Central Oregon but Bend's real estate market remains brisk with the number of active listings up by over 20 percent from last month, while pending and sold properties are winding down from the torrid pace over the summer months. The real estate trends continue to be strong due to many homebuyer's abilities for remote working and where many are able to upscale their lifestyle as compared to urban metropolitan areas. In Duke Warner Realty's monthly Trend Reports we offer valuable insights by analyzing last month's real estate market activity in Central Oregon. This information can be a beneficial resource for any upcoming or changing trends we might see during the fourth quarter of 2021.

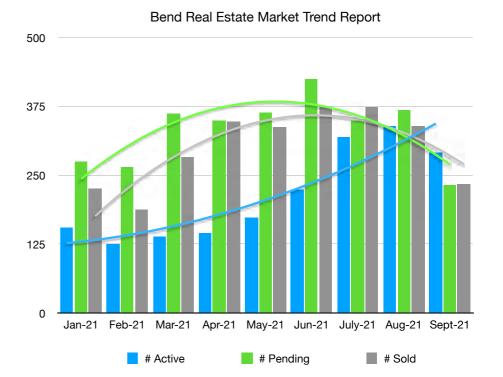
#### **October 1 Inventory and September Activity**

With 291 active listings as of October 1, the Bend market saw a 20 percent increase in available listings, up from 242 from the previous month. Pending homes were at 233, down from 263 from the previous month, but homes still continue to sell at an impressive pace, leaving homebuyers empty-handed and ready to buy on the spot. Now is an excellent time for a homeowner who might otherwise wait until later this fall to list a home for sale. Both Bend and Redmond's current listings, although beginning to recover, are being snapped up very quickly with average days on market at only 17 days and 12 days respectively. Redmond's active listings as of October 1 showed 94 homes, down from 97 in the previous month. As we progress to the winter selling season, we see the combined active listings for Central Oregon at 385 homes.

September numbers for the Redmond market shows us 97 homes sold, 86 new homes on the market and 87 homes pending. The bulk of active homes on Redmond's market remain in the \$525,000-and-up price range, showing 44. The \$225,000-\$325,000 had only two active listings, the \$425,000-\$525,000 range had 32 active listings and the \$325,100-\$425,000 price range showed 16 active listings.

For Bend, the numbers in September continued to illustrate a market with relatively low inventory. There were no active listings in the \$225,000-\$325,000 range, and three in the \$325,100-\$425,000 range, 23 in the \$425,100-\$525,000 range and 54 in the \$525,100-\$625,000 price range. The \$625,000-\$725,000 had 50 active listings, the \$725,000-\$825,000 had 37 actives and the \$825,000-\$925,000 showed 35 active homes listed. As you can see from our Market Trend Report, there was an increase in homes available in the higher price ranges, showing 89 homes in the \$925,100-and-up price range. For Central Oregon overall, the supply and demand are not equally matched as more out-of-state buyers eagerly attempt to relocate to our beautiful area. It truly is an unmatched seller's market for those homeowners considering selling their property for top value.

With a fast-paced market, buyers often look for competitive pricing as they consider properties. If you are selling your home and trying to price your property, we encourage you to consult with your trusted Duke Warner Broker for seasoned, expert advice. Our brokers will share their experience, knowledge and excitement while they work for you. Our Duke Warner brokers know how to price properties according to the market trends and current housing competition.



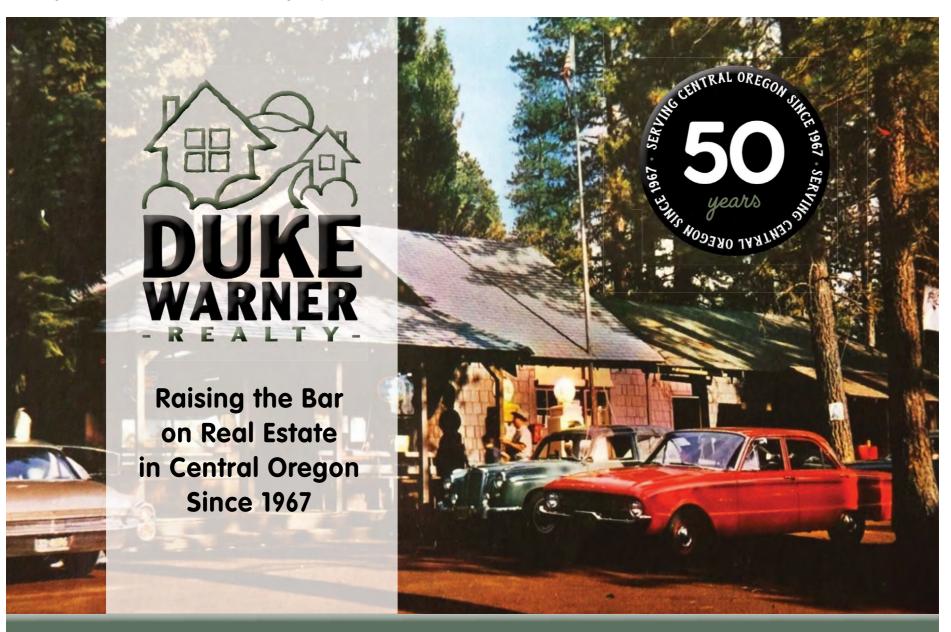
#### **Sold and Pending Listings**

Bend had 233 pending homes in September down from 263 in August. These numbers still showcase the need for more listings to keep up with the demand to buy a new home in Central Oregon. For sold listings in Bend, there were 235 in September as compared to 231 in August. In Redmond, we saw 97 sold in September down from 109 sold in August. History in the making as we continue to see real estate needs escalating in the Bend and Redmond real estate market!

#### **Looking Ahead**

Many of us know and value this special place we call home. Central Oregon is a beautiful place to live and no matter what stage of life you are in, there is something for everyone in the real estate market. As you consider your housing needs, start to plan and look ahead, whether you want to buy or sell a home, keep us in mind for your real estate ventures. Our professional brokers are here to offer great insights as you navigate your next home experience. Give us a call today and let us help you get started! We can be reached at 541-382-8262 or send us an email at info@DukeWarner.com.

DukeWarner.com



# rooks Resources Continued from page 1

supportive of transit by encouraging a pedestrian-friendly environment.

• Provide development and design standards that support the goals of the BCD.

Brooks Resources Director of Planning Dale Van Valkenburg outlined some of the potential opportunities and challenges as Bend's population continues to swell and the BCD effort strives to stimulate redevelopment of the designated area into a more urban space, with denser, taller buildings that include retail and residential uses.

He said, "Plans for 181 Franklin include a number of key amenities, including a variety of unit types from small studios up to two-bedroom units, a dog park, brewery, outdoor gathering space, retail and more at the ground level.

"In addition, our concept includes secure on-site parking for each unit as well as an existing Cascades East Transit (CET) stop adjacent to the building entrance that will be enhanced through the project. Public improvements will include on-street parking, widened sidewalks and the addition of street trees along both Franklin Avenue and Second Street frontages of the site.

"There have been some challenges leading up to this point. It has been a bit of a 'chicken and egg' scenario, as the city needs to increase property tax revenue from development in the area in order to make progress on the necessary infrastructure to support residential uses.

"Downtown is a good example of a successful urban renewal district, as

several years ago it was a bit depressed and needed revitalization to draw people to the area. The renewal was successful and generated enough money to upgrade amenities such as streetscape enhancements and to construct the parking garage.

"Now, the timing is right to move ahead, and we're all very excited to be pioneers with a tangible project that truly illustrates the city's vision for the BCD and can start the ball rolling on revitalizing the area.

"Currently, we are in the pre-application and negotiation stage with the City of Bend and the Bend Urban Renewal Agency, respectively.

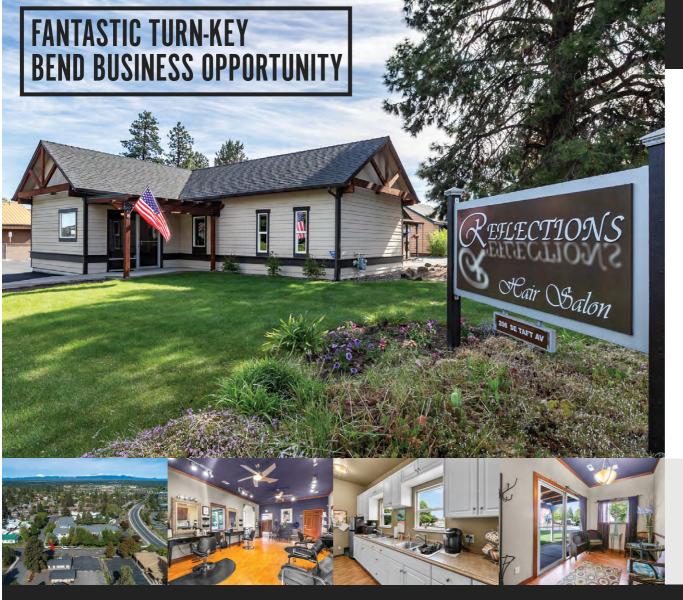
"There are a number of critical steps we need to accomplish before the public will see construction activity on the property itself, including a neighborhood public meeting, a site plan application and review, site improvement plans and a building permit. If all goes according to schedule, we hope to have construction underway by this time next year."

#### **About Brooks Resources**

Brooks Resources Corporation is one of the region's oldest and most respected real estate developers. Over its more than 50-year history, Brooks Resources has created some of Central Oregon's most recognizable master planned real estate communities, including Bend's NorthWest Crossing (a joint venture with Tennant Developments), North Rim, Awbrey Butte, Awbrey Glen and Mount Bachelor Village Resort. Most recently focusing on traditional neighborhood design, vertical development and transect models, Brooks Resources is a leader in public-private collaboration resulting in healthy and highly-desirable communities and buildings.

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### 2021 Accomplished Under 40 Award Recipients



Cole Billings
Broker
Skjersaa Group
Professional Accomplishments:

In his relatively short career as a real estate broker in Central Oregon, Billings has assisted with 159 transactions and established a reputation for facilitating them with integrity, professionalism and efficiency. Billings is an owner-partner of Megaphone Coffee Co., which provides good coffee and good jobs to the Bend community.

#### Civic, Industry & Community Involvement:

In addition to being an active local volunteer, Billings donates ten percent of his profits to environmental, educational and housing initiatives in Central Oregon and beyond.

#### Specific Characteristic that Distinguishes Them from Their Peers:

Billings consistently receives five-star online reviews from clients for his fresh approach, responsiveness, compassion and honest advice to help them achieve their real estate goals. His peers in the local real estate industry appreciate Billings' tactful, professional and direct communication as well as his gift for level-headed negotiation.

#### **Business Leadership Philosophy:**

Billings' deep passion and understanding of the Bend community — combined with his extensive knowledge of local real estate — creates a positive and seamless experience for clients and colleagues alike. His appreciation for entrepreneurship, architecture and design helps him collaborate with clients to ensure their lifestyle goals are met.



**Danielle Burns**Designer

### Steele Associates Architects LLC Professional Accomplishments:

Burns has been with Steele Associates Architects since 2018. She attended The Ohio State University graduating with a bachelor of science in architecture and began her professional career in Denver, Colorado focusing in construction. Burns moved to Bend with the opportunity to work at Steele Associates Architects as a designer. She and her husband recently started a new business, Funky Fauna Artisan Ales, a small brewery in Sisters, focused on barrel aged mixed

culture beer (expected opening Winter 2021).

#### Civic, Industry & Community Involvement:

Burns finds opportunities to volunteer through the Bend's Sunrise Lions Club, participates in the annual Deschutes River Clean Up as well as community events such as the Resilience Festival. She is a City Club attendee and has recently graduated from the Leadership Bend class of 2020. Through her business in Sisters, she is planning to contribute to the local community as well as Central Oregon.

#### Specific Characteristic that Distinguishes Them from Their Peers:

Burns is defined by an incredible focus and tenacity to solve issues and create designs and documents. Throughout her career she has demonstrated professional growth and a continued desire to learn. She is extremely efficient and quick with client's project development. Burns has a desire to make a positive impact in the community through her professional career and entrepreneurial business pursuits.

#### **Business Leadership Philosophy:**

Burns believes that leadership entails keeping an open mind, learning from the perspective and experiences of others and having a desire for continued personal and professional development. She believes that leadership can be utilized in more than just business, be that by making an effort to treat others with kindness or taking advantage of problems by initiating change and allowing for growth, Burns believes there is more than one way to exercise leadership.



Tiffany Cordano
Office Manager
Cascade Heating and Specialties, Inc.
Professional Accomplishments:

Originally hired on as an administrative assistant, Cordano quickly rose to be our office manager and has excelled at managing a company of 60-70 employees through a company software switch, a global pandemic, policy changes and the overall day to day workings of our construction company. She is looked to as a mentor and first point of contact on way more things than she needs to be, wears many hats and always responds quickly to the needs of others.

Continued on Page 10 ►





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## Tiffany Cordano

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Continued from page 9

#### **Civic, Industry & Community Involvement:**

- Volunteer basketball coach for BPRD
- Youth basketball coach and strength trainer for 15+ years
- Previous basketball coach at Simpson University
- Volunteered and served underprivileged youth in the states as well as Mexico, Australia, Nepal, Thailand, Africa and Japan
- · Safety advisor for Cascade Heating

#### **Specific Characteristic that Distinguishes Them from Their Peers:**

Cordano was brought into a business that was going through a lot of changes. Ownership, business philosophy and culture were changing, and then we were handed a pandemic that led to even more challenges. As a construction company, we were apprehensive on the future, but 2020 was our biggest year in 50 years, and 2021 is looking to be better. Cordano is the backbone of all, of it and we could not ask for a better leader. She listens well, advocates for others and is extremely supportive.

#### **Business Leadership Philosophy:**

Cordano's leadership style has always been based on teamwork. She has hired an incredible office staff in an environment that has been incredibly difficult to find employees. Her ability to surround herself with people that want to work with her and live in her culture is unparalleled. She is passionate about her own growth as well as the growth of those around her. She always wants to do all she can to help others accomplish their goals, and facilitate a culture where we all learn from one another and help each other. It takes a team atmosphere to do what we do, and Cordano is truly the leader of this team — and we are thriving because of her.



Lucas Crespin
Project Architect
Steele Associates Architects LLC
Professional Accomplishments:

Crespin graduated from the University of Colorado–Boulder in 2007 with a bachelor's degree in Environmental Design and an emphasis in architecture. He has 15 years of experience in many different building types from courthouses, prisons, commercial and custom residential in locations across the U.S. and Canada. He completed the Architectural Experience Program to be eligible to take the Architect Registration Exams and passed those six exams over the course of a month. He is a member of AIA. He is

part of the Steele Associates Architects team as of this year, and has gotten involved in many new projects in his time there.

#### **Civic, Industry & Community Involvement:**

Crespin is new to Bend, but excited to get involved in this community. In Steamboat Springs, Colorado, he directed the Steamboat Springs Running Series which donated over \$30,000 to local nonprofits, volunteer coached at the local high school for both track and cross country and sat on the board for the Trail Maintenance Endowment Fund to maintain trails in NW Colorado in perpetuity. He and his family donated presents through Saving Grace for Christmas as their first charity in Bend and are excited to get involved more in the future

#### **Specific Characteristic that Distinguishes Them from Their Peers:**

Crespin has exceptional focus to learn and grow as an architect and develop as a designer. He loves to see how regional design affects human interaction and quality of life. He stays up to date with current architectural methods and building science and is excited to get involved with the team in new building types and projects as they are available.

#### **Business Leadership Philosophy:**

Crespin wants to be a positive force and always strives to grow in architecture and contribute to the team and client in every way possible. He continues to gain knowledge to strengthen value to the client and team.



Penny Farrow, CISR Elite
Personal Insurance & Operations
Brown & Brown Insurance
Professional Accomplishments:

Farrow is our personal lines team lead and operations manager. With 13 years in the insurance industry, Farrow is an expert in her field. She leads a team of top-notch performers in our Bend office, is our internal operations liaison and manages a \$2 million book of business. She currently has her Certified Insurance Service Representative (CISR) designation.

#### Civic, Industry & Community Involvement:

It is not unusual to find Farrow volunteering for various nonprofit events within in our community in her free time. Animals and homelessness are her

biggest passions, however she also serves two nonprofits locally. Younity, an organization dedicated to bringing anti-bullying prevention programs and workshops to Central Oregon Schools, as well as Oregon Mortgage Association,

# Danielle Burns Lucas Crespin

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Continued from previous page

where she collaborates with businesses to bring education and support to the mortgage industry. She is also involved with the Bend Chamber's Young Professionals Social Committee, where she works with a team of driven individuals to bring social and educational events to our community.

#### Specific Characteristic that Distinguishes Them from Their Peers:

Farrow is an exceptionally bright, vivacious individual who makes friends with everyone, everywhere she goes. She is fearless, determined, optimistic and dedicated.

#### **Business Leadership Philosophy:**

Farrow is a loyal, dependable and results driven team player who will jump in at any time to help her teammates succeed. She leads by example daily by educating, encouraging and motivating her team. She enjoys seeing teammates excel in their current positions and being promoted to new positions.



#### **James Fleming** Personal Insurance Sales Executive

#### **PayneWest Insurance Professional Accomplishments:**

Fleming is an insurance agent with PayneWest Insurance and previously owned James Fleming Insurance Agency, INC with COUNTRY Financial. He has been helping clients with their insurance and financial needs in Central Oregon and beyond for ten years. Fleming has won multiple company awards throughout his career including their top award of All American multiple times. His passion for helping clients protect their assets and achieve their personal and professional goals has helped changed the narrative of a tough and sometimes unpopular

industry for his client base.

#### Civic, Industry & Community Involvement:

Fleming is an active board member of the Rotary Club of Bend. He is also the Chair for the Interact Club of Mountain View High School where he helps high school kids plan out projects to help the community on top of how to run a successful leadership team. Fleming has been a past president and is still active in his BNI networking group. During the pandemic, he also bought meals for frontline hospital workers and was able to make a nice donation to St. Charles Medical Center from his previous company's Operation Helping

Heroes initiative.

#### **Specific Characteristic that Distinguishes Them from Their Peers:**

Fleming is one of the friendliest people I've ever known. Always smiling, with an infectious laugh that makes him so fun to be around and at ease even during difficult conversations. Another specific characteristic that distinguishes Fleming is he picks up the phone and I know he goes above and beyond for his clients. He's not just our insurance agent, he's our friend, and his care and concern comes through. I recommend Fleming to anyone who asks about insurance. He's the guy you want in your corner.

#### **Business Leadership Philosophy:**

Fleming's business philosophy is to lead by example and be honest and look out for the best interest of others. Clients who put their trust in Fleming do so because they know he is always working for them and understands for important it is to have someone present, professional and knowledgeable available to them when they need assistance.



**Sydney Forbes** Co-Founder & CEO

#### **Tonsil Tech**

#### **Professional Accomplishments:**

Forbes is an OSU 2017 bioengineering alumni who started her career working at pharma and 3D printing startups in the Bay Area. She moved back home to Oregon in 2020 to be closer to family, and continue working on her startup, Tonsil Tech, where she is the co-founder and CEO.

#### Civic, Industry & Community Involvement:

- Bioengineering
- Entrepreneur in oral health
- OSU Alumni Career Ambassador 2019-Present
- Selected for the Redmond Parks Committee as of May 2021
- · Abby's Closet Board
- Student Advisory Board 2011-2013

#### **Specific Characteristic that Distinguishes Them from Their Peers:**

Forbes is a compelling leader focused on improving the lives of her customers. She has strong presentation skills and is quick to problem solve giving her startup a strong advantage.

#### **Business Leadership Philosophy:**

Empathy for how your customer is feeling is the start to a strong customer/ brand relationship.

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# Katy Haines Director of Operations NAI Cascade Commercial Real Estate Professional Accomplishments:

Haines is one of if not the youngest managing principal broker in commercial real estate in Central Oregon. She successfully manages six brokers who are on track to represent nearly \$100,000,000 in client assets in 2021. She also successfully facilitated a business ownership transition and associated marketing campaign.

#### Civic, Industry & Community Involvement:

- Board of Directors, Down Syndrome Connection of Colorado, 2015-2019
  - Board of Directors, Diversability Inc., 2020-present
     About District Program Theory Theory Theory

#### Specific Characteristic that Distinguishes Them from Their Peers:

Haines has an enviable work ethic, a diverse skill set and is incredibly intuitive. She brings her extensive experience and collaborative approach to every project and thrives in facilitating the success of her co-workers and their clients.

#### **Business Leadership Philosophy:**

Service-oriented, Haines creates a culture of loyalty, positivity and work ethic by exhibiting those characteristics in both her personal and professional lives.



#### Keever Henry Professional Accomplishments:

Redmond Rotary President 2020-2021, 25 seasons of coaching Track and XC, Washington and Oregon realtor for Keller Williams, property manager for Henry and Son's Enterprises, master's degree.

#### Civic, Industry & Community Involvement:

- Chair of Redmond Rotary Daddy Daughter Dance
- Ridgeview High School ASPIRE mentor
- Rotary Board member

- SPIN instructor at R.A.C.
- Keller Williams ALC member and Culture Committee Chair

#### **Specific Characteristic that Distinguishes Them from Their Peers:**

Henry is a young man that loves to be involved and make a difference. Sponsoring Chamber golf events, donating time and money to all things Rotary, serving and chairing committees and focusing on our youth.

#### **Business Leadership Philosophy:**

Henry believes that leaders are the ones willing to do the things that no one else wants to do. He believes in life being a balance of challenge and fun. He stands for Service Above Self.



Karen Hinckle
Office Manager
State Farm — Paul Finch
Professional Accomplishments:

At just 28 years old, Karen has climbed the ranks to manage three different State Farm insurance offices in Alaska, Ashland, Oregon and Bend. Her Passion for developing communities and helping others has led her to excel in her industry.

#### Civic, Industry & Community Involvement:

This passion for helping others has also led to her involvement at a variety of non-profits, including her offices volunteer days at The Family Kitchen here in Rend

#### Specific Characteristic that Distinguishes Them from Their Peers:

Growing up in a non-conventional household, she began working hard at the age of 13, and lived independently at age 16. Her mother immigrated here from the Philippines to work and find a better life. Hinckle has lived her life with this on her sleeves. She is proud of her heritage and where it has led her in her career.

#### **Business Leadership Philosophy:**

Hinckle is a relational leader. She holds a firm belief that a company is only as strong and empowered as its employees. She spends countless hours building a relationship with her staff to spread a sense of love and importance that carries through to both her employee's professional and personal lives.

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#### **Gail Hodge**

Corporate Engagement Manager & High Desert Rendezvous Coordinator

### **High Desert Museum**

#### **Professional Accomplishments:**

In 2017, Hodge was hired as the Museum's Events Manager, responsible for oversight of countless internal and external events ranging from lectures to weddings to corporate parties. In 2019, she was promoted to philanthropy and charged with stewarding and cultivating business relationships and management of the High Desert Rendezvous fundraiser.

#### Civic, Industry & Community Involvement:

Hodge has worked with civic-minded organizations to include J Bar J and Big Brothers Big Sisters. She is passionate about providing mentorship opportunities to youth.

#### Specific Characteristic that Distinguishes Them from Their Peers:

Hodge has a warm personality and thoughtful nature. She is attentive to detail, composed under stress, a successful multi-tasker and excellent delegator. She exudes positivity with her can-do attitude and has proven to be flexible and adaptable. In addition, Hodge is creative; sharing innovative ideas to foster improvement and growth.

#### **Business Leadership Philosophy:**

Hodge demonstrates her commitment to our mission daily. She consistently goes above and beyond to execute high level work. She is a team player and an active listener, striving to meet not only organizational goals, but that of our sponsors and donors. She is poised, professional and worthy of recognition.



Derek E. Hopp, JD, MEM, PMP Clinical & Business Manager **Therapy Works Physical Therapy Professional Accomplishments:** 

As the clinical and business manager of Therapy Works Physical Therapy, Hopp has implemented evidence based practices, collaborated with health care organizations and supported financial recovery and growth within the COVID pandemic through a focus on excellent patient care and decreasing the total cost of health care in the community.

#### Civic, Industry & Community Involvement:

gained extensive leadership management experience as a U.S. Navy submarine officer. Additionally, he has been personally involved

with multiple community organizations including a prison outreach, food bank, Christian organizations and veterans' organizations. Currently, Hopp is coordinating a partnership between Therapy Works Physical Therapy and OSU-Cascades' brand new Doctor of Physical Therapy Program to provide clinical support to students. In his role at Therapy Works Physical Therapy, Hopp is also collaborating with other healthcare providers to increase access to care and quality of healthcare outcomes.

#### Specific Characteristic that Distinguishes Them from Their Peers:

Hopp is a Bend native with master's level education in leadership, finance and law. He has well developed ability to analyze and improve clinical systems and financial performance while simultaneously supporting and improving staff quality of life. His greatest assets are his kindness, integrity, ability to advocate for others and work ethic.

#### **Business Leadership Philosophy:**

Hopp provides a data-driven transformational leadership style through direct observation, data transparency, elimination of waste and implementation of

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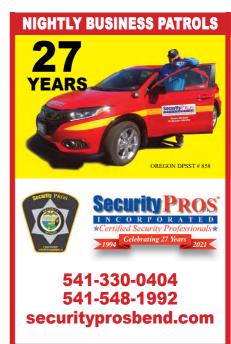


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best practices. He supports those he serves by learning individual's goals and working collaboratively towards achieving those goals. He believes in a growth mentality and demonstrating passionate, ethical and hard work at all times.



Ryan Johnson
PMP/Estimator
Brent Woodward

#### Brent Woodward, Inc.

#### **Professional Accomplishments:**

Johnson, a Redmond High School and Oregon State Business School Graduate, has worked for Brent Woodward, Inc. as an Estimator and Professional Project Manager (PMP) in the energy industry for 6.5 years, managing large-scale drilling projects across the Pacific Northwest and beyond. He also launched his own successful small business three years ago, Oregon Outfitters, LLC, which offers guided hunting and fly fishing trips as well as firearm and suppressor sales in Central Oregon.

#### **Civic, Industry & Community Involvement:**

Johnson's passion for the outdoors led him to serve as a mentor and conservation lead for the Bend Chapter of The Mayfly Project, where he volunteers his time mentoring local foster children through the sport of fly fishing. In this role, Johnson introduces the kids to their local water ecosystems, with a hope that connecting them to a rewarding and therapeutic hobby will provide an opportunity for them to have fun, feel supported, learn life skills and develop a meaningful lifelong connection with the outdoors.

#### **Specific Characteristic that Distinguishes Them from Their Peers:**

Johnson prioritizes creating a work-life balance that allows him to live a professionally challenging, service driven and passion fueled life. He loves how his profession and volunteer work allow him to transition between easygoing mentor, enriching the lives of underprivileged youth, to PM running or supporting major construction projects, to guide, helping others to enjoy his passions and the outdoors. Johnson effortlessly adapts to his audience in each of these roles with a sincere passion that leaves people energized and inspired.

#### **Business Leadership Philosophy:**

Through guiding and mentoring, Johnson has been able to see the tangible

results of investing time and energy into people. He is great at setting his clients up to be successful and then allowing them the autonomy to seal the deal whether that be catching a fish or finding success elsewhere in life. He carries these experiences into business and strives to lead by example. He invests in himself through classes, CE and certifications in order to make himself a better leader and colleague.



**Gregory S Lankston III CPA, MBA**Partner

### Capstone Certified Public Accountants, LLC Professional Accomplishments:

Lankston has eight years of tax experience. He holds a bachelor of science in business with an emphasis in accounting from the University of Arkansas as well as a masters of business administration from the University of Oklahoma. Lankston has experience in various industries, including real estate, entertainment/advertising, manufacturing, medical and legal.

#### Civic, Industry & Community Involvement:

- Secretary of Treasurer in BNI
- Involved in creating educational, nonprofit and board activities
- Mentoring
- Public Speaking for tax consulting
- Founder of Central Oregon University of Oklahoma Alumni group

#### **Specific Characteristic that Distinguishes Them from Their Peers:**

Lankston was made a managing partner at Capstone CPAs at the age of 30. Average partners at typical local CPA firms are in their early 50s. I feel that this distinguishes him from his peers and from the other partners, as he has a different outlook and approach on most managerial planning.

#### **Business Leadership Philosophy:**

Lankston manages what is typically a high-stress industry by taking a lowstress approach. He maintains a calm demeanor in what may normally be stressful environment. Lankston is always available to teach and train even when under stress or short on time.

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Cody A. Michael, CFP

Assistant Vice President, Wealth Management Trust Advisor

### U.S. Bank Wealth Management Professional Accomplishments:

Michael is the number ten ranked BDO Trust Advisor in Community Banking at U.S. Bank. He accomplished this performance with results in all scorecard categories generated by demonstrating extraordinary performance in Core Behaviors.

Michael is number two in Community Banking for completed financial plans by Trust Advisors and Portfolio Managers in 2020.

Michael was recognized as a Legend for his 2020 performance at U.S. Bank, which is the highest honor

U.S. Bank employees can earn, and is typically awarded to the top five percent of all employees at the bank.

#### **Civic, Industry & Community Involvement:**

- Member, Board of Directors, Volunteers in Medicine Central Oregon
- Diversity, Equity and Inclusion Ambassador, U.S. Bank Community Banking Specific Characteristic that Distinguishes Them from Their Peers:

When we had a long-time Trust Advisor leave the bank to work for a competitor, Michael willingly took on this new territory without the certainty of it being a short or long term assignment. He worked with the entire Wealth team and local business and retail colleagues to retain the vast majority of our Trust book of business, while working through digital channels. The team even captured an in-process case in which the client was so impressed, they decided to allocate \$6MM more to U.S. Bank Asset Management Group than they had with the previous advisor. By teaming with Wealth Bankers and Business Bankers to develop new business with high net worth clients, Michael has deftly led with planning on multiple significant relationships that has resulted in high revenue wins for multiple business lines. Michael's implementation of new initiatives and technologies is best in class. Because he's an early adopter, his peers and teammates often reach out for assistance. Our team is further ahead on initiatives, like salesforce action plans and goals discovery, because of Michael's foresight and selflessness. As a young African-American, Michael was impacted by the passing of George Floyd. In a relatively non-diverse

market, Michael choose to step up through his participation in our diversity and inclusion panel to help educate and inform team members across the division. Michael was incredibly honest, sincere and compassionate as he shared his life experience and the impact of recent civil unrest. The response to Michael's contribution to this discussion was tremendously positive. Part of Michael's success undoubtedly comes from his ability to connect with others, treating everyone with kindness and respect. His knowledge and professional credentials set him apart from most of the people he works with, yet he is so approachable, everyone looks for opportunities to include him in their client engagements. From a client perspective, Michael is guided by fiduciary principles of putting the client's best interests before his own.

#### **Business Leadership Philosophy:**

Michael sets the standard in our division of U.S. Bank for collaborative activities and partnership. He has effectively and meaningfully cultivated relationships and collaborated with our business banking, leadership, mortgage, retail and wealth banking colleagues. He is highly regarded by all, including administration and operations team members that support his practice. Michael is a diligent, subject matter expert, devoted to serving his clients. He is frequent asked to assist other team members with planning related issues and is known for his willingness to help.



Kathleen Nass
Project Manager
Fortis Construction, Inc.
Professional Accomplishments:

Nass has over ten years of experience in the construction industry and has worked her way up to a project manager position in a competitive environment for a top 100 company in Oregon.

She has completed multiple projects around the Country while focusing on on-time delivery. Nass continues to work on a large Data Center Campus and is passionate about finding successes with clients, teammates and the community.

#### **Civic, Industry & Community Involvement:**

Nass has been involved in the local chapter of ACE (Architecture, Construction, Engineering) Mentorship Program for two years which engages students and communities that are traditionally

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**CODY MICHAEL** 



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underrepresented in the industry. She has also been involved in the local chapter of AiS (Architects in Schools) for the last three years, which introduces young Oregonians to design while encouraging problem solving, teamwork and critical thinking using hands-on demonstrations and presentations.

#### **Specific Characteristic that Distinguishes Them from Their Peers:**

Nass leads a team of teams in a primarily male dominated industry. She is an approachable leader who is adamant about developing and lifting up others around her. Nass is an active listener which allows her to best serve clients, teammates and the community. She isn't afraid to tackle issues head-on, and her authentic and positive energy sets her aside from others. She is teamoriented and always focuses on finding the win for all involved.

#### **Business Leadership Philosophy:**

Nass believes in direct feedback and challenging teammates to be the best they can be both personally and professionally. She genuinely believes in building personal relationships and cultivating a safe environment for collaborative communication for people to learn and grow.



Kate Schrumpf
Project Manager
Rosendin
Professional Accomplishments:

Over the course of her career, Schrumpf has been involved in improvements to data center fire alarm design requirements and implementation, spearheaded market analysis to identify labor shortages and implement project incentives and driven process improvements through the application of Lean Six Sigma tools. Currently, Schrumpf is managing the electrical scope for a Facebook data center build.

#### Civic, Industry & Community Involvement:

Schrumpf has supported her community by volunteering with the Habitat for Humanity, Toys for Tots, March of Dimes,

United Way and the Wounded Warrior Project.

#### Specific Characteristic that Distinguishes Them from Their Peers:

Schrumpf is a highly driven professional in the construction industry and paves the way for positive innovation. She has a proven record of working collaboratively across the organization and managing highly impactful projects.

#### **Business Leadership Philosophy:**

Schrumpf takes pride in leading her team by encouraging individual growth and fostering strong relationships. She values her teammates' personalities and experiences, and how everyone contributes to successfully completing projects. She believes in fostering her team members' independence and creativity to find effective solutions and deliver superior results.



Michelle Seiler-Godfrey, Ph.D.
Program Development Manager
High Desert Museum
Professional Accomplishments:

Seiler-Godfrey is the program development manager at the High Desert Museum. In this role, she has significantly increased grant revenue to include multiple federal awards from the Institute of Museum and Library Services, the National Endowment for the Humanities and the National Endowment for the Arts. Further, she is a leader in our DEAI work, has established an evaluation program at the Museum and coordinates several strategic initiatives. She also has a Ph.D. in History from the University of Iowa.

#### Civic, Industry & Community Involvement:

Seiler-Godfrey fosters community building through invaluable partnerships with organizations, such as the Deschutes Public Library and the Museum at Warm Springs, and relationships with Native knowledge holders. She is dedicated to working in deep partnership with tribes and Native people to increase understanding of the Indigenous Plateau, and is truly grateful for the people she has had the opportunity to know through collaborative projects at the High Desert Museum.

#### Specific Characteristic that Distinguishes Them from Their Peers:

Seiler-Godfrey works tirelessly in support of the High Desert Museum's mission. Her dedication, commitment to excellence and resolute work

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U.S. Bank
Congratulates
our Local 2021
Accomplished
Under 40 Recipient

**CHUCK YEAMAN** 



Continued from previous page

ethic are truly inspiring. She seeks opportunities to strengthen the organization, conducting research and following industry best-practices. She is incredibly talented, yet humble — never drawing attention to her numerous accomplishments.

#### **Business Leadership Philosophy:**

Seiler-Godfrey leads by example. She embraces lifelong education. And though reserved in demeanor, she is eager to share knowledge and to encourage continuous learning in others. She has delivered informative public presentations, led staff trainings and cultivated small group discussions among various stakeholders. She is certainly deserving of this honor.



Kerry R. Witterschein
Branch Operations Manager
The Westhoff Group of
Raymond James Financial Services
Professional Accomplishments:

After graduating Mountain View High School, Witterschein earned her degree in economics from Villanova University. After spending nine years on the East Coast working at Bloomberg LP as a data analyst with leadership roles, she moved "home" to Bend and transitioned to financial services, ultimately joining Raymond James in January 2019. After being with the branch for six months, Witterschein asked, "I'm happy to step up and manage branch operations." After passing her FINRA Series 9/10 Exams, Witterschein

now manages branch operations in a highly complaint manner, along with delivering world class client service.

#### Civic, Industry & Community Involvement:

The outdoor lifestyle is very important to Witterschein and she enjoys giving back to our exceptional outdoor community. In the past, Witterschein has served as President of CORK (Central Oregon Running Klub) and represented CORK as a liaison to the Deschutes Trails Coalition. She has also volunteered as a ski racing coach at MBSEF and is a current member of COTA. She has served as a Girls on the Run coach for elementary school girls and enjoys volunteering at aid stations for various organized running races around Central Oregon. Witterschein has also overseen the summer intern program at The Westhoff Group in Bend.

#### **Specific Characteristic that Distinguishes Them from Their Peers:**

Witterschein has an uncommon ability to manage and complete multiple tasks in a fast-paced environment that can be overwhelming at times. Keeping on top of the markets, the economy, regulations, compliance and client needs is very critical on our industry, and Witterschein makes it look easy. Witterschein adds meaningful impact to our business and to our clients' lives with her perspective, perseverance, dedication and leadership. Best of all, Witterschein has a great sense of humor that keeps us smiling throughout the day.

#### **Business Leadership Philosophy:**

Leadership is about inspiring others when serving in a critical decision-making role. Understanding the needs of a client, a cohort or an organization, helping them understand what they are capable of and then leading them to a successful outcome is what it's all about. Leadership is understanding your natural strengths. It's about continuing to look for opportunities to stretch beyond what you think is possible. Leadership is about being decisive. People who respect your opinion will ask for it, so offer it with confidence.



Charles (Chuck) Yeaman
Vice President, Wealth Management Banker
U.S. Bank Wealth Management
Professional Accomplishments:

Chuck is the number one ranked Wealth Banker at U.S. Bank in the combined Western States Division (California, Idaho, Nevada, Oregon, Washington Community Banking), and ended up number seven for all Community Wealth Bankers in 2020. He accomplished this performance with results in all scorecard categories generated by demonstrating extraordinary performance in core behaviors.

Yeaman was recognized as a Legend for his 2020 performance at U.S. Bank, which is the highest honor U.S. Bank employees can earn, and is typically awarded

to the top five percent of all employees at the bank.

Civic, Industry & Community Involvement:

Member, COCC Foundation Board of Trustees
 Specific Characteristic that Distinguishes Them from Their Peers:

Yeaman's commitment to generating meaningful financial results while



#### nder 40 Award Recipients Continued from page 17

embracing and demonstrating U.S. Bank's core values is outstanding. Examples of this are (doing the right thing) when Yeaman secured a large new deposit relationship, proactively reached out to management to discuss documenting the new business appropriately, so as not to over inflate his numbers. At the time it was somewhat unclear as to how long the client would hold the funds at the bank (client subsequently engaged in financial planning and initiated an investment relationship with Trust/AMG). Yeaman was conservative in documenting closed new business to the bank. A more aggressive approach would have resulted in more near term recognition, but Yeaman acknowledged that wasn't in the best interest of the bank. He powers potential with a disciplined, daily calling process, and frequent proactive partner interactions. Yeaman stays a step ahead with immediate implementation of new initiatives. He seeks to understand the why behind corporate objectives, and quickly incorporates them into his process — including digital, planning, segmentation and OneBank collaboration. Yeaman has contributed directly

to drawing strength from diversity by presenting with a local community

member about cultural elements of his native Hawaii that have relevance to what we're aiming for with OneBank. Finally, Yeaman puts people first at every opportunity. His focus on a goals based planning approach, put's clients and prospects first. The respect and kindness he shows to everyone generates the kind of goodwill that leads others to look for ways to support Yeaman.

#### **Business Leadership Philosophy:**

Yeaman cultivated outstanding partnerships with all colleagues, with notable success working with his two assigned branches, Business Banking, Mortgage and U.S. Bancorp. Investments. He has advocated and navigated for clients through the Paycheck Protection Program. He served as a valued resource for multiple team members looking for assistance with any number of issues ranging from Salesforce inputs, positioning credit exceptions and collaboration.

Our local U.S. Bank team is very fortunate to work alongside Yeaman. He consistently prepares for every client interaction, and brings the team together to anticipate client needs. Yeaman does what he says he will do, both for clients and colleagues. He is a skilled communicator, ensuring that he understands the goals and priorities of his clients, while also setting clear expectations of how the bank can support them both presently and in the future. Yeaman has built a strong reputation with clients and colleagues as having strong followthrough, bringing value to every interaction and keeping our clients at the center of everything he does at the bank.

### 40 & Under Accomplished Winners — All Years

Please note that some of the previous winners have changed positions, some have even changed their names, but we've listed them exactly as when they first won the award. Due to space restrictions, please find 2006-2018 online at cascadebusnews.com/accomplished-40.

#### 2018

Alaina Mayfield - Disaster Program Manager, American Red Cross

Andy High - Owner/President, Thompson Pump and Irrigation

Ashley Mears - Business Banking Relationship Manager Assistant Vice President, U.S. Bank

Briana Manfrass - Associate Principal, Pinnacle Architecture

**Bud Torcom -** CEO, Mazama Media

Gwen M. Moore - Phillips & Moore, LLP

Jeremy Lewallen - Riverview Tax & Accounting PC

Jordan Ries - Co-Owner, Assist-2-Sell Real Estate

Kara Roatch - Events Director, Redmond Chamber of Commerce

Lara Cunningham - Owner, Cherry Properties Management, LLC

Laura Breit MS PE - ColeBreit Engineering

**Luke Ross - Property Manager, Broker,** 

Compass Commercial Asset & Property Management

Matthew J. Wessels - General Manager, Cascade Indoor Sports

Michael Hopp - Coldwell Banker Morris Real Estate

Nick Beasley - Co-Owner, Cascade Street Distillery

Ruth Shilling - Marketing Specialist, Compass Commercial Real Estate Services

Sanda Costello - Owner, Bowtie Catering Co. and Citizen Bar & Kitchen

Sarah Stevens - Director of Human Resources, Knife River

Sean McDonnell - CEO and Founder, Coffee4Kids Coffee Roasters

Shannon Bennett - Part Owner and General Manager,

Ideal You Weight Loss Center

Stephanie C. Kucera, JD, PhD - Attorney, Hart Wagner, LLP

Trisha Plass - Interior Designer, Ascent Architecture and Interiors

**Katie Beasley** — Communications / Weddings & Events, Cascade Street Distillery

Josh Bostock — Business Banking Specialist, U.S. Bank

**Jill Cummings** — Assistant Vice President, Market Development Officer, Summit Bank

**Jenna Fox** — Director of Social Media & Convention & Visitor Services, Redmond Chamber of Commerce & CVB

**Stephanie Higgins AHWD | PSA | RENE** — Real Estate Broker,

Berkshire Hathaway HomeServices NW Real Estate

Johannah Johnson-Weinberg — General Manager, Bend Pet Express Maureen Krebs — Marketing & Communications Director,

Veterans Outreach Coordinator, Hospice of Redmond

Courtney Latham — Owner, Flip Flop Sounds

**David Lenke** — General Manager, The Riverhouse

**Beth Miller** — National/Regional Sales Manager, Combined Communications

Brian Murphy — Co-owner & President, Norman Building and Design

Jared Narlock — Director of People & Organizational Development,

St. Charles Health System

**Thom Pastor** — Food Service Manager, St. Charles Bend

Sierra Phillips — Owner, Bo's Falafel Bar

Chris Phillips — Electrician & Andee Phillips — Realtor

Jordan Reeher — Executive Director, St. Vincent de Paul-Bend

**Erin Reilly** — Director of Events, EDCO

**Tom Standish** — Broker, Compass Commercial Real Estate Services

Adam Stephen — Project Manager & Registered Architect,

Steele Associates Architects

Caleb Thomas — Marketing Director, Redmond Chamber of Commerce & CVB

Sarah Turner — Co- Founder & CFO, Mazama Media

Mike Wolber — VP of Business Development, G5

#### 2020

**Dr. Jared Adams ("Dr. J")** — Dentist & Practice Owner, Cascadia Family Dental

Katie Anderson — Founder and CEO, Aperion Management Group

Blake Barnhart — Project Executive, Rosendin

**Priscilla Calleros** — Membership and Outreach Manager,

The Environmental Center

**Shelby Carter** — Vice President, Risk Compliance Audit Professional, U.S. Bank

Affton Coffelt — Founder/CEO, Broken Top Candle Company

**Rodney Cook** — Director of Financial Planning, Rosell Wealth Management

**Brett Davis** — Owner & General Manager, Premier Printing Solutions

**Tarin Denney** — Programs Specialist, City of Redmond

Ellisse Dickey — Broker Project Manager,

**Compass Commercial Real Estate Services** 

**Tyler Fix** — Dentist, PureCare Dental of Bend

Amanda Glasser — Finance & Membership Director,

Redmond Chamber of Commerce & CVB

Joey Greenberg — Business Banking Team Lead,

U.S. Bank - Central & Eastern Oregon

**Andy Harmon** — Project Manager & Building Envelope Design Specialist,

**Steele Associates Architects** 

**Charles V Hoch** — Chief Executive Officer, Eyce LLC

**Corissa Holmes** — Environmental Programs Supervisor, City of Redmond

**Trevor Lamoureux** — VP/Commercial Banking Officer, Columbia Bank

**Mara McCloskey-Becker** — Marketing Director, BendTel, Inc.

**Cassandra Miasnikov** — Founder & CEO, Selene Marketing Ian Schmidt, AIA, NCARB — Architect, BLRB Architects

Andrew Soriano — General Manager- Resort Operations,

Worldmark Bend Seventh Mountain Resort **Jacob Struck** — Superintendent, Skanska USA Inc.

**Ekaterina Urch** MD — Sports Surgeon, The Center

**Megan Walker** — Vice President of Accounting and Finance,

Oxford Collection of hotels

**Dr. Shannon Woods, DMD, MS** — Orthodontist and Business Owner/Founder, Woods Orthodontics, LLC

#### 2021

Cole Billings — Skjersaa Group

**Danielle Burns** — Steele Associates Architects LLC

**Tiffany Cordano** — Cascade Heating and Specialties, Inc.

**Lucas Crespin** — Steele Associates Architects LLC

Penny Farrow, CISR Elite — Brown & Brown Insurance

James Fleming — PayneWest Insurance

Sydney Forbes — Tonsil Tech

Katy Haines — NAI Cascade Commercial Real Estate

**Keever Henry** 

Karen Hinckle — State Farm — Paul Finch

Gail Hodge — High Desert Museum

**Derek E. Hopp, JD, MEM, PMP** — Therapy Works Physical Therapy

**Ryan Johnson** — Brent Woodward, Inc.

**Gregory S Lankston III CPA, MBA** — Capstone Certified Public Accountants, LLC

Cody A. Michael, CFP — U.S. Bank Wealth Management

Kathleen Nass — Fortis Construction, Inc.

**Kate Schrumpf** — Rosendin

Michelle Seiler-Godfrey, Ph.D. — High Desert Museum

**Kerry R. Witterschein** — The Westhoff Group of Raymond James Financial Services

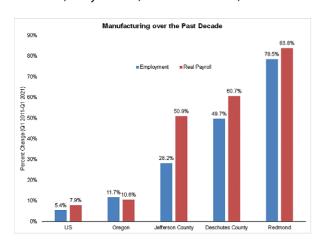
Charles (Chuck) Yeaman — U.S. Bank Wealth Management

### entral Oregon Manufacturing

Continued from page 1

"The manufacturing sector was hit hard in Central Oregon with the initial COVID lockdowns in spring 2020," reports Damon Runberg, East Cascades regional economist for the Oregon Employment Department. "However, there was a relatively quick rebound as producers adapted to the prevalent shortages and responded to increased demand. In Central Oregon, employment in manufacturing is only down around 3 percent from pre-COVID levels in 2019, a better position than the statewide manufacturing sector (-5.6 percent)." He adds, "The recovery began to level off in Central Oregon this past summer with little improvement since March, and the spring and summer employment data is still subject to revision. The most recent month using payroll records (March) showed monthly employment was only 1.5 percent shy of 2019 levels, but we have hovered around -3 percent for most of the summer. Even if we don't see significant revisions, however, the COVID recovery trend has been positive with the industry nearly recovered."

Lee says that the region has retained nearly all of its manufacturers, with very few closing operations permanently or relocating to other areas of the state or country. "At the same time, we have been able to attract new manufacturers like SmartyPits, Rainier Precision, Holy Kakow, Next Mile Meals, Volansi and



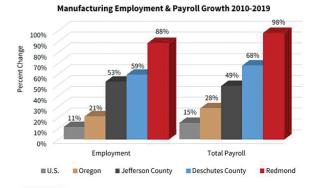
i3DMFG — none of which are in the same industry — that are helping further diversify our industry mix while providing some of the best-paying jobs in Central Oregon," he says. "We also have some exciting new manufacturers like Pawket Treats, Krah USA, Food for the Sole, Puffin and Metolius Tea. The vibrancy and innovation that these startups bring to our economy and manufacturing sector cannot be overstated, even though these are still small businesses."

#### **Redmond Continues to Lead the Way**

While the entire tri-county area is represented in the manufacturing arena, Redmond continues to outpace Bend and other areas in the goodsproducing industry. "We've seen manufacturing grow in the country, but nowhere like it is here in Redmond," says Jon Stark, senior director of REDI (Redmond Economic Development Inc.). "There are reasons for this: One, there is widespread community support for this; two, we continue to invest in workforce development in this space; and three, we continue to provide adequate space, or locations, and infrastructure for this industry to grow."

Stark cites Wild Mike's as a good example. "There were 465 acres owned by three different entities in Redmond. We rezoned it to industrial, and then a 50-acre user came along to utilize it. Forward thinking is crucial. If we had not rezoned, Wild Mike's could not have come in." He adds, "It was an uphill battle to do this, but we were willing to roll up our sleeves and get the job done. As a result, a major employer came along, from another town, and brought jobs and industry here along with it in an industry we did not previously have (frozen pizza)."

Redmond, given its strength and acumen in traded-sector business development, has a strong future ahead, Stark says. "We have an incredible team of people working on this, at City Hall with planning, urban renewal, permitting and engineering staff; city leadership, including elected officials and staff; and the REDI Board of Directors." He continues, "Another example is i3DMFG; we built a relationship with the CEO and team and stayed in



Redmond's and Deschutes County's manufacturing sector is adding jobs at a significantly faster pace than the rest of the state or nation - 88% at Redmond and 59% for Deschutes County from 2010 to 2019\* compared to 21% in Oregon and just 11% for the U.S.

\* Note: 2019 annual data most recent as of presentation date

CHARTS | COURTESY OF DAMON RUNBERG, EAST CASCADES REGIONAL ECONOMIST FOR THE OREGON EMPLOYMENT DEPARTMENT

touch with them until they were able to be here. It took a while, but they are here. We all collaborate. I talk with these people on a weekly and sometimes daily basis; we have a very symbiotic relationship that works." He adds, "We have really embraced the craftsman industry in Redmond; that's been Redmond for the long term. We build things here; we use our hands to get things done. Redmond has always embraced these types of manufacturing jobs and even celebrated them. Our growth in manufacturing is four times the state average and eight times the national average."

Runberg says that in terms of share of total employment, Redmond and Madras have the highest concentration of manufacturing jobs. "Manufacturing in those communities has mostly recovered from the COVID shock. With the establishment and growth of Laird Superfoods, we have seen some impressive gains from the manufacturing sector in Sisters. In fact, growth in manufacturing over the last year has largely negated losses due to COVID in Sisters, an impressive success story."



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### entral Oregon Manufacturing

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#### **Changes and Challenges**

Workforce availability and skills misalignment have been the greatest headwinds to growth in the manufacturing sector in Central Oregon, Lee says. EDCO estimates that roughly 1,300 manufacturing jobs in our region are going unfilled today for the lack of applicants and workers. Since long before the pandemic, Lee says manufacturers small and large have been steadily marching towards automation. "COVID-19 has accelerated that pace, which has both short- and long-term implications for employment opportunities. We will need fewer jobs for the same production. That's also called productivity, and the U.S. has been leading the world on this front for decades, but we're certainly not alone." He adds, "Remember, it was a global pandemic, so that artificial pressure that has accelerated automation such as robotics, AI, machine learning, etc. in the U.S. is also happening abroad."

As this situation has evolved, Lee says there has been a recent realization within the industry that administrative, design, marketing, sales and other office functions of manufacturers can be effectively and efficiently done remotely. "I visited a large local manufacturer recently, and only a third of the desks at their headquarters were occupied. The majority of that part of the company's workforce was working

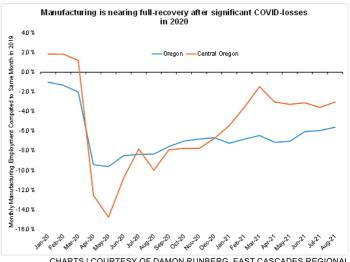
from home, or even a beach somewhere." However, Lee says that the owners and general managers of most goods-producing businesses with whom EDCO meets agree that having their teams work physically in the same location is a better model for communication, collaboration and innovation. "But in today's ultra-tight labor market, remote working is also a retention strategy," he says.

The other big obstacle to manufacturing growth right now is supply chain disruption, Lee says. Material costs across a broad spectrum of sectors has been a barrier for some industries, he says, citing aluminum,

which has more than doubled in price over the past year, as one example. "Despite price increases, manufacturers are ordering greater volumes than in the past in anticipation of current or future material shortages — sometimes as much as 30 percent," he says. "That means that they are carrying larger inventories and overhead than pre-pandemic, which can require more capital and physical space." Stark adds that businesses are sometimes having to wait two to three times longer now to get the goods they need.

Runberg says that beverage manufacturing,

primarily breweries, continues to lag, as many of these establishments supply the hard-hit restaurant "Those breweries sector. have canning/bottling operations generally did better through COVID than those without, but it is has been a difficult 18 months for breweries." Another manufacturing sector that has struggled over the past 18 months, he says, is aviation and aerospace. "This sector posted significant losses and has seen little recovery. They were directly impacted by COVID, with a huge



CHARTS | COURTESY OF DAMON RUNBERG, EAST CASCADES REGIONAL ECONOMIST FOR THE OREGON EMPLOYMENT DEPARTMENT

decline in the demand for these goods. However, nearly every manufacturing sector has been impacted at least indirectly by COVID, largely due to the supply constraints." Fortunately, Runberg says supply chain constraints should be relatively shortlived and should begin to ease as we move into 2022. "Unfortunately, the labor supply constraints are baked into our future, with no good answer in the short-term except more in-migration."

One positive outcome of the pandemic is that it did increase the in-migration to Central Oregon, which can help boost the local economy. "There was acceleration during the pandemic; and companies are moving here too, not just individuals," says Stark. "They are moving to Redmond and Central Oregon because they couldn't find space in their own towns, so they came here. Many were already vacationing here, so now they are moving here. We have a place to put them." He says Rainier Precision, which was formerly located in Seattle, is a good example of this. "They started the moving process prior to the pandemic. They wanted to be somewhere else." He adds, "The pandemic created a sense of urgency for people; they realized they only have so much time and want to live out their lives in a place of beauty."

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#### **Manufacturing (Q1 2011-Q1 2021)**

	Employment	Real Payroll
US	5.4%	7.9%
Oregon	11.7%	10.6%
Jefferson County	28.2%	50.9%
Deschutes County	49.7%	60.7%
Redmond	78.5%	83.8%

Source: Oregon Employment Department & Bureau of Labor Statistics

### Diversification Has Been Key to Central Oregon Manufacturing

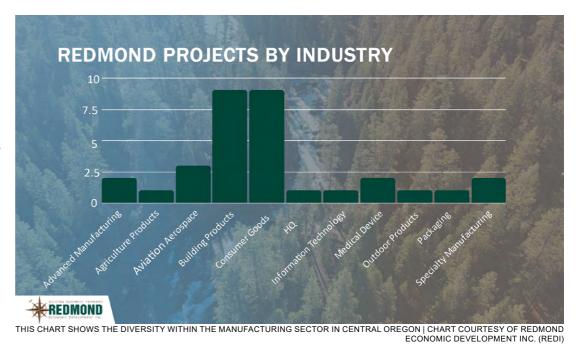
by RONNI WILDE — CBN Reporter

entral Oregon has a long history of manufacturing success, though prior to the 1990s, much of it was in wood product industries. "The region has continued to grow in manufacturing, and has since the 1980s, when we were largely dependent upon wood product industries," says Jon Stark, senior director of REDI (Redmond Economic Development Inc.). "That's really why EDCO (Economic Development for Central Oregon), and then REDI, were created in the late '80s, to diversify from wood products. Previous economic downturns showed us the need for this, so in the early 2000s, we began the process of diversification." As a result, following the Great Recession, Stark reports that a few industries, such as medical device and pharmaceutical companies, rebounded quickly, which helped pull the region out of the recession. "Those are industries that often weather economic storms because we continually need healthcare."

Roger Lee, CEO of Economic Development for Central Oregon, says EDCO is seeing strong activity across a variety of traded-sector manufacturing businesses, including advanced manufacturing, aviation/aerospace, building products, outdoor gear and apparel and specialty food products. "Even brewing and distilling, which saw significant shocks from COVID-related government closures and restrictions, is seeing a strong resurgence." He adds, "The bioscience industry, which has been dominated by pharmaceutical research, is moving more towards production,

and we see this as one of the fastest-growing of all sectors in the years ahead. Similarly, our tech industry is heavily weighted to software; however, a number of products are manufactured here, including semiconductor components, electronics and instrumentation that could see growth as global supply chain interruptions trigger a shift to U.S.-made products."

Damon Runberg, East Cascades regional economist for the Oregon Employment Department, concurs that a diverse set of manufacturing sectors are experiencing success here, including food manufacturing, industrial manufacturing and wood products. "These are sectors that were less impacted by COVID and saw large upticks in demand. In fact, I am fairly optimistic for our wood product manufacturers, as a low supply of housing has created a renaissance in the national home-building sector. This bodes well for many of our wood product businesses that supply this sector with things like windows, doors and other wood products." One thing worth noting, Runberg says, is that across Central Oregon, there have been impressive



employment gains, but that real (inflation-adjusted) payroll is growing even faster. "This means that manufacturing workers have more disposable income today than they did ten years ago."

In Redmond, Stark says there are not many start-up businesses at the moment, but there are a lot of recruitments and business expansions. "The REDI pipeline has 35 companies currently in the final stages of decision-making as to where to expand or relocate," he says, adding that he has also observed increased spending. "Consumer goods are strong in our region because there is a lot more money in the economy due to income that came in during the pandemic from federal stimulus funding and wage growth due to employee demand," he says. "This increased income gets spent. Building products are strong because we are building like crazy; lots of companies are running to serve this marketplace and are expanding, such as Performance Pro Supply and Pacific Coast Supply."

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# Three Innovative Companies Featured in the Made in Redmond Tour

#### by KRISTINE THOMAS — CBN Feature Writer

hat do rockstars, rock climbers and rocket designers all have in common? They can find the products they need to achieve their individual goals in Redmond.

VocalBooth, Rhino Skin Care and i3DMFG were the featured companies at the ninth annual Made in Redmond virtual tour October 1, hosted by Redmond Economic Development Inc., or REDI. More than 75 people attended the event at the High Desert Music Hall, where they learned about how three entrepreneurs turned their passions into successful companies.

REDI Senior Director Jon Stark told the audience that Redmond is leading the State of Oregon in manufacturing growth, with employment up 28 percent in the last year. Manufacturing growth in Redmond is four times the average in Oregon and ten times in the United States.

Here's a look at the three innovative companies based in Redmond.

#### i3DMFG

i3DMFG CEO Erin Stone often can't talk about the projects happening in her Redmond manufacturing plant. It was only recently she could share i3DMFG-made engine parts for the rocket recently launched by Blue Origin founder Jeff Bezos. "It was very secret, and they didn't want anyone to know they were going to use additives," she shared.

Stone explained additives refers to taking fine layers or materials and layer by layer building up and adding materials to create something. The advantage of using this 3D technology is her company can create metal parts or products that cannot be made using traditional machining methods. "We have a lot more options in what we can produce using this technology," she said.

Founded in 2013, Stone said her first clients were Blue Origin in Redmond, Washington, and Delta P in Eugene, Oregon. Delta P holds seven patents on specific defense parts. Her company also has made high-end titanium bicycles.

The nine 3D machines operate 24/7, manufacturing metal parts taking anywhere from a few hours to several days. Stone said traditional metal manufacturing would require creating several pieces to eventually assembling the parts to make into one final piece. With 3D metal manufacturing, her company can create one final piece at one time.

When she began her company, she didn't envision it making spacecraft parts right away. "I literally didn't expect to be making things that I saw when I was a kid watching Star Wars or the Millennium Falcon — literally, those thrusters that blow out of the back of the spacecrafts, that's the kind of stuff we do," she said.

Stone said she's always had a huge respect for the U.S. Military, but she never expected to be a part to "being a solution to our culture's safety," and making sure military men and women can return safely home to their families. "Our passion as a company is we are part of something bigger and we are an integral part of that," she said. "People come to us with really difficult projects, and we help find the pathways to help them be trailblazers to doing something really amazing."

With a background in economic development, Stone said she started her business with the mission to create family-wage jobs that would allow one parent to work and one parent to stay home while still being able to afford a home and more. She currently employees 14 people, with the goal to hire six more in the next few months.

Stone added that her passion is to do groundbreaking work that pays good wages and makes a difference in her community and beyond.

#### VocalBooth

In 1997, Calvin Mann needed to build a soundproof booth in his rental duplex without upsetting his landlord by creating a permanent structure.

The singer songwriter required a place to make professional recordings, since there was not a state-of-the-art recording studio in Central Oregon. "The challenge was making my own recording studio that I could easily assemble and then take apart when I moved," he said. "I built a second one I used as a drum room. Realizing there was a need for modular sound rooms, I learned how to design a website, put a few examples of the sizes I could do along with the prices and someone bought the first one."

Since its beginning almost 25 years ago, VocalBooth's products are used by clients nationally and internationally, including Lady Gaga, Mariah Carey, Donny Osmond, Nick Lachey and House of Blues studio.

Based in Redmond, Mann said his company sells three levels of sound isolation





in four different series, also saying his company manufactures vocal booths and sound isolation enclosures for scientific and product testing and more. "We are seeing the booths being used in different ways from companies using them to interview candidates at job fairs to testing iPhones to rock stars like Lady Gaga and Madonna using them for recordinas."

The booths arrive in boxes and can be assembled by two people in less than an hour for the smallest size to a few hours for the larger models. "We generally ship one booth or more a day," Mann said. "The smaller booths take a day to make while the larger ones take a little longer."

Mann shared he used his creativity to solve a problem he had in finding a place to record his music.

CALVIN MANN DESIGNED VOCALBOOTH TO PROVIDE MUSICIANS AND OTHERS TO HAVE A SOUNDPROOF RECORDING STUDIO AT THEIR HOME OR OFFICE | PHOTO COURTESY OF VOCALBOOTH

He encourages other entrepreneurs to do the same. "It's also important to listen to consultants and other business people," he said. "There are places and organizations who are eager to lend a hand to new businesses including REDI and EDCO. Be humble and ask for assistance."

While Mann is proud of his company's success as it continues to grow incrementally every year, he's more so of his company's culture. "I aim to provide a company workplace where my employees are my biggest asset," he said. "I want VocalBooth to be viable and profitable, and I believe that happens when my employees are happy. We have 13 employees who I trust to do their

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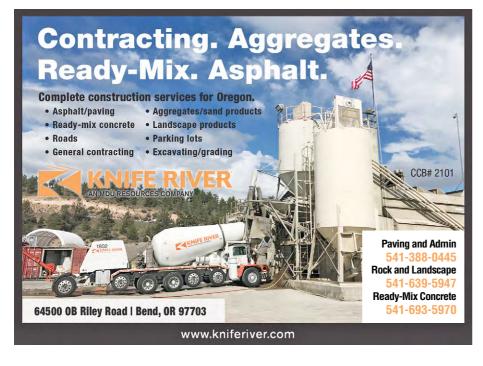




### Central Oregon Manufacturing

### Largest Manufacturing Deschutes County (Listed by Number of Staff with at least 7 employees)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
Les Schwab Tires Centers - Headquarters 20900 Cooley Rd. Bend, OR 97701	541-447-4136	541-416-5363	www.lesschwab.com	Reception	500	1952	Tire centers located throughout Central Oregon.
PCC Schlosser 345 NE Hemlock Ave. Redmond, OR 97756	541-548-0766	541-548-6579	www.pccstructurals.com	Keith Covlin	465	1989	Titanium investment casting foundry for the aerospace & medical industries.
JELD-WEN Millwork Manufacturing Bend 62845 Boyd Acres Rd. Bend, OR 97701	541-385-1444	541-382-2215	www.jeld-wen.com leebo@jeld-wen.com	Lee Bouck	315	1968	Wood products & wood window parts.
JELD-WEN, Inc. 62845 Boyd Acres Rd. Bend, OR 97701	541-382-4411	N/A	www.jeld-wen.com	Lee Sparks	315	1977	Wood products & wood window & door parts.
Deschutes Brewery 901 SW Simpson Ave. Bend, OR 97702	541-385-8606	541-383-4505	www.deschutesbrewery.com info@deschutesbrewery.com	Gary Fish	296	1988	Craft brewery.
Epic Aircraft 22590 Nelson Rd. Bend, OR 97701	541-318-8849	541-382-5125	www.epicaircraft.com info@epicaircraft.com	Doug King	250	2004	Kits for building aircraft, including the LT—6-place turboprop which is currently in the process of being certified with the FAA. Training on site.
BasX Solutions 3500 SW 21st Place Redmond, OR 97756	541-647-6650	N/A	www.basxsolutions.com mtobolski@basxsolutions.com	Matthew Tobolski, David Benson	220	2012	N/A
Medline ReNewal 1500 NE Hemlock Redmond, OR 97756	541-923-3310	541-923-3375	www.medlinerenewal.com customer.service@medlinerenewal.com	Steve Bettis	210	1997	Manufacturing & reprocessing of medical devices. A FDA-registered device reprocessor.
10 Barrel Brewing 62950 NE 18th St. (Brewery & Pub) 1135 NW Galveston Ave. (Pub) Bend, OR 97701	541-678-5228	541-585-1008	www.10barrel.com info@10barrel.com	Kyle Mckee	202	2006	Handcrafted beer.
Knife River 64500 OB Riley Rd. Bend, OR 97701	541-388-0445	541-388-8932	www.kniferiver.com chris.doan@kniferiver.com	Chris Doan	150	1968	Paving mixtures, asphalt, aggregate & construction.
Nosler, Inc. 107 SW Columbia St. PO Box 671 Bend, OR 97709	541-382-3921	541-388-4667	www.nosler.com catalog@nosler.com	Zach Waterman, Public Relations	141	1948	Manufacturer the industry's finest bullets, ammunition, component brass & rifles for hunting & shooting enthusiasts.
Bright Wood Corporation - Redmond 630 SE First St. Redmond, OR 97756	541-475-2234	541-475-7782	www.brightwood.com info@brightwood.com	Dallas Stovall	135	1960	Wood products.
Hooker Creek Companies, LLC 95 SW Scalehouse Lp., Ste. 100 Bend, OR 97702	541-389-0981	541-389-4763	www.hookercreek.net info@hookercreek.net	John Fournier	130	1984	Ready mixed concrete, sand & gravel, equipment rentals, supplier of construction materials.
Microsemi Corporation 405 SW Columbia St. Bend, OR 97702	541-382-8028	541-388-0364	www.microsemi.com	Mark Gabler	130	1984	Mixed-Signal integrated circuits & discrete semi-conductors & RF components.
Systema 265 NW Franklin Ave., Stc. 201 Bend, OR 97701	541-602-2092	N/A	www.systema-usacorp.com	Travis Stevens	130	1993	Provides software solutions, processes & services to the high technology industry that are cost-effective, improve productivity & meet regulatory compliance requirements. Also provides comprehensive engineering & consulting services in End-To-End Automation, Manufacturing IT & Enterprise Integration Solutions.
Quality Truss 1000 SE Lake Rd. Redmond, OR 97756	541-923-2759	541-923-0023	qtruss@qtruss.com	Andy Scott, Ted Hormel	102	1985	Roof & floor trusses
Cascade Lakes Brewing Company 2141 SW First St. Redmond, OR 97756	541-923-3110	N/A	www.cascadelakes.com chris@cascadelakes.com	Chris Justema, Andy Rhine	85	1994	Brews six beers year-round: Blonde Bombshell, 20 inch Brown, Salted Caramel Porter, Hopsmack IPA, Mosaic IPA & Cyclops IPA as well as many seasonals throughout the year: Slippery Slope, Drop the M.I.C., Paulina Lake Pilsner, Rooster Tail Ale, Riverside Red, Silverback Stout, Cherry Blonde, Angus MacDouglas Amber & more. Distributed & sold in WA, OR, ID, AK & CA.
Grace Bio-Labs 1015 SW Emkay Dr. Bend, OR 97702	541-318-1208	541-318-0242	www.gracebio.com lhale@gracebio.com	Lisa Hale	85	1995	Global provider, local manufacturer. Developing laboratory products, services & custom solutions for research & diagnostics applications.
Suterra LL.C 20950 NE Talus Pl. Bend, OR 97701	541-388-3688	541-388-3705	www.suterra.com agsales@suterra.com	N/A	75	1984	Sustainable, pheromone-based insect control for commercial agricultural markets.
Ruff Wear 2843 NW Lolo Dr. Bend, OR 97703	541-388-1821	541-388-1831	www.ruffwear.com support@ruffwear.com	Patrick Kruse	70	1992	Performance gear for dogs.
Brian's Cabinets 20780 Sockeye Place Bend, OR 97701	541-382-3773	541-382-7021	www.brianscabinets.com info@brianscabinets.com	Sean Brisbine	65	1977	Cabinet & closet manufacturer.
Eberhard's Dairy Products 235 SW Evergreen Ave. Redmond, OR 97756	541-548-5181	541-548-7009	www.eberhardsdairy.com ebdairy@eberhardsdairy.com	Mark Eberhard	50	1951	Milk, ice cream, cottage cheese & butter manufacturer & distributor.
EP Climbing USA 63085 18th St., Ste. 101 Bend, OR 97701	541-388-5463	541-388-3248	www.epusa.com info@epusa.com	Sander Culliton	50	1988	Artificial climbing walls, handholds & Clip N Climb elements.
Mike's Fence Center, Inc. 59 SW Hayes Ave. PO Box 7288 Bend, OR 97702	541-388-1625	541-389-4578	www.mikesfence.com sales@mikesfence.com	Ryan Higgins	50	1980	Fence construction, fence supplies (retail), automated gates & mobile mix concrete.
Northland Furniture 681 SE Glenwood Dr. Bend, OR 97702	541-389-3600	541-389-4943	www.northlandfurniture.com sales@northlandfurniture.com	Brian Noll	50	1976	Custom furniture manufacturer for the hospitality, healthcare & senior living markets. Manufacture multi-family kitchen cabinetry.
Qorvo, Inc 63140 Britta St., C106 Bend, OR 97703	541-640-8651	N/A	www.qorvo.com crystal.ferns@qorvo.com	541-640-8651	50	2005	Design & manufacture RF Solutions for mobile, defense & infrastructure markets.





### Largest Manufacturing Deschutes County (Listed by Number of Staff with at least 7 employees)

CONTINUED FROM PAGE PREVIOUS PAGE

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
Oregon Wild Harvest 1601 NE Hemlock Ave. Redmond, OR 97756	541-548-9400	541-923-7235	www.oregonswildharvest.com questions@oregonswildharvest.com	Pam Buresh	47	2014	Herbal supplement manufacturer distributed nationally.
Bendistillery, Inc. 19330 Pinehurst Rd. Bend, OR 97703	541-318-0200	541-318-1886	www.bendistillery.com alan@bendistillery.com	Alan Dietrich	45	1996	Fully operating distillery, farm, tasting room, offering free samples & free tours as well as gift shop on 23+ acres just west of Tumalo on Hwy. 20 toward Sisters. Produce Crater Lake Vodka, Crater Lake Gin, Crater Lake Hazelnut Espresso Vodka, Crater Lake Pepper Vodka, Crater Lake Sweet Ginger Vodka, Crater Lake Reserve Vodka, Crater Lake Rye Whiskey. Produce ablis CBD, ablis beverages & supplements & have a tasting room for all beverages & essentials & an additional tasting room. Products in downtown Bend on Bond St. next to Deschutes Brewery.
Zamp Solar 63255 Jamison St. Bend, OR 97703	541-728-0924	N/A	www.zampsolar.com support@zampsolar.com	Coner Miller	45	2010	Zamp Solar specializes in 12-volt solar charging systems for off-grid, RV, marine, agriculture & other applications. Offer a variety of portable & hard mounted solar kits made right here in Bend, OR USA.
Aircraft Rubber Manufacturing (Fuel Safe Systems) 1550 NE Kingwood Ave. Redmond, OR 97756	541-923-6005	541-923-6015	www.fuelsafe.com sales@fuelsafe.com	William Hare	42	1988	Fuel cells for race cars, planes & boats. Armored tanks, industrial tanks. Welding & fabrication. Liquid storage containers.
Host Industries, Inc. 20526 Murray Rd. Bend, OR 97701	541-330-2328	541-330-9002	www.hostcampers.com dave@hostcampers.com	Dave Hogue, Mark Storch	42	2001	Manufacture truck campers.
Metabolic Maintenance 601 N Larch St. Sisters, OR 97759	541-549-7800	541-549-3299	www.metabolicmaintenance.com info@metabolicmaintenance.com	Karla Cross	40	1984	Vitamin supplement manufacturers.
Metolius Mountain Products 63189 Nels Anderson Rd. Bend, OR 97701	541-382-7585	541-382-8531	www.metoliusclimbing.com info@metoliusclimbing.com	Doug Phillips	40	1983	Mountain climbing equipment
Proshop Millwork & Design 63085 NE 18th St. Bend, OR 97701	541-388-4340	541-388-3440	www.proshopmillwork.com chuck@proshopmillwork.com	Chuck Mazzola	40	1980	Residential & commercial cabinetry, countertops & pro shop display features.
CLS Fabrication Inc. 20522 Builders Ct. Bend, OR 97701	541-749-4257	541-749-4263	www.clsfab.com bmitchell@clsfab.com	Eric Fleming, Ben Mitchell	39	1984	End to end fabricator & manufacturer of metal based products included commercial grade cabinetry & OEM sheet metal/structural goods. Primary processing is via CNC machinery with in-house design services.
Breedlove Guitar Company 61573 American Loop Bend, OR 97701	877-800-4848	541-385-8183	www.breedlovemusic.com info@breedloveguitars.com	Tom Bedell	38	1990	Acoustic guitars & mandolins.
Kawak Aviation Technologies, Inc. 20690 Carmen Loop, Ste. 102 Bend, OR 97702	541-385-5051	541-617-9857	www.kawakaviation.com andrew@kawakaviation.com	Steven Sawyer, Mike Reightley, Andrew Sawyer	34	1993	Offers a full spectrum of products & disciplines from specialized product lines & engineering services to production & fast track development programs in a global market.
BlackStrap Industries Inc. 1305 SE Armour Rd., Ste. 100 PO Box 7573 Bend, OR 97702	541-213-2500	N/A	www.bsbrand.com info@bsbrand.com	info@bsbrand.com	32	2008	Domestic manufacturer of facemasks & active accessories in the global snow sports & outdoor recreation markets. All products are true products of the USA, having full control over its supply chain. From the milling of its fabricát Ms, cut & sew & distribution is all done in the US. The Highest product quality & performance with unique fabric compositions & product design as well as providing the highest level of service to more than 1,000+ retailer partners worldwide.
Bend Plating Inc. 550 SE Bridgeford Blvd. Bend, OR 97702	541-388-3456	541-388-3450	www.bendplating.com	Shairleen Chambers	30	1969	Decorative gold, nickel, chrome electroplating.
CR Fabrication Ltd. 833 SE First St. Redmond, OR 97756	541-548-4369	541-504-5493	www.cr-fab.com info@cr-fab.com	Casey Mott	28	2000	Produces fabricated & manufactured metal products & services for the aviation industry with ground support equipment. Continues to expand capabilities & services in the metal fabrication & manufacturing markets nationwide.
ISCO Industrial Service Company 63055 Corporate Pl., Unit 1 Bend, OR 97701	541-382-1573	541-382-6902	www.iscomach.com charlenew@iscomach.com	Craig Gribskov	28	1973	Machinery & computer numerical control (CNC) machine shop; ISO 9001 certified, abrasive waterjet cutting; aircraft parts, job shop & prototype fabrication. www.TubeShark.com Hydraulic Tube Bender, www.Accu-Tapper.com Benchmount Tapping Machine.www.iscomach.com

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### Central Oregon Manufacturing

# Largest Manufacturing Deschutes County (Listed by Number of Staff with at least 7 employees) • CONTINUED FROM PAGE 23

CONTINUED FROM PAGE 23				·			
Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
McConnell Labs/Light Elegance Nail Products 406 Umatilla Ave. Redmond, OR 97756	541-526-5570	N/A	www.mcconnelllabs.com sales@mcconnelllabs.com	Jim & Lezlie McConnell	28	2003	Manufacture of Light Elegance nail products. Specializes in private label nail products. In addition to manufacturing high-quality UV & LED cured gels & gel polishes, offers pumping & packaging services utilizing its fully-automated line.
Electronics, Intl., INC. 63296 Powell Butte Hwy. Bend, OR 97701	541-318-6060	541-318-7575	www.buy-ei.com support@buy-ei.com	Tyler Speed	26	1979	Manufacturers of aircraft instruments.
Smith Bros. Pushrods 2895 SW 13th St. Redmond, OR 97756	541-388-8188	541-389-8840	www.pushrods.net smithbrothers@pushrods.net	Scott Mills	26	1999	Pushrod manufacturing & custom machining
Be-Bop Biscotti 601 NE First St., Unit B Bend, OR 97701	541-388-8164	541-389-6185	www.be-bop.net bgolden@be-bop.net	Bob Golden	25	1999	Gourmet biscotti.
Newhouse Manufacturing Co. 1048 N Sixth St. Redmond, OR 97756	541-548-1055	541-548-4144	www.newhouse-mfg.com info@newhouse-mfg.com	Dan Winton, Robert Babcox	25	1953	Manufacture farm equipment, parts, drive lines & belts.
Outback Manufacturing, Inc. 63076 Crusher Ave. Bend, OR 97703	541-388-1046	541-318-9397	www.outbackmfg.com Danno@outbackmfg.com	Brent Bourgault, Danno Shawe	25	1993	Production & high tech CNC machining services.
Carlson Sign Company 1605 NE Forbes Rd. Bend, OR 97701	541-382-2182	541-382-2196	www.carlsonsign.com pcarlson@carlsonsign.com	Peter Carlson	24	1948	Signs & advertising displays.
Precise Flight Inc. 63354 Powell Butte Rd. PO Box 7168 Bend, OR 97701	541-382-8684	541-388-1105	www.preciseflight.com karen.conard@preciseflight.com	Brad LeHuquet	24	1980	Aircraft safety & performance equipment.
BTL Sales & Lining, Inc. 3451 SW Empire Dr. Prineville, OR 97754	800-280-0712	541-447-0759	www.btlliners.com info@btlliners.com	Jared Santoro	22	1981	Pond liners & greenhouse covers.
DENT Instruments. Inc. 925 SW Emkay Dr. Bend, OR 97702	541-388-4774	541-385-9333	www.dentinstruments.com sales@dentinstruments.com	Christopher L. Dent	22	1988	Design & manufacture of portable energy & power measurement instruments.
Commercial Powder Coating 20554 Builders St. Bend, OR 97701	541-330-1141	541-330-8979	www.commpowder.com thuettl@commpowder.com	Tracy Huettl, Chris Acarregui	21	1999	Started with powder coating as the core to the business & has continuously grown to meet customer base, which is mostly comprised of commercial customers. Offers powder coating, sandblasting, stripping, pretreatment, assembly, packaging & shipping
Key Technology/Redmond Operations 1011 SE Lake Rd. Redmond, OR 97756	541-923-3997	541-923-1170	www.key.net sedwards@key.net	Susan Edwards	20	1984	Design, manufacture & market process automation systems for food & other industries.
Norco Inc. 63024 Sherman Rd. Bend, OR 97703	541-382-2362	541-383-5996	www.norco-inc.com wayneb@norco-inc.com	Wayne Barker	20	1960	Industrial gases, welding machinery & safety equipment. Durable medical equipment.
Sat Pak Communications Inc. 1492 N Sixth St Redmond, OR 97756	541-923-0467	541-923-5925	www.satpak.com info@satpak.com	Bill Park	20	1983	Electronic cable assemblies.
The Deleone Corp. 1258 SE Lake Rd. Redmond, OR 97756	541-504-8311	541-504-8411	www.cascadelabels.com orders@deleone.com	Michael De Leone	20	1972	Label manufacturer.
Butler Aircraft Services LLC 705 SE Salmon Ave. PO Box 727 Redmond, OR 97756	541-923-1355	541-923-4181	www.butlerairservices.com info@butleraircraft.com	Nan Garnick, Kurt Newton	18	1946	Airplanes/aircraft services, charter service, aerial firefighting
Chapman-Huffman, Inc. 320 SE Bridgeford Blvd., Ste. 1 Bend, OR 97702	541-382-7869	541-382-4999	www.chapman-huffman.com jason@chapman-huffman.com	Jason Nyman	18	1979	Dental components & replacement parts.
Hydro Flask 900 SE Wilson Ave., Ste. H Bend, OR 97702	888-58- HYDRO	N/A	www.hydroflask.com info@hydroflask.com	Travis Rosbach	18	2009	The only all-insulated bottle company in the world that produces double-wall vacuum insulated bottles that are BPA & toxin free.
SisTech Manufacturing 63068 Lower Meadow Dr. Bend, OR 97701	877-792-2779	N/A	www.sistechmfg.com	Lorraine Kennedy	18	2009	Electronic assembly & box builds.
VocalBooth.com, Inc. 1103 NE 11th St., Redmond, OR 97756 PO Box 6569, Bend, OR 97708	541-330-6045	801-659-2475	www.vocalbooth.com info@vocalbooth.com	Calvin Mann, Freddie Gateley, Guy Coleman	18	1997	Modular & portable sound enclosure booths.
Bend Cabinet & Fixtures Inc. 62890 Boyd Acres Rd. Bend, OR 97701	541-382-6093	541-382-6097	bendcabinets@bendbroadband.com	Kelly Wilson	16	1976	Commercial cabinet & fixture shop.
Aerospace Instrumentation Research 2244 SE Airport Way, Ste. 100 Redmond, OR 97756	541-548-7500	541-923-4141	www.mhoxygen.com sales@mhoxygen.com	Brad Stankey	15	1985	Research, design & manufacturer of patented state-of-the-art digital aviation oxygen equipment. All products are manufactured on site in Central Oregon. The company is known particularly in the general aviation, glider & home built industry for the MH EDS electronic †Pulse-Demand' adaptive oxygen delivery devices.
Cement Products Manufacturing 1945 SE First St. Redmond, OR 97756	541-548-5910	541-548-6917	www.cementproductsmfg.com joedemeyer@cementproductsmfg.com	Dick Yancey	15	1980	Complete line of masonry products including cement blocks, baffle & fire brick for wood stoves. Real stone & manufactured stone.
Mountain High Equipment & Supply Co. 2244 SE Airport Way, Ste. 100 Redmond, OR 97756	541-923-4100	541-923-4141	www.mhoxygen.com sales@mhoxygen.com	Eric Westeren, Patrick McLaughlin, Brad Stankey	15	1985	Aviation oxygen equipment & supplies.
CIES, Inc. 1375 SE Wilson Ave., Ste. 150 Bend, OR 97702	541-977-1043	N/A	www.ciescorp.net scott.philiben@ciescorp.com	Scott Philiben	14	2010	CIES Inc. is the largest supplier of fuel quantity indication systems in aviation. We have over 95% of the General Aviation market. We also supply fuel sending units units to solve difficult issues for the automotive, marine & LPG tank markets.
Laserline Manufacturing, Inc., 1810 SE First St., Ste. H Redmond, OR 97756	541-548-0882	541-548-0892	www.laserlinemfg.com laserline@laserline.net	Mike Vanneman, Bob Vanneman	14	1995	Lasers for construction, road striping trucks, snow plow guidance, parking lot striping, tunneling, mining, dredging & direct reading grade rods.
Sullivan Glove Company 537 SE Glenwood Dr. Bend, OR 97702	541-382-3092	541-382-5369	www.sullivanglove.com	David & Terri Hayes	14	1948	Leather gloves.
GlasWeld Systems Inc. 20578 Empire Blvd. Bend, OR 97701	541-388-1156	541-388-1157	www.glasweld.com info@glasweld.com	Sales	13	1983	Worldwide provider of glass restoration products: windshield repair systems, scratch removal systems, headlight restoration system, training available.
Leoni Fiberoptics, Inc. 340 SW Columbia St. Bend, OR 97702	541-385-0170	541-385-0168	www.leoni.com	Shannon Fields	13	1990	High power fiberoptic cables & connectors for industrial, defense, scientific, medical & homeland security applications.
RDD Enterprises 2244 Airport Way, Ste.130 Redmond, OR 97756	541-504-0305	N/A	www.rddent.com info@rddent.com	David McRae	13	2006	Research, design & development group. Aircraft maintenance & fabrication.
Straw Propeller Gourmet Foods 725 SW Umatilla Ave. Redmond, OR 97756	541-886-5783	N/A	www.strawpropeller.com info@strawpropeller.com	Sandy Anderson	13	2011	Woman-owned & operated gourmet food manufacturer that creates a variety of gourmet oatmeal & muesli products. All products made with certified gluten-free oats, non-GMO, all natural & Kosher certified ingredients.
Bend Steel Supply & Fabrication 20698 Brinson Blvd. Bend, OR 97701	541-383-3113	541-383-9073	www.bendsteelsupply.com sales@empiretruckworks.com	Jonathan Fay	11	2018	N/A
Willamette Graystone Inc. 64978 Deschutes Pleasant Ridge Bend, OR 97701	541-388-3811	541-388-3812	www.willamettegraystone.com rext@willamettegraystone.com	Rex Turney	11	1979	Cultured stone, concrete block, brick & pavers, septic tanks.
Advanced Machining Services LLC 20690 Carmen Loop, #100 Bend, OR 97702	541-617-9500	N/A	amsbend.com info@amsbend.com	Craig Achatz	10	2002	A full-service machining shop excelling in CNC machining & design, specializes in precision-machined components from the aerospace industry to custom projects.
Beverly Pacific Company 1266 SE Lake Rd. Redmond, OR 97756	541-548-0810	541-548-0816	www.beverlypacific.com gary@beverlypacific.com	Gary	10	1988	Air filter system, cellular antenna concealment products.
Easybar 63015 Layton Ave., Bend, OR 97701	888-294-7405	503-624-6741	www.easybar.com info@easybar.com	James Nicol	10	1968	Manufacturer & supplier of innovative devices that regulate the amount of liquor or beer poured in bar drinks.

### Largest Manufacturing Deschutes County (Listed by Number of Staff with at least 7 employees)

CONTINUED FROM PAGE PREVIOUS PAGE

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
Heritage Brand 64654 Cook Ave., Ste. 100 Bend, OR 97703	855-389-9889	N/A	heritagebrand.com contact@heritagebrand.com	Jessica Crouch	10	2002	Luxury handbag manufacturer based in Bend. Designed & manufactured high-end leather goods that are sold throughout the world. All items are handcrafted in Bend. Beginning in 2019 they launched a line of handbags called the Marilyn, each one of a kind & have since rebranded the business with these handbags as the central focus.
Max Manufacturing, Inc. 20651 High Desert Ln. Bend, OR 97701	888-644-0280	541-382-2556	www.maxmfg.com mikeg@maxmfg.com	Mike Garoutte	10	1973	Laser cutting & processing, precision sheet metal fabrication, custom motor vehicle parts.
Snowline Manufacturing, Inc. 63360 Powell Butte Hwy. Bend, OR 97701	541-617-1107	541-617-1108	www.snowlinemfg.com mikes@snowlinemfg.com	Mike Snow	10	1990	Fabricates & welds aircraft products. Rock screening products.
Jed's Woodworking 63008 Sherman Rd. Bend, OR 97703	541-382-6287	541-382-8099	jedswoodworking.com	Jed Langley	9	1978	Custom cabinetry for home & office.
Ocean Equipment 20655 Carman Loop Bend, OR 97702	541-318-1272	541-508-4066	www.navpod.com orders@oceanequipment.com	Rob Walsh	9	1991	N/A
Western Roller Corporation 63393 Nels Anderson Rd. Bend, OR 97701	541-382-5643	541-382-0159	www.westernroller.com	Doug Collver	9	1972	Polyurethane processor. Make parts for industry soft feed roller systems.
Light Elegance 406 Umatilla Ave. Redmond, OR 97756	541-526-1417	N/A	www.lightelegance.com sales@lightelegance.com	Lezlie McConnell	8	1999	Manufactures a non-yellowing Light Elegance Nail product. Continuing to develop an international market.
Satterlee Jewelry Repair & Design 513 NW Fir Ave. Redmond, OR 97756	541-548-8788	Call first	www.satterleejewelers.com info@satterleejewelers.com	Sean & Keri Satterlee	8	1941	Custom jewelry design, manufacturing, repair & restoration.
Imagine Stoneworks 1320 SE Armour Dr., Ste. A-1 Bend, OR 97702	541-312-3885	541-312-3899	www.imaginestoneworks.com trent@imaginestoneworks.com	Trent Gardner, Rob Angelo	7	2003	Natural & engineered stone slab designs for countertops, floors, bathrooms, fireplaces & large quantity CNC production runs.
M.C. Smith Signs 1515 NE Second St. Bend, OR 97701	541-389-2471	N/A	www.mcsmithsigns.com sales@mcsmithsigns.com	Rick & Laurie Hetherington	7	1974	Full service direct to garment printing & embroidery service to add your logo or message to a complete line of wearables.
MicroRidge Systems, Inc. 56888 Enterprise Dr. PO Box 3249 Sunriver, OR 97707	541-593-1656	541-593-5652	www.microridge.com mary@microridge.com	Mary Chisholm	7	1983	MicroRidge designs & manufactures a broad range of wired & wireless measurement collection solutions for industrial & manufacturing environments to monitor or improve their quality process.
Pyrotect 975 SW First St. Redmond, OR 97756	541-504-0340	541-504-0342	www.pyrotect.com support@pyrotect.com	Steve Russell	7	1972	Known for innovative advances in auto racing safety, it makes a range of products, including helmets, fire suits, gloves, shoes, protective wear, safety gear & restraints. Newer Pyrotect innovations include an aerodynamic helmet design geared towards open cockpit racing, which features vehicles such as smaller formula cars & go-karts & a patented removable, washable liner incorporating grooves to optimize air circulation.
Rose Machinery Inc. 61543 American Lp. Bend, OR 97702	541-388-0856	541-388-7930	www.rosemachinery.com rayr@rosemachinery.com	Ray Rose	7	1978	Metal fabrication & machine shop that manufactures custom machinery.
Swan Industries Inc. 633 NE First St. Bend, OR 97701	541-389-4668	541-389-4068	www.swanindustries.com sales@swanindustries.com	David Swan	7	1978	OEM Supplier to the RV industry.

CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email cbn@cascadebusnews.com.





### Central Oregon Manufacturing

### Manufacturing Crook County (Listed by Number of Staff)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
Endura Products 1155 N Main St. Prineville, OR 97754	541-447-4195	541-447-6479	N/A	Casey Jackson	270	1946	Moulding, millwork & engineered wood components.
Bright Wood Corporation - Prineville 1941 Industrial Park Rd. Prineville, OR 97754	541-447-5962	541-447-1081	www.brightwood.com info@brightwood.com	Dallas Stovall	56	1960	Wood products.
Pioneer Cut Stock Inc. 1941 NW Industrial Park Rd. PO Box 340 Prineville, OR 97754	541-447-5962	541-447-1081	www.pioneercutstock.com mdavenport@pioneercutstock.com	Chris Davis, Martha Davenport	56	1986	Lumber manufacturer featuring premiere wood window manufacture that demand quality above industry standards.
Helena Chemical 1225 N Gardner Rd., Ste. 200 Prineville, OR 97754	541-447-5609	541-447-1403	www.helenaagri.com spauldingb@helenaagri.com	Britt Spaulding	42	1961	Fertilizer, chemical & seed.
Dayspring Hardwood & Moulding, Inc. 2816 SW Cessna Dr. Prineville, OR 97754	541-447-0222 x112	541-447-0223	www.dayspringinc.com sales@dayspringinc.com	Mike Engel, Michael Newman	35	1986	Hardwood mouldings, flooring, stair treads/risers, handrails, crown mouldings, engineered/recycled flooring & specialty items.
Consolidated Pine Inc. 1951 NW Lamonta Rd. PO Box 1375 Prineville, OR 97754	541-447-5635	541-447-6525	N/A	Laura Barbeau, Steve Cole	29	1952	Wood products, finger-joint, primed mouldings & solid mouldings.
Mill Power, Inc. 3141 SW High Desert Dr. Prineville, OR 97754	541-447-1100	541-447-1101	www.millpower.com emailtesterone@gmail.com	Dale Tompkins, Alison Muilenburg	20	1968	Design & manufacturing of custom vibrating industrial process equipment including conveyors, screens & feeders.
Advanced Cabinetry, Inc. 2853 SW High Desert Dr. Prineville, OR 97754	541-447-7024	N/A	advcabinetry@gmail.com	Jason McCollum	10	1997	Custom cabinet making.
Rohrer Manufacturing, Inc. 2261 NW Industrial Park Rd. Prineville, OR 97754	541-447-7749	541-447-5190	www.rohrermfg.com info@rohrermfg.com	Dan Rohrer	8	1989	Air operated post drivers, farm related manufacturing & design.
ABC Fence Company 421 NW Tenth St. Prineville, OR 97754	541-447-6780	541-447-1974	www.abcfencecompany.net fencegal1@gmail.com	Serena Wood, Rawlin Smith	7	1984	All types of fence products & installation.
Northwest Sign Recycling LLC 1415 NW Murphy Ct., Prineville PO Box 2424 Redmond, OR 97756	541-279-0386	541-383-2072	www.nwsignrecycling.com tory@nwsignrecycling.com	Wendie Every, Penny Eddington, Tory Allman	5	2004	Hydrostripping & recycling aluminum highway signs for cities, counties, states, other agencies & private sector.
RYCO Manufacturing, Inc. 2959 SW High Desert Dr. Prineville, OR 97754	541-416-9313	541-416-9315	www.wildhorsemesa.com dave@rycomfg.com	David Ryan	2	1976	Custom metal fabrication.
Daniel R. Kentner Welding & Machine 14497 SE Wagonwheel Ln. Prineville, OR 97754	541-447-7987	541-447-8649	www.EZlitefirestarter.com dkentner67@gmail.com	Daniel R. Kentner	1	2001	Fire starter manufacturer, welding & machine.

### Manufacturing Jefferson County (Listed by Number of Staff)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
Bright Wood Corporation - Madras 335 NW Hess St. PO Drawer 828 Madras, OR 97741	541-475-2234	541-475-7758	www.brightwood.com info@brightwood.com	Dallas Stovall	830	1960	Wood products.
Keith Manufacturing Company 401 NW Adler St. PO Box 1 Madras, OR 97741	541-475-3802	541-475-2169	www.keithwalkingfloor.com mediadept@keithwalkingfloor.com	Mark Foster	190	1950	Moving floor conveying systems.
The Sweetwater Co., Inc. dba Earth20 812 C St. PO Box 70 Culver, OR 97734	541-546-2464	541-546-3468	www.earth2o.com nseifert@earth2o.com	Nick Seifert	72	1991	Natural, sustainable, manufacturer of bottled water. SQF Level 3 certified.
Warm Springs Composite Products 3270 U.S. Hwy. 26, Bldg #8 PO Box 906 Warm Springs, OR 97761	541-553-1143	541-553-1145	www.wscp.com contact@wscp.com	Jacob Coochise	60	1994	Fire rated door components & frames & roofing closer strips. Ballistic materials.
Central Oregon Seeds, Inc./ Central Oregon Basalt 1747 NW Mill St. Madras, OR 97741	541-475-7231	541-475-7233	cosi.ag	Michael Weber	56	1979	Grass, vegetable seeds & soil amendment, Cascade Minerals.
Helena Agri-Enterprises 505 C St. PO Box 117 Culver, OR 97734	541-546-5222	541-546-2237	www.helenaagri.com spauldingb@helenaagri.com	Britt Spaulding	41	2012	Fertilizer, chemical & seed.
Shielding International Inc. 2150 NW Andrews Dr. Madras, OR 97741	541-475-7211	541-475-6628	www.shieldingintl.com info@shieldingintl.com	N/A	23	1996	Manufacturer of X-ray protective apparel & Accessories
Double Press Manufacturing 515 NW Cherry Lane Madras, OR 97741	541-475-4239	541-475-1952	www.double-press.com info@doublepress.net	Dan Jacques	18	1993	Bale compressors to compress hay for export.
Maragas Winery 15523 SW Hwy: 97 Culver, OR 97734	541-546-5464	N/A	www.margaswinery.com info@maragaswinery.com	Doug Maragas	8	1999	Wine
WB & D Technologies 182 NW Earl St. Madras, OR 97741	541-475-7211	541-475-6628	www.shieldingintl.com info@shieldingintl.com	Carol Locke	5	1996	Manufacturer of lead sheeting
Albina Asphalt 400 NW Paul Jasa Way Madras, OR 97741	541-475-6638	541-475-6168	www.albina.com madras@albina.com	Mike McCool	4	1989	Asphalt emulsion.
Griffin Seed International 3815 SW Culver Hwy. Metolius, OR 97741	541-546-2801	541-546-2906	www.griffinseedinternational.com sales@griffinseedint.com	Robert Griffin	4	1987	Sells vegetable seeds.
Meuret Pump, Inc. 6039 SW Franklin Ln. Madras, OR 97741	541-546-2992	541-546-7940	meuret69@outlook.com	Frank Summers	3	1945	Pumping & farm equipment, conveyors & pipe fitting
Oregon Embroidery 182 NW Earl St. Madras, OR 97741	541-475-7211	541-475-6628	www.facebook.com/Oregon-Embroidery	Kriste Lofting	2	1988	Direct embroidery of garments & accessories.

### Nechville West

### A Place Where Banjo Enthusiasts Can Meet the Maker

#### by RONNI WILDE — CBN Reporter

om Nechville, founder of Nechville Musical Products, began his renown banjo business in the late 1980s with a dream of creating a better banjo. Back then, he spent more time tweaking and setting up his banjo than actually playing it, he says, and he believed there was a way to improve upon the instrument. Then he says it hit him: He would create a banjo that held even tension all the way around the head, with a mason-jar-like tightening system.

This became Nechville's patented Heli-Mount frame, which he says allows for easy, quick and simple adjustments. "The Heli-Mount frame has been the staple of Nechville's product line for over 30 years," he says. "The sound of a perfectly tensioned banjo head is remarkable: rich, deep and sweet. The time spent changing the head transformed from an all-afternoon event to a two-minute spin."

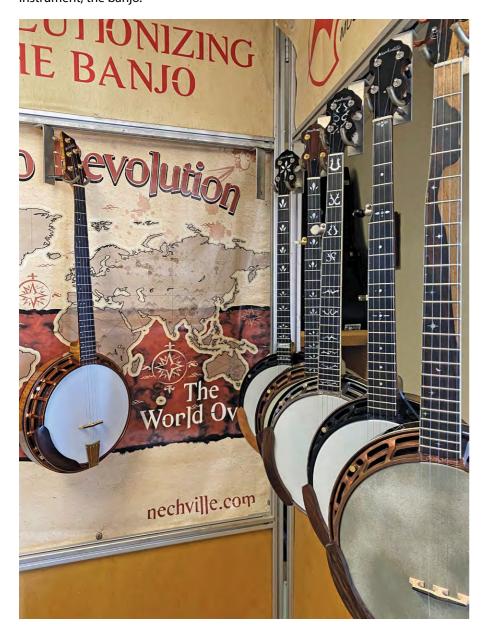
Since that time more than 30 years ago, Nechville has made many other improvements to the banjo, including an adjustable and removable neck connection that negates the need for metal-stabilizing rods; a compensated bridge; beveled Comfort Armrest System; radiused fingerboards and tunneled 5th string. "These are modern conveniences not traditionally found on the instrument," he says. "The result is cleaner sound and easier playability and adjustment."

Nechville's main factory is in Bloomington, Minnesota and employs nine people, and he recently opened Nechville West in Sisters, located at 411 E Main Avenue, which he says is dedicated to custom banjo design and tending to the specific needs of the growing number of individuals who want to play bluegrass and acoustic music. "Beyond the mere manufacturing of these quality instruments, Nechville West in Sisters is a place where the musicians can directly meet the maker to address their specific needs," he says, adding that he strives to offer detailed custom-building services. "Musical instruments are highly

personal objects that must be exactly right for each individual." As a builder, Nechville says he hopes for Sisters to become a destination for banjo enthusiasts, where they can receive a tailor-made instrument while being supported with the service and mentoring essential to students of the banjo.

Over the years, Nechville says his biggest challenge in his business has been that his somewhat radical design ideas are not immediately accepted by traditionalists who dominate the banjo market. However, with dedication and belief in his cause, he says he has persevered through many lean years to now be regarded as a world leader in propelling the banjo ahead despite what he calls its "somewhat maligned history and reputation." He adds, "The pandemic has stimulated the musical instrument business to the point that new Nechville banjos are hard to find, and the factory is full to capacity with orders."

Tom spends most of his time in his Sisters shop and residence these days, he says, and welcomes visitors, although he requests appointments. Nechville says he is happy to provide clients with information about creating a custom instrument, repairs, lessons or "virtually any questions anyone has regarding 'America's Instrument,' the banjo."





TOM NECHVILLE | PHOTOS COURTESY OF TOM NECHVILLE

The rest of Nechville's time is dedicated to keeping the main factory running smoothly, with periodic trips to Minnesota. He says he also finds time to volunteer in the Sisters High School guitar-building classes.

Plans for Nechville West in the coming years include enhanced computer numerical control (CNC) machining facilities and a growing emphasis on custom building on the premises. "Nechville is in the early stages of expansion, with plans for a ground-floor production facility with living quarters above," he says, adding that he imagines combining banjo creation and utilization in ways that will make a trip to Nechville West fun, convenient and rewarding.

nechville.com • tom@nechville.com • 612-275-6602





Our mission is to build a conscious and civic minded community through dialog, education and research that results in responsible civic engagement. Tune in to our free virtual forums every month to hear from leaders in our community. Join the conversation on topics impacting Central Oregon. Be inspired to take action and get involved.

WILD FIRES
WATER RIGHTS
HOMELESSNESS
TRANSPORTATION





ELECTIONS
DIVERSITY
COVID-19 IMPACTS
HUMAN RIGHTS
CHILDCARE

### ade in Redmond Tour Continued from page 21

jobs. Their dedication to their work makes our customers happy."

Mann said by giving his employees ownership for the entire process of making and shipping the VocalBooth it results in client satisfaction and increased sales. "Clients open our crates and put together our product, and 99.5 percent are blown away, telling us the product goes beyond their expectations," he said. "People let us know we provided them with a solution to meet their specific needs."

#### **Rhino Skin Solutions**

Justin Brown credits his natural curiosity, his habit of reading the labels of food and healthcare products and his dry hands for being the building blocks to start Rhino Skin Solutions.

Brown, 42, started rock climbing when he was eight years old. He and his wife, Andrea, moved to Central Oregon from Portland to be closer to rock climbing sites, including Smith Rock State Park.

Navigating a wall with their hands and feet requires rock climbers to invest in a healthy skin routine. Andrea needed a product to calm her sweaty hands so she wouldn't risk slipping and Brown need something to soothe his dry hands so they wouldn't crack.

Most of the products they found had ingredients they thought were too harsh to use on their skin. "Andrea is a pharmacist, and I'm always asking her what this ingredient does and how it works," he said. "There were a lot of ingredients in products I couldn't pronounce, and that I wasn't super excited about putting on my skin."

Talking with fellow rock climbers, Brown realized there was a need for essential care products to help climbers perform their best. Incorporating his background as a chef and his wife's knowledge as a pharmacist, Brown set out to create a line of products to strengthen, build, repair, clean and maintain a person's skin.

He researched ingredients' properties and learned what each one could do. He started making batches in his kitchen, transferring them to Ziplock bags and then piping them into bottles to give to friends and fellow rock climbers to evaluate.

His friends' feedback encouraged him to launch Rhino Skin Solutions in 2015 in Redmond. "We use earth grown ingredients that are nongreasy," he said.

Today, he and his two-person team make skincare products for athletes, including repair, massage and performance creams, wound ointments, hand sprays, cleansing soaps, bug sprays and hand sanitizers. He also has Hi-4 Dog Care, a line of dog care products.

Rhino Skin Solutions is sold at more than 200 rock climbing gyms in the United States and internationally in Canada, Mexico, United Kingdom, European Union, New Zealand, Australia and Scandinavian countries. "Every day, I am amazed how successful the company is and how guickly it has grown," he said.



JUSTIN BROWN CREATED RHINO SKIN SOLUTIONS FOR ROCK CLIMBERS AND OTHER ATHLETES, AS WELL AS HI-4 DOG CARE, A LINE OF DOG CARE PRODUCTS | PHOTOS BY KRISTINE THOMAS



"I am grateful for the support from the climbing community and my amazing employees." When he started, he had one employee working ten hours a week. Now, he has two full-time employees.

While he sometimes misses the banter and camaraderie of working at a restaurant, he is enjoying the more casual work environment of being his own boss. "I'm self-driven and I like knowing the more I give to my business, the more it will grow," he said. "I also like that this is a way for us to give back to our community."

Describing himself as an average rock climber, Brown is thrilled at the support he receives from world-class rock climbers. He was recently in awe when Janja Garnbret of Slovenia captured the gold medal at the Olympics after dominating the bouldering and lead rounds. "She uses our products and swears by them," he said.

Brown said Rhino Skin Solutions' products are for anyone who wants to maintain healthy skin for whatever they enjoy doing.

 $i3dmfg.com \bullet vocal booth.com \bullet rhinoskin solutions.com$ 



Along with providing a comprehensive list of Central Oregon Commercial Contractors, Cascade Business News will feature TOP PROJECTS COMPLETED in 2021 in our December 15 issue!

### **DEADLINE TO SUBMIT TOP PROJECTS IS DECEMBER 1**

Contact Jeff Martin at 541-388-5665 or jeff@cascadebusnews.com







### Fall Half-price FireFree Event Begins October 30

Beginning Saturday, October 30, Deschutes Recycling is offering residents an opportunity to recycle their yard debris at half price, only \$2 per cubic yard. The special fall FireFree event will run through Saturday, November 6 at Knott Landfill.

Residents are encouraged to improve the defensible space around their homes and other structures by participating in the half-price yard debris recycling event. With wildfire and defensible space on all of our minds, now is a great time to increase your wildfire preparedness.

The FireFree program helps residents by reducing the cost of their fall clean up and maintenance of their defensible space. It's made possible through a generous partnership with Deschutes Recycling, part of Republic Services.

By bringing grass clippings, brush, plant prunings, pine needles, pine cones, weeds, trimmings and branches, stumps or trees less than 12 inches in diameter

to Deschutes Recycling during this event, residents can help make Central Oregon more resilient to wildfire. Residents are particularly encouraged to removed flammable shrubbery next to their homes as scientific research shows that this vegetation is commonly the cause of home loss during wildfires.

Residents can also use this event as an alternative to fall burning. Burning yard debris is not allowed inside the city limits of Bend. Outside of Bend city limits, residents should call their local fire department's burn information line to find out if burning is allowed.

FireFree encourages residents to take action to reduce the damage from wildfires in Deschutes County. For more information about FireFree, call Project Wildfire at 541-322-7129.

firefree.org

### Central Oregon Locavore Launches a Container Reuse Program to Help Reduce Waste

entral Oregon Locavore has launched a new program to help reduce waste at the Locavore Indoor Farmers Market. The Container Reuse Program, launched with the help of a grant from The Environmental Center, enables shoppers to reuse glass jars and other containers to purchase bulk items from the store instead of single-use plastics and paper bags.

Locavore received a grant from The Environmental Center to assist in the purchase of a dishwasher to sanitize containers for reuse. Hundreds of containers have been donated to Locavore to launch this program, and to ensure containers are returned to Locavore for reuse in this program, Locavore will be requiring a \$1 deposit on all glass canning jars. There are also non-canning jars and containers that require no deposit to use. All containers that

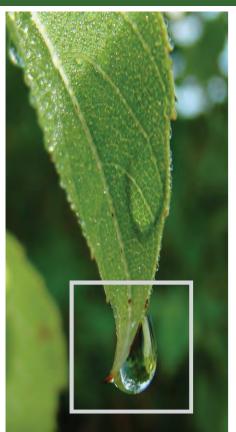
are returned to the marketplace will be sanitized and returned to the store to be reused again and again.

Central Oregon Locavore is excited to offer this program that makes it easy for shoppers to reduce waste when purchasing from Locavore.

Central Oregon Locavore Central Oregon Locavore is a 501(c)3 nonprofit supporting local food and farms through many educational programs and a year-round indoor farmers market.

centraloregonlocavore.org

# BUSINESS HAZARDOUS WASTE DISPOSAL FACILITY



The Knott Landfill Recycling & Transfer Facility, located at 61050 SE 27th Street in Bend, has a hazardous waste facility available for business-generated hazardous waste disposal.

Contact the Solid Waste office or visit the website:

www.deschutes.org/sw

to receive a Business Hazardous Waste Collection application and to make an appointment for drop off.

**Upcoming Appointment Dates:** 

October 8-9 & 22-23

November 12-13

December 10-11

January 14-15 & 28-29

February 11-12 & 25-26

March 11-12 & 25-26

Deschutes County Department of Solid Waste 61050 SE 27th Street, Bend, OR 97702 Phone: (541) 317-3163 Fax: (541) 317-3959

www.deschutes.org/sw

To request this information in an alternate format, please call (541) 317-3163 or send email to solidwaste@deschutes.org

Solid Waste



# We've got your recycling and waste disposal needs covered.

Garbage Disposal & Commingle Recycling

Compost Sales

Yard Debris Recycling

Food Waste Collection

Drop Box & Rent-A-Bin Rentals

**Document Destruction** 

Junk Cleanup

Construction Cleanup

Bend: 541.382.2263 Redmond/Sisters: 541.548.4984 RepublicServices.com/centraloregon







We'll handle it from here."

©2020 Republic Services, Inc.

### Central Oregon Recycling

### Garbage & Recycling Companies (Listed Alphabetically)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services	Area Covered
Advanced Systems Portable 1300 SE Wilson Ave. Bend, OR 97702	541-389-5646	541-385-5226	www.advancedportabletoilets.com Cust2912@wcnx.org	Erwin Swetnam	5	1965	Portable restrooms & storage units.	Central Oregon
Alfalfa Transfer Station At Walker Rd. Alfalfa, OR 97709	541-317-3163	541-317-3959	www.co.deschutes.or.us/sw timms@deschutes.org	Timm Schimke	1	1999	Saturdays 8am-4pm.	Deschutes County
Cascade Disposal (Waste Connections) 1300 SE Wilson Ave. Bend, OR 97702	541-382-6660	541-385-6061	cascadedisposal.com cust2012@wasteconnections.com	Erwin Swetnam	44	1965	Garbage hauling, curbside recycling, commercial, residential, special events, clean ups, roll offs & yard debris & food waste for city customers	S Greenwood & Newport & South of Alfalfa Market Road, Sunriver
City of Sisters PO Box 39 Sisters, OR 97759	541-549-6022	541-549-0561	www.ci.sisters.or.us kkeeton@ci.sisters.or.us	Kim Keeton	17	1946	Provides water & sewer services.	Within Sisters City Limits
Crooked River Sanitary, Inc. 13918 SW Commercial Loop Rd. Terrebonne, OR 97760	541-548-1542	541-548-0217	www.crsanitary.com info@crsanitary.com	Dave Jones	4	1996	Please remove Recycling off on line 9 & & curbside co-mingled recycling, including motor oil on Last line.	Crooked River Ranch
Deschutes County Department of Solid Waste 61050 SE 27th St. Bend, OR 97702	541-317-3163	541-317-3959	www.deschutes.org/sw timms@deschutes.org	Timm Schimke	16	1995	Summer: May 1-October 31, 7am-5pm, 7 days per week. Winter: November 1-April 30, 7am-4:30pm Monday through Saturday, closed Sunday.	Deschutes County
Deschutes Recycling 61050 SE 27Th St. Bend, OR 97702	541-388-1910	541-322-2194	www.republicservices.com/ centraloregon sbaker6@republicservices.com	Kristin Steiner	7	2001	Knott Landfill recycling depot. Recycling of computers, refrigerators, appliances, tires, scrap metal, glass, cardboard, etc. Composting facility for disposal of yard debris & sales of SoilBuilder & BioFine compost.	Central Oregon
Knott Landfill 61050 SE 27I'h St. Bend, OR 97702	541-317-3163	541-317-3959	www.deschutes.org/sw solidwaste@deschutes.org	Chad Centola	21	1972	Monday-Saturday, 7am-4:30pm. Nov. 1-April 30, May 1-Oct 31, 7 days a week 7am-5pm.	Deschutes County
Madras Sanitary Service 1778 NW Mill St. Madras, OR 97741	541-475-2071	541-475-9244	www.madrassanitary.com madrassanitary@madras.net	Melanie Widmer	24	1976	Garbage & recycling services, medical waste disposal, document destruction.	Jefferson County
Negus Transfer Station 2400 NE Maple St. Redmond, OR 97756	541-548-7232	541-317-3959	www.deschutes.org/sw timms@deschutes.org	Timm Schimke	1	1993	Monday-Saturday 8-4.	Deschutes County
Northwest Transfer Station 68200 Fryrear Rd. Bend, OR 97701	541-548-3437	541-317-3959	www.deschutes.org/sw timms@deschutes.org	Timm Schimke	1	1993	Wednesday-Saturday 8-4.	Deschutes County
Republic Services (formerly Bend Garbage & Recycling) 20835 NE Montana Wy. Bend, OR 97701	541-382-2263	541-383-3640	www.republicservices.com/ centraloregon sbaker6@republicservices.com	Kristin Steiner	50	1960	Curbside garbage & recycling collection. City curbside yard debris / food waste collection. Drop box & Rent-A-Bin services. Junk clean-up, SecureShred document destruction services. Delivered compost from Deschutes Recycling. Medical waste collection.	N Newport & Greenwood/Al- falfa Market Rd. & Tumalo
Republic Services (formerly High Country Disposal) 1090 NE Hemlock Ave. Redmond, OR 97756	541-548-4984	541-548-2309	www.republicservices.com/ centraloregon sbaker6@republicservices.com	Kristin Steiner	30	1967	Curbside garbage & recycling collection. City curbside yard debris collection. Drop box & Rent-A-Bin service. Junk removal, document destruction service & compost sales.	Redmond, Terrebonne, Sisters, Black Butte Ranch, Camp Sherman
Southwest Transfer Station 54580 Hwy. 97 La Pine, OR 97739	541-317-3163	541-317-3959	www.deschutes.org/sw timms@deschutes.org	Timm Schimke	2	1993	Wednesday-Saturday 8-4.	Deschutes County
Wilderness Garbage & Recycling PO Box 2669 La Pine, OR 97739	541-536-1194	541-536-9507	www.wildernessgarbage.com wgcs2@wildernessgarbage.com	Anne Wiley, Stuart Martinez	12	1984	Garbage, drop box service from Sunriver to Beaver Marsh. Recycling depot. 8am-4pm Monday-Thursday, 8am-1pm Fridays	Southern border of Sunriver, La Pine, Crescent, Chemult, Gilcrest, Crescent Lake Jct.

### Recycled Products & Services (Listed Alphabetically)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
B&R Auto Wrecking 64154 Hwy. 97 Bend, OR 97701	541-382-1987	541-389-6299	www.autowrecking.com/locations/bend sales@autowrecking.com	Dan Gilder	7	1978	Complete auto recycling, selling used auto parts.
Bar Seven A Recycle 1060 SE Lake Rd., PO Box 890 Redmond, OR 97756	541-548-4747	541-548-0460	www.barsevena.com admin@barsevena.com	Brian Skidgel	27	1967	Wood recycling Portable crushing Portable grinding Excavation. Commercial excavation.
Bend-Redmond Habitat For Humanity 224 NE Thurston Ave. Bend, OR 97701	541-312-6709	N/A	www.bendredmondhabitat.org rcooper@brhabitat.org	Robin Cooper Engle	28	1998	Bend-Redmond Habitat builds strength, stability & self-reliance through affordable homeownership for families & individuals in Bend & Redmond. We are dedicated to changing lives by bringing people together to help make a difference in our communities through affordable housing. Since 1989, Bend-Redmond Habitat has built 167 homes & repaired 146 more, providing more than 1042 children & adults a safe, secure & healthy home. The Bend ReStore is a home improvement resale center that accepts & sells a wide variety of building materials, appliances & home furnishings. All proceeds from the ReStore benefit Bend-Redmond Habitat's mission.
Brilliant Environmental Building Products 327 NW Greenwood Ave., Ste. 100 Bend, OR 97703	541-317-0202	541-550-2230	www.brilliantmaterials.com info@brilliantmaterials.com	Jorden Swart	2	2008	Specializing in sustainable building materials for the interior of a home such as wool carpet, cork flooring, bamboo, counter tops, paints, stains & more.
Crook County Landfill 300 NE Third St. Prineville, OR 97754	541-447-2398	N/A	www.co.crook.or.us Jacquie.Davis@co.crook.or.us	Jacquie Davis	8	1979	Landfill & standard recycling depot. Selling wood chips. Recycling facilities for corrugated cardboard, container glass, newspaper, motor oil & car batteries, antifreeze, aluminum & tin cans & magazines.
Deschutes Recycling 61050 SE 27th St. Bend, OR 97702	541-388-1910	541-322-2194	www.republicservices.com/cen- traloregon sbaker6@republicservices.com	Kristin Steiner	12	2001	Knott Landfill recycling depot. Recycling of computers, refrigerators, appliances, tires, scrap metal, glass, cardboard, etc. Composting facility for disposal of yard debris & sales of SoilBuilder & BioFine compost.
Fagen Trees & Chips 151 SE Second St. Bend, OR 97702	541-382-4997	541-382-9470	www.bendoregontreeservice.com treesandchips@gmail.com	Wade Fagen	4	1986	Certified Arborist, land clearing & tree services, wood chip bark mulch supplier, snow removal.
Northwest Sign Recycling LLC 1415 NW Murphy Ct., PO Box 2424 Redmond, OR 97756	541-279-0386	541-383-2072	www.nwsignrecycling.com tory@nwsignrecycling.com	Wendie Every, Penny Eddington, Tory Allman	5	2004	Hydrostripping & refurbishing aluminum highway signs for cities, counties, states, other agencies & private sector.
Opportunity Foundation of Central Oregon - Bend 275 NW Second St. Bend, OR 97701	541-322-0297	541-389-2084	www.opportunityfound.org info@opportunityfound.org	Susan Klampe	335	1965	Designated drop site for electronic waste recycling. Thrift store.

### Local Effort for China Hat Cleanup is Successful

arlier this summer, an anonymous local donor reached out to Discover Your Forest to organize a cleanup effort in the China Hat Road area of the Deschutes National Forest. The donor contributed more than \$10,000 as a recurring investment for volunteer cleanups in the region, partnering with Discover Your Forest, Central Oregon Land Cruisers, Central Oregon OHV Association, Cascade Heavy Rescue, local towing and garbage companies and more than 35 volunteers to make the project successful.

The group of volunteers and partners were able to remove 18,000 pounds of trash, scrap metal and waste; including 16 automobile tires and wheels, seven passenger vehicles, one Class C motorhome and one truck camper. The removal of this waste has significantly improved the environment and safety of the area. The project area sits approximately 0.5 miles from the nearest neighborhood. Organized efforts to remove abandoned vehicles and accumulated trash piles requires significant coordination and the specialized equipment of towing companies.

"The generosity and hard work of the donor, partners and volunteers in cleaning up the China Hat area is a tremendous gift that will help improve this challenging, yet well-loved portion, of the Deschutes National Forest directly adjacent to the community of Bend. The Forest Service is very grateful for this support and partnership." said Holly Jewkes, Forest supervisor of the Deschutes National Forest.

This project took place in June, with another planned before the end of





2021, and follows annual efforts to clean up and maintain the area. The donor funding the project remarked, "When people notice trash and abandoned vehicles where they want to explore, it can be disheartening. But instead of being frustrated, we are asking that people choose to do something about it. The right people with the right attitudes can make a huge difference by simply working together." The success of the project hinged on funding from local donors, tedious physical labor from the volunteers and collaboration between several local companies and organizations. Jeremy Evans with Technique Vehicle Outfitter, Jessica Gamble with the Home More Network, Brent Baker with Oregon Adventure Trucks, Bend Towing and Recovery, Consolidated Towing, Commercial Powder Coating, Cascade Disposal, Knott Landfill and the residents of Woodside Ranch all contributed in meaningful ways to making this project possible, and correctly storing and disposing of the materials removed.

Discover Your Forest, the nonprofit partner of the Forest Service in Central Oregon, contributes to forest health and safety by fundraising, training and managing volunteers and providing conservation education to thousands of local students annually. If you would like to receive information regarding upcoming cleanups, you can reach out to the project lead at info@coohva. org. If you are interested in making a financial contribution to the China Hat Road cleanups, you can do so by visiting: discovernw.org/discover-your-forestchina-hat-cleanup.

discoveryourforest.org



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Capstone CPAs Central Oregon Association of Realtors Central Oregon Radiology Associates City of Bend Miller Lumber

#### CONTINUED FROM PAGE 30

### Recycled Products & Services (Listed Alphabetically)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services	
Opportunity Foundation of Central Oregon - Madras 1412 SW Hwy 97 Madras, OR 97741	541-475-6961	541-475-6971	www.opportunityfound.org info@opportunityfound.org	Kirstin Nilles	335	1965	Designated drop spot for electronic recycling Thrift store.	
Opportunity Foundation of Central Oregon - Redmond 835 E Hwy. 126, 3294 S Hwy. 97 PO Box 430 Redmond, OR 97756	541-548-5288	541-504-2115	www.opportunityfound.org info@opportunityfound.org	Marti Rasmussen	335	1965	Designated drop site for electronic waste recycling. Thrift store.	
Printer Resources & Recycling, LLC 2669 NE Twin Knolls Dr., Ste. 205 Bend, OR 97701	541-318-5211	541-382-7882	www.MyPrinterResources.com frank@myprinterresources.com	Jennifer Clark, Mark Giltner, Frank Patka, Mickey Meszaro	6	2000	Printer, multifunction, copier, plotter service & supplies. Discounted quality toner & inks, E-waste recycling services - printers, faxes, desktop copiers, computers, monitors, toners, inks, cell phones, home batteries; IT services.	
Republic Services (formerly SecureShred) 20835 NE Montana Wy. Bend, OR 97701	541-382-2263	541-383-3640	www.republicservices.com/ centraloregon sbaker6@republicservices.com	Kristin Steiner	2	2003	Complete on-site document destruction. Serving all of Central Oregon.	
Schnitzer Steel 110 SE Fifth St. Bend, OR 97702	541-382-8471	541-382-3893	www.schnitzersteel.com sdoyle@schn.com	Scott Doyle	5	1971	Scrap metal recycling.	
Sisters Habitat for Humanity ReStore 254 W Adams Ave. Sisters, OR 97759	541-549-1621	N/A	www.sistershabitat.org Kris@sistershabitat.org	Kris Powell	4	2007	New & used building supplies, home furnishings & appliances.	
Sisters Habitat for Humanity Thrift Store 211 E Cascade Ave. Sisters, OR 97759	541-549-1193	541-549-6695	www.sistershabitat.org Rick@sistershabitat.org	Rick Murray	4	2007	Recycled clothing, books, crafting supplies, dishes & vintage items.	
Strive Workplace Solutions 63011 Plateau Dr., Ste. 1 Bend, OR 97701	541-382-6688	541-389-1762	www.striveoffice.com kathym@striveoffice.com	Kathy Madison	5	1969	Office supplies, furniture, office machines, design planning, printing, janitorial & break room supplies.	
Swift & McCormick Metal Inc. 3192 NE Sedgewick Ave. Redmond, OR 97756	541-548-4448	541-548-4061	carol.smmetals@yahoo.com	Dan McCormick	11	1987	Scrap metal recycling.	
The Broomsmen 827 SE Business Way, Ste. M Bend, OR 97702	541-213-1131	N/A	www.thebroomsmen.com info@TheBroomsmen.com	Phillip Torchio	7	2015	Zero waste events, wedding services: event setup & cleanup, by appointment only. We work with your event team to ensure your waste & recycling is managed in a sustainable manner, whether planning a small fundraiser or a large music festival.	
Tire Disposal & Recycling PO Box 177 Prineville, OR 97754	541-447-5121	541-416-9339	www.tiredisposal-recycling.com	Kevin Dehart	12	1988	Disposal of tires.	

CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email cbn@cascadebusnews.com.



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### Tax Planning for the Self-Employed

#### by ED WETTIG, CFP — Wettig Capital Management

Self-employment is the opportunity to be your own boss, to come and go as you please, and oh yes, to establish a lifelong bond with your accountant. If you're self-employed, you'll need to pay your own FICA taxes and take charge of your own retirement plan, among other things. Here are some planning tips.

#### Understand self-employment tax and how it is calculated

As a starting point, make sure that you understand (and comply with) your federal tax responsibilities. The federal government uses self-employment tax to fund Social Security and Medicare benefits. You must pay this tax if you have more than a minimal amount of self-employment income. Net profit of your business is considered income and is reported on your Schedule C.

#### Make your estimated tax payments on time to avoid penalties

Employees generally have income tax, Social Security tax and Medicare tax withheld from their paychecks. But if you're self-employed, it's likely that no one is withholding federal and state taxes from your income. As a result, you'll need to make quarterly estimated tax payments on your own (using IRS Form 1040-ES) to cover your federal income tax and self-employment tax liability. You may have to make state estimated tax payments, as well. If you don't make estimated tax payments, you may be subject to penalties, interest and a big tax bill at the end of the year. For more information about estimated tax, see IRS Publication 505.

#### **Employ family members to save taxes**

Hiring a family member to work for your business can create tax savings for you; in effect, you shift business income to your relative. Your business can take a deduction for reasonable compensation paid to an employee, which in turn reduces the amount of taxable business income that flows through to you. Be aware, though, that the IRS can question compensation paid to a family member if the amount doesn't seem reasonable, considering the services actually performed. Also, when hiring a family member who's a minor, be sure that your business complies with child labor laws.

As a business owner, you're responsible for paying FICA (Social Security and Medicare) taxes on wages paid to your employees. The payment of these taxes will be a deductible business expense for tax purposes. However, if your business is a sole proprietorship and you hire your child who is under age 18, the wages that you pay your child won't be subject to FICA taxes.

### Establish an employer-sponsored retirement plan for tax (and non-tax) reasons

Because you're self-employed, you'll need to take care of your own retirement needs. You can do this by establishing an employer-sponsored retirement plan, which can provide you with a number of tax and nontax benefits. With such a

plan, your business may be allowed an immediate federal income tax deduction for funding the plan, and you can generally contribute pretax dollars into a retirement account. Contributed funds, and any earnings, are not subject to federal income tax until withdrawn (as a tradeoff, tax-deferred funds withdrawn from these plans prior to age 59½ are generally subject to a ten percent premature distribution penalty tax — as well as ordinary income tax — unless an exception applies). You can also choose to establish a 401(k) plan that allows Roth contributions; with Roth contributions, there is no immediate tax benefit (aftertax dollars are contributed), but future qualified distributions will be free from federal income tax. You may want to start by considering the following types of retirement plans:

- Keogh plan
- Simplified employee pension (SEP)
- SIMPLE IRA
- SIMPLE 401(k)
- Individual (or "solo") 401(k)

The type of retirement plan that your business should establish depends on your specific circumstances. Explore all of your options and consider the complexity of each plan. And bear in mind that if your business has employees, you may have to provide coverage for them as well (note that you may qualify for a tax credit of up to \$500 for the costs associated with establishing and administering such a plan). For more information about your retirement plan options, consult a tax professional or see IRS Publication 560.

### Take full advantage of all business deductions to lower taxable income

Because deductions lower your taxable income, you should make sure that your business is taking advantage of any business deductions to which





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it is entitled. You may be able to deduct a variety of business expenses, including rent or home office expenses, and the costs of office equipment, furniture, supplies and utilities. To be deductible, business expenses must be both ordinary (common and accepted in your trade or business) and necessary (appropriate and helpful for your trade or business). If your expenses are incurred partly for business purposes and partly for personal purposes, you can deduct only the business-related portion.

If you're concerned about lowering your taxable income this year, consider the following possibilities:

- Deduct the business expenses associated with your motor vehicle, using either the standard mileage allowance or your actual business-related vehicle expenses to calculate your deduction
- Buy supplies for your business late this year that you would normally order early next year
- · Purchase depreciable business equipment, furnishings and vehicles this year
- Deduct the appropriate portion of business meals and travel expenses
- Write off any bad business debts

Self-employed taxpayers who use the cash method of accounting have the most flexibility to maneuver at year-end. See a tax specialist for more information.

#### **Deduct health-care related expenses**

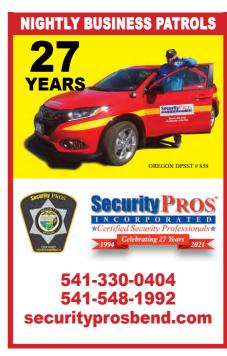
If you qualify, you may be able to benefit from the self-employed health insurance deduction, which would enable you to deduct up to 100 percent of the cost of health insurance that you provide for yourself, your spouse and your dependents. This deduction is taken on the front of your federal Form 1040 (i.e., "above-the-line") when computing your adjusted gross income, so it's available whether you itemize or not.

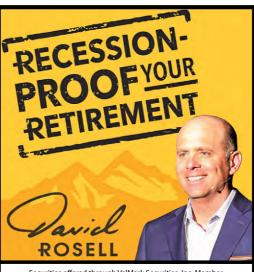
Contributions you make to a health savings account (HSA) are also deductible "above-the-line." An HSA is a tax-exempt trust or custodial account you can establish in conjunction with a high-deductible health plan to set aside funds for health-care expenses. If you withdraw funds to pay for the qualified medical expenses of you, your spouse or your dependents, the funds are not included in your adjusted gross income. Distributions from an HSA that are not used to pay for qualified medical expenses are included in your adjusted gross income, and are subject to an additional 20 percent penalty tax unless an exception applies.

To summarize, it is critical that you work with a qualified accountant, or Certified Public Accountant so you are able to take advantage of all applicable deductions as well to not run afoul of the IRS and cost your business (and you) any fines or penalties! Provided by Ed Wettig, CFP, Wettig Capital Management which offers investment

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### who's who who's who who's who who's who who's who who's who





Eli **Ashley** 

**Anthony** Georger

United Way of Central Oregon (UWCO) recently elected two members to its Board of Directors. Eli Ashley is returning to serve a third term after a hiatus required by the nonprofit's bylaws, which allow only two consecutive terms. Anthony Georger is new to United Way's Board.

Ashley, community volunteer, was born in Olympia, Washington and was raised in Seattle, Washington, New York and Washington D.C. He graduated from University of Washington with a bachelor of arts in

business administration and masters in marketing and urban development. He has spent his 30-plus-year career managing or employed in nonprofit service, as well as nearly 20 years of service in municipal government in Tacoma, Washington. In addition, Ashley has served as a nonprofit consultant, as well as on boards of directors and/or as board chair for organizations in Seattle and Tacoma, as well as director and chair of the board of City Club of Central Oregon. He served as a member of the board of United Way of Central Oregon from 2013 through 2019, filling the role of campaign chair for the 2015/2016 campaign and board president in 2017. As a longstanding member of our community, married for 39 years and an animal lover, Ashley enjoys helping nonprofits succeed in achieving their missions and improving the quality of life for all members of our community.

Georger, chief financial officer for EO Media Group and owner of the Bend Bulletin, grew up in Southern Idaho, as did his wife. He graduated from the University of Idaho with a bachelor of science in finance in 2004. After working in the Puget Sound region for many years, he completed his masters at Western Washington University in 2010, then worked in Windsor Locks. He and his family were excited to return to the west coast and move to Central Oregon in 2020 to enjoy all the outdoor activities our region has to offer. Georger is pleased to have the opportunity to give back and serve our community as a volunteer with United Way of Central Oregon.

#### **Deschutes Children's Foundation** welcomes new board members Trisha Plass and Emily Wommack.

Plass is the owner and principal at Plass Design Company. She established her design company in 2019 as a certified WBE interior design firm, focusing on providing interior design, space planning and project management. Plass has been practicing interior design and providing expertise to clients in Washington and Oregon for over 15 years.





Trisha **Plass** 

**Emily** Wommack

Plass hopes to use her professional experience and expertise to help provide our community's nonprofits with efficient and supportive facility design. She is also thoroughly excited to be involved in such an important part of Bend's nonprofit community by serving on the Board of Deschutes Children's Foundation.

When Plass is not busy fulfilling her career passion for design, you can find her enjoying the Bend outdoor lifestyle with her husband and two kids. Most weekends are spent enjoying a hike, bike ride or sipping a microbrew in the sun. Other hobbies, likes and goals include swimming, camping, international travel, visiting National Parks and learning to play golf.

Plass joined the board in 2021.



Peter Gutowsky

**Deschutes County** has hired **Peter Gutowsky** to serve as its new Community Development Department director. Gutowsky, who currently serves as the County's Planning manager, transitioned into his new role on October 8. He replaces Nick Lelack, who was hired as the County's Administrator earlier this year.

In his role, Gutowsky will lead the day-to-day operations of the County's Community Development department, which employs nearly 70 people and oversees land use planning, building safety, code compliance and onsite wastewater systems in the unincorporated areas of Deschutes County. The department also provides construction plan reviews, consultation and inspections to assure compliance with federal and state building

codes in the cities of Sisters and La Pine. "I have no doubt that Peter will hit the ground running in his new role," Lelack said. "He has solid relationships with regional partners, a great working knowledge of Oregon's planning and development laws, an outstanding team and demonstrated successes with numerous high profile projects."

Gutowsky, who has more than 24 years of experience in Oregon land use planning, has worked in the County's Community Development Department since 2004. He has served as a senior planner, principal planner and since 2014, as the County's planning manager. He was selected from a highly competitive field of candidates following a national recruitment.

Gutowsky holds a master's degree in Community and Regional Planning from the University of New Mexico and a bachelor's degree from the University of California, Berkeley. He is a member of the American Institute of Certified Planners (AICP).



**Bobby Bemis** 

Bobby Bemis, PT, DPT, COMT, DIP.MT, FAAOMPT, has joined the staff of Rebound Physical Therapy's East Bend Clinic as the lead physical therapist.

Raised in Denver, Colorado, Bemis frequently traveled internationally as his father was a Chief Master Sergeant in the Air Force. Bobby received his doctorate of physical therapy (DPT) from Regis University in Denver. He has achieved multiple professional credentials related to manual therapy, and is a Fellow of the American Academy of Orthopedic Manual Physical Therapists (FAAOMPT). Bemis is also a Certified Vestibular Specialist. In addition to general orthopedics, manual and vestibular therapy, his treatment specialties include spine and tempomandibular joint (TMJ) disorders. Outside of work, Bemis

enjoys cooking, reading, open water swimming, mountain biking, yoga, traveling and spending time with his Portuguese water dog, Melvin.

Austin Fleming, PT, DPT, has joined the staff of Rebound **Physical Therapy**'s Prineville Clinic.

Originally from Sonora, California, Fleming received his bachelor of science in exercise physiology from California State University – Chico. He went on to earn his doctorate of physical therapy (DPT) from the University of California – Sacramento. Austin's PT school clinical internships largely involved working in outpatient orthopedic settings where he treated a large caseload of patients from adolescence to geriatrics with varying orthopedic and neurological injuries. In his free time, Austin enjoys hiking, golfing and spending time with his wife, Caylie, and their young son, Jackson.



Austin **Fleming** 



Scott **Bates** 

Scott Bates recently joined the Humane Society of Central Oregon as vice president of philanthropy. In this new role, He will be responsible for driving fundraising efforts to achieve the goals of the recently completed strategic plan.

As a new resident of Central Oregon, Bates brings 30 years of fundraising experience in Chicago, Illinois and St. Louis, Missouri. Bates is excited to be part of this community and all the outdoor adventures it offers, and he is equally excited to be part of the exciting future that HSCO envisions for Central Oregon.

The Center Foundation announces Sandy Visnack has been selected as the organization's new executive director. Visnack brings over two decades of nonprofit management and fundraising experience, working in leadership roles as executive director, development director and communications director for nonprofit organizations serving youth and families in Oregon and Colorado. With her deep commitment to Central Oregon youth and demonstrated leadership, Visnack will help The Center Foundation move forward in its mission to keep kids healthy and safe in Central Oregon.

"The work of The Center Foundation is so important to our community and it is an honor to join this organization," said Visnack. "I look forward to building upon the strong foundation that has been developed and hope to leverage new opportunities in

Sandy

Visnack

the upcoming months." Visnack holds a bachelor of science degree in education from the University of Vermont and a master's degree in nonprofit management from Regis University in Colorado. Previous positions held include director of communication at NeighborImpact and executive director at Bend Endurance Academy. When not cheering on her daughter at mountain biking and cyclocross races, she enjoys mountain biking, skiing and volunteering.

Visnack will succeed Sonja Donohue, who has retired after serving as executive director since 2015.



Send it to CBN@CascadeBusNews.com

### who's who who's who who's who who's who who's who who's who

### Sunriver Area Chamber of Commerce Announces Retirement of Executive Director Kent Elliott

The Board of Directors for the Sunriver Area Chamber of Commerce has announced the retirement of Executive Director Kent Elliott.

"We are all feeling mixed emotions about Kent's retirement. While we are celebrating with Kent as he enters into a new and wonderful phase in his life, we'll miss his leadership and dedication to serving the Sunriver community," said Dan Youmans, president of the Chamber's Board of Directors.

A search is underway for the Chamber's new executive director, said Youmans. Elliott will continue in his current role until his replacement is hired, to ensure a smooth transition.

Elliott was hired as the Chamber's executive director in 2013. Previously, he served as president of the Elliott, Powell, Baden & Baker insurance agency, which he sold in 2008.

Serving as the executive director has been a "great honor" said Elliott, as he looked back on the growth of the Chamber, enhancement of Chamber services, and his work on challenges facing the community, especially the COVID-19 pandemic.

"We've always viewed ourselves as the central organization here in Sunriver that businesses and organizations can count on to bring us all together," said Elliott.

During the pandemic, Elliott has utilized the Chamber's community newsletter as a means for keeping Sunriver residents informed about how businesses were adapting to ever-changing restrictions and regulations so that customers would know how to support local stores, shops and restaurants.

The Chamber also launched a "buy local" campaign to support its business community, which is continuing into the shoulder season this fall when tourism tends to wane.

In addition, Kent was instrumental in distributing PPE to local businesses, in many cases making the deliveries of masks and hand sanitizer himself.

"This is a time when we've all had to step up and do whatever we can to help each other," said Elliott.

The Chamber's Board of Directors noted Kent's many other accomplishments during his tenure as Executive Director including:

- Producing the *Sunriver Magazine*, the leading publication about Sunriver for both tourists and residents;
- Taking over sponsorship of the Sunriver Community Potlucks, allowing this long-time tradition to continue;
- Advocacy for the new transit service between Sunriver and La Pine, providing valuable transportation for many employees of local businesses;



KENT ELLIOTT | PHOTO COURTESY OF SUNRIVER AREA CHAMBER OF COMMERCE

• Representing the business community on the safety issue around Harper Bridge; and Hosting regular "Lunch & Learn" educational and training programs for Chamber members.

The Chamber Board also praised Elliott for all that he has done to support local businesses, especially new businesses locating in Sunriver, while at the same time generating excitement among customers for long-time businesses.

"There is no greater advocate for businesses just getting started here," said Aaron Schofield, Board treasurer and former Board president. "When it comes to making referrals, whether for dining, staying here, recreational opportunities and many other services, Kent's knowledge about all of our local businesses, and his passion for the Sunriver community, has been invaluable."

sunriverchamber.com

# Businesses Serving Community

#### **FAMILY ACCESS NETWORK**

The Family Access Network (FAN) received a \$15,000 grant from the Clabough Foundation to support access to basic-needs services for low-income children and their family members across Central Oregon. With the economic toll of COVID-19 continuing to disproportionately impact those already vulnerable, these funds are crucial for allowing FAN advocates to continue providing crucial resources — like food, clothing, school supplies and shelter — to families in need in Deschutes, Crook and Jefferson counties during the 2021-22 school year.

"We are grateful that the Clabough Foundation is partnering with FAN once again through what will undoubtedly be a challenging year," said Julie N. Lyche, FAN executive director. "Building a resilient community begins with

helping those in need recover from setbacks that so many experienced in the height of the COVID-19 crisis. This grant will be vital to sustaining those efforts."

The Clabough Foundation's mission is to preserve and enhance the environmental and cultural resources of the High Country of North Carolina and the Deschutes River Watershed of Central Oregon. The foundation has a long history of supporting education and continues to partner with local organizations to enhance communities.

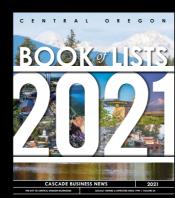
Unique to Central Oregon, FAN began in 1993 and currently employs 30 advocates at 66 sites in Deschutes, Crook and Jefferson counties. These advocates work tirelessly to help families break the cycle of poverty. The direct placement of FAN advocates within schools allows FAN to effectively reach and connect disadvantaged children and families to essential basic needs.

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# The Museum at Warm Springs Kicks Off 2021 Year-End Fundraising Campaign

he Museum at Warm Springs kicked off its 2021 year-end fundraising campaign October 11. Designed and built to Smithsonian Institution standards in 1993, The Museum at Warm Springs is a very special place of cultural and historical importance to the Warm Springs people.

The Museum's 2021 successes included:

- Two exhibitions: Sacred Reflections: The Art of Umatilla Artist Ellen Taylor (April 8-May 29) and Into the Fray: Native American Wild-Land Firefighters of Warm Springs and Beyond (June 24-September 25).
- The Museum partnered with AdPro, a Native American woman-owned graphic design and advertising firm in Huntington Beach, California to rebrand the Museum with a new logo.
- A June membership campaign in honor of ancestor Kenneth Smith quadrupled the Museum's membership, and met a \$25,000 match from The Roundhouse Foundation. A Corporate Membership program was launched.
- The Museum built stronger relationships with special individuals, including Ronni Lacroute, and with several new partner organizations throughout the state. The Museum held important discussions and collaborated with the Native Arts and Cultures Foundation, Oregon Historical Society, The High Desert Museum, and the Warm Springs Culture and Heritage Program.
- In 2021, the Museum has received \$633,760 in foundation and other grants.

On November 2, the Museum will open a new exhibition, the 28th Annual Tribal Member Art Exhibit.

"We feel great pride in what we do at The Museum and are honored to

make our home here at Warm Springs with our strong family and community ties," said Museum Director Elizabeth A. Woody (Warm Springs, Yakama and Navajo). "The Museum at Warm Springs is an important Oregon cultural treasure. We humbly ask you to support us with a year-end contribution so we can continue organizing high-caliber exhibitions, workshops and an array of public programs and events for all to enjoy."

#### Give to the Year-End Campaign

Visit museumatwarmsprings.org or mail your contribution postmarked by December 31, 2021 to The Museum at Warm Springs, PO Box 909, Warm Springs OR 97761. Consider a matching gift to one of The Museum's partners, the Oregon Cultural Trust. A gift to the Trust (up to

PHOTO | COURTESY THE MUSEUM AT

\$500 for individuals, \$1,000 for couples filing jointly, and \$2,500 for class-C corporations) is a tax credit, a dollar-for-dollar reduction for any Oregon taxes owed. Double the impact on Oregon culture; tax dollars that are re-directed to the Trust support Oregon culture. The Oregon Cultural Trust is a generous supporter of The Museum at Warm Springs.

museumatwarmsprings.org 541-553-3331

# Got a Who's Who? Send it to CBN@CascadeBusNews.com



Along with providing a comprehensive list of Central Oregon Commercial Contractors, Cascade Business News will feature TOP PROJECTS COMPLETED in 2021 in our December 15 issue!

### **DEADLINE TO SUBMIT TOP PROJECTS IS DECEMBER 1**

Contact Jeff Martin at 541-388-5665 or jeff@cascadebusnews.com







### REACH Childcare in Redmond

or the first time in seven months, REACH Redmond has resumed services at the main site on SW 15th Street and also at the new eastside location adjacent to the Opportunity Foundation at 835 East Hwy. 126, Redmond.

In addition to the school age activities REACH has been providing for more than seven years, it has expanded to include a licensed childcare, able to serve 49 youth from infant through pre-school. The facility reopened with two preschoolers on September 20. The staff is anxious to rapidly reach capacity with its unique program, according to Jenny McKenzie, executive director.

In partnership with the Kiwanis Club of Redmond, the project, spearheaded by Redmond's 2021 Citizen of the Year, Alan Unger, has been a labor of love to bring together two nonprofits which have stood the test of time for over 25 years in the Redmond community. "We have been trying to solve the childcare problem in Redmond for nearly three decades," said Unger. "By joining the Redmond Learning Center and Childcare with REACH, we are eliminating dual overhead costs and providing stability for long term sustainability."

"We are creating connections for our youth to thrive in our community," said McKenzie, who has been leading the advancements at REACH since 2014 when it was still the Boys and Girls Club.

"We provide meaningful, fun, real-world experiences, so they can find themselves and their strengths," she added, noting the inclusion of Pawsitive Choices, Stretch and Grow and Parents as Teachers curriculum has raised the level of services that really make REACH stand above traditional childcare models. "Our focus is on the development of the whole family. We provide a continuity of care from infancy through adulthood." Home visits are an option to provide support to families as they navigate the ever changing landscape of child development.

REACH was able to expand its programs to pre-school children after receiving a \$200,000 grant for start-up costs spearheaded by Rep. Jack Zika from the Oregon Legislature.

With grants from such businesses as Hayden Homes, the facility has been remodeled and furnished and the curriculum purchased specifically for that age group.

Both REACH programs have suffered during the pandemic. Because it lost its bus drivers during the pandemic, the westside location is serving only elementary students from Lynch Elementary School because they are within walking distance of the facility, McKenzie said.

In November, they will begin using a 12-passenger van to bring students from John Tuck Elementary to REACH after school. The middle school activities will begin for youth who attend Obsidian. She is hoping to re-establish the REACH before-school program, but without reliable bus drivers, it will be a challenge to return to the robust 100+ students that were attending daily before the pandemic.

Pre-school enrollment is open to all families, McKenzie said. The Early Child



THE STAFF AT REACH IS ANXIOUS TO REACH ITS CAPACITY OF 49 AT ITS NEW CHILDCARE FACILITY ADJACENT TO THE OPPORTUNITY FOUNDATION IN REDMOND. (LR) RHIANNON SAFFORD, DEVELOPMENT DIRECTOR; JENNY MCKENZIE, EXECUTIVE DIRECTOR AND GALE STONER, LEAD TEACHER I PHOTO

Development Site accepts DHS payment and operates from 7:30am to 5:30pm Monday through Friday. Due to the commitment to ongoing advancement, REACH is closed the first Friday of each month for staff preparations, planning and training.

Full-time cost for three- to five-year-olds is \$800 a month and \$1,000 for two- to three-year-olds. Half-time attendees are welcome. Infants six weeks through 23 months (\$1200) will be accommodated with the addition of grant funding in November. Food service will be added when enrollment increases, until then, families are asked to send a healthy sack lunch.

Enroll on-line at reachredmond.org or in person at the REACH Early Child Development Site. Phone 541-923-4854.

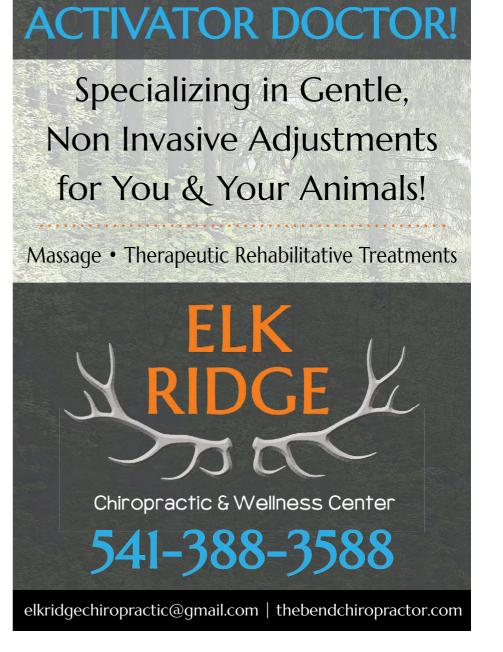
**MEET THE** 

reachredmond.org









endBroadband
Continued from page 3

nearly all the interns either continuing with the company or expressing interest in doing so.

Now, the program is coming to Bend. BendBroadband is encouraging local schools or community partners to email careers@tdstelecom.com to learn more on how to get involved and help recruit individuals for this worthwhile opportunity before

applications open in the spring. The program will be open to local residents age 16 and older.

"With so many talented students and workers in the Bend area, this will be a great opportunity for BendBroadband to expose our trade to those who may not be familiar. We look forward to joining with Central Oregon community partners to open career paths to be people interested in technology," said Lynette Maynes, TDS Telecom director of Field Services.

bendbroadband.com • tdsinc.com

### arnopp Petersen Continued from page 3

specifically benefit from Karnopp Petersen's deep-rooted and respected experience in environmental, energy, health care, trusts and estates, real estate, business and community association matters. As a complement, Karnopp Petersen clients will now have access to BB&K's broad array of legal services.

"We are very proud of our decades-

long service to our clients, but as our region grows so do our clients' needs," said Karnopp Petersen's comanaging partners Ellen Grover and Erin MacDonald. "BB&K is the perfect partner for us to continue providing valuable service to our clients and our region. We are excited for the future."

With the combination, BB&K will retain Karnopp Petersen's existing Bend office, growing the firm's total number of offices to 11.

bbklaw.com

### ameron McCarthy Continued from page 3

Matt Koehler and Colin McArthur.

Their collective leadership has helped increase the size of the firm and expand to other markets. Jay Battleson's versatile and deep portfolio, plus his years of experience, make Cameron McCarthy's expansion not just possible but levels up the opportunities, output and outcomes.

"We have built a healthy body of work in Central Oregon over the last decade, but having Jay as our Bendbased studio lead and with the added horsepower of our existing team we will be positioned to better serve the region. The opportunities are endless and we can't wait to get to work," said Colin McArthur, Cameron McCarthy's principal planner.

"Our office looks forward to joining Cameron McCarthy's staff of talented landscape architects, planners and allied professionals with current offices in Eugene and Portland," says Jay Battelson. "JBD and Cameron McCarthy are confident their existing staff of 25 professionals, with breadth of expertise and commitment to community-enhancing work, will only improve our ability to serve our current clients and future clients."

cameronmccarthy.com

#### **■** 021 BVC

Continued from page 3

And new this year are Office Hours at the Oxford available to attendees for free. Meet with the pros all day Friday for professional advice. Just make sure to sign up at signupgenius.com/go/70a0d4dacaa29a2fe3-20213 to ask your burning questions on legal, financing, accounting and more.

Curious about our conference speakers? Read about them at bendvc. com/2021-bvc-speakers.

And if you haven't secured your spot yet, what are you waiting for? We're locked and loaded and ready to welcome you to what will surely be a great event.

bendvc.com

#### **RECENT TRANSACTIONS**

Continued from Page 3

15th Street, in Bend, for \$785,000.

Compass Commercial Real Estate Services brokers Peter May, CCIM and Luke Ross represented the landlord, Shep East, LLC, in the lease of a 14,026 SF industrial suite located at 1320 SE Armour Road in Bend.

**Dan Steelhammer,** Broker, of **Fratzke Commercial Real Estate Advisors, Inc.,** represented the Landlord in the in a 60-month lease of 1,838 +/- SF of retail space at 547 NE Bellevue Drive, in Bend.

Broker **Howard Friedman, CCIM** with **Compass Commercial Real Estate Services** represented the seller, **Second Half Enterprises, LLC**, in the sale of 136-138 NW Greeley Avenue in Bend. The 2,717 SF duplex sold for \$818,500.

**Tom Tapia,** CCIM, Principal, of **Fratzke Commercial Real Estate Advisors, Inc.**, represented the Tenant in a 86- month lease of 1,562 +/- SF of office space at 1462 NE Cushing Drive, in Bend.

Broker **Dan Kemp, CCIM** with **Compass Commercial Real Estate Services** represented the buyer, **Christopher Thelan**, in the acquisition of a 3,045 SF multifamily property located at 45 SE Roosevelt Avenue in Bend. The building sold for \$540,000.

**Brian Fratzke**, CCIM, Principal, of **Fratzke Commercial Real Estate Advisors**, **Inc.**, represented the Landlord, & **Tom Tapia**, CCIM, Principal of **Fratzke Commercial Real Estate Advisors**, **Inc.**, represented the Tenant, Moonlight BPO in a 62-month lease of 3,334 +/- SF of industrial space at 2463 NE 4th Street, in Bend.

Compass Commercial Real Estate Services brokers Graham Dent and Terry O'Neil, CCIM represented the landlord, Robinson Family Investments, LLC, in the lease of a 2,220 SF office suite located at 563 SW 13th Street in Bend. Brokers Jay Lyons, SIOR, CCIM and Grant Schultz with Compass Commercial Real Estate Services represented the tenant, Bristol Hospice.

**Dan Steelhammer,** Broker, & **Brian Fratzke,** CCIM, Principal, both of **Fratzke Commercial Real Estate Advisors, Inc.** represented the Landlord, in a 63-month lease of 5,790 +/- SF of office/retail space at 500 NE Greenwood Avenue, in Bend.

Tom Tapia, CCIM, Principal of Fratzke Commercial Real Estate Advisors, Inc., represented the Tenant, Joerns LLC & Brian Fratzke, CCIM, Principal, of Fratzke Commercial Real Estate Advisors, Inc., represented the Landlord, in a 60-month lease of 3,334 +/- SF of industrial space at 2463 NE 4th Street, in Bend.

**Brian Fratzke,** CCIM, Principal, of **Fratzke Commercial Real Estate Advisors, Inc.**, represented the Tenant, Winery at Manzanita in a 60-month lease of 1,164 +/- SF of industrial space at 550 SW Industrial Way, in Bend.

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### Central Oregon Business Calendar

# Email Your Upcoming Business Events to CBN@CascadeBusNews.com Event Details at CascadeBusNews.com/Business-Events

#### **BUSINESS EVENTS**



#### October 21

Noon-1pm City Club Virtual October Forum, How Do We Improve the Academic Fair & Expo Center. Success of Students Experiencing Houselessness?

#### October 21

6-7:30pm City of Redmond Virtual Wetlands Complex Expansion Project Open House.

#### October 27

5-6pm COCC Virtual Nursing Program Info Session.

#### October 28

1-2:30pm City of Bend Virtual Accessibility Advisory Committee Regular Meeting.

#### October 28

5:30-6:30pm COCC Virtual Allied Health Program Info Session.

#### October 29

9:30-10:30am COCC Virtual Nursing Program Info Session.

#### October 29

10am-3pm Redmond Chamber of Commerce & CVB 2021 Goblins & Ghouls Golf Tournament at Juniper Golf & Country Club, Redmond.

#### October 29

10:30am Deschutes Children's Foundation Chip In Fore! Kids Charity Golf Tournament at Bend Golf Club.

#### October 30

9-10am COCC Virtual Vet Tech Program Info Session.

#### **November 4**

5-7pm The Environmental Center Virtual 2021 Sustainability Awards.

#### November 16

9am Visit Bend Virtual Board of Directors Meeting.

#### Wednesday-Sunday Only, November 19-30

4-9pm Deschutes County Fair & Expo Holiday Lights at Deschutes County Fair & Expo Center.

#### December 1-January 1, 2022

Noon-10pm Deschutes County Fair & Expo Holiday Lights at Deschutes County Fair & Expo Center.

#### April 23, 2022

La Pine Chamber of Commerce and Visitors Center Annual Chamber Awards Banquet.

#### June 3, 2022

Farm to Fork Benefitting Heart of Oregon Corps. Tickets go on sale April 3, 2022, pricing TBA.

### **WORKSHOPS & TRAINING**



#### October 20

6-8pm COCC Small Business Development Center Virtual Classe, QuickBooks Pro, Intermediate Desktop Version.

#### Tuesdays and Thursdays, October 21-November 4

9-11:30am COCC Small Business Development Center Virtual Classes, Dare to Lead.

#### Tuesdays and Thursdays, October 21-December 16

10:30am-12:30pm COCC Small Business Development Center Virtual Classes, Dare to Lead.

#### October 21

6-9pm COCC Small Business Development Center In-Person Class, Build Your Website with Wix, at COCC Redmond Technology Education Center, RTEC 218.

#### October 23

9am-12pm Synergy Health & Wellness Thriving with Diabetes Classes.

### **Building Permits**

#### **COMMERCIAL PERMITS WEEK ENDING 10-1-2021**

#### **City of Redmond**

\$2,448,008.00 - Commercial (New) 30,250 sf. at 1050 SE Sisters Ave. Redmond 97756 OR

Owner: Leading Edge Jet Center, LLC 63048 Powell Butte Hwy Bend, OR 97701 541-388-0019 Permit # 711-21-001226

\$95,000.00 - Commercial (New) at 701 NW Spruce Ave. Redmond 97756 OR Owner: Juniper Canyon Investment, LLC PO Box 1410 Bend, OR 97709

Builder: Havniear Construction, LLC 541-389-4141 Permit # 711-21-002276

#### City of Bend

\$10,500.00

\$460,391.00 - Commercial (New) 16,015 sf. at 61303 S Hwy 97 Ste 100 Bend 97702 OR Builder: Storecrafters, Inc. 585-865-5350 Permit # PR20-3915-CRML

\$130,000.00 - Commercial (Alteration) 2,348 sf. at 1350 SE Reed Market Rd. Ste 202 Bend 97702 OR Builder: Stilson Builders, Inc. 541-419-2556 Permit # PRRE202104573

Commercial (Alteration) 2,189 sf. at 1444 NW College Way Ste. 1 Bend 97703 OR Builder: Stilson Builders, Inc. 541-419-2556 Permit # PRRE202105662

\$87,090.00 - Commercial (Alteration) 7,943 sf. at 521 SE 9th St. Bend 97702 OR Builder: Compass Commercial Construction Services, LLC 541-848-4073 Permit # PRRE202104112 
550,000.00 - Commercial (Alteration) 229 sf. at 1415 NE 3rd St. Bend 97701 OR Builder: Elite Construction Contracting, LLC 541-497-0123 Permit # PRRE202104296

#### **COMMERCIAL PERMITS WEEK ENDING 10-8-2021**

#### <u>City of Redmond</u>

\$204,096.00 - Commercial (New) 2,709 sf. at 451 SE Jackson St. Redmond 97756 OR Owner: Salvador Martinez 1504 NE 3rd St. Redmond, OR 97756 Permit # 711-21-002167

#### City of Bend

\$670,000.00 - Commercial (Tenant Improvement) 647 sf. at 2838 NW Crossing Dr. STE:200 Bend 97703 OR Builder: Sunwest Builders, Inc. 541-548-7341 Permit # PRNC202102495

\$100,000.00 - Commercial (New) 2,742 sf. at 921 NW Mt. Washington Dr. Bend 97703 OR Builder: Robert O'Connor, LLC 843-270-6090 Permit # PRNC202103989

\$42,000.00
 \$22,500.00
 \$0.00
 Commercial (Alteration) 4,116 sf. at 63075 18th St. Bend 97701 OR Builder: Compass Commercial Construction Services, LLC 541-848-4073 Permit # PRRE202101111
 Commercial (Alteration) 76 sf. at 62967 Layton Ave. Bend 97701 OR Builder: SBA Network Services, LLC 561-995-7670 Permit # PRRE202105911
 Commercial (New) 212 sf. at 515 NE Aurora Ave. Bend 97701 OR Builder: R & H Residential Construction 503-228-7177 Permit # PRNC202103591

#### **Deschutes County**

\$74,427.00 - Commercial (Tenant Improvement) at 51375 Hwy 97 La Pine 97739 OR Owner: Badger Home Services, LLC 21183 Clairaway Ave. Bend, OR 97702

Builder: Family Heritage Builders, LLC 408-595-7431 Permit # 247-21-006307

\$50,000.00 - Commercial (Tenant Improvement) 1,000 sf. at 392 W Main Ave. Sisters 97759 OR Owner: Glen Lasken 777 NW Wall St. #308 Bend, OR 97703

Builder: A Deckerative Approach, LLC 775-691-7814 Permit # 247-21-003812

\$12,500.00 - Commercial (Tenant Improvement) 1,032 sf. at 431 E Cascade Ave. Sisters 97759 OR Owner: 431 E Cascade, LLC PO Box 230968 Tigard, OR 97281

Builder: Compass Commercial Construction Services, LLC 541-848-4073 Permit # 247-21-007222



Along with providing a comprehensive list of Central Oregon Commercial Contractors, Cascade Business News will feature

### **TOP PROJECTS COMPLETED in 2021**

in our December 15 issue!

Contact Jeff Martin at 541-388-5665 or jeff@cascadebusnews.com

### **DEADLINE TO SUBMIT TOP PROJECTS IS DEC. 1**



