There are times in life when you need to get somewhere in a hurry, and booking a flight on the airlines just doesn’t work out the way you want it to. Be it a business meeting, family emergency or even a last-minute vacation, flying commercially is sometimes not the fastest or most efficient way to go.

Toby Grant Woods founded Direct2 Air because he was working as a flight instructor with Leading Edge Aviation in Bend for several years and noticed that the people he was teaching to fly were utilizing their own aircraft to get to a city for business, to the mountains or beach for play and for home and family life purposes. “This was the inspiration for creating a regionally focused air charter business,” he says. “I saw an opportunity there. I thought there were a whole lot of people who could benefit by modern, efficient-style aircraft for regional travel. The vast majority of people won’t be learning to fly, but some are aware of just how much of a magic carpet smaller airplanes can be. We want to bring air charter to more people at a more accessible price point.”

Woods, who has been a pilot since 2018, formed Direct2 Air in May 2021, and the business has been operational since January 1 of this year. “It took eight months to get the first aircraft functional and get the FAA approvals,” he says, adding that so far, business is going very well. “We flew about 50 hours in the first month. We had charter flights up and down the west...”
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Crux Fermentation Project Expands Non-Alcoholic Line-Up

**HOT NEWS**

**To keep up with demand from the fastest-growing segment in craft beer, Crux Fermentation Project has released its newest non-alcoholic beer: NØ MØ HAZY IPA.**

Crafted with traditional brewing ingredients so drinkers will find a similar flavor and mouthfeel, NØ MØ HAZY IPA features Pacific Northwest-grown BRU-1 and Sabro hops for big tropical flavors with hints of pineapple and coconut. The Hazy IPA follows the release of Crux’s first non-alcoholic beer just last year, NØ MØ IPA. Both “near” beers clock in at just 30 calories and under 0.5 percent ABV.

“NØ MØ is growing quickly as a brand for us as we work to provide alternative options to both our regional fans and taproom guests,” said Larry Art in Public Places (AIPP), Bend Park & Recreation District staff and Bend Park & Recreation Foundation selection committee members have selected Troy Pillow to create the Zenith sculpture at full scale for Alpenglow Community Park.

To garner broad public input, AIPP welcomed public comments online for the first time, increasing the community engagement with new public art in Bend. The selection committee was thrilled to receive comments from over 1,400 people submitting public input (online or in-person) on which sculpture they’d like to see in the new park. Comments from the public included, “I like the simplicity that you sense...”

**Join the founders of Hiatus Homes for a 20-minute webinar, and learn how you can invest in this innovative housing movement.**

**Axiom Engineers Joins ColeBreit Engineering**

Compass Commercial Real Estate Services brokers Pat Kesgard, CCIM and Kristie Schmitt represented the seller, Estate of Richard Foss, in the sale of 701 NE Peters Road in Prineville. The industrial property consisting of three buildings totaling 36,700 SF on 6.89 acres sold to and owner-user for $1,450,000.

Brokers Ryan Amerongen, CCIM and Ryan Buccola, both with RE/MAX Key Properties, represented the seller in the sale of 365 Reed Market Rd. The 1.99-acre lot sold for $2.2m. The property is fully entitled for a 48-unit apartment complex.

Brokers Peter May, CCIM and Dan Kemp, CCIM with Compass Commercial Real Estate Services represented both the seller, Post Office Partners, LLC, and the buyer, JR Zukin Corporation, in the acquisition of 100 W 2nd Street in The Dalles. The 12,187 SF historic office building was...
Neighbors for a Safe Redmond is a community collective supporting public safety in Redmond and also a political action committee.

Neighbors for a Safe Redmond praises last night’s decision by the Redmond City Council to place a $40M General Obligation Bond Measure on the May 2022 ballot. “Public safety is an important part of a thriving community,” said Bev Clarno, a co-chair of the committee. “We are fortunate to have many excellent men and women serving Redmond.” Clarno is Oregon’s former Secretary of State, former State Senator and former State Representative and House speaker.

“A safe place to live, work, attend school and play is fundamental for a community,” said Angela Boothroyd, a co-chair of the committee. “When people feel safe, they can engage, grow and give back.” Boothroyd is a REALTOR and active community leader in Redmond.

Neighbors for a Safe Redmond announces support for the Bonds to Construct New Redmond Police Department Public Safety Facility for the following reasons:

- Redmond Police Department has outgrown its current, aging, building.
- The current police station is an aging building the Redmond Police Department has outgrown. It was designed for a 36 person police department that now has more than 60 officers and staff. Taxpayers are spending $30,000 each year for repairs to the aging building. A new facility will cost less to maintain and will meet the need of Redmond’s population growth and public safety needs for at least 30 years.
- Improved victim privacy is needed in Redmond.
- The current police station fails to provide adequate privacy for crime victims to be interviewed away from the public and even criminals. A new, modern facility will ensure victims of crime have the privacy they deserve and are kept separate from criminals and the public.
- We support our hardworking police officers.
- Police officers put their lives on the line each day and face increasing public pressure from those who want to defund police departments or demonize the police profession. Police officers and the Redmond community need and deserve modern public safety facilities.
- Improved dressing and bathroom facilities are needed in Redmond.
- The current police station has outdated, inadequate, and unequal dressing room and bathroom facilities for men and women police officers. A new facility will provide improved and equal locker room facilities for both men and women police officers and staff.

Redmond City Council announced the referral of a bond which will appear on the May election ballot for voters living in the Redmond city limits. The bond is seeking approval to fund construction of a new public safety facility estimated at $40 Million. This investment will cost taxpayers approximately $12/month. Land has already been acquired for the Public Safety Facility using Redmond American Rescue Plan Act funds in 2021. Council committed another $2.9M in ARPA funding last night to further reduce the cost to taxpayers from $15/ month to $12/month.

To get involved in support of this campaign, and for more information about Neighbors for a Safe Redmond, visit our website neighborsforasaferedmond.com and follow us on Facebook facebook.com/neighborsforasaferedmond.

neighborsforasaferedmond.com

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Dear Members of our City Council,

I am a local, long-standing business owner with grave concerns regarding the direction of our community’s safety in relation to the growing problem with the homeless.

Monday morning, February 7, a homeless man stood directly in front of our office entrance and yelled obscenities at the building. I asked him to move on; he did, but his next stop was simply at the bank next door, where he proceeded to yell at their building, too. Later that same day, about 1pm, another homeless man, carrying a couple fiberglass poles, started striking our windows. One of my staff confronted him and asked him to move on. The homeless man became violent, cursed at my staff member, and threatened to kill him. He even struck him with the poles he had in hand. The interaction lasted nearly ten minutes; while this was going on, another staff member called 9-1-1. Thankfully, he finally left.

These two interactions prompted me to make changes to ensure the safety of my employees. My front door is now permanently locked. I’m in the process of installing, at my time and expense, an intercom system and a magnetic lock for the door. People wishing entry will need to contact us first, and be allowed in. I hope my clients will be kind and understanding, as this doesn’t present the welcoming format I’ve always tried to maintain. At the same time, I’m glad I can decide to do this for my business; places like the bank next door don’t have the luxury of doing the same.

It proved worthwhile that I took these steps, as just a few days later on the morning of the 10th, yet another homeless man accosted our business. This one actually tried to enter the front door. Upon finding it locked he yelled at my staff inside before proceeding on his way.

I later learned, when discussing this with the police, that the homeless man who physically assaulted my staff member had previously been arrested six times; yet, the jail system refused to keep him detained. He even had a warrant out for his arrest. Over the weekend of February 12th and 13th, he attacked someone on Hummell Rd. He was arrested again and put in jail. Will he stay there? Please think about this: my staff member who interacted with him is a military veteran who can, to a degree, fend for himself. What if this homeless man had, instead, gone to Juniper Swim and Fitness Center, or Juniper Park, and threatened a student or child there? Both those locations are close to my office. The outcome could have been a lot scarier.

This is a very serious issue affecting our community. Many of these people appear to be mentally ill or under the influence. They are a threat to the safety of the community members who have chosen to remain drug-free and obey the laws and pay taxes. While I don’t expect the Council to have a wondrous and immediate solution, steps need to be taken now to clear these dangerous people from the streets. Please don’t misunderstand me; my heart goes out to those who are homeless because of disability and have no where to go. I want their family, and barring that, society to find a way to help them. The violent ones, no matter the reason behind the violence, need to be removed. More support from our community, the Council, and the D.A., needs to be given to our police to permit this enforcement to get these people off our streets. Every time those with authority look the other way, they choose to make victims of the people who are law-abiding. Please don’t do this.

I placed a call to the mayor last week to try to discuss this. I haven’t heard back from her yet, so I am following up with this letter. My hope is someone will read it, and try to do something!

Thank you for listening,
Scott E. Robson
The Robson Insurance Agency — Farmers Insurance Agency

The above article was prepared by the author in his/her own personal capacity. The opinions expressed in the article are the author’s own and do not necessarily reflect the views of Cascade Business News or of Cascade Publications Inc. Received February 14, 2022.
updates on City Council's work on agenda item to Council business

Shepherds House for all the work they're doing to manage shelter facilities.

I want to start with a big thank you to all the people who made this possible. The City bought Division Street shelter opened on February 7. Thank you to all the people who helped.

We have great news to share: The City bought a warming shelter — a temporary shelter on Division Street with grant funds, and Neighborhood Impact is operating it. This additional capacity will help relieve pressure on the shelter managed by Shepherds House at Second Street. The Second Street shelter — a warming shelter — has capacity for 90 beds, and it’s been pretty full, despite what you might have heard recently. There were shelter beds open when the shelter first opened in June and over the summer. But, since December there have been more nights when demand for places for sleep exceeds the 90 beds that are available at Second Street. There have only been six nights in the past six weeks with ANY capacity at all and that was just a handful of beds.

The City has a multi-faceted strategy well underway to increase shelter bed capacity and to collaborate with and support the providers who serve the community. This temporary shelter on Division Street with grant funds, and Neighborhood Impact is operating it. It will add up to 40 additional shelter beds. This additional capacity will help relieve pressure on the shelter managed by Shepherds House at Second Street.

That is just the beginning of the City’s strategy to address houselessness. In particular, sincere thanks to staff at Neighborhood Impact and Shepherds House for all the work they’re doing to manage shelter facilities.

Developing shelter capacity has to happen before the City can remove camps on public lands. Due to federal court rulings, a city’s ability to regulate sleeping in its public places is related to a community’s ability to provide shelter for homeless individuals who might otherwise need to use public places to sleep. We are working toward having enough capacity that we can more effectively regulate and manage camping on public lands in the City.

It is a false narrative to tell our community that we have the capacity to house all the people on our permanent inventory. Roughly 70 percent of our houseless population still remain unsheltered, based on the most recent data. We can and must do better for everybody by increasing shelter capacity.

The City’s multi-faceted strategy includes

• Enhancing resources for cities and counties to secure additional funding from the state to address needs:
  - This past week, the legislation to fund the start-up of a Coalition City/ County Office of Homelessness is underway and is currently being considered for this outdoor shelter proposal at this time.
  - Lastly, there are promising efforts underway to secure additional funding from the state to address needs:

• Supporting services for individuals and families experiencing homelessness, including housing navigation, medical, behavioral health and mental health care
• Enabling resources for cities and nonprofit partners for houseless service provision
• Culturally-appropriate programs that stabilize individuals and families through food assistance, supportive service information and referrals
• Supporting community engagement and education

This funding cannot be used to sweep homeless camps or for other law enforcement efforts related to houselessness.

If you’d like to know more about the city’s comprehensive plan to address houselessness go to bendoregon.gov/houselessness.

And thank you to all of you who care about this issue and have come to us with your solutions and opinions. Together we can get people off of our streets and into safe and managed shelter.

Councillor Megan Perkins

The Deschutes County Commission approved American Rescue Plan Act (ARPA) investments for projects that total $327,840.

We’re excited to be able to use these funds to support the Council on Aging’s Senior Services Hub said Commissioner Phil Chang. “After the isolation of the pandemic, this is an important opportunity to invest in connection and services for our older adult residents.”

The Senior Services Hub will provide meals, services and activities for Central Oregon older adults, as well as administrative space for COA staff.

“We have new ways to support our older residents,” said Commissioner Tony DeBone. “This is a critical service for our residents and we are excited to support this resource.”

An additional $1 million was allocated to support economic impact grants for Deschutes County small businesses and nonprofits, bringing the total grant amount to $2.5 million. Central Oregon Intergovernmental Council also received an additional $10,000 to fund administration of the economic impact grants program.

“Many local businesses and nonprofits were significantly impacted by COVID-19, and we received a significant number of grant applications,” said Commissioner Patti Adair. “This funding is an important opportunity to support our local businesses and nonprofits as they recover from the pandemic.”

To date, Commissioners have obligated $361,100 of ARPA funds. Deschutes County will receive more than $38 million in ARPA funds. The County received the first half of the funds in May 2021 and expects to receive the remainder of the funds in 2022.

To learn more about the County’s ARPA investments, visit deschutes.org/arpa.

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Governor Kate Brown recently announced the appointment of Kari Hathorn as the District Attorney of Crook County. Hathorn will fill a vacancy created by Judge Wade Whiting's recent appointment to the Circuit Court for Jefferson and Crook Counties. Hathorn's appointment is effective immediately.

Hathorn was born in Reedsport and moved to Eugene to attend college. She received her associate’s degree from Lane Community College in 1999, her bachelor’s degree from the University of Oregon in 2001, and her law degree from the University of Oregon in 2004. Immediately following law school, Hathorn moved to Washington and worked for the Kitsap County Prosecutor’s Office from 2005 to 2006, and the Whatcom County Prosecutor’s Office from 2006 to 2010. Then, from 2010 to 2019, she worked as a Deputy District Attorney in the Deschutes County District Attorney’s office. Since 2019, she has been an associate attorney at The Steele Law Firm, where she handles plaintiff-side personal injury and fraud cases, as well as general civil litigation cases. Hathorn also currently serves as a pro tem judge for the City of Bend Municipal Court.

During her 15 years as a prosecutor, Hathorn worked closely with law enforcement, the courts, and community partners. While at the Deschutes County District Attorney’s office, she was assigned to represent the office in the Domestic Violence Deferred Sentencing program, where she collaborated with the circuit court and the Director of Deschutes County Adult Parole and Probation to redraft the program requirements and eligibility criteria. She also represented the Deschutes County District Attorney’s office in mental health court, in drug court, and at the domestic violence council. Additionally, Hathorn serves on the MADD Oregon State Advisory Board and has been very involved in training law enforcement and the community about DUII law and forensics.

Legislative leaders, led by Senate President Peter Courtney and Senator Michael Dembrow, today introduced a $150 million Summer Learning Package to keep Oregon kids learning and active over the summer months.

“We have to be aggressive about education,” said Senate President Peter Courtney (D-Salem). “Our children have really been affected by this pandemic. We pushed hard for summer learning last year. Parents and teachers told us it had a big effect on kids. Summer learning has to become permanent.”

“This is a big step forward for our students… but we can't stop here. The year-round school has got to come.”

“For Oregon's kids, summers should be a time for growth, not for stagnation,” said Senator Michael Dembrow (D-Portland), chair of the Senate Committee on Education. “I've heard from students, teachers, and parents from around the state that last summer's enrichment and learning programs were a blessing and a relief. This was especially the case for kids whose parents could never afford to send them to camp or pay for summer classes. Last summer was an experiment that worked, and one that we need to continue and build on. We need to make sure that we're getting services to the kids most affected by COVID disruptions, such as those with disabilities who receive Special Education services. I can't think of a greater priority for our children.”

Oregon lawmakers passed a historic Summer Learning and Child Care Package during the 2021 legislative session, investing over $200 million in summer school, enrichment activities, and community programs.

The investments from that package made it possible for school districts across 35 of Oregon's 36 counties to create nearly 6,000 new summer programs, allowing 89,000 more K-12 students to participate in summer learning and activities than in previous years.

Last year's package also established grants for community organizations to create programs—such as day camps and park programs—that kept kids engaged and learning over the summer. These grants reached organizations in every Oregon county and potentially served as many as 340,000 students.

“This program will continue to make a positive impact for kids in all corners of the state,” Rep. Anna Williams (D-Hood River) said. “Every community deserves a program like this, and it's essential that we build on the great summer learning work from last year to support our students and their families.”

The 2022 Summer Learning Package allows school districts and community organizations to continue these programs and ensure Oregon's kids can keep learning, growing, and staying active over the summer.

The package funds new and existing summer programs by distributing grants in three areas:

**Summer K-8 Enrichment Grants**

Allows school districts to fund new and existing summer programs for K-8 students, including:

- Enrichment Activities (robotics, dance, art, music, outdoor programs, etc.)
- Academic Learning and Readiness Supports (summer school, tutoring, kindergarten transition programs, etc.)
- Social-Emotional and Mental Health Services

**Summer High School Academic Grants**

Provides funding for school districts to offer summer school programs, helping high school students recover or acquire new academic credits to stay on track for graduation.

**Summer Community Activity Grants**

Delivers grants to community organizations through the Oregon Community Foundation, supporting new and existing summer enrichment activities for K-12 aged students such as day camps, park programs, and tutoring.

Additional programs may be included as details are finalized. More information about this package will be available during the final week of the 2022 legislative session.
Direct2 Air
Continued from page 1

coast and have already been to Canada. We’ve had a lot of success through word-of-mouth referrals. We feel like we are really getting some traction.”

Direct2 Air has two pilots on staff currently, and an office at the Bend Airport. Woods says the primary focus for the company in these first few months is attracting businesspeople who have business to conduct outside of Central Oregon but lack the easy and consistent means to be where they need to be, when they need to be there. “Remote work is ubiquitous now, but that doesn’t negate the fact that when you really need to get something done, you need to show up in person,” he says.

“We are finding that when businesses take a minute to do the math on how much driving, or inefficient commercial flights, are costing them, the value of flying with Direct2 is clear.” He adds, “We certainly think we will see more leisure travel over time, especially during the summer season, but working with businesses who need to get to the Oregon Coast, Portland, Boise, Seattle or Northern California is what we’ve been spending most of our time doing so far.”

Woods, who grew up on the coast of Maine, came out west to go to school, and studied Environmental Science. He graduated from the University of the Pacific in Stockton, California, and played baseball at the university level. He has lived in Bend for about six years, and says, “I got into flying because I was feeling uninspired by the work I was finding with my degree. I saw planes flying around Bend and wondered if I could learn how to fly a plane. My hands were shaking, and my palms were sweating for my first flight, but I fell in love with it,” he recalls fondly. “For me, flying a plane has the same hand-eye coordination as the sports I played growing up. It’s a great challenge. Flying is inherently dynamic; the airspace, traffic and weather are always changing.”

Just before Direct2 Air became operational, Woods says the last thing he was doing as a pilot not related to his business was following a NASA drone in Alaska on a contract job. “I was way over the Arctic Ocean, mapping the thickness of the Arctic ice cap, and it was freezing. It was 30 below 0, and I was thinking that I couldn’t wait to fly out of Bend,” he says with a laugh.

Woods says his goal is to create the best-possible regional air travel experience. “What that means is growing the fleet of aircraft to include a couple of different options from a size and price standpoint, and creating experiences for people that are consistent, with exceptional customer service.” Currently, Direct2 Air operates a DA62, an unpressurized twin-engine aircraft that can accommodate a total of four passengers and has a cruising speed of 182 knots. He says he is currently in the process of securing a second aircraft, a Pilatus PC12 NG, by summer. This plane is twice as large, has a pressurized cabin, can hold up to nine passengers, has a cruising speed of 275 knots and is closer to what people are used to, he says. “We will look to multiply those two aircraft and add them in other locations to serve people not just in Central Oregon, but all over the Northwest.”

At this point, availability for flights depends upon what day you want to go, Woods says. “The sooner you can book, the better. We do have people who need to be in the air within minutes of their call. We can do that if we are on the ground at that point. Oftentimes, bookings can be very much last-minute, or are planned way in advance. We don’t see as much middle ground with charter flights.” Typically, Direct2 Air flies to destinations within 500 nautical miles of Bend. “We don’t want to be all things to all people. We don’t fly big jets. We are focused on regional travel. That is what we feel is underserved; there are plenty of big jets to fly coast to coast and beyond.”

Woods says that one of the factors that makes Direct2 Air unique is the way the chartered flights are priced. “Traditionally, air charter has been priced by
When Does Outsourcing IT Make Sense For Your Business?

by RON DiTULLIO — Weston Technology Solutions

All businesses go through stages. Start-up is the stage when you’ve launched and quickly finding out if your business strategy is sound and there is indeed a demand for your product or service. The growth phase confirms your business plan and reveals weaknesses as you try to meet consumer demand. This is a different kind of scary from the start-up phase because you now find yourself trying to keep up with the pressure of fulfillment while managing all the back-end stuff like payroll, compliance, bookkeeping, inventory, staffing needs, risk and simply trying to stay sane.

The Mature phase is where you have time and space to strategically plan for more growth but more importantly you have the bandwidth to find efficiencies within your business. It’s typically in this phase where the question of IT comes into play.

When you dreamed of having your own business you never thought of being the ad-hoc bookkeeper, accountant, janitor, legal expert or the “IT Support Department.” It’s at this point you wonder should you hire this position or find a company that can manage your technology to optimize your greatest resource: your employees.

Here are some questions to consider.

What is the true cost of the employee? Anybody who runs a business knows that having another employee costs more than their paycheck. You must consider insurance, benefits and bonuses when calculating that cost. The average factor is somewhere between 1.25x and 1.4x of their annual salary.

How do you manage this person? Have you ever managed an IT department or personnel? How do you track their productivity? Or better yet, how do you know they are doing a good job? Do you measure how well they do based on the fact that they fix things when broken? This is not the best way to get the most of your employees.

What happens when this person goes on vacation or falls ill? At some point your IT hire is going to need a vacation or fall ill. Who is going to be their backup, and will they know enough about your environment to fix problems quickly?

Do you understand the liability associated with this hire not doing their job correctly? The internet is littered with horror stories about businesses whose systems were hacked or compromised or were unable to recover from disaster and lost data. What would happen to your business if either of those things happened?

Do they understand business continuity and proactive planning? Fixing things when they’re broken is not a proactive strategy. Proactively planning, searching, fixing and preventing issues before they break is a better approach. Do they understand the concept of a business continuity plan for your company? Things like managed and tested patching, life cycle management, backup and disaster recovery, security monitoring, MFA and compliance are proactive strategies.

How well do they know all your technology? Every business has Line-of-Business applications. Nobody is an expert and training can be expensive and painful. Will they have experience with the many vendors that are at the root of your IT environment?

Would your new hire have the tools necessary to monitor and maintain your environment, even after hours and on weekends? This question is a proactive approach. And you (or they) likely haven’t thought of this.

What about professional development for your IT staff? Will they have the resources and depth of development to keep up with the ever-shifting landscape of hardware, software and security?

Do you background check your team? With something as critical as your confidential data, you want to make sure you are hiring somebody that’s not going to get you in trouble.

In other words, there is a lot to contemplate in this decision. Your IT environment might be your biggest worry and threat to your business. The pressure to get it right is vast. Making sure you’re getting the most or your employees’ productivity should be paramount. And securing the right resource for your IT needs isn’t as simple as, “we’ll find a person.”

If you find you are in a lot of IT pain or have been putting off this key strategy decision, we have a Weston Proven Process to determine compatibility between your desired outcome and our core capabilities. Feel free to contact me for a quick coffee.

Ron S. DiTullio is an account executive at Weston Technology Solutions. Weston has been serving the Pacific Northwest since 1994, providing people-friendly managed IT services to small and medium-sized businesses with offices in Bend, Anchorage and Spokane.

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Expanding its arsenal of behavioral health tools, La Pine Community Health Center (LCHC) is now offering psychiatric care through a long-time member of its staff — Kristina Timmons (DNP, FNP-c, PMHNP-bc) — who feels “so passionate” about this option that she went back to school to earn a Doctorate of Nursing Practice degree with a focus on Psychiatric Mental Health.

“I realized pretty quickly when joining LCHC in 2014 that while we treated so many patients for their primary medical care needs, we had to take care of their mental health issues as well,” she explained.

“Especially during these past few years of the pandemic, depression, anxiety, mood disorders, insomnia, irritability and substance abuse have continued to climb — both locally and nationally.”

In addition, said Timmons, “physical conditions such as diabetes are often linked to underlying behavioral factors like overeating and physical inactivity. Another example is debilitating fatigue, which may be the result of anxiety that, in turn, results in insomnia. We need to treat both the physical and mental components for optimal results.

“We already screen patients for depression (which can be quite subtle) during their visits to LCHC so their care provider can stay up to date on any mental struggles they might be having, and help patients find better coping mechanisms to deal with them. What I offer,” she explained, “is an extension of that service.”

Here’s how it works. During the first visit, Timmons will sit down with the patient, learn about current symptoms and family history and formulate a treatment plan — including medication management, as needed. This is done in consultation with other professionals such as the patient’s primary care provider and one of two LCHC behavioral therapists.

“We believe in the efficacy of shared decision making,” Timmons emphasized. “Using this collaborative approach, we work together as a team with the patient to provide whatever support they may need.”

Timmons is now treating patients of all ages, and emphasized that they DO NOT need to be a patient at LCHC to utilize this psychiatric mental health service. Call 541.536-3435 to set up an appointment.

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PrideStaff, a nationally franchised staffing organization, is pleased to announce that they have earned one of ClearlyRated’s Best of Staffing Client and Talent 10-Year Diamond Awards, a rare honor given to staffing firms for providing superior service to their clients and job seekers for at least ten consecutive years.

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• Less than .5 percent of staffing firms in the U.S. and Canada earned ClearlyRated’s 10-Year Diamond Award.
• PrideStaff received satisfaction scores of nine or ten out of ten from 78.2 percent of their clients, nearly double the industry’s average of 41 percent.
• PrideStaff received a Net Promoter Score from placed talent that was more than quadruple the industry average of 18 in 2021.

Winners have proven to be industry leaders in service quality based entirely on ratings provided by their clients and candidates. On average, clients and candidates of winning agencies are twice as likely to be completely satisfied compared to those working with non-winning agencies. “We’re thrilled to win the new 10-Year Diamond Award from ClearlyRated and to be recognized for client and talent service excellence for another year,” said PrideStaff Co-CEO, Tammi Heaton. “We’ve reached this new level of service excellence by remaining focused on what our clients, candidates, and associates value most, and by balancing best-in-class processes and technology with personal service from experts in our local offices.”

“Over the past year, we’ve helped employers adapt to the changing employment market conditions and stay fully staffed by quickly and cost-effectively recruiting qualified talent. For job seekers, we’ve worked hard to understand what each person wants from their job, providing access to flexible and meaningful work opportunities across the country,” continued Heaton. “By delivering great results and creating exceptional service experiences, we’ve proven that we’re a cut above the rest — and a rare asset for the employers and job seekers we serve.”

“Winners of the 2022 Best of Staffing award have demonstrated their commitment to delivering exceptional service, even as COVID-19 has forced them to reimagine and rebuild their approach to business,” said ClearlyRated’s CEO and Founder, Eric Gregg. “These service leaders have kept the client, talent, and employee experience at the heart of their business strategy, and it’s my honor to celebrate and showcase the 2022 Best of Staffing winners, alongside feedback from their actual clients on ClearlyRated.com!”

About PrideStaff

PrideStaff was founded in the 1970s as 100 percent company-owned units and began staffing franchising in 1995. They operate over 85 offices in North America to serve over 5,000 clients and are headquartered in Fresno, CA. With 40 plus years in the staffing business, PrideStaff offers the resources and expertise of a national firm with the spirit, dedication and personal service of smaller, entrepreneurial firms. PrideStaff is the only nationwide, commercial staffing firm in the U.S. and Canada with over $100 million in annual revenue to earn ClearlyRated’s prestigious Best of Staffing Diamond Awards nine years in a row highlighting exceptional client and talent service quality.

About ClearlyRated

Rooted in satisfaction research for professional service firms, ClearlyRated utilizes a Net Promoter Score survey program to help professional service firms measure their service experience, build online reputation, and differentiate on service quality. Learn more at clearlyrated.com/solutions.

About Best of Staffing

ClearlyRated’s Best of Staffing Award is the only award in the U.S. and Canada that recognizes staffing agencies that have proven superior service quality based entirely on ratings provided by their clients, placed talent, and internal employees. Award winners are showcased by city and area of expertise on ClearlyRated.com—a business directory that helps buyers of professional services find service leaders and vet prospective firms with the help of validated client ratings and testimonials.
the flight hour, which leads to uncertainty around what the final price will be because many factors play into just how long a flight ends up taking. We price flights by the mile, which allows us to not just give you a quote in advance, but a guaranteed price that you or your business can budget around. I believe strongly that people crave certainty and transparency, and this is a way that we can provide that.”

Moving forward, Woods says his intention for Direct2 Air is for it to be the preeminent option for businesses and people who need air travel solutions in the Northwest. “For many people, that means providing on-demand charters; for some, it means helping with aircraft acquisition and pilot services; and for others, it means aircraft management services for their own aircraft, with the ability to generate revenue by leasing the aircraft back to Direct2 for charter when it would otherwise sit idle,” he says. “Having this full ecosystem of possibilities for our clients is important so that as their needs and desires change, they can grow with us. A key part of realizing this vision is understanding that if we are in the business of operating aircraft, we are also in the business of maintaining those aircraft, so you should expect to see us have a facility for in-house maintenance in Central Oregon in the near future.”

To book a flight, call 541-569-4647 or email to makeflyingfun@direct2air.com. To receive a quote, visit direct2air.com/quote.

direct2air.com • @direct2.air

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05 · 07 · 2022

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DEADLINE TO SUBMIT your LANDSCAPING, ENVIRONMENTAL OR RECYCLING SERVICES STORY IS MARCH 30
AFTER A YEAR AWAY, THE 2022 OREGON WINTERFEST WAS HELD AT THE DESCHUTES COUNTY FAIR & EXPO CENTER, A MUCH LARGER VENUE THAN ITS PREVIOUS OLD MILL DISTRICT HOME. PHOTO COURTESY OF DESCHUTES COUNTY FAIR & EXPO CENTER

2022 MEETING GUIDE

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### 2021 Meeting Guide

**Facilities with Conference Space**

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please check contact details for each location.

<table>
<thead>
<tr>
<th>Company / Address</th>
<th>Phone</th>
<th>Fax</th>
<th>WebSite/Email</th>
<th>Contact</th>
<th>Staff</th>
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<th>Meeting Rooms</th>
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<th>Exhibit Space Sq. Feet</th>
<th>Meeting Room Rate</th>
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<td>Ciaran Jones</td>
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<tr>
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<td>541-381-1619</td>
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<td>Genevieve</td>
<td>3</td>
<td>162</td>
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<td>500 Hwy. 20 W, PO Box 218, Sisters, OR 97759</td>
<td>888-549-4321</td>
<td>N/A</td>
<td><a href="http://www.deschuteschildrensfoundation.org">www.deschuteschildrensfoundation.org</a></td>
<td>Beth Hollins, Beth Hollins</td>
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<td>N/A</td>
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<tr>
<td>70450 NW Lower Valley Dr., Black Butte, OR 97759</td>
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<td>N/A</td>
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<td>$50</td>
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<tr>
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<td>541-536-3407</td>
<td>N/A</td>
<td><a href="http://www.deschuteschildrensfoundation.org">www.deschuteschildrensfoundation.org</a></td>
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<td>$20</td>
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<td><a href="http://www.diamondstone.com">www.diamondstone.com</a></td>
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<tr>
<td>1474 NE Third St., Prineville, OR 97754</td>
<td>541-447-2000</td>
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<td><a href="http://www.deschuteschildrensfoundation.org">www.deschuteschildrensfoundation.org</a></td>
<td>Joy Clark</td>
<td>15</td>
<td>1987</td>
<td>150</td>
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<td>$10/hr</td>
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<td>750 SW Simpson Ave.</td>
<td>541-726-8080</td>
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<td>201 SW Atwood St., Bend, OR 97702</td>
<td>541-323-2328</td>
<td>N/A</td>
<td><a href="http://www.5fusion.com">www.5fusion.com</a></td>
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</table>
Family Business: Seven Steps to Success Meetings

by ANGELIKA OLSEN — Family Business Coach

In a family business scenario, the family business meeting might be its most powerful tool for long-term success of both the family and the family business. After all, the success of any team, hinges on its unity and ability to work well together. The interaction that happens at regularly scheduled meetings strengthens connections, deepens relationships, builds trust and brings clarity; all of which contribute to building a team and towards the longevity of a family business.

But not all meetings are created equal and that’s why it’s important to be intentional in creating a valuable meeting experience. Here are some tips.

Before The Meeting Ask Yourself

• What’s the purpose of the meeting? Whatever it may be, keep in mind that the underlying intention is to bring people together and build alignment around that purpose.

• Name the meeting. Consider literally naming the meeting, something that introduces its purpose. For example, “Family Business Meeting: Exploring New Family Business Decision Making Processes.” Or “Last Year’s Financial Review and How it Impacts You.” When the name of the meeting introduces its purpose, it becomes more meaningful to each invitee.

• What type of meeting does this need to be? Now that you have sorted out the two issues above, there’s one more thing you need to determine. Is this really a “family business meeting” — does it focus on family business issues, or is it a “business of the family meeting” where the focus is a family centered issue? The distinction is critical because a family business depends largely on the cohesion of the underlying family. Sometimes it needs to be around the family, not the business. Why not have a meeting to discuss the options for next year’s family reunion or vacation. How the family will gather for the holidays, who will host this year? These are all family related topics that are best handled outside of the family business.

Families that are in business together, often lose sight of the family first motto. And when they do, the business becomes the key connecting factor. And when that happens, in times of transition or stress, the bond just isn’t strong enough.

• Who needs to be in attendance? Once the three factors listed have been established, you are ready to decide who needs to be in attendance. It’s important to include all stakeholders. Leaving anyone out, can lead to a host of new problems. It’s easy to choose all your favorites, those that readily agree with you. But experts will advise you to include the whole system.

• When and where should the meeting be held? Now that you have established key meeting intentions, purpose and invitees, it’s time to consider what kind of setting to choose. It’s wise to select someplace neutral where no one has a home turf advantage. This is a great opportunity to engage the rest of the family by letting them make the location arrangements.

Lastly, about a week before the meeting, be sure to circulate the agenda. Use this opportunity to engage others and kick-start their thinking with a little pre-meeting homework assignment. Whatever the topics on your agenda, ask for input or thinking on a specific question. You want them to arrive ready with some thinking already done.

On The Day of The Meeting Remember

• You are the host. You have brought people together for a purpose. Everyone is expecting you to lead be sure to show up ready to fulfill your leadership role. Welcome each individual and thank them for their time and attention. Show them that you value their attendance.

• To set some rules and expectations. Begin by communicating rules around phones and emails and side-conversations. Explain the day’s plan, when are breaks, lunch, where the restroom is located. Explain expectations and intentions and how accountability will be managed.

• It is not your job to control the meeting’s outcome. This might be one of the hardest concepts to accept. Often leaders assume that implementing their idea is the purpose of the meeting. Remember that the purpose of a family business meeting is to gain buy in and build unity. That requires a much more open-minded approach.

• To promote dialogue and engagement. A meeting is not the same as a presentation or a speech. The purpose is to elicit ideas, thinking and build on one another’s input. Each person must be offered an opportunity to express their views in a safe environment. Only then will the best thinking emerge and build on one another. As the host, it’s your job to facilitate that kind of environment.

• Layer your communication. Introduce the meeting topics, talk about what you are about to talk about, talk about it and then and then recap what was talked about. Most people need to hear things a few times in a couple of different ways to understand it. Since you are leading the meeting and working to engage everyone else, it’s a good idea to ask someone else to take notes for the end of meeting recap.

• Have handouts. Be sure to have something people take home. Whether that is a graph, pictures or reports or even a little gift. Hand it out early so people can associate it with the meeting. The key here is that they have something tangible from the meeting that can serve as a reminder of the topics discussed.

• Wrap the meeting up with clarity. Be sure to leave enough time to conclude the meeting well. This is where the note taker’s recap is valuable. In a full day meeting, topics discussed first thing in the morning can seem like old news. Be ready for new questions and rehashing of ideas that you thought had been concluded.

This very last segment of the meeting is likely the most important. Review any commitments made and identify due dates. This is an opportunity to establish accountability. Be sure to finalize and clearly outline the next steps, what will happen next. Too often people leave meetings without clarity on what was finalized and what to expect.

After the meeting, perhaps a couple of days later, it’s a good idea to solicit feedback. Once team or family members have had a chance to digest and process, they will likely have some new perspective or thinking. It’s valuable to gather that. Be prepared for feedback of all kinds, both positive and negative. But without it, we are missing an important part of the picture.

Family business meetings are a big deal and not to be taken lightly. The good ones entail a lot of consideration and planning, with biggest most important steps are probably those that precede the actual meeting. If you are new to the concept and a bit overwhelmed, it is worth hiring a coach or consultant to lead the first few meetings on your behalf. A neutral third party can bring unanticipated value in planning and facilitations skills. The goal is for the family to work better together because if they can’t the whole organization is at stake. If you own a business, you know that’s too much to risk.

I am a family business coach, here in Bend. If you run a family business, let’s connect, I’d like to help. I can be reached at: Angelika@angeliكا Olsen.com or angeliكا Olsen.com or connect with me at linkedin/in/Angelika Olsen

Seven Steps to Success Meetings

1. Purpose of Meeting to determine what kind of meeting

2. Intended Meeting Outcome — Uncover & Examine Problems, Find a Solution — Know the ideal goal and where each cutoff is if you don’t get there. This requires agility and nimbleness.

Family Business Meeting — focusing on the business of the family

Management Issues
Sales
Profit and Loss Statement
Business Family Meeting — focusing on the business of the family Succession
Connecting and relationship building
Family Events
Wealth related issues
Health Related issues
Alignment

3. Name, Place and Time

Descriptive Name Atmosphere to Purpose, Length to Agenda

4. Pre-Work

Questions to be answered in advance
Include detailed requirements for response
Due date
Number of words

5. Host The Meeting

Warm Welcome
Explain Process
Rules Around
Set Up to Engagement
Ask Open Ended Questions, Encourage Dialogue

6. For Benefit of Attendees

Not Control Outcome

7. Establish What Is Next
## Facilities with Conference Space (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

### Bed & Breakfasts (Listed Alphabetically)

Due to COVID-19 restrictions, location may have specific protocols in place. Please contact for details.
Tourism & Gatherings

Continued from page 1

home to Oregon’s largest convention center east of the Cascades. “Last week, we received more RFPs (requests for proposals) than we had in the previous three weeks combined. People are excited about getting together for in-person meetings after having to meet virtually for the last two years.”

After experiencing significant cancellations over the past two years, Trachsel says, “Thankfully, our spring and summer on paper should produce revenues that exceed 2019 levels.” The primary focus for the Riverhouse — which has more than 41,000 square feet of indoor and outdoor meeting and event space and can accommodate groups of five to 1,600 guests — is making sure the team has the staff needed to meet the demand they are now seeing, he says.

Kevney Dugan, president & CEO of Visit Bend, says that the most significant evolution his team has experienced over the past two years has been to establish ways to reinvest in Bend as both a destination and a community. “We’ve worked hard to ensure the landmarks, attractions and wild places bringing visitors to the area remain protected and preserved,” he says. “This focus ultimately formed the Bend Sustainability Fund, which reinvests room tax dollars into tourism-related facilities that drive existing demand or create new demand for the destination.”

Visit Bend has launched a new marketing effort focused on group sales to ensure meeting planners know that Central Oregon has the resources and options they are seeking, says Dugan. “This effort has already begun to drive new RFPs flowing into the community, and we can share these requests with stakeholders interested in hosting meetings and conventions.” He adds, “We expect to see a strong rebound when it comes to meetings and gatherings as restrictions are lifted and we move into the endemic phase of COVID.”

Geoff Hinds, director of Deschutes County Fair & Expo Center, says that WinterFest, an all-facility event that was held at the Expo Center over President’s Day weekend last month, served as the kickoff for what is shaping up to be a busy winter season. “Events are going well. We have a number of events we’ve already hosted, and more on the horizon,” he says. A Monster Truck Show was held at the Expo Center at the end of February, and March brings the Central Oregon Sportsmen’s Show; then the Future Farmers of America annual convention, followed by the High Desert Stampede Rodeo. “And we have added the inaugural Central Oregon Agricultural Show. We have three busy weekends back-to-back in March,” he adds. “In addition, we have some exciting events coming up, including the Oregon Off Road Rally in May, and a brand-new event called Overland Expo PNW, the largest adventure travel expo in the nation. There are a lot of cool new things coming.”

Hinds says the Expo Center is on the rebound, and the staff is starting to be able to produce more and more events, including a return to the facility’s historical events as well as the addition of new ones. “While we were able to produce some really successful events in 2021, we are excited to be able to add even more activities in 2022 and beyond.”

As of this month, Hinds says the calendar reflects that the bulk of the large events traditionally held at the Expo Center have returned for 2022. “We do still have some that we were planning to bring in 2020 and 2021 on the horizon, but they aren’t quite ready to come yet.” He adds, “The impacts are lessened, and we are able to regain our footing, but we aren’t quite at 100 percent yet.” For fiscal 2022, so far, Hinds says there have been 37 unique events between July 1, 2021 and February 2022 that had to be canceled or rescheduled. “But the second half of 2021 was the first month that we didn’t have events that were cancelled and rescheduled.”

At a joint breakfast hosted by the La Pine and Sunriver Area chambers of commerce held in Sunriver last month, Damon Runberg, Central Oregon regional economist with the Oregon Employment Department, said, “There are tons of people coming to Central Oregon and spending money on tourism. But the money is being spent on different things; there is less restaurant spending, and more hiking.” In his first live event presentation in two years following Zoom presentations, Runberg said the unfortunate news is that labor struggles continue to affect tourism here. “People say there has been ‘a great resignation’. But I say it’s a great re-shuffle.” Workers are leaving one job to take another one that offers higher pay and better benefits, he said. “Why would someone take a seasonal restaurant job with no benefits when they can get a great job somewhere else?” Some of this labor crunch that is affecting the hospitality industry here was “baked into Central Oregon’s present and future long before COVID,” Runberg said. “Boomers are now hitting peak retirement age, and they are a big part of our work force. We knew this was going to happen. COVID just exacerbated an issue that already existed.”

A possible solution to staffing for hospitality jobs, he says, could be to tap into the youth labor market. Element Bend, an extended-stay hotel that opened in February 2021 and has a 926-square-foot event space, is a “glimpse into the future,” according to Sales Coordinator Denise Mercer, but bookings have increased dramatically recently. “It’s been a slow start, for sure. Winter was pretty slow, but I feel like this week, the inquiries are going through the roof. People are ready to get back to some semblance of normalcy,” she says. In mid-February, she says they began getting “tons of inquiries, which is a good feeling.” She continues, “People are so ready to get back out there in any capacity. They are tired of working remotely; they just want to get out and meet their colleagues in person rather than on Zoom calls.”

During the pandemic, Element Bend stayed busier than it might have because it housed essential workers, Mercer says. “No one wants to take advantage of a pandemic or global crisis, but we are fortunate to be an extended-stay hotel, and the host hotel for the National Guard that was deployed here. We also had a large number of traveling nurses, so it kept us fuller than some other hotels. We have been able to help these essential workers.”

The event space has also been utilized by locals during the pandemic, she says. “This past year, we have had a lot of community support. We have been able to offer The Bulletin Room, our meeting space, for small community meetings. That has been nice, even though we hadn’t had many conventions and conferences coming in from out of town. But local companies, with five to ten people, have come in and held meetings where they can spread out and be COVID safe.”

That trend seems to be shifting now though, she says. “Right now, most of the calls I am receiving are just inquiries, but the bookings are beginning to come in.” The hotel now has blocks of rooms booked for wedding parties this summer, she says, and it was sold out for last month’s President’s Day weekend. “I feel like it’s a positive sign that everyone is ready to get out there. Room bookings are picking up dramatically, mostly with tourists.”

Hinds agrees that everyone is ready to get out and have fun. “We are excited to be getting back to a new level of normalcy, and our community is, too,” he says. “But we continue to make sure everything is done safely and responsibly, with the understanding that we are through the most trying times of the pandemic, public health is, and remains, an important focus.”

rivanews.com • visitbend.com • expodeschutes.org
mammoth.com/hotels/travel/dnel-element-bend
### Transportation Companies (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

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<td><strong>Bend Rail Service</strong> 700 NE 2nd Ave. Bend, OR 97701</td>
<td>541-636-2404</td>
<td>N/A</td>
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<td>Steven Mulligan</td>
<td>2017</td>
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<td>541-389-8359</td>
<td>N/A</td>
<td><a href="mailto:info@bendtowncars.com">info@bendtowncars.com</a></td>
<td>Sher Todd</td>
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<td>None.</td>
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<td>2007</td>
<td>Out of town service, airport shuttle, wedding, events, bachelor &amp; bachelorette parties, funeral &amp; corporate travel.</td>
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<td><strong>Bend Cab Company</strong> 334 NE Hawthorne Ave. Bend, OR 97701</td>
<td>541-389-8359</td>
<td>N/A</td>
<td><a href="mailto:info@bendtowncars.com">info@bendtowncars.com</a></td>
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<td>2007</td>
<td>Out of town service, airport shuttle, wedding, events, bachelor &amp; bachelorette parties, funeral &amp; corporate travel.</td>
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</table>
likes of country superstars Dierks Bentley and Luke Bryan as well as multiple-Grammy winner John Legend.

The privately-funded construction effort has been built with the help of local companies such as general contractor R&H Construction, and subcontractors like Latham Excavation and Elite Electric, with financing orchestrated through Summit Bank.

Phase two additional upgrades this year include more accessibility features, increased VIP capacity and improved lines of sight for guests, as well as expanded venue area and increased food and beverage options.

The retrofit paved the way for a partnership with the world’s leading live entertainment company, Live Nation. As the 20-year-old riverfront music venue switched gears last year after a long-term relationship with previous promoter, Monqui Presents of Portland.

The first phase of construction allowed the venue to attract a wider variety of touring artists, comedians and other performers, with the new stage featuring a significant increase in structural capacity to accommodate the hi-tech demands of today’s top performers’ live shows in areas such as lighting, rigging and giant video needs.

Certain elements from the original stage were upcycled and re-used, including steel beams and the custom artwork that previously adored the platform rear. Accessibility enhancements include a full Americans with Disabilities Act (ADA) compliant pathway from the ADA gate that spans the entire venue, and screens on stage.

Ongoing innovations include re-grading the venue, new food and beverage options, future walk-through metal detectors and providing passive travel and equivalent seating accessibility for all abilities. In the longer term, plans include the addition of flexible tickethelp.com

Old Mill District Marketing Director Beau Eastes said, “Having The Foo Fighters or Kenny Chesney or Nine Inch Nails (all appearing this season) at the amphitheater doesn’t happen with our old stage and operating procedures.”

“Bringing shows like this is exactly why we’ve spent so much time and energy in upgrading the venue. We had got to a certain point previously with establishing the site as a legitimate option for touring artists but wanted to take things to the next level.”

“The first big step was demolishing and right-sizing the stage to convince top-rank bands to stop here versus Portland, boosted by advertising the fact we have some four million visitors a year.”

“Central Oregon is where Les Schwab Tire Centers’ began, and we are committed to our community,” said Chief Marketing Officer Dale Thompson. “We are so pleased to continue our venue engagement with this venue as the marquee sponsor of what is sure to be the most exciting concert lineup to-date.”

During each show, the amphitheater features expanding the boundaries of the venue, in the Old Mill tradition of providing “generosity of space” while maintaining an 8,000-person capacity, moving gates south to a new fence line and creating a permanent larger entry on the river side of the site.

Of the Live Nation partnership, Eastes added, “They had been looking for an Oregon presence and after we put out a Request for Proposal when the previous contract came up for renewal, Live Nation gave a compelling response and we couldn’t be more excited with the arrangement.”

“Live Nation is a phenomenal partner and the biggest promoter in the world, and we have been able to tap into their wealth of knowledge as a best-in-class operation.”

“R&H Construction, and subcontractors like Latham Excavation and Elite Electric, with financing orchestrated through Summit Bank.

Continued from page 1

Hayden Homes Amphitheater

by SIMON MATHER — CBN Feature Writer

In 2001, Bill Smith, developer of Bend’s historic Old Mill District, named the outdoor, riverfront amphitheater in honor of tire company founder Les Schwab.

Les came from humble beginnings and built his business from one store to hundreds of locations across the western states. He was a dear friend and mentor to Smith and The Les Schwab Amphitheater’s name was a tribute to Schwab and his contribution to helping build the Old Mill District.

Although Schwab passed away in 2007, his vision remains at the core of the company’s culture, and to honor his founder’s legacy, Les Schwab Tire Centers is continuing to support the local community and the Old Mill District by officially becoming the Concert Series sponsor of the newly-named Hayden Homes Amphitheater.

“Central Oregon is where Les Schwab Tire Centers’ began, and we are committed to our community,” said Chief Marketing Officer Dale Thompson. “We are so pleased to continue our venue engagement with this venue as the marquee sponsor of what is sure to be the most exciting concert lineup to-date.”

Among other opportunities, the sponsorship gives the tire company a forum to spotlight local community-service partners that focus on serving the needs of children, families and education.

Les Schwab CEO Jack Cuniff underscored the importance of community involvement.

“We extend our gratitude to Bill Smith — both for building a treasured community asset and for his ongoing appreciation of the impact Les Schwab had on our community,” Cuniff said.

More information about Les Schwab’s community investments can be found on its website, leschwabtires.com.

Several acts in this year’s Les Schwab Tire Centers Concert Series lineup at Hayden Homes Amphitheater have been announced, and more are being added. The series runs from early June through mid-October. More information can be found livenation.com.

About Les Schwab Tire Centers

Les Schwab Tire Centers (leschwab.com) is one of the leading independent tire dealers in the United States, with more than 8,000 employees and 500 locations across Oregon, Washington, Idaho, Montana, California, Nevada, Utah, Colorado, Wyoming and Alaska. In every market, Les Schwab takes pride in staying focused on providing superior value and building customers for life. The first Les Schwab stores were opened in small towns and rural communities with one guiding principle: providing neighbors with high-quality products and unparalleled customer service. This single-minded focus on service continues today and is a driving factor in why the company has ranked #1 in customer satisfaction for Aftermarket Tire Replacement by JD Power two years in a row.

leschwabtires.com • livenation.com
Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

<table>
<thead>
<tr>
<th>Company / Address</th>
<th>Phone</th>
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<th>WebSite/Email</th>
<th>Contact</th>
<th>Staff</th>
<th>CO Year Est.</th>
<th>Meeting Rooms</th>
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<th>Meeting Exhibits Space</th>
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<td>20</td>
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<td>541-549-0480</td>
<td><a href="http://www.bestwesternprineville.com">www.bestwesternprineville.com</a></td>
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<td>Driskill’s Breeze Grotto Lodge 1905 Spring Meadow Long Beach, OR</td>
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<td>Double Tree by Hilton Redmond 300 NE Franklin Ave.</td>
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<td>541-317-0689</td>
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<td>Eagle Crest Resort 1322 Chief Rd.</td>
<td>541-925-2485</td>
<td>541-925-1720</td>
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<td>David Campbell</td>
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<td>N/A</td>
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<td>Sonia Chand</td>
<td>5</td>
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<td>541-475-5681</td>
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<td>Valda Stewart</td>
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<td>Mack’s - Bend 201 NE Third St.</td>
<td>541-312-4626</td>
<td>541-312-6835</td>
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<td>Rocky Patel</td>
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<td>541-536-5649</td>
<td><a href="http://www.pronghornresort.com">www.pronghornresort.com</a></td>
<td>Todd Wisniewski</td>
<td>13</td>
<td>1996</td>
<td>20</td>
<td>1</td>
<td>20</td>
<td>400</td>
<td>$55</td>
<td>$139</td>
<td>No</td>
</tr>
<tr>
<td>The Cottage Inn &amp; Suites 6350 Pinebrook Club Dr.</td>
<td>541-495-5380</td>
<td>N/A</td>
<td><a href="http://www.mountshasatan.com">www.mountshasatan.com</a></td>
<td>Kori Kineshanko</td>
<td>250</td>
<td>2004</td>
<td>150</td>
<td>7</td>
<td>4-125</td>
<td>2,500-2,146</td>
<td>Please call</td>
<td>No</td>
<td>Yes</td>
</tr>
</tbody>
</table>
our guests and visiting artists."

"The depth of knowledge and expertise the Live Nation team has brought to the table has also been invaluable. We've had the opportunity to work with their experts in every aspect of the live event industry."

"The end result will allow us to provide an even better live experience at the venue and ensures that the amphitheater remains a cultural and music hub connecting artists and fans for years to come."

Live Nation representative Sherri Sosa, president of Venue Nation U.S., said, "From our first visit, we could feel the heart of the venue and we knew we could help bring even more shows to Bend."

"More shows mean more amazing memories for artists and fans along the river, as well as more jobs and support going back into the local community. Live Nation is excited to add to an already strong team and take the venue to the next level, without changing the spirit of what makes the place great."

Gary North, Central Oregon Vice President for R&H said, "This has been a really cool, fun project and it has been great to collaborate with Marnie and the amphitheater, which has been an outstanding customer to work with and has the community's best interests at heart."

"It is a real feather in the cap for Bend to get bands of the level being announced, and with the ongoing improvements, the overall consumer music experience will continue to get better into the future."

About the Hayden Homes Amphitheater

The Hayden Homes Amphitheater is an independent, outdoor riverfront amphitheater built in Bend, Oregon's historic Old Mill District in 2001. Since its first season in 2002, the Amphitheater has hosted more than one million guests at the venue for ticketed and free concerts, brew festivals and races. The Amphitheater has provided Central Oregon with nationally touring shows set against the backdrop of the Cascade Mountains and Deschutes River. According to a Visit Bend Interceptor survey, the amphitheater brings in approximately $1.2 million per concert to Bend's local economy. The venue currently accommodates 8,000 patrons for concerts and other events, which includes some of the biggest names in entertainment and the second largest brewhfest in the Northwest.

About Live Nation Entertainment

Live Nation Entertainment (NYSE: LYV) is the world's leading live entertainment company comprised of global market leaders: Ticketmaster, Live Nation Concerts and Live Nation Sponsorship. bendconcerts.com • livenationentertainment.com

Caterers (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

<table>
<thead>
<tr>
<th>Company / Address</th>
<th>Phone</th>
<th>Fax</th>
<th>WebSite/Email</th>
<th>Contact</th>
<th>Staff</th>
<th>CO Year Est.</th>
<th>Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ben &amp; Jerry's</td>
<td>541-383-6515</td>
<td>N/A</td>
<td>N/A</td>
<td>Boo Bigney</td>
<td>2000</td>
<td>7</td>
<td>Custom sundaes parties for all occasion ice-creem, wedding &amp; birthday parties. Can create events cakes &amp; wedding cakes. Scooping ice cream &amp; smoothies from the cart or onsite events.</td>
</tr>
<tr>
<td>Blue Bin Catering</td>
<td>541-386-1308</td>
<td>N/A</td>
<td>N/A</td>
<td>Carrie Chewbas, Jamie Therien</td>
<td>2012</td>
<td>12</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
</tr>
<tr>
<td>Bowtie Catering Co.</td>
<td>541-241-8712</td>
<td>N/A</td>
<td><a href="mailto:info@bowtiecateringbend.com">info@bowtiecateringbend.com</a></td>
<td>Cody Serbus</td>
<td>2012</td>
<td>8</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>541-593-2742</td>
<td><a href="mailto:cpentrack@hotmail.com">cpentrack@hotmail.com</a></td>
<td>Woody Stevens</td>
<td>2018</td>
<td>6</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
<td></td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>541-383-5014</td>
<td><a href="mailto:codysunriverrestaurant@gmail.com">codysunriverrestaurant@gmail.com</a></td>
<td>Cody Serbus</td>
<td>2018</td>
<td>8</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
<td></td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>541-383-3851</td>
<td><a href="mailto:codysunriverrestaurant@gmail.com">codysunriverrestaurant@gmail.com</a></td>
<td>Cody Serbus</td>
<td>2018</td>
<td>8</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
<td></td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>541-388-1725</td>
<td>N/A</td>
<td><a href="http://www.sunriverresort.com">www.sunriverresort.com</a></td>
<td>Yan Zhang</td>
<td>2018</td>
<td>20</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>541-388-5048</td>
<td>N/A</td>
<td><a href="http://www.jabuliiweddinggourmet.com">www.jabuliiweddinggourmet.com</a></td>
<td>Juli Handan</td>
<td>2018</td>
<td>10</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>541-388-5048</td>
<td>N/A</td>
<td><a href="http://www.jabuliiweddinggourmet.com">www.jabuliiweddinggourmet.com</a></td>
<td>Juli Handan</td>
<td>2018</td>
<td>10</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>541-383-2697</td>
<td><a href="mailto:pam@themckaycottage.com">pam@themckaycottage.com</a></td>
<td>Pam Morgan</td>
<td>2018</td>
<td>12</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
<td></td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>541-447-4429</td>
<td><a href="mailto:cody@bendcatering.com">cody@bendcatering.com</a></td>
<td>Cody Serbus</td>
<td>2018</td>
<td>8</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
<td></td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>541-388-1104</td>
<td><a href="mailto:info@bleubitecatering.com">info@bleubitecatering.com</a></td>
<td>Boo Rigney</td>
<td>2018</td>
<td>7</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
<td></td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>541-383-8022</td>
<td><a href="mailto:benjerrybend@gmail.com">benjerrybend@gmail.com</a></td>
<td>Benjerry Bend</td>
<td>2018</td>
<td>7</td>
<td>Full-service, off-site, contemporary catering, from corporate luncheons to weddings.</td>
<td></td>
</tr>
</tbody>
</table>

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### Hotels & Motels (Listed Alphabetically)

**Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location directly.**

<table>
<thead>
<tr>
<th>Company / Address</th>
<th>Phone</th>
<th>Fax</th>
<th>WebSite/Email</th>
<th>Contact</th>
<th>CO Year Ent</th>
<th>Sleeping Rooms</th>
<th>Meeting Rooms</th>
<th>Meeting Room Capacity</th>
<th>Meeting Exhibit Space</th>
<th>Room Rates</th>
<th>Pets Allowed</th>
<th>Airport Shuttle</th>
<th>Sales Director</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality Inn &amp; Suites Bend</td>
<td>541-687-0290</td>
<td>N/A</td>
<td><a href="http://www.qualityinnbend.com">www.qualityinnbend.com</a></td>
<td><a href="mailto:sands@bendqualityinn.com">sands@bendqualityinn.com</a></td>
<td>2016</td>
<td>50</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>$119-$139</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>Best Western Plus Inn &amp; Suites Bend</td>
<td>541-382-1821</td>
<td>541-382-1919</td>
<td><a href="http://www.choicehotels.com">www.choicehotels.com</a></td>
<td><a href="mailto:themadrasinn@gmail.com">themadrasinn@gmail.com</a></td>
<td>2015</td>
<td>15</td>
<td>200</td>
<td>5,000</td>
<td>$129-$159</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
<td>Panna Patel</td>
</tr>
<tr>
<td>Comfort Inn &amp; Suites Bend</td>
<td>541-475-2561</td>
<td>541-475-2582</td>
<td><a href="http://www.choicehotels.com">www.choicehotels.com</a></td>
<td><a href="mailto:stay@sistersbunkhouse.com">stay@sistersbunkhouse.com</a></td>
<td>2017</td>
<td>20</td>
<td>120</td>
<td>1,200</td>
<td>5,000</td>
<td>$150-$225</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>Best Western Plus Inn &amp; Suites Bend</td>
<td>541-385-7758</td>
<td>N/A</td>
<td><a href="http://www.choicehotels.com">www.choicehotels.com</a></td>
<td><a href="mailto:info@thesuttlelodge.com">info@thesuttlelodge.com</a></td>
<td>2015</td>
<td>11</td>
<td>400</td>
<td>N/A</td>
<td>$140</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
<td>Alana Kambury</td>
</tr>
<tr>
<td>Super 8 Motel Bend</td>
<td>541-539-3619</td>
<td>N/A</td>
<td><a href="http://www.choicehotels.com">www.choicehotels.com</a></td>
<td><a href="mailto:info@tetherow.com">info@tetherow.com</a></td>
<td>2015</td>
<td>25</td>
<td>5,000</td>
<td>N/A</td>
<td>$1,425</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
<td>Alane McNeil</td>
</tr>
<tr>
<td>Sleep Inn travelodge Bend</td>
<td>541-588-0320</td>
<td>541-588-0317</td>
<td><a href="http://www.choicehotels.com">www.choicehotels.com</a></td>
<td><a href="mailto:Samuelj@oxfordhotelbend.com">Samuelj@oxfordhotelbend.com</a></td>
<td>2010</td>
<td>59</td>
<td>N/A</td>
<td>N/A</td>
<td>$199</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
<td>Harp Chahal</td>
</tr>
<tr>
<td>Tetherow Resort</td>
<td>541-595-2628</td>
<td>541-595-2267</td>
<td><a href="http://www.choicehotels.com">www.choicehotels.com</a></td>
<td><a href="mailto:info@tetherow.com">info@tetherow.com</a></td>
<td>2010</td>
<td>4</td>
<td>N/A</td>
<td>N/A</td>
<td>$250</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
<td>Harp Chahal</td>
</tr>
<tr>
<td>Red Roof Inn &amp; Suites Bend</td>
<td>541-388-2582</td>
<td>N/A</td>
<td><a href="http://www.choicehotels.com">www.choicehotels.com</a></td>
<td><a href="mailto:info@tetherow.com">info@tetherow.com</a></td>
<td>2010</td>
<td>250</td>
<td>5,000</td>
<td>N/A</td>
<td>$1,200</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
<td>Harp Chahal</td>
</tr>
<tr>
<td>Hotel at Sunriver Resort</td>
<td>800-537-2742</td>
<td>N/A</td>
<td><a href="http://www.choicehotels.com">www.choicehotels.com</a></td>
<td><a href="mailto:info@tetherow.com">info@tetherow.com</a></td>
<td>2010</td>
<td>16</td>
<td>10,000</td>
<td>48,000</td>
<td>$1,200</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Harp Chahal</td>
</tr>
<tr>
<td>Tetherow Resort</td>
<td>541-595-2628</td>
<td>541-595-2267</td>
<td><a href="http://www.choicehotels.com">www.choicehotels.com</a></td>
<td><a href="mailto:info@tetherow.com">info@tetherow.com</a></td>
<td>2010</td>
<td>250</td>
<td>5,000</td>
<td>N/A</td>
<td>$1,425</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
<td>Harp Chahal</td>
</tr>
</tbody>
</table>

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ads@cascadebusnews.com | 541-388-5665

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### Golf Courses (Listed Alphabetically)

**Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.**

<table>
<thead>
<tr>
<th>Company/Address</th>
<th>Contact</th>
<th>Professional/Manager</th>
<th>Course Rating</th>
<th>Slope Index</th>
<th>Par</th>
<th>Length in Yards</th>
<th>Green Fees</th>
<th>Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Broken Top Club</td>
<td>Mark Meyer</td>
<td>70.8</td>
<td>138</td>
<td>72</td>
<td>7,003 to 7,007</td>
<td>$35-$80</td>
<td>Practice facility, Reciprocal, well-maintained course, relaxed pace of play.</td>
<td></td>
</tr>
<tr>
<td>Broken Top Club</td>
<td>Mark Meyer</td>
<td>70.8</td>
<td>138</td>
<td>72</td>
<td>7,003 to 7,007</td>
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<td>138</td>
<td>72</td>
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</tr>
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<td>$35-$80</td>
<td>Practice facility, Reciprocal, well-maintained course, relaxed pace of play.</td>
<td></td>
</tr>
<tr>
<td>Meadow Lakes Golf Course</td>
<td>Bob Makove</td>
<td>75.4</td>
<td>146</td>
<td>72</td>
<td>6,533</td>
<td>$40-$195, $40-$50</td>
<td>Walking, cart rental, restaurant, practice facility.</td>
<td></td>
</tr>
<tr>
<td>Meadow Lakes Golf Course</td>
<td>Bob Makove</td>
<td>75.4</td>
<td>146</td>
<td>72</td>
<td>6,533</td>
<td>$40-$195, $40-$50</td>
<td>Walking, cart rental, restaurant, practice facility.</td>
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<td>75.4</td>
<td>146</td>
<td>72</td>
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<td>75.4</td>
<td>146</td>
<td>72</td>
<td>6,533</td>
<td>$40-$195, $40-$50</td>
<td>Walking, cart rental, restaurant, practice facility.</td>
<td></td>
</tr>
<tr>
<td>Pronghorn Resort</td>
<td>Robert Ballard</td>
<td>69.1</td>
<td>121</td>
<td>72</td>
<td>7,298</td>
<td>$215</td>
<td>Walking, cart rental, restaurant, practice facility, indoor saltwater pool, private dining &amp; more!</td>
<td></td>
</tr>
<tr>
<td>Pronghorn Resort</td>
<td>Robert Ballard</td>
<td>69.1</td>
<td>121</td>
<td>72</td>
<td>7,298</td>
<td>$215</td>
<td>Walking, cart rental, restaurant, practice facility, indoor saltwater pool, private dining &amp; more!</td>
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<td>7,298</td>
<td>$215</td>
<td>Walking, cart rental, restaurant, practice facility, indoor saltwater pool, private dining &amp; more!</td>
<td></td>
</tr>
<tr>
<td>Sunriver Resort</td>
<td>Rob Malone</td>
<td>75.3</td>
<td>147</td>
<td>72</td>
<td>7,209</td>
<td>$60-$195</td>
<td>Walking, cart rental, restaurant, practice facility, indoor saltwater pool, private dining &amp; more!</td>
<td></td>
</tr>
<tr>
<td>Sunriver Resort</td>
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<td>147</td>
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## Company / Address | Phone | Fax | WebSite/Email | Contact | Staff | CO Year Est. | Services
--- | --- | --- | --- | --- | --- | --- | ---
Bend Electric Bikes, 351 NW 2nd Ave., Ste. 60, Bend, OR 97701 | 541-385-7012 | N/A | www.bendelectricbikes.com | info@bendelectricbikes.com | Scott Sprando | 6 | 2014 | Electric bike sales, service & rentals.
Big Mountain Adventures, 1538 Northeast Loop Rd, Bend, OR 97701 | 541-682-7401 | N/A | www.bigmountainadventures.com | info@bigmountainadventures.com | Courtney Joosten | 6 | 2014 | Three to five-day Oregon adventures, complimentary airport transfer, all meals and accommodations included.
Powder Bike Tours, 1001 NW 3rd St., Sunriver, OR 97707 | 541-389-0562 | N/A | www.powderbike.com | info@powderbike.com | Doug West | 10 | 1990 | Various destinations, guided outdoor tours.

### Rental Companies for Events (Listed Alphabetically)

**Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.**

| Company / Address | Phone | Fax | WebSite/Email | Contact | Staff | CO Year Est. | Services
--- | --- | --- | --- | --- | --- | --- | ---
Advanced Scissor, 3100 NW Wilks Ave, Bend, OR 97701 | 541-685-5464 | 541-385-6012 | www.advancedscissors.com | info@advancedscissiors.com | Ryan Depriest | 14 | 1996 | Portable restrooms & service containers.
Audio Visual Pro, 1101 NE Century Dr., Ste. 330, Bend, OR 97701 | 541-312-6464 | 541-312-6878 | www.audvisualpro.com | info@audvisualpro.com | Cliff Agocs, Ryan Rea, Sterling Marnell | 6 | 2008 | All your audio visual rental needs.
Bend Tour Company, 20780 High Desert Lane, Ste. 4, Bend, OR 97701 | 541-385-7012 | N/A | www.flipflopsounds.com | info@flipflopsounds.com | Courtney Joosten | 6 | 2014 | Electric bike sales, service & rentals.

### Contact Information

Cascades Guides & Outfitters, 375 SE 13th St., Suite 100, Bend, OR 97701 | 541-555-4894 | N/A | www.prominentwaternotch.com | info@prominentwaternotch.com | Doug West | 10 | 1990 | Various destinations, guided outdoor tours.
Centennial Crossing, 170 SW Scalehouse Loop, Bend, OR 97702 | 541-389-8359 | N/A | www.wanderlusttours.com | info@wanderlusttours.com | Dave Nissen | 10 | 1993 | Corporate groups, custom events, family reunions & weddings.
Combat Oregon Diving LLC, 260 NE Century Dr., Ste. 100, Bend, OR 97701 | 541-586-1615 | 541-389-7116 | www.hoovercreek.com | info@hoovercreek.com | Scott Cook | 15 | 2010 | Full service fly shop & retail, barnstorming, fly fishing classes & fly fishing guides.
Diamonds Blue, 25 NW Minnesota Ave., Ste. 6, Bend, OR 97701 | 541-685-7012 | N/A | www.skoolin.com | info@skoolin.com | Liv & Kim Stiner | 25 | 1990 | June Creek Fly for guided mountain lake, river & stream fishing; spates home, fishing guides, fly fishing.
DiamondStone Guest Lodges/MotoFantasy, 20664 Carmen Loop, Ste. 1, Bend, OR 97701 | 541-685-7012 | N/A | www.deschutesriver.com | info@deschutesriver.com | Todd Vandenbark | 10 | 1981 | Guided fly-fishing trips on rivers, mountains & streams.
MotoHead 1, 20585 Brinson Blvd., Bend, OR 97702 | 541-389-0562 | N/A | www.powderbike.com | info@powderbike.com | Doug West | 10 | 1990 | Various destinations, guided outdoor tours.
Let It Ride Electric Bikes, 151 W Main St., Bend, OR 97702 | 541-389-0562 | N/A | www.powderbike.com | info@powderbike.com | Doug West | 10 | 1990 | Various destinations, guided outdoor tours.
Levi Ride Electric Bikes, 351 NW Minvason Ave., Ste. 6, Bend, OR 97701 | 541-685-2331 | N/A | www.leviridebikes.com | info@leviridebikes.com | Ryan Boe, Scott Blocker, Michelle Taps, Kevin Lin | 5 | 2010 | Electric bicycle sales & rentals. Full-service outdoor store. Guided bike tours, public & corporate event tours.
Oregons Most Scenic Drives, 50554 Spray Loop Rd, Bend, OR 97707 | 541-389-0562 | N/A | www.skoolin.com | info@skoolin.com | Doug West | 10 | 1990 | Various destinations, guided outdoor tours.
Outdoor Adventure Services, 120 SE 2nd St., Sunriver, OR 97707 | 541-586-1615 | 541-389-7116 | www.hoovercreek.com | info@hoovercreek.com | Scott Cook | 15 | 2010 | Full service fly shop & retail, barnstorming, fly fishing classes & fly fishing guides.
Powder Bike Tours, 1001 NW 3rd St., Sunriver, OR 97707 | 541-382-6277 | 541-550-2918 | www.powderbike.com | info@powderbike.com | Mike Willock | 10 | 2000 | Guided fly-fishing trips on rivers, mountains & streams.
Sunriver Outfitters, 38045 SE Riverbend Dr., Sunriver, OR 97707 | 541-586-1615 | 541-389-7116 | www.hoove...
Can You Believe This Investment Strategy is Legal?

A Creative Strategy for High-Income Earners to Fund a Roth IRA

by DAVID ROSELL — Rosell Wealth Management

It's that time of year once again. It's time to file your taxes. Alfred E. Newman stated back in the day: "Today, it takes a few brains and effort to make out the income-tax form than it does to make the income." Not much has changed. Most everyone saving for retirement loves Roth IRAs as they're eligible individuals to pay taxes upfront, so they will have a source of tax-free income in the future as all qualified withdrawals on both contributions and earnings are completely tax-free in retirement. On top of that, these accounts are not subject to RMDs (Required Minimum Distributions) after the owner turns 72 and the money invested in a Roth IRA can be transferred to heirs tax-free, given that you owned it for more than five years. It is an attractive option for growing money tax-free and passing it along to loved ones without any tax penalties. In 2022, you can save up to $6,000 or $7,000 if you are 50 or older in an IRA account.

The unfortunate problem is that not all earners are created equal. To be eligible to fund a full Roth contribution in 2022, you cannot make more than $129,000 if single and $204,000 if married and filing jointly. This has an unfavorable impact on high-income individuals as they are limited when it comes to reaping the tax advantages of these accounts — under the typical rules, anyway.

I'm going to share with you a creative way for those not eligible to fund a Roth IRA to gain entry to this beneficial retirement savings vehicle in a roundabout way — and we all know how much Central Oregonians like roundabouts! This strategy is called a "backdoor" Roth and will certainly get your attention if tax-free income in retirement is important to you, yet income caps keep you from contributing to a Roth. Here's what you need to know.

Many tax advisors and certainly most investors are not aware that high-income investors can still make traditional IRA contributions no matter how much income they earn and there are zero income restrictions on converting from a traditional IRA to a Roth IRA. Typically, contributions into a traditional IRA are funded with pre-tax dollars (a deduction) and all withdrawals in retirement are taxed as ordinary income, however in this example contributions would not be deductible because of their high income, or they have a 401(k) or similar plan at work.

So now what? The investor makes a non-deductible IRA contribution and then immediately converts that non-deductible IRA to a Roth. It's important to convert the traditional IRA quickly after funding it so that it generates little to no earnings as earnings will be subject to tax. Keeping the funds invested in a conservative fund in the short term could help mitigate this concern. We're all aware that the money market is currently offering negligible returns. You have just accomplished getting funds inside of a Roth IRA and all the tax and other benefits that come along with such an account. Every investor is eligible to do so. You’ve got one year to contribute to that account and then you can convert it.

A case can be made that saving $6,000 to $7,000 at a time won’t do much in terms of the future of high-income earners’ future. I would respectfully disagree as each spouse can contribute on an annual basis and this is not only a prudent strategy for building wealth — but should only be a part of an individual’s plan. The compounding effect can have amazing results when this account is funded over multiple years and having a portion of your income be tax-free in retirement can have positive effects on your tax diversification — something I call Diversification 2.0.

Keep in mind you can roll over and convert as much money as you want from an existing traditional IRA into a Roth IRA at one time. This isn’t a tax dodge as Uncle Sam will still require you to pay taxes on the money in your traditional IRA that hasn’t been taxed. This could potentially kick you into a higher tax bracket in the year you do the conversion. However, if your income happens to be unusually low in a particular year — perhaps you took a sabbatical or had a gap in employment—you could take advantage of that situation by making the Roth conversion during this time. Timing is important and it’s also important to calculate the tax implications of a Roth IRA conversion before you make any decisions. The tax cost of converting a Roth is only a small price to pay if your investments continue to grow tax-free for many years inside your Roth IRA.

Investors often ask me if backdoor IRAs are legal. My answer is “Of course” however it remains a subject of debate, so if you want to take advantage of this strategy, you may want to do so before any policies change. Backdoor Roth IRA’s work around income caps, they can be an appealing option for certain high-wage individuals and their financial future.

If you would like to receive a copy of my complimentary and colorful 2022 Rosell Wealth Management Tax Guide, please email kasey@rosellwealthmanagement.com or call me at 541-385-8831.

¹Keep in mind, however, that the heirs will experience mandatory annual withdrawals, however they can stretch them out over a lifetime, giving some room for the money to continue to compound.

²These funds are considered converted funds, not contributions. That means you have to wait five years to have penalty-free access to your funds if you're under 59½. This differs from regular Roth IRA contributions, which you can withdraw at any time without taxes or penalties.

³Converting to a Roth isn’t without consequence. You are required to pay taxes on a portion of any funds in other traditional IRA accounts you have that aren’t converted, according to the IRS’s pro rata rule. It is suggested to work with your financial and tax advisor.

David Rosell is president of Rosell Wealth Management in Bend. RosellWealthManagement.com. He is the host of Recessions-Proof! Your Retirement Podcast and author of Failure is Not an Option — Creating Certainty in the Uncertainty of Retirement and Keep Climbing — A Millennial’s Guide to Financial Planning. Find David’s books at local bookstores, Amazon, Audible as well as the Redmond Airport.

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RosellWealthManagement.com
Economic Development for Central Oregon (EDCO) announces Deanne Buck has joined its dedicated team in the position of venture catalyst director, effective February 28. In this role, Buck will be responsible for helping entrepreneurship drive future job growth in Central Oregon by executing the plans and programs of EDCO’s “Start” initiative, which aims to mentor and scale viable young companies from concept to exit on issues such as access to capital, critical expertise and strategy.

Buck brings with her a tenure in supporting entrepreneurs and a history of success in creating sustainable ecosystems for start-ups to grow and thrive in. She has an entrepreneurial mindset herself, the formal education to add value to the role and the track record of fundraising, stakeholder outreach and community engagement that is vital to be successful in the position.

Buck holds a bachelor of arts degree from the University of Nebraska, Omaha and a juris doctor, with a focus on business entrepreneurship from the University of Colorado Boulder School of Law. When not working with entrepreneurs, she enjoys trail running, skiing, climbing, yoga and painting.

Deschutes Children’s Foundation (DCF) welcomes Katherine Rowe to their Board of Directors. Rowe is an attorney by Bryant, Loveliv & Jarvis. Though she has called Bend home since 2017, she has long-standing ties to Central Oregon. She has a bachelor’s degree from UC Santa Barbara and a law degree from Tulane University.

As an attorney and a mother, Rowe has seen first-hand some of the challenges parents face. She believes in the potential of Deschutes County and the difference that access to resources can make. Rowe hopes to use her professional and parental experience to support the DCF and Buck, will be responsible for helping entrepreneurship drive future job growth in Central Oregon by executing the plans and programs of EDCO’s “Start” initiative, which aims to mentor and scale viable young companies from concept to exit on issues such as access to capital, critical expertise and strategy.

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The Sunriver Area Chamber of Commerce Board of Directors unanimously voted to welcome Ryan Duley of Sunriver Brewing Company, Vivian Houser of Houser House Creations and Aigl, Steve Lopez of the Sunriver Police Department to the board. The executive committee members are Daniel Youmans, president; Aaron Schofield, treasurer; branch manager and assistant vice president of First Interstate Bank, Christopher Pyles; and general manager, Central Oregon. Board members are Deschutes County Commissioner Patti Adair, Keith Kessaris, assistant general manager, Sunriver Owners Association and Thomas Samwel, director of finance, Sunriver Resort. The board advisors are John Salany, a community volunteer and Julia Theisen, president and CEO, Central Oregon Visitors Association.

The 2022 Junior National Cross-Country Ski Championships held from March 6 to 12 at the Oregon Nordic Center at CMC in Bend attracted one of the highest numbers of participants in the history of the event, with over 200 athletes competing from 14 of the 24 states that are part of the BSCC.

While in Bend, athletes were able to access over 270 hours of instruction, lead over 200 classes and make around 400 outreach calls to youth. Caldera also plans to host its Immersion and Discovery experiences for students this Summer at the Arts Center on Blue Lake.

Howard Wade officially started in the executive director role at Caldera Arts in January.

LRS Architects announced the 2022 promotions of Amalia Mohr, AR, and Ray Yancey to principals. Mohr is a proactive and dedicated leader who is passionate about leading, working with clients and establishing a community. She is the front of the house for the design studio and is known for her competitive spirit, strong work ethic and the trust and admiration of her colleagues and their clients. His experience and work ethic have been instrumental in the firm’s strategic growth. In his role, Yancey will guide the studio’s projects, participating in design development and construction administration. His ability to lead teams and manage workflows will feed his success as a principal.

NuScale Power announced the expansion of its leadership team to include Clayton Scott who has joined the company as executive vice president of Business Development. The appointment of Scott represents an expansion of executive leadership within the sales and business development function. This is in furtherance to NuScale’s efforts to capitalize on the significant small modular reactor (SMR) market and growing customer interest in NuScale’s Vineyard site of Steam Generating Heavy Water Reactors (SGHWR) in the Pacific Northwest.

Scott will be leading the commercial global business development activities, including the sales and marketing and communications functions for all NuScale products and services in the U.S. and abroad. Scott joins NuScale with an extensive business development background and more than 40 years of professional experience in the nuclear sector including managing utility contracts globally; construction management; vast expertise in licensing and compliance, mergers and acquisitions, project management and delivery for domestic and international nuclear clients for both greenfield and retrofit market segments. Scott is also an active member of various industry committees, including an appointment to the International Atomic Energy Agency (IAEA) to help a taskforce on harmonizing digital licensing issues globally and the University of Tennessee Advisory Board.

Scott holds a bachelor of science degree in electrical engineering from the University of California, Irvine, and a leading with finance certification from Harvard Business School.
Nominations Open for 2022 Building a Better Central Oregon Awards

The Central Oregon Association of REALTORS (COAR) has opened the nomination process for the 2022 Building a Better Central Oregon (BBCO) Awards. BBCO recognizes worthy projects that have enhanced our community with outstanding new or renovated residential, commercial or industrial buildings. Projects are judged on economic impact, neighborhood improvement, unique design or use of materials.

Guidelines for projects include:
- Property must be in Deschutes, Jefferson, Crook, Wheeler or Harney counties.
- Must have been completed between October 1, 2020 and October 1, 2022.
- Have significant impact on the community through economic impact, neighborhood/community improvement, neighborhood/community beautification, unique design, unique use of materials.
- Can be new construction and/or renovation/restoration.
- Individuals and small corporations will be given priority over large corporation or government projects.
- Selected nominee properties will be reviewed and toured.

Last year’s BBCO Award winners included Bend Tech Academy, Bevel Brewing Taphouse, COTA South Deschutes County Trails, Deschutes County Stabilization Center, J Bar J Boys Ranch Vocational School, koraz, Larkspur Community Center, Legend Cider Co., Redmond Family Choice Urgent Care, Sun Mountain Fun Center and The Brasserie at Monkless Belgian Ale.

To learn more about BBCO and nominate a project for the 2022 Awards, visit coar.com/files/Awards_Forms/2022_BBCO_Awards__Nominating.pdf. Applications are due April 1. The winners will be recognized at an awards ceremony in October 2022.

coar.com

Celebrate 22 Years of Advocacy with the Latino Community Association at its Gala de Oro Fundraiser

Gala de Oro is a golden opportunity to dine, dance, mingle and support the work of the Latino Community Association (LCA). Join LCA on April 2 at Eagle Crest Resort, 1522 Cline Falls Road in Redmond, for an unforgettable evening to celebrate 22 years of building community.

Doors will open at 5pm with cocktails and conversation. The resort will serve a tasty Latin-inspired dinner at 6:30pm. During dinner, LCA will share highlights and stories of their work and invite guests to contribute to their mission. Interactive auction activities will add to the fun.

As the dinner festivities end, dancing to the live sounds of Conjunto Alegre of Portland will begin and close out the evening from 8-11:30pm. Appetizers are included for dance guests.

All funds raised at the gala will support LCA’s mission to empower Latino families to thrive in Central Oregon.

Buy tickets before midnight on March 6 and get an early bird discount: $110 for the dinner and dance, and $25 for the dance only. After that date, the prices will increase. For those who like to dress up, this year’s theme is “black and white.” To buy tickets, visit galadeoro.org.

About Latino Community Association

Since 2000, the Latino Community Association (LCA) has been empowering Latino families and children and building bridges across cultures to create a more resilient Central Oregon. In partnership with caring individuals, businesses, community organizations and public agencies, LCA remains committed to ensuring full participation of Latinos in our communities. Programs of LCA include: Workforce Education and Training, Family Empowerment, Healthy Families, Youth Rising and Cultural Enrichment. Its services impact more than 8,000 people every year. For more information or to join LCA, visit latinocommunityassociation.org or call 541-382-4366.

latinocommunityassociation.org

Businesses Serving Community

FAMILY ACCESS NETWORK

Meyer Memorial Trust has granted Family Access Network (FAN) an additional $37,500, extending an existing two-year grant committing $100,000 to FAN over three years. These funds will continue to help children and families who are low-income, experiencing homelessness, or living in poverty connect to basic-needs services like food, clothing, shelter, health care, school supplies and more.

Established in 1982, Meyer Memorial Trust has awarded roughly $480 million in grants and program-related investments to more than 3,300 organizations in Oregon and Southwest Washington. Since 2016, they’ve focused their grant making to better align with their mission: to work with and invest in organizations, communities, ideas and efforts that contribute to a flourishing and equitable Oregon. Today, they see their role as working to dismantle barriers to equity in education, housing and the environment and to improve community conditions so that all Oregonians can reach their full potential.

Unique to Central Oregon, FAN began in 1993 and currently employs 30 advocates at 66 sites in Deschutes, Crook and Jefferson counties. These advocates work tirelessly to help families break the cycle of poverty. The direct placement of FAN advocates within schools allows FAN to effectively reach and connect disadvantaged children and families to essential basic needs.

EVERY CHILD CENTRAL OREGON

Every Child Central Oregon (ECCO) is the grateful recipient of a $5,000 grant from Brooks Resources Corporation to support the mission of providing radical support, resource (foster) provider recruitment and retention, ODHS hospitality and community engagement for children and families impacted by foster care in Central Oregon. Funding awarded by Brooks Resources Corporation provides ECCO with an increased capacity to share the need for greater support from Central Oregon to care for children experiencing foster care.

Every Child Central Oregon serves Deschutes, Crook, Jefferson counties, and The Confederated Tribes of Warm Springs by mobilizing community to uplift and support those impacted by foster care. Every Child Central Oregon relentlessly advocates and supports local children and families affected by foster care through recruitment of safe and nurturing resource (foster) homes. Additionally, ECCO provides radical hospitality to youth in care, families providing care, families of origin, and their partners working in child welfare. With over 400 children experiencing foster care annually in Central Oregon, ECCO believes everyone has an opportunity to connect with, and support, the foster community: creating a more positive outcome for our community as a whole.

COUNCIL ON AGING OF CENTRAL OREGON

The Council on Aging of Central Oregon shares that four foundations provided $20,500 in grants to support the tri-county Meals on Wheels program. The grants will provide over 4,000 meals to homebound seniors across Central Oregon.

The Meals on Wheels program enhances the quality of life of home-bound individuals by providing home-delivered nutritious meals, personal contact and related services. It provides nutrition risk screening, nutrition education and nutritious meals for persons 60 years of age or older who are homebound because of illness, incapacity, disability and/or lack of family support. Last year we delivered nearly 100,000 meals across the tri-county thanks to many senior center partnerships and 400+ volunteers.

Council on Aging of Central Oregon received grants from Barbara Emily Knudson Charitable Foundation, OnPoint Community Credit Union, First Interstate Bank and Brooks Resources for its Meals on Wheels program.

1. Brooks Resources awarded $2,500 to support meals for seniors in Deschutes County. Their mission is to support social services, arts, culture and education in Bend.
2. The Barbara Emily Knudson Charitable Foundation awarded $12,000 to the Meals on Wheels program. Their mission is to promote education, health and vibrant communities in Oregon.
3. OnPoint Community Credit Union donated $5,000. OnPoint believes communities grow and thrive when we all work together to support those most in need.
4. First Interstate Bank contributed $1,000 to address food insecurity in our older adult population in Central Oregon.
COCC Receives $383K in Matched Grants, Plus an Endowment to Strengthen Public Health Workforce

A newly announced $50,000 endowment and a $383,000 grant award that pairs equal funding from Deschutes County and the Central Oregon Health Council (COHC) will support a broad-based public health workforce initiative taking shape at Central Oregon Community College (COCC).

Retired physicians Dr. Durlin Hickok and Dr. Carol Wallace established a $50,000 community health worker endowment through the COCC Foundation and donated $20,000 to initiate an internship program with local agencies. Together, the grant awards, endowment and donation will support student recruitment, training development, scholarship backing, paid internships and an increased focus on careers in the public health sector.

“The pandemic has placed a strain on public health. Newly trained workers will fill an immediate need for entry-level public health positions,” said grant project lead Dr. Sarah Baron, assistant public health professor at COCC and a member of the community college workforce development group of the state’s Traditional Health Worker Commission. “Through this initiative, we’ll support the education and training of public health workers in our region.”

Baron said the new funding will expand on that training, adding a six-credit peer support specialist training for working with those in mental health recovery, and support scholarships for students to complete these trainings.

Additionally, grant dollars will help devise hands-on internships, shaped in consultation with an advisory task force, and provide 45 paid stipends of $400 per term. The investment will also support scholarships for students to complete these trainings.

Baron noted that will bolster our region’s public health workforce and help many individuals connect with meaningful careers,” added Baron. Input and guidance, she noted, has come from numerous partners, such as the Deschutes County public health advisory board, East Cascades Works, PacificSource and others.

“The pandemic has shown how critical it is to have a robust public health workforce,” said Deschutes County Commissioner Phil Chang. “This program will help strengthen local public health services.”

Rimrock Trails & MountainStar Relief Nursery Launch Pilot Program

The Rimrock Trails Outpatient Mental Health Counseling Clinics are partnering with MountainStar Relief Nursery to provide children and families onsite mental health counseling services.

Under the Direction of Rimrock Trail’s Child and Family Program Manager Jackie Taylor, LCSW referred MountainStar Relief Nursery children and families can receive assessment, planning, and direct mental health counseling while in their already-established environment. By meeting the children and families where they are at, the program removes barriers to children and their parents accessing mental health services.

Launching the Pilot Program at the Prineville MountainStar Campus, the program will run from January 2022 to June 2022. Initially, five to ten MountainStar children and families will receive onsite mental health counseling services provided by Rimrock Trails. If proven successful, both organizations hope to incorporate the program into the MountainStar Redmond, Bend and Madras locations.

To learn more about the Rimrock Trails and MountainStar Pilot Program, contact Jackie Taylor at 541-388-8459. rimrocktrails.org
NeighborImpact Is Now Accepting Cryptocurrency Donations

NeighborImpact, a nonprofit supporting people and strengthening communities, is now accepting cryptocurrency donations via Every.org, including Bitcoin, USD Coin, Ethereum and more. Cryptocurrency has reached a market cap of $2 trillion in 2021. While the asset class remains volatile, it is the fastest growing asset of the decade. With the addition of the first Bitcoin ETF and integration of crypto into everyday payments platforms such as PayPal and Venmo, cryptocurrency is becoming more and more integrated into people’s lives.

Similar to donating equities or other appreciating assets, there can be significant tax advantages to donating cryptocurrency directly. Since the IRS classifies donated cryptocurrency as property, donating it is not a taxable event. This means donors do not have to recognize capital gains on donations of appreciated crypto. If they held it for over a year, they may even be able to deduct the fair market value on their taxes.

The crypto donations are supported through Every.org, which takes cryptocurrency and converts it into fiat currency. This comes at no additional cost to the donor. Donors can donate Bitcoin, Ethereum, USD Coin directly on Every.org. Please contact crypto@every.org if donating with a different coin and the donation is valued at $5,000 or more. Donors will also receive a tax-deductible receipt from Every.org once the transaction is detected on the blockchain.

Tina Roh, co-founder of Every.org added, “This is a unique time where crypto is highly appreciated and donating it is uniquely tax-advantaged. And it’s easier than ever before through Every.org. Donors should speak to their tax advisor on the benefits to make sure they can maximize their giving.”

To donate cryptocurrency to NeighborImpact, visit every.org/neighborimpact/donate/crypto.

About NeighborImpact:
NeighborImpact is a private nonprofit governed by a board of directors drawn from across the community. Since 1985, NeighborImpact has led the region in developing solutions and bringing resources to Crook, Deschutes and Jefferson counties and the Confederated Tribes of Warm Springs. We help meet the basic needs of Central Oregonians, build economic security and create a community where everyone thrives. NeighborImpact receives federal, state and local grants, foundation grants and donations from individuals and businesses in our community. To learn more about NeighborImpact please visit neighborimpact.org.

About Every.org
Every.org is a 501(c)(3) charity building an accessible giving infrastructure to help every person and organization use technology for good. Since launching in March 2020, it has raised over $11 million for nonprofits. It is committed to sustaining no platform fees in order to create a world where every person and organization has the best technology to help them do more good. Founded by tech entrepreneurs who previously worked at companies like Snap and Pinterest, the team hopes to grow generosity by making it easier than ever to support and share important causes.

neighborimpact.org • Every.org
Sidor, founder and master brewer at Crux Fermentation Project. “We have been experimenting with and perfecting our non-alcoholic recipe for years, and NØ MØ has only gotten better as we’ve continued to dial it in. Adding this new Hazy IPA to the NØ MØ family gives non-alcoholic drinkers a new flavor profile to explore.”

Sidor has spent more than 40 years in the Pacific Northwest beer industry innovating and developing a huge variety of legendary recipes. His long history to the NØ MØ family gives non-alcoholic drinkers a new flavor profile to explore."

The brewing team prides itself on using traditional craft brewing ingredients and techniques for its non-alcoholic line, resulting in a “near beer” that is still fermented and features juicy IPA flavors, without the ABV.

NØ MØ HAZY IPA and NØ MØ IPA are both distributed by Columbia Distributing and are currently available in 12-ounce six-pack cans throughout Crux’s distribution footprint in Oregon and Washington. Residents of Oregon, Washington, California, Arizona and Nevada can purchase NØ MØ online and have it shipped directly to their doorstep from the brewery.

To learn more, visit: cruxfermentation.com/beer.

CruxFermentation.com

CEO of ColeBreit Engineering, who began her own mechanical/electrical practice almost ten years ago and will lead the combined firm into its next chapter of exceeding client expectations.

With this merger, ColeBreit has:

- Over 50 mechanical, electrical, plumbing, fire protection, lighting, energy and commissioning professionals
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- Expertise in nearly every market sector: civic, educational, commercial, healthcare, residential, hospitality, industrial, high-tech and agricultural
- Second largest, certified women-owned MEP engineering and design firm in the Pacific Northwest

colebreit.com

Troy Pillow

(Continued from page 3)

the connection to landscape, tress and rivers,” and “I like that it is a bit more abstract and open to interpretation.”

“I am honored and excited to be selected for the public sculpture opportunity for Alpenglow Park,” said artist Troy Pillow. “The intention for the design was to create a work that has a symbiotic relationship with the natural environment with its simple reaching shapes and natural patina finish.”

“We are so pleased to see the increased community engagement through our addition of the online comments,” said Romy Mortensen, AiPP president. “Having the three sculpture finalists on display at the new Larkspur Community Center was also a benefit in providing additional opportunities for community members to engage with the art.”

The sculpture will be in an area west of the event pavilion, directly adjacent to the park’s central pathway. This open area can be seen from various vantage points throughout the park, and the sculpture is envisioned as becoming a focal point for everyone enjoying the park which is expected to open in late spring 2022.

“Once installed, park users will really appreciate the scale, materials and meaning behind Zenith,” said lan Isaacson, BPRD landscape architect and project manager. “This sculpture will work harmoniously with both the built and natural features of Alpenglow Park and I am excited that the public will be able to enjoy it in this setting.”

The sculpture selected will be included in the public art collection for Bend Park & Recreation District.

Funding for public art in Bend is made possible by the Bend Foundation, a nonprofit funded and founded by Brooks Scanlon and Brooks Resources Corporation. Art in Public Places is a nonprofit organization that provides art to various locations throughout the city of Bend.

artinpublicplaces.org

RECENT TRANSACTIONS

Continued from Page 3

purchased for $1,338,500. 
Compass Commercial Real Estate Services brokers Ron Ross, CCIM, Terry O’Neil, CCIM, Dan Kemp, CCIM and Luke Ross represented the seller, Azure Bend, LLC, in the sale of a 2,798 SF multifamily complex on 0.20 acres located at 2630 NW Fawn Run Lane, Bend for $830,500.

Principal broker Bruce Churchill with Compass Commercial Real Estate Services represented the seller, LBLM Investments, LLC and Three Sisters Holdings, LLC, in the sale of 20755 Brinson Boulevard in Bend. Compass Commercial Real Estate Services brokers Pat Kergard, CCIM and Kristie Schmitt represented the buyer, Jimmy Dean, in the deal. The 30,000 SF industrial building sold for $449,325.

Compass Commercial Real Estate Services broker Luke Ross and Caroline McDonald, RPA® with Compass Commercial Asset & Property Management represented the landlord, Malone 979 North, LLC, in the lease of a 3,040 SF industrial suite located at 4500 S Highway 97 in Redmond. Brokers Jay Lyons, SIDR, CCIM and Grant Schultz with Compass Commercial Real Estate Services represented the tenant, Precision Mental Performance, LLC, in the lease of a 1,781 SF office suite located at 550 NW Franklin Avenue in Bend.

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March 2
10am City of Bend Virtual Metropolitan Planning Organization Technical Advisory Committee Meeting.

March 2
5-6pm COCC Virtual Nursing Program Info Session.

March 3
5:30-8pm Bend Chamber 2022 Business Excellence Awards at Riverhouse Convention Center, Bend.

March 4
9:30-10:30am COCC Virtual Nursing Program Info Session.

March 7
11:30am-12:30pm COCC Virtual Nursing Program Info Session.

March 10
9am La Pine Rural Fire Protection District Regular Board Meeting at 51550 Huntington Rd., La Pine.

32x720 Huntington Rd., La Pine.

Convention Center, Bend.

Committee Meeting.

COMMERCIAL PERMITS WEEK ENDING 2-18-2022

**City of Bend**

- $2,257,092.00 - Commercial (Multi Family) 876 sf. at 63176 Britta St. Bend 97703 OR Owner: KWDS, LLC Builder: Cromwell Plumbing, Inc. 971-224-5304 Permit # PRNC202105104
- $1,962,805.00 - Commercial (New) 52,380 sf at 665 SW Columbia St. Bend 97702 OR Owner: Holmer Bend Commercial, LLC Permit # PRNC202104371
- $565,579.00 - SFD 4,825 sf at 61112 Ferguson Rd. Bend 97702 OR Owner: Sean and Sarah Ratcliff Permit # PRNC202109141

**Deschutes County**

- $87,303.00 - Commercial (Tenant Improvement) at 222 W Hood Ave. Sisters 97759 OR Owner: Sisters Belltower, LLC 233 SW Wilson Ave. #204 Bend, OR 97702
- $2,257,092.00 - Commercial (Multi Family) 87,601 sf. at 63176 Britta St. Bend 97703 OR Owner: KWDS, LLC Builder: Cromwell Plumbing, Inc. 971-224-5304 Permit # PRNC202105104

**City of Redmond**

- $38,000.00 - Commercial (Tenant Improvement) at 367 NW Oak Tree Ln. Redmond 97756 OR
- $18,500.00 - Commercial (New) 10,057 sf at 367 NW Oak Tree Ln. Redmond 97756 OR Owner: Wellmax, LLC PO Box 1583 Corvallis, OR 97339 812-273-2144 Permit # 711-21-002836
- $565,579.00 - SFD 4,825 sf at 61112 Ferguson Rd. Bend 97702 OR Owner: Sean and Sarah Ratcliff Permit # PRNC202109141

**Crook Co. And City of Prineville**

- $45,000.00 - Commercial (New) at 160 SW Baldwin Rd. Prineville 97754 OR Owner: Apple, Inc. 1 Infinite Lp. MS 36-2 TX Cupertino, CA 95014 Permit # 217-22-000780

**COMMERICAL PERMITS WEEK ENDING 2-18-2022**

**City of Bend**

- $3,802,834.00 - Commercial (New) 5,422 sf. at 62876 NE Oxford Ct. Bend 97701 OR Owner: LBLM Investments, LLC Builder: Elite Electric, LLC 541-788-4868 Permit # PRNC202101605
- $2,314,740.00 - Commercial (New) 15,000 sf. at 1865 NE Hwy 20 Bend 97701 OR Owner: Smolich Properties, LLC Builder: Kirby Nagelhout Construction Co. 541-389-7119 Permit # PRRE202102548
- $866,548.00 - Commercial (New) 1,834 sf. at 20845 Sockeye Pl. Bend 97701 OR Owner: Drieneck Data Center Holdings, LLC Permit # PRNC202100081
- $650,000.00 - Commercial (New) 301,203 sf at 344 SW Shevlin Hixon Dr. Bend 97702 OR Owner: River Bend Limited Partnership Permit # PRRE202107867
- $350,000.00 - Commercial (New) 2,885 sf at 2838 NW Crossing Dr. Ste. 120 Bend 97703 OR Owner: Grove NWX, LLC Builder: Delta Services, Inc. 503-593-6035 Permit # PRRE202106422
- $78,671.00 - Commercial (New) 3,300 sf at 805 SW Industrial Way Bend 97702 OR Owner: Mill A Associates, LLC Builder: Mission Building & Renovation 541-520-2747 Permit # PRRE202107967
- $35,000.00 - Commercial (New) at 61045 Country Club Dr. Bend 97702 OR Owner: Bend Golf and Country Club Permit # PRRE202108911
- $15,000.00 - Commercial (New) 703 sf at 63040 Lower Meadow Dr. Bend 97701 OR Owner: Proxima Ventures, LLC Builder: A&G Maintenance, LLC 541-419-7772 Permit # PRNC202104661

**City of Redmond**

- $25,000.00 - Commercial (Alteration) 9,000 sf at 494 SW Veterans Way Redmond 97756 OR Owner: 2008 Min Family Trust 605 NE Savannah Dr. #1 Bend, OR 97701
- $18,000.00 - Commercial (Tenant Improvement) at 2498 S Hwy 97 Redmond 97756 OR Owner: JIC Redmond Cascade, LLC PO Box 25823 Eugene, OR 97402 Permit # 711-21-001049

March 11
5pm Redmond Chamber Annual Awards Banquet at Eagle Crest Resort Juniper Hall, Redmond.

March 15
9am Visit Bend Virtual Board of Directors Meeting.

March 17
4:30-5:30pm The Environmental Virtual March Green Drinks: Who’s Green Burial is it Anyway?

March 17
5:15-6:15pm COCC Virtual Allied Health Program Info Session.

April 23
La Pine Chamber of Commerce and Visitors Center Annual Chamber Awards Banquet.

**WORKSHOPS & TRAINING**

(COCC Small Business Development Center Virtual Classes.)

**Building Permits**

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Central Oregon Business Calendar

Email Your Upcoming Business Events to CBN@CascadeBusNews.com

Event Details at CascadeBusNews.com/Business-Events

**BUSINESS EVENTS**

**March 2**

10am City of Bend Virtual Metropolitan Planning Organization Technical Advisory Committee Meeting.

**March 2**

5-6pm COCC Virtual Nursing Program Info Session.

**March 3**

5:30-8pm Bend Chamber 2022 Business Excellence Awards at Riverhouse Convention Center, Bend.

**March 4**

9:30-10:30am COCC Virtual Nursing Program Info Session.

**March 7**

11:30am-12:30pm COCC Virtual Nursing Program Info Session.

**March 10**

9am La Pine Rural Fire Protection District Regular Board Meeting at 51550 Huntington Rd., La Pine.

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**ISSUE DATE**

March 16

Deadline Mar 9

April 6

Deadline Mar 30

**SPECIAL SECTIONS**

Marketing Industry

Environmental Special

**INDUSTRY LISTS**

Ad Agencies, Media, Printers, Media Productions, Ad Specialties, Publishers,
Public Relations & Marketing Professionals, Photographers,
Sign Cos, Graphic Designers, Social Media, Web Designers

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**Watch for Upcoming Editions of CASCADE BUSINESS NEWS 2022 EDITORIAL CALENDAR**

**ISSUE DATE**

**SPECIAL SECTIONS**

**INDUSTRY LISTS**
Celebrate Your Green Business in the April 6 Edition

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Contact Jeff Martin at 541-388-5665 or jeff@cascadebusnews.com

DEADLINE TO SUBMIT YOUR LANDSCAPING, ENVIRONMENTAL OR RECYCLING SERVICES STORY IS MARCH 30.