

## Direct2 Air

### Taking Chartered Flights to New Heights

by RONNI WILDE — CBN Reporter



TOBY GRANT WOODS FOUNDED DIRECT2 AIR LAST MAY, AND HAS BEEN IN OPERATION OUT OF THE BEND AIRPORT SINCE JANUARY 1 OF THIS YEAR | PHOTO COURTESY OF TOBY GRANT WOODS

There are times in life when you need to get somewhere in a hurry, and booking a flight on the airlines just doesn't work out the way you want it to. Be it a business meeting, family emergency or even a last-minute vacation, flying commercially is sometimes not the fastest or most efficient way to go.

Toby Grant Woods founded Direct2 Air because he was working as a flight instructor with Leading Edge Aviation in Bend for several years and noticed that the people he was teaching to fly were utilizing their own aircraft to get to a city for business, to the mountains or beach for play and for home and family life purposes. "This was the inspiration for creating a regionally focused air charter business," he says. "I saw an opportunity there. I thought there were a whole lot of people who could benefit by modern, efficient-style aircraft for regional travel. The vast majority of people won't be learning to fly, but some are aware of just how much of a magic carpet smaller airplanes can be. We want to bring air charter to more people at a more accessible price point."

Woods, who has been a pilot since 2018, formed Direct2 Air in May 2021, and the business has been operational since January 1 of this year. "It took eight months to get the first aircraft functional and get the FAA approvals," he says, adding that so far, business is going very well. "We flew about 50 hours in the first month. We had charter flights up and down the west

PAGE 8

## Tourism & Gatherings Tiptoe Toward Normalcy in Central Oregon

by RONNI WILDE — CBN Reporter

As 2022 unfolds and the summer tourism season approaches, it is safe to say that most of us are daring to feel a little bit optimistic about the coming months. Health officials say the Omicron surge is behind us, and people are chomping at the bit to travel and gather. This state of events should mean that the hard-hit hospitality industry will have the opportunity to stage a comeback this year. We at *Cascade Business News* checked in with a variety of sources around town, and so far, the forecast — and current bookings — are encouraging.

"Meeting and convention demand has seen an increase recently," says Erick Trachsel, director of Sales & Marketing for the Riverhouse on the Deschutes,



TOURISTS AND LOCALS ALIKE ARE GETTING OUT MORE NOW AFTER TWO YEARS OF ISOLATION | PHOTO BY NATE WYETH PHOTOGRAPHY/VISIT BEND

PAGE 17

## 2022 Meeting Guide — Pages 13-24

## Blockbuster Acts Beat Path to Bend's Door Multi-Million-Dollar Refit Lures Megastars to Hayden Homes Amphitheater

by SIMON MATHER — CBN Feature Writer



HAYDEN HOMES AMPHITHEATER | PHOTO BY MATTHEW LASALA

The stage has been set for more world-class bands to beat a path to Bend's door — boosting the local economy to the tune of \$1.2 million per show — as the city's iconic Old Mill music venue continues a program of wholesale upgrades putting it squarely on the national tour map.

The \$4.5 million project has seen a host of improvements at the Hayden Homes (formerly Les Schwab) Amphitheater and a link-up with the global leader in promotion, Live Nation, leading to attracting a blockbuster line-up of

acts — this season including Kenny Chesney and the Foo Fighters arriving for their only Oregon shows.

The first phase began in advance of the (COVID-shortened) 2021 concert season with major reconstruction of the amphitheater stage to "right-size" it to some 62 feet in height and an additional footprint of 1840 sq. ft. as part of a raft of structural improvements.

Renovations also enhanced accessibility for all guests and fulfilled elevated criteria to gain the attention of more and ever bigger performers, which last year included the

PAGE 19





Top Producers

12 brokers in the Top 250 in Central Oregon\*  
#4 brokerage for Average Volume Per Broker

Committed to the Real Estate Industry

The most involved brokerage in Central Oregon, including  
COAR President-Elect Brent Landels and 13 brokers  
holding positions on COAR, OAR and NAR.

Experience & Dedication

Our brokers have an average of  
16 years in the business.

Local Ownership

Owned and operated by locals  
The Buccola Brothers

\*According to 2021 end of year COAR MLS.

info@rmkporegon.com  
541.728.0033  
keypropertiesoregon.com

Downtown Bend  
431 NW Franklin Avenue



INSIDE  
THIS ISSUE

Business & Industry ..... 2

Hot News ..... 3

Opinion ..... 4

Guest Editorial ..... 5

City Desk ..... 6

2021 Meeting Guide ..... 13

Facilities with  
Conference Space..... 14

Bed & Breakfasts..... 16

Event & Meeting Planners .... 18

Transportation Companies..... 18

Hotels & Motels ..... 20

Caterers..... 21

Golf Courses ..... 23

Tour Companies ..... 24

Rental Companies for Events... 24

Money & Investment..... 25

Who's Who ..... 26

Businesses Serving Community .... 27

Healthy Communities..... 28

Business Calendar ..... 31

Permits ..... 31



A Division of Cascade Publications Inc.

Opinions expressed by contributing writers and guest columnists do not necessarily reflect the opinions of the publisher and/or editorial board. Questions and comments about a particular article should be addressed to the individual contributor. Letters to the Editor will be accepted and possibly printed if signed by the writer. Reproduction in whole or in part is strictly prohibited without written permission.

CBN is published the first and third Wednesdays of each month.

Subscriptions are \$35 for one year (\$40 for out of tri-county).

CBN is a division of Cascade Publications Inc. which also publishes the monthly Cascade Arts & Entertainment magazine, Book of Lists, Sunriver Magazine, Premiere Builders Exchange Directory, Bend-La Pine High Schools Fall & Winter Sports Programs and the Art & Wine Auction Program. Locally owned and operated since 1994.

404 NE Norton, Bend, Oregon 97701

541-388-5665

www.cascadebusnews.com

Send press releases/photos to cbn@cascadebusnews.com

CONTRIBUTORS

SCOTT E. ROBSON ..... 5

RON DITULLIO ..... 9

ANDREA HINE ..... 10

ANGELIKA OLSEN..... 15

DAVID ROSELL..... 25

The Producers

Founder..... Pamela Hulse Andrews

President/CEO..... Jeff Martin

Editor/Production Director/  
Feature Writer ....Marcee Hillman Moeggenberg

Assistant Editor/Reporter..... Ronni Wilde

Feature Writer..... Kenneth Marunowski, Ph.D.

Feature Writer..... Simon Mather

Feature Writer..... Alec Martin

Distribution ..... David Hill

The Editorial Board

Steve Buettner ..... SunWest Builders

Preston Callicott ..... Effectual Inc.

Theresa Freihoefer..... C.O. Community College

Katie Hartz ..... Hyphn

Neal Huston ..... Neal Huston Architects

Jim Lee ..... InvitExcellence

Ron Miller ..... The Miller Company

David Rosell.....Rosell Wealth Management

Eric Sande.....Redmond Chamber

Howard Schor ..... Business Consultant

Chris Schroeder ..... Morgan Stanley

Brian Shawver ..... Security Pros

Scott Steele ..... Steele Associates Architects

Susie Stevens ..... Consultant

Chris Telfer.....Spectrum CPA Group LLP



RECENT TRANSACTIONS

Broker **Ryan Amerongen, CCIM** with **RE/MAX Key Properties**, represented the seller in the sale of 206 SE Taft Avenue in Bend. The 887 SF Stand-Alone building sold for \$555,000.

**Compass Commercial Real Estate Services** brokers **Pat Kesgard, CCIM** and **Kristie Schmitt** represented the seller, **Estate of Richard Foss**, in the sale of 701 NE Peters Road in Prineville. The industrial property consisting of three buildings totaling 36,700 SF on 6.89 acres sold to and owner-user for \$1,450,000.

Brokers **Ryan Amerongen, CCIM** and **Ryan Buccola**, both with **RE/MAX Key Properties**, represented the seller in the sale of 365 Reed Market Rd. The 1.99-acre lot sold for \$2.2m. The property is fully entitled for a 48-unit apartment complex.

Brokers **Peter May, CCIM** and **Dan Kemp, CCIM** with **Compass Commercial Real Estate Services** represented both the seller, **Post Office Partners, LLC**, and the buyer, **JR Zukin Corporation**, in the acquisition of 100 W 2nd Street in The Dalles. The 12,187 SF historic office building was

Continued on Page 30 ▶

Troy Pillow’s Zenith Selected for Alpenglow Community Park

Art in Public Places (AIPP), Bend Park & Recreation District staff and Bend Park & Recreation Foundation selection committee members have selected Troy Pillow to create the *Zenith* sculpture at full scale for Alpenglow Community Park.

To garner broad public input, AIPP welcomed public comments online for the first time, increasing the community engagement with new public art in Bend. The selection committee was thrilled to receive comments from over 1,400 people submitting public input (online or in-person) on which sculpture they’d like to see in the new park. Comments from the public included, “I like the simplicity that you sense



ZENITH BY TROY PILLOW

Continued on Page 30 ▶

Axiom Engineers Joins ColeBreit Engineering

ColeBreit Engineering announces its recent acquisition of and merger with Axiom Engineers. The alliance of these two highly compatible and family-tied firms is rooted in succession and success — the succession of Ray Cole, former President and CEO of Axiom Engineers, who has led the firm for over 40 years, to his daughter, Laura Breit, President and



Laura Breit

Ray Cole

Continued on Page 30 ▶

All the Flavor Without the Buzz  
Crux Fermentation Project Expands Non-Alcoholic Line-Up with the Release of NØ MØ HAZY IPA

To keep up with demand from the fastest-growing segment in craft beer, Crux Fermentation Project has released its newest non-alcoholic beer: *NØ MØ HAZY IPA*. Crafted with traditional brewing ingredients so drinkers will find a similar flavor and mouthfeel, *NØ MØ HAZY IPA* features Pacific Northwest-grown BRU-1 and Sabro hops for big tropical flavors with hints of pineapple and coconut. The Hazy IPA follows the release of Crux’s first non-alcoholic beer just last year, *NØ MØ IPA*. Both “near” beers clock in at just 30 calories and under 0.5 percent ABV.

“*NØ MØ* is growing quickly as a brand for us as we work to provide alternative options to both our regional fans and taproom guests,” said Larry



PHOTO | COURTESY OF CRUX FERMENTATION PROJECT

Continued on Page 30 ▶

HIATUS HOMES

Join the founders of Hiatus Homes for a **20-minute webinar**, and learn how you can invest in this innovative housing movement.



REGISTER AT: [hiatushomes.com/fund](https://hiatushomes.com/fund)







# City of Bend Council Letter

## Guest Editorial

by SCOTT E. ROBSON, President of TRIA, Inc. — The Robson Insurance Agency — Farmers Insurance Agency

Dear Members of our City Council,

I am a local, long-standing business owner with grave concerns regarding the direction of our community's safety in relation to the growing problem with the homeless.

Monday morning, February 7, a homeless man stood directly in front of our office entrance and yelled obscenities at the building. I asked him to move on; he did, but his next stop was simply at the bank next door, where he proceeded to yell at their building, too. Later that same day, about 1pm, another homeless man, carrying a couple fiberglass poles, started striking our windows. One of my staff confronted him and asked him to move on. The homeless man became violent, cursed at my staff member, and threatened to kill him. He even struck him with the poles he had in hand. The interaction lasted nearly ten minutes; while this was going on, another staff member called 9-1-1. Thankfully, he finally left.

These two interactions prompted me to make changes to ensure the safety of my employees. My front door is now permanently locked. I'm in the process of installing, at my time and expense, an intercom system and a magnetic lock for the door. People wishing entry will need to contact us first, and be allowed in. I hope my clients will be kind and understanding, as this doesn't present the welcoming format I've always tried to maintain. At the same time, I'm glad I can decide to do this for my businesses; places like the bank next door don't have the luxury of doing the same.

It proved worthwhile that I took these steps, as just a few days later on the morning of the 10th, yet another homeless man accosted our business. This one actually tried to enter the front door. Upon finding it locked he yelled at my staff inside before proceeding on his way.

I later learned, when discussing this with the police, that the homeless man who physically assaulted my staff member had previously been arrested **six** times; yet, the jail system refused to keep him detained. He even had a warrant

out for his arrest. Over the weekend of February 12th and 13th, he attacked someone on Hunnell Rd. He was arrested again and put in jail. Will he stay there? Please think about this: my staff member who interacted with him is a military veteran who can, to a degree, fend for himself. What if this homeless man had, instead, gone to Juniper Swim and Fitness Center, or Juniper Park, and threatened a student or child there? Both those locations are close to my office. The outcome could have been a lot scarier.

This is a very serious issue affecting our community. Many of these people appear to be mentally ill or under the influence. They are a threat to the safety of the community members who have chosen to remain drug-free and obey the laws and pay taxes. While I don't expect the Council to have a wondrous and immediate solution, steps need to be taken now to clear these dangerous people from the streets. Please don't misunderstand me; my heart goes out to those who are homeless because of disability and have no where to go. I want their family, and barring that, society to find a way to help them. The violent ones, no matter the reason behind the violence, need to be removed. More support from our community, the Council, and the D.A., needs to be given to our police to permit this enforcement to get these people off our streets. Every time those with authority look the other way, they choose to make victims of the people who are law-abiding. Please don't do this.

I placed a call to the mayor last week to try to discuss this. I haven't heard back from her yet, so I am following up with this letter. My hope is someone will read it, and try to do something!

Thank you for listening,  
Scott E. Robson  
The Robson Insurance Agency — Farmers Insurance Agency

*The above article was prepared by the author in his/her own personal capacity. The opinions expressed in the article are the author's own and do not necessarily reflect the views of Cascade Business News or of Cascade Publications Inc. Received February 14, 2022.*



# Ashley Mears.

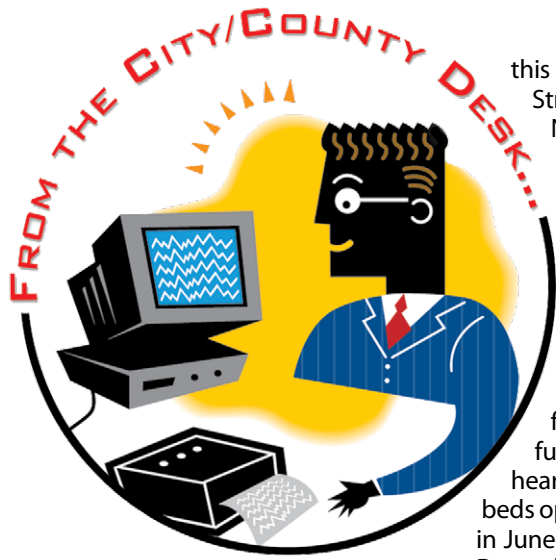
New to us, not to banking. Ask Ashley about the Washington Trust difference.

Learn more at:  
[watrust.com/CentralOregon](https://watrust.com/CentralOregon)

Ashley Mears  
VP, Relationship Manager  
Commercial Banking  
NMLS# 1010491  
541.233.8337  
[amears@watrust.com](mailto:amears@watrust.com)







BEND

◆ Because of the broad community interest in housing and homelessness, the City Council added a standing agenda item to Council business meetings to provide regular updates on City Council's work on addressing homelessness.

Megan Perkins' Council Update  
February 16, 2022

I want to start with a big thank you to the service providers who are doing the hard work to serve members of the community who are experiencing homelessness. In particular, sincere thanks to staff at NeighborImpact and Shepherds House for all the work they're doing to manage shelter facilities.

Adding shelter capacity is part of the City's strategy to address homelessness in Bend and will allow us to better manage camping on our streets and sidewalks.

We have great news to share: The Division Street shelter opened on February 7. Thank you to all the people who made this possible. The City bought

this temporary shelter on Division Street with grant funds, and NeighborImpact is operating it. It will add up to 40 additional shelter beds. This additional capacity will help relieve pressure on the shelter managed by Shepherds House at Second Street.

The Second Street shelter — a designated permanent warming shelter — has capacity for 90 beds, and it's been pretty full, despite what you might have heard recently. There were shelter beds open when the shelter first opened in June and over the summer. But, since December there have been more nights when demand for places to sleep exceeds the 90 beds that are available at Second Street. There have only been six nights in the past six weeks with ANY capacity at all and that was just a handful of beds.

Developing shelter capacity has to happen before the City can remove camps on public lands. Due to federal court rulings, a city's ability to regulate sleeping in its public places is related to a community's ability to provide shelter for homeless individuals who might otherwise need to use public places to sleep. We are working toward having enough capacity that we can more effectively regulate and manage camping on public lands in the City.

It is a false narrative to tell our community that we have the capacity to house all the people on our streets right now. Roughly 70 percent of our homeless population still remain unsheltered, based on the most recent data. We can and must do better for everybody by increasing shelter capacity.

The City has a multi-faceted strategy well under way to increase shelter bed capacity and to collaborate with

and support the providers who serve the community.

Another piece of the strategy is to consider proposed development code changes to provide more options for various types of shelters to be built in most zoning districts around Bend. This code development is underway and is recently in the public input phase before the Planning Commission. The Planning Commission met again on Tuesday, February 22 to discuss these changes.

As you may recall, the City of Bend is looking into possible locations for temporary outdoor shelters for unhoused community members in Bend. Negotiations are still underway for a contract with service providers to operate outdoor shelters.

Please note: we don't have the locations chosen but I want to take this moment to assure you that we are listening to your concerns, and we hear you when you call into Council meetings and write us emails. I can tell you that the Ninth Street location and the Juniper Ridge location are not currently being considered for this outdoor shelter proposal at this time.

Lastly, there are promising efforts underway to secure additional funding from the state to address needs:

This past week, the legislation to fund the start-up of a Collaborative City/County Office on Homelessness was approved. It's moving quickly through the committee process at the state legislature. This will provide \$1 million of start-up funding for our community to launch the Strategic Plan developed by the Emergency Homelessness Task Force.

Also, the mid-sized cities of Oregon, a coalition Bend helped to build during the pandemic, has organized an effort to get additional state funding to assist in responding to the homelessness crisis. Those cities are seeking a total package of \$50 million. If approved, this \$50 million request would be apportioned by population and Bend would receive \$2.96 million.

This could be used on things like:

- Acquiring and rehabilitating emergency shelters and safe sleep sites
- Operating emergency shelters and safe sleep sites
- Removing debris from abandoned camps
- Supporting services for individuals and families experiencing homelessness, including housing navigation, medical, behavioral health and mental health care
- Enhancing resources for cities and nonprofit partners for homeless service provision
- Culturally-appropriate programs that stabilize individuals and families through food assistance, supportive service information and referrals
- Supporting community engagement and education

This funding cannot be used to sweep homeless camps or for other law enforcement efforts related to homelessness.

If you'd like to know more about the city's comprehensive plan to address homelessness go to [bendoregon.gov/homelessness](https://bendoregon.gov/homelessness).

And thank you to all of you who care about this issue and have come to us with your solutions and opinions. Together we can get people off of our streets and into safe and managed shelter.

~Councilor Megan Perkins

◆ The Deschutes County Commission approved American Rescue Plan Act (ARPA) investments for projects that total \$1.3 million.

The Commission invested \$327,840 to support the rehabilitation of a Senior Services Hub by the Council on Aging of Central Oregon (COA).

"We're excited to be able to use these funds to support the Council on Aging's Senior Services Hub," said Commissioner Phil Chang. "After the isolation of the pandemic, this is an important opportunity to invest in connection and services for our older adult residents."

The Senior Services Hub will provide meals, services and activities for Central Oregon older adults, as well as administrative space for COA staff

"The hub allows the Council on Aging to continue supporting over 200 daily Meals on Wheels deliveries to Deschutes County residents," said Commissioner Tony DeBone. "This is a critical service for our residents and we are excited to support this resource."

An additional \$1 million was allocated to support economic impact grants for Deschutes County small businesses and nonprofits, bringing the total grant amount to \$2.5 million. Central Oregon Intergovernmental Council also received an additional \$10,000 to fund administration of the economic impact grant process.

"Many local businesses and nonprofits were significantly impacted by COVID-19 and we received a significant number of grant applications," said Commissioner Patti Adair. "This funding is an important opportunity to support our local businesses and non-profits as they recover from the pandemic."

To date, Commissioners have obligated \$36.1 million in ARPA investments.

Deschutes County will receive more than \$38 million in ARPA funds. The County received the first half of the funds in May 2021 and expects to receive the remainder of the funds in 2022.

To learn more about the County's ARPA investments, visit [deschutes.org/arpa](https://deschutes.org/arpa).

Continued on Next Page ►



# Secure trust

with Republic Services®  
and SecureShred

With our on-site document destruction truck,  
we provide the security of knowing your information  
is completely destroyed and recycled.

Call us today at [541.382.2263](tel:541.382.2263).



We'll handle it from here.®

©2020 Republic Services, Inc.



## Free E-Headlines

Sent Directly to Your Email

To Receive, Send Your Email to:  
[CBN@CascadeBusNews.com](mailto:CBN@CascadeBusNews.com)







# FROM THE LEGISLATIVE DESK



## SALEM

◆ Governor Kate Brown recently announced the appointment of Kari Hathorn as the District Attorney of Crook County. Hathorn will fill a vacancy created by Judge Wade Whiting’s recent appointment to the Circuit Court for Jefferson and Crook Counties. Hathorn’s appointment is effective immediately.

Hathorn was born in Reedsport and moved to Eugene to attend college. She received her associate’s degree from Lane Community College in 1999, her bachelor’s degree from the University of Oregon in 2001, and her law degree from the University of Oregon in 2004. Immediately following law school, Hathorn moved to Washington and worked for the Kitsap County Prosecutor’s Office from 2005 to 2006, and the Whatcom County Prosecutor’s Office from 2006 to 2010. Then, from 2010 to 2019, she worked as a Deputy District Attorney in the Deschutes County District Attorney’s office. Since 2019, she has been an associate attorney at The Steele Law Firm, where she handles plaintiff-side personal injury and fraud cases, as well as general civil litigation cases. Hathorn also currently serves as a pro tem judge for the City of Bend Municipal Court.

During her 15 years as a prosecutor, Hathorn worked closely with law enforcement, the courts, and community partners. While at the Deschutes County District Attorney’s office, she was assigned to represent the office in the Domestic Violence Deferred Sentencing program, where she collaborated with the circuit court and the Director of Deschutes County Adult Parole and Probation to redraft the program requirements and eligibility criteria. She also represented the Deschutes County District Attorney’s office in mental health court, in drug court, and at the domestic violence council. Additionally, Hathorn serves on the MADD Oregon State Advisory Board and has been very involved in training law enforcement and the community about DUI law and forensics.

◆ Legislative leaders, led by Senate President Peter Courtney and Senator Michael Dembrow, today introduced a \$150 million Summer Learning Package to keep Oregon kids learning and active over the summer months.

“We have to be aggressive about education,” said Senate President Peter Courtney (D-Salem). “Our children have really been affected by this pandemic. We pushed hard for summer learning last year. Parents and teachers told us it had a big effect on kids. Summer learning has to become permanent.

“This is a big step forward for our students... but we can’t stop here. The year-round school has got to come.”

“For Oregon’s kids, summers should be a time for growth, not for stagnation,” said Senator Michael Dembrow (D-Portland), chair of the Senate Committee on Education. “I’ve heard from students, teachers, and parents from around the state that last summer’s enrichment and learning programs were a blessing and a relief. This was especially the case for kids whose parents could never afford to send them to camp or pay for summer classes. Last summer was an experiment that

worked, and one that we need to continue and build on. We need to make sure that we’re getting services to the kids most affected by COVID disruptions, such as those with disabilities who receive Special Education services. I can’t think of a greater priority for our children.”

Oregon lawmakers passed a historic Summer Learning and Child Care Package during the 2021 legislative session, investing over \$200 million in summer school, enrichment activities, and community programs.

The investments from that package made it possible for school districts across 35 of Oregon’s 36 counties to create nearly 6,000 new summer programs, allowing 89,000 more K-12 students to participate in summer learning and activities than in previous years.

Last year’s package also established grants for community organizations to create programs—such as day camps and park programs—that kept kids engaged and learning over the summer. These grants reached organizations in every Oregon county and potentially served as many as 340,000 students.

“This program will continue to make a positive impact for kids in all corners of the state,” Rep. Anna Williams (D-Hood River) said. “Every community deserves a program like this, and it’s essential that we build on the great summer learning work from last year to support our students and their families.”

The 2022 Summer Learning Package allows school districts and community organizations to continue these programs and ensure Oregon’s kids can keep learning, growing, and staying active over the summer.

The package funds new and existing summer programs by distributing grants in three areas:

### Summer K-8 Enrichment Grants

Allows school districts to fund new and existing summer programs for K-8 students, including:

- Enrichment Activities (robotics, dance, art, music, outdoor programs, etc.)
- Academic Learning and Readiness Supports (summer school, tutoring, kindergarten transition programs, etc.)
- Social-Emotional and Mental Health Services

### Summer High School Academic Grants

Provides funding for school districts to offer summer school programs, helping high school students recover or acquire new academic credits to stay on track for graduation.

### Summer Community Activity Grants

Delivers grants to community organizations through the Oregon Community Foundation, supporting new and existing summer enrichment activities for K-12 aged students such as day camps, park programs, and tutoring.

Additional programs may be included as details are finalized. More information about this package will be available during the final week of the 2022 legislative session.



A Marsh & McLennan Agency LLC company

# Accelerate your future success by removing all obstacles.

You already built something incredible. When you’re ready to elevate your business even higher, you need a partner who can give you a platform for scale and even greater success. A partner with the strength and resources of the world’s largest risk management, strategy, and benefits firm. A partner committed to building a network of accomplished agents. A partner like PayneWest Insurance.

See how we can help your business go further at [PayneWest.com](https://PayneWest.com)

606 NW Arizona Ave, Ste 200 | Bend, Oregon | (541) 306-2080







BEAUTIFUL SCENERY WHILE FLYING OVER THE CASCADES | PHOTO COURTESY OF TOBY GRANT WOODS

Direct2 Air  
*Continued from page 1*

coast and have already been to Canada. We’ve had a lot of success through word-of-mouth referrals. We feel like we are really getting some traction.”

Direct2 Air has two pilots on staff currently, and an office at the Bend Airport. Woods says the primary focus for the company in these first few months is attracting

businesspeople who have business to conduct outside of Central Oregon but lack the easy and consistent means to be where they need to be, when they need to be there. “Remote work is ubiquitous now, but that doesn’t negate the fact that when you really need to get something done, you need to show up in person,” he says. “We are finding that when businesses take a minute to do the math on how much driving, or inefficient commercial flights, are costing them, the value of flying with Direct2 is clear.” He adds, “We certainly think we will see more leisure travel over time, especially during the summer season, but working with businesses who need to get to the Oregon Coast, Portland, Boise, Seattle or Northern California is what we’ve been spending most of our time doing so far.”

Woods, who grew up on the coast of Maine, came out west to go to school, and studied Environmental Science. He graduated from the University of the Pacific in Stockton, California, and played baseball at the university level. He has lived in Bend for about six years, and says, “I got into flying because I was feeling uninspired by the work I was finding with my degree. I saw planes flying around Bend and wondered if I could learn how to fly a plane. My hands were shaking, and my palms were sweating for my first flight, but I fell in love with it,” he recalls fondly. “For me, flying a plane has the same hand-eye coordination as the sports I played growing up. It’s a great challenge. Flying is inherently dynamic; the airspace, traffic and weather are always changing.”


Just before Direct2 Air became operational, Woods says the last thing he was doing as a pilot not related to his business was following a NASA drone in Alaska on a contract job. “I was way over the Arctic Ocean, mapping the thickness of the Arctic ice cap, and it was freezing. It was 30 below 0, and I was thinking that I couldn’t wait to fly out of Bend,” he says with a laugh.

Woods says his goal is to create the best-possible regional air travel experience. “What that means is growing the fleet of aircraft to include a couple of different options from a size and price standpoint, and creating experiences for people that are consistent, with exceptional customer service.” Currently, Direct2 Air operates a DA62, an unpressurized twin-engine aircraft that can accommodate a total of four passengers and has a cruising speed of 182 knots. He says he is currently in the process of securing a second aircraft, a Pilatus PC12 NG, by summer. This plane is twice as large, has a pressurized cabin, can hold up to nine passengers, has a cruising speed of 275 knots and is closer to what people are used to, he says. “We will look to multiply those two aircraft and add them in other locations to serve people not just in Central Oregon, but all over the Northwest.”

At this point, availability for flights depends upon what day you want to go, Woods says. “The sooner you can book, the better. We do have people who need to be in the air within minutes of their call. We can do that if we are on the ground at that point. Oftentimes, bookings can be very much last-minute, or are planned way in advance. We don’t see as much middle ground with charter flights.” Typically, Direct2 Air flies to destinations within 500 nautical miles of Bend. “We don’t want to be all things to all people. We don’t fly big jets. We are focused on regional travel. That is what we feel is underserved; there are plenty of big jets to fly coast to coast and beyond.”

Woods says that one of the factors that makes Direct2 Air unique is the way the chartered flights are priced. “Traditionally, air charter has been priced by

**BECAUSE OUR COMMUNITY  
NEEDS US NOW MORE THAN EVER**




**We’re nurturing wellbeing & creating ripple effects  
that help our community members live better lives.**

38% of Central Oregon households were living on the edge, or were already living below, the federal poverty level *before* COVID-19.

That’s why we’ve been focusing our grantmaking on helping the nonprofits that serve our community’s most marginalized to adapt, recover, and stabilize.

We’ve awarded over \$1 million to 58 local nonprofits since the pandemic began.




26% of Central Oregonians are served by a United Way funded program or service.



**United Way  
of Central Oregon**

WE FIGHT FOR THE HEALTH, EDUCATION,  
FINANCIAL STABILITY, AND RESILIENCE  
OF EVERY PERSON IN OUR COMMUNITY.

[unitedwaycentraloregon.org](https://unitedwaycentraloregon.org)





# When Does Outsourcing IT Make Sense For Your Business?

by **RON DITULLIO** — **Weston Technology Solutions**

All businesses go through stages. Start-up is the stage when you’ve launched and quickly finding out if your business strategy is sound and there is indeed a demand for your product or service. The growth phase confirms your business plan and reveals weaknesses as you try to meet consumer demand. This is a different kind of scary from the start-up phase because you now find yourself trying to keep up with the pressure of fulfillment while managing all the back-end stuff like payroll, compliance, bookkeeping, inventory, staffing needs, risk and simply trying to stay sane.

The Mature phase is where you have time and space to strategically plan for more growth but more importantly you have the bandwidth to find efficiencies within your business. It’s typically in this phase where the question of IT comes into play.

When you dreamed of having your own business you never thought of being the ad-hoc bookkeeper, accountant, janitor, legal expert or the “IT Support Department.” It’s at this point you wonder should you hire this position or find a company that can manage your technology to optimizes your greatest resource: your employees.

Here are some questions to consider.

**What is the true cost of the employee?** Anybody who runs a business knows that having another employee costs more than their paycheck. You must consider insurance, benefits and bonuses when calculating that cost. The average factor is somewhere between 1.25x and 1.4x of their annual salary.

**How do you manage this person?** Have you ever managed an IT department or personnel? How do you track their productivity? Or better yet, how do you know they are doing a good job? Do you measure how well they do based on the fact that they fix things when broken? This is not the best way to get the most of your employees.

**What happens when this person goes on vacation or falls ill?** At some point your IT hire is going to need a vacation or fall ill. Who is going to be their backup, and will they know enough about your environment to fix problems quickly?

**Do you know what to look for in a good IT candidate?** If you’ve never hired an IT staff member, it can be a bit scary. There are a lot of technical terms and acronyms that get thrown around that may sound valuable and highly sought-after but may be worthless to your organization.

**What happens if the employee decides to leave?** Does the knowledge go with them or is there somebody else who can quickly help?



**Do you understand the liability associated with this hire not doing their job correctly?** The internet is littered with horror stories about businesses whose systems were hacked or compromised or were unable to recover from disaster and lost data. What would happen to your business if either of those things happened?

**Do they understand business continuity and proactive planning?** Fixing things when they’re broken is not a proactive strategy. Proactively planning, searching, fixing and preventing issues before they break is a better approach. Do they understand the concept of a business continuity plan for your company? Things like managed and tested patching, life cycle management, backup and disaster recovery, security monitoring, MFA and compliance are proactive strategies.

**How well do they know all your technology?** Every business has Line-of-Business applications. Nobody is an expert and training can be expensive and painful. Will they have experience with the many vendors that are at the root of your IT environment?

**Would your new hire have the tools necessary to monitor and maintain your environment, even after hours and on weekends?** This question is a proactive approach. And you (or they) likely haven’t thought of this.

**What about professional development for your IT staff?** Will they have the resources and depth of development to keep up with the ever-shifting landscape of hardware, software and security?

**Do you background check your team?** With something as critical as your confidential data, you want to make sure you are hiring somebody that’s not going to get you in trouble.

In other words, there is a lot to contemplate in this decision. Your IT environment might be your biggest worry and threat to your business. The pressure to get it right is vast. Making sure you’re getting the most of your employees’ productivity should be paramount. And securing the right resource for your IT needs isn’t as simple as, “we’ll find a person.”

If you find you are in a lot of IT pain or have been putting off this key strategy decision, we have a Weston Proven Process to determine compatibility between your desired outcome and our core capabilities. Feel free to contact me for a quick coffee.

*Ron S. DiTullio is an account executive at Weston Technology Solutions. Weston has been serving the Pacific Northwest since 1994, providing people-friendly managed IT services to small and medium-sized businesses with offices in Bend, Anchorage and Spokane.*

*weston-tech.com • rditullio@weston-tech.com • 541-383-2340*



## Got Green? We Do!



### MIRROR POND CLEANERS

(541) 389-1411

615 NW Franklin Ave. • Bend, Oregon 97701





# La Pine Community Health Center Now Offers Psychiatric Care for Patients & Non-Patients

by ANDREA HINE

Expanding its arsenal of behavioral health tools, La Pine Community Health Center (LCHC) is now offering psychiatric care through a long-time member of its staff — Kristina Timmons (DNP, FNP-c, PMHNP-bc) — who feels “so passionate” about this option that she went back to school to earn a Doctorate of Nursing Practice degree with a focus on Psychiatric Mental Health.

“I realized pretty quickly when joining LCHC in 2014 that while we treated so many patients for their primary medical care needs, we had to take care of their mental health issues as well,” she explained.

“Especially during these past few years of the pandemic, depression, anxiety, mood disorders, insomnia, irritability and substance abuse have continued to climb — both locally and nationally.”

In addition, said Timmons, “physical conditions such as diabetes are often linked to underlying behavioral factors like overeating and physical inactivity. Another example is debilitating fatigue, which may be the result of anxiety that, in turn, results in insomnia. We need to treat both the physical and mental components for optimal results.

“We already screen patients for depression (which can be quite subtle) during their visits to LCHC so their care provider can stay up to date on any mental struggles they might be having, and help patients find better coping mechanisms to deal with them. What I offer,” she explained, “is an extension of that service.”

Here’s how it works. During the first visit, Timmons will sit down with the patient, learn about current symptoms and family history and formulate a treatment plan — including medication management, as needed. This is done in consultation with other professionals such as the patient’s primary care provider and one of two LCHC behavioral therapists.

“We believe in the efficacy of shared decision making,” Timmons emphasized. “Using this collaborative approach, we work together as a team with the patient to provide whatever support they may need.”

Timmons is now treating patients of all ages, and emphasized that they DO NOT need to be a patient at LCHC to utilize this psychiatric mental health service. Call 541.536-3435 to set up an appointment.



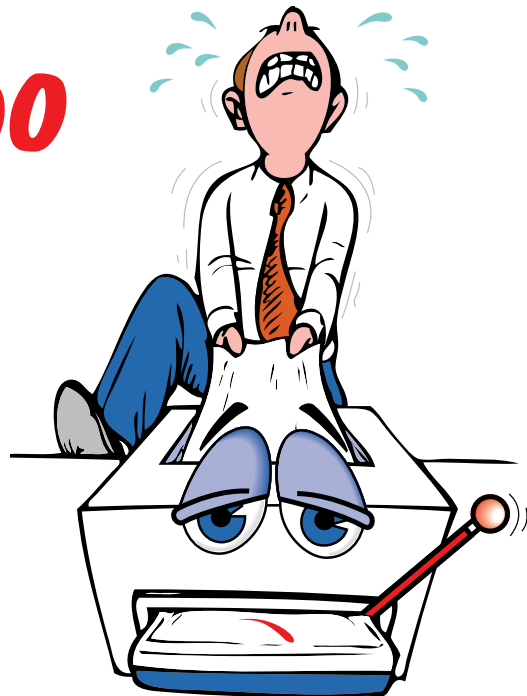
KRISTINA TIMMONS, HAVING TREATED LCHC PATIENTS FOR THEIR PRIMARY MEDICAL CARE NEEDS SINCE 2014, BELIEVES THAT “WE NEED TO TAKE CARE OF THEIR MENTAL HEALTH ISSUES AS WELL.” | PHOTO COURTESY OF LA PINE COMMUNITY HEALTH CENTER

[lapinehealth.org](http://lapinehealth.org)

## PAYING **TOO MUCH** FOR YOUR PRINTER'S MAINTENANCE?

- ✓ Cleaning/Repair Labor Onsite in Bend
- ✓ 10% OFF “New Customer” First Toner Order (Compatibles Only)
- ✓ No Contract Necessary
- ✓ Mention **Cascade Business News** & Receive an Additional **5% Discount**
- ✓ Small Enough to Care; Big Enough to Take Care of You!
- ✓ Free Recycling of Printers, Toners & Ink Cartridges
- ✓ New Tree Planted with Every Service & Cartridge Bought

**\$49<sup>00</sup>**



**If we cannot fix it,  
No charge to you!**



**PRINTER RESOURCES AND RECYCLING**  
21 Years proudly serving Central & Eastern Oregon

2669 NE Twin Knolls Dr., Suite 205, Bend  
**(541) 318-5211**

[www.MyPrinterResources.com](http://www.MyPrinterResources.com)

Find us on:  
**facebook**



# Consistently Providing Excellent Service Experiences

## PrideStaff Wins 2022 Best of Staffing Client & Talent 10-Year Diamond Awards

10-Year Diamond Award winners have won ClearlyRated's Best of Staffing Award for ten years in a row, consistently earning industry-leading satisfaction scores from clients and job seekers.

**P**rideStaff, a nationally franchised staffing organization, is pleased to announce that they have earned one of ClearlyRated's Best of Staffing Client and Talent 10-Year Diamond Awards, a rare honor given to staffing firms for providing superior service to their clients and job seekers for at least ten consecutive years.

PrideStaff is truly a cut above the rest as the only nationwide, commercial staffing firm in the U.S. and Canada with over \$100 million in annual revenue to have earned Best of Staffing Awards for both client and talent satisfaction for 13 consecutive years.

- Less than .5 percent of staffing firms in the U.S. and Canada earned ClearlyRated's 10-Year Diamond Award.
- PrideStaff received satisfaction scores of nine or ten out of ten from 78.2 percent of their clients, nearly double the industry's average of 41 percent.
- PrideStaff received a Net Promoter Score from placed talent that was more than quadruple the industry average of 18 in 2021.

Winners have proven to be industry leaders in service quality based entirely on ratings provided by their clients and candidates. On average, clients and candidates of winning agencies are twice as likely to be completely satisfied compared to those working with non-winning agencies. "We're thrilled to win the new 10-Year Diamond Award from ClearlyRated and to be recognized for client and talent service excellence for another year," said PrideStaff Co-CEO, Tammi Heaton. "We've reached this new level of service excellence by remaining focused on what our clients, candidates and associates value most, and by balancing best-in-class processes and technology with personal service from experts in our local offices.

"Over the past year, we've helped employers adapt to the changing employment market conditions and stay fully staffed by quickly and cost-effectively recruiting qualified talent. For job seekers, we've worked hard to understand what each person wants from their job, providing access to flexible and meaningful work opportunities across the country," continued Heaton. "By delivering great results and creating exceptional service experiences, we've proven that we're a cut above the rest — and a rare asset for the employers and job seekers we serve."

"Winners of the 2022 Best of Staffing award have demonstrated their commitment to delivering exceptional service, even as COVID-19 has forced them to reimagine and rebuild their approach to business," said ClearlyRated's CEO and Founder, Eric Gregg. "These service leaders have kept the client, talent, and employee experience at the heart of their business strategy, and it's my honor to celebrate and showcase the 2022 Best of Staffing winners, alongside feedback from their actual clients on ClearlyRated.com!"

### About PrideStaff

PrideStaff was founded in the 1970s as 100 percent company-owned units and



GRAPHIC | COURTESY OF PRIDESTAFF

began staffing franchising in 1995. They operate over 85 offices in North America to serve over 5,000 clients and are headquartered in Fresno, CA. With 40 plus years in the staffing business, PrideStaff offers the resources and expertise of a national firm with the spirit, dedication and personal service of smaller, entrepreneurial firms. PrideStaff is the only nationwide, commercial staffing firm in the

U.S. and Canada with over \$100 million in annual revenue to earn ClearlyRated's prestigious Best of Staffing Diamond Awards nine years in a row highlighting exceptional client and talent service quality.

### About ClearlyRated

Rooted in satisfaction research for professional service firms, ClearlyRated utilizes a Net Promoter Score survey program to help professional service firms measure their service experience, build online reputation, and differentiate on service quality. Learn more at [clearlyrated.com/solutions](https://clearlyrated.com/solutions).

### About Best of Staffing

ClearlyRated's Best of Staffing Award is the only award in the U.S. and Canada that recognizes staffing agencies that have proven superior service quality based entirely on ratings provided by their clients, placed talent, and internal employees. Award winners are showcased by city and area of expertise on ClearlyRated.com—an online business directory that helps buyers of professional services find service leaders and vet prospective firms with the help of validated client ratings and testimonials.

[pridestaff.com/bend](https://pridestaff.com/bend)

## FREE E-Headlines

Sent Directly to Your Email  
To Receive, Send Your Email to:  
[CBN@CascadeBusNews.com](mailto:CBN@CascadeBusNews.com)

**CASCADE BUSINESS NEWS**

## NIGHTLY BUSINESS PATROLS

# 28 YEARS

OREGON DPSST # 858

**Security PROS**  
INCORPORATED  
★ Certified Security Professionals ★  
1994 Celebrating 28 Years 2022

**541-330-0404**  
**541-548-1992**  
**[securityprosbend.com](https://securityprosbend.com)**

## VOLUNTEER

Your expertise. Your skills. Your passion.

Join **SCORE** to help small businesses succeed through:

- Small Business Advice
- Local Workshops
- Online Mentoring

## YOUR REAL WORLD EXPERTISE IS NEEDED!

- Give back to the business community
- Share business experiences
- Build new relationships

Become a volunteer mentor with SCORE Central Oregon.  
Flexible to YOUR schedule Join now!  
We need your expertise!

**SCORE**  
FOR THE LIFE OF YOUR BUSINESS

It's easy to become a SCORE volunteer  
Go to **[www.SCORE.org](https://www.SCORE.org)**  
and click **Volunteer** for more information  
and to fill out an application.  
CALL us to connect: (541) 316-0662

# EDCO

## MOVE START GROW

WANT TO MAKE A DIFFERENCE IN YOUR COMMUNITY?

EDCO HELPS BUSINESSES MOVE, START AND GROW IN CENTRAL OREGON. BE A PART OF A GREAT TEAM IN ONE OF THE FASTEST-GROWING REGIONS IN THE U.S.

# JOIN OUR TEAM

**VISIT**  
**[EDCOINFO.COM/CAREERS](https://EDCOINFO.COM/CAREERS)**  
**FOR MORE INFO**

[EDCOINFO.COM](https://EDCOINFO.COM) | [@EDCOINFO](https://EDCOINFO)





DIRECT2 AIR OFFERS CHARTERED FLIGHTS THROUGHOUT THE NORTHWEST | PHOTO COURTESY OF TOBY GRANT WOODS

Direct2 Air  
*Continued from page 8*

the flight hour, which leads to uncertainty around what the final price will be because many factors play into just how long a flight ends up taking. We price flights by the mile, which allows us to not just give you a quote in advance, but a guaranteed price that you or your business can budget around. I believe

strongly that people crave certainty and transparency, and this is a way that we can provide that.”

Moving forward, Woods says his intention for Direct2 Air is for it to be the preeminent option for businesses and people who need air travel solutions in the Northwest. “For many people, that means providing on-demand charters; for some, it means helping with aircraft acquisition and pilot services; and for others, it means aircraft management services for their own aircraft, with the ability to generate revenue by leasing the aircraft back to Direct2 for charter when it would otherwise sit idle,” he says. “Having this full ecosystem of possibilities for our clients is important so that as their needs and desires change, they can grow with us. A key part of realizing this vision is understanding that if we are in the business of operating aircraft, we are also in the business of maintaining those aircraft, so you should expect to see us have a facility for in-house maintenance in Central Oregon in the near future.”

To book a flight, call 541-569-4647 or email to [makeflyingfun@direct2air.com](mailto:makeflyingfun@direct2air.com). To receive a quote, visit [direct2air.com/quote](http://direct2air.com/quote).

[direct2air.com](http://direct2air.com) • @direct2.airDiamond

Support  
Deschutes Children's Foundation  
05 • 07 • 2022



RIPPLES TICKETS NOW ON SALE  
\$100 | [deschuteschildrensfoundation.org](http://deschuteschildrensfoundation.org)



Bend Property Pros | Webfoot Painting



Ask About CBN Free E-Headlines

541-388-5665



[ads@cascadebusnews.com](mailto:ads@cascadebusnews.com) | [CascadeBusNews.com](http://CascadeBusNews.com)

April is Earth Month  
Celebrate Your Green Business in the April 6 Edition



Let Us Know if We Can Help?  
Contact Jeff Martin at 541-388-5665 or  
[jeff@cascadebusnews.com](mailto:jeff@cascadebusnews.com)

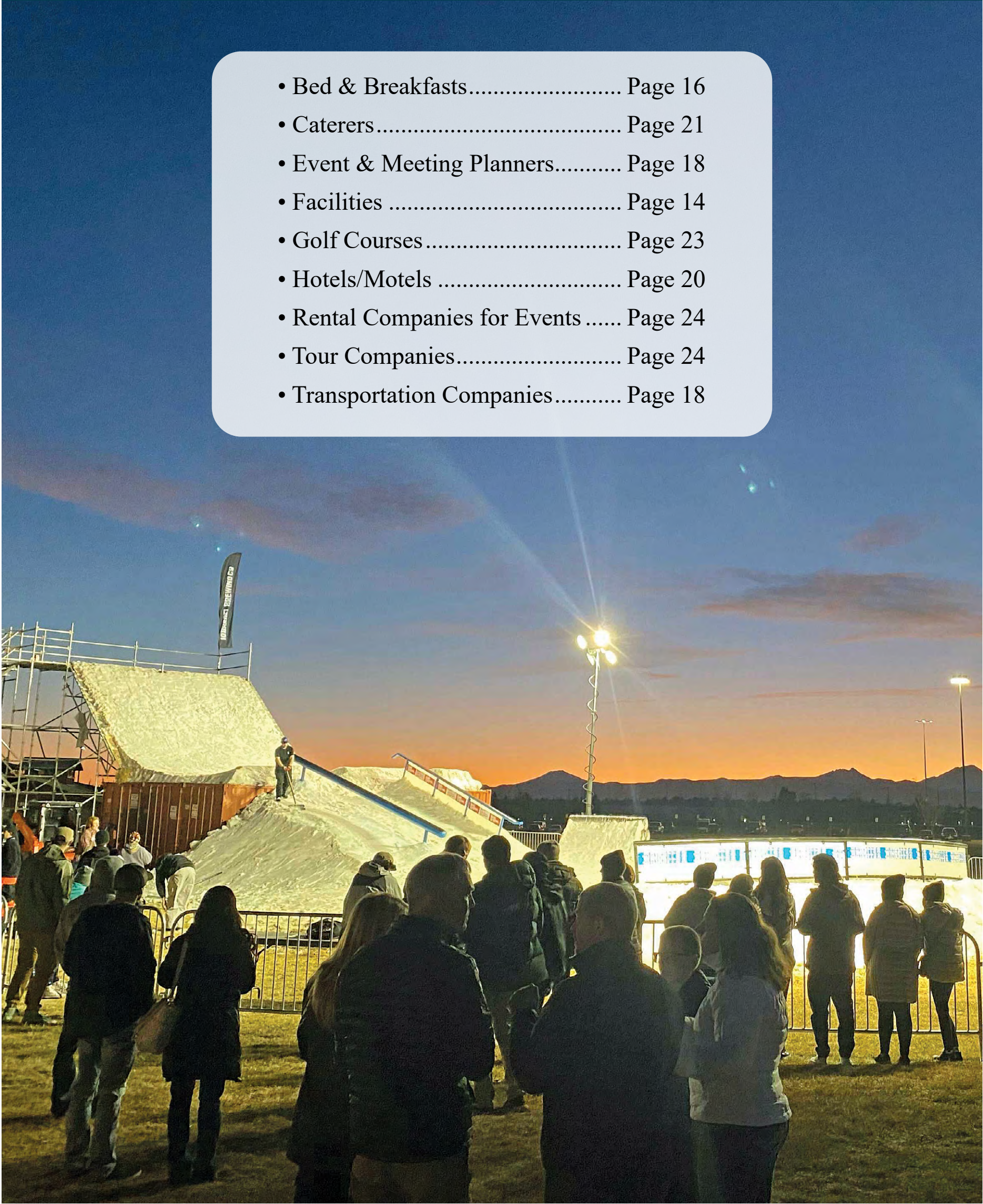
Special Issue Rates!  
\$220 / eighth page color ad  
\$400 / quarter page color ad  
\$700 / half-page color ad  
\$1,400 / full page color ad

DEADLINE TO SUBMIT YOUR LANDSCAPING, ENVIRONMENTAL  
OR RECYCLING SERVICES STORY IS **MARCH 30**



# 2022 MEETING GUIDE

- Bed & Breakfasts..... Page 16
- Caterers..... Page 21
- Event & Meeting Planners..... Page 18
- Facilities ..... Page 14
- Golf Courses ..... Page 23
- Hotels/Motels ..... Page 20
- Rental Companies for Events ..... Page 24
- Tour Companies..... Page 24
- Transportation Companies..... Page 18



AFTER A YEAR AWAY, THE 2022 OREGON WINTERFEST WAS HELD AT THE DESCHUTES COUNTY FAIR & EXPO CENTER, A MUCH LARGER VENUE THAN ITS PREVIOUS OLD MILL DISTRICT HOME | PHOTO COURTESY OF DESCHUTES COUNTY FAIR & EXPO CENTER



2021 Meeting Guide

Facilities with Conference Space *(Listed Alphabetically)*

*Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Sleeping Rooms	Meeting Rooms	Meeting Room Capacity	Exhibit Space Sq. Feet	Meeting Room Rate	Catering	Sales Director
5 Fusion & Sushi Bar 821 NW Wall St., Bend, OR 97701	541-323-2328	N/A	www.5fusion.com Lchu@bendcable.com	Lilian Chu	25	2010	0	1 private room	15-40	0	Varies, please call	Yes	Lilian Chu
Bend Armory, The 875 SW Simpson Ave. Bend, OR 97702	971-355-6861	541-389-1946	www.oregon.gov/omd/Pages/Home.aspx terry.r.wyatt.nfg@army.mil	Terry Wyatt	15	1994	0	3	400 (without any distancing)	5,760	Call for information	Local catering available	Terry Wyatt
Bend Elks Lodge #1371 63120 Boyd Acres Rd., Bend, OR 97701	541-389-7438	N/A	www.bendelkslodge.org bendelksoffice1371@bendbroadband.com	Gary Lisignoli	3	1911	0	3	700	0	\$350-\$1,250	Yes	N/A
Bend Golf & Country Club 61045 Country Club Dr., Bend, OR 97702	541-322-5764	541-382-4603	www.bendgolfclub.com bgccoffice@bendgolfclub.com	Christie Henson	60	1925	0	3	250	4,800	\$50-\$2,000	Yes	Christie Henson
Bend Park & Recreation District - Hollinshead Barn 1235 NE Jones Rd., Bend, OR 97702	541-706-6149	N/A	www.bendparksandrec.org facilityrentals@bendparksandrec.org	Customer Service	0	1983	0	1	55	1,216	Varies	No	N/A
Bend Park & Recreation District - Riverbend Community Room 799 SW Columbia St., Bend, OR 97702	541-706-6149	N/A	www.bendparksandrec.org facilityrentals@bendparksandrec.org	Customer Service	0	2009	0	1	80	1,800	Varies	No	N/A
Bend Park & Recreation District - The Pavilion 1001 SW Bradbury Way, Bend, OR 97702	541-389-7588	N/A	bendparksandrec.org info@bendparksandrec.org	Russ Holliday, Kevin Collier	60	2015	N/A	1	75+	25,000+	Varies	N/A	Kevin Collier
Bend Park & Recreation District - Aspen Hall 18920 Northwest Shevlin Park Rd. Bend, OR 97701	541-706-6149	N/A	www.bendparksandrec.org facilityrentals@bendparksandrec.org	N/A	0	1992	0	1	150	2,640	Varies	No	N/A
Bend Riverside Inn & Suites 1565 NW Wall St., Bend, OR 97701	541-389-2363	541-312-3900	www.bendriversidemotel.com	Chantel Taylor, Frank Wilson	11	1929	112	1	20	300	\$50-\$75	No	N/A
Bend-La Pine Schools 520 NW Wall St., Bend, OR 97703	541-355-1000	541-355-1009	www.bend.k12.or.us andrea.wilson@bend.k12.or.us	Andrea Wilson, Anne Birkie	2200	1883	0	5	200	0	Varies	Yes	N/A
Benham Hall at SHARC 57250 Overlook Rd. Sunriver, OR 97707	541-585-3144	541-593-6900	www.sunrivershare.com/eventspace sharevents@srowners.org	Melanie Berg	150	2012	0	4	44-350 (up to 1,250 outdoor amphitheater)	775-5,000 sq ft	\$100-\$1,500	No, but have partnered caterers	Steven Stanfield
Best Western Newberry Station 16515 Reed Rd., PO Box 2820 La Pine, OR 97739	541-536-5130	541-536-7779	www.bestwestern.com/newberrystation 38147@hotel.bestwestern.com	Phil Roberts	20	1996	60	1	35	400	\$35 per hour	No	Phil Roberts
Best Western Ponderosa Lodge 500 Hwy. 20 W, PO Box 218, Sisters, OR 97759	888-549-4321	541-549-0409	www.bestwestern.com 38103@hotel.bestwestern.com	Anje Waalkes, Ryan Lane	20	1986	76	1	80	1,125	\$80-\$150	Help with catering	Ryan Lane & Anje Waalkes
Best Western Prineville Inn 1475 NE Third St., Prineville, OR 97754	541-447-8080	541-447-1011	www.bestwestern/prineville.com 38124@hotel.bestwestern.com	Jen Clark	15	1982	67	1	50	800	\$25 an hour or \$125 per day	No	Troy Clark
Black Butte Ranch 12930 Hawksbeard Black Butte Ranch, OR 97759	541-595-1267	541-595-1299	www.blackbutteranch.com meetings@blackbutteranch.com	Caitlin Dieni	375	1970	150	4	120	340-1,800	Varies, please call	Full service on-site	Kim Schramer
Boys & Girls Clubs of Bend 500 NW Wall St., Bend, OR 97703	541-617-2877 x7	N/A	www.bgcbend.org jwilliams@bgcbend.org	Juliana Williams	30	1995	0	1	Up to 416 w/ out tables, 250 w/ tables	Gymnasium	\$350-\$1,100	No	N/A
Brasada Ranch 16986 SW Brasada Ranch Rd. Powell Butte, OR 97753	541-526-6272	N/A	www.brasada.com brandons@brasada.com	Brandon Sirstins	250	2007	170	7	200	8,023 indoor. 26,050 outdoor	Varies	Yes - farm to table	Vince Rosa
Central Oregon Community College - Bend 2600 College Way, Bend, OR 97703	541-383-7775	541-383-7297	www.cocc.edu/departments/campus-services/event-space/bend	Online	350	1949	N/A	60	12-250	2,570 sq. ft.	\$40-\$150/hr	Yes	N/A
Central Oregon Community College - Bend Summer Group Housing 2600 College Way, Bend, OR 97703	541-383-7525	N/A	www.cocc.edu/departments/residence-life/summer-groups summengroups@cocc.edu	Summer Groups Associate	350	1949	162	60	12-250	2,570 sq. ft.	\$40-\$150/hr	Yes	N/A
Central Oregon Community College - Redmond SE College Loop Redmond, OR 97756	541-504-2900	541-504-2939	www.cocc.edu/departments/campus-services/event-space/redmond	Online	11	1949	0	Call for info.	18-74 depending on room.	2,400 sq. ft.	\$40-\$80/hr with a 50% discount for nonprofits (does not include event assistance)	No	N/A
Chan's of Bend Inc 1005 SE Third St., Bend, OR 97702	541-389-1725	N/A	www.chanschinese.com ziyanzhang18@gmail.com	Yan Zhang	20	2012	0	3	40	0	Varies	Yes	Yan Zhang
COCC Crook County Open Campus 510 SE Lynn Blvd. Prineville, OR 97754	541-447-6442	N/A	www.cocc.edu/prineville prinevillecampus@cocc.edu	Tracy Crockett, Suzie Kristensen	3	2011	0	5	Dec-40	1,031 (1 rm) - 2,042 (combined 2 rms)	\$40-\$100 per hour	N/A	prinevillecampus@cocc.edu
Comfort Suites Redmond Airport 2243 SW Yew Ave., Redmond, OR 97756	541-504-8900	541-504-1316	www.comfortsuites.com/hotel/or113 blskh@bt-hosp.com	Belinda Liskh	20	2002	92	2	25-60	700	Varies	No	Belinda Liskh
Country Inn & Suites 62065 SE 27th St., Bend, OR 97701	541-617-9696	541-322-4080	www.radissonhotels.com/en-us/hotels/country-inn-bend-or	N/A	20	2003	64	1	75	920	\$35 an hour or \$175 a day	Yes - through local partners	N/A
Country Inn & Suites 1773 NE Third St., Prineville, OR 97754	541-447-7100	541-447-9109	www.countryinns.com/prineville-hotel-or	Customer Service	17	1999	63	2	50	744	\$83-\$112	No	N/A
Crook County Fairgrounds 1280 S Main St., PO Box 507 Prineville, OR 97754	541-447-6575	541-447-3225	www.crookcountyfairgrounds.com ccfgstaff@co.crook.or.us	Micaela Halvorson	3	1901	0	21	350	5,500	\$325-490	Available upon request	Casey Daly
Deschutes Children's Foundation - Becky Johnson Community Campus 412 SW Eighth St., Redmond, OR 97756	541-617-4798	N/A	www.deschuteschildrensfoundation.org dona@deschuteschildrensfoundation.org	Dona Curtis	1	2000	N/A	1, with option to divide into 2	40 - 10 during COVID	N/A	Call for Rates - Closed for COVID	No	Dona Curtis
Deschutes Children's Foundation - East Bend Campus 2125 NE Daggett Ln., Bend, OR 97701	541-585-3606	541-585-3607	www.deschuteschildrensfoundation.org Genevieve@deschuteschildrensfoundation.org	Genevieve Bouche	6	2009	0	2	50	1,000	Call for information	No, access to kitchen	Genevieve Bouche
Deschutes Children's Foundation - La Pine Community Campus 51605 Coach Rd., La Pine, OR 97739	541-536-2975	N/A	www.deschuteschildrensfoundation.org vicki@deschuteschildrensfoundation.org	Vicki Galusha	1	2000	N/A	1	10-Max 2 during COVID	N/A	Call for Rates - Closed for COVID	No, access to Kitchen	N/A
Deschutes Children's Foundation - Rosie Bareis Community Campus 1010 NW 14th St., Bend, OR 97703	541-388-3101	541-383-2540	www.deschuteschildrensfoundation.org ciar@deschuteschildrensfoundation.org	Ciaran Jones	3	1990	N/A	1	60-Max Cap 6 due to COVID	N/A	Call for Rates - Closed for COVID	No	N/A
Deschutes Fair & Expo Center 3800 SW Airport Way, Redmond, OR 97756	541-548-2711	541-923-1652	www.expo.deschutes.org roxiat@deschutes.org	Roxia Thornton Todoroff	11	1999	0	14	1,600	114,670	Call for information	Yes	Roxia Thornton Todoroff
DiamondStone Guest Lodges 16693 Sprague Loop South of Sunriver, OR 97739	541-536-6263	N/A	www.diamondstone.com diamond@diamondstone.com	Doug & Gloria Watt	4	1992	5 units	1	25 during COVID protocols	1,300	Variable	Can arrange	Doug & Gloria Watt
DoubleTree by Hilton Bend 300 NW Franklin Ave., Bend, OR 97701	541-317-9292	541-317-9090	www.bend.doubletree.com George.rogers@hilton.com	George Rogers, Carla Moore	30	1998	117	3	125-130 total	2,500	\$150+	Yes	Carla Moore
Eagle Crest Resort 1522 Cline Falls Rd., Redmond, OR 97756	541-548-9303	541-923-1720	www.eagle-crest.com info@eagle-crest.com	David Campbell	300	1985	100	5	1,300	10,000	\$100-\$1,000	Yes	David Campbell
Eagle Mountain 2221 NE Third St., Ste. 100 Bend, OR 97701	541-312-9345	N/A	www.eaglemountain.global KimberlyViola1@gmail.com	Kimberly Viola	6	2017	0	3	429	9,000	Please call	Yes, services of catering companies that use our commercial kitchen.	Eric Schaffner
Fairfield Inn & Suites by Marriott 1626 NW Wall St., Bend, OR 97701	800-228-2800	541-318-5332	www.marriott.com/bend	Customer Service	20	2002	80	1	12	0	N/A	No	Ashley Mitchellle
Faith Hope & Charity Vineyard 70450 NW Lower Valley Dr. Terrebonne, OR 97760	541-526-5075	541-550-2249	www.faithhopeandcharityevents.com cindy@fhcvineyards.com	Cindy Grossmann	8	2010	N/A	3	150-200	2,000 sq. ft.	Call For Details	Yes	Cindy Grossmann
FivePine Lodge & Conference Center 1021 Desperado Trail, Sisters, OR 97759	541-585-2647	541-549-5200	www.fivepine.com gw@fivepine.com	Greg Willitts	39	2007	44	4	250	9,000	Reasonable	Yes	Amanda Pierce
High Desert Museum 59800 S Hwy. 97, Bend, OR 97702	541-382-4754 ext. 284	541-382-5256	www.highdesertmuseum.org info@highdesertmuseum.org	Dr. Dana Whitelaw	40	1982	0	7	500	7,000	Please Call	Yes	Dr. Dana Whitelaw



# Family Business: Seven Steps to Success Meetings

by ANGELIKA OLSEN — Family Business Coach

In a family business scenario, the *family business meeting* might be its most powerful tool for long-term success of both the family and the family business. Afterall, the success of any team, hinges on its unity and ability to work well together. The interaction that happens at regularly scheduled meetings strengthens connections, deepens relationships, builds trust and brings clarity; all of which contribute to building a team and towards the longevity of a family business.



But not all meetings are created equal and that’s why it’s important to be intentional in creating a valuable meeting experience. Here are some tips.

### Before The Meeting Ask Yourself

- What’s the purpose of the meeting? Whatever it may be, keep in mind that the underlying intention is to bring people together and build alignment around that purpose.
- Name the meeting. Consider literally naming the meeting, something that introduces its purpose. For example, “Family Business Meeting: Exploring New Family Business Decision Making Processes.” Or “Last Year’s Financial Review and How it Impacts You.” When the name of the meeting introduces its purpose, it becomes more meaningful to each invitee.
- What type of meeting does this need to be? Now that you have sorted out the two issues above, there’s one more thing you need to determine. Is this really a “family business meeting” — does it focus on family business issue, or it is a “business of the family meeting” where the focus is a family centered issue? The distinction is critical because a family business depends largely on the cohesion of the underlying family. Sometimes it needs to be around the family, not the business. Why not have a meeting to discuss the options for next year’s family reunion or vacation. How the family will gather for the holidays, who will host this year? These are all family related topics that are best handled outside of the family business.

Families that are in business together, often lose sight of the family first motto. And when they do, the business becomes the key connecting factor. And when that happens, in times of transition or stress, the bond just isn’t strong enough.

- Who needs to be in attendance? Once the three factors listed have been established, you are ready to decide who needs to be in attendance. It’s important to include all stakeholders. Leaving anyone out, can lead to a host of new problems. It’s easy to choose all your favorites, those that readily agree with you. But experts will advise you to include the whole system.
- When and where should the meeting be held? Now that you have established key meeting intentions, purpose and invitees, it’s time to consider what kind of setting to choose. It’s wise to select someplace neutral where no one has a home turf advantage. This is a great opportunity to engage the rest of the family by letting them make the location arrangements.

Lastly, about a week before the meeting, be sure to circulate the agenda. Use this opportunity to engage others and kick-start their thinking with a little pre-meeting homework assignment. Whatever the topics on your agenda, ask for input or thinking on a specific question. You want them to arrive ready with some thinking already done.

### On The Day of The Meeting Remember

- You are the host. You have brought people together for a purpose. Everyone is expecting you to lead be sure to show up ready to fulfill your leadership role. Welcome each individual and thank them for their time and attention. Show them that you value their attendance.
- To set some rules and expectations. Begin by communicating rules around phones and emails and side-conversations. Explain the day’s plan, when are breaks, lunch, where the restroom is located. Explain expectations and intentions and how accountability will be managed.
- It is not your job to control the meeting’s outcome. This might be one of the hardest concepts to accept. Often leaders assume that implementing their idea is the purpose of the meeting. Remember that the purpose of a family business meeting is to gain buy in and build unity. That requires a much more open-minded approach.
- To promote dialogue and engagement. A meeting is not the same as a presentation or a speech. The purpose is to extoll ideas, thinking and build on one another’s input. Each person must be offered an opportunity to express their views in a safe environment. Only then will the best thinking emerge and build on one another. As the host, it’s your job to facilitate that kind of environment.
- Layer your communication. Introduce the meeting topics, talk about what

you are about to talk about, talk about it and then and then recap what was talked about. Most people need to hear things a few times in a couple of different ways to understand it. Since you are leading the meeting and working to engage everyone else, it’s a good idea to ask someone else to take notes for the end of meeting recap.

- Have handouts. Be sure to have something people take home. Whether that is a graph, pictures or reports or even a little gift. Hand it out early so people closely associate it with the meeting. The key here is that they have something tangible from the meeting that can serve as a reminder of the topics discussed.
- Wrap the meeting up with clarity. Be sure to leave enough time to conclude the meeting well. This is where the note taker’s recap is valuable. In a full day meeting, topics discussed first thing in the morning can seem like old news. Be ready for new questions and rehashing of ideas that you thought had been concluded.

This very last segment of the meeting is likely the most important. Review any commitments made and identify due dates. This is an opportunity to establish accountability. Be sure to finalize and clearly outline the next steps, what will happen next. Too often people leave meetings without clarity on what was finalized and what to expect.

After the meeting, perhaps a couple of days later, it’s a good idea to solicit feedback. Once team or family members have had a chance to digest and process, they will likely have some new perspective or thinking. It’s valuable to gather that. Be prepared for feedback of all kinds, both positive and negative. But without it, we are missing an important part of the picture.

Family business meetings are a big deal and not to be taken lightly. The good ones entail a lot of consideration and planning, with biggest most important steps are probably those that precede the actual meeting. If you are new to the concept and a bit overwhelmed, it is worth hiring a coach or consultant to lead the first few meetings on your behalf. A neutral third party can bring unanticipated value in planning and facilitations skills. The goal is for the family to work better together because if they can’t the whole organization is at stake. If you own a business, you know that’s too much to risk.

*I am a family business coach, here in Bend. If you run a family business, let’s connect, I’d like to help. I can be reached at: Angelika@anglelikaolsen.com or angelikaolsen.com or connect with me at linkedin/in/AngelikaOlsen*

[angelikaolsen.com](http://angelikaolsen.com)

## Seven Steps to Success Meetings

1. Purpose of Meeting to determine what kind of meeting
2. Intended Meeting Outcome — Uncover & Examine Problems, Find a Solution — Know the ideal goal and where each cutoff is if you don’t get there. This requires agility and nimbleness.
  - Family Business Meeting — focusing on the business of the business
    - Management Issues
    - Sales
    - Profit and Loss Statement
  - Business Family Meeting — focusing on the business of the family
    - Succession
    - Connecting and relationship building
    - Family Events
    - Wealth related issues
    - Health Related issues
    - Alignment
3. Name, Place and Time
  - Descriptive Name
  - Atmosphere to Purpose, Length to Agenda
4. Pre-Work
  - Questions to be answered in advance
  - Include detailed requirements for response
  - Due date
  - Number of words
5. Host The Meeting
  - Warm Welcome
  - Explain Process
  - Rules Around
  - Set Up to Engagement
  - Ask Open Ended Questions, Encourage Dialogue
6. For Benefit of Attendees
  - Not Control Outcome
7. Establish What Is Next



# 2021 Meeting Guide

▶ CONTINUED FROM PAGE 14

## Facilities with Conference Space *(Listed Alphabetically)*

*Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Sleeping Rooms	Meeting Rooms	Meeting Room Capacity	Exhibit Space Sq. Feet	Meeting Room Rate	Catering	Sales Director
Hilton Garden Inn 425 SW Bluff Dr., Bend, OR 97702	541-617-6111	541-617-6112	www.bend.hgi.com rosa.mcculley@hilton.com	Rosa McCulley	30	2004	96	3	140	1,820	Varies	Some	Rosa McCulley
Holiday Inn Express 20615 Grandview Dr., Bend, OR 97701	541-317-8500	541-317-8555	ihg.com	N/A	30	2000	99	0	75	790	N/A	No	N/A
Hong Kong Restaurant 530 SE Third St., Bend, OR 97701	541-389-8880	541-389-8877	www.hkrestraurantbend.com	Lillian Chu	10	1976	0	1	50	0	N/A	Yes	Lillian Chu
House on Metolius NE980, PO Box 100 Camp Sherman, OR 97730	541-595-6620	N/A	www.metolius.com house@metolius.com	Rachel Gonzalez	6	2012	8 in house (ad- ditional rooms in cabins)	1	75-100	75-100	\$3,150 per night plus tax (additional cabins available if needed)	No	Rachel Gonzalez
Inn at Cross Keys Station 66 NW Cedar St., Madras, OR 97741	541-475-5800	541-475-5801	www.innatcrosskeysstation.com theinnatcrosskeysstation@gmail.com.com	Court Priday	20	2008	72	2	180	5,000	Call first	Call first	Court Priday
Juniper Golf Course 1938 SW Elkhorn Ave., Redmond, OR 97756	541-548-8198	541-548-0808	www.playjuniper.com rmalone@playjuniper.com	Rob Malone	35	1952	0	1	200	2,700	Call for rates	Yes	Jena Stricklan
Lake Creek Lodge 13375 SW Forest Service Rd., #1419, Camp Sherman, OR 97730	541-588-2150	N/A	lakecreeklodge.com stay@lakecreeklodge.com	Customer Service	10	1935	21 Cabins	2	Up to 150 people	400	Call for information	Yes	Customer Service
Larkspur Community Center - Marcoulier Event Room 1600 SE Reed Market Rd., Bend, OR 97702	541-706-6149	541-388-5429	www.bendparksandrec.org facilityrentals@bendparksandrec.org	Customer Service	0	2001	0	1	250	3,500	Varies	No	N/A
LOGE Entrada 19221 SW Century Dr., Bend, OR 97702	541-382-4080	N/A	www.logecamps.com/bend-or entrada@logecamps.com	Kim Irving	15	2018	79	1	25	500	\$250	No	Kim Irving
McMenamins Old St. Francis School 700 NW Bond St. Bend, OR 97701	541-330-8569	N/A	www.mcmenamins.com salesbend@mcmenamins.com	Mandy Trulsen, Sarah Nielsen	85	2004	61	2	100	2 spaces (800 sq. ft.) (1,250 sq. ft.)	Call for info, see website	Yes	Sarah Nielsen
Meadow Lakes Restaurant 300 SW Meadow Lakes Dr., Prineville, OR 97754	541-447-7640	541-447-7831	www.meadowlakesgc.com tjames@cityofprineville.com	Tawna James	20	1993	0	1	150	3,000	Call for information	Yes	Tawna James
Mount Bachelor Village Resort & Event Center 19717 Mt. Bachelor Dr., Bend, OR 97702	541-389-5900	541-388-7820	www.mtbachelorvillage.com wendy@mtbachelorvillage.com	Wendy Puller	35	1999	120	5	210	5,400	Call for information	Yes	Wendy Puller
NINETEEN at Awbrey Glen 2500 NW Awbrey Glen Dr., Bend, OR 97703	541-317-2885	N/A	www.awbreyglen.com mikeb@awbreyglen.com	Mike Butler	50	1993	0	1	60	1,000	Varies, \$500- \$1500	Yes	Mike Butler
Pine Forest Grange 63214 Boyd Acres Rd., , Bend, OR 97701	541-330-5557	N/A	www.pineforestgrange.org	Marial Gertz	0	1920	N/A	1	150	3,000	\$50/hour	Yes-outside catering.	N/A
Pine Ridge Inn Hotel & Suites 1200 SW Mt. Bachelor Dr., Bend, OR 97702	541-389-6137	541-385-5669	www.pineridgeinn.com frontdesk@pineridgeinn.com	Todd Wisniewski	13	1982	20	1	20	400	Call for information	Yes	Maryanne Leyen
Pronghorn Resort 65600 Pronghorn Club Dr., Bend, OR 97701	541-693-5300	N/A	www.pronghornresort.com info@pronghornresort.com	Kori Kineshanko	250	2004	150	7	4-125	250-2,146 sq. ft.	Call for rates.	Yes	Kori Kineshanko
Red Lion Inn & Suites Deschutes Bend 15 NE Butler Market Rd., Bend, OR 97701	541-388-4114	541-389-3261	www.redlioninnbendor.com	Luke Johnson	20	1992	99	1	20	460	Please call.	No	Luke Johnson
Red Lion Inn - Bend 1415 NE Third St., Bend, OR 97701	541-382-7011	541-382-7934	www.redlion.com sales@redlion.com	Thomas Hinrichs	20	1972	75	3	60	2,000	\$75-\$300	Yes - outside catering	Thomas Hinrichs
River Run Lodge 1730 Blue Heron Dr. - Eagle Crest Resort Redmond, OR 97756	541-504-4501	N/A	www.riverrlodge.com info@riverrlodge.com	Emily Dunn, Zach Dunn	2	2005	0	3	235-Wedding & Event venue	0	Varies	Open Vendor Policy	Emily Dunn, Zach Dunn
Riverhouse on the Deschutes 2850 Rippling River Ct., Bend, OR 97703	541-617-7278	541-389-0781	www.riverhouse.com	Eric Trachsel	200	1974	221	18	2,025	36,000	Call for information	On-Site	N/A
Seventh Mountain Resort 18575 SW Century Dr., Bend, OR 97702	541-382-8711	541-382-3517	www.seventhmountain.com info@extraholidays.com	Sharron Stewart	150	1971	190	11	400	5,500	\$150-\$5,000	Yes	Sharron Stewart
Shilo Inn Suites Hotel 3105 OB Riley Rd., Bend, OR 97703	541-389-9600	541-382-4310	www.shiloins.com bend@shiloins.com	Wes Rathbun	25	1993	152	6	5 to 200	1,045 - 2,040	\$125-\$400	Yes	Wes Rathbun
Sisters Saloon & Grill 190 E Cascade St., Sisters, OR 97759	541-549-7427	541-549-9266	www.sisterssaloon.net sistershotel@gmail.com	Aaron	25	1985	0	5	Jun-50	N/A	\$100 w/ meal purchase	Yes	Julie Furnas
Sleep Inn & Suites of Redmond 1847 N Hwy. 97, Redmond, OR 97756	541-504-1500	541-504-1511	www.choicetohotels.com gm.or188@choicetohotels.com	Eric Groom	40	2008	72	4	250	3,500	Varies, please call	Yes	Eric Groom
Sunriver Resort 17600 Center Dr., PO Box 3609 Sunriver, OR 97707	855-420-8206	541-593-2742	www.sunriver-resort.com info@sunriver-resort.com	Lindsay Borkowski	800	1968	541	16	10-650	44,600 (Total)	Call for information	Yes	Lindsey Borkowski
Super 8 Motel (Redmond) 3629 SW 21st Place, Redmond, OR 97756	541-548-8881	541-504-8318	www.wyndhamhotels.com/super-8	Jennifer Taylor	8	0	85	1	32	475	\$90	No	Jenner Taylor
Super 8 Motel - Bend 1275 S Hwy. 97, Bend, OR 97702	541-388-6888	541-389-9056	www.wyndhamhotels.com/super-8	Harp Chahal	12	1980	80	1	20	216	\$35-\$75	No	Harp Chahal
Tetherow Event Pavilion 61240 Skyline Ranch Rd. Bend, OR 97702	541-388-2582	N/A	www.tetherow.com events@tetherow.com	Anne Varga	80	2016	50 rooms, 40 vacation rentals	6	Varies	4,746 sq. ft.	Varies	Yes	Anne Varga
The Environmental Center 16 NW Kansas Ave. Bend, OR 97703	541-385-6908 x 10	N/A	www.envirocenter.org marianne@envirocenter.org	Marianne Pyott	15	1989	0	2	15 & 65	325 & 1,016	\$50-\$300	No, but you can bring your own food or hire a caterer	Marianne Pyott
The Haven 1001 SW Disk Dr., Ste. 250 Bend, OR 97702	541-323-9675	N/A	www.worklifehaven.com info@worklifehaven.com	Tiffany White, Carrie Douglass	4	2019	N/A	3	12 & 20 (rooms); 120 (event)	5,000 sq. ft. event rental	Boardrooms \$100/hr, \$600/day	Client determines	Tiffany White
The Oxford Hotel 10 NW Minnesota Ave., Ste. 120 Bend, OR 97703	541-382-8436	541-382-8437	www.oxfordhotelbend.com samuelj@oxfordhotelbend.com	Samuel Johnson	65	2010	59	4	14-175	425-2,100	Varies	Yes	Stephanie McNeil
The Suttle Lodge & Boathouse 13300 Hwy. 20, Sisters, OR 97759	541-638-7001	N/A	www.thesuttlelodge.com info@thesuttlelodge.com	Alana Kambury	30	2015	11 plus 14 cabins	2	25	5,000	Call	Yes	Alana Kambury
Tim Gardling's Jackalope Grill 750 NW Lava Rd., Ste. 139, Bend, OR 97701	541-318-8435	N/A	www.jackalopegrill.com kgarling@bendbroadband.com	Tim & Kathy Gardling	18	2005	0	1	54	N/A	Call for information	Yes	Tim & Kathy Gardling
TownePlace Suites by Marriott 755 SW 13th Place, Bend, OR 97702	541-382-5006	541-382-1919	www.marriott.com/rdmts	Raul Ainardi	20	2007	71	1	52	925	Varies	No	Ashley Mitchell
Tumalo Feed Company 64619 W Hwy. 20, Bend, OR 97703	541-382-2202	541-385-1786	www.tumalofeedcompany.com	Mitch & Jen Thisius	0	1991	0	1	55	9,600	N/A	Yes	Mitch Thisius
Widgi Creek Golf Club 18707 SW Century Dr., Bend, OR 97702	541-382-4449	541-385-7094	www.widgi.com brad@widgi.com	Brad Hudspeth	40	1991	0	2	200	3,000	Varies	Yes	Brad Hudspeth
Worthy Brewing Company 495 NE Bellevue Dr., Bend, OR 97701	541-639-4776	N/A	www.worthybrewing.com events@worthybrewing.com	Robert Cammelletti	100	2013	N/A	1	Vaires, please call	N/A	Contact for rates	Onsite catering	Sarah Coursey

## Bed & Breakfasts *(Listed Alphabetically)*

*Due to COVID-19 restrictions, location may have specific protocols in place. Please contact for details.*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Rooms	Room Rates
Mill Inn 642 NW Colorado Ave. Bend, OR 97703	541-389-9198	N/A	www.millinn.com innkeeper@millinn.com	Zane Littrell	4	2004	10	\$100 - \$170. Price includes multi- course breakfast.

**CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email [cbn@cascadebusnews.com](mailto:cbn@cascadebusnews.com).**



Tourism & Gatherings

Continued from page 1

home to Oregon’s largest convention center east of the Cascades. “Last week, we received more RFP’s (requests for proposals) than we had in the previous three weeks combined. People are excited about getting together for in-person meetings after having to meet virtually for the last two years.”

After experiencing significant cancellations over the past two years, Trachsel says, “Thankfully, our spring and summer on paper should produce revenues that exceed 2019 levels.” The primary focus for the Riverhouse — which has more than 41,000 square feet of indoor and outdoor meeting and event space and can accommodate groups of five to 1,600 guests — is making sure the team has the staff needed to meet the demand they are now seeing, he says.

Kevney Dugan, president & CEO of Visit Bend, says that the most significant evolution his team has experienced over the past two years has been to establish ways to reinvest in Bend as both a destination and a community. “We’ve worked hard to ensure the landmarks, attractions and wild places bringing visitors to the area remain protected and preserved,” he says. “This focus ultimately formed the



A RECENT EQUESTRIAN EVENT HELD AT THE DESCHUTES COUNTY FAIR & EXPO CENTER | PHOTO COURTESY OF DESCHUTES COUNTY FAIR & EXPO CENTER

Bend Sustainability Fund, which reinvests room tax dollars into tourism-related facilities that drive existing demand or create new demand for the destination.”

Visit Bend has launched a new marketing effort focused on group sales to ensure meeting planners know that Central Oregon has the resources and options they are seeking, says Dugan. “This effort has already begun to drive new RFPs flowing into the community, and we can share these requests with stakeholders interested in hosting meetings and conventions.” He adds, “We expect to see a strong rebound when it comes to meetings and gatherings as restrictions are lifted and we move into the endemic phase of COVID.”

Geoff Hinds, director of Deschutes County Fair & Expo Center, says that WinterFest, an all-facility event that was held at the Expo Center over President’s Day weekend last month, served as the kickoff for what is shaping up to be a very busy season. “Events are going well. We have a number of events we’ve already hosted, and more on the horizon,” he says. A Monster Truck Show was held at the Expo Center at the end of February, and March brings the Central Oregon Sportmen’s Show; then the Future Farmers of America annual convention, followed by the High Desert Stampede Rodeo. “And we have added the inaugural Central Oregon Agricultural Show. We have three busy weekends back-to-back in March.” He adds, “In addition, we have some exciting events coming up, including the Oregon Off Road Rally in May, and a brand-new event called Overland Expo PNW, the largest adventure travel expo in the nation. There are a lot of cool new things coming.”

Hinds says the Expo Center is on the rebound, and the staff is starting to be able to produce more and more events, including a return to the facility’s historical events as well as the addition of new ones. “While we were able to produce some really successful events in 2021, we are excited to be able to add even more activities in 2022 and beyond.”

As of this month, Hinds says the calendar reflects that the bulk of the large events traditionally held at the Expo Center have returned for 2022. “We do still have some that we were planning to bring in 2020 and 2021 on the horizon, but they aren’t quite ready to come yet.” He adds, “The impacts are lessened, and we are able to regain our footing, but we aren’t quite at 100 percent yet.” For fiscal 2022, so far, Hinds says there



TOURISM IS PICKING UP IN CENTRAL OREGON, WITH THE EXPECTATION OF A BUSY SUMMER AHEAD | PHOTO COURTESY OF VISIT BEND



A US BANK GATHERING HELD AT THE RIVERHOUSE CONVENTION CENTER IN BEND | PHOTOS COURTESY OF RIVERHOUSE CONVENTION CENTER

have been 37 unique events between July 1, 2021 and February 2022 that had to be canceled or rescheduled. “But that has pretty much ended. Last month was the first month that we didn’t have events that were cancelled and rescheduled.”

At a joint breakfast hosted by the La Pine and Sunriver Area chambers of commerce held in Sunriver last month, Damon Runberg, Central Oregon regional economist with the Oregon Employment Department, said, “There are tons of people coming to Central Oregon and spending money on tourism. But the money is being spent on different things; there is less restaurant spending, and more hiking.” In his first live event presentation in two years following 67 Zoom presentations, Runberg said the unfortunate news is that labor struggles continue to affect tourism here. “People say there has been a ‘great resignation.’ But I say it’s a ‘great re-shuffle.’” Workers are leaving one job to take another one that offers higher pay and better benefits, he said. “Why would someone take a seasonal restaurant job with no benefits when they can get a great job somewhere else?” Some of this labor crunch that is affecting the hospitality industry here was “baked into Central Oregon’s present and future long before COVID,” Runberg said. “Boomers are now hitting peak retirement age, and they are a big part of our work force. We knew this was going to happen. COVID just exacerbated an issue that already existed.” A possible solution to staffing for hospitality jobs, he says, could be to tap into the youth labor market.

Element Bend, an extended-stay hotel that opened in February 2021 and has a 926-square-foot event space, got off to a sluggish start according to Sales Coordinator Denise Mercer, but bookings have increased dramatically recently. “It’s been a slow start, for sure. Winter was pretty slow, but I feel like this week,



GATHERINGS ARE HAPPENING AGAIN AT THE RIVERHOUSE CONVENTION CENTER

the inquiries are going through the roof. People are ready to get back to some semblance of normalcy,” she says. In mid-February, she says they began getting “tons of inquiries, which is a good feeling.” She continues, “People are so ready to get back out there in any capacity. They are tired of working remotely; they just want to get out and meet their colleagues in person rather than on Zoom calls.”

During the pandemic, Element Bend stayed busier than it might have because they housed essential workers, Mercer says. “No one wants to take advantage of a pandemic or global crisis, but we are fortunate to be an extended-stay hotel, and the host hotel for the National Guard that was deployed here. We also had a large number of traveling nurses, so it’s kept us fuller than some other hotels. We have been able to help these essential workers.”

The event space has also been utilized by locals during the pandemic, she says. “This past year, we have had a lot of community support. We have been able to offer *The Bulletin* Room, our meeting space, for small community meetings. That has been nice, even though we haven’t had many conventions and conferences coming in from out of town. But local companies, with five to ten people, have come in and held meetings where they can spread out and be COVID safe.”

That trend seems to be shifting now though, she says. “Right now, most of the calls I am receiving are just inquiries, but the bookings are beginning to come in.” The hotel now has blocks of rooms booked for wedding parties this summer, she says, and it was sold out for last month’s President’s Day weekend. “I feel like it’s a positive sign that everyone is ready to get out there. Room bookings are picking up dramatically, mostly with tourists.”

Hinds agrees that everyone is ready to get out and have fun. “We are excited to be getting back to a new level of normalcy, and our community is, too,” he says. “But we continue to make sure everything is done safely and responsibly, with the understanding that while we are through the most trying times of the pandemic, public health is, and remains, an important focus.”

[riverhouse.com](http://riverhouse.com) • [visitbend.com](http://visitbend.com) • [expo.deschutes.org](http://expo.deschutes.org)  
[marriott.com/hotels/travel/rdmel-element-bend](http://marriott.com/hotels/travel/rdmel-element-bend)



# 2021 Meeting Guide

## Event & Meeting Planners *(Listed Alphabetically)*

*Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services	Equipment
AE Creative 827 SE Business Way, Ste. M Bend, OR 97702	541-285-3678	N/A	www.ae-creative.com hello@ae-creative.com	Abby Elvebak	1	2014	Event planning & design, weddings, elopements, gatherings, paper goods & decor rentals.	Custom installations, signage, display accessories & decor.
C3 Events, LLC PO Box 459 Bend, OR 97709	N/A	N/A	www.c3events.com	Cameron Clark	4	1990	Event design. Consulting. Promotions. Long-time founder/producer of several art festivals, a film series, two concert series, a world & performing arts series, a zoo concert series, collegiate arts programming & a variety of events. Curating arts events in Central Oregon for 30 years, currently producing farmers market & executive producing two concert series.	N/A
Ceylon Blu Bend, OR	707-337-5008	N/A	www.ceylonblu.com elysebre.ceylonblu@gmail.com	Elyse Edwards	1	2011	Serving brides for over seven years, from weddings, family reunions to conferences.	N/A
DiamondStone Guest Lodges 16693 Sprague Loop South of Sunriver, OR 97739	541-536-6263	N/A	www.diamondstone.com diamond@diamondstone.com	Doug or Gloria Watt	4	1992	Rural 3,800 sq. ft. Homestead Lodge on 1.5 acres may be used for indoor (4 seasons) or outdoor (summer/fall) events like small weddings, anniversaries, family reunions, business conferences, etc. Call to discuss. Mini-resort offers overnight lodging, vacation packages & unique motorcycle rentals.	Unique motorcycle rentals of many makes, 10' Drop Down Screen for presentations.
Events by Mint 63040 Lower Meadow Dr., Ste. 100 Bend, OR 97701	541-318-7400	N/A	www.eventsbymint.com info@eventsbymint.com	Kerry Bergler	5	2005	Event planning & design for weddings, corporate events & private parties.	Call for information.
Incredible Events 20780 High Desert Lane, Ste. 4 Bend, OR 97701	541-317-0450	N/A	www.incredible-events.com Info@Incredible-Events.com	Don Chick	5	1999	Party & wedding equipment rentals & retail party supplies.	Canopies, tables, chairs, dance floors, stages & decor.
KKB Events Bend, OR 97703	503-709-2092	N/A	www.kkbevents.com kristin.betschart@kkbevents.com	Kristin Betschart	1	2017	Manages meetings, events & experiences, large & small, by focusing on the details, being connected in the industry & staying current with new ideas & technologies. Overall logistics planning, venue site selection & contracting, hotel coordination, transportation, custom tours & activities, design & dA©cor, dine arounds, entertainment, giveaways, promotional items & more.	N/A
Savvy Casino Events 3093 NE Quiet Canyon Dr. Bend, OR 97701	541-389-5120	N/A	www.savvycasinoevents.com info@savvycasinoevents.com	Betsy Evans	3	2003	Casino parties large or small. Private in-home parties for birthdays, anniversaries, family reunions, company parties at your office, large corporate events & fundraisers.	Call for information
The Indigo Bride Bend, OR 97701	559-593-3375	N/A	theindigobride.com engage@theindigobride.com	Bree Denman	5	2017	Full-service wedding planning, partial planning & day-of coordination for the Central Oregon area.	None.
Wanderlust Tours 61535 S Hwy. 97, Ste. 13 Bend, OR 97702	541-389-8359	N/A	www.wanderlusttours.com info@wanderlusttours.com	Dave Nissen	10	1993	Corporate groups, custom events, family reunions & weddings. Guided canoeing, kayaking, snowshoeing, moonlight tours, volcano tours, cave tours, outdoor dinners, bonfire events, brewery, cidery & distillery tours. GPS Eco-Challenges, team building & event planning.	N/A
West Coast Event Productions 63064 NE 18th St., Ste. 102 Bend, OR 97701	541-330-0300	541-330-0320	www.wcep.com Kezia.steinmetz@wcep.com	Kezia Steinmetz	3	1985	Event rentals, special effects, weddings, dA©cor, customized props.	Tables, chairs, audio-visual, tents, lounge furniture, staging, flooring, props, theme events, flatware, glassware, pipe & drape, meeting/conference equipment, china, linens & chair covers.

## Transportation Companies *(Listed Alphabetically)*

*Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Service Area	Services
Bend Bus Station 334 NE Hawthorne Ave. Bend, OR 97701	541-923-1732	N/A	www.greyhound.com	Daniel Tovar	1	1988	Oregon state with connections to nationwide Greyhound.	Bus transportation.
Bend Cab Company Bend, OR 97701	541-389-8090	541-382-9486	www.bendcab.com bendtaxi@bendbroadband.com	Ben Nichols	20	1995	Central Oregon	Taxi service throughout Central Oregon.
Bend Town Cars PO Box 2217 Bend, OR 97709	541-639-7503	N/A	www.bendtowncars.com bendtowncars@gmail.com	Sher Todd	3	2013	Central Oregon	Out of town service, airport shuttle, brewery tours, weddings, events, bachelor & bachelorette parties, business & corporate travel.
Berg Air, LLC 2028 NW Berg Dr., Madras, OR 97741	541-475-4899	541-475-4603	www.bergair.com bergairllc@yahoo.com	Rob Berg	4	2006	Western U.S.	Flight school & maintenance shop, aerobatics training & FAA designated pilot examinations.
Cascade Couriers Bend, OR 97701	541-389-9369	N/A	www.cascadecouriers.com cascadecouriers@gmail.com	Daniel Brewster	2	2007	Bend	Sustainable delivery services.
Cascade Towncar Service 20020 Chaney Rd. Bend, OR 97701	541-385-9382	866-402-0583	www.cascadetowncar.com sales@cascadetowncar.com	Kent Hicks	8	2001	Central Oregon	Private car service for Central Oregon including private transportation to & from airports, resorts, door-to-door pickups, touring, ground transportation to locations throughout Oregon or for any occasion when you would rather not drive.
Cascades East Transit (CET) 334 NE Hawthorne Ave. Bend, OR 97701	541-699-4094	541-548-9548	www.cascadeeasttransit.com abreault@coic.org	Andrea Breault	16	1985	Central Oregon	Community Connector shuttles travel between Central Oregon cities Monday-Friday. Fixed-route bus service within Bend Monday-Saturday. Dial-a-Ride service offers curb to curb transportation & more.
Central Oregon Breeze 334 NE Hawthorne Station Mailing: 28590 Walker Rd, Bend, OR 97701	800-847-0157	541-389-2518	www.cobreeze.com info@cobreeze.com	Nita Jordan, Joseph Widner	18	1985	Bend to Portland & charters	Daily to Portland area: Portland airport, Amtrak & Max. Charters & tours available.
Checker Cab Central Oregon 1900 NE Third St., Ste. 106-292 Bend, OR 97701	541-390-1176	541-382-7396	www.taxi-cab-oregon.com	Cannon Braatz	20	2009	Central Oregon	Taxi service.
City of Prineville Railway 3840 NW Bus Evans Rd. Prineville, OR 97754	541-447-6251	541-416-9416	www.cityofprinevillerailway.com mwiederholt@cityofprinevillerailway.com	Matt Wiederholt	78	1916	Nationwide	Full service railroad w/ connections to Burlington Northern & Union Pacific. Customer oriented short line railroad operating between Prineville & Prineville Junction. Also operates Prineville Freight Depot, the regions premier Transload & Warehousing operation.
Classic Limousine Service Bend, OR 97703	541-410-8916	N/A	www.bendclassiclimo.com	Steve Cornelius	1	2009	Central Oregon	1939 Cadillac 7 passenger limo, 8 passenger 1991 limo.
Commute Options 50 SW Bond St., Ste. 4 Bend, OR 97702	541-668-6138	N/A	www.commuteoptions.org brian@commuteoptions.org	Brian Potwin	4	1991	Central Oregon	Commute Options increases access to transportation options across Oregon. We envision communities using safe, convenient & reliable transportation options that result in healthier individuals, a cleaner environment & a stronger economy.
Country Cab Prineville, OR	541-416-8400	541-382-7396	www.taxi-cab-oregon.com	Cannon Braatz	2	2000	Prineville & Madras	Taxi service.
Destination Transportation, LLC Bend, OR 97701	808-457-8697	N/A	www.destinationtransportation.com info@destinationtransportation.com	N/A	5	2007	Central Oregon & Portland airport.	Airport shuttle, limousine service, private car service, brewery tours, corporate travel, passenger van.
Exquisite Limousine Service LLC Bend, OR 97701	541-382-2977	N/A	www.exquisitelimooregon.com info@exquisitelimooregon.com	Cheri Kissell	1	2002	Central Oregon	Limousine service with an eight-passenger Lincoln Town car, 14-passenger Lincoln Navigator & a 14-passenger Cadillac Escalade.
Fish's Shuttle Service Inc. 1750 SW Culver Hwy., Madras, OR 97741	541-475-3129	N/A	N/A	Heather Elder, Susan Surgeon	5	1981	Central Oregon	Shuttle service for outdoor excursions. Licensed & bonded, river rafters & fishing.
HD Courier PO Box 281 Redmond, OR 97756	541-771-4327	N/A	www.hdcourier.com chris.miller@hdcourier.com	Chris Miller	45	2010	Central Oregon, Portland, Eugene/Springfield, with on-demand service to the rest of Oregon.	Facilities in Bend & Springfield. A full-service logistics provider. Daily routes across the state. Services include pick-up, delivery & /or storage of pharmaceuticals, medical specimens, surgical equipment, office supplies, legal, title, auto parts & more.
Motofantasy Motorcycle Rentals 16693 Sprague Loop South Of Sunriver, OR 97739	541-536-4584	N/A	www.motofantasy.net Motohead1@motofantasy.net	Doug Watt	4	2011	La Pine	Motorcycle destination resort, bike rentals of many makes, multi-day discounts. Rental/lodging packages. Lodging only.
Redmond Airport Shuttle PO Box 5324, Bend, OR 97708	541-382-1687	541-647-1432	www.redmondairportshuttle.net rdmshtuttle@yahoo.com	Wayne Miles	10	1988	Central Oregon	Shuttle to Redmond Airport. Charter services available. Door to door service anywhere in Oregon.
Redmond Taxi 2790 SW 23rd Ave., Redmond, OR 97756	888-664-8449	541-548-7282	www.taxi-cab-oregon.com	Art Miller	9	1994	Central Oregon	Taxi & delivery service. Airport 24 hrs, 7 days a week.

**CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email [cbn@cascadebusnews.com](mailto:cbn@cascadebusnews.com).**



# Hayden Homes Amphitheater

Continued from page 1

likes of country superstars Dierks Bentley and Luke Bryan as well as multiple-Grammy winner John Legend.

The privately-funded construction effort has been built with the help of local companies such as general contractor R&H Construction, and subcontractors like Latham Excavation and Elite Electric, with financing orchestrated through Summit Bank.

Phase two additional upgrades this year include more accessibility features, increased VIP capacity and improved lines of sight for guests, as well as expanded venue area and increased food and beverage options.

The retrofit paved the way for a partnership with the world's leading live entertainment company, Live Nation, as the 20-year-old riverfront music venue switched gears last year after a long-term relationship with previous promoter, Monqui Presents of Portland.

The first phase of construction allowed the venue to attract a wider variety of touring artists, comedians and other performers, with the new stage featuring a significant increase in structural capacity to accommodate the hi-tech demands of today's top performers' live shows in areas such as lighting, rigging and giant video needs.

Certain elements from the original stage were upcycled and re-used, including steel beams and the custom artwork that previously adorned the platform rear. Accessibility enhancements completed include a full Americans with Disabilities Act (ADA) compliant pathway from the ADA gate that spans the entire venue, and screens on stage.

Ongoing improvements include re-grading the venue, new food and beverage options, future walk-through metal detectors and providing passive travel and equivalent seating accessibility for all abilities. In the longer term, plans include the addition of semi-permanent restrooms.

Old Mill District Marketing Director Beau Eastes said, "Having The Foo Fighters or Kenny Chesney or Nine Inch Nails (all appearing this season) at the amphitheater doesn't happen with our old stage and operating procedures.

"Bringing shows like this is exactly why we've spent so much time and energy in upgrading the venue. We had got to a certain point previously with establishing the site as a legitimate option for touring artists but wanted to take things to the next level.

"The first big step was demolishing and right-sizing the stage to convince top-rank bands to stop here versus Portland, boosted by advertising the fact we have some four million visitors a year.



HAYDEN HOMES AMPHITHEATER | PHOTO BY MATTHEW LASALA

Eastes commented, "We would not be able to take a leap of this magnitude without the aid of a committed lead sponsor and a big shout-out goes to Hayden Homes, which has supported music locally since its inception, and is continuing a legacy of amazing home-grown companies supporting and investing in the community.

"Les Schwab has stepped up huge as well as the concert series sponsor. It's very cool to see these two long-time central Oregon companies commit to continuing a world class venue which is the source of much local pride."

Hayden Homes Amphitheater's General Manager Marney Smith added, "We have been thrilled to be able to offer the structural capacity necessary to host all of the amazing artists interested in making Bend a stop on their tour.

"In the past, we've lost interested artists primarily due to stage capacity. Solving that challenge has allowed us the opportunity to provide an even broader and more varied lineup. Coupled with the planned accessibility updates, this furthers our goal to provide the best experience possible for both

Continued on Page 21 ►



PHOTO | BY ROB KERR

"As soon as the facilities were strengthened more artists took notice and now we can attract pretty much anybody. More prominent bands have more lighting, bigger video needs, more trucks and so on and their show requirements are not going to change based on the venue's scope, so the venue needs to accommodate their criteria."

Phase two innovations include expanding the boundaries of the venue, in the Old Mill tradition of providing "generosity of space" while maintaining an 8,000-person capacity, moving gates south to a new fence line and creating a permanent larger entry on the river side of the site.

Of the Live Nation partnership, Eastes added, "They had been looking for an Oregon presence and after we put out a Request for Proposal when the previous contract came up for renewal, Live Nation gave a compelling response and we couldn't be more excited with the arrangement.

"Live Nation is a phenomenal partner and the biggest promoter in the world, and we have been able to tap into their wealth of knowledge as a best-in-industry exponent.

"It is not just stage upgrading but stepping up operating procedures and standards necessary to meet the requirements for a first-class venue. We have already announced over 25 shows this year. Last year we had 25 for half a season and we could be looking at a record-setting number of events this year when all's said and done.

"There is also a multiplier effect for local business, and studies have shown each show contributes around \$1.2 million to the Bend economy, in sectors such as hotels, restaurants and tour operators.

"With the expanded facilities, we can also cater to different tastes and get new genres, including more major country acts. Places like Reno and Spokane have bigger populations but are not getting shows like us, and to have to have a venue like this in the heart of the city is something we can all be proud of.

"We are also grateful to work with outstanding local contractors supporting a community centerpiece."

The venue was renamed Hayden Homes Amphitheater last year in honor of its new title sponsor after two decades as Les Schwab Amphitheater.

## Schwab Continues Concert Support Legacy

by SIMON MATHER — CBN Feature Writer

In 2001, Bill Smith, developer of Bend's historic Old Mill District, named the outdoor, riverfront amphitheater in honor of tire company founder Les Schwab.

Les came from humble beginnings and built his business from one store to hundreds of locations across the western states. He was a dear friend and mentor to Smith and The Les Schwab Amphitheater's name was a tribute to Schwab and his contribution to helping build the Old Mill District.

Although Schwab passed away in 2007, his vision remains at the core of the company's culture, and to honor their founder's legacy, Les Schwab Tire Centers is continuing to support the local community and the Old Mill District by officially becoming the Concert Series sponsor of the newly-named Hayden Homes Amphitheater.

"Central Oregon is where Les Schwab Tire Centers' began, and we are committed to our community," said Chief Marketing Officer Dale Thompson. "We are so pleased to continue engagement with this venue as the marquee sponsor of what is sure to be the most exciting concert lineup to-date."

Among other opportunities, the sponsorship gives the tire company a forum to spotlight local community-service partners that focus on serving the needs of children, families and education.

Les Schwab CEO Jack Cuniff underscored the importance of community involvement.

"We extend our gratitude to Bill Smith — both for building a treasured community asset and for his ongoing appreciation of the impact Les Schwab had on our community," Cuniff said.

More information about Les Schwab's community investments can be found on its website, [leschwabtires.com](https://www.leschwabtires.com).

Several acts in this year's Les Schwab Tires Concert Series lineup at Hayden Homes Amphitheater have been announced, and more are being added. The series runs from early June through mid-October. More information can be found [livenation.com](https://www.livenation.com).

### About Les Schwab Tire Centers

Les Schwab Tire Centers ([leschwab.com](https://www.leschwab.com)) is one of the leading independent tire dealers in the United States, with more than 8,000 employees and 500 locations across Oregon, Washington, Idaho, Montana, California, Nevada, Utah, Colorado, Wyoming and Alaska. In every market, Les Schwab takes pride in staying focused on providing superior value and building customers for life. The first Les Schwab stores were opened in small towns and rural communities with one guiding principle: providing neighbors with high-quality products and unparalleled customer service. This single-minded focus on service continues today and is a driving factor in why the company has ranked #1 in customer satisfaction for Aftermarket Tire Replacement by JD Power two years in a row.

[leschwabtires.com](https://www.leschwabtires.com) • [livenation.com](https://www.livenation.com)



2021 Meeting Guide

Hotels & Motels *(Listed Alphabetically)*

*Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Sleeping Rooms	Meeting Rooms	Meeting Room Capacity	Meeting Exhibit Space	Room Rates	Pets Allowed	Airport Shuttle	Sales Director
Bend Quality Inn 20600 Grandview Dr. Bend, OR 97701	541-318-0848	541-383-7106	www.bendqualityinn.com bendqualityinn@live.com	Dee Sehgal	6	1999	50	0	0	0	\$85-\$159	Yes	No	Dee Sehgal
Bend Riverside Inn & Suites 1565 NW Wall St. Bend, OR 97703	541-389-2363	541-312-3900	www.bendriversideinnandsuites.com	Victoria Garcia	11	1929	70	1	15-20	300	\$85-\$169	Yes	No	N/A
Best Western Newberry Station 16515 Reed Rd. PO Box 2820 La Pine, OR 97739	541-536-5130	541-536-7779	www.bestwestern.com/newber- rystation 38147@hotel.bestwestern.com	Phil Roberts	20	1998	60	1	35	400	\$90-\$180	No	No	Phil Roberts
Best Western Plus Rama Inn 2630 SW 17Th Place Redmond, OR 97756	541-548-8080	541-548-3705	www.redmondramainn.com fd.nird@bhghotels.com	Dennis Grooms	15	1992	73	0	0	0	Available upon request	No	No, but we will cover the taxi expense for guest pick-up & drop-off	Dennis Grooms
Best Western Ponderosa Lodge 500 Hwy. 20 W PO Box 218 Sisters, OR 97759	541-549-1234	541-549-0409	www.bestwesternsisters.com 38103@hotel.bestwestern.com	Anje Waalkes, Ryan Lane	20	1986	76	1	80	1,125	\$80-\$150	Some	No	Ryan Lane & Anje Waalkes
Best Western Prineville Inn 1475 NE Third St. Prineville, OR 97754	541-447-8080	541-447-1011	www.bestwestern.com/prineville 38124@hotel.bestwestern.com	Jen Clark	15	1992	68	1	50	800	\$89-\$150	No	No	Troy Clark
Campfire Hotel 721 NE Third St. Bend, OR 97701	541-382-1515	N/A	www.campfirehotel.com www.campfirehotel.com	Ally Garcia, David Mogg, Jeremy Duncan, Jake Grubb	25	2020	100	0	0	0	Call for Rates	Yes	N/A	Jake Grubb
Comfort Inn & Suites of Bend 62065 SE 27th St. Bend, OR 97701	541-617-9696	541-322-4080	www.comfortinnbend.com comfortinnbend@gmail.com	Timothy Winegar	15	2003	64	1	75	920	\$105- \$185	No	No	Timothy Winegar
Comfort Suites Redmond Airport 2243 SW Yew Ave. Redmond, OR 97756	541-504-8900	541-504-1316	www.comfortsuites.com\hotel\or113 bliskh@bt-hosp.com	Belinda Liskh	20	2002	92	2	25-60	700	\$109 - \$399	Yes	Yes	Belinda Liskh
Country Inn & Suites 1773 NE Third St. Prineville, OR 97754	541-447-7100	541-447-9109	www.countryinns.com/prineville- hotel-or	Customer Service	17	1999	63	2	50	744	\$82-\$112	Yes	No	N/A
DiamondStone Guest Lodges 16693 Sprague Loop South Of Sunriver, OR 97739	541-536-6263	N/A	www.diamondstone.com diamond@diamondstone.com	Doug & Gloria Watt	4	1992	5 units, sleeps 1-17 people	Yes	25 indoor, 100 out- door	1,300 sq. ft. (indoors)	\$150 - \$450	Dogs allowed for fee	Can be arranged; but car is necessary, no public transporta- tion near.	Doug Watt
DoubleTree by Hilton Bend 300 NW Franklin Ave. Bend, OR 97701	541-317-9292	541-317-9090	www.bend.doubletree.com George.rogers@hilton.com	Carla Moore, George Rogers	30	1998	117	3	125-130 total	2,500	Please call	No	Please call.	Carla Moore
Eagle Crest Resort 1522 Cline Falls Rd. Redmond, OR 97756	541-923-2453	541-923-1720	www.eagle-crest.com info@eagle-crest.com	David Campbell	300	1985	175	9	400	11,000	\$89-\$365	Yes	No	David Campbell
Econo Lodge 123 NE Third St. Prineville, OR 97754	541-447-6231	N/A	www.choicehotels.com gm.or140@choicehotel.com	Sunita Chand	3	1971	33	0	0	0	\$40-\$85	Yes	No	Sunita Chand
Econo Lodge 437 NE Third St. Bend, OR 97701	541-382-7711	541-385-0989	www.choicehotels.com gm.or140@choicehotel.com	N/A	5	2004	59	0	0	0	\$39-\$89	Yes	No	N/A
Econo Lodge Inn & Suites Madras Chateau Inn 709 NE Hwy 26 Madras, OR 97741	541-475-4633	541-475-7872	www.choicehotels.com gm.or140@choicehotel.com	N/A	10	2010	99	1	35	1,200	\$49-\$125	Yes	No	N/A
Fairfield Inn & Suites by Marriott 1626 NW Wall St. Bend, OR 97701	800-228-2800	541-318-5332	www.marriott.com/bend	Customer Service	20	2002	80	1	12	0	\$89-\$189	No	No	Ashley Mitchell
FivePine Lodge & Conference Center 1021 Desperado Trail Sisters, OR 97759	866-974-5900	541-549-5200	www.fivepine.com gw@fivepine.com	Greg Willitts	39	2007	44	4	250	9,000	\$149- \$389	Yes, in pet-friend- ly cabins	No	Amanda Pierce
Hilton Garden Inn 425 SW Bluff Dr. Bend, OR 97702	541-617-6111	541-617-6112	www.bend.hgi.com rosa.mcculley@hilton.com	Rosa McCulley	30	2004	96	3	140	2,800	\$119- \$279	No	No	N/A
Holiday Inn Express 20615 Grandview Dr. Bend, OR 97701	541-317-8500	541-317-8555	ihg.com	Customer Service	24	2000	99	1	75	800	\$75-\$150	Yes w/ \$10 fee	No	N/A
Inn at Cross Keys Station 66 NW Cedar St. Madras, OR 97741	541-475-5800	541-475-5801	www.innatcrosskeysstation.com theinnatcrosskeysstation@gmail. com.com	Court Priday	20	2008	72	2	180	5,000	\$70-\$150	Yes	Yes	Court Priday
La Quinta 61200 S Hwy. 97 Bend, OR 97702	541-388-2227	541-388-8820	www.laquinta.com	Vicki Stewart	25	N/A	65	1	30	0	\$65-\$150	Yes	No	Vicki Stewart
LOGE Entrada 19221 SW Century Dr. Bend, OR 97702	541-382-4080	N/A	www.logecamps.com/bend-or entrada@logecamps.com	Linda Apichell	15	2018	79	1	25	500	\$105- \$155	Yes	No	Linda Apichell
McMenamins Old St. Francis School 700 NW Bond St. Bend, OR 97701	541-382-5174	N/A	www.mcmenamins.com salesbend@mcmenamins.com	Mandy Trulsen, Sarah Nielsen	85	2004	61	2	100	2 spaces (800 sq. ft.) (1,250 sq. ft.)	Call for info/ website	Yes	No	Sarah Nielsen
Motel 6 - Bend 201 NE Third St. Bend, OR 97701	541-382-8282	541-388-6833	www.motel6.com	Rocky Patel	5	2000	60	0	0	0	\$59-\$89	Yes	No	Rocky Patel
Motel 6 - Redmond 2247 S Hwy. 97 Redmond, OR 97756	541-923-2100	541-548-2122	www.motel6redmond.com	Jay Patel	12	1998	83	0	0	0	\$45.99- \$85.99	Yes	No	Jay Patel
Mount Bachelor Village Resort & Conference Center 19717 Mt. Bachelor Dr. Bend, OR 97702	541-389-5900	541-388-7820	www.mtbachelorvillage.com wendy@mtbachelorvillage.com	Diane Wilcox, Wendy Puller	35	1972	120	5	160	5,400 sq. ft.	\$169 - \$545	No	Call for details.	Wendy Puller
Pine Ridge Inn Hotel & Suites 1200 SW Mt. Bachelor Dr. Bend, OR 97702	541-389-6137	541-385-5669	www.pineridgeinn.com frontdesk@pineridgeinn.com	Todd Wisniewski	13	1996	20	1	20	400	\$159- \$399	No	No	Matt Williams
Pronghorn Resort 65600 Pronghorn Club Dr. Bend, OR 97701	541-693-5300	N/A	www.pronghornresort.com info@pronghornresort.com	Kori Kineshanko	250	2004	150	7	4-125	250-2,146 sq. ft.	Call for rates.	Yes	Yes	Kori Kineshanko



Hayden Homes Amphitheater

Continued from page 19

our guests and visiting artists.”

“The depth of knowledge and expertise the Live Nation team has brought to the table has also been invaluable. We’ve had the opportunity to work with their experts in every aspect of the live event industry.

“The end result will allow us to continue to provide an even better live experience at the venue and ensures that the amphitheater remains a cultural and music hub connecting artists and fans for years to come.”

Live Nation representative Sherri Sosa, president of Venue Nation U.S., said, “From our first visit, we could feel the heart of the venue and we knew we could help bring even more shows to Bend.

“More shows mean more amazing memories for artists and fans along the river, as well as more jobs and support going back into the local community. Live Nation is excited to add to an already strong team and take the venue to the next level, without changing the spirit of what makes the place great.”

Gary North, Central Oregon Vice President for R&H said, “This has been a really cool, fun project and it has been great to collaborate with Marnie and the



HAYDEN HOMES AMPHITHEATER | PHOTOS BY MATTHEW LASALA



amphitheater, which has been an outstanding customer to work with and has the community’s best interests at heart.

“It is a real feather in the cap for Bend to get bands of the level being announced, and with the ongoing improvements, the overall consumer music experience will continue to get better into the future.”

About the Hayden Homes Amphitheater

The Hayden Homes Amphitheater is an independent, outdoor riverfront amphitheater built in Bend, Oregon’s historic Old Mill District in 2001. Since its first season in 2002, the Amphitheater has hosted more than one million guests at the venue for ticketed and free concerts, brew festivals and races. The Amphitheater has provided Central Oregon with nationally touring shows set against the backdrop of the Cascade Mountains and Deschutes River. According to a Visit Bend Intercept survey, the amphitheater brings in approximately \$1.2 million per concert to Bend’s local economy. The venue currently accommodates 8,000 patrons for concerts and other events, which includes some of the biggest names in entertainment and the second largest brewfest in the Northwest.

About Live Nation Entertainment

Live Nation Entertainment (NYSE: LYV) is the world’s leading live entertainment company comprised of global market leaders: Ticketmaster, Live Nation Concerts and Live Nation Sponsorship. [bendconcerts.com](http://bendconcerts.com) • [livenationentertainment.com](http://livenationentertainment.com)

Caterers (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
Ben & Jerry's 680 SW Powerhouse Dr. Bend, OR 97702	541-312-8115	N/A	<a href="http://benjerry.com/bend">benjerry.com/bend</a> <a href="mailto:benjerrybend@gmail.com">benjerrybend@gmail.com</a>	Boo Rigney	7	2000	Catered sundae parties for all occasions inc. office, wedding & birthday parties. Custom ice cream cakes & wedding cakes. Scooping ice cream & smoothies from the cart at outside events.
Bleu Bite Catering 63060 Nels Anderson Rd. Bend, OR 97703	541-388-1104	N/A	<a href="http://www.bleubitecatering.com">www.bleubitecatering.com</a> <a href="mailto:info@bleubitecatering.com">info@bleubitecatering.com</a>	Cerstin Cheatham, Janie Thornton	12	2000	Full service, off-site, contemporary catering, from corporate luncheons to weddings.
Bowtie Catering Co. 61147 S Hwy. 97 Bend, OR 97702	541-241-8711	N/A	<a href="http://www.bowtiecateringbend.com">www.bowtiecateringbend.com</a> <a href="mailto:bowtiecateringbend@gmail.com">bowtiecateringbend@gmail.com</a>	Sanda Costello, Gene Soto	6	2014	Customized, personalized menu that fits clients individual needs, featuring recognizable gourmet food with fresh, locally sourced products, executing a delicious cuisine with a high quality presentation & service.
Breck Morgan Catering 62605 Waugh Rd. Bend, OR 97701	541-977-7902	N/A	<a href="mailto:bmcaterer@aol.com">bmcaterer@aol.com</a>	Breck Morgan	1	1993	Supporting National Guard, Law enforcement & regional fire agencies. We have three mobile catering units that allow us operational mobility. We can support large off premise events, studio & movie sets. Our units are also available for rent.
Chan's of Bend Inc 1005 SE Third St. Bend, OR 97702	541-389-1725	N/A	<a href="http://www.chanschinese.com">www.chanschinese.com</a> <a href="mailto:ziyanzhang18@gmail.com">ziyanzhang18@gmail.com</a>	Yan Zhang	20	2012	Large banquets.
Country Catering 900 SE Wilson, Unit B Bend, OR 97702	541-383-5014	541-383-3851	<a href="http://www.bendcatering.com">www.bendcatering.com</a> <a href="mailto:cody@bendcatering.com">cody@bendcatering.com</a>	Cody Serbus	8	1992	Central Oregon's premiere caterer. Authentic ranch style BBQ, specializing in a variety of events. Home of the Famous Tri-Tip sandwich.
Jackalope Grill 750 NW Lava Rd., Ste. 139 Bend, OR 97701	541-318-8435	N/A	<a href="http://www.jackalopegrill.com">www.jackalopegrill.com</a>	Tim & Kathy Garling	18	2005	Upscale. All types of events on & off-site catering.
Joolz 916 NW Wall St. Bend, OR 97703	541-388-5094	N/A	<a href="http://www.joolzbend.com">www.joolzbend.com</a> <a href="mailto:bendjoolz@gmail.com">bendjoolz@gmail.com</a>	Juli Handan	10	2009	Where the middle east meets the wild west. Full-service dinner & bar, catering & private dining room.
McKay Cottage Restaurant 62910 OB Riley Rd. Bend, OR 97703	541-383-2697	541-383-8022	<a href="http://www.themckaycottage.com">www.themckaycottage.com</a> <a href="mailto:pam@themckaycottage.com">pam@themckaycottage.com</a>	Pam Morgan	35	2006	Full-service catering including beer & wine, full-service restaurant.
Sandwich Factory & Landmark Catering 277 NE Court St. Prineville, OR 97754	541-447-4429	541-447-2910	<a href="mailto:cpentrack@hotmail.com">cpentrack@hotmail.com</a>	Woody Stevens, Celena Pentrack	9	1978	Full-service caterer for all occasions. Breakfast, lunch & dinner. Dine in or take out.
Sunriver Resort 17600 Center Dr. PO Box 3609 Sunriver, OR 97707	855-420-8206	541-593-2742	<a href="http://www.sunriver-resort.com">www.sunriver-resort.com</a> <a href="mailto:info@sunriver-resort.com">info@sunriver-resort.com</a>	Lindsay Borkowski	800	1968	Full service on & off-premise catering, including weddings.
Tate & Tate Catering LLC 1205 SW Indian Ave. Redmond, OR 97756	541-548-2512	N/A	<a href="http://www.tateandtatecatering.com">www.tateandtatecatering.com</a> <a href="mailto:info@tateandtatecatering.com">info@tateandtatecatering.com</a>	Kelley Mears-Wolverton	20	2020	Full service off-premise catering for business, home, weddings, special events & holidays. Prepared meals, meal delivery & retail grab-n-go meals.
Trail's End Barbecue Co. PO Box 1256 Sisters, OR 97759	541-410-5674	N/A	<a href="http://www.trailsendbbq.com">www.trailsendbbq.com</a> <a href="mailto:trailsendbbq@q.com">trailsendbbq@q.com</a>	Carl Perry	8	2000	Full-service catering, weddings to picnics to company events â€” featuring authentic pit-smoked barbecue.

CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email [cbn@cascadebusnews.com](mailto:cbn@cascadebusnews.com).



► CONTINUED FROM PAGE 20

Hotels & Motels *(Listed Alphabetically)*

*Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Sleeping Rooms	Meeting Rooms	Meeting Room Capacity	Meeting Exhibit Space	Room Rates	Pets Allowed	Airport Shuttle	Sales Director
Quality Inn-Madras 12 SW Fourth St. Madras, OR 97741	541-475-6141	541-475-2982	www.choicehotels.com themadrasinn@gmail.com	Clifford Reynolds	10	1976	46	0	N/A	N/A	\$69-\$129	Yes w/ fee	Yes, w/ notice from Madras Airport.	Clifford Reynolds
Rainbow Motel 154 NE Franklin Ave. Bend, OR 97701	541-382-1821	541-385-7758	www.rainbowmoteloregon.com Arpitapatel14@gmail.com	Panna Patel	3	1990	50	0	0	0	\$40-\$95	No	No	Panna Patel
Red Lion Inn & Suites Bend 1415 NE Third St. Bend, OR 97701	541-382-7011	541-382-7934	www.redlion.com/m/bend	Suzanne Heise	20	1972	75	3	60	0	\$89-\$199	Yes	No	Suzanne Heise
Redmond Inn 1545 S Hwy. 97 Redmond, OR 97756	541-548-1091	541-548-0415	www.redmondinn.net	Manny Patel	4	N/A	46	0	0	0	\$39-\$100	Yes	Yes	Manny Patel
Riverhouse on the Deschutes 3075 N Business Hwy. 97 Bend, OR 97701	541-389-3111	541-389-0870	www.riverhouse.com	Eric Trachsel	200	1974	220	18	2,025	36,000	\$109-\$315	Yes	Arranged	Eric Trachsel
Seventh Mountain Resort 18575 SW Century Dr. Bend, OR 97702	541-382-8711	541-382-3517	www.seventhmountain.com info@extraholidays.com	Jim Kinney	150	1971	190	11	400	5,500	\$150-\$5,000	No	No	Vanessa Berning
Shilo Inn Suites Hotel 3105 OB Riley Rd. Bend, OR 97701	541-389-9600	541-382-4310	www.shiloinns.com bend@shiloinns.com	Wes Rathbun	25	1993	152	6	5 to 200	1,045 - 2,040	\$89-\$500	Yes	No	Wes Rathbun
Sisters Bunkhouse 114 N Oak St. Sisters, Oregon 97759	541-588-6122	N/A	www.sistersbunkhouse.com stay@sistersbunkhouse.com	Kathleen Blesius	2	2016	4 with private bath & Queen sized bed. HDTV & WiFi	N/A	N/A	No	\$145-\$185 depending on season	No	Yes	N/A
Sisters Inn Hotel 605 N Arrowleaf Trail Sisters, OR 97759	541-549-7829	541-549-1807	www.sistersinnandsuites.com	Carol & Brad Abbe	4	2008	50	0	0	0	\$79-\$149	Yes	No	Carol & Brad Abbe
Sleep Inn & Suites of Redmond 1847 N Hwy. 97 Redmond, OR 97756	541-504-1500	541-504-1511	www.choicehotels.com gm.or188@choicehotels.com	Eric Groom	40	2008	72	4	250	3,500	\$109-\$189	Yes	Yes	Eric Groom
Sleep Inn Bend 600 NE Bellevue Dr. Bend, OR 97701	541-330-0050	N/A	www.choicehotels.com/oregon/bend/sleep-inn-hotels/or420 gm.or420@choicehotels.com	Sean Evert	15	1996	59	0	0	0	\$90-\$170	Only in select rooms	No	Sean Evert
Sugarloaf Mountain Motel 62980 N Hwy. 97 Bend, OR 97701	541-330-5998	541-388-0038	www.sugarloafmtmotel.com eli@sugarloafmtmotel.com	Eli La Franchi	10	2003	146	1	12-Oct	N/A	\$50-\$100	Yes	No	Eli La Franchi
Sunriver Resort 17600 Center Dr. PO Box 3609 Sunriver, OR 97707	855-420-8206	541-593-2742	www.sunriverresort.com info@sunriver-resort.com	Jena Dyches	800	1968	541	16	10-800	44,600	\$129-\$1,200	Yes, in designated pet friendly accommodations.	Arranged	Jena Dyches
Super 8 Motel Bend 1275 SE Third St. Bend, OR 97702	541-388-6888	541-389-9056	www.wyndhamhotels.com/super-8	Harp Chahal	12	1980	80	1	20	216	\$46.88-\$109.88	Yes	No	Harp Chahal
Super 8 Motel Redmond 3629 SW 21st Pl. Redmond, OR 97756	541-548-8881	541-504-8318	www.wyndhamhotels.com/super-8	Heather	15	2009	85	1	33	475	\$125-\$140	No	Yes	N/A
Tetherow Resort 61240 Skyline Ranch Rd. Bend, OR 97702	541-388-2582	N/A	www.tetherow.com info@tetherow.com	Chris van der Velde	80	2008	50 rooms (\$149-\$454) & 40 vacations (\$149-\$1,425)	6	225	Yes	\$149-\$454	Yes	Yes	Anne Varga
The Lodge at Suttle Lake 13300 Hwy. 20 Sisters, OR 97759	541-595-2628	541-595-2267	www.thelodgeatsuttlelake.com info@thelodgeatsuttlelake.com	Vicki VanCleave	20	2004	25	3	250	5,000	\$75-\$499	Yes	No	Vicki VanCleave
The Oxford Hotel 10 NW Minnesota Ave. Bend, OR 97703	541-382-8436	541-382-8437	www.oxfordhotelbend.com samuelj@oxfordhotelbend.com	Samuel Johnson	65	2010	59	4	200	2,000	\$179-\$529	Yes	Yes	Stephanie McNeil
The Suttle Lodge & Boathouse 13300 Hwy. 20 Sisters, OR 97759	541-638-7001	N/A	www.thesuttlelodge.com info@thesuttlelodge.com	Alana Kambury	30	2015	11 plus 14 cabins	2	25	5,000	Call	Yes	Call	Alana Kambury
TownePlace Suites by Marriott 755 SW 13th Pl. Bend, OR 97702	541-382-5006	541-382-1919	www.townplacesuitesbend.com	Raul Ainardi	20	2007	71	1	52	925	\$89-\$269	Limited	No	Ashley Mitchell
Wall Street Suites 1430 NW Wall St. Bend, OR 97703	541-706-9006	N/A	www.wallstreetsuitesbend.com welcome@wallstreetsuitesbend.com	Wendy Kelley, Kristen Coon	6	2013	17	1 Lounge	N/A	1	See website	Yes (dogs are allowed, with an enclosed dog park)	N/A	Wendy Kelley

**CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email [cbn@cascadebusnews.com](mailto:cbn@cascadebusnews.com).**

NOT ON THE LIST?

Central Oregon's Most Effective B2B Marketing Tool

GET ON IT!

ads@cascadebusnews.com | 541-388-5665



Golf Courses *(Listed Alphabetically)*

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

Company / Address	Phone	Fax	WebSite/Email	Contact	CO Year Est.	Manager/ Professional	Course Rating	Slope Index	Par	Length in Yards	Green Fees	Services
Aspen Lakes Golf Course 16900 Aspen Lakes Dr. Sisters, OR 97759	541-549-4653	541-549-6947	www.aspenlakes.com info@aspenlakes.com	Rob Malone, Matt Cyrus	1997	Rob Malone	75.4	141	72	5,594-7,302	\$45-\$75 w/ cart, Golf Boards \$25	Bentgrass fairways, red sand bunkers, beautiful mountain views. Challenging but fair. Full service bar & restaurant.
Awbrey Glen Golf Club 2500 NW Awbrey Glen Dr. Bend, OR 97703	541-385-6011	541-385-4910	www.awbreyglen.com johnm@awbreyglen.com	John Metzinger	1993	John Metzinger	59.2 - 76.9	101 - 143	72	3,707-7,019	Call for membership, ask for Barbara Malcom, barbara@awbreyglen.com	Private facility. Tree-lined fairways, great scenery, mountain views & rolling hills. Golf groups welcome.
Bend Golf & Country Club 61045 Country Club Dr. Bend, OR 97702	541-382-7437	541-382-4603	www.bendgolfclub.com bgccoffice@bendgolfclub.com	Monte Hanson, Karen Goodman, Jeff Keller	1925	Karen Goodman	66.0 to 73.9	120 to 142	72	5,493 to 7,100	Private Membership	Tree-lined, traditional layout set among Ponderosa pines. Private facility. Championship caliber golf course, tennis & athletic facility, indoor saltwater pool, private dining & more!
Big Meadow Golf Course 13020 Hawksbeard PO Box 8000 Black Butte Ranch, OR 97759	855-253-2562	541-595-1293	www.blackbutteranch.com golf@blackbutteranch.com	Tom Baker	1970	Tom Baker	68.3 to 73.8	118 to 133	72	7,002 to 5,485	\$54-\$88 walking	Mountain views, layout through ponderosa pines offers challenge. Designed by Robert Muir Graves & Damian Pascuzzo. Recent remodel of tees & bunkers. True Mt. Course.
Brasada Canyons Golf Club 16986 SW Brasada Ranch Rd. Powell Butte, OR 97753	541-526-6380	541-526-6291	www.brasada.com kylcj@brasada.com	Kyle Johnson	2007	N/A	74.2	145	72	7,295	\$169	Semi-private.
Broken Top Club 62000 Broken Top Dr. Bend, OR 97702	541-383-8200	541-383-1963	www.brokentop.com brokentopclub@brokentop.com	Mike Sizemore	1993	Jack Perkins, Travis Moore	64.5 to 73.5	109 to 131	72	7,161 to 5,281	\$140 Reciprocal	Designed by Tom Weiskopf & Jay Morrish. Varied terrain will test skills. Private facility.
Challenge Course 68397 Cline Falls Rd. Redmond, OR 97756	541-923-5002	541-923-3243	www.eagle-crest.com eagleridge@eagle-crest.com	Ron Burger	2001	Ron Burger	59.5 to 61.1	95 to 105	63	3,684 to 4,160	\$44.00	Tight fairways & lightning fast narrow greens will test your metal. Great for developing mid-iron game.
Crooked River Ranch GC 5195 SW Clubhouse Rd. Crooked River Ranch, OR 97760	541-923-6343	541-548-6356	www.crookedriverranchgc.com randy.ballard@crookedriver-ranch.com	Richard Jensen, Randy Ballard	1972	Judy Lapora, Randy Ballard, Richard Jensen	Women 67.9 - 70.4 / Men 63.6 - 67.4	Women 120 - 126 / Men 101 - 116	71	5,000 to 5,818	18 Holes \$32-\$46 weekdays, \$36-\$55 weekends	Along the rim of the Crooked River Canyon, combines challenge & scenery. Amenities include restaurant, lodging, tennis, swimming.
Crosswater 17600 Canoe Camp Dr. PO Box 4818 Sunriver, OR 97707	541-593-1145	541-593-3449	www.crosswater.com mark.meyer@destinationhotels.com	Mark Meyer	1995	Mark Meyer	68.0 to 76.6	120 to 146	72	5,213 to 7,683	\$215 (must be lodging with Sunriver Resort)	Heathland Scottish Links style - 4,150 elevation
Eagle Crest Resort & Golf Course 1522 Cline Falls Rd. Redmond, OR 97756	541-923-2453	541-923-8822	www.eagle-crest.com info@eagle-crest.com	Ron Burger	1986	Ron Burger	69.1 to 75.5	121 to 132	72	6,673 to 5,340	\$76, \$49	Rolling fairways to undulating greens are fast in summer.
Eagle Crest Resort, Ridge & Challenge Courses 1522 Cline Falls Rd. Redmond, OR 97756	541-923-4653	541-923-8822	www.eagle-crest.com info@eagle-crest.com	Ron Burger	1986	Ron Burger	69.1 to 75.5	121 to 132	72	6,673 to 5,340	\$76, \$46	Rolling fairways to undulating greens are fast in summer.
Glaze Meadow Golf Course 13525 Ponderosa PO Box 8000 Black Butte Ranch, OR 97759	541-595-1500	541-595-0944	www.blackbutteranch.com golf@blackbutteranch.com	Tom Baker, Jeff Fought	1979	Jeff Fought, Tom Baker	72.9-63.4	135-110	72	7,007-4,909	\$44-\$82	Mountain views & ponderosa pines. Designed by Gene 'Bunny' Mason & recently redesigned in 2013 by John Fought (Voted Best Renovation in the country by Golf Inc.)
Juniper Golf Course 1938 SW Elkhorn Ave. Redmond, OR 97756	541-548-3121	541-548-0808	www.playjuniper.com rmalone@playjuniper.com	Rob Malone	1952	Rob Malone, James Billings	65.7 to 74	117 to 130	72	7,186 to 5,500	\$70 weekend, \$65 weekdays. Afternoon & Twilight & off-season rates avail.	Walkable course wanders through sagebrush, juniper trees & lava rock outcroppings.
Lost Tracks Golf Club 60205 Sunset View Dr. Bend, OR 97702	541-385-1818	541-317-9589	www.lostracks.com info@lostracks.com	Bob Garza	1995	Brian Whitcomb	68.6 to 72.7	126 to 136	72	7,003 to 5,344	\$70-\$85, \$40-\$50	Every view is a spectacular shot & every shot is a spectacular view.
Meadow Lakes Golf Course 300 SW Meadow Lakes Dr. Prineville, OR 97754	541-447-7113	541-447-7831	www.meadowlakesgc.com zach@meadowlakesgc.com	Zach Lampert	1993	Steve Reynolds, Zach Lampert	63.2 - 71.9	107 - 131	72	4,858-6,783	\$63 peak season weekend with cart	Championship course owned by City of Prineville.
Prineville Golf & Country Club 7120 NE Ochoco Highway Prineville, OR 97754	541-447-7266	541-416-2060	sites.google.com/site/prinevillegolfclub prinevillegcc@questoffice.net	Marge Pierce	1949	N/A	64	115 to 117	65	4,974	\$40, \$15	Well maintained, tricky little nine holes.
Pronghorn Resort 65600 Pronghorn Club Dr. Bend, OR 97701	541-693-5365	541-693-5496	www.pronghornresort.com ph.golf@pronghornresort.com	Mark Meyer	2004	Jerrel Grow	70.8	138	72	6,533	Call to ask for current rates.	Golf shop, rentals, Pronghorn Academy.
Quail Run Golf Course 16725 Northridge Dr. La Pine, OR 97739	541-536-1303	541-536-1076	golfquailrun.com tsickles@golfquailrun.com	Todd Sickles	1991	Todd Sickles	68.4 to 72.7	127 to 136	72	5,422 to 6,897	\$62 (18 holes), \$40 (9 holes & twilight times)	Regulation course with wide tree-lined fairways & inspiring vistas.
River's Edge Golf Course 400 NW Pro Shop Dr. Bend, OR 97701	541-389-2828	541-389-0249	www.riversedgegolfbend.com troy@riversedgegolf.com	Troy Eckberg	1986	Troy Eckberg	69.6	130	72	5,340 to 6,683	\$59 for 18 holes - \$39 for 9 holes	Spectacular views on a challenging hillside setting, pro shop, practice facility & restaurant.
Sunriver Meadows PO Box 3609 Sunriver, OR 97707	541-593-4402	514-593-4678	www.sunriver-resort.com chris.points@sunriver-resort.com	Chris Points	1999	Chris Points	68.0 to 72.8	119 to 128	71	7,012-6,022	\$55-\$155, depending on season & time of day	Meandering Sun River & directional use of forebunkers serve up ample challenges for all players.
Sunriver Woodlands PO Box 3609 Sunriver, OR 97707	541-593-4402	514-593-4678	www.sunriver-resort.com chris.points@destinationhotels.com	Chris Points	1981	Chris Points	68.8 to 73.0	124 to 131	72	6,880-6,068	\$50-\$125, depending on season & time of day	A Robert Trent Jones Jr. design. Lakes, rock outcroppings & views.
Tetherow Resort 61240 Skyline Ranch Rd. Bend, OR 97702	541-388-2582	N/A	www.tetherow.com golf@tetherow.com	Chris van der Velde, Katie Burnett, Scott McIntyre	2008	Katie Burnett	75.3 - 69.6	147 - 127	72	7,298	\$90-195	18 holes, brand new Finn Scooters, GolfBoards & EZ-GO lithium elite golf carts equipped with state-of-the-art Textron GPS systems, driving range including nine-hole, putting green, golf academy. Hotel, vacation rentals, 3 on-site restaurants, pool, cabanas, fitness center, hike/walk/bike trails, residential community.
The Greens at Redmond 2575 SW Greens Blvd. Redmond, OR 97756	541-923-0694	541-548-9816	golfthegreens.com info@golfthegreens.com	Craig Melott	1995	Craig Melott	59	100	58	3,554	\$32, \$24 after 1pm. \$22 for 9 holes	Well-designed & playable 18 hole mid-iron course. Robert Muir Graves design.
The Old Back Nine at Mountain High 60650 China Hat Rd. Bend, OR 97702	541-382-1111	541-382-6750	www.oldbacknine.com info@oldbacknine.com	Mark Reisinger	1985	Dixon Ward	Men - 34.2/125 Women - 33.5/123	N/A	36	2,361-2,952	Great 9 hole rates, varies depending on season & time of day.	Reestablished original nine holes at Mountain High in spring 2009. Perfect for beginners, families, groups.
Widgi Creek Golf Club 18707 SW Century Dr. Bend, OR 97702	541-382-4449	N/A	www.widgi.com brad@widgi.com	Brad Hudspeth	1991	Brad Hudspeth	60.1-74.4	109-145	72	6,905 to 3,785	\$39-\$115	Well-maintained course, 11 lakes, 50+ bunkers, full service club, indoor pickleball & bar.

CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email cbn@cascadebusnews.com.



# 2021 Meeting Guide

## Tour Companies *(Listed Alphabetically)*

*Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
Bend Electric Bikes 869 NW Wall St., Ste. 104 Bend, OR 97703	541-410-7408	N/A	www.bendelectricbikes.com info@bendelectricbikes.com	Sterling, Marnel	6	2008	Electric bike sales, service & rentals.
Bend Tour Company 2653 NE Cordata Pl. Bend, OR 97701	541-480-8477	N/A	www.thebendtourcompany.com info@thebendtourcompany.com	John Flannery	3	2012	Bend's One-Stop-Shop for exhilarating adventures, sightseeing, scenic helicopter flights, SEGWAY tours, you drive ATV experiences, the iconic Cycle Pub, eBikes, Slingshots, eCruiser cars, glamping, SUPs, kayaks, snowshoes, escape rooms & more. Entertaining & informative tours highlight the great history, sights, recreation, arts, culture, shopping, dining, world-renowned craft breweries of Bend & the stunning grandeur & scenic beauty that define all that is Bend/Central Oregon.
Big Mountain Adventures 170 SW Scalehouse Loop Bend, OR 97702	541-688-7670	N/A	bigmountainadv.com staff@flycascades.com	Patric Douglas	1	2018	Tent trailer rentals.
Cascade Guides & Outfitters Bldg. 23, PO Box 3676 Sunriver, OR 97707	541-593-2358	541-598-4447	www.hookfish.com cascadeguides@gmail.com	Fred Foisset	8	1995	Guided fly-fishing trips on lakes, rivers & streams only. Fly-fishing & tying classes.
Central Oregon Diving LLC 157 NE Greenwood Ave. Bend, OR 97701	541-388-3660	N/A	www.centraloregondiving.com info@centraloregondiving.com	Sarah Clark	3	2005	Scuba diving lessons, equipment shop, rental equipment, service department & dive travel.
Cog Wild Bicycle Tours Tours LLC 19221 SW Century Dr., Ste. 161 Bend, OR 97702	541-385-7002	N/A	www.cogwild.com info@cogwild.com	Lev & Kirin Stryker	25	1999	Join Cog Wild for guided mountain bike rides, skills instruction & daily shuttles to the primary trailheads in Bend & Oakridge. Cog Wild specializes in multi day backcountry bike adventures through out Oregon & Baja, Mexico.
DiamondStone Guest Lodges/MotoFantasy Motorcycle Rentals 16693 Sprague Loop South Of Sunriver, OR 97739	541-536-4584	N/A	www.motofantasy.net motohead1@motofantasy.net	Doug Watt	4	1992	Motorcycle destination resort outside Sunriver, with unique street bike motorcycle rentals of many makes. Overnight lodging, vacation rentals, lodge units, weddings & events.
Fly & Field Outfitters 35 SW Century Dr. Bend, OR 97702	541-318-1616	541-389-7016	www.flyandfield.com info@flyandfield.com	Scott Cook	13	2000	Full service fly shop & outfitter, hunting gear, supplies & fly fishing guide service.
Fly Fishers Place 151 W Main St. Sisters, OR 97759	541-549-3474	541-549-4871	www.flyfishersplace.com greendrakehatch@gmail.com	Jeff Perin	9	1986	Full service guide & fly equipment shop. Travel specialties: Chile, New Zealand, Argentina & Belize fly fishing schools, casting lessons & fly tying classes.
Imperial River Company 304 Bakeoven Rd. PO Box 130 Maupin, OR 97037	541-395-2404	N/A	www.deschutesriver.com reservations@deschutesriver.com	Susie Miles	30	2001	Lodging, guided whitewater rafting & hunting trips.
Let it Ride Electric Bikes 25 NW Minnesota Ave., Ste. 6 Bend, OR 97703	541-647-2331	N/A	www.letitridebend.com Info@letitridebend.com	Ryan Rea, Scott Blackwood, Michelle Tager, Kevin Rea	5	2010	Electric bicycle sales & rentals. Full service of all bicycles. Guided eBike tours, plus custom & corporate event tours.
Outriders Northwest 61532 SE Lorenzo Dr. Bend, OR 97702	541-688-7433	N/A	www.outridersnw.com mike@outridersnw.com	Mike Willock	10	2015	Off-road tour adventures & on-road rental experiences. Company retreats, family outings & customized group tours, snowmobile rentals.
Ouzel Outfitters - River Trips PO Box 817 Bend, OR 97709	800-788-7238	541-385-0461	www.OregonRafting.com info@oregonrafting.com	Brian Sykes	30	1979	Professionally guided whitewater rafting trips for families, individuals & business/nonprofit organizations. Rivers: Rogue, Deschutes, McKenzie, North Umpqua, John Day, Owyhee & Lower Salmon.
Paulina Plunge Inc. PO Box 8782 Bend, OR 97708	541-389-0562	541-389-0562	www.paulinaplunge.com toddvdz77@gmail.com	Todd VanderZwiep	10	1981	Guided downhill waterfall mountain bike tours.
Powdr 531 SW 13 St. Bend, OR 97702	541-382-6277	541-330-2608	www.suncountrytours.com adventures@suncountrytours.com	Dennis Olipphant	80	1978	Four whitewater rafting trips on three Oregon rivers, standup paddle boarding (SUP) lessons, rentals & tours & river float tube rentals.
Timberline Mountain Guides PO Box 1167 Bend, OR 97709	541-312-9242	N/A	www.timberlinemtguides.com info@timberlinemtguides.com	Cliff Agocs, Pete Keane	20	1983	Instruction & guiding in rock climbing, alpine climbing, mountaineering & backcountry skiing, Smith Rock Climbing School & Oregon Ski Guides.
Tumalo Creek Kayak & Canoe 805 SW Industrial Way, Ste. 6 Bend, OR 97702	541-317-9407	541-317-9489	www.tumalocreek.com geoff@tumalocreek.com	Geoff Frank	60	2000	Large paddle sports inventory, stand up paddleboards, recreational, sea & whitewater kayaks, canoes, rafts & inflatable kayaks. Lessons & tours, kids summer camps, multi-day paddling trips.
Wanderlust Tours 61535 S Hwy. 97, Ste. 13 Bend, OR 97702	541-389-8359	N/A	www.wanderlusttours.com info@wanderlusttours.com	Dave Nissen	10	1993	Corporate groups, custom events, family reunions & weddings. Guided canoeing, kayaking, snowshoeing, moonlight tours, volcano tours, cave tours, outdoor dinners, bonfire events, brewery, cidery & distillery tours. GPS Eco-Challenges, team building & event planning.

## Rental Companies for Events *(Listed Alphabetically)*

*Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Equipment for Rent	Services
Advanced Systems 1300 SE Wilson Ave. Bend, OR 97702	541-389-5646	541-385-6061	www.advancedportabletoilets.com cust2912@wcnx.org	Ryan Gaylord	14	1994	Portable restrooms & storage containers.	Handicap units, sink units, free standing exterior sinks & complete line of portable toilets for any type of event.
Audio Visions Plus 1110 SE Centennial St., Set. 100 Bend, OR 97702	541-312-6464	541-312-6878	www.audiovisionsplus.com avstevo@gmail.com	Steven Shelton	5	1996	Video sound systems, computer data projectors, videographics & recording equipment.	All your audio visual rental needs.
Audio Visual Bend 20585 Brinson Blvd. Bend, OR 97701	541-388-1732	800-660-9677	www.avbend.com tony@avbend.com	Christine Sprando	4	1999	Projectors, screens, sound systems, wireless microphones, laptops, video conferencing.	Audio video design & integration, turnkey solutions for all types of commercial projects. Video projectors, large screens, control systems, video conferencing, mobile presentations solutions, consulting, sales, design & installation.
Big Mountain Adventures 170 SW Scalehouse Loop Bend, OR 97702	541-688-7670	N/A	bigmountainadv.com staff@flycascades.com	Patric Douglas	1	2018	Tent trailer rentals.	Fully stocked luxury adventure tent trailer rentals, three- to five-day Oregon adventures, complimentary trip planning advice & more.
Flip Flop Sounds 20664 Carmen Loop, Ste. 1 Bend, OR 97702	541-633-9775	N/A	www.flipflopsounds.com info@flipflopsounds.com	Courtney Latham	3	2009	Lighting for events, speakers, mics, projectors & screens.	DJ, event sound, event lighting, live sound for bands.
Incredible Events 20780 High Desert Lane, Ste. 4 Bend, OR 97701	541-317-0450	N/A	www.incredible-events.com Info@Incredible-Events.com	Don Chick	5	1999	Canopies, tables, chairs, dance floors, stages & decor.	Party & wedding equipment rentals.
West Coast Event Productions 63064 NE 18th St., Ste. 102 Bend, OR 97701	541-330-0300	541-330-0320	wcep.com Kezia.steinmetz@wcep.com	Kezia Steinmetz	3	1985	Tables, chairs, audio-visual, tents, lounge furniture, staging, flooring, props, theme events, flatware, glassware, pipe & drape, meeting/conference equipment, china, linens & chair covers.	Event rentals, special effects, weddings, decor, customized props.

**CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email [cbn@cascadebusnews.com](mailto:cbn@cascadebusnews.com).**



# Can You Believe This Investment Strategy is Legal?

## A Creative Strategy for High-Income Earners to Fund a Roth IRA

by DAVID ROSELL — Rosell Wealth Management

It's that time of year once again. It's time to file your taxes. Alfred E. Neuman stated back in the day: "Today, it takes more brains and effort to make out the income-tax form than it does to make the income." Not much has changed. Most everyone saving for retirement loves Roth IRAs as they enable individuals to pay taxes upfront, so they will have a source of tax-free income in the future as all qualified withdrawals on both contributions and earnings are completely tax-free in retirement. On top of that these accounts are not subject to RMD's (Required Minimum Distributions) after the owner turns 72 and the money invested in a Roth IRA can be transferred to heirs tax-free, given that you owned it for more than five years. This makes it an attractive option for growing money tax-free and passing it along to loved ones without any tax penalties<sup>1</sup>. In 2022, you can save up to \$6,000 or \$7,000 if you are 50 or older in an IRA account.



The unfortunate problem is that not all earners are created equal. To be eligible to fund a full Roth contribution in 2022, you cannot make more than \$129,000 if single and \$204,000 if married and filing jointly. This has an unfavorable impact on high-income individuals as they are limited when it comes to reaping the tax advantages of these accounts — under the typical rules, anyway.

I'm going to share with you a creative way for those not eligible to fund a Roth IRA to gain entry to this beneficial retirement savings vehicle in a roundabout way — and we all know how much Central Oregonians like roundabouts! This strategy is called a "backdoor" Roth and will certainly get your attention if tax-free income in retirement is important to you, yet income caps keep you from contributing to a Roth. Here's what you need to know.

Many tax advisors and certainly most investors are not aware that high-income investors can still make traditional IRA contributions no matter how much income they earn and there are zero income restrictions on converting from a traditional IRA to a Roth IRA. Typically, contributions into a traditional IRA are funded with pre-tax dollars (a deduction) and all withdrawals in retirement are taxed as ordinary income, however in this example contributions would not be deductible because of their high income, or they have a 401(k) or similar plan at work.

So now what? The investor makes a non-deductible IRA contribution and then immediately converts that non-deductible IRA to a Roth. It's important to convert the traditional IRA quickly after funding it so that it generates little to no earnings as earnings will be subject to tax. Keeping the funds invested in a conservative fund in the short term could help mitigate this concern. We're all aware that the money market is currently offering negligible returns. You have just accomplished getting funds inside of a Roth IRA and all the tax and other benefits that come along with such an account. Every investor is eligible to do one Roth IRA conversion a year.

A case can be made that saving \$6,000 to \$7,000 at a time won't do much in terms of the future of high-income earners' future. I would respectfully disagree as each spouse can contribute on an annual basis and this is not only a prudent strategy for building wealth — but should only be a part of an individual's plan. The compounding effect can have amazing results when this account is funded over multiple years and having a portion of your income be tax-free in retirement can have positive effects on your tax diversification — something I call Diversification 2.0.

Keep in mind you can roll over and convert as much money as you want from an existing traditional IRA into a Roth IRA at one time<sup>2</sup>. This isn't a tax dodge as Uncle Sam will still require you to pay taxes on the money in your traditional IRA that hasn't been taxed. This could potentially kick you into a higher tax bracket in the year you do the conversion. However, if your income happens to be unusually low in a particular year — perhaps you took a sabbatical or had a gap in employment—you could take advantage of that situation by making the Roth conversion during this time. Timing is important and it's also important to calculate the tax implications of a Roth IRA conversion before you make any decisions<sup>3</sup>. The tax cost of converting a Roth is only a small price to pay if your investments continue to grow tax-free for many years inside your Roth IRA.

Investors often ask me if backdoor IRAs are legal. My answer is "of course" however it remains a subject of debate, so if you want to take advantage of this strategy, you may want to do so before any policies change. Backdoor Roth IRA's work around income caps,

they can be an appealing option for certain high-wealth individuals and their financial future.

If you would like to receive a copy of my complimentary and colorful 2022 Rosell Wealth Management Tax Guide, please email kasey@rosellwealthmanagement.com or call me at 541-385-8831.

<sup>1</sup>Keep in mind, however, that the heirs will experience mandatory annual withdrawals, however they can stretch them out over a lifetime, giving some room for the money to continue to compound.

<sup>2</sup>These funds are considered converted funds, not contributions. That means you have to wait five years to have penalty-free access to your funds if you're under 59½. This differs from regular Roth IRA contributions, which you can withdraw at any time without taxes or penalties.

<sup>3</sup>Converting to a Roth isn't without consequence. You are required to pay taxes on a portion of any funds in other traditional IRA accounts you have that aren't converted, according to the IRS's pro rata rule. It is suggested to work with your financial and tax advisor.

David Rosell is president of Rosell Wealth Management in Bend. RosellWealthManagement.com. He is the host of Recession-Proof Your Retirement Podcast and author of Failure is Not an Option — Creating Certainty in the Uncertainty of Retirement and Keep Climbing — A Millennial's Guide to Financial Planning. Find David's books at local bookstores, Amazon, Audible as well as the Redmond Airport.

Investment advisory services offered through Valmark Advisers, Inc. an SEC Registered Investment Advisor Securities offered through Valmark Securities, Inc. Member FINRA, SIPC 130 Springside Drive, Ste. 300 Akron, Ohio 44333-2431. 800-765-5201. Rosell Wealth Management is a separate entity from Valmark Securities, Inc. and Valmark Advisers, Inc.

RosellWealthManagement.com



# CORNERSTONE

FINANCIAL PLANNING GROUP

WHAT WE DO



INVESTMENT  
MANAGEMENT



INSURANCE  
& ANNUITIES



FINANCIAL  
PLANNING



Give me a call today to discuss your unique needs!

**Ed Wettig, CFP®**  
22 Years Experience  
ed@cornerstone-cfpg.com

Whether you're 20 years or 20 days from retirement, I specialize in Retirement Income planning and solutions.

**NIGHTLY BUSINESS PATROLS**

**28 YEARS**



OREGON DPSST # 858



**Security PROS**  
INCORPORATED  
★Certified Security Professionals★  
1994 Celebrating 28 Years 2022

**541-330-0404**  
**541-548-1992**  
**securityprosbend.com**

 **541-516-0923**

www.cornerstonefinancialbend.com

354 NE Greenwood Ave., Suite 216 Bend, OR 97701

Representative is registered with and offers only securities and advisory services through PlanMember Securities Corporation, a registered broker/dealer, investment advisor, and member FINRA/SIPC. 6187 Carpinteria Ave, Carpinteria, CA 93013 (800)874-6910. CORNERSTONE Financial Planning Group LLC and PlanMember Securities Corporation are independently owned and operated. PlanMember is not responsible or liable for ancillary products or services offered by Edward Wettig or Cornerstone Financial Planning Group, LLC



who's who who's who who's who who's who who's who who's who



**Economic Development for Central Oregon (EDCO)** announces **Deanne Buck** has joined its dedicated team in the position of venture catalyst director, effective February 28.

In this role, Buck will be responsible for helping entrepreneurship drive future job growth in Central Oregon by executing the plans and programs of EDCO's "Start" initiative, which aims to mentor and advise scalable young companies from concept to exit on issues such as access to capital, critical expertise and strategy.

Buck brings with her a tenure in supporting entrepreneurs and a history of success in creating sustainable ecosystems for start-ups to grow and thrive in. She has an entrepreneurial mindset herself, the formal education to add value to the role and the track record of fundraising, stakeholder outreach and community engagement that is vital to be successful in the position.

Buck holds a bachelor of arts degree from the University of Nebraska, Omaha and a juris doctor, with a focus on business entrepreneurship from the University of Colorado-Boulder, School of Law. When not working with entrepreneurs, she enjoys trail running, skiing, climbing, yoga and painting.

**Deschutes Children's Foundation (DCF)** welcomes **Katherine Rowe** to their Board of Directors.

Rowe is an attorney with Bryant, Lovlien & Jarvis. Though she has called Bend home since 2017, she has long-standing ties to Central Oregon. She has a bachelor's degree from UC Santa Barbara and a law degree from Tulane University.

As an attorney and a mother, Rowe has seen first-hand some of the challenges that face children and families in Deschutes County and the difference that access to resources can make. Rowe hopes to use her professional and parental experience to support the DCF and its collaborative mission with the belief that a community with healthy, supported children can flourish and a community that works together can better achieve that goal.

Rowe enjoys the outdoors, including hiking, fishing, paddleboarding and camping in moderation, so long as her husband does most of the work preparing and setting up. She also enjoys partaking in indoor pursuits while her husband takes their young daughter out on adventures.



The **Sunriver Area Chamber of Commerce** Board of Directors unanimously voted to welcome **Ryan Duley** of Sunriver Brewing Company, **Vivian Houser** of Houser House Creations and **Sgt. Steve Lopez** of the Sunriver Police Department to the board. The executive committee members are **Daniel Youmans**, president; **Aaron Schofield**, treasurer; branch manager and assistant vice president of First Interstate Bank; and **Kelly Newcombe**, secretary; Meredith Lodging, general manager, Central Oregon. Board members are Deschutes County Commissioner **Patti Adair**, **Keith Kessarais**, assistant general manager, Sunriver Owners Association and **Thomas Samwel**, director of finance, Sunriver Resort. The board advisors are **John Salzer**, community volunteer and **Julia Theisen**, president and CEO, Central Oregon Visitors.

The **2022 Junior National Cross-Country Ski Championships** held from March 6 to March 12 will bring together the nation's top cross-country skiers ages 14-20 years old. The last time the event was held at Theodore Wirth Park was in 2011 when now Olympic gold medalist Jessie Diggins won every event in the Championship — an early indication of her historic ski career. Join us this spring as we watch the upcoming generation of skiers compete head-to-head in a week of sprinting and distance events in both classic and skate ski technique on World Cup caliber courses.

The athletes representing the Pacific Northwest Ski Association are U18/20 M: **Derek Richardson**, **Zach Jayne** (MBSEF), **Evan Grover** (MBSEF), **Parke Chapin** (MBSEF), **Cole Shockey** (MBSEF), **Lars Sorom**, **Catcher Kemmerer**, **Graham Sheley**, **Lien Hagadorn**, **Carter Sheley** and alternate: **Will Adams** (MBSEF). U18/20 F: **Jori Grialou**, **Sophia Corkran** (MBSEF), **Bridget Burns**, **Stella Scholz**, **Delaney Jackson**, **Piper Widmer** (MBSEF), **Mariah Lucy**, **Katelyn Costello** (MBSEF), **Kirsten Jarmin**, **Isabel Menna**, **Alice McKnight** (formally of MBSEF, auto qualified from National level results) and alternate: **Elle St. Clair** (MBSEF). **Clair McDonald** (MBSEF) also qualified but has declined due to needs of school and soccer commitments. U16 M: **Aidan Jacobus** (MBSEF), **Quinten Koch**, **Peter Norby**, **Zach Shockey** (MBSEF), **Silas D'Atre**, **Reed Wuepper** (MBSEF), **Lucas Clark** (MBSEF), **Peter Grover** (MBSEF), **Will Mowry** (MBSEF) and alternate: **Emmet Bondi**. U16 F: **Neve Gerard** (MBSEF), **Adeline Loewen**, **Caroline Menna**, **Dashe McCabe**, **Lily Antoniuk**, **Serenity Saugen**, **Marta Schkrohowsky**, **Elise Voorhees**, **Piper Antoniuk** and alternate: **Louisa Lamarre** (MBSEF). Coaches: Team Lead: **Heidi Loewen**, U18/20 M Coach: **Coert Voorhees**, U16 M Coach: **Kelly Ryan**, U18/20 F Coach: **Lydia Youkey** (MBSEF)



PHOTO | COURTESY OF MBSEF

and U16 F: **Christie Saugen**. Wax Technicians: **Pete Leonard**, **Pierre Niess**, **Laura McCabe**, **George Bryant** and **Reitler Hodgert** (MBSEF).



**Caldera Arts** announced **Kimberly Howard Wade** as its new executive director to lead the award-winning nonprofit that provides inclusive, year-round arts and environmental programming to youth in Portland and Central Oregon. Howard Wade's two decades of leadership and experience in arts education, social impact and community building will help supercharge Caldera's commitment to creativity.

Howard Wade joins Caldera with a wealth of experience from a career across public, private and nonprofit sectors. Prior to Caldera, she served as Portland General Electric's director of Project Zero, the social impact initiative that empowered the next generation to create cleaner, greener, more equitable communities. She also supported the Oregon Cultural Trust in their effort to provide grants and funding to arts, humanities and heritage organizations, allowing them to stabilize and expand. Additional experience includes managing director for Portland's Interstate Firehouse Cultural Center and education/outreach director for the Artists Repertory Theater. She frequently advocates for arts learning in education in her role as Chair for the Oregon State Board of Education and also serves on the Board of Directors for the Portland Playhouse. Howard Wade holds an master of fine arts in theater from Columbia University.

This leadership move marks an exciting organizational refresh for Caldera that builds on 25 years of exceptional programming, while strengthening their foundation for the future. Like many organizations operating during a global health pandemic, Caldera worked diligently to provide many of the same core experiences to young people and artists as they were able to provide pre-COVID, and were quick to pivot and support students at every stage, including remote and in-person. In 2021, Caldera mentors collaborated with teaching artists and residents to provide over 270 hours of instruction, lead over 200 classes and make around 400 outreach calls to youth. Caldera also plans to host its Immersion and Discovery experiences for students this Summer at the Arts Center on Blue Lake.

Howard Wade officially started in the executive director role at Caldera Arts in January.

**LRS Architects** announced the 2022 promotions of **Amalia Mohr**, **Chuck Archer** and **Ray Yancey** to principals.

Mohr is a proactive and dedicated leader who is passionate about workplace strategy and human interaction within the created environment. Her strong communication skills facilitate productive discussions among multiple project partners, making her a fantastic advocate for her clients. She is the first interior designer to become a principal at LRS.

Previously serving as senior associate and project manager, Archer has earned numerous accolades and earned the trust and admiration of his colleagues and repeat clients. His experience and work ethic have been instrumental in the firm's strategic growth. At LRS, his design work centers on senior living facilities and establishing a team environment that provides the best service to clients.

During his time at LRS, Yancey has made significant contributions to senior living projects. He excels at balancing design considerations with technical requirements throughout the design process. Yancey is skilled in all phases of project development, from conceptual design through construction administration. His ability to lead teams and manage workflows will feed his success as a principal.



**NuScale Power** announced the expansion of its leadership team to include **Clayton Scott** who has joined the company as executive vice president of Business Development. The appointment of Scott represents an expansion of executive leadership within the sales and business development functions. This is in furtherance to NuScale's efforts to capitalize on the significant small modular reactor (SMR) market and growing customer interest in NuScale's VOYGR line of SMRs.

Scott will be leading the commercial global business development activities, including the sales and marketing and communications functions for all NuScale products and services in the U.S. and abroad. Scott joins NuScale with an extensive business development background and more than 40 years of professional experience in the nuclear sector including managing utility contracts globally; construction management; vast expertise in licensing and compliance, mergers and acquisitions, engineering design and startup and operation of nuclear power plants. Throughout his years of global experience, he has demonstrated the ability to open markets, raise brand awareness and close deals.

Prior to joining NuScale, Scott was a senior vice president — global sales, deputy director, Instrumentation and Control (I&C) business at Framatome. He managed a worldwide staff of over 2,000 with offices in North America, Europe/MENA and Asia, including all business development, sales, proposal generation, contracts, project management and delivery for domestic and international nuclear clients for both greenfield and retrofit market segments.

Scott is also an active member of various industry committees, including an appointment to the International Atomic Energy Agency (IAEA) to chair a taskforce on harmonizing digital licensing issues globally and the University of Tennessee Advisory Board.

Scott holds a bachelor of science degree in electrical engineering from the University of California, Irvine, and a leading with finance certification from Harvard Business School.



# Nominations Open for 2022 Building a Better Central Oregon Awards

The Central Oregon Association of REALTORS (COAR) has opened the nomination process for the 2022 Building a Better Central Oregon (BBCO) Awards. BBCO recognizes worthy residents who have enhanced their community with outstanding new or renovated residential, commercial or industrial buildings. Projects are judged on economic impact, neighborhood improvement, unique design or use of materials.

Guidelines for projects include:

- Property must be in Deschutes, Jefferson, Crook, Wheeler or Harney counties.
- Must have been completed between October 1, 2020 and October 1, 2022.
- Have significant impact on the community through economic impact, neighborhood/community improvement, neighborhood/community beautification, unique design, unique use of materials.
- Can be new construction and/or renovation/restoration.

- Individuals and small corporations will be given priority over large corporation or government projects.
- Selected nominee properties will be reviewed and toured.

Last year's BBCO Award winners included Bend Tech Academy, Bevel Brewing Taphouse, COTA South Deschutes County Trails, Deschutes County Stabilization Center, J Bar J Boys Ranch Vocational School, Korazon, Larkspur Community Center, Legend Cider Co., Redmond Family Choice Urgent Care, Sun Mountain Fun Center and The Brasserie at Monkless Belgian Ale.

To learn more about BBCO and nominate a project for the 2022 Awards, visit [coar.com/files/Awards\\_Forms/2022\\_BBCO\\_Awards\\_Nominating.pdf](http://coar.com/files/Awards_Forms/2022_BBCO_Awards_Nominating.pdf). Applications are due April 1. The winners will be recognized at an awards ceremony in October 2022.

[coar.com](http://coar.com)

# Celebrate 22 Years of Advocacy with the Latino Community Association at its Gala de Oro Fundraiser

Gala de Oro is a golden opportunity to dine, dance, mingle and support the work of the Latino Community Association (LCA). Join LCA on April 2 at Eagle Crest Resort, 1522 Cline Falls Road in Redmond, for an unforgettable evening to celebrate 22 years of building community.

Doors will open at 5pm with cocktails and conversation. The resort will serve a tasty Latin American-inspired dinner at 6:30pm. During dinner, LCA will share highlights and stories of their work and invite guests to contribute to their mission. Interactive auction activities will add to the fun.

As the dinner festivities end, dancing to the live sounds of Conjunto Alegre of Portland will begin and close out the evening from 8-11:30pm. Appetizers are included for dance guests.

All funds raised at the gala will support LCA's mission to empower Latino families to thrive

in Central Oregon.

Buy tickets before midnight on March 6 and get an early bird discount: \$110 for the dinner and dance, and \$25 for the dance only. After that date, the prices will increase. For those who like to dress up, this year's theme is "black and white." To buy tickets, visit [galadeoro.org](http://galadeoro.org).

**About Latino Community Association**

Since 2000, the Latino Community Association (LCA) has been empowering Latino families and children and building bridges across cultures to create a more resilient Central Oregon. In partnership with caring individuals, businesses, community organizations and public agencies, LCA remains committed to ensuring full participation of Latinos in our communities. Programs of LCA include: Workforce Education and Training, Family Empowerment, Healthy Families, Youth Rising and



CONJUNTO ALEGRE, NOVEMBER 2021 | PHOTO COURTESY OF LATINO COMMUNITY ASSOCIATION

Cultural Enrichment. Its services impact more than 8,000 people every year. For more information or to join LCA, visit [latinocommunityassociation.org](http://latinocommunityassociation.org) or call 541-382-4366.

[latinocommunityassociation.org](http://latinocommunityassociation.org)

# Businesses Serving Community

## FAMILY ACCESS NETWORK

Meyer Memorial Trust has granted Family Access Network (FAN) an additional \$37,500, extending an existing two-year grant commitment to three years. These funds will continue to help children and families who are low-income, experiencing homelessness, or living in poverty connect to basic-needs services like food, clothing, shelter, health care, school supplies and more.

Established in 1982, Meyer Memorial Trust has awarded roughly \$840 million in grants and program-related investments to more than 3,380 organizations in Oregon and Southwest Washington. Since 2016, they've focused their grant making to better align with their mission: to work with and invest in organizations, communities, ideas and efforts that contribute to a flourishing and equitable Oregon. Today, they see their role as working to dismantle barriers to equity in education, housing and the environment and to improve community conditions so that all Oregonians can reach their full potential.

Unique to Central Oregon, FAN began in 1993 and currently employs 30 advocates at 66 sites in Deschutes, Crook and Jefferson counties. These advocates work tirelessly to help families break the cycle of poverty. The direct placement of FAN advocates within schools allows FAN to effectively reach and connect disadvantaged children and families to essential basic needs.

**EVERY CHILD CENTRAL OREGON**

Every Child Central Oregon (ECCO) is the grateful recipient of a \$5,000 grant from Brooks Resources Corporation to support the mission of providing radical support, resource (foster) provider recruitment and retention, ODHS hospitality and community engagement for children and families impacted by foster care in Central Oregon. Funding awarded by Brooks Resources Corporation provides ECCO with an increased capacity to share the need for greater support from Central Oregon to care for children experiencing foster care.

Every Child Central Oregon serves Deschutes, Crook, Jefferson counties, and The Confederated Tribes of Warm Springs by mobilizing community to uplift and support those impacted by foster care. Every Child Central

Oregon relentlessly advocates and supports local children and families affected by foster care through recruitment of safe and nurturing resource (foster) homes. Additionally, ECCO provides radical hospitality to youth in care, families providing care, families of origin, and their partners working in child welfare. With over 400 children experiencing foster care annually in Central Oregon, ECCO believes everyone has an opportunity to connect with, and support, the foster community: creating a more positive outcome for our community as a whole.

**COUNCIL ON AGING OF CENTRAL OREGON**

The Council on Aging of Central Oregon shares that four foundations provided \$20,500 in grants to support the tri-county Meals on Wheels program. The grants will provide over 4,000 meals to homebound seniors across Central Oregon.

The Meals on Wheels program enhances the quality of life of homebound individuals by providing home-delivered nutritious meals, personal contact and related services. It provides nutrition risk screening, nutrition education and nutritious meals for persons 60 years of age or older who are homebound because of illness, incapacity, disability and/or lack of family support. Last year we delivered nearly 100,000 meals across the tri-county thanks to many senior center partnerships and 400+ volunteers.

Council on Aging of Central Oregon received grants from Barbara Emily Knudson Charitable Foundation, OnPoint Community Credit Union, First Interstate Bank and Brooks Resources for its Meals on Wheels program.

1. Brooks Resources awarded \$2,500 to support meals for seniors in Deschutes County. Their mission is to support social services, arts, culture and education in Bend.
2. The Barbara Emily Knudson Charitable Foundation awarded \$12,000 to the Meals on Wheels program. Their mission is to promote education, health and vibrant communities in Oregon.
3. OnPoint Community Credit Union donated \$5,000. OnPoint believes communities grow and thrive when we all work together to support those most in need.
4. First Interstate Bank contributed \$1,000 to address food insecurity in our older adult population in Central Oregon.



# COCC Receives \$383K in Matched Grants, Plus an Endowment to Strengthen Public Health Workforce

A newly announced \$50,000 endowment and a \$383,000 grant award that pairs equal funding from Deschutes County and the Central Oregon Health Council (COHC) will support a broad-based public health workforce initiative taking shape at Central Oregon Community College (COCC).

Retired physicians Dr. Durlin Hickok and Dr. Carol Wallace established a \$50,000 community health worker endowment through the COCC Foundation and donated \$20,000 to initiate an internship program with local agencies. Together, the grant awards, endowment and donation will support student recruitment, training development, scholarship backing, paid internships and an increased focus on careers in the public health sector.

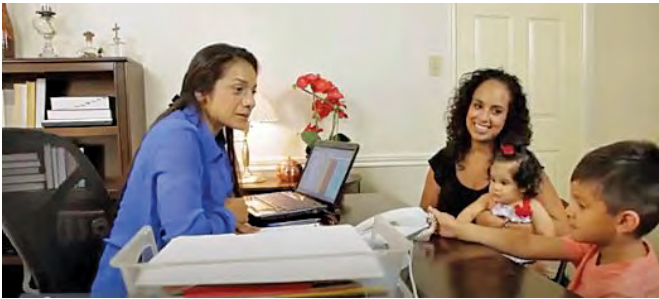
“The pandemic has placed a strain on public health. Newly trained workers will fill an immediate need for entry-level public health positions,” said grant project lead Dr. Sarah Baron, assistant public health professor at COCC and a member of the community college workforce development group of the state’s Traditional Health Worker Commission. “Through this initiative, made possible by Deschutes County and the COHC, we anticipate increasing the number of people interested in public health careers with the goal of placing 140

individuals into the public health workforce over two years to provide pandemic relief.”

Last fall, COCC launched a successful six-credit community health worker training course, designed to meet all Oregon Health Authority guidelines for the certification-ready specialty. The new funding will expand on that training, add a six-credit peer support specialist training for working with those in mental health recovery, and support scholarships for students to complete these trainings.

Additionally, grant dollars will help devise hands-on internships, shaped in consultation with an advisory task force, and provide 45 paid stipends of \$400 per term. The investment will also expand the role of COCC’s health careers recruiter, increasing the position’s hours and focusing on bilingual and bicultural recruitment.

“Public health and equitable access to health services have always been important priorities for Carol and myself,” said Dr. Hickok, commenting on the endowment he and his spouse established. “COCC has the only program in Central Oregon for training community health workers who are integral to reaching populations that are of greatest need.”



GRANTS AND AN ENDOWMENT WILL SUPPORT A BROAD-BASED PUBLIC HEALTH WORKFORCE INITIATIVE TAKING SHAPE AT CENTRAL OREGON COMMUNITY COLLEGE | PHOTO COURTESY OF COCC

“This is truly a community-wide collaboration, one that will bolster our region’s public health workforce and help many individuals connect with meaningful careers,” added Baron. Input and guidance, she noted, has come from numerous partners, such as the Deschutes County public health advisory board, East Cascades Works, PacificSource and others.

“The pandemic has shown how critical it is to have a robust public health workforce,” said Deschutes County Commissioner Phil Chang. “This program will help strengthen local public health services.”

[cocc.edu](http://cocc.edu)

# Rimrock Trails & MountainStar Relief Nursery Launch Pilot Program

The Rimrock Trails Outpatient Mental Health Counseling Clinics are partnering with MountainStar Relief Nursery to provide children and families onsite mental health counseling services.

Under the Direction of Rimrock Trail’s Child and Family Program Manager Jackie Taylor, LCSW referred MountainStar Relief Nursery children and families can receive assessment, service planning, and direct mental health counseling while in their already-established environment. By meeting the children and families where they are at, the program removes barriers to children and their parents accessing mental health services.

Launching the Pilot Program at the Prineville MountainStar Campus, the program will run from January 2022 to June 2022. Initially, five to ten MountainStar children and families will receive onsite mental health counseling services provided by Rimrock Trails. If proven successful, both organizations hope to incorporate the program into the MountainStar Redmond, Bend and Madras locations.

To learn more about the Rimrock Trails and MountainStar Pilot Program, contact Jackie Taylor at 541-388-8459.

[rimrocktrails.org](http://rimrocktrails.org)

COMMUNICATION FOR TODAY'S

HYBRID WORKFORCE

HIGH SPEED  
INTERNET

VoIP  
PHONES

REMOTE  
FEATURES

Locally owned &  
operated since 2003

(541) 389-4020 | 130 NW Greenwood Ave | [BendTel.com](http://BendTel.com)

“There is no power for change greater than a community discovering what it cares about.”

- MARGARET J. WHEATLEY

CITY CLUB  
OF CENTRAL OREGON

Our mission is to build a conscious and civic minded community through dialog, education and research that results in responsible civic engagement. Tune in to our [free virtual forums](#) every month to hear from leaders in our community. Join the conversation on topics impacting Central Oregon. Be inspired to take action and get involved.

WILD FIRES  
WATER RIGHTS  
HOMELESSNESS  
TRANSPORTATION  
HEALTHCARE

See what we're all about.

ELECTIONS  
DIVERSITY  
COVID-19 IMPACTS  
HUMAN RIGHTS  
CHILDCARE

[www.cityclubco.org](http://www.cityclubco.org)



# Council on Aging Awarded \$20,500 in Grants to Support Meals on Wheels Program

Barbara Emily Knudson Charitable Foundation, Brooks Resources, OnPoint Community Credit Union & First Interstate Bank Help Supply 4,100 Meals on Wheel Meals in Central Oregon

The Council on Aging of Central Oregon is excited to share that four foundations provided \$20,500 in grants to support the tri-county Meals on Wheels program. The grants will provide over 4,000 meals to homebound seniors across Central Oregon.

Our Meals on Wheels program enhances the quality of life of home-bound individuals by providing home-delivered nutritious meals, personal contact and related services. It provides nutrition risk screening, nutrition education and nutritious meals for persons 60 years of age or older who are homebound because of illness, incapacity, disability and/or lack of family support. Last year we delivered nearly 100,000 meals across the tri-county thanks to many senior center partnerships and 400+ volunteers.

"We love all the wonderful work that you do," said Sharon Smith, president of the Barbara Emily Knudson Charitable Foundation, "and your commitment truly makes Oregon a better place to live. We are pleased to be able to support your Meals on Wheels program."

Council on Aging of Central Oregon received grants from Barbara Emily Knudson Charitable Foundation, OnPoint Community Credit Union, First Interstate Bank and Brooks Resources for its Meals on Wheels program.

Brooks Resources awarded \$2,500 to support meals for seniors in Deschutes County.

Their mission is to support social services, arts, culture and education in Bend.

The Barbara Emily Knudson Charitable Foundation awarded \$12,000 to the Meals on Wheels program. Their mission is to promote education, health and vibrant communities in Oregon.

OnPoint Community Credit Union donated \$5,000. OnPoint believes communities grow and thrive when we all work together to support those most in need.

First Interstate Bank contributed \$1,000 to address food insecurity in our older adult population in Central Oregon.

"We are so grateful that these foundations recognize the food insecurity issues our seniors are facing in Central Oregon. Their continued support of our Meals on Wheels program is a vote of confidence that together, we can make a difference in the health and well-being of our elders," states Council on Aging's Executive Director Susan Rotella. "These awards will help us meet the growing food insecurity needs this year."

Central Oregon organizations, foundations and local residents are welcomed and encouraged to support the Council on Aging's Meals on Wheels program. To make a donation, visit [councilonaging.org/donate](http://councilonaging.org/donate).

[councilonaging.org](http://councilonaging.org) • [facebook.com/CouncilOnAgingOfCentralOregon](https://facebook.com/CouncilOnAgingOfCentralOregon) • 541-678-5483

# NeighborImpact Is Now Accepting Cryptocurrency Donations

NeighborImpact, a nonprofit supporting people and strengthening communities, is now accepting cryptocurrency donations via Every.org including Bitcoin, USD Coin, Ethereum and more.

Cryptocurrency has reached a market cap of \$2 trillion in 2021. While the asset class remains volatile, it is the fastest growing asset of the decade. With the addition of the first Bitcoin ETF and integration of crypto into everyday payments platforms such as PayPal and Venmo, cryptocurrency is becoming more and more integrated into people's lives.

Similar to donating equities or other appreciating assets, there can be significant tax advantages to donating cryptocurrency directly. Since the IRS classifies donated cryptocurrency as property, donating it is not a taxable event. This means donors do not have to recognize capital gains on donations of appreciated crypto. If they held it for over a year, they may even be able to deduct the fair market value on their taxes.

The crypto donations are supported through Every.org, which takes cryptocurrency and converts it into fiat currency, this comes at no additional cost to the donor. Donors can donate Bitcoin, Ethereum, USD Coin directly on Every.org. Please contact [crypto@every.org](mailto:crypto@every.org) if donating with a different coin and the donation is valued at \$5,000 or more. Donors will also receive a tax-deductible receipt from Every.org once the transaction is detected on the blockchain.

Tina Roh, co-founder of Every.org added, "This is a unique time where crypto is highly appreciated and donating it is uniquely tax-advantaged. And it's easier than ever before through Every.org. Donors should speak to their tax advisor on the benefits to make sure they can maximize their giving."

To donate cryptocurrency to NeighborImpact, visit [every.org/neighborimpact/donate/crypto](http://every.org/neighborimpact/donate/crypto).

infrastructure to help every person and organization use technology for good. Since launching in March 2020, it has raised over \$11 million for nonprofits. It is committed to sustaining no platform fees in order to create a world where every person and organization has the best technology to help them do more good. Founded by tech entrepreneurs who previously worked at companies like Snap and Pinterest, the team hopes to grow generosity by making it easier than ever to support and share important causes.

[neighborimpact.org](http://neighborimpact.org) • [Every.org](http://Every.org)

**About NeighborImpact:**  
NeighborImpact is a private nonprofit governed by a board of directors drawn from across the community. Since 1985, NeighborImpact has led the region in developing solutions and bringing resources to Crook, Deschutes and Jefferson counties and the Confederated Tribes of Warm Springs. We help meet the basic needs of Central Oregonians, build economic security and create a community where everyone thrives. NeighborImpact receives federal, state and local grants, foundation grants and donations from individuals and businesses in our community. To learn more about NeighborImpact please visit [neighborimpact.org](http://neighborimpact.org).

**About Every.org**  
Every.org is a 501(c)(3) charity building an accessible giving

**NIGHTLY BUSINESS PATROLS**

**28 YEARS**



**Security PROS INCORPORATED**  
★ Certified Security Professionals ★  
1994 Celebrating 28 Years 2022

**541-330-0404**  
**541-548-1992**  
**[securityprosbend.com](http://securityprosbend.com)**


**MEET THE ACTIVATOR DOCTOR!**

Specializing in Gentle, Non Invasive Adjustments for You & Your Animals!

.....

Massage • Therapeutic Rehabilitative Treatments

**ELK RIDGE**



Chiropractic & Wellness Center

**541-388-3588**

[elkridgechiropractic@gmail.com](mailto:elkridgechiropractic@gmail.com) | [thebendchiropractor.com](http://thebendchiropractor.com)



## Crux Fermentation Project

Continued from page 3

Sidor, founder and master brewer at Crux Fermentation Project. “We have been experimenting with and perfecting our non-alcoholic recipe for years, and NØ MØ has only gotten better as we’ve continued to dial it in. Adding this new Hazy IPA to the NØ MØ family gives non-alcoholic drinkers a new flavor profile to explore.”

Sidor has spent more than 40 years in the Pacific Northwest beer industry innovating and developing a huge variety of legendary recipes. His long history of experimenting with non-alcoholic beer starting in the 1980’s, coupled with Head Brewer Cam O’Connor’s decades of high-end craft beer experience, has

propelled Crux into a leadership position in the non-alcoholic craft beer scene. The brewing team prides itself on using traditional craft brewing ingredients and techniques for its non-alcoholic line, resulting in a “near beer” that is still fermented and features juicy IPA flavors, without the ABV.

NØ MØ HAZY IPA and NØ MØ IPA are both distributed by Columbia Distributing and are currently available in 12-ounce six-pack cans throughout Crux’s distribution footprint in Oregon and Washington. Residents of Oregon, Washington, California, Arizona and Nevada can purchase NØ MØ online and have it shipped directly to their doorstep from the brewery.

To learn more, visit: [cruxfermentation.com/beer](https://cruxfermentation.com/beer).

[CruxFermentation.com](https://CruxFermentation.com)

## OCC

Continued from page 3

CEO of ColeBreit Engineering, who began her own mechanical/electrical practice almost ten years ago and will lead the combined firm into its next chapter of exceeding client expectations.

With this merger, ColeBreit has:

- Over 50 mechanical, electrical, plumbing, fire protection, lighting, energy and commissioning professionals
- Five west coast offices: Bend, Corvallis/Eugene, Monterey, Napa and Santa Cruz

- Expertise in nearly every market sector: civic, educational, commercial, healthcare, residential, hospitality, industrial, high-tech and agricultural

- Second largest, certified women-owned MEP engineering and design firm in the Pacific Northwest

[colebreit.com](https://colebreit.com)

## Troy Pillow

Continued from page 3

the connection to landscape, tress and rivers,” and “I like that it is a bit more abstract and open to interpretation.”

“I am honored and excited to be selected for the public sculpture opportunity for Alpenglow Park,” said artist Troy Pillow. “The intention for the design was to create a work that has a symbiotic relationship with the natural environment with its simple reaching shapes and natural patina finish.”

“We are so pleased to see the increased community engagement through our addition of the online comments,” said Romy Mortensen, AiPP president. “Having the three sculpture finalists on display at the new Larkspur Community Center was also a benefit in providing additional opportunities for community members to engage with the art.”

The sculpture will be in an area west of the event pavilion, directly adjacent to the park’s central pathway. This open area can be seen from various vantage points throughout the park, and the sculpture is envisioned as becoming a focal point for everyone enjoying the park which is expected to open in late spring 2022.

“Once installed, park users will really appreciate the scale, materials and meaning behind *Zenith*,” said Ian Isaacson, BPRD landscape architect and project manager. “This sculpture will work harmoniously with both the built and natural features of Alpenglow Park and I am excited that the public will be able to enjoy it in this setting.”

The sculpture selected will be included in the public art collection for Bend Park & Recreation District.

Funding for public art in Bend is made possible by the Bend Foundation, a nonprofit founded and funded by Brooks Scanlon and Brooks Resources Corporation. Art in Public Places is a nonprofit organization that provides art to various locations throughout the city of Bend.

[artinpublicplaces.org](https://artinpublicplaces.org)

Connecting our clients to innovative real estate solutions

NAICascade.com/Recent-Transactions

**NAI Cascade**

COMMERCIAL REAL ESTATE SERVICES, WORLDWIDE

+1 541 706 9370 | 243 SW Scalehouse LP Suite 1B, Bend, OR | [www.NAICascade.com](https://www.NAICascade.com)

## RECENT TRANSACTIONS

Continued from Page 3


purchased for \$1,338,500.

**Compass Commercial Real Estate Services** brokers **Ron Ross, CCIM, Terry O’Neil, CCIM, Dan Kemp, CCIM** and **Luke Ross** represented the seller, **Azure Bend, LLC**, in the sale of a 2,798 SF multifamily complex on 0.20 acres located at 2630 NW Fawn Run Lane, Bend for \$830,500.

Principal broker **Bruce Churchill** with **Compass Commercial Real Estate Services** represented the seller, **LBLM Investments, LLC** and **Three Sisters Holdings, LLC**, in the sale of 20755 Brinson Boulevard in Bend. **Compass Commercial Real Estate Services** brokers **Pat Kesgard, CCIM** and **Kristie Schmitt** represented the buyer, Jimmy Dean, in the deal. The 30,000 SF industrial building sold for \$449,325.


**Compass Commercial Real Estate Services** broker **Luke Ross** and **Caroline McDonald, RPA®** with **Compass Commercial Asset & Property Management** represented the landlord, **Malone 97 North, LLC**, in the lease of a 3,040 SF industrial suite located at 4500 S Highway 97 in Redmond.

Brokers **Jay Lyons, SIOR, CCIM** and **Grant Schultz** with **Compass Commercial Real Estate Services** represented the tenant, **Precision Mental Performance, LLC**, in the lease of a 1,781 SF office suite located at 550 NW Franklin Avenue in Bend.



# SUBSCRIBE TO CASCADE BUSINESS NEWS

RECEIVE A FREE COPY OF OUR 2022 BOOK OF LISTS



- **Book of List Online Combo:** \$200 (Out of Area \$210)  
*1 Year of Cascade Business News*  
*1 Year Online Book of lists*  
*1 Hard Copy of Book of List*  
*Annual Savings of \$58*
- **Cascade Business News:** \$35 (Out of Area \$40)  
*(includes online subscription)*
- **ONLINE Cascade Business News:** \$22 (Online Only)
- **Cascade A&E:** \$25 (Out of Area \$30)
- **Get ALL print pubs for \$50** (Out of Area \$60)

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ EMAIL for E-News: \_\_\_\_\_

☐ CHECK ENCLOSED      PLEASE BILL MY: ☐ VISA    ☐ MC

VISA/MC #: \_\_\_\_\_ EXP. DATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ CVV: \_\_\_\_\_

Published Twice Monthly Since 1994 • [CascadeBusinessNews.com](https://CascadeBusinessNews.com)

Send completed form to: **Cascade Publications Inc. 404 NE Norton, Bend, OR 97701 • ph: 541-388-5665**



# Central Oregon Business Calendar

Email Your Upcoming Business Events to [CBN@CascadeBusNews.com](mailto:CBN@CascadeBusNews.com)

Event Details at [CascadeBusNews.com/Business-Events](https://CascadeBusNews.com/Business-Events)

## BUSINESS EVENTS



- March 2**  
10am City of Bend Virtual Metropolitan Planning Organization Technical Advisory Committee Meeting.

**March 2**  
5-6pm COCC Virtual Nursing Program Info Session.

**March 3**  
5:30-8pm Bend Chamber 2022 Business Excellence Awards at Riverhouse Convention Center, Bend.

**March 4**  
9:30-10:30am COCC Virtual Nursing Program Info Session.

**March 7**  
11:30am-12:30pm COCC Virtual Nursing Program Info Session.

**March 10**  
9am La Pine Rural Fire Protection District Regular Board Meeting at 51550 Huntington Rd., La Pine.

- March 11**  
5pm Redmond Chamber Annual Awards Banquet at Eagle Crest Resort Juniper Hall, Redmond.

**March 15**  
9am Visit Bend Virtual Board of Directors Meeting.

**March 17**  
4:30-5:30pm The Environmental Virtual March Green Drinks: Who's Green Burial is it Anyway?

**March 17**  
5:15-6:15pm COCC Virtual Allied Health Program Info Session.

**April 23**  
La Pine Chamber of Commerce and Visitors Center Annual Chamber Awards Banquet.

## WORKSHOPS & TRAINING



- (Ongoing)**  
COCC Small Business Development Center Virtual Classes.

## Building Permits

COMMERCIAL PERMITS WEEK ENDING 2-11-2022

<b>City of Bend</b>		
\$2,257,092.00	-	Commercial (Multi Family) 87,601 sf. at 63176 Britta St. Bend 97703 OR Owner: KWDS, LLC Builder: Cromwell Plumbing, Inc. 971-224-5304 Permit # PRNC202105104
\$1,962,805.00	-	Commercial (New) 52,380 sf. at 665 SW Columbia St. Bend 97702 OR Owner: Holmer Bend Commercial, LLC Permit # PRNC202104371
\$565,579.00	-	SFD 4,825 sf. at 61112 Ferguson Rd. Bend 97702 OR Owner: Sean and Sarah Ratcliff Permit # PRNC202109141
<b>Deschutes County</b>		
\$87,303.00	-	Commercial (Tenant Improvement) at 222 W Hood Ave. Sisters 97759 OR Owner: Sisters Belltower, LLC 233 SW Wilson Ave. #204 Bend, OR 97702 Builder: CMS Construction Management Services, Inc. 541-549-2077 Permit # 247-21-009069
<b>City of Redmond</b>		
\$38,000.00	-	Commercial (Tenant Improvement) at 367 NW Oak Tree Ln. Redmond 97756 OR Owner: Wellmax, LLC PO Box 1583 Corvallis, OR 97339 812-273-2144 Permit # 711-21-002836
\$18,500.00	-	Commercial (New) 10,057 sf. at 367 NW Oak Tree Ln. Redmond 97756 OR Owner: Wellmax, LLC PO Box 1583 Corvallis, OR 97339 812-273-2144 Permit # 711-21-002488
<b>Crook Co. And City of Prineville</b>		
\$45,000.00	-	Commercial (New) at 160 SW Baldwin Rd. Prineville 97754 OR Owner: Apple, Inc. 1 Infinite Lp. MS 36-2 TX Cupertino, CA 95014 Permit # 217-22-000780

COMMERCIAL PERMITS WEEK ENDING 2-18-2022

<b>City of Bend</b>		
\$3,802,834.00	-	Commercial (New) 5,422 sf. at 62876 NE Oxford Ct. Bend 97701 OR Owner: LBLM Investments, LLC Builder: Elite Electric, LLC 541-788-4868 Permit # PRNC202101605
\$2,314,470.00	-	Commercial (New) 15,000 sf. at 1865 NE Hwy 20 Bend 97701 OR Owner: Smolich Properties, LLC Builder: Kirby Nagelhout Construction Co. 541-389-7119 Permit # PRRE202102548
\$1,800,000.00	-	Commercial (New) 13,943 sf. at 20265 Meyer Dr. Bend, Bend 97702 OR Owner: Surf Thru, Inc. Permit # PRNC202102047
\$886,548.00	-	Commercial (New) 1,834 sf. at 20845 Sockeye Pl. Bend 97701 OR Owner: Oneneck Data Center Holdings, LLC Permit # PRNC202100801
\$650,000.00	-	Commercial (New) 301,203 sf. at 344 SW Shevlin Hixon Dr. Bend 97702 OR Owner: River Bend Limited Partnership Permit # PRRE202107867
\$350,000.00	-	Commercial (New) 2,885 sf. at 2838 NW Crossing Dr. Ste. 120 Bend 97703 OR Owner: Grove NWX, LLC Builder: Delta Services, Inc. 503-593-6035 Permit # PRRE202106422
\$78,671.00	-	Commercial (New) 3,306 sf. at 805 SW Industrial Way Bend 97702 OR Owner: Mill A Associates, LLC Builder: Mission Building & Renovation 541-550-2747 Permit # PRRE202107967
\$35,000.00	-	Commercial (New) at 61045 Country Club Dr. Bend 97702 OR Owner: Bend Golf and Country Club Permit # PRRE202108911
\$15,000.00	-	Commercial (New) 703 sf. at 63040 Lower Meadow Dr. Bend 97701 OR Owner: Proxima Ventures, LLC Builder: A&G Maintenance, LLC 541-419-7772 Permit # PRNC202104661
<b>City of Redmond</b>		
\$25,000.00	-	Commercial (Alteration) 9,000 sf. at 494 SW Veterans Way Redmond 97756 OR Owner: 2008 Min Family Trust 605 NE Savannah Dr. #1 Bend, OR 97701 Builder: Stringham, Inc. 541-382-2432 Permit # 711-22-000138
\$18,000.00	-	Commercial (Tenant Improvement) at 2498 S Hwy 97 Redmond 97756 OR Owner: JKC Redmond Cascade, LLC PO Box 25822 Eugene, OR 97402 Permit # 711-21-001049

# Watch for Upcoming Editions of **CASCADE BUSINESS NEWS**

## 2022 EDITORIAL CALENDAR

ISSUE DATE	SPECIAL SECTIONS	INDUSTRY LISTS
March 16 Deadline Mar 9	Marketing Industry	Ad Agencies, Media, Printers, Media Productions, Ad Specialties, Publishers, Public Relations & Marketing Professionals, Photographers, Sign Cos, Graphic Designers, Social Media, Web Designers
April 6 Deadline Mar 30	Environmental Special	Landscaping Businesses, Environmental Companies, Recycled Products & Services



# April is Earth Month

Celebrate Your  
Green Business in  
the **April 6** Edition

## Let Us Know if We Can Help?



### *Special Issue Rates!*

*\$220 / eighth page color ad*

*\$400 / quarter page color ad*

*\$700 / half-page color ad*

*\$1,400 / full page color ad*



**Contact Jeff Martin at 541-388-5665 or  
[jeff@cascadebusnews.com](mailto:jeff@cascadebusnews.com)**

**DEADLINE TO SUBMIT YOUR  
LANDSCAPING, ENVIRONMENTAL OR  
RECYCLING SERVICES STORY IS MARCH 30**