Catching the Action

TGR Aims to Document & **Support Action Sports**

by NOAH NELSON — A&E Feature Writer



JIM RYAN AND GRIFFIN POST AT JACKSON HOLE | PHOTO BY MAX RITTER

eton Gravity Research, often shortened to TGR, is an action-sport focused media production company that aims to share the ever evolving history and culture of sports like skiing, snowboarding, mountain biking and more. Founded in 1995 in Jackson Hole, Wyoming, TGR was born when four people, Steve Jones, Todd Jones, Dirk Collins and Corey Gavitt, pooled their money together and purchased their first set of camera equipment with the mission to document the development of action sports. Naturally, they decided to name their group after the nearby mountain range that inspired their own action sports: the Teton Range.

Soon, the group became instrumental in fueling the world of action sports in mountain towns across the Western U.S. Over 25 years later, one of the only things that's changed with TGR is their scope. After years of successful film releases (57, at the time this was written), TGR has been able to sign multiple athletes to help support the creation of their films and the development of action sports.

Logically, it was only a matter of time before TGR films and their producers landed in Bend. After all, a mountain town with a rich culture of winter and summer sports like ours has everything that TGR needed: professional athletes, local movie venues like the Tower Theater and plenty of people who love to watch ski, snowboard, biking and surfing films.

With release after release, TGR has become a popular name for action-sport enthusiasts in Bend. The production company has worked multiple athletes who call Bend home, and has filmed plenty of scenes in our Cascade Mountains.

One of TGR's newer athletes that they've worked with is Amy David, an accomplished skier from Pinedale, Wyoming. Amy has been competing in (and winning) skiing competitions since she was young, recalling

PAGE 8

Careful Community Planning Results in Redmond's Economic Sustainability

by KRISTINE THOMAS — CBN Feature Writer

ore than a decade ago, community, business and city leaders created a clear plan for what they wanted to see happen in Redmond, including making the city economically sustainable. "Redmond's success as a community is due to the partnerships between local leaders and inviting people to have their voices heard about what they want for Redmond," City of Redmond Economic Development/Urban Renewal Program Manager Chuck Arnold said. "I feel like the Redmond community has been thoughtful about what we want for our city and how we want to grow."

Leaders carefully took into consideration how to manage growth, while working to maintain Redmond's small-town ambiance.

Arnold said local leaders are working to encourage investments in Redmond's business community, create new housing and ensure good-paying jobs. "Our goal is for people to see that Redmond is a great investment," Arnold said, "whether they live or work here."

From Urban Renewal to housing projects to recruiting new traded-sector and commercial businesses, Arnold said there is careful consideration about what is in the best interest and investment for the city's overall health.



DOWNTOWN REDMOND | PHOTO COURTESY OF REDMOND CHAMBER OF COMMERCE

City of Redmond

Deputy City Manager John Roberts said gaining a comprehensive picture of development in Redmond requires looking at capital improvement projects, residential construction, the Redmond Airport, industrial PAGE 12

Redmond Spotlight — Pages 9-13

Bend Venture Conference Picks Stand-Out Start-Ups

Central Oregon Companies Among Winners Awarded \$665,000 in Funding

by SIMON MATHER — CBN Feature Writer

wo Central Oregon female-led innovative start-up companies were among the winners of major capital investments totaling \$665,000 at the latest annual Bend Venture Conference, held recently at downtown's iconic Tower Theater.

The Economic Development for Central Oregon (EDCO) hosted event is now in its 19th year and has grown to become one of the biggest angel investment conferences in the country, bringing together entrepreneurs, investors, students and business leaders from across the Pacific Northwest.

For 2022, it featured 14 finalists presenting their groundbreaking ideas and business models to an audience of hundreds in hopes of gaining investment from prominent funds.

Of these contenders, seven companies in various phases of development were selected to receive investment infusions.

Each fall, the BVC LLC fund and the BVC Impact LLC fund are raised from individual investors to invest in the conference Growth Stage (already generating revenues) and Impact (deriving social or environmental benefit) finalists. Beginning in August, applicants for both categories began meeting with investors from the funds.

Meanwhile, contenders in the Early-Stage track were evaluated by investors at Portland Seed Fund (PSF), who have spearheaded the BVC investment in initial phase ventures since 2018.



Of the early-stage companies Central Oregon's Bendbased medical device pioneer Osheru, and Range Revolution of Madras — the world's first leather luggage company using only traceable and regenerative hides each received \$40,000 from PSF.

Osheru (ilidlyft.com) has a mission to revolutionize eye surgery through development and commercialization of a proprietary device invented by founder, Bend-based Ophthalmology Specialist Dr. Patricia Buehler MD — who has over 32 years of experience in the medical field and is a

PAGE 4

www.cascadebusnews.com

PERMIT NO 473 SOSTAGE OF SURE OF SUR **ОТ** ТЯЗЯЧ

Bend, Oregon

9999-888/149 Bend, Oregon 97701 404 NE Norton Avenue Cascade Business News



INSIDE THIS ISSUE

Business & Industry2
Hot News 3
Redmond Spotlight 9
Utility Companies 14
High Tech Companies 16
Telecommunication 20
Heating & Cooling Companies 22
Money & Investment24
Who's Who 26
Healthy Communities 28
Business Calendar31
Permits 31



A Division of Cascade Publications Inc.

Opinions expressed by contributing writers and guest columnists do not necessarily reflect the opinions of the publisher and/or editorial board. Questions and comments about a particular article should be addressed to the individual contributor. Letters to the Editor will be accepted and possibly printed if signed by the writer. Reproduction in whole or in part is strictly prohibited without written permission.

CBN is published the first and third Wednesdays of each month.

Subscriptions are \$35 for one year (\$40 for out of tri-county).

CBN is a division of Cascade Publications Inc. which also publishes the monthly
Cascade Arts & Entertainment magazine, Book of Lists, Sunriver Magazine, Premiere
Builders Exchange Directory, Bend-La Pine High Schools Fall & Winter Sports Programs
and the Art & Wine Auction Program. Locally owned and operated since 1994.

404 NE Norton, Bend, Oregon 97701 541-388-5665

www.cascadebusnews.com
Send press releases/photos to cbn@cascadebusnews.com

CONTRIBUTORS

LAUREN EVANS 3 RUSSELL HUNTAMER 6 JAY LYONS 6 ELI HARRISON 7 GRAHAM DENT 7 PAT KESGARD 7 BRUCE BARRETT & TIM CONLON 9 COURTNEY COBB 15 BRUCE ARNOLD 17 MARK SCHAAF 21 LANCE BRANT 24 DAVID ROSELL 25 TAWNA FENSKE 27 HIGH DESERT CHAMBER MUSIC 27 NEIGHBORIMPACT 28 EMMA FRIED-CASSORLA 29

PRODUCERS

FounderPamela	Hulse Andrews
President/CEO	Jeff Martin
Editor/Production Director/ Feature WriterMarcee Hillm	an Moeggenberg
Feature Writer	Noah Nelson
Feature Writer	Simon Mather
Feature Writer	Kristine Thomas
Distribution	David Hill

HOT NEWS

RECENT TRANSACTIONS

Compass Commercial Real Estate Services principal broker **Bruce Churchill** represented the landlord, **Three Sisters Holding, LLC**, in the lease of a 7,560 SF industrial suite located on SW Commerce Court in Prineville.

Brokers Russell Huntamer, CCIM, Jay Lyons, SIOR, CCIM, Grant Schultz, and Eli Harrison with Compass Commercial Real Estate Services represented the landlord, JKC Redmond, LLC, in the renewal of the 4,186 SF Back Porch Antiques lease located in the Redmond Design Center.

Compass Commercial Real Estate Service brokers Graham Dent, SIOR, Jay Lyons, SIOR, CCIM and Grant Schultz represented the landlord, Curtis and Kathryn Baker, in the lease of a 2,738 SF office suite located at 233 SW Wilson Avenue in Bend.

Brokers **Graham Dent, SIOR** and **Luke Ross** with **Compass Commercial Real Estate Services** represented the landlord, **1950 SW Badger, LLC**, in the lease of a 3,250 SF industrial suite located at 1950 SW Badger Avenue in Redmond

Compass Commercial Real Estate Services brokers **Peter May, CCIM** and **Luke Ross** represented the landlord, **Shep East, LLC**, in the lease of a 2,600 SF industrial suite located at 1320 SE Armour Road in Bend.

Connecting our clients to innovative real estate solutions

NAICascade.com/Recent-Transactions



COMMERCIAL REAL ESTATE SERVICES, WORLDWIDE

The Quad Awarded Outstanding Community Re-Purpose/Enhancement Project

by LAUREN EVANS — Compass Commercial

Congratulations to the Next Development Group and the Compass Commercial team for being awarded the Outstanding Community Re-Purpose/Enhancement Project award for redeveloping the former Bend Bulletin building into The Quad at Skyline Ridge. The Central Oregon Associations of Realtors (COAR) hosted the annual Building a Better Central Oregon awards on Wednesday, October 19, at The Riverhouse on the Deschutes. President and broker Dan Kemp accepted the award on behalf

of the Next Development Group and Compass Commercial. His wife, Kristin Kemp, Compass Commercial broker Peter May and Compass Commercial Communications Specialist Lauren Evans accompanied him at the event.

The former Bend Bulletin building is well-known in Central Oregon. The property, located at 1777 SW Chandler, was used by the Bulletin for nearly 20 years. When Next Development

Continued on Page 30 ►

Deschutes County Launches CPACE Program

Deschutes County announces that a Commercial Property Assessed Clean Energy (CPACE) finance program is now available to eligible property owners in the county.

CPACE is an innovative program that enables commercial property owners to obtain 100 percent long-term, fixedrate financing for energy efficiency, renewable energy, water conservation and seismic rehabilitation projects. By allowing a property owner to access 100 percent up-front private sector financing for longer terms than are typically available for conventional

Continued on Page 30 ►

Deschutes County Accepting Applications for Arts & Culture Grant Program

The Deschutes County Board of Commissioners are accepting applications for the County's Arts & Culture grants program.

This marks the sixth year that Deschutes County will offer this grant opportunity, which is designed to increase arts and culture opportunities and make arts and culture education available to Deschutes County residents.

Last year, 15 groups were selected for grants ranging from \$1,000 to

\$4,000. Funding is supplied by the County's portion of proceeds from video lottery gaming.

Eligible applicants are local nonprofit organizations with programs or projects that meet the following criteria:

Seek to increase arts and culture opportunities in Deschutes County
Make arts and culture education

Continued on Page 30 ►



Continued from page 1

managing partner at Infocus Eye Care.

The device, dubbed "iLYDlift," simplifies upper eyelid surgery to make this vision and appearanceenhancing procedure more widely available and more affordable.

With age, eyelids stretch, and the muscles supporting them weaken. As a result, excess skin and fat can gather above and below your eyelids. This can cause sagging eyebrows, droopy upper lids and bags under the eyes.

Dr. Buehler said an ancient practice provided the spark of inspiration for her entrepreneurial venture.

She said, "I have been an eye surgeon for 30 years and have done thousands of blepharoplasty procedures (which involves removal of excess unwanted skin from the upper eyelids resulting in improved peripheral vision and a more youthful appearance).

"Unfortunately, the procedure can take one to two hours to perform with the surgeon dealing with bleeding requiring cautery and needing $meticulous \, suturing. \, The \, patients \, often \, have \, to \, go \,$ through a difficult and disfiguring recovery with bruising and swelling for up to two to three weeks and pay up to \$6,000 for the procedure.

"To the dismay of the surgeon and the patient there were occasionally problems with symmetry, and issues with wound healing.

"My innovative insight came while visiting an exhibit at the Metropolitan Museum of Art in New York on ancient Egyptian medicine. The Egyptians removed excess eyelid skin by compressing it between two small twigs, depriving the skin of blood supply and allowing it to fall off in three to five days.

"Based on this idea, I worked with my co-founder (husband Dr. Knute Buehler) and an engineering firm to design and patent the iLIDlyft as a novel medical device that could markedly simplify and improve the procedure.

There has been no innovation in this area in the last 20 years and this device can represent a big improvement in the patient and physician experience. Instead of 45-60 minutes, the procedure can be done in under ten minutes and is significantly less invasive.

"The patient benefits from an easier process with quicker recovery time, meaning less potential missed work. Essentially this is a disruptive

technology, which makes the blepharoplasty procedure much faster and can be done in the medical office.

The iLIDlyft device has jaws that compress the upper eyelid tissue and a following blade that takes tissue outside of the compression area.

One device is placed on each eyelid, with adjustments to optimize symmetry, and specialized forceps, which will also be sold as part of a kit for physicians, are used as part of the procedure. Surgeons in the field will receive training in the technique as it becomes more widely in use.

The initial focus of the business relates to the upper eyelid as it is somewhat unique in the subject tissue's ability to heal rapidly.

Dr. Buehler has a patent on the concept and pending patents on the product design and is working towards potentially tapping international markets.

She recollected that testing of the earlier prototype involved working on chicken thighs at her table, and as modifications progressed, she was able to try the device more practically thanks to OSU-Cascades, which brought in cadavers for dissection as part of its fledgling physical therapy program.





BEFORE & AFTER EYE LIFT SURGERY



ILIDLYFT DEVICE | PHOTOS COURTESY



RANGE REVOLUTION LEATHER PRODUCTS SOURCED USING ONLY TRACEABLE AND REGENERATIVE HIDES | PHOTO COURTESY OF CATE HAVSTAD-CASAD

She was also aided by the university's Innovation Co-Lab, a department that helps entrepreneurs turn their ideas into reality, which also facilitated an MBA intern, so "all those opportunities came together" representing fortuitous timing to accelerate the concept towards reality.

Dr. Buehler is currently securing funding for clinical trials for the FDA Class I device, as it goes through the certification and validation process and expects to have the finalized version ready for the second quarter of 2023.

She has a patent on the concept and pending patents on the product design, and in the longer term is looking for other sources of capital as things ramp up and working towards potentially tapping international markets.

Range Revolution (rangerevoution.com) is tapping into an increasing groundswell of consumer desire to support sustainable ecosystems by giving a "regenerative" option when it comes to buying leather handbags & luggage staples.

It was originally founded in 2020 by organic farmer/rancher Cate Havstad-Casad, who helps run Casad Family Farms in Madras, known for actively regenerating its soils and surrounding ecosystem through holistic land management, including rotational grazing, and careful monitoring of ecological outcomes.

Havstad-Casad is also a custom hat-maker, and her concept was initially formulated when she was working on a design and wanted to utilize regenerative sourced leather hides but saw there was no obvious path to that goal.

She said, "I saw that there was a demand for sourcing hides coming from ranches that employed proven regenerative practices.

"Using the EOV (Ecological Outcome Verification) Protocol developed by the Savory Institute, we ensure our partner ranches participate in a monitoring program through which ecological outcomes data is collected from the land to ensure the holistic management practices result in net-positive ecological outcomes.

"All Range Revolution leathers are coming from lands that are regenerating soils and increasing biodiversity on rangeland ecosystems.

"Revolutions can be beautiful, design can be a force for good, and business models which support biodiversity and ecosystem health are the future.

"It is not just altruistic; it makes good business sense. Every industry is ultimately reliant on preserving the ecosystem, and there are opportunities to ease stresses on the supply chain by promoting regeneration.

"We are building a company that is founded upon reverence for living systems and focused on creating a value chain that is based on planetary limits of production, giving people an opportunity to participate in land regeneration through the purchase of

"It is credit to Indigenous peoples that conducted regenerating practices that we have lost track of, that were dominant prior to colonization and industrialization.

This is actually a value-added proposition. Consumer studies show there is a huge audience for this and people want to know that their purchases are producing some benefits.

Millennials are conscious of living through climate challenges, and we are experiencing the biggest transfer of wealth in history from baby boomers.

Billed as "leather goods from the land, for the land," Range Revolution products are built of 100 percent American cattle hides which are vegetable tanned in the U.S.

ontinued on Next Page



Michael Sipe, President CrossPointe, Inc.

How to Increase the Value & Marketability of Your Business

Take Advantage of Our Free Online Business Analysis and Get an Assessment of the Marketability of Your Business Based on Eight Key Value Drivers

As a mergers and acquisitions advisor for 31 years, I've evaluated over 5,000 companies and provided advisory services on hundreds of transactions worth about a half-billion dollars. I've learned what makes a business sellable, and how to position a business so you get the best deal when it's time to sell. Eight key factors make that possible.

To see how these factors influence the value of your business, call or send an email and request our free, confidential, no-obligation 10x Value Catalyst Assessment. Or simply go to the business growth link below.



R VC
Continued from previous page

The BVC award comes as Havstad-Casad undertakes a wider seed round fundraising effort, looking to expand the leadership team, create connections globally and set up third-party logistics. She is currently building out the Range Revolution collection including handbags, luggage and men's suitcases.

Her designs will be seen at major retailers in 2023 and showcased at the Cowboy Channel Cowboy Christmas show again in Las Vegas this December.

The only official gift show at Wrangler National Finals Rodeo (NFR), the Cowboy Christmas has been a Las Vegas tradition ever since 1986, with more than 500,000 square feet of floor space showcasing 350+ exhibitors representing all 50 states.

Each year Portland Seed Fund (PSF) commits to writing a \$30,000 check to at least one BVC Early-Stage company. Steve Eichenlaub and Angela Jackson, Managing Directors of Portland Seed Fund IV, evaluated applications and met with founders over the last few months.

"We were blown away. The quality gets better each and every year. In the end, we ended up writing four \$40,000 checks," said Jackson.

Ultimately, Portland Seed Fund IV awarded \$160,000 across four finalists — three Early Stage and one Impact — at the conference. These companies joined the likes of sustainable personal products innovator Clean Age and patented at-home instant health assessment technology creator Reperio as Portland Seed Fund IV's latest investments.

Along with Osheru and Range Revolution another BVC Early Stage company that received a \$40,000 investment from PSF was Portland-based DailyChela. com, an *OTT app for Latinos that solves the problem of the lack of Latino news, opinion and sports on Roku, IOS and Android.

*t*Other BVC awards were handed out in Growth Stage and Impact classifications.

The Growth Stage Competition is for companies that have a proven concept and initial revenues. The finalists that walked away with investment awards this year were Minnow Technologies (Seattle, Washington) and Wild Rye (Sun Valley, Idaho).

Minniow is a cloud-connected delivery hub (called a "pod") that makes food delivery efficient and reliable was awarded \$185,000 from the BVC LLC. Wild Rye is a women's outdoor brand crafting attractive and technical mountain apparel that fits, inspires confidence and welcomes more women into the outdoors and was awarded \$65,000 from the BVC LLC.

The Impact Competition featured for-profit companies with integrated social or environmental missions. The companies that received investments this year are Ethicann of Bethesda, Maryland and Portland, Oregon's Photon Marine which proved to be the conference's biggest winner after scooping some \$235,000 in backing:

Ethicann Pharmaceuticals Inc., a biotechnology company developing high-value, cannabinoid-based drug therapies using a development strategy of reformulating approved drugs into safer and equally efficacious drugs was awarded \$60,000 from the BVC Impact LLC.

Photon Marine designs and develops an electric outboard motor system and intelligent fleet management software for commercial boat fleets and was awarded \$45,000 from the BVC Impact LLC, with follow-on investments of \$150,000 from Elevate Innovation Gap Fund II and \$40,000 from Portland Seed Fund.

The goal is to electrify this portion of the maritime sector and help protect fragile ocean ecosystems.

"After months of meetings between our companies and investors, it is hugely rewarding to see the response. Companies and investors from around the country have been exposed to Bend and we'll continue to foster these relationships and offer resources and support," explained Deanne Buck, EDCO's Venture Catalyst. "This program wouldn't be possible without our partners and Oregonbased funding entities including Portland Seed Fund and Elevate Capital."

Jenn Lynch, Fund Manager for the BVC Growth Stage and Impact funds, added, "The BVC Conference Fund investors were so impressed with the caliber of the businesses that elected to pitch.

"The investors put in a significant amount of work in the weeks preceding the conference — they're truly invested in these businesses in more ways than one. We're thrilled to welcome these new companies to the



CATE HAVSTAD-CASAD, WHO ALSO RUNS HAVSTAD HAT COMPANY |

BVC Fund portfolio and look forward to their success."

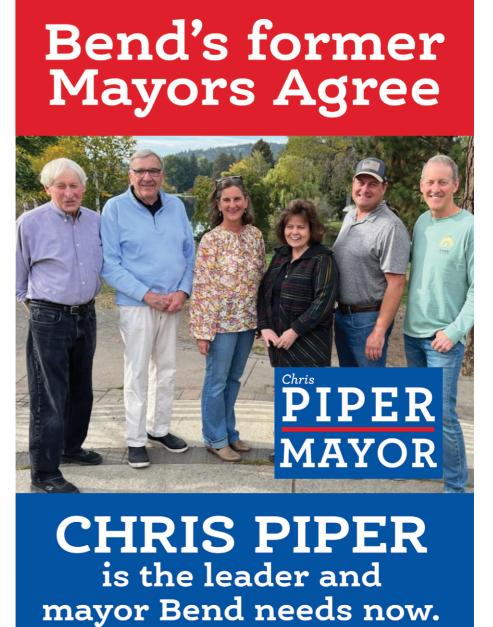
In addition to company pitches, attendees heard from investment industry leaders, Lily Trager of Morgan Stanley Wealth Management and Mel Strong of NEXT VENTURES VC firm, on the latest research on impact investing and the virtues of untraditional funding perspectives.

**All investments are awarded following considerable due diligence of each of the presenting finalists. Investments and follow-on deals are still being finalized.

bendvc.com • edcoinfo.com







PAID FOR BY PIPER FOR BEND PAC ID 20021

Bend Retail's Recovery from the Great Recession

by RUSSELL HUNTAMER, CCIM, Partner & Broker — Compass Commercial Real Estate Services

he Bend retail market has matured since the Great Recession, which officially lasted on a national level from December 2007 to June 2009. The retail landscape has experienced strong absorption, a significant amount of redevelopment or the repurposing of existing buildings and a plethora of new construction.

Increased Demand

In Q3 of 2007, before the effects of the recession resulted in the increase in vacant retail space, the vacancy rate was at a low of 3.28% across 4.16 million square feet. At the trough (Q2 of 2009), Bend's retail market experienced a peak vacancy rate of 13.2%, representing 572,331 SF of empty space across a total of 4.33 million SF. Today, Bend's retail sector boasts a 2.88% vacancy rate across 4.60 million SF, representing a total absorption of 832,833 SF since the 2009 low. As a result, rental rates have increased, and many prospective tenants have been left with very few choices, if any. Although we did not immediately see the V-shaped recovery many were hoping for, there has been strong demand and a robust rate of absorption, which has picked up the pace, especially over the last five years.

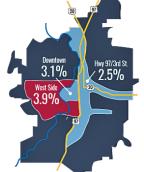
To illustrate the tenant demand on existing sites, Big Lots replaced the 23,000 SF former Linens 'N Things location at The Forum Shopping Center in 2010. Hobby Lobby quickly obtained the 63,000 SF former Sears space at the Bend River Promenade in 2014. Ashley HomeStore leased the former 53,000 SF JC Penney space at Cascade Village Shopping Center in Q3 2021 and recently opened its doors in 2022. Black Steer also leased the former Johnny Carino's 6,722 SF building at Cascade Village and is set to open in late October 2022.

New Construction and Redevelopment

Inventory has increased to the tune of approximately 260,500 SF since the recession by means of new construction and the redevelopment of existing properties. Killian Pacific purchased the 93,940 SF Old Mill Marketplace in 2013, later remodeling and rebranding it into The Box Factory. Only one 2,600 SF space remains available. A former wood mill on Century Drive on Bend's west side was repurposed and rebranded as the Century Center, and it is currently 100% occupied.

Regarding new construction, Wilco demolished and replaced the former Regal Cinemas east side location in 2014 with a 33,000 SF building, followed by the construction of a 14,490 SF Walgreens on the same development site. Starbucks and Washington Trust also demolished and replaced the former Ernesto's Italian restaurant. After the collapse of the former 43,000 SF Ray's Food Place building, G Group developed a 203-unit high-end apartment complex known as The Hixon with 20,000 SF of retail space on the ground floor. The Chick-Fil-A anchored Robal Road Village was completed in Q2 2020 with seven buildings totaling about 53,000 SF. One of the largest construction projects currently underway is Reed South, located at the corner of Reed Market Road and 27th Street. The roughly 30,000 SF retail center anchored by Cascade Lakes Brewing is nearing shell completion.

Demand remains strong despite the current economic headwinds. Some retailers are proceeding with caution, while others are becoming more acclimated to higher lease rates. The Bend retail market we are experiencing today is a different market than it was before the downturn of the Great Recession.



OFFICE VACANCY RATES (Change since last quarter)

BEND OFFICE MARKET by JAY LYONS, SIOR, CCIM —

Compass Commercial Real Estate Services

Compass Commercial surveyed 222 office buildings totaling 2.75 million square feet for the third quarter office report of 2022. The market experienced 25,173 SF of positive absorption in Q3 2022, with a decline in vacancy rate from 4.29% in Q2 2022 to 3.38% in Q3. The vacancy rate has declined for four consecutive quarters and has not been this low since Q1 2019. There is 92,942 SF of office space currently available in the market.

LEASING: Leasing demand has rebounded to pre-COVID levels, as is evidenced by the declining vacancy rate. The Downtown submarket experienced significant positive absorption this guarter of 20,179 SF, which is

primarily attributed to increased leasing activity at Franklin Crossing in downtown Bend. Respectively, the Highway 97/3rd Street submarket experienced 11,001 SF of positive absorption largely due to Broken Top Candle Company leasing a 17,682 SF building at 2491 NE Twin Knolls Dr. The West Side submarket experienced 6,007 SF of

negative absorption this quarter.

RENTS: Lease rates remain unchanged from Q2, with the high end of the market ranging from \$2.00 to \$2.85/SF/Mo. NNN and more affordable spaces ranging from \$1.40 to \$2.00/SF/Mo. NNN. As inventory continues to decline, the market may experience upward pressure on lease rates.

CONSTRUCTION: Shevlin Crossing, an approximately 45,054 SF two-building Class A office project in NorthWest Crossing, is under construction with an estimated shell delivery of Q1 2023. There are no other speculative office developments currently under construction.

SALES: There were two notable sales this quarter. An owner/user purchased a 4,102 SF office building with two suites located at 777 SW Mill View Way within the West Side submarket. The building in the off-market transaction sold for \$1,750,000, or approximately \$427/SF. Another owner/user purchased a 2,841 SF single-tenant office building located at 434 NE Norton Avenue for \$795,000, or approximately \$280/SF.

ontinued on Next Page



615 NW Franklin Ave. • Bend, Oregon 97701

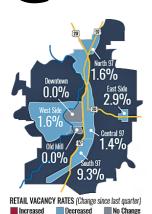
(541) 389-1411







ompass Points Continued from previous page



BEND RETAIL MARKET by ELI HARRISON -

Compass Commercial Real Estate Services

Compass Commercial surveyed over 4.59 million square feet of retail space across 262 buildings. During the quarter, 36,901 SF of positive absorption was recorded, resulting in the citywide vacancy rate decreasing from 3.63% in Q2 2022 to 2.88% in Q3 2022. There is now 132,352 SF of available retail space for lease.

LEASING: Retail leasing picked up in Q3 after slowing slightly in the previous quarter. Overall retail vacancy dropped by almost a full percentage point in Q3, caused by over 36,000 SF of positive absorption. Each submarket with available space to lease reported an increase in leasing activity, apart from the Old Mill District and Downtown

submarkets which maintained 0% vacancy rates. The East Side submarket saw a decrease in vacancy, with the leasing of the 5,378 SF former Sew Many Quilts location by Anvil Sewing. The West Side submarket saw a substantial increase in positive absorption with the leasing of a combined 6,363 SF at the Westside Yard, with new tenants including The Now Massage, Precision Chiropractic, Stone Soup and TeaCupFuls. The Great Greek signed a new lease in the South 97 submarket at the Reed South development at the corner of Reed Market Road and 27th Street.

RENTS: The asking rental rates for Bend retail space range between \$1.15 and \$4.00/ SF/Mo. NNN with the highest rates associated with drive-thru sites and new construction.

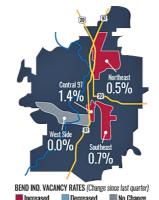
CONSTRUCTION: The Reed South project has completed the shell delivery of retail buildings A and B and the drive-thru location, and the Cascade Lakes Brewing building is close to finishing its shell construction. The Pioneer Plaza development at the corner of Olney and Wall Street has almost completed its shell construction of the 3,000 SF restaurant building and has 1,500 SF of available retail space.

SALES: Notable sales during the quarter include the Les Schwab Tire Center, located at 105 NE Franklin Ave, which sold for \$5,400,000 or \$165/SF. The Former Sonic site sold for \$4,200,000 or \$2,470.59/SF at a 5.15% cap rate, and 706 SW Industrial Way sold for \$2,350,000 or \$640.50/SF at a 4.14% cap rate.

BEND INDUSTRIAL MARKET by GRAHAM DENT, SIOR -

Compass Commercial Real Estate Services

Compass Commercial surveyed 320 Bend industrial buildings totaling 4.61 million square feet for the third quarter Bend industrial market report of 2022. The market experienced 13,599 SF of negative absorption in the quarter.



At the end of Q3 2022, the overall vacancy rate stood at 0.63%, a slight increase from the 0.34% recorded in Q2 2022. There is 29,337 SF of industrial space currently available in Bend.

LEASING: As evidenced by the low vacancy rate, demand for industrial space remained very high during the quarter. Landlords continue to enjoy high tenant retention rates due to the lack of available and affordable alternatives. Tenants are becoming more efficient and creative with the space they occupy as rates for alternative spaces have become unaffordable for many.

RENTS: Average asking rates for Bend industrial space are between \$1.00 and \$1.25/SF/ Mo. NNN*. Due to the high demand for industrial space in town, Landlords are consistently achieving rates above \$1.00 /SF/Mo. on new leases. Generally, smaller spaces under 5,000 SF will command rates on the higher end of this range.

CONSTRUCTION: There are no speculative industrial development projects underway. The construction occurring in the market is limited to owner/user development projects. Rental rates are at an all-time high, as are land prices and construction costs making speculative development risky.

SALES: There were a couple of notable industrial building sales during the quarter. An investor purchased a property located at 62988 Layton Avenue for \$1,990,000 or \$285/SF which represented a 4.0% cap rate. Another property located at 63028 Layton Avenue sold to an owner/user for \$3,430,000 or \$285/SF.

REDMOND INDUSTRIAL MARKET by PAT KESGARD, CCIM -

Compass Commercial Real Estate Services

Compass Commercial surveyed 88 buildings totaling 1.66 million square feet for the third quarter Redmond industrial market report of 2022. In this quarter, the Redmond industrial market recorded negative absorption of 11,250 square feet. At the end of Q2 2022, 11,725 SF of industrial space was available in Redmond, and there is now 22,975 SF of vacant space in Q3 2022. As a result, the vacancy rate increased from 0.70% in Q2 to 1.38% in Q3.

LEASING: Activity in the Redmond industrial market showed little movement, with tenants remaining in their current spaces. The 22,975 SF currently available came on

the market during Q2 and Q3. The Redmond industrial market continues to be very tight, keeping the lease rents on the higher side.

RENTS: Average asking lease rates in the Redmond industrial market are between \$0.85 and \$1.10/SF/Mo. NNN* depending on the condition of the space. Asking rates for new projects under construction will probably be between \$0.95 and \$1.25/SF/Mo. NNN.

CONSTRUCTION: There is currently 100,000 to 170,000 SF of industrial space in the pipeline for Q4 2022 and 2023. Two industrial buildings, located at 2505 SE 1st Street totaling 58,568 SF, are projected to be complete this month, and several leases are already signed. Some of these buildings will be owner/user facilities, but most will be for lease. In the last few months, lumber prices remained moderate, but steel is still higher than it was two years ago. With rising interest rates, we anticipate some slowdown in speculative construction.

Positive Absorption = Space Leased | Negative Absorption = Space Vacated *Data sourced from CoStar

compasscommercial.com





RDM IND. VACANCY RATES (Change since last quarter)

FOR LEASE - OLD MILL

376 SW Bluff Drive, Bend

3,002 sqft of well-maintained office space in the Old Mill District

- Move-in ready, new carpet and paint
- Prime location in Old Mill District
- 1 conference room
- · Central air conditioning
- Private restrooms
- Mostly open floor plan layout
- Abundant light and windows
- 4 private offices
- Print/copy room
- 36 parking spaces

RYAN AMERONGEN, CCIM Broker, Licensed in Oregon 541.213.8967 amerongenr@buccolagroup.com

JENNA JOHNSON

Broker, Licensed in Oregon 541.322.5966 x5 jenna@cobaltpropertiesgroup.com

info@keypropertiesbend.com 541.728.0033 keypropertiesoregon.com

BEND 431 Franklin Ave Bend | 97703



Continued from page 1

that her family had always had a love of winter sports. "My mom's side of the family is very focused on ski racing and my dad's side of the family homesteaded outside of Pinedale in the early 1900's using handmade skis and horses to get around in the winter. Back then, they had some of the first snowmobiles as a means to deliver mail," Amy said. "I learned to ski around the time I started walking."

After competing around the world and getting a sponsorship from Polaris Snowmobiles, Amy was featured in TGR's most recent film, Magic Hour, an annual film that showcases a collection of backcountry skiing highlights.

"I was part of the Montana segment in Magic Hour which showcased snowmobileaccessed skiing. I got to team up with two other skiers, Parkin Costain and Jake Hopfinger, who are incredibly talented and solid backcountry partners," Amy said. "It really takes a strong team to create the magic and beautiful images in the ever changing conditions of the mountains."

While many filmmakers have the privilege of controlling the conditions around them, either with clever set-work or CGI, TGR's filmmakers must create something beautiful in a place that is potentially deadly. "The process of filming in the mountains involves a lot of discussion around terrain options, snow safety, weather conditions and goals for each day," said Amy.

If anyone knows what it's like to film in these conditions, it would be veteran TGR athlete

Sage Cattabriga-Alosa, a mountain biker and skier who eventually moved to Bend after spending his childhood growing up in both Oregon and Wyoming. This split upbringing gave Sage a deep appreciation for both the forests along the north Umpqua River and the Teton Mountains of Wyoming.





Sage was first featured in a TGR film back in 2001. Despite just appearing in "a couple of shots," this was Sage's foot in the door. "I needed to dedicate quite a lot of time and energy to filming the next year to make it into a film again," Sage said. "After a couple solid years, TGR helped align some of the sponsors that I have now and I continue to be one of the main athletes in the films since then."

On the experience of filming with TGR, Sage acknowledges that his level of experience makes him a bit of a veteran. "By having so much experience, there's a natural fit for me to mentor and assist the next generations, helping them be comfortable and confident in the mountains," Sage said. "My biggest message is the lesson of patience and of timing. It comes with recognizing the times when it's right to go and the times when it's not, which isn't always easy, but by being patient and waiting until all systems and signs point to yes, you maximize the possibility of a positive outcome."

In other words, Sage plays an instrumental role in developing a new generation of skiers by passing along his knowledge of the backcountry; from snow conditions, weather, temperature and more, there are so many factors that must align to safely enjoy the backcountry and create the amazing films that TGR makes.

By signing athletes, collaborating with one another, assisting with sponsorships and spreading hype around these sports, TGR has cemented themselves as a force for positive development in the world of action sports. Catch the trailer for their upcoming short film in a regional series of films, In Pursuit of Soul 2: Midwest Independence, on their Youtube channel. The second installment in a series that focuses on ski and snowboard culture across the US, this film sheds light on the strong cultural, historical and family dynamics that tie Midwesterners to their local ski hills. The entire film will be available on October 25th on the TGR website.

tetongravity.com





Central Oregon's Commercial Real Estate

Buoyed by Strong Demand but Limited Supply

by BRUCE BARRETT, Commercial Broker — Windermere Commercial & TIM CONLON, Principal — Conlon Consulting Group

nemployment hovers at record low levels in Deschutes County as the weather turns to Fall but a major war

in Europe, a recent pandemic that dumped billions of dollars of stimulus money into the economy and record consumer demand have combined to create the largest inflation spike in 40 years and has rapidly increased the costs to borrow money. But the region's commercial real estate sales in 2022 defy these gloomy financial realities.

Ken Sinclair, vice president commercial relationship manager of Umpqua Bank, says, "Regarding today's market environment, inflation and talk of the "R" word, Umpqua is definitely taking a closer look at factors such as the tenant's longevity and industry type, the owner's financial strength and overall credit quality of the property. That being said, we here in central Oregon are still seeing strong demand for commercial property due to population growth and limited inventory."

Impact of Population Growth

Recent population forecasts indicate that Deschutes County is expected to add another 50,000 residents in the next ten years. According to recent census data, Deschutes County has grown twice as fast as the rest of the State. Currently Deschutes, Crook and Jefferson Counties are among the top five fastest-growing Counties in Oregon. However, rapid growth comes at a cost. Population growth places more stress on available resources and it is generally acknowledged that there is a shortage of available space for new business. Retail and office space vacancy in Bend and Redmond is around 3% and Industrial vacancy is less than 1%.

The demand for available space makes it less affordable for expanding businesses. Many business owners are seeing rapidly



Bruce Barret

Tim Conlon

increasing lease rates in Bend, and in the new commercial developments located in Northwest Crossing and the Old Mill District. New buildings demand premium lease rates. Many business owners are considering expansion through satellite locations in more modestly priced locations like Redmond, Prineville and Madras. This expansion often must be financed through local lenders.

Impact of Higher Financing Costs

As the fed funds rate changes, so do the interest rates that lenders charge borrowers, including interest on business loans. Most recently, the Federal Reserve raised its target range for the fed funds rate by 75 basis points to 2.25%-2.5% during its July 2022 meeting. It was the fourth consecutive rate hike and pushed borrowing costs to the highest level since 2019. Local lenders add their margin of, say, 4% to their funds rate making the current market rate over 6%.

Jacob Mayhill, commercial loan relationship officer, MidOregon Credit Union, addresses how increased loan rates and inflation changes his view of prospective borrowers: "We have not tightened our lending standards, but we are finding it more challenging for borrowers to meet the same lending standards in this market where prices and interest rates are higher."

The National Association of Realtors

(NAR) released an analysis that said cap rates were likely to keep compressing in 2022 despite rising interest rates.

Although typically rising interest rates would push up mortgage costs, creating downward pressure on property prices, that may not be the case, at least for now. There are other factors like abundant 1031 funds flowing into Central Oregon and the strong demand from new or expanding businesses that keep pushing up prices and, in turn, further compress cap rates.

"As of 2022 Q1, National office real estate prices are up 10% year-over-year on average while prices of retail real estate are up 16%. Industrial properties experienced the strongest price gain of 30% followed by apartment assets at 22%," as the NAR noted.

Mayhill explains how his credit union sees a prospective borrower: "In a post-COVID market with tighter cap rates and rising costs we sometimes need to be creative with borrowers. It starts with taking a relationship approach by listening to our borrowers and working to understand who they are, the road they've traveled and where they're heading. This helps us understand all the options for financing. We interweave this approach with our responsibility to our credit union members and our federal regulators at the NCUA to make good loan decisions."

Ken Sinclair describes his bank's challenges: "Today's market rates are really a fluid situation. With impending rate hikes around every corner by the Fed and the inverted yield curve, what was the norm six months ago is no more. We try to focus on the entire client relationship (depository,



SEVERAL NEW BUSINESSES OPEN DOWNTOWN IN 2022 | PHOTO BY BRUCE BARRETT

treasury management, wealth investment, etc.) to win the client's business."

Other Factors Impacting CRE

Other factors that create shortages of commercial real estate in Central Oregon include Oregon's restrictive land use laws and land use activists who present legal challenges to development. In addition, cities and counties are struggling to process the increased development applications.

Considering the recent changes and challenges to commercial property owners and users, recent data from the Central Oregon Association of Realtors' MLS listing report comparing year-to-date 2021 and 2022 shows an 18% decline in total commercial sales but with a 10% increase in total volume at over \$190,850,000. This makes sense in light of the limited availability and increasing prices.

The Future is Bright for CRE

Many economists and financial analysts expect interest rates to level out in 2023 and local CRE experts expect continued high demand due to growth and unmet needs. More projects are in the pipeline as developers and investors are rallying to the need.



From Cartoon Cat to Fab Success

Pink Panther Gift Inspired Plastic Products Niche for Redmond-Based Poltex

by SIMON MATHER — CBN Feature Writer

ver wondered where those oft-unnoticed medical office organizing accessories such as clear magazine racks, sanitizer holders or face-covering dispensers come from? Chances are it could be a product of innovative Redmond-based plastic fabrication specialists Poltex.

Under the guidance of owner Paul Filipowicz, since moving to Redmond in 2014 the company has expanded from 2,000 square feet to over 10,000 square feet, producing a continually expanding variety of items, primarily aimed at laboratory and hospital workplaces.

Filipowicz says it all started with a glitter-glue sketch of his cartoon favorite the Pink Panther from then-girlfriend (now wife) Danielle. He wanted to "present it like the Mona Lisa," sketched a design, bought some materials and built a special display case in his garage to show off the masterpiece.

Building on his scientific background in molecular genetics, he had the brainwave of using similar techniques to improve his work environment operations.

He recollected, "I was working for Kaiser-Permanente at the time, and I felt like I needed three hands to get everything done.

"I have always been a highly organized person who believes that 'there's a place for everything and everything in its place,' so I began to build plastic containers, shelves and stands for work.

"I realized there was a real need for these types of plastic and polycarbonate products — that looked great, saved space and improved efficiency and production in those work environments — so I taught myself some basic Computer-Aided Design (CAD) skills and basically launched Poltex out of my garage

"My family also had a background in milling and machining, so together with the science grounding it gave me a good general foundation to build from."

His initial products quickly gained in popularity, leading to him to strike out on his own in 2001, and since then Poltex has continued to turn out a steady stream of standard and custom-fabricated products, including a recent point-of-purchase display for Redmond lithium battery pioneers Expion 360.

Business has grown exponentially over the past two decades and today the product line includes around 650 *SKU's. (*SKU stands for "stock keeping unit" and is a number that retailers use to differentiate products and track inventory levels. Products are assigned different alphanumeric digits based on various characteristics, such as price, manufacturer, color, style, type and size).

Filipowicz added, "We have two product streams — custom pieces and standard pieces. Basically, every product we make starts as a custom piece.

"We save all our designs and if something can be used by multiple clients



Paul Filipowicz

then it becomes part of our standard product line — if something is living digitally, it can be reproduced.

"We start with a CAD program and design a picture of the product. We then send that to the client to verify that the piece meets all their needs.

"Once the design is approved, we create the 3D model that is sent to our CNC (Computer Numerical Control) machine. This machine cuts the product according to the automated instructions so we can build it and ultimately, deliver it to our client.

"What really sets Poltex apart is our ability to provide our laboratory and healthcare customers with organizational equipment that suits the exact needs of their work environment.

"Because we manufacture all our products in-house, right here in the U.S., we are able to produce affordable products with a quick turnaround time to suit the exact specifications of the particular space,



THE PINK PANTHER MASTERPIECE THAT STARTED THE POLTEX PATH | PHOTOS COURTESY OF POLTEX

consumable, project, etc. Poltex is proud to make all products in-house with the stamp of Made in the USA and does not have any plans to outsource.

"We can customize and build pretty much anything, with a rapid sequence from prototype to production. We take ideas and make them a reality in an easy and affordable process, including free design services.

"Custom work keeps things fresh and regularly producing quality innovative

Continued on Next Page ►



Secure trust

with Republic Services® and SecureShred

With our on-site document destruction truck, we provide the security of knowing your information is completely destroyed and recycled.

Call us today at 541.382.2263.





We'll handle it from here."

©2020 Republic Services, Inc.

NOVEMBER 17 IN PERSON & VIRTUAL

How do we Move Forward with Measure 110?



Oltex
Continued from previous page

products allows us to keep a pulse on the market."

Filipowicz said business actually spiked during COVID, and the standard side of operations was up 38 percent over last year. The growth curve has continued, including negotiating more retail contracts and recently picking up distribution with Grainger, a leading provider of top-quality industrial supplies worldwide.

On the choice to grow in Redmond, he said, "Redmond is awesome. The business community is really tight-knit, and we have enjoyed the support and sense of community with other business owners and industry people here.



POLTEX MOUNTED RESPIRATORY HYGIENE STATION

"Additionally, resources like REDI (Redmond Economic Development Inc.) are very supportive. EDCO was particularly helpful early on, and after being invited to participate in the "Made in Redmond" tour event, it helped us get a 'foot in the door' with local medical providers, including BMC (now Summit Health) and St. Charles Hospital. Recently we also added Mosaic Medical as a customer."

On the horizon, Filipowicz sees

On the horizon, Filipowicz sees increased business necessitating hiring additional employees and tooling up for increased production, including staying

current with the latest technology to optimize manufacturing methods.

He added, "With the large swirl of impending business, we should continue to

be growing pretty rapidly.

"Given the huge opportunities coming our way, we feel we have barely scratched the surface in the market, and believe the possibilities are endless.

"Nobody else is currently creating custom plastic fabrication products of this quality. There is a lot of potential and a lot of untapped markets that we can pursue."

Though business is primarily in the U.S., Poltex has shipped internationally

(Canada, Mexico, England) to some small extent. But Filipowicz says international shipping on an individual order basis is cost prohibitive.

In light of making all products in-house, expanding globally would likely happen incrementally, with the need to identify feasible distribution network logistics.

Expectations for the near future included negotiating with more large retail distributors, working on government contracts including Veterans Affairs facilities and increasing an online presence through channels like Amazon, Facebook, Instagram and YouTube.

poltex.com 541-636-080



POLTEX LOCKABLE MASK DISPENSER



MEDICAL SUPPLIES ORGANIZER BY POLTEX | PHOTOS COURTESY OF POLTEX

FOR LEASE IN REDMOND

AVAILABLE NOW AND LEASING QUICKLY!



- THE BEACON is ready for occupancy!
- +/- 2,300-24,000 SF
 - \$1.10-\$1.20/SF + TI allowance
- 16'-26' foot ceiling height range
- Restrooms in each suite
- Waterproof demising walls
- 20'x30' outdoor yard per bay
- One suite with grease interceptor
- Located in the Airport Business Park
 - Call Ken Streater +1 541 325 2027

Local Expertise. Global Exposure.



COMMERCIAL REAL ESTATE SERVICES, WORLDWIDE

Redmond Spotlight

edmond
Continued from page 1

and commercial projects and urban renewal and downtown developments.

The City of Redmond had recently projected that by 2040, the city would grow to 50,000 residents or 900 new residents per year. However, in the last three years, the city has been experiencing a significantly accelerated growth rate and could reach 50,000 residents as soon as 2027. As of July 2022, the city's population was 37,342 which equates to 2,800 new residents a year in the last three years.

To accommodate for the growth, Roberts said there needs to be comprehensive planning and coordination for public facilities, needed housing, transportation and the urban growth boundary.

Roberts said there has been a decrease in the number of building inspections from an average of 83 per day in 2021 to an average of 62 per day in 2022. "Single-family residential permits are significantly down this year," Roberts said. "Multifamily permits are up, and commercial and industry permits are steady."

The City of Redmond issued 19 commercial permits in 2019; 42 in 2020; 18 in 2021 and 19 in 2022. New commercial and industrial developments include Red Rock Plaza, Leading Edge Jet Center, Medline and Oregon Industrial.

There were 364 single-family dwelling permits in 2019; 548 in 2020; 457 in 2021 and 156 in 2022. For multi-family dwelling units, there were 415 in 2019; 197 in 2020; 156 in 2021 and 140 in 2022.

Roberts said the City of Redmond and REDI continue to receive constant requests for information from people interested in facets of commercial, industrial and residential developments. "On any given day, we can interact with a development team representing a Fortune 500 company to a local downtown business owner trying to expand," Roberts said. "Simply, there is an incredibly diverse set of interests wanting to do business in Redmond."

Roberts attributes the city's successes to the great planning work conducted during the last two decades. "These planning efforts were visionary and created the opportunities for developable lands or opportunities currently available in the city," Roberts said. "Moreover, these plans were carefully coordinated with the city's rolling five-year capital improvement programming. The coordinated efforts paid off."

Roberts shared specific examples of the planning efforts to include Desert Rise Industrial Park, regional large lot industrial parcels, mixed-use live/work zone, Downtown Overlay District, Downtown Urban Renewal Areas and five Sub-Area Land Use Area Plans.

"These planning efforts guided, shaped and laid the foundation for the recently adopted Redmond Comprehensive Plan 2040, Community Vision and accompanying land use/zoning map," Roberts said. "Without these plans, the city's investments in infrastructure would not have been as synchronized or strategic, which would have ultimately encumbered the growth and economic development opportunities seen over the last five years."

Relocating to Redmond

Jeremy Herauf is the owner and president of Bridge Masters, Inc., which operates three companies within the bridge infrastructure industry including Bridge Masters, Inc., Bridge Masters Rentals, and Titan Manufacturing. Their customers range from the Federal Government to private ownerships, currently covering all of North America.

"We don't build bridges," Jeremy said. "We have a specialty construction service that installs, maintains, repairs, designs and inspects utilities on bridges. We service all utilities including, water, sewer, gas, electric and telecommunications

His father, Allan Herauf, bought the company in 2002 and sold it to Jeremy in 2015. "We have been located in the Alfalfa area for 15 years but found we needed to



PHOTO | BY CASCADE BUSINESS NEWS

move because we had outgrown our location," Jeremy said. "We purchased a five-acre parcel in Redmond where we are building a 26,000-square-foot facility to house all three companies as well as an onsite test bridge."

Several factors led Jeremy to relocate in Redmond including finding land at a reasonable price, close proximity to its vendors, Highway 97 and the Crooked River Bridge and an experienced workforce. "It's important we have employees who are well-rounded and can do a little bit of everything from helping with sales to equipment work," Jeremy said. "The combination of the Redmond School District and Central Oregon Community College training students in the skills we need made a difference."

The company plans to move to its new location in April of 2023. "Working with REDI and the City of Redmond made a difference too because they understood our company and found ways to work with us in purchasing the land," he said. "Redmond has a great diversity of companies that we can work with to build our projects and keep business in Redmond."

Jeremey said having the Redmond Airport nearby also helps because customers fly from throughout the United States to visit Bridge Masters to be trained on its equipment.

Urban Renewal Projects

More than ten years ago, the SCP Redmond Hotel was a vacant building, slowly deteriorating in the heart of downtown Redmond.

Thanks to a shared vision by community, city and business leaders, today the SCP Redmond Hotel is once again a gathering place for local residents and tourists, reminiscent of how it was when it opened in 1928. The four-story building has a rooftop bar, 49 guest rooms and suites, a restaurant, gift store and workout facility. The renovations were made possible through a public-private partnership between the City of Redmond and developer Ken Cruse, CEO and co-founder of Alpha Wave.

Alpha Wave Investors acquired the historic Georgian revival building in 2017.

The City of Redmond provided a \$3.5 Million urban renewal loan to the hotel's renovations. A property of Soul Community Planet, the SCP Redmond Hotel received a \$12 million renovation. "The community via the Urban Renewal Agency identified the reopening of the historic hotel property as the top catalytic project in the renewal plan for downtown. When the SCP Redmond Hotel opened in 2020, it was really inspirational because it helped Redmond reach for something bigger and better than what it had been doing to have a full-service boutique hotel in downtown Redmond," Arnold said. "The success of the hotel as a business has helped both the operator and the community realize a significant return on investment. The reactivated hotel has led other businesses on Sixth Street to make investments and improvements to their buildings."

Roberts said the SCP Hotel Redmond is just one example of how the City of Redmond has seen an increased interest in its Urban Renewal Program, leading to the development in Redmond's Downtown Area at an all-time high. From the Central Oregon Medical Specialists Building to the High Desert Music Hall, Eqwine Bar to General Duffy's Waterhole, there have been 300 completed downtown projects in Redmond since 2013, resulting in 88 percent downtown occupancy and \$98 million increase to the tax base.

Arnold said Wild Ride Brewing was an early adopter of the Urban Renewal Program when it repurposed an old lumber yard into its brewery. "The Urban Renewal Program is also looking at improving infrastructure along South Highway 97 in order to improve freight mobility, attract new businesses to the land south of the fairgrounds and create new jobs," Arnold said.

Arnold is optimistic about Redmond's future, including its assets of available land for residential, commercial and industrial developments and the airport. There are plans for a new wetlands complex to filter wastewater, a new public safety building and a new library. "As the city evolves, we will continue to be thoughtful about the type of growth happening in Redmond," he said, "keeping in mind we want Redmond to retain the small-town feeling the community highly values."

Redmond Chamber of Commerce

Eric Sande is the executive director for the Redmond Chamber of Commerce and Visitor's Center. "Redmond is a family-centric, pro-business community, where businesses and the community look out for each other," Sande said. "It is a neighborhelping-neighbor community."

He said Redmond is able to attract and retain businesses because it is centrally located. "Being located in the geographic center of Central Oregon, businesses are able to attract talent from communities in every direction, Madras to the North, Prineville to the East, Bend to the South and Sisters to the West."



EDMOND HOTEL | PHOTO COURTESY OF REDMOND CHAMBER OF COMMERCE

Redmond has had a host of new businesses open in 2022, including Marshalls, Ross Dress for Less, Blue Sky Family Dentistry, Otto's Landing and Selco Bank.

Sande said the national trend of finding employees and affordable housing definitely impacts Redmond businesses. And as inflation hits the United States, Redmond will befaced with the same financial challenges as consumers have to adjust their spending patterns to buy essential goods and services. "The Redmond Chamber will continue to work with member businesses and the community to navigate any challenges that come our way in 2023," Sande said. "The Chamber provides networking opportunities, works with the Enjoy Downtown Redmond group and promotes shop local and other opportunities that showcase why Redmond is a great place to live, work and play. We will continue to advocate for businesses if and when challenges arise."

Redmond Economic Development Inc. or REDI

Steve Curley became the executive director of Redmond Economic Development Inc., or REDI in March. A long-time resident of Central Oregon, Curley shared he is familiar with the region and Redmond. "What excites me the most about working for REDI is that Redmond is a family-oriented community," Curley said. "I love the fact I will be working with traded-sector companies that provide good-paying jobs to support families who live in Redmond or nearby communities."

REDI assists 130 firms on average each year including in 2022 Traeger's Wood Fired Grills, Eberhard's Dairy Products, Gompers Gin, BasX Solutions, Newhouse Manufacturing Co. and Central Composites.

From 2016 to 2021, there were a total of 40 new projects, resulting in 917 jobs and more than \$80 million in capital investments. Pending projects include Buildhouse, Wild Mike's, Bridge Master and Performance Pro Supply. Redmond has a diverse trade-sector industry, including advanced manufacturing, agriculture products, aviation and aerospace, consumer goods, distribution and building products.

Since he began his job in March, Curley said he continues to see on a daily basis an interest in traded-sector companies looking to locate in Redmond or to expand. "While wood products were the main industry for many years in Central Oregon including Redmond, we are continuing to see Redmond grow and evolve along with the Central Oregon region to become more economically diverse," Curley said.

As Redmond continues to grow and attract new residents and businesses, Curley said plans are in place to ensure Redmond continues to have a strong sense of community. "Last week, a company came to Redmond for a site visit," he said. "What made Redmond attractive to this company was the lifestyle, stable workforce, schools and that Redmond is family-orientated."

Even with interest rates rising, inflation persisting and a recession looming, Curley said investors continue to see Redmond as a strong and solid investment. There are large and small land parcels available for development. "Redmond is definitely pro-business," Curley said. "Investors are continuing to move forward with small and large projects. REDI is here to help businesses make connections and remove any barriers for businesses seeking to locate, expand or start in Redmond."

The Muddy Merch

Downtown Redmond Business Offers Custom Leatherwork

by NOAH NELSON — CBN Feature Writer

he Muddy Merch, a small leather goods store that offers custom leatherwork in Downtown Redmond, carries a story about humble beginnings and surviving hardship. The original shop was founded back in 2018. Kristy Barton, the founder and owner of The Muddy Merch, spent two years operating out of her home's garage. During this time, she focused on learning the skills of the trade, as well as developing a unique style that would stand out among the rest.

The Muddy Merch quickly outgrew the garage, and Barton had her sights set on opening up a storefront where customers could see their custom work in person. Then, 6 months into the pandemic in 2020, the opportunity to move out of the garage and into a small space on SW 6th Street opened up, and Barton jumped at the chance. Despite all the unknowns, The Muddy Merch successfully opened their doors during the pandemic and survived the looming shutdowns.

Opening in COVID was tough because it was so turbulent, it felt like things changed daily," Barton said. "It actually also helped us in a way, because so many people wanted to go out and find a smiling face, and we provided that."

Now, The Muddy Merch is a welcome addition to the Downtown Redmond business scene, and offers a level of custom work that locals and tourists alike have been drawn to. Expanding from their original product line of hats with custom made and hand stitched leather patches, The Muddy Merch now provides custom leather work in the form of koozies, a variety of keychains, wallets and more. All of the items can be customized with names and/or logos, making them popular gifts for birthdays, bachelor/bachelorette parties, business retreats and other events.

Customers at the store can select from a variety of pre-stitched hats, or they can opt to make their own; the store offers over 300 hats and over 100 leather patches to choose from. All stitching is done by hand when the customer orders the hat, adding a personal touch to every hat that is sold.

While the retail side of the store is a substantial part of the business, The Muddy Merch also provides custom work for businesses looking for hats with their logos on them. The store offers businesses hats from a variety of manufacturers, all of which are then hand stitched with a leather patch emblazoned with the business's logo, handcrafted by Barton.

For all custom work, customers can choose from eight different leather colors, allowing for as much personal expression as possible. After all, that is a belief held closely by Barton; that hats are personal, and can express a lot about a person. This belief motivates her to add a high attention to detail to every product she handcrafts, and this attention to detail can be seen in her work.

The Muddy Merch has been a trusted choice by businesses and individuals who are seeking a locally made, handcrafted gift, and this reputation is sure to grow. "We've been growing at a continuous rate and we plan on being here long term," Barton said. "We'd love to offer more comprehensive service to customers and expand our product line with a variety of new custom leather goods."

If Barton's perseverance in the face of the pandemic shutdowns tells us anything, it's that she has a true passion for her trade. This passion carries over into the products she creates, and will likely carry The Muddy Merch to a successful future. themuddymerch.com





VISITING MARINE VETERANS THE MUDDY MERCH HAD THE PRIVILEGE OF MAKING CUSTOM LEATHER PATCH HATS FOR





(L-R) KRISTY, OWNER OF THE MUDDY MERCH CO., COOPER, OUR #1 CUSTOMER! AND ASHLEY, MUDDY MERCH CO. EMPLOYEE | COURTESY OF THE MUDDY MERCH CO.

OUTSIDE OF EXPECTED









At the COCC Redmond Campus

Rethink what's possible at COCC, where an unparalleled combination of high-quality education, commitment to safety, and low-cost tuition come together in one of the most sought-after destinations in the country.

- Credit Classes and Degrees
- Online/hybrid classes
- Career and Technical Education Programs
 Automotive, Machining, Vet Tech, Welding, Apprenticeship
- Community Education
- Center for Business, Industry, and Professional Development



541.504.2900 cocc.edu/redmond

COCC is an affirmative action, equal opportunity institution

Utility Companies

Utility Companies (Listed Alphabetically)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Number of Customers	Service Area	Services
Avion Water Co. Inc. 60813 Parrell Rd. Bend, OR 97702	541-382-5342	541-382-5390	avionwater.com avion@avionwater.com	Jan Wick, Jason M. Wick	34	1969	15,000	From Bend to Powell Butte, to north of Redmond & south to Wild River.	Domestic water, deep well water.
Cascade Natural Gas Bend, OR 97701	888-522-1130	888-649-9912	www.cngc.com service@cngc.com	Jeff Staudenmaier, Sue Potje	32	1955	60,000	Bend, Chemult, Crescent, Gilchrist, La Pine, Metolius, Madras, Prineville, Redmond & Sunriver.	Gas utility services & after-hour emergency services available.
Central Electric Cooperative 2098 NW Sixth St. PO Box 846 Redmond, OR 97756	541-548-2144	541-548-0366	www.cec.coop ceccustomerservice@cec.coop	Brent ten Pas	80	1940	29,396	Deschutes, Crook, Jefferson, Grant, Linn, Wasco & Lake Counties.	Electric distribution cooperative.
Central Oregon Irrigation District 1055 SW Lake Ct. Redmond, OR 97756	541-548-6047	541-548-0243	www.coid.org info@coid.org	Craig Horrell	30	1918	3,700	Central Oregon canal & Pilot Butte canal & laterals.	Delivery of irrigation water, maintenance of district easements & canal systems.
Cimmarron City Water Co. PO Box 5441 Bend, OR 97708	541-389-7480	541-610-1640	ccwc@bendbroadband.com	Board of Directors	3	1967	155	Cimmarron City	Domestic water.
CoEnergy Propane 1818 Hwy. South 97 Redmond, OR 97756	800-510-5886	541-504-1024	www.coengergy.net info@coenergy.net	Darcie Vanderyacht	9	2001	3,800	All of Central Oregon	Providing your home, business or construction project with propane gas & accessories.
Crooked River Ranch Water 13845 SW Commercial Loop, PO Box 2319 Terrebonne, OR 97760	541-923-1041	541-923-5936	www.crrwater.com frank@crrwater.com	Frank Day	6	1977	1,588	Crooked River Ranch	Water.
Ferrellgas 900 NE First St. Bend, OR 97701	541-382-1161	541-382-1744	www.ferrellgas.com ericnelson@ferrellgas.com	Eric Nelson	10	1963	4,000	All of Central Oregon	Propane gas.
Indian Meadow Water Co. 14833 Schooner Sisters, OR 97759	541-383-5044	N/A	N/A	Sharon Wonderly	2	1985	288	Indian Ford area	Water.
Laid Law Water District 64619 Hwy. 20, Unit C Bend, OR 97703	541-389-1255	N/A	www.laidlawwaterdistrict.com	Dale Peer	0	1982	130	Tumalo	Water.
Midstate Electric Cooperative 16755 Finley Butte Rd. PO Box 127 La Pine, OR 97739	541-536-2126	541-536-1423	www.midstateelectric.coop marketing@mse.coop	Kimberly Hannon	63	1948	18,227 members, 21,050 meters	Lava Butte South to Thunder Beast Park, Cascades to Willamette Pass West & Silver Lake Christmas Valley East	Electricity & energy efficiency programs.
Miller Oil Inc. 2158 NW O'Neil Hwy. PO Box 1751 Prineville, OR 97754	541-416-1078	N/A	www.milleroilinc.com Sales@Milleroilinc.com	Cheri Miller	4	2003	N/A	Prineville & surrounding areas.	Petroleum distributor.
Northern Energy Propane 799 NE Jackpine Ct. Redmond, OR 97756	541-548-7449	541-548-0613	www.northernenergy.com northern_energy-1830@ amerigas.com	N/A	10	1985	4,000	All of Central Oregon	Propane gas.
Pacific Power Central Oregon	888-221-7070	N/A	www.pacificpower.net	Stefan Bird	90	1926	756,000	Pacific Power efficiently delivers reliable, safe & environmentally responsible energy to 243 communities across Oregon, Washington & northern California.	Electricity, energy efficiency management & renewable energy options.



Applications Now Being Accepted for 2023 Washington, D.C. Youth Tour

by COURTNEY COBB, Communications Coordinator — Central Electric Cooperative entral Electric Cooperative is accepting applications for its 2023 Washington, D.C. Youth Tour program. Central Electric will select two high school juniors to visit the nation's capital for one week in June.

Participants receive an all-expense paid trip and are immersed in the nation's history, seeing sites like Arlington National Cemetery, the Vietnam Veteran's Wall, the Washington Monument, Mount Vernon and the Smithsonian.

In addition to meeting with other participants their age from across the nation, students also will get to discuss current issues with members of Congress.

High school juniors interested in applying can find the application here. Applications will be accepted through Friday, January 6, at 5pm and mailed or dropped off at any Central Electric office.

To be eligible, students' families must be CEC members. Applicants need to include information about their interests and a 500 to 1,000 word essay on the following topic: Describe your view of the major challenges facing our nation and what solutions you envision. Applicants also will be interviewed by a selection team of CEC staffers.

This is an all-expense paid trip for those students selected. The co-op will pay for transportation, lodging, meal expenses and one checked bag.

The selected students are expected to share their trip experience with CEC's membership at the co-op's annual meeting in April 2024. If you have any further questions, call 541-548-2144.

cec.coop

Utility Companies (Listed Alphabetically)

CONTINUED FROM PREVIOUS PAGE

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Number of Customers	Service Area	Services
Roats Water System 61147 Hamilton Ln. Bend, OR 97702	541-382-3029	541-382-2292	www.roatswater.com contact@roatswater.com	W.K. Roats	5	1962	2,200	South, East & West of Hwy. 97, beginning at Reed (including Woodside Ranch) to South end of Parkway.	Water.
Sun Country Water 22648 Nelson Rd. Bend, OR 97701	N/A	541-385-1115	suncountrywater@msn.com	Butch Rogers	1	1972	100	Saddle Back Subdivision & vicinity.	Water.
Sun Mt. Water Systems, Inc. 18075 Second Ave. Bend, OR 97703	541-382-7309	N/A	N/A	Butch Rodgers	2	1960	285	Between Tumalo & Sisters	Water.

CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email cbn@cascadebusnews.com.







WE MAKE TREATS FOR ALL KINDS OF OCCASIONS. BETTER LIGHTING HAS GIVEN US MORE REASONS TO CELEBRATE.

Our customers have long said that our signature truffles couldn't get any better. But Energy Trust of Oregon proved them wrong. Because after helping us switch to brighter, more efficient LED lighting, our truffles now look as decadent as they taste. See how a switch to LED lighting can help your business at **EnergyTrust.org/for-business.**



ENERGY TRUST for BUSINESS Run Better



High Tech Companies (Listed Alphabetically)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
Amplion, Inc. PO Box 2413, Bend, OR 97709	541-241-8734	N/A	www.amplion.com support@amplion.com	Chris Capdevila	20	2013	Software company that has built a novel intelligence platform that leverages proprietary machine learning to deliver very deep, tailored insights into pharma & more.
Aristocat Development Corp. 423 NE Clay Ave., Bend, OR 97701	541-389-8145	N/A	www.aristocat.com aristocat@aristocat.com	Larry Hunt	1	1985	Specialized vertical marketing software development.
Audio Visual Bend 20585 Brinson Blvd., Bend, OR 97701	541-388-1732	800-660-9677	www.avbend.com tony@avbend.com	Tony Sprando	4	1999	Audio video design & integration, turnkey solutions for all types of commercial projects. Video projectors, large screens, control systems, video conferencing, mobile presentations solutions & more.
Bellatrix 2437 NE Twin Knolls Dr., Ste. 1 Bend, OR 97701	541-382-2208	N/A	www.bellatrix.com rlundy@bellatrix.com	Steve Morris, CEO, Ray Lundy, COO	19	1986	Bellatrix products combine electronic, mechanical & computer technologies to create unique, advanced control systems. These systems provide data acquisition, perform complex electromechanical functions & transmit information using optical or high frequency radio channels.
Bend Cloud 1008 SW Emkay Dr., Bend, OR 97702	541-526-7266	N/A	www.bendcloud.com info@bendcloud.com	N/A	N/A	N/A	Own & operate a local private tier IV data center, specializing in Open Source software development & & data encryption. Cloud products, cloud hosting, web services, internet service, management.
Binary Star Systems Bend, OR 97701	541-316-8027	N/A	www.BinaryStarSystems.com hello@binarystarsystems.com	Jim Sipe, Lisa Sipe	2	2003	Website design, software development, mobile app development, email marketing, branding & graphic design.
Bird Gard 270 E Sun Ranch Dr., Sisters, OR 97759	541-549-0205	541-549-5286	www.birdgard.com info@BirdGard.com	Todd Weitzman	13	1989	Digital bird repellers.
Cascade Chips Technical Services 19417 Seminole Cir. Bend, OR 97702	541-382-6650	N/A	www.cascadechips.com rick@cascadechips.com	Rick Olson	1	1992	Network design, installation & troubleshooting Broadcast & studio engineering. Computer sales, service, upgrades, data recovery & virus/spyware removal. PC repair, upgrades, virus & spyware removal, data backup, wireless & wired networking.
Cascade Divide Data Centers 207 SW Columbia St., Bend, OR 97702	877-919-7642	N/A	www.cascadedivide.com support@cascadedivide.com	sales@cascadedivide.com	5	2014	Data centers, colocation, managed services & business recovery.
CCI Tec, Inc. PO Box 1876 Bend, OR 97709	541-241-1900	541-201-1901	www.CCITec.com sales@ccitec.com	Devon Cochenour	16	2004	Microsoft Certified Partner providing innovation through integration for healthcare organizations. Provides Microsoft-based healthcare solutions that allow health organizations to offer enhanced patient services while reducing costs.
Current Conceptions, Inc. 8045 NW Grubstake Way Redmond, OR 97756	541-526-5803	541-316-1653	www.currentconceptions.com CCIadmin@currentconceptions.com	Dr. P. L. Senger, Dr. Angela Oki	2	2011	Specializing in on-line curriculum development & global distribution to academic programs at the university level in the field of reproductive physiology.
DENT Instruments, Inc. 925 SW Emkay Dr. Bend, OR 97702	800-388-0770	541-385-9333	www.dentinstruments.com sales@dentinstruments.com	Christopher L. Dent	22	1988	DENT Instruments is a supplier of an array of precision measurement instrumentation & analytical software in the field of energy management.
E2 Solar, Inc. 20784 NE High Desert Lane Bend, OR 97701	541-388-1151	541-388-1165	www.e2.solar sales@e2.solar	Kelli Hewitt	9	2005	Installing custom-designed solar electric systems, a reliable & affordable energy solution for homes & businesses.
E::SPACE Labs LLC 48 Bridgeford Blvd., Ste. 180 Bend, OR 97702	541-241-8801	N/A	www.espacelabs.com david@espacelabs.com	Rick Silver, David V. Robson	2	2015	Affordable local prototype development lab to inventors, entrepreneurs, startups & corporations in the electronic & electromechanical space.
Effectual Inc. 2738 NW Potts Ct., Ste. 110 Bend, OR 97703	800-770-1868	N/A	www.Effectual.com info@Effectual.com	Robb Allen	350	2019	Build-to-suit custom applications such as enterprise web apps, mobile apps, IoT, AI/ML & responsive websites; content strategy & digital marketing; strategic consulting for digital product/service strategies & amazon web services (AWS) Premier Parnter.
Element 1 Corp. 63050 Plateau Dr., Ste. 100 Bend, OR 97701	541-728-3814	N/A	www.e1na.com robert@e1na.com	Robert Schluter, Dr. Dave Edlund Ph.D.	11	2010	Element 1 Corporation is a leading developer of clean energy technologies, including advanced hydrogen generation systems, flare gas refinement solutions & gas to liquid production technology.
Endurance Product Design LLC 48 SE Bridgeford Blvd., Ste. 200 Bend, OR 97702	541-610-2882	N/A	www.EndurancePD.com info@EndurancePD.com	Steve Langenderfer	1	2015	Product development, mechanical design, prototyping, 3D CAD design, machine design, manufacturing equipment design.
EnviroTech Services 3842 NW Bus Evans Rd., Prineville, OR 97754	970-346-3900	N/A	www.envirotechservices.com info@envirotechservices.com	Roger Knoph	90	1989	Specializes in road treatment products that improve natural & man-made environments.
Facebook - Prineville Data Center 735 SW Connect Way, Prineville, OR 97754	N/A	N/A	www.facebook.com/prinevilledatacenter	William Marks	350	2010	The data center directly supports 350 jobs
Food4All 1001 SW Emkay Dr., Bend Tech Ste. 100 Bend, OR 97701	541-350-2652	N/A	www.food4all.com kamisemick@food4all.com	Kami Semick, Kristin Yurdin, Tyson Pardue	3	2017	Offering tools, technology & an online marketplace giving farmers, ranchers & food artisans every- thing they need to sell direct to their community. Shoppers can use a geolocation feature to discover who & where the food growers are in proximity to their location & more.

Continued on Page 18



POA INTEGRATE. CALIBRATE. VALIDATE. poa-inc.com

Quality

POA is a manufacturer of UL Listed Industrial Controls.

POA provides NIST traceable calibration services.

POA is a Licensed Limited Energy Electrical Contractor CCB 132555

POA's Quality Management System is certified to ISO9001:2015.

We embrace continual improvement. You can be confident we will do it right!

Experience

POA is celebrating 24 years of operation in Bend.

We are better than most at conceptualizing control solutions.

Bring us your 'napkin' drawing and let's make some widget machines.

Contribution

POA strives to better lives....by paying living wages, providing health insurance, retirement, a minimum of 15 days PTO to our employees, hiring entry level professionals, and ensuring pharmaceutical manufacturing equipment is accurately making drugs.

Hiring

Production—build control panels and wiring harnesses.

Engineering—design / build automated machines and processes.

Document Control—Administration—Inventory Management

We are looking for great people to add to TEAM POA!

Give POA a Call....541-330-1687
THANK YOU FIRST RESPONDERS
AND FRONT LINE WORKERS!



ONLINE & In Print

Central Oregon's most effective marketing tool.

Call 541-388-5665

Email changes to

ads@cascadebusnews.com

Advertising Opportunities Contact jeff@cascadebusnews.com

Identity Security in the Modern World

by BRUCE ARNOLD

ad Actors & Compromised Credentials

Cyber security experts generally agree that identity-driven attacks are one of the most common causes of cyber security breaches in both the public and private sectors. For example, analysis from Upstart Cyber suggests that over six in ten (60 percent) of breaches are identity-driven. These modern attacks often bypass traditional cyber security structures by leveraging compromised credentials to manipulate unsuspecting audiences within vulnerable organizations.



Unfortunately, identity-driven attacks are extremely hard to detect. When a valid user's credentials have been compromised and an adversary is masquerading as that user, it is often very difficult to differentiate between the user's typical behavior and that of the hacker using traditional security measures and tools.

Costly Troubles Close To Home

Of course, most of us think this is a problem for someone else, but we need look no further than the City of Portland, Oregon to realize that cyber threats are real and costly if ignored or poorly managed. In the spring of 2022, cybercriminals made off with \$1.4 million in taxpayer money — the single biggest theft of funds in the city of Portland's history.

In Portland's case, the breach was complicated by the fact that the hacker had total control over the emails of a housing bureau employee.

A few days before the April 25 transfer, the employee, whose job includes requesting wire transfers for new developments, likely fell for a phishing attack and provided their password to a bad actor, according to a recap of the incident sent by the then-housing bureau director Shannon Callahan to the city's new chief administrative officer.

With access to the email account, the hacker was able to convincingly impersonate an official with Central City Concern, which was about to put in a draw request for \$1.4 million from their contract with the city to cover more construction costs.

The hacker would hold on to access to the account for the next month. The city technology staff later realized the account had been severely breached with logins occurring from locations across the globe including Texas, Germany and Nigeria (officials say the hackers were using a virtual private network to mask their location).

The \$1,400,000.00 payment was intended for Central City Concern, a local nonprofit building an affordable housing project called The Starlight in the heart of the Old Town neighborhood. The city's housing bureau signed a \$17 million contract with the Central City Concern last March to construct the building and had been routinely wiring the group money to cover construction costs.

Before the wire transfer went out on April 25, treasury officials reached out to the housing bureau asking staff to confirm Central City Concern's banking information was accurate, as those very same treasury officials were concerned the name on the bank account for Central City Concern did not match the name of the account receiving the wire transfer.

The lesson here is that any account; IT administrator, employee, remote worker, third-party vendor or even customer, can become privileged and provide a digital attack path for adversaries, organizations must be able to authenticate every identity and authorize each request to maintain security and prevent a wide range of digital threats, including ransomware and supply chain attacks.

If your organization hasn't already done a cyber security assessment, you might consider contacting the experts at Upstart Cyber: UpstartCyber.com.

UpstartCyber.com







Peace Of Mind

Single-Source Managed IT & Cyber Security

Created by the same team that provides cyber security for the U.S.'s largest government agencies, Fortune 1000 companies and international banking institutions, we provide peace of mind for companies of all sizes throughout Oregon.

You'll benefit from reduced downtime and repetition of work, synchronization of management and staff efforts — all while delivering greatly enhanced user experience.

If you're ready to get out of the IT business, let us manage your IT ecosystem and never worry about cyber security again.



UpstartCyber.com (904) 676-4512 7307 SW Beveland Street Suite 200 Tigard, OR 97223

High Tech

High Tech Companies (Listed Alphabetically)

CONTINUED FROM PAGE 16

Property	Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
Processing Process P	550 NW Franklin Ave., Ste. 200	541-306-3374	N/A		Lisa Calvert	165	2005	online, generate more qualified leads, convert more leads into new customers, track marketing
No. Proceedings Process Proc	354 NE Greenwood Ave., Ste. 102	503-624-9274	541-389-2116		Ryan Tobias	4	2006	
	856 NW Bond St., Ste. 200	541-312-3662	503-374-9063		Bill Moseley	63	1999	challenges & opportunities for automation within government regulation. Continuing to grow its reach
Control Cont		541-318-1208	541-318-0242	www.gracebio.com Lhale@gracebio.com	Lisa Hale	85	1995	
Mathematical Conference 19	63055 Corporate Pl., Unit 1	541-382-1573	541-382-6902		Craig Gribskov	28	1973	terjet cutting; aircraft parts, job shop & prototype fabrication. www.TubeShark.com Hydraulic Tube
March Marc		541-241-6180	N/A		Dr. Phil Kochan	4	2004	Makers of MileageWiz, the solution for creating an IRS conforming mileage log
Baltisty 15 15 15 15 15 15 15 1	Keith Manufacturing Company 401 NW Adler St., Madras, OR 97741	541-475-3802	541-475-2169		Mark Foster	199	1950	Moving floor conveying systems.
Content Cont	1810 SE First St., Ste. H	541-548-0882	541-548-0892		Bob Vanneman	14	1995	
No. 100 100	Leading Edge Aviation, Inc. 63048 Powell Butte Hwy., Bend, OR 97701	541-383-8825	541-317-0709		Abby Heller	80	1989	Flight school, avionics installation, repairs & service.
Marche March Mar	1201 NW Wall St., Ste. 200	541-382-4100	541-382-2713		Phoenix Barringer	440	1975	Bend Research solves customers' most pressing product development challenges, including bioavailability enhancement, modified release, abuse deterrence, biotherapeutic processing & inhalation formulation.
Marchander 19 19 19 19 19 19 19 1	543 NW York Dr., Ste. 100	541-306 3271	N/A			30	2010	operating within the labyrinths of the law profession. SAS-based software listens for, sniffs out &
Mathematical Math	2121 SW Deerhound Ave., Ste. 101	541-504-7550	N/A		Kip Wasilewski	5	2007	
September 19 19 19 19 19 19 19 1	20651 High Desert Ln.	541-382-2552	541-382-2556	mikeg@maxmfg.com	Mike Garoutte	6	1973	Laser cutting & processing, precision sheet metal fabrication & design, custom structural fabrication.
August Control Contr	56888 Enterprise Dr.	541-593-1656	541-593-5652		Mary Chisholm	7	1983	
20 March		541-382-8028	541-389-1241	www.microsemi.com	Mark Gabler	130	1984	Manufacturer of power semiconductors.
22 Hold Conference		541-549-2000	N/A	www.mohrsolutions.com	Doug Mohr	40	2001	Telecommunication infrastructure & integrations solutions.
1925 1925	2244 SE Airport Way, Ste. 100	541-923-4100	541-923-4141		Brad Stankey,	15	1985	equipment. All products are manufactured on-site in Central Oregon. The company is known
Sex Starbury No. 9, 20 942775 2019/200	19525 Innes Market Rd.	541-617-0011	425-696-0456			20	1995	security operations centers, information assurance policy, mobile applications development, program
September Sept	5 NW Hawthorne Ave., Ste. 100	541-797-7595	270-912-6554		Eric D. Skidmore	8	2015	software. Organization is an authorized platinum level solution provider of Laserfiche, an enterprise
Secrit Person March Person Secrit Person	62958 NE Layton, Ste. 2	541-550-3632	N/A	www.onboarddynamics.com info@onboarddynamics.com	Rita Hansen	26	2013	
Section Marchan Wee Section	63221 Service Rd., Ste. F	541-389-7897	N/A		Steve Sloop	3	2004	Lithium-ion battery recycling technology development.
Security	3020 NW Merchant Way	541-617-9955	541-383-3887		Mike Williamson,	65	1980	its innovative point of sale software & integration with suppliers, credit card processors & equip-
2006 Empire Bild, See 23 241-22227 Sewere-princise com See 10 191 191 Deligne of security medical devices & copiepone. Research (n. 1974) 191 Deligne of security medical devices & copiepone. 191 1		541-548-0766	541-548-6579	www.pccstructurals.com	Keith Covlin	226	1989	Titanium investment casting foundry for the aerospace & medical industries.
Second Design Part Second	20300 Empire Blvd., Ste. B3	541-598-3800	541-322-7277	www.respironics.com		19	1971	Designer of scientific research medical devices & equipment.
6355 Posell Bare Rd. 687-3082-8694 541-382-8694 541-382-8694 541-382-8695 541-382-8	61533 American Ln. Ste. 1	541-330-1687	541-388-8273		Steve Powers	35	1997	System Design - Build - CommissionUL508A & UL698A Control Panels. Remote Control &
Pro Des SSE, Read, OR 97708 511-640-8651 514-640-8651 5	63354 Powell Butte Rd.	541-382-8684	541-388-1105		Brad LeHuquet	24	1980	
634 Berian S.C. (106 1946) 51 N/A www.spracom cyclul ferris@gervocom	Project Development PO Box 5582, Bend, OR 97708	541-382-5059	Call first		Frank Langlois	5	1999	Printed circuit board design.
2437 NE. Twin Knolls Dr., Sts. 2 841-330-0723 541-330-0791 541-330-0792 541-330-0793 541-330-0793 541-330-0793 541-325-075 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-6721 541-475-672 541-475-6	63140 Britta St., C106	541-640-8651	N/A		541-640-8651	50	2005	Design & manufacture RF Solutions for mobile, defense & infrastructure markets.
1950 NR Badger Ave., Ste. 106 Redmond, OR 197756 Shiedding International 2150 NW Andrews Dr., Madras, OR 97744 \$41.475-7211 \$41.475-6225 \$	2437 NE Twin Knolls Dr., Ste. 2	541-330-0723	541-330-0991			7	1990	
Silipinin 1375 SW Commerce Ave., Ste. 130 & 190 866-935-4831 541-728-0632 www.silipint.com info@silipint.com	1950 SW Badger Ave., Ste. 106	541-923-0467	541-923-5925		Bill Park	9	1983	Electronic communications cable assemblies.
Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97703 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97703 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97703 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97703 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97703 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97703 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97703 Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97703 Simply Mac 426 Dender Simply Mac 427 Bend, OR 97703 Simply Mac 427 Bend, OR 97702 Fig. 1988 Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses Bend, OR 97702 Fig. 1988 Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses Bend, OR 97702 Fig. 1988 Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses Bend, OR 97702 Fig. 1988 Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses Bend, OR 97702 Fig. 1988 Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses Bend, OR 97702 Fig. 1988 Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses Bend, OR 97702 Fig. 1988 Full-service, turn-k		541-475-7211	541-475-6628		N/A	1	1958	Manufactures x-ray protective garments & accessories.
Simply Mac 425 SW Powerhouse Dr., Ste. 307 Bend, OR 97702 Sunlight Solar Energy, Inc. 50 SE Scott St., Bidg 13 Bend, OR 77702 Tech Soft 3D 1567 SW Chandler Ave. Ste. 100 541-385-3000 N/A www.TechSoft3Dcom info@techsoft3dcom info@techsoft3dcom info@techsoft3dcom Steve Goodger, OR 97702 Weston Technology Solutions Sept. 2010 Statistical Company Age with a septiment of the long of the products & prod	1375 SW Commerce Ave., Ste. 130 & 190	866-935-4831	541-728-0632			25	2010	chemical bisphenol. Made from the same 100 percent food grade silicone that make baby bottle nipples, containing no BPA toxins or off-gassing. Only legal manufacturers of silicone drinkware in
Smartwaiver Inc. 606 Arizona Ave, Ste. 100 Bend, OR 97703 Sunlight Solar Energy, Inc. 50 SE Scott St., Bldg.13 Bend, OR 97702 Sunlight Solar Energy, Inc. 50 SE Scott St., Bldg.13 Bend, OR 97702 Tech Soft 3D 1567 SW Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 Waww.sunlightsolar.com 150 SW Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 Why Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 1570 W Chandler Ave. Ste. 100 Steve Goodger, Teresa Catlow Ter	425 SW Powerhouse Dr., Ste. 307	541-647-2118	N/A	www.simplymac.com	AJ Uecker	6	2013	Warranty repair, hardware diagnostics, data recovery, software installation, iOS/iPod restore, onsite
Sunlight Solar Energy, Inc. 50 SE Scott St., Bldg.13 Bend, OR 97702 Tech Soft 3D 1567 SW Chandler Ave. Ste. 100 Bend, OR 97702 Tech Soft 3D 541-385-3000 N/A www.TechSoft3D.com info@techsoft3d.com VR Analytical 63020 NE Lower Meadow Dr., Ste. 3 Bend, OR 97701 Weston Technology Solutions 2214 NE Division, Ste. 201 Sun Nguyen 27 1988 Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses throughout Oregon. Provides pattery storage, EV chargers & solar pre-wire services. Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses throughout Oregon. Provides battery storage, EV chargers & solar pre-wire services. Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses throughout Oregon. Provides battery storage, EV chargers & solar pre-wire services. Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses throughout Oregon. Provides battery storage, EV chargers & solar pre-wire services. Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses throughout Oregon. Provides battery storage, EV chargers & solar pre-wire services. Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses throughout Oregon. Provides pattery storage, EV chargers & solar pre-wire services. Full-service, turn-key design & installation of grid-tied solar electric systems for homes & businesses throughout Oregon. Provides and state provides provides solar provides provides provides provides provides provides provides provided by a Microsoft Silver Partner. Provides provides provides provides provides provides provides provided by a Microsoft Silver Partner. Provides provided by a Microsof	Smartwaiver Inc. 606 Arizona Ave., Ste. 100	541-316-8530	N/A		Daryl McCarl	10	2012	Online waiver solution for businesses large & small.
Tech Soft 3D 1567 SW Chandler Ave. Ste. 100 Bend, OR 97702 VR Analytical 63020 NE Lower Meadow Dr., Ste. 3 Bend, OR 97701 Weston Technology Solutions 2214 NE Division, Ste. 201 Section Soft 3D 1996 Www.weston-tech.com 2002 Ron DTIullio, Brock McFarlane, 2002 People-focused, SLA-driven, consistent & well-executed tech support & maintenance, monitoring, tech support, 2002 All-383-2340 Section Soft 3D 1996 Global provider of development tools that help software teams deliver successful applications. Headquartered in Bend with offices in California, Ohio, France, England & Japan. Toolkit products power nearly 500 unique applications running on hundreds of millions of computers worldwide. Offers customized analytical testing to assist in the development & validation of pharmaceutical products & processes. Has a distinctive focus on detecting & identifying trace chemicals whether they are extractables, leachables or impurities & more. People-focused, SLA-driven, consistent & well-executed tech support & monitoring services, provided by a Microsoft Silver Partner. Provides proactive maintenance, monitoring, tech support,	Sunlight Solar Energy, Inc. 50 SE Scott St., Bldg 13	541-322-1910	N/A		Sun Nguyen	27	1988	
63020 NE Lower Meadow Dr., Ste. 3 Bend, OR 97701 Weston Technology Solutions 2214 NE Division, Ste. 201 S41-388-1253 S41-388-4953 S41-388-4953 Www.wranalytical.com info@vranalytical.com info@vr	Tech Soft 3D 1567 SW Chandler Ave. Ste. 100	541-385-3000	N/A		Ron Fritz	100	1996	Headquartered in Bend with offices in California, Ohio, France, England & Japan. Toolkit products
2214 NE Division, Ste. 201 541-383-2340 541-383-2350 www.estorl-tecth.com Brock McFarlane, 16 2002 provided by a Microsoft Silver Partner. Provides proactive maintenance, monitoring, tech support,	63020 NE Lower Meadow Dr., Ste. 3	541-388-1253	541-388-4953			45	2001	products & processes. Has a distinctive focus on detecting & identifying trace chemicals whether
	2214 NE Division, Ste. 201	541-383-2340	541-383-2350		Brock McFarlane,	16	2002	provided by a Microsoft Silver Partner. Provides proactive maintenance, monitoring, tech support,

The Future of Remote Work

BendTECH Creates Innovative, Collaborative Coworking Space

by NOAH NELSON — CBN Feature Writer

Bend's population of remote workers was just starting to grow, and the original founders of BendTECH sought to support this burgeoning community by providing a collaborative and supportive office space where workers could connect with one another.

Over the years, BendTECH helped many successful local businesses get off the ground, including Crabtree Architecture + Design, Vector Remote Care and Lead Method, winner of the Bend Venture Conference. Now, BendTECH attracts startups, freelancers and remote workers of all kinds, including those from larger companies, such as Starbucks, Athleta, Google, Twitter and more. The office space is located behind REI in the Old Mill and currently holds 42 desks and six offices, with plans to add an additional 8 offices.

The current president of the nonprofit is Jason Wiener. His first introduction to BendTECH was using the space to run his own startup, Hyperdrive. He later joined the board of directors and was nominated for the position of president in 2020, right before the COVID-19 pandemic.

"Like with any organization, it wasn't the easiest," Wiener said. "Sound business practices allowed us to weather the storm. Our biggest focus was to push on and continue operating in some capacity."

The pandemic shutdowns were not easy on business, but BendTECH was able to benefit in a unique way. These shutdowns had an effect on the way we work, pushing more people than ever before to explore working from home. Employees of companies big and small were prioritizing remote work, and many still are.

Bend, in recent years, has become a hub of remote work, due to the many natural attractions and amenities that the community has to offer, from skiing Mt. Bachelor to brewery hopping after logging off of Zoom. As a coworking space centrally located in the Old Mill District, BendTECH has become a sought after destination for remote workers, and represents what the future of remote work and coworking can look like.

"We look to give the people of Bend the chance to work remotely in an environment that fosters collaboration and networking," Wiener said. "Most of the people and companies who come through our space level-up as a result of being part of our community of professionals."

Collaboration is especially welcome in the Startup Founders Office, a space exclusively reserved for startups to collaborate. "We've been able to connect startups with industry professionals, the freelancers they need and even investors," Wiener said.

Aside from just offering a collaborative workspace, BendTECH goes a step further to help local startups gain traction. "We mentor and provide opportunities to members of our community," Wiener said. In practice, BendTECH can connect tech startups and experts with funding from the Small Business Innovation Research program, a federal program aimed at supporting small businesses in certain industries with research and development.

BendTECH also works with OSU-Cascades to connect students with internships, and graduates with jobs. Working with the college is important to the mission of BendTECH, in that it helps develop the innovators of the future by smoothly integrating students into the professional world. This is echoed by BendTECH's children's programs, including programs that teach Lego robotics, programming, drone technology and more.

To further aid in the development of Bend's startup community, Bend TECH hosts the Startup Research Fair and the unConference; two annual events that turn ideas into reality through pitching and networking.

"The goal of BendTECH is to put people together in a space where they can elevate their horizons, regardless of their industry or background," Weiner said. "We do this with a big emphasis on supporting local, and want to give back to our community whenever possible."

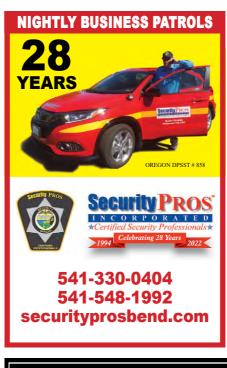
bendtech.com



Telecommunications Companies (Listed Alphabetically)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
AutoTel PO Box 1618 Bend, OR 97709	541-389-5286	N/A	www.westernradioservices.com info@westernradioservices.com	Richard Oberdorfer	3	1978	Radio phones, two-way radio, pagers, sales & service.
BendBroadband 63090 Sherman Rd. Bend, OR 97703	541-382-5551	541-317-9086	www.bendbroadband.com	Tyler Honzel	150	1955	Cable TV, high-speed internet, business & home phone, advanced business services, fiber transport, data center, colocation, business continuity/disaster recovery, managed services, hosted VOIP phone systems.
BendTel Inc. 130 NW Greenwood Ave. PO Box 356 Bend, OR 97703	541-389-4020	N/A	www.bendtel.com	Tom Barrett, Doug Cox	26	2003	Get Real Fiber Fast Internet with BendTel. BendTel is Central Oregon's largest locally owned business telephone & Internet service provider. BendTel provides Gigabit fiber bandwidth with guaranteed speeds & uptime. Hosted & traditional telephone solutions, servicing all major phone systems, 24/7 local support, web & email hosting & more.
Broad Sky Networks 745 NW Mt. Washington Dr., Ste. 300 Bend, OR 97703	541-550-7461	N/A	www.BroadSkyNetworks.net Info@BroadSkyNetworks.net	Ron Ireland	31	2003	Nationwide 4G LTE/ 5G wireless internet, AI, IoT solutions for public & private sector customers.
Cascade Tel 220 SE Davis Ave. Bend, OR 97702	541-388-5158	541-382-9186	www.cascadetel.com helpdesk@cascadetel.com	Allen Clack	5	1990	Telecommunications, IT Networks, VOIP Networks, IT Managed services, fiber optic, WAN & multi-site data cabling systems, pre-wire high speed data circuits.
Central Oregon Communications 857 SW Theater Dr. Bend, OR 97702	541-382-5563	N/A	Brittingham3771@msn.com	Eric Brittingham	2	1990	Telephone equipment sales & service, voice & data cabling, voicemail, VoIP solutions & integrated voicemail/phone systems, authorized dealer for ESI products.
Centratel 141 NW Greenwood Ave., Ste. 200 Bend, OR 97703	541-383-8383	541-388-2351	www.centratel.com info@centratel.com	Joanna Highet	49	1984	24-hour live telephone answering services.
Consumer Cellular 2999 SW Sixth St. Redmond, OR 97756	800-686-4460	541-693-8060	www.consumercellular.com	John Ma ri ck	245	1995	Cellular.
Day Wireless 63710 Paramount Dr. Bend, OR 97701	541-330-8807	541-330-9033	www.daywireless.com	Garret Winter	9	1996	2-way radio sales, service & rental, Sprint, Nextel, satellite sales, microwave installations, service, paging & wireless broadband.









BendBroadband to Officially Become TDS

Strong Local Presence Remains Priority as Company Looks to Build on Major Investments in Central Oregon

by MARK SCHAAF, Associate Manager-Communications — BendBroadband/TDS Telecom

fter eight years as part of the TDS Telecom family, BendBroadband is formally rebranding to TDS while keeping its strong local presence in Central Oregon. "From the beginning, the core values of TDS and BendBroadband have been very aligned. While the logo and name may be changing, our mission to serve the community remains the same," said President and CEO Jim Butman. "We are proud to take this step and build on our major investments in Central Oregon."

Customers may notice small differences like the logo change at the top of customer communications, signage on buildings and refreshed uniforms. But TDS expects the change will allow for greater business efficiencies so it can provide better products and services. Already, TDS has eliminated all data caps for Central Oregon customers and is providing free speed upgrades for customers below TDS' minimum speed offerings.

Since acquiring BendBroadband in 2014, TDS has invested more than \$70 million to upgrade its network and give Central Oregon residents ultra-fast internet, with speeds up to 1Gig. TDS will continue to aggressively invest in the community and remain active in supporting local nonprofits with sponsorships and grants. "Central

Oregon and our local associates are a special part of our company," Butman said. "Nearly 250 TDS associates live in the region and work hard every day to make their communities a better place."

Through company sponsorships, associates have been a mainstay at community events like Bend Fall Festival and Latino Fest. Recently, associates spurred a donation of money and goods to Central Oregon Veterans Outreach Center to honor Safeway shooting victims.

The name change will be rolled out over the next month. Residents may have noticed TDS teasing the change through new TDS-branded trucks and uniforms earlier this year.

Since its founding in 1969, TDS Telecom has helped residents and businesses of all sizes with their communication needs. TDS delivers high-speed internet, TV entertainment and phone services to more than 1,100 rural and suburban communities across the United States. TDS employs 3,100 people and is a subsidiary of Telephone and Data Systems, Inc.

BendBroadband.com

Telecommunications Companies (Listed Alphabetically)

CONTINUED FROM PREVIOUS PAGE

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
Gowdy Bros. Electric, Inc. 309 SW Pumice Ave. PO Box 459 Redmond, OR 97756	541-548-6495	541-548-5846	www.gowdybros.com accounting@gowdybros.com	Reba Crise, Larry Gowdy	6	1979	Business telephone & voicemail systems, voice, data & fiber optic cabling & termination. Security & fire alarms systems, access control, CCTV & wireless systems, paging & intercom. Wiring for commercial & residential buildings. Elevators & video surveillance systems. Trouble shooting & splicing CAT 5E & Lan cable intallation & termination.
Ibex 501 SW Hill St. Bend, OR 97702	541-647-6670	N/A	www.ibex.co david.redell@ibex.co	David Redell	365	1984	Provides telemarketing, customer care & technical support services to FORTUNE 500 companies.
InfoStructure PO Box 4665 Medford, OR 97501	541-773-5000	541-858-4477	www.infostructure.net support@infostructure.net	Scott Hansen	23	1994	Internet & voice service
LS Networks (Subsidiary: Quantum Communications) 258 SE Salmon Dr. Redmond, OR 97756	541-923-5599	541-504-5737	www.lsnetworks.net marketing@lsnetworks.net	LoriAnn Kuhn	95	2005	Business network connectivity & communications services including: High-speed fiber internet, unified communications & Ethernet transport. Fully redundant network backbone with 24/7 proactive support & network monitoring.
Reynolds Technical Services 65234 78th St. Bend, OR 97703	541-389-9190	541-389-9190	N/A	Mark Reynolds	1	1993	Electrical, high-voltage power systems, wire systems control design, telecommunications & repair.
Sprint Store 63455 N Hwy. 97, Ste. 59 Bend, OR 97701	541-317-5100	909-421-7348	www.sprint.com	Joshua Hell	6	2001	Sprint wireless communication services.
TechLink Services 750 NW Charbonneau St., Ste. 201 Bend, OR 97701	828-348-0258	828-398-0428	www.techlinksvc.net Partners@TechLinkSVC.net	Mike Mudd	20	2007	Provides nationwide field service work for the installation of telecom, digital signage, cabling, electrical for the hospitality, retail & enterprise markets. Other services include RF engineering and VSAT installations.
Tomco Electric Inc. 850 NE First St. Bend, OR 97701	541-389-5424	541-317-0494	www.tomcoelectric.com info1@tomcoelectric.com	Colby Thompson	75	1973	Voice, data, fire alarm, security, fiber optics, closed circuit TV.
U.S. Cellular 3197 N Hwy. 97, Ste. A-3 Bend, OR 97703	541-385-0853	541-389-9599	www.uscellular.com	Adrian Zamarrita	6	1983	Cellular services, cellular phones & accessories.
Webformix 67 NW Hawthorne Ave. Bend, OR 97703	541-385-8532	541-385-8643	www.webformix.com info@webformix.com	Eric Ozrelic	12	2004	Residential & apartment complex/hotel wireless high- speed internet.
Yellowknife Wireless Company, LLC 1259 NE Second St., Ste. 200 Bend, OR 97701	541-385-0111	541-323-2406	www.ykwc.com info@ykwc.com	Chris Cappuccio	16	2005	Business & residential high-speed internet. Unlimited local & long-distance phone service starting at \$27/month. Fully hosted & managed VOIP solutions. Consolidate your communications & bring the savings of IP telephone lines directly to your home, desk orPBX. Includes voice-mail, conference-calling, call-forwarding, call-roll-over & caller-ID.

CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email cbn@cascadebusnews.com.

Heating & Cooling Companies (Listed Alphabetically)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
Accuair Heating & Cooling 555 NE Hemlock Ave., Ste. 102 Redmond, OR 97756	541-504-8400	N/A	www.accuairheat.com davidsale@accuairheat.com	David Sale	4	2007	Heating & air install, service, repair & maintenance.
Advanced Comfort 1748 SE Ironwood Ct. Bend, OR 97702	541-815-7941	541-317-9116	www.advancedcomfortheating.com	Stanley Strong	1	2005	Heating & air conditioning
Affordable Refrigeration & Heating 61177 Concho St. Bend, OR 97701	541-382-3994	N/A	N/A	Dave Tadlock	1	N/A	Heating & cooling
Air Tech HVAC/R Inc. 52322 Glenwood Dr. PO Box 1572 La Pine, OR 97739	541-536-2463	541-536-0845	pamc@airtechvac.com	Rocky Clevenger	8	1998	Heating & cooling, geothermal heat pumps, fireplaces & indoor air quality.
Air Temp Control 2729 NW Hemlock Ave. PO Box 1464 Redmond, OR 97756	541-598-6080	N/A	pilightz@yahoo.com	Scott Buehler	2	2009	Air conditioning, heating & maintenance, heat pumps, refrigeration.
Bend Heating & Sheet Metal Inc. 61540 American L.n. Bend, OR 97702	541-382-1231	541-382-2534	www.bendheating.com info@bendheating.com	Scott Zettle	40	1953	Ductless heat pump, custom sheet metal, radiant floor heating, heating & cooling.
Bobcat & Sun Inc 65548 76th St. Bend, OR 97701	541-389-7365	N/A	www.bobcatsun.com bobcat@bendcable.com	Bob	1	1977	Infloor heating, solar heat, snowmelt systems.
Cascade Heating & Specialties, Inc. 1507 NE First St. Bend, OR 97701	541-382-8483	541-382-8314	www.cascadeheat.com sales@cascadeheat.com	Tiffany Cordano	60	1970	Commercial & residential heating & cooling, gas & wood fireplaces, building temperature control & energy management systems, sheet metal fabrication.
Central Oregon Heating, Cooling & Plumbing 2516 SW Glacier Place Redmond, OR 97756	541-923-1855	N/A	www.coheating.com clarissa@coheating.com	Clarissa Bonneru	75	1993	Heating & cooling, HVAC repair, furnaces, heat pumps, light commercial. Plumbing. Water heater repair & install.
Comfort Heating & Cooling 62032 Dean Swift Rd. Bend, OR 97701	541-390-7777	N/A	www.comfortheatingcooling.com larrygrech@gmail.com	Larry Grech	1	1993	Servicing all makes & models of furnaces, air conditioners, water heaters & gas & propane heating & cooling equipment.
Commercial Refrigeration Service 63378 Nels Anderson Rd., Ste. 210 Bend, OR 97701	541-389-3035	541-389-8392	www.centraloregonrefrigeration.com	Tim Berry	1	2001	Heating, air conditioning, refrigeration.
Crown Heating LLC 1155 NW Division St., Ste. B Bend, OR 97702	541-420-3307	N/A	www.crownheating.net crownheating@bendbroadband.com	Steve Green	5	2007	Heating & air conditioning installation & service. Fire, gas, wood & built-in vacuums.
Custom Plus Heating & AC Inc. 106 SE Evergreen Ave., Ste. L PO Box 699 Redmond, OR 97756	541-350-6663	N/A	www.customplusheating.com customplusheating@gmail.com	Richard Wright	7	2007	Commercial, residential full service HVAC company.
Diversified Heating & Cooling 61511 American Ln., Ste. 1 Bend, OR 97702	541-323-1840	541-323-1842	www.diversifiedheating.com office4diversified@gmail.com	Margie Milliman	1	2011	Heating & cooling
Einstein Plumbing & Heating 671 NE Greenwood Ave. Bend, OR 97701	541-420-8888	541-323-3744	www.einsteinplumbingandheating.com support@einsteinplumbing.com	Stephanie	4	1994	Commercial & residential plumbing, heating, air conditioning & drain cleaning.
Fireside 424 NE Third St. Bend, OR 97701	541-382-2597	541-382-3017	www.bendfireside.com info@bendfireside.com	Roger & Mary Sanders	2	1979	Sales & service of fireplaces & stoves, also hot tubs, BBQs & patio furniture.
Four Stair Construction LLC 62860 Eagle Rd. Bend, OR 97701	541-948-6935	N/A	N/A	Rob	1	2006	Commercial & residential air conditioning & heating contractors.



Along with providing a comprehensive list of Central Oregon Commercial Contractors, Cascade Business News will feature TOP PROJECTS COMPLETED in 2022 in our December 21 issue!

DEADLINE TO SUBMIT TOP PROJECTS IS DECEMBER 14

Contact Jeff Martin at 541-388-5665 or jeff@cascadebusnews.com







One Stop for Heating & Cooling

Cascade Heating Provides More than 50 Years of Local Excellence

by NOAH NELSON — CBN Feature Writer

ascade Heating & Specialties is a local business that was founded in the 1970 by the former owner Al Damon, a graduate of Bend Senior High School and University of Oregon. Since the 70s, Cascade Heating and Cooling has been a locally run mainstay in the heating and cooling industry, providing top of the line service to customers across Central Oregon, going as far as John Day.

In 2020, Trevor Wigle took over as the company's president. An engineer by Trade, Wigle adds a level of expertise that is sought after among his customers. Mike Wiant is the company's controller, putting him in charge of the company's accounting and finances. Wiant was looking to move back to his hometown of Bend after living in Portland for years, when the opportunity to work with Wigle presented itself.

In terms of operations, Cascade Heating prioritizes in five main categories: commercial, residential, retail, design and service. "We're more diversified than other HVAC providers, and that is intentional," Wiant said. "Construction is an industry that will fluctuate up and down, and being a well-rounded provider means we can diversify our streams of revenue and weather and crashes in the market."

Cascade Heating stands apart from other HVAC providers because they have the level of expertise and sophistication required to successfully fulfill commercial jobs for big clients, as well as design custom systems for local architects and builders. For residential jobs, they have a workshop where they can tailor products to a specific customer's needs. "We have three in-house engineers who do our designing on custom jobs," Wiant said. "Architects will reach out to us, asking for custom designs on heating and cooling systems for custom homes."

Aside from diversifying the business's revenue, being this well-rounded allows Cascade Heating to provide unmatched service to the community. For all HVAC related needs, Cascade Heating has made themselves a one-stop-shop where customers and clients of all kinds can find the expertise and services they need.

Another priority of the company lies with the employees. Cascade Heating

is dedicated to creating a healthy work environment where employees feel right at home. Aside from a comfortable workspace, Cascade Heating strives to create a healthy work-life balance for all of their employees. "Our goal is to provide for our employees in more ways than one," Wiant said. "Everyone on the management team has kids and we prioritize a healthy family life, because that's what's really important."

Giving back to the employees is really part of Cascade Heating's mission to give back to the community. Both Wigle and Wiant have kids who attend Bend's public schools, and both are committed to giving back. As a result, Cascade Heating sponsors multiple local sports programs, as well as 4H, to promote healthy activities for Bend's kids.

The company also offers apprenticeship programs in their workshop where students can learn the skills of the trade. "We're all about building community, keeping employees happy and expanding the trade," Wiant said. "Some people tend to overlook certain jobs because they are not seen as glamorous, but these are positions that offer great pay, and you'd be providing a service that is essential to our community."

In the future, Wiant says that Cascade Heating wants to prioritize growing their service sector, which would allow more comprehensive services to be provided to customers in Central Oregon and beyond, "this means faster house calls, no more delaying jobs because we're lown on staff, and all around being there for the customer in any situation where they might need us," Wiant said.

Aside from service, Cascade Heating plans on staying on the cutting edge of industry advancements so that they are able to provide a high level of expertise and sophistication to commercial and custom designs. With plans to add new machines to their workshop, Cascade Heating has plans to grow in many ways, staying true to their commitment of being a well-rounded business. Wiant says that, "We really just want to remain a mainstay in Bend and Central Oregon, so we can continue to provide our services, keep our customers happy and give back to the community we love so much."

cascadeheat.com

Heating & Cooling Companies (Listed Alphabetically)

CONTINUED FROM PREVIOUS PAGE

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
Griffin Heating-Cooling-Refrigeration 12 NW Lake Place Bend, OR 97703	541-388-1472	541-388-4024	www.griffinheatingandcooling.com office@griffinheatingandcooling.com	Zeb Griffin	12	1985	Service, repair & retrofit company specializing in commercial & residential HVAC as well as commercial refrigeration.
Home Heating & Cooling 1044 SE Paiute Way, Ste. 102 Bend, OR 97702	541-389-4663	541-306-4807	www.homeheatingbend.com info@homeheatingbend.com	Ric or Celia Secor	12	2010	Existing residential heating & cooling maintenance, repair & replacement, air duct cleaning, air purification.
JJC Engineering 70 SW Century Dr., Ste. 100-156 Bend, OR 97702	541-350-0835	N/A	www.jjceng.com jjc@jjceng.com	Jay Castino	1	2005	HVAC designs.
Ken Lea Heating & Air Inc PO Box 8 Prineville, OR 97754	541-550-6633	N/A	chatpeterson@inbox.com	Chad Peterson	1	2006	Residential heating & cooling/HVAC products & services.
Ken Lea Heating & Air Inc 23260 E Hwy. 20 Bend, OR 97701	541-390-6790	N/A	N/A	Ken Lea	1	2002	Heating, cooling, window installation.
Larson Mechanical 20689 NE Overton Pl. Bend, OR 97701	541-389-4404	N/A	www.larsonmechanical.com BrianLarson@BendBroadBand.com	Brian Larson	5	1987	Residential heating & cooling, commercial refrigeration.
Mountain View Heating 110 SE Ninth St. Bend, OR 97702	541-633-4505	541-389-7323	mtviewheating.com	Buffy Bunger	40	1981	Residential & commercial heating & cooling, HVAC, products & services.
Olson Heating & Air Sisters, OR 97759	541-701-9083	N/A	www.olsonheating.net	Customer Service	2	N/A	Heating & air conditioning repair & replacement, commercial HVAC services.
Oregon Mechanical Inc. PO Box 9639 Bend, OR 97708	541-389-6998	541-389-0102	ormech@bendcable.com	Randall Roy	3	1989	Commercial HVAC installation & repair.
Ponderosa Heating & Cooling 602 N Aylor Ct. Sisters, OR 97759	541-204-2775	N/A	www.ponderosaheating.com www.ponderosaheating.com/contact-us.htm	Bill Spezza	11	1988	Full service residential & commercial heating & cooling
Prineville Heating & Cooling 2166 NE Third Prineville, OR 97745	541-447-6160	541-447-8682	www.prinevilleheating.com dave@prinevilleheating.com	Dave Gagermeier	5	1982	Installation & service of heating & air conditioning products.
Professional Heating & Cooling Inc. 418 SW Black Butte Blvd. Redmond, OR 97756	541-923-3366	541-623-5180	www.proheat.org proheat@qwestoffice.net	Customer Service	1	N/A	Servicing heating & cooling systems & more.
Quality Heating 1130 SE Lake Rd. Redmond, OR 97756	541-923-4752	541-548-2147	www.qualityheat.com info@qualityheat.com	Todd Lafontaine, Terri Law	1	1982	Residential & commercial services & products.
Redmond Heating & Air LLC PO Box 1835 Redmond, OR 97756	541-923-9984	541-316-1449	www.redmondheatingandair.com redmondheating1@gmail.com	Joe Curci	5	2000	Heating & cooling/HVAC products & services.
Sonny's High Mountain Heating 15580 Federal Rd. La Pine, OR 97739	541-536-3905	541-536-4350	www.centraloregonstove.com jsrychard@crestviewcable.com	Sonny Rychard	1	1979	Residential heating services.
Superior Service Heating 827 NE Business Dr. Bend, OR 97701	541-388-8839	541-548-9559	www.bendoregonheating.com info@bendoregonheating.com	Customer Service	1	N/A	Residential & commercial heating & air conditioning products & services.
Team Air, LLC 62530 Eagle Rd. Bend, OR 97701	541-388-1030	541-382-5401	www.bendheat.com teamheating@bendbroadband.com	Kent Weible	2	1999	Residential & commercial heating & cooling products & services, HVAC.
Total Heating & Cooling LLC PO Box 8274 Bend, OR 97708	541-948-2666	541-382-6450	www.york.com totalhvac@webformixair.com	Rick Beasley	2	2005	Residential & light commercial.
Tri County Climate Control 132 NE Franklin Ave. Bend, OR 97701	541-323-2665	541-323-3443	www.tricountyclimate.com info@tricountyclimate.com	Bradley Sanchez	8	2003	Residential & commercial heating & cooling.

Paid Leave Oregon Updates

What Are Employers Required to Tell their Employees about Paid Leave?

by LANCE BRANT, CPA & Managing Partner — Capstone CPAs, LLC

mployers must provide notice to employees about Paid Leave Oregon at the time of hire and each time the policy or procedure changes. The notice must be in the language that the employer typically uses to communicate with employees.

Employers must display the paid leave notice in each building or worksite in an area that is accessible to and



regularly frequented by employees.

Employers must provide notice to remote-work employees by hand delivery, electronic delivery, or regular mail upon the employee's hire or assignment to remote work.

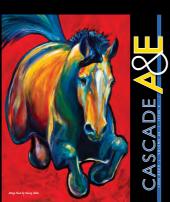
capstonecpas.com 541-382-5099

Visit us at CascadeBusNews.com

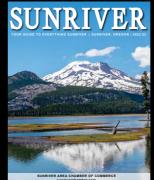
Cascade Publications Inc.

Cascade Business News · Cascade A&E · Book of Lists · Sunriver Magazine









- Cascade Publications providing Business News Since 1994
- Cascade A&E Oregon's Only Arts Magazine
- Book of Lists Marketing Tool for Central Oregon
- Sunriver Magazine Visitor's Guide and More



404 NE Norton • Bend, OR 97701 • 541-388-5665 CBN@CascadeBusNews.com • CascadeBusNews.com









Oregon — A Great Place to Live... & Die?

The Importance of Having an Estate Plan Ryan Correa shares his insights

by DAVID ROSELL — Rosell Wealth Management

A secure retirement is not an accident — it is the result of planning. Markets go up and markets go down, but good planning can help you take control of your finances. To build a successful retirement plan, you need to devote time to do your homework or seek the assistance of a financial professional — someone who can help guide key decisions.

My guest columnist today is Ryan Correa. Correa is an Estate Planning attorney and partner in his practice,

Estana Law Group based in Bend, OR. He has extensive estate planning, business succession planning, probate and trust administration experience. Having "seen it all," he is well-equipped to assist in the planning process for any estate. The advice he provides and the plans he develops result in lower estate tax burdens and reduced administration costs. Having a background in financial planning, one of the most rewarding aspects of the practice to Correa is helping families to navigate their estate planning as it relates to building, protecting and transferring assets in the most efficient and effective way possible. I recently interviewed Correa on my Podcast show *Recession Proof Your Retirement*. I thought it would be beneficial to share his wisdom this month with CBN readers.

The stats are startling as *Forbes* reports that only 32 percent of Americans have a will. This means that an estimated 68 percent of our population die Intestate and the potential repercussions for not planning ahead can be severe. Estate planning provides financial security for families. It helps ensure that your property is preserved and passed on to your beneficiaries in the most efficient way possible. It also helps to avoid disputes among family members, business owners or with third parties (including the IRS).

Here's some words of wisdom from Correa:

Central Oregon is a special place. It is no wonder Bend and the surrounding areas have been listed in numerous publications as an ultra-desirable place to live, work and retire. Many of our clients are transplants, having moved to Central Oregon from other states after retiring, finding it to be a nice-sized town with attractive bigger city amenities such as high-quality restaurants, shopping, museums, art galleries, as well as experienced professionals, while still maintaining its unique comfortable and welcoming small-town vibe. Not to mention the incredible outdoor experiences just minutes from town. With all of the considerable attractions drawing people to this area from all over the country, it is no wonder some of the downsides go unnoticed.

I do not like being the bearer of bad news, but sitting across the table from my colleagues and me during an initial client meeting is often the first time many of our clients ever get wind of the Oregon estate tax and what it means for people planning to live out the rest of their lives in Central Oregon. Oregon's estate tax is one of the most aggressive in the country. Of the 50 states, only 12 states and the District of Columbia impose a state-level estate tax, and six impose a similar inheritance tax (with one [Maryland] imposing both an estate and inheritance tax). While some states impose estate taxes at slightly higher rates than Oregon (Hawaii and Washington top out at 20 percent, compared to Oregon's top rate of 16 percent), Oregon and Massachusetts are the only two states with an exemption amount of only \$1,000,000. This means that when a person dies as a resident of the state of Oregon, they are taxed on the value of their estate to the extent it is over \$1,000,000 in value. This tax takes many new Oregon residents by surprise, especially when compared to the federal estate tax, which only kicks in for estates above \$12,060,000 in value under current law. While the Oregon estate tax news can be a bit of bummer, there are many planning techniques available to help minimize the estate tax hit, or to at least take advantage of both spouses' \$1,000,000 exemption amounts, essentially increasing a family's exemption amount to \$2,000,000.

Planning for each client's specific goals and particular family dynamics is very rewarding work. Breaking the news of the estate tax to new residents can be difficult, but the planning involved after the fact tends to make up for it. Many clients begin lifetime gifting plans to move assets down to the next generation during their lives, which as you can imagine can be quite a bit more fun than giving gifts postmortem. In addition, many clients start charitable giving practices, incorporating members of the next generation as additional advisors over time, to begin a family legacy of charitable giving which can have huge impacts both during life and at death. One of the simplest techniques we often recommend is pretty basic: spend your money! Depending on the balance sheet, we often encourage clients to spend their assets during their lifetimes, particularly on experiences such as traveling with loved ones. Spending money on additional assets (cars, houses, art, etc.) won't do much good, because it still leaves the value of the newly acquired asset on the balance sheet and subject to the potential tax. But spending the money on experiences — travel, concerts, dining, etc. can bit by bit help with your estate tax "problem" ... or maybe we just say that because we want our clients to like us again after hitting them with the surprise news of the Oregon estate tax.

Nonetheless, despite the fairly onerous estate tax regime, we still believe Central Oregon is the best place to live and retire. With a little planning we can make the tax consequences of an Oregon death a little less burdensome. And if some of your hard-earned (and previously taxed) dollars do get eaten up by the estate tax, at least you can rest assured it will go to Oregon's General

Fund, which is intended to provide primarily for education, health, human services and public safety.

~ Ryan Correa

When it comes to estate planning and your legacy, everything you've spent a lifetime building can be at risk. Unfortunately, many people's confusion causes them to take no action at all. Fortunately, there are strategies to enable you to transfer your wealth in an efficient manner. It is important to seek expert advice and become familiar with these different methods. You owe it to yourself as well as your family to plan ahead. I hope you have a wonderful holiday season ahead!

David Rosell is president of Rosell Wealth Management in Bend. RosellWealthManagement.com. He is the host of Recession-Proof Your Retirement Podcast and author of



RYAN CORREA | PHOTO COURTESY OF ROSELL WEALTH MANAGEMENT

Failure is Not an Option — Creating Certainty in the Uncertainty of Retirement and Keep Climbing — A Millennial's Guide to Financial Planning. His new book In The Know will be available in January of 2023. Find David's books at local bookstores, Amazon, Audible as well as the Redmond Airport.

Securities offered through Valmark Securities, Inc. Member FINRA, SPIC.130 Springside Drive, Suite 300, Akron, OH 44333 800.765.5201 Investment Advisory Services offered through Valmark Advisers, Inc., a SEC-registered investment advisor. Ryan Correa and Estana Law group are not affiliated with Rosell Wealth Management, Valmark Securities, Inc. and Valmark Advisers, Inc. Rosell Wealth Management is unaffilated with Valmark Securities, Inc. and Valmark Advisers, Inc.

RosellWealthManagement.com





www.cornerstonefinancialbend.com 354 NE Greenwood Ave., Suite 216 Bend, OR 97701

Representative is registered with and offers only securities and advisory services through PlanMember Securities Corporation, a registered broker/dealer, investment advisor, and member FiNRA/SIPC. 6187 Carpinteria Ave, Carpinteria, CA 93013 (800)874-6910. CORNERSTONE Financial Planning Group LLC and PlanMember Securities Corporation are independently owned and operated. PlanMember is not responsible or liable for ancillary products or services offered by Edward Wettig or Cornerstone Financial Planning Group, LLC

who's who who's who who's who who's who who's who who's who



Eric Webber

Eric Webber, PE, a senior mechanical engineer, has recently been selected as **Morrison-Maierle's** first Bend operations manager.

The Bend office opened in 2020 and has been under the supervision of Shaun Shea, Morrison-Maierle's Missoula Operations Manager. During that period Webber served as the local lead in Bend and Buildings Market Group office leader.

Prior to graduating from Montana State University in 2012, Webber was a part-time intern in the Bozeman office. He started working at Morrison-Maierle shortly after graduation. In 2017, he moved to the Missoula office and then to Bend in July 2020.

As a mechanical engineer, Webber has experience in analyzing and designing HVAC and hydronic systems, plumbing systems and sustainable design. He works on educational, research and development, industrial, commercial and residential facilities for new and renovation/retrofit projects.

Outside of Morrison-Maierle, Webber is a member of the Montana State University Mechanical & Industrial Engineering Advisory Committee, graduated from Leadership Missoula and Leadership Bend and recently joined the Deschutes County Public Library Foundation Board of Directors.



Matthew Mathis

Matthew Mathis, a Ridgeview Senior, varsity football player (RB/LB #19), varsity baseball player, varsity wrestler and an accomplished BSA Scout, earned the highest rank in Boy Scouts of America, the rank of Eagle Scout. Mathis was honored and recognized for this great achievement during Ridgeview's home game (Senior Night), against Redmond High School, on October 28. For his recognition, Mathis carried the American flag onto the field during the pre-game pledge of allegiance and be acknowledged for earning Eagle Scout.

Eagle Scout is the highest achievement or rank attainable in the Scouts BSA program of the Boy Scouts of America (BSA). Since its inception in 1911, only four percent of Scouts have earned this rank after demonstrating the knowledge

they've learned in Scouting and after a lengthy review process. Service to other people is what Scouting is all about. In many ways, the journey to earning the Eagle Scout rank reflects who these young leaders are and what they have accomplished. The Eagle Court of Honor acknowledges the hard work and dedication of the Eagle Scout, as they coordinate and execute their community service project to better their local community.

As The Ford Family Foundation

launches its ten-year strategic plan it has even more talent to lean on. With three new hires and a promotion, the Foundation has expanded the capacities of two of its departments: Children, Youth and Families and Learning and Knowledge Management.

Joining the Children, Youth and Families team, led by Keavy Cook, are two seasoned professionals who will support efforts to increase the number of children in rural Oregon and Siskiyou County, California who are thriving, supported and prepared to transition successfully to adulthood.

Dana Bleakney-Huebsch and **Todd Bloomquist** have deep expertise in early childhood, youth development and education and are widely respected in their fields.

Bloomquist will serve as senior program officer — Youth Development and Education, leading the Foundation's work specifically aimed at improving outcomes for children and youth ages four to 18, while also contributing to the Foundation's

Dana
Bleakney-Huebsch
Bloomquist

Mandy
Elder

Sarah
Pytalski

broader, cross-cutting efforts to strengthen supports for children, youth and families in rural areas. Bloomquist previously served in many director roles

for the Grants Pass School District and as adjunct faculty for Southern Oregon University. For three decades, he has been active in the success of students and schools in the Rogue Valley and is a certified trainer on Adverse Childhood Experiences (ACEs) and Neuroscience in Education. Bloomquist holds a doctoral degree in educational leadership and brings a wealth of both on-the-ground experience and scholarly expertise to the Foundation.

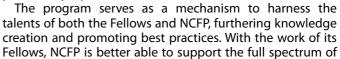
Bleakney-Huebsch will serve in the role of program officer — Early Childhood Education, managing the Foundation's work to promote early childhood education programs (ECE) and supporting children as they transition from pre-kindergarten settings to K-12 schools. Bleakney-Huebsch holds a master's degree in child development and most recently worked as the Infant and Toddler Program Specialist for the Early Learning Division of the Oregon Department of Education. Over the past year, she has also worked closely with the Foundation to co-design a child care facility improvement project for six counties in Oregon and Northern California and lend guidance to partners working to increase the availability of high-quality licensed care in rural communities.

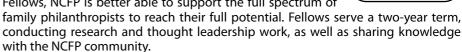
A first-of-its-kind role of Learning Officer has been created in the Foundation's Learning and Knowledge Management team, led by Kasi Allen. A research and evaluation counterpart to Program Officers, Learning Officers will guide Foundation-wide learning, design communications strategies and co-develop rural research and policy agendas in alignment with the strategic plan. **Mandy Elder** was promoted to learning officer — Research and Communications, and **Sarah Pytalski** was hired as learning officer — Policy and Communications.

Pytalski will facilitate Foundation-wide learning, policy advocacy and strategic communications. She brings a background in policy research and communications to the Foundation, having previously served as a policy research and evaluation manager at the National Congress of American Indians, a policy program manager at Rural Dynamics, Inc. and most recently as a senior strategist at Burness, a communications firm serving nonprofits and philanthropy. In these roles, she conducted research and translated data for community use, authored policy briefs, engaged in rural and tribal policy advocacy and organized focus groups and forums. She holds a master's of public policy with a rural policy concentration.

Elder supports strategic rural research and communications across the Foundation. She joined the Foundation as a Hatfield Research Fellow in 2017 and has served as its communications specialist since 2019. In her new role, Elder will connect rural data and research with storytelling, elevating the voices of the rural people and communities the Foundation serves. She earned dual master's degrees in public administration and sociocultural anthropology and brings to the Foundation a background in rural evaluation, including extensive research in Southern Mexico.

Erin Borla, executive director and trustee for **The Roundhouse Foundation**, has been selected for the National Center for Family Philanthropy (NCFP) Fellows Program. This program is designed to accelerate the learning and development of family philanthropy leaders, while also defining and elevating effective practices in the sector. Borla was selected due to her leadership skills and meaningful contributions to the field, as well as a commitment to advancing ongoing learning and advocating for effective philanthropic practices.





Erin

Borla

In addition to Borla, the 2022 NCFP Fellows include **Dimple Abichandani** of the Solidaire Network and Trust-Based Philanthropy Project; C'Ardiss "CC" Gardner Gleser of the Andrus Family Fund; **Dilnaz Waraich** of the Waraich Family Fund; and 2022 Distinguished Fellow **David Weitnauer** of the R. Howard Dobbs, Jr. Foundation.

All fellows will be working to advance the field; foster learning to strengthen the practice of family philanthropy; elevate effective and best practices; and encourage an open exchange of ideas and information. In particular, Borla will be focused on elevating rural voices and sharing creative solutions to the unique challenges associated with rural culture and landscape

In addition to this fellowship, Borla also recently received a Certificate in Tribal Relations from the Institute for Tribal Government and Center for Public Service in the Mark O. Hatfield School of Government at Portland State University. This capstone course will not only help The Roundhouse Foundation better collaborate and partner with tribal governments and other native communities, but also inform Borla's upcoming work with the NCFP.



New hires, promotions, accolades, awards, retiring? Send us your

Who's Who!

Send a high resolution head shot and a short, 100- to 150-word writeup to CBN@CascadeBusNews.com to be seen in the next edition of *Cascade Business News*.

who's who who's who who's who who's who who's who who's who

Visit Bend Invests \$1.45 Million through Bend Sustainability Fund

by TAWNA FENSKE — Visit Bend

isit Bend's Board of Directors has approved nine grants totalling \$1,450,000 for tourism-related projects around Central Oregon.

The grants will be issued through the Bend Sustainability Fund, which reinvests transient room tax dollars into projects that protect, steward or create sustainable experiences in Bend and the surrounding community.

The following projects are set to receive grants in the 2022 funding cycle:

- The Bend BMX Improvements Project from Bend BMX will receive a oneyear grant for \$80,897. Funds are earmarked for track improvements and the installation of new perimeter fencing, helping to make Big Sky Bike Park a premier destination for BMX.
- The Cascades Community Theatre Restoration and Upgrades Project from Cascades Theatrical Company will receive a one-year grant of \$45,000 for renovations and upgrades to the theater. The project will create a larger space for productions, provide new educational opportunities and welcome larger and more diverse audiences from the community and beyond.
- The Dutchman/Swampy Trail Signage Improvements Project from Central Oregon Nordic Club will receive a one-year grant of \$38,900 to be used for the installation of new and upgraded trailhead kiosks and informational signage at four Sno-Parks along the Cascade Lakes Highway. These improvements will provide valuable information about terrain, user expectations and safety. Boulder placement at Dutchman Sno-Park will keep the Bend Municipal Watershed free of motorized vehicles.
- The Wanoga Mountain Bike Hub Development from Central Oregon Trail Alliance will receive a two-year grant for \$172,418* for the development of a robust mountain bike hub at the Wanoga Sno-Park, including a refurbished pump track and four new downhill trails. The hub will fulfill frequent requests for more enduro-style trails, providing terrain for a variety of riders, including people who ride adaptive mountain bikes. *\$157,418 of this award is contingent on final NEPA approval.
- The Catalyst Project from Petrich Properties will receive \$450,000* in total, divided over a two-year grant, aimed at creating a safe, vibrant and open-to-the-public gathering space in the core of the Bend Central District. The Catalyst hub will activate the northeast corridor at 2nd Street and Hawthorne, fostering tourism, community building and inclusion. *This Funding is contingent upon building permit approval by the City of Bend.
- The Museum at Warm Springs Exterior Restoration Project from The Museum at Warm Springs will receive a two-year grant of \$260,000. When complete, this project will provide Museum visitors with a unique, interpretive experience in the Warm Springs natural environment. The enhancements will ensure a safe and secure natural area to park, picnic, walk, view flora/fauna and experience Shi-tike Creek, a site of immense historical and cultural significance within the homelands of the Warm Springs people.
- The Riverbend South Access and Restoration Project from Upper Deschutes Watershed Council will receive a one-year grant for \$142,565 to restore habitat along the Deschutes River at Riverbend Park by creating three new river access points and limiting future degradation. These access

points will be coupled with interpretive signage to educate users about the river and natural resources.

- The Royal Flush Trail Completion Project from the U.S. Forest Service will receive a one-year grant for \$10,220 allowing for the completion of the entirety of the Royal Flush Trail and enhanced trailhead parking options.
- The Warm Springs Commissary Pavilion Project from Warm Springs Community Action Team will receive a one-year grant of \$250,000 to help construct the Pavillon and restore the historic Commissary. These facilities will offer art, food and education on tribal history and the scenic landscape of theWarm Springs Reservation, creating an economic engine for new small business.

"I'm overwhelmed by the quality and diversity of projects submitted, and the engagement of our community in selecting grant recipients," explained Serena Gordon, Visit Bend's Sustainability manager. "We look forward to our community and visitors benefiting from the reinvestment of these restricted transient room tax dollars into areas that make this a great place to live and visit."

On top of the grants listed above, five additional \$500 grants will go to projects picked by voters in the community ballot phase of the granting cycle. The chosen recipients are Bend BMX (\$500), Cascades Theatrical Company (\$1,000), Central Oregon Nordic Club (\$500) and Warm Springs Community Action Team (\$500).

The Warm Springs Community Action Team (WSCAT) was one of the groups with a project approved for funding. Commissary General Manager Starla Green of the Warm Springs Community Action Team said this project serves as a symbol of self-determination. "We are proud to partner with Bend Sustainability Fund to create a beautiful modern tourism destination out of a 125-year old former government storehouse in Warm Springs," Green said. "This project represents transformation and hope, and turns a symbol of government oppression into a place of entrepreneurship and growth."

Another project funded is The Catalyst. Organized by Petrich Properties, The Catalyst will create meeting space and retail opportunities that transform Bend's Central District's into a hub of activity. "Creating this mixed-use development will add energy and vitality to one of Bend's most under-invested districts," explained Kurt Alexander, president of the Bend Central District and developer of The Catalyst. "By creating this cultural hub where visitors and community members can gather, the Bend Sustainability Fund shows tremendous leadership and long-term thinking."

Since the inception of the Bend Sustainability Fund, \$2,290,000 has been awarded to 17 projects.

Projects eligible for consideration are required to protect, steward, or create a tourism-related facility with an impactful life of at least 10 years and offer substantial use by visitors.

To learn more about the projects funded by The Bend Sustainability Fund or to apply for the 2023 grant cycle, visit bendsustainabilityfund.com or email hello@bendsustainabilityfund.com.

visitbend.com • 1-800-949-6086

Mission Building Returns as Presenting Sponsor of High Desert Chamber Music

provided by HIGH DESERT CHAMBER MUSIC

igh Desert Chamber Music (HDCM) announced that Mission Building has returned this year as Presenting Sponsor of their 2022-23 15th anniversary season. Supporting HDCM since 2008, Mission Building has been a continued presence and valued contributor to our growth and success. They are a Bend-based general contractor.

"We are proud to support and involve ourselves with an organization that has such a profound impact on the cultural landscape of Central Oregon," states Francis Senger, owner of Mission Building. "We are looking forward to another exciting season and continued partnership."

Returning as Concert Sponsors this season are German Master Tech, Miller Lumber, Hayden Homes and the Pine Tavern Restaurant. Title sponsors include

Combined Communications and *Cascade A&E*, with additional support from the Tower Theatre Foundation, Photography by Leaetta and Bend Broadband.

High Desert Chamber Music's mission is to bring world-class chamber music and musicians to Central Oregon. Now in its 15th season, HDCM presents an acclaimed series of classical chamber music concerts, ranging from piano duos to string sextets. As the premier and leading chamber music organization in the region, HDCM offers an exciting roster of professional performing artists.

Tickets for all events are available through HDCM online, by phone, or in person at the office in Downtown Bend.

HighDesertChamberMusic.com • 541-306-3988

Baby Promise Program Seeking Applicants for Fully-Funded Child Care

provided by NEIGHBORIMPACT

eighborImpact's Child Care Resources is seeking qualified applicants for free, quality child care for children ages six weeks to three years. The program, Baby Promise, provides fully-funded quality child care for up to 116 children through multiple licensed child care providers in Crook, Deschutes and Jefferson counties and the Confederated Tribes of Warm Springs.

In order to ensure the quality of the child care, providers will work with an Instructional Coordinator, Coach and an Infant/Toddler Specialist, among others, for training and to maintain quality care. The program also grants funds to providers for high quality materials to enhance early education environments.

The child care slots are reserved for families who are eligible for and enrolled in Employment Related Day Care (ERDC) through the Oregon Department of Human Services (ODHS). The income threshold is 200 percent of the FPL and the amount below are from the ODHS website:

Baby Promise ensures that providers receive premium compensation for the slots. In addition to improving quality, this allows providers to benefit financially by offering slots in the six weeks to three years age range, which are generally much more expensive to offer and taxing to maintain due to increased regulations and staffing requirements.

Number in Family Group	Gross Monthly Income Limit
2	\$3,052
3	\$3,839
4	\$4,625
5	\$5,412
6	\$6,119
7	\$6,985
Q ı	¢7 770

Those interested in enrolling their child in a fully-funded Baby Promise child care slot should fill out a pre-application by clicking here. Providers interested in participating in the program are encouraged to contact 541-362-6434.

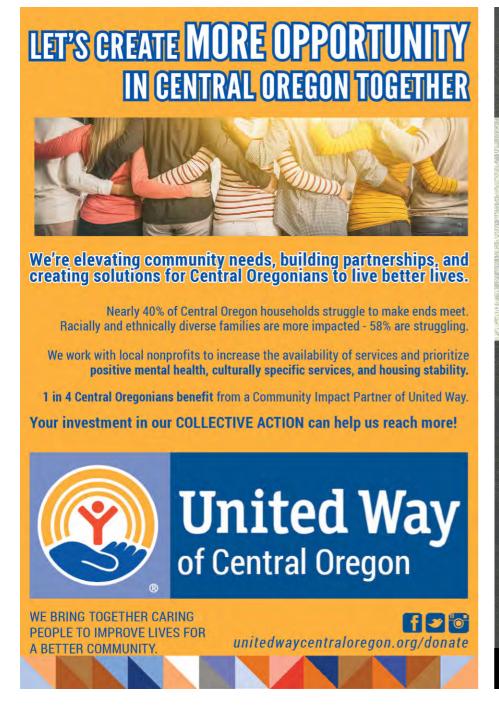
neighborimpact.org

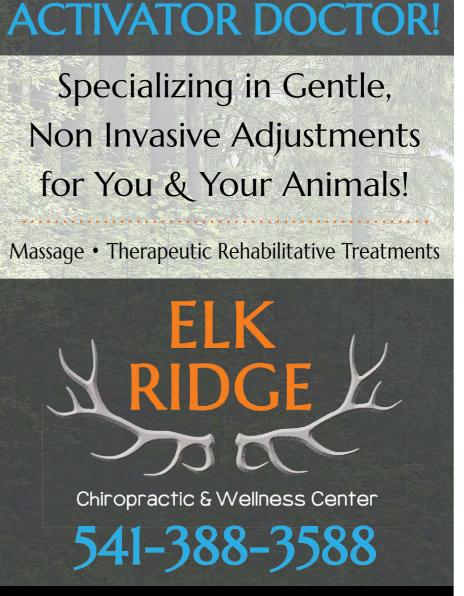


Free E-Headlines

Sent Directly to Your Email

To Receive, Send Your Email to: CBN@CascadeBusNews.com





elkridgechiropractic@gmail.com | thebendchiropractor.com

Directions 2022-2024 — The Resource Guide for Older Adults in Central Oregon Now Available

Comprehensive Guide Created by the Council on Aging of Central Oregon Offers Seniors Useful Information & Resources for Navigating the Challenges of Aging

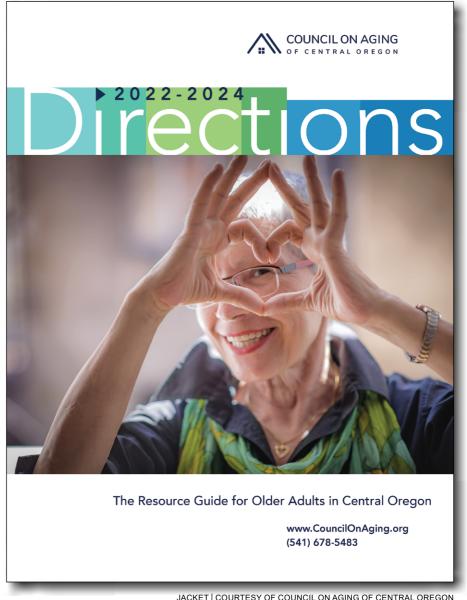
by EMMA FRIED-CASSORLA — Council on Aging of Central Oregon

he Council on Aging of Central Oregon has officially released Directions 2022-2024: The Resource Guide for Older Adults in Central Oregon. The guide comprises 132-pages of informative content and more than 600 updated local, state, and national listings of resources that can assist seniors, their family members and unpaid caregivers with aging-related challenges and decision-making.

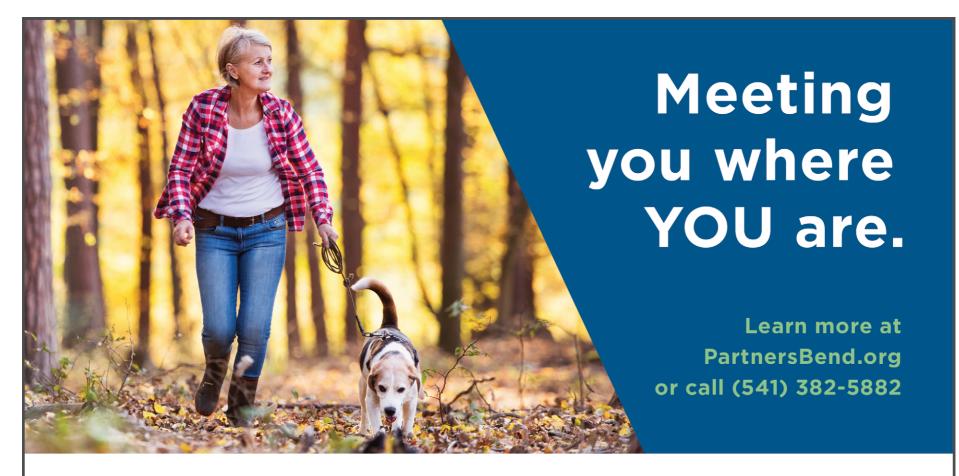
"Central Oregon's older population is expanding and aging," said Executive Director Susan Rotella. "Directions serves as an important element in the Council on Aging of Central Oregon's overall Information and Referral service. It offers information that our older community can use to support their changing needs and the desire to age at home."

Print versions of Directions 2022-2024 are available at locations throughout Central Oregon and by calling 541-678-5483 or sending a request to info@councilonaging.org. The guide is also available as a download from the Council on Aging's website, councilonaging.org, under resources.

councilonaging.org



JACKET | COURTESY OF COUNCIL ON AGING OF CENTRAL OREGON



We treat you, not just your illness.

Partners In Care wants you and your loved ones to receive the best comfort and care, even when a cure is no longer possible. National Hospice and Palliative Care Month is in November, and it's a great time to explore how our compassionate team can help tailor a care plan to your unique situation. We are Central Oregon's choice for hospice services because we care where YOU are.



Hospice | Hospice House Palliative Care | Transitions Home Health | Grief Support

ompass Commercial Continued from page 3

acquired the property in 2019, they knew it would not work for one large user. It was also risky to bring the 80,606-square-foot office and industrial building to the market during Covid.

To combat the issue, Next Development partitioned the property into three pieces — the main building for industrial and office use, the new restaurant Justy's, and a new multifamily building. They wanted to create something unique to Bend, so they brought in local artist Ben Hull to create artwork for the lobby and provide custom furniture. Existing designs, such as the Deschutes River floor

and the exposed beam architecture, were also kept. The building with designed to accommodate a variety of office and industrial users. In just 14 months, the building was 100% leased to a great tenant mix.

The Quad is Next Development's third renovation in Central Oregon. Kemp also noted Matt Tynan with Stemach Design and Architecture, along with TJ Tooney with Pacific Construction and Development, were instrumental in the design and build-out of the space. The redesign of The Quad will serve the Bend community for decades to come.

Kemp stated, "Real estate involves risk, and groups like the Next Development Company should be applauded for their efforts in taking calculated risks to improve our community."

compasscommercial.com



financing, substantial energy efficient improvement projects become more affordable and accessible.

"CPACE is a great program that developers and property owners can access to make clean energy improvements to existing buildings and incorporate clean energy design into new buildings," said County Commissioner Phil Chang. "CPACE creates value for building owners with energy upgrades that pay for themselves through energy savings."

Deschutes County is only the second county in Oregon to offer the CPACE program, Multnomah County also has a CPACE program while several other

counties in the state are exploring options to offer a CPACE program.

"I am proud that Deschutes County is one of two counties in the state that is leading the way for clean energy projects with the launch of the county CPACE program," said County Commissioner Patti Adair. "CPACE provides an opportunity for property owners to access long-term, fixed-rate private sector financing for energy efficient improvements and renewable energy projects."

The financing is for new and existing buildings and is available to industrial, agricultural, commercial, multi-family (five + units), nonprofit and other properties. CPACE financing is attached to the property and not to the property owner and is non-accelerating, meaning only current or past due annual payments can be collected each year while future payments stay with the property.

For more information, please visit the CPACE website or call Jen Patterson 541-388-6654.

deschutes.org

rts & Culture Grant Program Continued from page 3

available to Deschutes County residents

Organizations interested in being considered can apply online at deschutes. org/grants.

Applications are due by 8am on Wednesday, November 23.

Recipient organizations are expected to be announced in January and funds will be awarded quickly thereafter.

deschutes.org

Free E-Headlines

Sent Directly to Your Email

To Receive, Send Your Email to: CBN@CascadeBusNews.com



Watch for Upcoming Editions of CASCADE BUSINESS NEWS

2022 EDITORIAL CALENDAR

ISSUE DATE SPECIAL SECTIONS

INDUSTRY LISTS

November 16 Made in Central Oregon Products Made in Central Oregon **Deadline Nov 9**

December 7 **Aviation** Law Firms, Security Companies

December 21 Top Commercial Projects/Construction Review Commercial Contractors **Deadline Dec 14**

Book of Lists January 2023

Subscribe to Cascade Business News

RECEIVE A FREE COPY OF OUR 2022 BOOK OF LISTS



Book of List Online Combo: \$200 (Out of Area \$210)

1 Year of Cascade Business News

1 Year Online Book of lists

1 Hard Copy of Book of List Annual Savings of \$58

Cascade Business News: \$35 (Out of Area \$40) (includes online subscription)

ONLINE Cascade Business News: \$22 (Online Only)

Cascade A&E: \$25 (Out of Area \$30)

Get ALL print pubs for \$50 (Out of Area \$60)

NAME:		
ADDRESS:		
CITY:	STATE:	ZIP:
PHONE:	EMAIL for E-News:	
CHECK ENCLOSED	PLEASE BILL MY:	☐ VISA ☐ MC
VISA/MC #:		EXP. DATE:
SIGNIATI IDE:		CVV

Published Twice Monthly Since 1994 • CascadeBusinessNews.com

Central Oregon Business Calendar

Email Your Upcoming Business Events to CBN@CascadeBusNews.com Event Details at CascadeBusNews.com/Business-Events

BUSINESS EVENTS



Through November 5

7am-4:30pm Deschutes Recycling Fall Half-Price FireFree Event at Knott Landfill.

November 2

6-8pm Deschutes River Conservancy – Raise the Deschutes Virtual and In-Person Seminar Series, Laws, Beer and Golf: Urban and Suburban Water Use in Central Oregon, at Open Space Event Studios, Bend.

November 3

11:30am League of Women Voters Deschutes County First Thursday Meeting/ Free Public Information Meeting with Speaker Kyle Gorman, Deschutes River Conservancy, at Unitarian Universalist Fellowship of Central Oregon, Bend.

November 8

10-11am Bend Chamber Membership 101 at Bend Chamber.

November 9

5-7pm OSU-Cascades Virtual Federal Grant Proposal Public Meeting.

November 10

9am La Pine Rural Fire District Virtual and In-Person Board of Directors Meeting at 51550 Huntington Rd., La Pine.

November 14

4-7pm Bend Chamber Ribbon Cutting at Bend Wealth Advisors.

November 15

7:30am-12:15pm Bend Chamber 2022 Impact Conference at Riverhouse Convention Center.

November 15

9am Visit Bend Virtual and In-Person Board of Directors Meeting at The Riverhouse Hotel Deschutes North Room.

November 15

5-6pm COCC Virtual Vet Tech Program Info Session.

November 19

11:30am-1pm City Club Virtual and In-Person November Forum, Is Measure 110 a Failure?, at Riverhouse on the Deschutes.

December 1

Noon-1pm COCC Virtual Vet Tech Program Info Session.

WORKSHOPS & TRAINING



COCC Small Business Development Center Virtual Classes.

Building Permits

COMMERCIAL PERMITS WEEK ENDING 10-14-2022

City of Bend

\$75,000.00 Commercial (Alteration) 7,500 sf. at 2920 NW Crossing Dr. Bend 97703 OR Owner: BF Cochrane LP Permit # PRRE202206527

\$40,000.00 Commercial (Alteration) 518 sf. at 1567 SW Chandler Ave. Ste. 204 Bend 97702 OR Owner: TSB Real Estate, LLC

Builder: Sunwest Builders, Inc. 541-548-7341 Permit # PRRE202201318

\$38,000.00 Commercial (Addition) 18,109 sf. at 1501 NE Medical Center Dr. Bend 97701 OR Owner: EPC Sparti, LLC Permit # PRAD202204284

Commercial (New) 198 sf. at 17380 Deschutes Rd. Sunriver 97707 OR Owner: Sunriver Owners Association PO Box 3278 Sunriver, OR 97707

Builder: CXT, Inc. 509-892-3218 Permit # 247-22-004496

\$28,734.00 Commercial (Alteration) 168 sf. at 51537 Hwy 97 La Pine 97739 OR Owner: Wylie Compton Revocable Trust PO Box 457 Redmond, OR 97756

Builder: Robert Dennis Taylor 503-318-5958 Permit # 247-22-006332

City of Redmond

\$140,000.00

\$1,164,703.00 Commercial (Tenant Improvement) 9,708 sf. at 1350 S Hwy 97 Redmond 97756 OR Owner: Shepherds House Ministries PO Box 5484 Bend, OR 97708

Builder: Sunwest One, Inc. 541-548-7341 Permit # 711-22-001211

Commercial (Tenant Improvement) at 657 SW Glacier Ave. Redmond 97756 OR \$118,230,00

Owner: Personalized Learning, Inc. 639 SW Forest Ave. #F Redmond, OR 97756 Permit # 711-22-001533

Commercial (New) 435 sf. at 1470 NW 4th St. Redmond 97756 OR \$25,000.00

Owner: Bestcare Treatment Services, Inc. PO Box 1710 Redmond, OR 97756 Permit # 711-22-001921

COMMERCIAL PERMITS WEEK ENDING 10-21-2022

City of Redmond

Commercial (Tenant Improvement) 2,420 sf. at 1830 NW 6th St. Redmond 97756 OR Owner: Splitrock Properties, LLC 23410 Hwy 20 Bend, OR 97701 \$774,000,00

Builder: Sunwest One, Inc. 541-548-7341 Permit # 711-22-001447

Commercial (New) 2,640 sf. at 875 NE Kingwood Ave. Redmond 97756 OR Owner: Underwood Estates, LLC Builder: Christiansens Contracting Company, LLC 541-526-0195 Permit # 711-22-002230

Commercial (Alteration) at 1113 SW Black Butte Blvd Redmond 97756 OR Owner: Zion Lutheran Church Corp Redmond, OR 97756 Permit # 711-22-001983 \$60,000.00

\$65,000.00 Commercial (Tenant Improvement) 2,500 sf. at 339 SW 6th St. Redmond 97756 OR Owner: Murph 420, LLC 63838 Johnson Rd. Bend, OR 97703 Permit # 711-22-002142

Commercial (Tenant Improvement) 10,024 sf. at 2127 S Hwy 97 Redmond 97756 OR Owner: JKC Redmond, LLC PO Box 25822 Eugene, OR 97402 \$54,065.00

Builder: Compass Commercial Construction Services, LLC 541-848-4073 Permit # 711-22-001951

Commercial (New) 224 sf. at 244 NW Kingwood Ave. Redmond 97756 OR Owner: Deschutes County PO Box 6005 Bend, OR 97708 \$29,500.00

Builder: Sunwest One, Inc. 541-548-7341 Permit # 711-22-001917

Deschutes County



Along with providing a comprehensive list of Central Oregon Commercial Contractors, Cascade Business News will feature

TOP PROJECTS COMPLETED in 2022

in our December 21 issue!

Contact Jeff Martin at 541-388-5665 or jeff@cascadebusnews.com

DEADLINE TO SUBMIT TOP PROJECTS IS DEC. 14



