Enhancing & Promoting the Economic Vitality of Central Oregon Since 1994

Live Junkless

Local, Modern Junk Removal in Bend

by NOAH NELSON — CBN Feature Writer



(L-R) JUNKLESS CO-FOUNDERS ADAM JORGENSEN AND BRETT WILLIAMS | PHOTO COURTESY OF JUNKLESS

unkless is a local, Bend-based junk removal service that puts an emphasis on customer service and modern practices. The founders and co-owners of the business, Brett Williams and Adam Jorgensen, are both young entrepreneurs in their early 20s who founded the business only 18 months ago. Since then, over 200 Central Oregon residents have provided them with five-star reviews, and the future of this young company seems to be a bright one.

As a junk removal service that aims to put the customer first, Junkless offers same-day and next-day services, which also includes heavy object removal like hot tubs, outdoor sheds, pool tables, pianos and more. Additionally, Junkless will make donation runs for customers to ensure that still-usable items find a good home, instead of the landfill.

"18 months ago, we started out with the idea of just helping some of our community members clear away some junk," Williams said. "We had a few family friends reach out, and that evolved into a few more connections and more jobs. Now, we own our own trucks and trailers, and we employ three full-time employees and six part-time."

The business operates on a rather simple yet effective four-step program. First, customers can schedule a free, in-person quote that has no strings or commitment attached. Then, a team member will arrive on property and provide the customer with a quote; a quote that will not change should the customer choose to wait and weigh any other options. Once the service is accepted, the team schedules a time to come out, and once the job is 100 percent done, payment is captured with zero hidden fees or additions to the original quote.

What makes this system innovative for Junkless is the fact that it is entirely paperless. In fact, the entire company is paperless, "We wanted to utilize the technology that we have available to us, whenever possible," Williams said. "From scheduling that first in-person quote and

Goodbye Moto, Hello Jackstraw

Hip Spot on Industrial Way Moving to Make Way for 315-Unit Multi-Story Project

by SIMON MATHER — CBN Feature Writer

n iconic former mill building known affectionately as the Pine Shed which became a hip haven for food, drink and motorcycle mending is literally being picked up and moved to make way for the development of an anticipated new 315-unit mixed-use project dubbed Jackstraw on Bend's west side.

Spoken Moto, which was housed in what was previously a forgotten mechanic's shop in the Old Mill/Box Factory area off Industrial Way and became a popular community gathering spot, is moving to a location off Second Street in the Bend Central District in the next couple of months.

The landlord of the lot set to be Moto's next stop, Kurt Alexander, president of Petrich Properties, owns property at Second Street and Hawthorne Avenue,

and purchased the Pine Shed structure from Killian Pacific to retain the vintage vibe of the restored hot spot.

The building is being transported to a temporary location



BUILDING PLANS FOR THE NEW PROPOSED MIXED-USE DEVELOPMENT BY KILLIAN PACIFIC WITH COMMON SPACE LINKS TO THE ADJOINING EXISTING BOX FACTORY | RENDERING COURTESY OF SERA ARCHITECTS

in readiness for the permanent move, landing in an area targeted for increasing redevelopment in the "nexus"

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2023 Meeting Guide — Pages 13-23

Crook County Winning Long Economic Game

Star QB Dennis Dixon Boosts EDCO Luncheon Showcasing Area's Dynamic Growth

by SIMON MATHER — CBN Feature Writer

utzen legend Dennis Dixon, the University of Oregon standout quarterback who went on to win two National Football League Super Bowl rings, was the star attraction at a sold-out forum held recently highlighting Crook County's continuing stellar economic performance.

Business and community leaders among a packed house of 180 attendees at the Prineville/Crook County Economic Development for Central (EDCO) Annual Luncheon, at Brasada Ranch resort, heard how the region was emphatically "open for business" and — boosted by the presence of global social network pioneers — leading the charge to a more dynamic diversified future.

The 2023 event featured an economic review of the preceding year delivered by local EDCO branch manager Kelsey Lucas, an update on title sponsor Meta's expanding Prineville Data Center campus — soon to top a whopping four million square feet of buildings — and a moderated discussion with keynote speaker Dixon, who

(L-R) MODERATOR JOHN CHARLES, LEFT, EDCO PRINEVILLE/CROOK COUNTY DIRECTOR KELSEY

(L-R) MODERATOR JOHN CHARLES, LEFT, EDCO PRINEVILLE/CROOK COUNTY DIRECTOR KELSEY LUCAS, MIDDLE, AND FORMER UO & NFL QUARTERBACK DENNIS DIXON | PHOTO BY SIMON MATHER

has progressed from a brand marketing role at Nike to start his own business, DixonFit.

Kelsey remarked that Prineville — established in 1868 — was the oldest community in the Central Oregon region but continued to innovate in terms of industry diversification,

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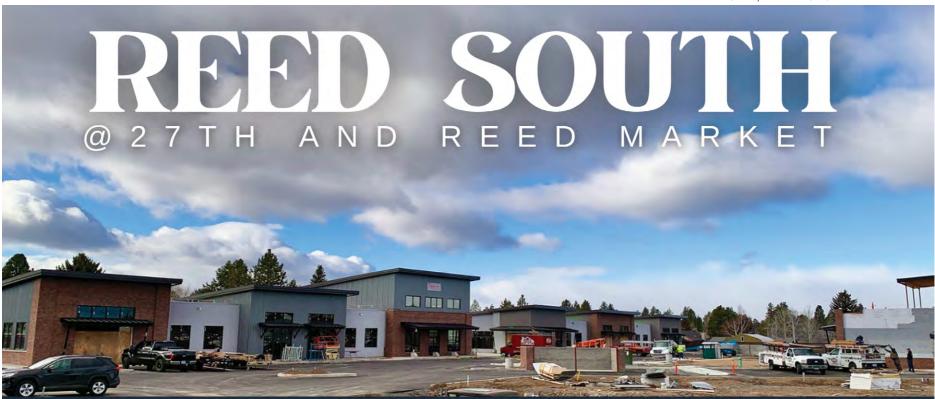
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HOT NEWS

RECENT TRANSACTIONS

Compass Commercial Real Estate Services brokers Russell Huntamer, CCIM and Eli Harrison along with Steve Neville and Natalie Butler of Neille & Butler Commercial Real Estate represented the landlord, CVSC, LLC, in the lease of a 15,505 SF retail suite to O'Reilly's Auto Parts located in the Cascade Village Shopping Center at 63455 N Highway 97 in Bend.

Brokers Russell Huntamer, CCIM, Peter May, CCIM and Eli Harrison with Compass Commercial Real Estate Services represented both the landlord, Patterson Family 2000 Trust, and the tenant, Play It Again Sports, in the lease of a 7,290 SF retail suite located in the Bend Factory Stores at 61334 S highway 97 in Bend.

Compass Commercial Real Estate Services principal broker **Bruce Churchill** represented the buyer, **Kevin Spencer**, in the acquisition of a 45.23-acre parcel located on Highway 126 in Prineville. The industrial land sold for \$957,447.

Broker **Dan Kemp, CCIM** with **Compass Commercial Real Estate Services** represented the seller, **Toney Properties, LLC**, in the sale of a 1-acre parcel on NE 2nd Street in Redmond. The commercial land sold for \$550,000.

Compass Commercial Real Estate Services broker Graham Dent, SIOR represented the landlord, The Floyd Lewis Real Estate, LLC, in the lease of a 6,050 SF industrial suite located at 126 NE Emerson Avenue in Bend.

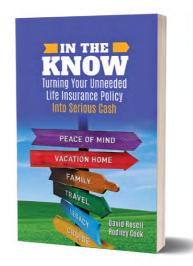
Local Authors Release a New Book Helping People Get the Most Value from Life Insurance Policies That Are No Longer Needed

Local wealth advisors David Rosell and Rodney Cook are releasing a new book, *In the Know — Turning Your Unwanted Life Insurance Policy Into Serious Cash*. The goal of the book is to help life insurance policyholders maximize the value of policies they no longer need.

Each year, more than \$112 billion in life insurance (face value) is allowed to lapse or is surrendered by individuals over age 65¹. Up to 90 percent of life insurance policies never pay a death benefit. Rosell & Cook hope to change that.

"It's amazing how many people are unaware of something that can be such a

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OSU-Cascades to Launch Innovative Student Career Planning Program Called Cascades Edge

by CHRISTINE COFFIN — Oregon State University - Cascades

Oregon State University – Cascades will launch a novel program this fall that integrates career preparation into coursework for all students to prepare them for success in their career.

The program is to be called Cascades Edge and will engage all students throughout their enrollment leading to graduation. Andrew Ketsdever, interim vice president of OSU-Cascades, said Cascades Edge is thought to be among a few college programs nationally that incorporate career readiness coursework into every academic term to accelerate students' employability.

"As university leaders, we've heard clearly from families their concern about college debt and the value of a college education in preparing students for meaningful careers," said Ketsdever. "The Cascades Edge program at OSU-Cascades reinvents the college career center and brings meaningful career development to each and every student, throughout their college education."

Cascades Edge activities will include students exploring majors and related career paths through job shadowing, internships and networking. A report by the National Association of Colleges and Employers said such programs contribute to higher starting salaries and promotion opportunities for new professionals and better enable a person to contribute to an organization beginning with their first job.

Career readiness opportunities are typically offered at colleges and universities, yet nationwide 78% of college students rarely or never access a campus career office, according to a

2018 Strada-Gallup survey.

Ketsdever said underrepresented students such as first-generation students and students of color are often less likely to seek the services of a career center.

Faculty, career experts, academic advisors, employers, parents and prospective students helped create the Cascade Edge program.

Ketsdever said the program also addresses concerns offered nationally by students and their families about how to avoid potentially costly and time-consuming changes in academic majors.

In their first year enrolled in the Cascades Edge program, students will take a course focused on self-discovery, as well as understand how their talents and interests relate to academic majors offered at OSU-Cascades and related career occupations.

"For many students, choosing a career field can be one of the most anxiety-inducing decisions of their lives," said Jen Hoffmann, assistant director of experiential learning at OSU-Cascades. "Cascades Edge will give students tools and guidance to assess which major is a right fit for their talents and ambitions and give them the confidence to develop their career paths."

Students will analyze their personal financial scenarios, including projected student debt obligations after graduation, so that they can understand how their career path will help them

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G.A. Rogers & Associates Wins 2023 Best of Staffing Client & Talent Awards ClearlyRated's Best of Staffing Award Winners Rank in the Top Two Percent of All Staffing Agencies for Client & Talent Satisfaction

provided by G.A. ROGERS & ASSOCIATES

.A. Rogers & Associates, a division of The PrideStaff Companies, is pleased to announce that it has earned ClearlyRated's Best of Staffing Client and Talent Award for providing superior service to clients and candidates for a second consecutive year. This ranks the brand within the top two percent of U.S. and Canadabased recruiting agencies.

Best of Staffing winners like G.A. Rogers & Associates have proven to be industry leaders in service quality based entirely on ratings provided by clients and candidates. On average, customers who work with winning agencies are more likely to be completely satisfied with the services provided, compared to those working with non-winning agencies.

Each year, less than two percent of all staffing agencies in the U.S. and Canada earn the Best of Staffing designation, placing G.A. Rogers & Associates among the industry's elite organizations:

- G.A. Rogers & Associates received satisfaction scores of nine or ten out of ten from 88.9 percent of its clients; nearly double the industry's average of 46 percent.
- G.A. Rogers & Associates received a Net Promoter Score from placed talent; more than quadruple the industry average of 19 in 2022.

When interviewed, Karen Cowan, vice president of G.A. Rogers & Associates, credited her entire division for continuing their track record of service excellence. "Everyone at G.A. Rogers & Associates, from senior managers and recruiters to account managers and front office staff is committed to creating exceptional experiences for our clients, candidates and associates," said Cowan. "Making the Best of Staffing list in and of itself is a huge achievement, but being named a winner for both client and talent satisfaction for a second year is truly remarkable."

"G.A. Rogers & Associates reached this level of service excellence by focusing on what our clients and candidates value most, leveraging proven processes, technology and hiring infrastructure and providing personal service from professional search consultants in our local offices," continued Cowan. "In 2023 and beyond, our goal is to build upon this momentum by developing new ways to deliver world-class service experiences for the employers and talent we serve."

"I am pleased to introduce the 2023 Best of Staffing winners alongside their validated service ratings on ClearlyRated.com," said ClearlyRated's CEO and Founder, Eric Gregg. "These firms have demonstrated a remarkable commitment to delivering amazing experiences, despite another year of macroeconomic uncertainty. Hats off to these service leaders — it's truly an honor to recognize and celebrate their achievements."

About G.A. Rogers & Associates:

A division of PrideStaff, G.A. Rogers & Associates specializes in executive and professional consulting. The parent company was founded in the 1970s as 100 percent company-owned



PHOTO | COURTESY OF G.A. ROGERS & ASSOCIATES

units and began staffing franchising in 1995. They operate over 85 offices in North America to serve more than 5,000 clients. With 40-plus years in the staffing business, headquartered in Fresno, CA, all PrideStaff brands offer the resources and expertise of a national firm with the spirit, dedication and personal service of smaller, entrepreneurial firms. For more information on G.A. Rogers & Associates services, visit our websit at ga-rogers.com/bend.

PrideStaff and G.A. Rogers & Associates shared Mission: Consistently provide client experiences focused on what they value most.

About ClearlyRated:

Rooted in satisfaction research for professional service firms, ClearlyRated utilizes a Net Promoter Score survey program to help professional service firms measure their service experience, build online reputation, and differentiate on service quality. Learn more on their website at clearlyrated.com/solutions.

About Best of Staffing:

ClearlyRated's Best of Staffing Award is the only award in the U.S. and Canada that recognizes staffing agencies that have proven superior service quality based entirely on ratings provided by their clients, placed talent, and internal employees. Award winners are showcased by city and area of expertise on ClearlyRated.com — an online business directory that helps buyers of professional services find service leaders and vet prospective firms with the help of validated client ratings and testimonials.

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	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6+
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Interconnection \$\$\$\$	Sh	asta Inputs				
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nationally-acclaimed infrastructure projects and the collaborative attitude of local leaders and partners.

The city was ranked the 9th Most Dynamic "Micropolitan" area out of 531 U.S. cities by the Heartland Forward institute, based on a variety of economic performance indicators. (Micropolitan statistical areas must have an urban cluster of at least 10,000 people but fewer than 50,000 people).

Crook County also ranked number two among the top counties for incoming investment in Oregon, behind only Deschutes, with a strong showing in factors including business and Gross Domestic Product (GDP) growth, new building permits and federal funding.

Beyond the affordability and a recognized business-friendly, forward-looking culture and the countless outdoor amenities that Central Oregon is famed for, county seat Prineville is home to two Fortune 50 data centers in Meta and Apple, with Meta's flagship campus being the largest in its entire portfolio.

As a model of environmental stewardship leadership, these large industrial developments have inspired the engineering of the award-winning Crooked River Wetlands initiative and Aquifer Storage and Recovery project to support sustainable water and wastewater needs locally.

Lucas also pointed out that Prineville was one of the only cities in Oregon with 100+ acre industrial sites available for development, at some of the most competitive land and utility prices in the West, along with long-term incentives that could help make large-scale projects a reality.

Prineville is known for offering a collaborative and tightknit community and an economy that was traditionally driven by origins tied to the land in agriculture, forest products, the railroad and manufacturing, now boasts some of the largest employers in the region in the form of the high-technology data centers and supporting sector employers.

Aided by EDCO efforts, Lucas said Crook County's increasingly "dynamic and diversifying" industry portfolio now includes everything from natural products to building products, high-technology, renewable energy, aviation/aerospace and advanced manufacturing.

She added, "As a community, we are united in our efforts to grow and diversify Crook County's economic base, ensuring long-term economic vitality, and providing residents with family-wage jobs and the pride of a community dedicated to progress."

Projects pending for the region across EDCO's 'Grow' (expanding existing businesses), 'Move' (attracting outside employers interested in relocating or expanding to the region) and 'Start' (at the center of the region's growing entrepreneurial network) categories, currently featured a high volume of advanced manufacturing and lifestyle products followed by high technology.

The pipeline for Crook County this year was also seeing activity in everything from building products to high-tech, aviation/aerospace, renewable energy,



THE CROWD AT BRASADA RANCH IS REGAILED BY DENNIS DIXON | PHOTO BY SIMON MATHEF

agriculture and food processing industries.

Lucas observed, "The mix of current projects differs somewhat from traditional years. Typically, we have more local companies in growth mode, but this year 83 percent of the activity is in new business recruitment, representing 20 companies, while 12 percent is in expansion and five percent start-ups."

This represents an anticipated capital investment of close to \$3 billion and an estimated almost 2200 associated jobs being created in Crook County.

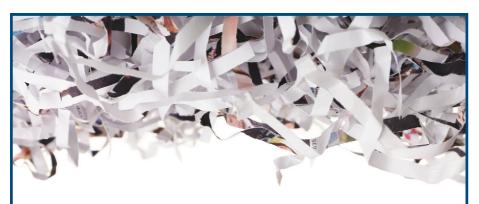
In terms of the impact of economic development efforts, current activity featured 15 Enterprise Zone agreements (the most popular state incentive locally and across Oregon) for 2023 — a number which has doubled since 2019.

The investment associated with those 15 agreements was just under \$6.5 billion and resulting new job count expected to reach over 635, with many companies additionally looking to hire for various roles.

Historically, Crook County has seen 32 total Enterprise Zone agreements with companies since 2007, when the local program was initiated, out of 49 tradedsector projects — representing an overall investment of over \$10 billion and 2423 new jobs created in Crook County.

Lucas said, "Not only has there been a consistent stream of activity on the industry side but also on the development side, including the former wood grain mill site in Prineville which was one of Crook County's top employers and

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rineville/Crook County EDCO Continued from previous page

has now been redeveloped into over 150,000 square feet of available industrial space, in various buildings on campus as well as pads for additional potential growth on site."

Tom McCall Industrial Park has also seen significant industrial activity, with 21,000 of light industrial space going up through Empire Construction & Development and another 18,000 sq. ft. under construction for further spec development and build-to-suit projects. Similarly, Baldwin Industrial Park currently has 27,000 sq. ft. available in light industrial space split into two buildings, with office space included and only one previous tenant.

Lucas added, "Prineville is one of few cities state-wide with parcels of over 100 acres left for large-scale development. Most of the state projects that come through Business Oregon are in that 100+ acre range, which are large job creators, so we're one of few cities that can meet proposals for those types

"This year, many of our potential projects have been looking in the one- to fiveacre range, which we're also able to accommodate through the different industrial $park\,developments\,going\,on.\,The\,Prineville\,airport\,has\,also\,seen\,increased\,interest$ in hangar leases and development with infrastructure in place and runway access for general aviation and aerospace manufacturing businesses."

Crook County's population was predicted to grow by 8 percent in the next five years, with top age demographics being in groups 20-24, 35-44 and 65+, illustrating a balance of young families and retirees.

If the labor pool were to continue growing at the same rate there would be 1,028 new jobs by 2027, in part facilitated by the industrial land capacity and infrastructure in place to support those roles.

Between 2000 and 2022 there was a 35.5 percent total growth in population, with a 38.3 percent growth in per capita income for the same period and a further 9.7 percent increase anticipated for the period 2022-27. Around 14 percent housing vacancy existed to support such growth in population and workforce.

Lucas said, "Our updated List of Top employers from 2022 shows the diversification" and the contraction of the contraction ofthat the county has seen in the last decade through new development, with a good representation from traded sector businesses as well as education, construction, hospitality and leisure and public administration.

"Crook county was actually the first county in Oregon to fully recover all jobs lost during the pandemic and the increase in firms and employment since the Great Recession, post-2008, has created more resilience in our economy.

"The main driver for why we had a more modest recessionary impact was the hitechnology industries — along with information, professional & business services and construction jobs that provided much-needed stability to Prineville.

"Even more notable is the significant increase in county wages, as those industries bumped us up to number six for highest wages in the state, and number one for rural counties in Oregon.



FORMER FOOTBALL STAR DENNIS DIXON, LEFT, AND MODERATOR JOHN CHARLES AT THE EDCO PRINEVILLE, CROOK COUNTY ANNUAL LUNCHEON AT BRASADA RANCH | PHOTO BY SIMON MATHER

"The city has also seen more housing permits in 2022 than any other year, and business permits have followed suit. Crook County is number two in the state of Oregon for new building permits following Deschutes County at number one."

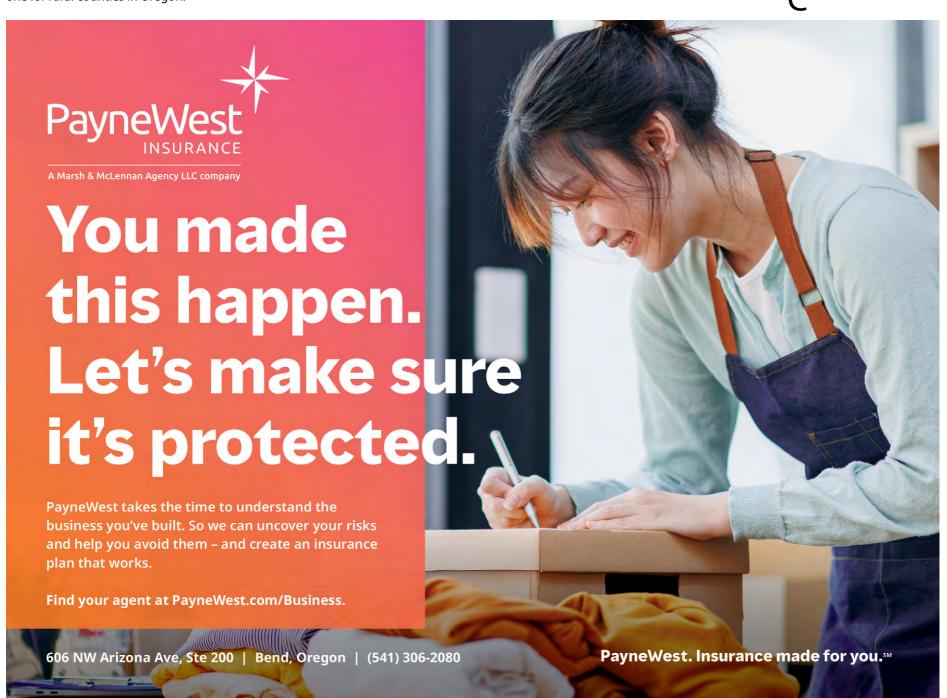
Special mention went to EDCO's work in helping high-end, gear-hauling product company SherpTek — which makes modular and versatile flatbeds, truck decks and accessories — in its move to a new base at the old wood grain mill site in Prineville, winning the Oregon Economic Development Association (OEDA) business success story of the year.

The award looks at innovation, originality and collaboration between local regional and state entities. Sherp Tek is already expanding and adding jobs and equipment to help drastically reduce lead times, from six-eight weeks to six-eight days.

Lucas said other things going on behind the scenes included the upcoming tenyear expiration for the Enterprise Zone program, with the process begun to seek renewal at local and state level. EDCO officials were among a recent delegation that urged state lawmakers to continue the property tax breaks program to spur business investment.

They spoke as the Senate Finance and Revenue Committee considers bills to renew enterprise zones and long-term rural enterprise zones, both now set to expire in 2025. Senate Bill 134 would extend the use of enterprise zones, and Senate Bill 135 would do the same for long-term rural enterprise zones, both through 2032.

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unkless

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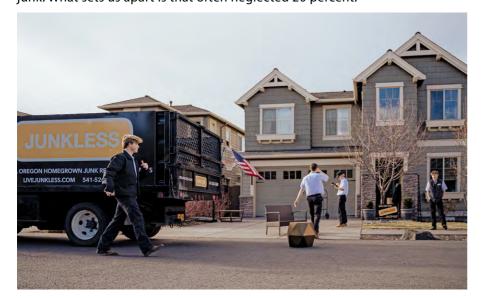
capturing payment to managing our employee schedules, paychecks and everything in between, we've eliminated the use of unnecessary paper."

While the paperless approach is often sought after for its environmental benefits, the main motivation for Junkless to be paperless lies in its founders, both of which are young enough to have grown up in a world full of tech at their fingertips. To Williams and Jorgensen, going paperless and utilizing the tech available to them simply makes sense, "We learned early on that we wanted to set the business up as efficiently as possible," Williams said, "The goal is to provide frictionless service."

While going paperless is an impressive achievement, it's not what keeps bringing in the 5-star reviews. That would lie in the company's dedication to customer service.

"We're a customer facing business, first and foremost," Williams said. "From day one we went at it with the mentality of providing the best customer service possible, and that is our base that we built the business on."

Williams even admits that there is not much nuance in the junk removal industry, and puts a heavy emphasis on customer relations, "80 percent of what we do will be similar to what other junk removal services do: remove junk. What sets us apart is that often neglected 20 percent."





(L-R) "JUNK HAULERS" JACK HARTLEY AND ROCKLIN O'CONNOR | PHOTOS COURTESY OF JUNKLESS

That "20 percent" that Williams refers to is the availability of same-day service, polite and professional employees, honest quotes and overall top-tier customer service that treats every customer with the utmost respect.

According to Jorgensen, "We don't just remove junk—we help our customers find solutions to their problems. Whether it's helping them sort through their belongings or simply lending a sympathetic ear, we're here to make our customers' experience as positive as possible."

As such a young company, Williams and Jorgensen are mostly focused on ensuring that their day-to-day operations are running smoothly, as opposed to reaching for expansion in the near future and potentially overextending themselves. However, this doesn't mean that expansion is out of the picture.

"We're setting up the basis to grow and maintain that level of high-quality service," Williams said. "For now, there is a huge focus on making sure the existing business is run well. Eventually, we want to grow from a location basis and take our service throughout the Western US. We are doing that slowly over time by growing our brand and expanding employment."

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AI is Exciting, But Can It Write Your Employee Handbook?

by BLAYNE SOLEYMANI-PEARSON, Attorney & BECKY ZUSCHLAG, Law Clerk — Barran Liebman LLP

A rtificial Intelligence ("AI") in the workplace has been on the rise for years. When used appropriately, AI can streamline processes and help address bias in decision-making. However, AI must be used carefully; otherwise, its use may lead to unintended compliance and privacy concerns.

Many employers already use AI to support their hiring processes. The latest craze in AI is ChatGPT, or Generative Pretrained Transformer, a cutting-edge AI-based chat platform, or "chatbot," designed for anyone to use. For the most part, ChatGPT successfully mimics human dialogue

Blayne Soleymani-Pearson

and decision-making. ChatGPT uses reinforcement learning algorithms to decipher what the user is asking, to determine how to compile data, and then to create a response to the user's questions.

ChatGPT and other forms of AI used in the workplace may be helpful tools to automate routine Human Resources ("HR") tasks, like leave management and onboarding. However, AI tools are limited by the data that humans provide to them. As such, ChatGPT, like more basic AI tools used in filtering resumes, is vulnerable to providing unintentionally biased or incorrect responses based on faulty training and input.

If the system is programmed using biased or out-of-date data, the resulting algorithm will produce biased or faulty recommendations. While ChatGPT is an exciting addition to the world of AI, it is not yet foolproof.

What the Law Says about Al

There are currently no federal laws, and only a few state laws, governing the use of AI technologies in the workplace. However, the Equal Employment Opportunity Commission and the U.S. Department of Justice have provided guidance reminding employers of their responsibilities under the Americans with Disabilities Act, which still apply when any form of AI plays a decision-making role.

Additional Considerations when Using AI in the Workplace

Compliance

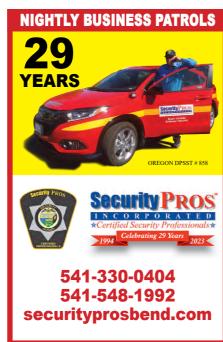
In addition to potential bias concerns, employers and businesses using Al chatbots, like ChatGPT, should also be wary when using it for other tasks. While the highly intelligent chatbot may be able to draft something like a handbook policy or an employment agreement that, at first glance, appears to be competent and legally sound, it may be missing important nuances relating to the company or even the law. For example, a business using an Al chatbot to prepare an anti-discrimination policy for their employee handbook may receive a policy that covers the basics. However, it is unlikely to cover any applicable legal requirements under local laws and regulations. It will also almost certainly lack the "feel" of the company and its culture.

Al chatbots are also limited by the information within their most recent update, which in the case of ChatGPT as of February 2023, was in 2021. This means that any legislative changes since 2021 will not be included in the responses users receive from the chatbot. So, if you use Al chatbots to draft workplace policies or other legal documents, it is important to have the final product reviewed by trusted legal counsel to confirm the document is compliant with the latest changes to the law.

Privacy

Employers should also consider confidentiality and privacy issues when using, or allowing employees to use, ChatGPT, or other similar chatbots, in the workplace. Although systems like ChatGPT generally warn that conversations may be viewed by the company's Al trainers, and that users should not share sensitive information







Becky Zuschlag

in their conversations with the chatbot, this may not be enough to prevent employees from unintentionally sharing confidential company information. With the continued evolution of AI technologies that seem to lighten the workload, employees may be tempted to use ChatGPT to complete assignments without considering the potential exposure of confidential business information.

Open source chatbots, like ChatGPT, are accessible to anyone, including hackers who can access the system's code and modify it. By modifying the code, malevolent

actors can gain access to users' personal and confidential information to carry out cyberattacks or generate phishing emails using obtained email addresses and phone numbers in an attempt to steal passwords, credit card numbers, and other personal information.

Malware poses an additional potential threat. Malware is malicious software that is used to take control of computers and steal confidential data. Malware infections on business computer systems can have harmful effects. Employers considering using ChatGPT, or other open-source AI tools in their workplace, should consider updating their confidentiality policies to ensure they cover third-party AI tools. Alternatively, employers may want to consider blocking employees' access to AI tools like ChatGPT, explaining the need to maintain cybersecurity.

Takeaway

Al technology may offer opportunities for automating routine HR processes, freeing up your HR team for more complex matters. However, there are some limitations to the technology and its ability to truly perform the HR function. Beware of unintentional bias, potential confidentiality breaches, and inadequate work product when using Al in the workplace. If you are considering using an Al chatbot or other Al technology in your business, avoid legal pitfalls and reach out to trusted legal counsel for guidance.

Blayne Soleymani-Pearson is an attorney and Becky Zuschlag is a law clerk at Barran Liebman LLP. For any questions on Al in the workplace or other employment matters, contact Blayne at 503-276-2190 or blayne@barran.com.

barran.com





& In advance of College events, persons needing accommodation or transportation because of a physical or mobility disability should contact Caitlyn Gardner at 541-383-7237. For accommodation because of other disability such as hearing impairment, contact Disability Services at 541-383-7583.

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MORE INFORMATION

ello Jackstraw Continued from page 1

between east and west sides of town with easy access to downtown Bend.

Alexander is also president of the Bend Central District Business Association (BCDBA) and has been a strong advocate for broader core area growth in a diverse, sustainable manner.

Spoken Moto former co-owner Steve Beutner revealed that the business had been sold to Portland-based Sortis Holdings, a company active in acquiring branded lifestyle businesses, including the Bamboo Sushi and Rudy's Barbershop groups as well as boutique hospitality favorites like Portland's Ace Hotel.

A spokesperson for Sortis said, "Sortis brings together an ecosystem of original brands with purpose and impact. As stewards of legacy and new companies alike, the platform will enable sustainable growth, cultural equity and scalable innovation for brands with things to say."

Sortis' goal is to build a portfolio of consumer brands that share key characteristics, including a passionate customer base, differentiated brand identity, commitment to Environmental, Social and Governance (ESG) priorities and digital tailwinds.

Before departing, Spoken Moto held a full-scale celebration featuring live music and local culture surrounding the center of industrial rock, coffee, craft beer and food carts.

On the path to building the business, Beutner said, "It was hard work, but it was a fun ride, and we grew organically into an amazing brand and mainstay in Bend. The new operators will be good stewards and see it as a great fit with their other unique branded businesses."

Throttled with a deep passion for old school craftsmanship, vintage motorcycles, hand-roasted coffee, craft beer and quality goods — the Spoken Moto brand became a cornerstone of Bend culture, reflecting a vision to reclaim, restore and bring new life and purpose to what may once have been forgotten.

The old shed was reclaimed and restored, blending the past with the present and the building became a fun focal point for the community.

The PR team commented, "While we will be closed for a few months and physically relocating, it is our priority to make sure the spirit of what makes our community so special remains untouched, so we're taking the Pine Shed with us!"

As Spoken Moto departs, a new vision will rise for the 4.7-acre site where it sat, in the shape of a multi-story, 315-unit residential and retail development to be developed by Killian Pacific, which is also the owner and developer of the adjoining Box Factory complex.

The new Jackstraw project on the property bounded by Industrial Way and Lava Road is set to be a model of mixed-use urban development with approximately 480,00 sq. ft. in a structure stepping up to six stories including 12,000 sq. ft. of ground floor retail and approximately 450 parking stalls.

A central feature of the project will be a new "Woonerf" (the Dutch term for "street living" indicating a common space created to be shared by pedestrians, bicyclists and low-speed motor vehicles) between the existing Box Factory and the new development. The project is set to include a mix of townhomes and apartments, as well as grass courtyards and a major change to Lava to prioritize the safety of bicyclists and pedestrians, according to documents submitted to the City of Bend by the developer.

The environmentally-focused complex will include in-home daycare, pet facilities (including a washing station), rooftop terraces, tiered elevations to avoid a visual "wall" effect, retail businesses on the ground floor and the



THE FAREWELL CELEBRATION AT SPOKEN MOTO BEFORE LEAVING THE WEST SIDE BEND LOCATION FOR PASTURES

outdoor pedestrian mall that will allow bicyclists to continue to ride through the Box Factory. In addition, Killian is committed to working with the City to make some of the rentals affordable.

The development focuses on strong environmental building practices as well as an emphasis on walking and biking due to the location, with Killian Pacific also committed to helping with a mobility hub for alternative transportation as part of "raising the bar" on development.

About Sortis Holdings, Inc.:

Sortis Holdings, Inc. (OTC: SOHI) is becoming a collection of brands that combine creative vision with business acumen. Sortis intends to power its brands across hotel and lodging, coffee, food and beverage and beauty and wellness to drive culture forward, uniting purpose and profit to thoughtfully scale its companies and offer exceptional experiences to its customers.

About Killian Pacific:

After 50 Years of building relationships & places in the Pacific Northwest, Killian Pacific aims to bring the most creative solutions and symbiotic relationships to market, in an effort to improve the health and wellbeing of communities and regions. As important as its financial impact, is the social impact on the communities it invests in and operate within.

sortisholdings.com • killianpacific.com



Navigating Divorce

by STU MALAKOFF, CPFA, CDFA, CRPC, CFP, President — Bend Wealth Advisors

ome of the most difficult situations I've encountered over the past twenty years as a financial advisor are when clients make the choice to get divorced. It is often emotionally charged, not only for both spouses, but also for the friends and family around them. The challenging emotional aspects of a split can cause rational, thoughtful people to make impulsive, short-term decisions that are not always in their long-term best interests. Here are some key considerations to help ensure – from a financial planning perspective - the divorce process is orderly, cost effective and leads to an optimal outcome so that you can confidently move on with your life.

Some Basics:

From a financial standpoint, the divorce settlement typically addresses the equitable division of marital property (i.e. the fair, but not necessarily equal, distribution of assets and debts to each spouse), whether one spouse will pay child support to the other if unemancipated children are involved, and whether one spouse will receive spousal support payments (a.k.a. alimony) from the other.

Build Your Team:

A mediator can be a cost-effective resource to arrive at a settlement, particularly if both spouses are having amicable conversations. Using the more traditional approach of retaining a family law attorney will likely be more expensive, but may be the right approach to take for complicated situations, or if dialogue between spouses is not productive. You may also want to consider involving a financial expert, such as a Certified Divorce Financial Analyst (CDFA), who can help one or both spouses to organize financial data and craft an intelligent financial outcome that addresses specific post-marital financial objectives.

Think Carefully About Your Priorities:

Divorce is an opportunity to "reset" your life, and it may be prudent to consider whether sticking to your past priorities could put at risk your future independence. For example, staying in the marital home may not be practical

from a financial standpoint if, post-divorce, you don't have the liquidity or the income to support it.

Keep an Open Mind:

With the exception of child support (which is calculated based on relative incomes and custody arrangements), the equitable division of marital property and any spousal support can be more of a gray area, and would ideally be negotiated so that the priorities of both spouses are best accommodated.

Don't Rush It, but Keep Moving Forward:

Snap decisions during divorce should be avoided (I've seen cases of one spouse not fighting for the spousal support they deserve, simply to be done with the marriage as quickly as possible). Once the family court signs off on the divorce terms, it will be difficult and costly to change it, so proceed cautiously as the terms of the agreement are hammered out. But it is also important to move on with your life. Be diligent in gathering data and responding to communications from your team.

There are so many additional aspects to the divorce process, far too many to cover in a short article. If you, or a friend, are confronted with a divorce, perhaps the best advice I can give is to ask for help. With the right team on your side, you can successfully navigate that emotionally fraught process with confidence. Please contact me at stu@bendwealth.com if you'd like to learn more about the financial aspects of divorce.

Stu Malakoff, CPFA, CDFA, CRPC, CFP, President, Bend Wealth Advisors, Certified Financial Planner. 541-306-4325, stu@bendwealth.com, 541-306-4324.

Investment advisory services offered through Raymond James Financial Services Advisors, Inc. Bend Wealth Advisors is not a registered broker/dealer and is independent of Raymond James Financial Services.

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rineville/Crook County EDCO Continued from page 7

Under enterprise zones, cities and counties may exempt new or expanding businesses from property taxes for three to five years. Under the long-term zones, exemptions can last from seven to 15 years, but they are limited to counties with greater economic challenges, such as persistent unemployment.

The program has led to \$6 billion in investment and created 1,000

long-term gains in employment and business growth, plus the expectation of

Lucas said other local initiatives included new marketing efforts regionally with Redmond Airport featuring a lead generation campaign targeting specific businesses, and more involvement with air service development talks looking

next month largely funded by Meta, looking at workforce development opportunities in areas connected to digital skills development.

Meta Community Relations Manager William Marks gave an update on data center operations and expansion plans.

the Prineville campus, spanning around 450,000 sq. ft. each and bringing the total square footage of the campus to around four million sq. ft.

In 2021, the parent company of Facebook changed its name from Facebook, Inc., to Meta Platforms, Inc., to "reflect its focus on building the metaverse" referring to the integrated environment that links all of the company's products

The expanding footprint of data center was needed to handle the evergrowing processing and storage needs of the company's family of apps including Facebook, Instagram, WhatsApp and the Metaverse. "All that processing power is right here in Prineville, one of only 14 places in the world that has an operational metadata center," he added.

The company has been an integral part of the Prineville community now for over ten years, since the original building inception in 2010, and the continued growth was a testament to an "excellent relationship" between a small community and large corporation in a rural area. He said the most rewarding part of his job was the partnerships built with people, particularly students and the school district.

Their commitment to Prineville and Crook County includes the support they have provided for the community, especially the schools, and the data center has consistently provided grants to local projects and nonprofits for many years.

construction jobs and 500 permanent jobs. Jon Stark, chief executive of EDCO, described it as, "Simply the number one tool that local communities have to recruit, retain and expand businesses in Oregon," adding that any short-term losses in property taxes were worth the

future tax collections when the exemptions sunset.

at new routes and performance of existing routes. An entrepreneurial ecosystem technical assistance process was to be initiated

He said the tenth and 11th buildings were currently under construction on

and services.

Marks said Meta would announce another round of grants in April donating Having

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\$210,000 to local community partners like Family Access Network and Mountain Star Family Relief, which would take its direct charitable giving to \$3.6 million in Crook County.

The ongoing investment in Oregon, now passing \$2 billion, featured 1,000 skilled trade workers onsite at peak construction, and 350 operational jobs in the facilities plus many more in the support ecosystem.

As well as new construction, older buildings were continually being retrofitted and updated. As with every other data center in the Meta group, Prineville is supported by 100 percent renewable energy, including two solar projects located in Oregon.

Marks said in Prineville they were also going to restore 200 percent of water used back to the watershed in a variety of ways with preservation and restoration efforts, including restoring Ochoco Nature Reserve's habitat and improving trails for family use.

The luncheon also saw moderator and one of the most accomplished athletes in Portland State University Football history and later Atlanta Falcon, John Charles, introduce Dixon — who is widely regarded as one of the best and most exciting players in University of Oregon football history.

Dixon was a candidate for the prestigious Heisman Trophy award before suffering a season-ending knee injury and still won Pac 10 Player of the Year honors. He went on to be selected in the fifth round of the 2008 NFL Draft by the Pittsburgh Steelers and spent four seasons with them, winning a Super Bowl, then was part of a second championship team with the Baltimore Ravens in 2012.

After football, Dixon transitioned into the business world, working at Nike's Portland headquarters within the Jordan Brand and in Los Angeles training young athletes. He gained vital experience and now operates his own training and health & wellness business, DixonFit.

Dixon said his entrepreneurial lesson included, "Learning to be patient and to know your worth and value."

The trust factor was of high importance, and he advised, "In career transitions you need to be proactive and always thinking about the next step. I knew football was not going to last forever so needed to prepare for the next step.

"With DixonFit I want to continue to be my best self. I have been a champion on the field and a champion off it and try to be a model to implement what I learned in elite sport.

"I particularly enjoy working with youngsters and giving back to the community as much as possible, including giving talks to kids in high schools in Oregon stressing the importance of education. You let kids know they are more than enough and build trust and rapport.

"It took courage on my part to realize my own brand worth and I am building a team of like-minded people in my business. I always stress the importance of relationships, and not to burn bridges — I don't want to move fast, just correctly."

With experience in multiple fields and competing at the highest levels, Dixon expressed excitement at embarking on his true passion — taking his experience through success and adversity and building up the people and communities around him, adding, "I am talking about living a life of purpose."

edcoinfo.com • dixonfit.com

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BESSON COMMONS

Central Oregon Conventions

Trends in the Meeting & Event Industry

by NOAH NELSON — CBN Feature Writer

entral Oregon is a beautiful destination, nearly every day of the year. Four distinct seasons add a certain charm to the region; a charm that is only compounded by the vast amount of outdoor recreation and high-quality amenities. Every month out of the year, Bend and the surrounding communities have teams from companies and nonprofits across a host of different industries fly and bus their way in to meet with one another, motivate each other, bond as teammates and plan for success all while enjoying everything Central Oregon has to offer.

In terms of what actual meetings and events bring companies to the region, JoAnna Eisler, the business development manager at Visit Central Oregon says that a wide variety of factors like budget, group size and the overall mission or goal of the event.

"Large conferences and conventions take place in resorts equipped to accommodate guest rooms and conference needs, such as Tetherow Resort, Sunriver Resort and the Riverhouse on the Deschutes," Eisler said. "Executivelevel meetings that have the appropriate attendee size and budgets gravitate towards resort options like Black Butte Ranch, Brasada and Juniper Preserve for their unique experiences and views. Government and corporate meetings and training sessions typically select urban hotels, like SCP Redmond, Campfire Hotel and branded hotels by Marriott and Hilton due to their walkability to dining and retail, value offerings and budget accommodations."

According to a variety of venues, there have been some recent trends that have een affecting the meeting and event industry. One of the main trends is connected to the COVID-19 Pandemic and the resulting shutdowns: the accommodation of remote and hybrid workers.

Eisler said that in the near future, "venues that have technology that allows for organizers to engage their virtual attendees will have an advantage."

Jennifer Geer, the sales and events manager at Tetherow Resort, shed some light on this remote trend, "Hybrid is still a staple in most of our meetings, in some capacity. It has made it easier for our groups to connect to guest speakers and other offices that are not attending their events, creating a better connection within their teams.

Over at the Riverhouse on the Deschutes, home of Bend's largest single convention center at around 41,000 square feet, sales coordinator Amanda Miller said that they are feeling the effects of this trend.

"We have recently seen a drop in the larger groups attending in person and a hybrid meeting format taking place instead," said Miller. "When before we would have large events with over 1,000 vendors and guests, we have now seen events at about 75 percent of that capacity. We are feeling the effects of the bigger groups the most because they usually come book with us annually."

Even for something like a company holiday party, Miller said "most years we would have Friday, Saturday and some Sundays booked for parties. We now find



most of our companies have remote workers who don't really want to or can't participate, which leads to less bookings with us."

Another notable trend among Central Oregon's meeting and event industry can be seen in how companies and employees are spending their time. Among many meetings and events held across Central Oregon, attendees are having a vast array of unique experiences, from enjoying Bend's amenities and outdoor recreation to eco-based tourism and volunteer work.

The director of sales and marketing at Sunriver Resort, Lindsay Borkowski, said that, "Recent groups have focused on collaboration and comradery inside and outside the meeting room. We see it all, from extreme sports outings, pickleball and improv classes to a relaxing sound bath experience, groups find something that will inspire everyone. Many group planners have also been making sure to include personal time in the agenda each day for DIY networking and impromptu adventures."

At Sunriver Resort and similar venues, Borkowski says trends like utilizing outdoor space for casual meetings, ending corporate dinners with more personal fireside chats and team-building events that ground attendees in something uniquely

2023 Meeting Guide

Facilities with Conference Space (Listed Alphabetically)

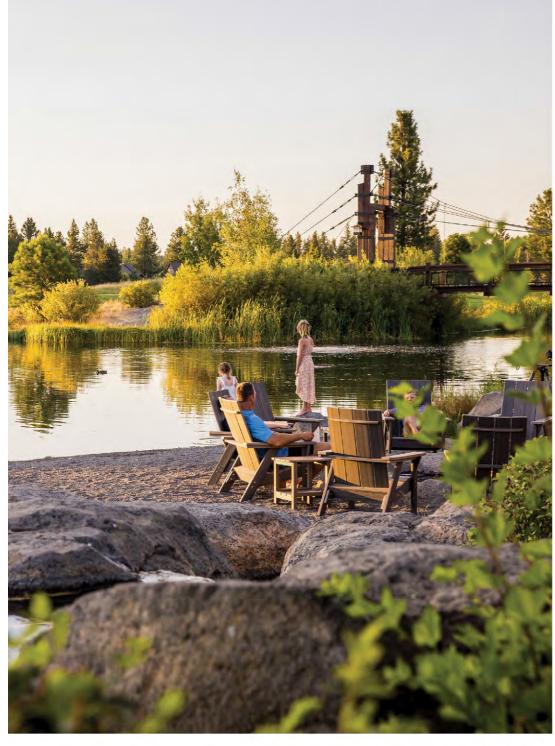
Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Sleeping Rooms	Meeting Rooms	Meeting Room Capacity	Exhibit Space Sq. Feet	Meeting Room Rate	Catering	Sales Director
5 Fusion & Sushi Bar 821 NW Wall St., Bend, OR 97701	541-323-2328	N/A	www.5fusion.com Lchu@bendcable.com	Lilian Chu	25	2010	0	1 private room	15-40	0	Varies, please call.	Yes	Lilian Chu
Bend Armory, The 875 SW Simpson Ave. Bend, OR 97702	971-355-6861	541-389-1946	www.oregon.gov/omd/Pages/Home.aspx terry.r.wyatt.nfg@army.mil	Terry Wyatt	15	1994	0	3	400 (w/o any distancing)	5,760	Call for information.	Local catering available.	Terry Wyatt
Bend Elks Lodge #1371 63120 Boyd Acres Rd., Bend, OR 97701	541-389-7438	N/A	www.bendelkslodge.org bendelksoffice1371@bendbroadband.com	Gary Lisignoli	3	1911	0	3	700	0	\$350-\$1250	Yes	N/A
Bend Golf & Country Club 61045 Country Club Dr., Bend, OR 97702	541-322-5764	541-382-4603	www.bendgolfclub.com bgccoffice@bendgolfclub.com	Christie Henson	60	1925	0	3	250	4,800	\$50-\$2000	Yes	Christie Henson
Bend Park & Recreation District - Aspen Hall 18920 NW Shevlin Park Rd. Bend, OR 97701	541-706-6149	541-388-5429	www.bendparksandrec.org/rental/ aspen-hall-2 facilityrentals@bendparksandrec.org	N/A	0	1992	0	1	150	2,640	Varies	No	N/A
Bend Park & Recreation District - Hollinshead Barn 1235 NE Jones Rd. Bend, OR 97702	541-706-6149	541-388-5429	www.bendparksandrec.org/rental/hol- linshead-barn facilityrentals@bendparksandrec.org	Customer Service	0	1983	0	1	55	1,216	Varies	No	N/A
Bend Park & Recreation District - Riverbend Community Room 799 SW Columbia St. Bend, OR 97702	541-706-6149	N/A	www.bendparksandrec.org/park/dis- trict-office facilityrentals@bendparksandrec.org	Customer Service	0	2009	0	1	80	1,800	Varies	No	N/A
Bend Park & Recreation District - The Pavilion 1001 SW Bradbury Way, Bend, OR 97702	541-389-7588	N/A	bendparksandrec.org info@bendparksandrec.org	Russ Holliday, Kevin Collier	60	2015	N/A	1	75+	25,000+	Varies	N/A	Kevin Collier
Bend Riverside Inn & Suites 1565 NW Wall St. Bend, OR 97701	541-389-2363	541-312-3900	www.bendriversidemotel.com	Chantel Taylor, Frank Wilson	11	1929	112	1	20	300	\$50-\$75	No	N/A
Bend-La Pine Schools 520 NW Wall St., Bend, OR 97703	541-355-1000	541-355-1009	www.bend.k12.or.us andrea.wilson@bend.k12.or.us	Anne Birky, Marta Broberg	2,200	1883	0	1	125	0	Varies	No	N/A
Benham Hall at SHARC 57250 Overlook Rd. Sunriver, OR 97707	541-585-3144	541-593-6900	www.sunriversharc.com/eventspace sharcevents@srowners.org	Melanie Berg	150	2012	0	4	44-350 (up to 1,250 outdoor amp.)	775-5,000	\$100-\$1,500	No, but have partnered caterers	Steven Stanfield
Best Western Newberry Station 16515 Reed Rd., La Pine, OR 97739	541-536-5130	541-536-7779	www.bestwestern.com/newberrystation 38147@hotel.bestwestern.com	Phil Roberts	20	1996	60	1	35	400	\$35 per hour	No	Phil Roberts
Best Western Ponderosa Lodge 500 Hwy. 20 W Sisters, OR 97759	888-549-4321	541-549-0409	www.bestwestern.com 38103@hotel.bestwestern.com	Anje Waalkes, Ryan Lane	20	1986	76	1	80	1,125	\$80-\$150	Help with catering	Ryan Lane & Anje Waalkes
Best Western Prineville Inn 1475 NE Third St., Prineville, OR 97754	541-447-8080	541-447-1011	www.bestwestern/prineville.com 38124@hotel.bestwestern.com	Jen Clark	15	1982	67	1	50	800	\$25 an hour or \$125 per day	No	Troy Clark
Black Butte Ranch 12930 Hawksbeard Black Butte Ranch, OR 97759	541-595-1267	N/A	www.blackbutteranch.com meetings@blackbutteranch.com	Shaina Azbari	375	1970	150	4	225	340-2,600	Varies, please call.	Full service on-site	Kim Schramer
Boys & Girls Clubs of Bend 500 NW Wall St., Bend, OR 97703	541-617- 2877 x7	N/A	www.bgcbend.org jwilliams@bgcbend.org	Juliana Williams	30	1995	0	1	Up to 416 w/o tables, 250 with.	Gymnasium	\$350-\$1,100	No	N/A
Brasada Ranch 16986 SW Brasada Ranch Rd. Powell Butte, OR 97753	541-526-6272	N/A	www.brasada.com brandons@brasada.com	Brandon Sirstins	280	2007	170	7	200	8,023 indoor, 26,050 outside	Varies	Yes - farm to table	Vince Rosa
Central Oregon Community College - Bend 2600 College Way, Bend, OR 97703	541-383-7775	541-383-7297	www.cocc.edu/departments/cam- pus-services/event-space/bend	Online	350	1949	N/A	60	12-250	2,570 sq. ft.	\$40-\$150/hr	Yes	N/A
Central Oregon Community College - Bend Summer Group Housing 2600 College Way, Bend, OR 97703	541-383-7525	N/A	www.cocc.edu/departments/resi- dence-life/summer-groups summergroups@cocc.edu	Summer Groups Assoc.	350	1949	162	60	12-250	2,570 sq. ft.	\$40-\$150/hr	Yes	N/A
Central Oregon Community College - Redmond SE College Loop, Redmond, OR 97756	541-504-2900	541-504-2939	www.cocc.edu/departments/cam- pus-services/event-space/redmond	Online	11	1949	0	Varies, please call.	18-74 depending on room.	2,400 sq. ft.	\$40-\$80/hr with exceptions.	No	N/A
Chan's of Bend Inc 1005 SE Third St. Bend, OR 97702	541-389-1725	N/A	www.chanschinese.com ziyanzhang18@gmail.com	Yan Zhang	20	2012	0	3	40	0	Varies	Yes	Yan Zhang
COCC Crook County Open Campus 510 SE Lynn Blvd., Prineville, OR 97754	541-447-6442	N/A	www.cocc.edu/prineville prinevillecampus@cocc.edu	Tracy Crockett, Suzie Kristensen	3	2011	0	5	Dec-40	1,031 (1 room) - 2,042 (combined 2 rooms)	\$40-\$100 per hour	N/A	prinevillecam- pus@cocc.edu
Comfort Suites Redmond Airport 2243 SW Yew Ave. Redmond, OR 97756	541-504-8900	541-504-1316	www.comfortsuites.com/hotel/or113 bliskh@bt-hosp.com	Belinda Liskh	20	2002	92	2	25-60	700	Varies	No	Belinda Liskh
Country Inn & Suites 62065 SE 27th St., Bend, OR 97701	541-617-9696	541-322-4080	www.radissonhotels.com/en-us/hotels/ country-inn-bend-or	N/A	20	2003	64	1	75	920	\$35 an hour or \$175 a day	Yes - through local partners	N/A
Country Inn & Suites 1773 NE Third St Prineville, OR 97754	541-447-7100	541-447-9109	www.countryinns.com/prineville-hotel-or	Customer Service	17	1999	63	2	50	744	\$83-\$112	No	N/A
Crook County Fairgrounds 1280 S Main St., Prineville, OR 97754	541-447-6575	541-447-3225	www.crookcountyfairgrounds.com ccfgstaff@co.crook.or.us	Micaela Halvorson	3	1901	0	21	350	5,500	\$325-490	Available Upon Request	Casey Daly
Deschutes Children's Foundation - Becky Johnson Community Campus 412 SW Eighth St., Redmond, OR 97756	541-617-4798	N/A	www.deschuteschildrensfoundation.org dona@deschuteschildrensfoundation.org	Dona Curtis	1	2000	N/A	1, with option to divide into 2	40 - 10 during COVID	N/A	Call for Rates	No	Dona Curtis
Deschutes Children's Foundation - East Bend Campus 2125 NE Daggett Ln., Bend, OR 97701	541-585-3606	541-585-3607	www.deschuteschildrensfoundation.org Genevieve@deschuteschildrensfoundation.org	Genevieve Bouche	6	2009	0	2	50	1,000	Call for information	No, access to kitchen	Genevieve Bouche
Deschutes Children's Foundation - La Pine Community Campus 51605 Coach Road La Pine, OR 97739	541-536-2975	N/A	www.deschuteschildrensfoundation.org vicki@deschuteschildrensfoundation.org	Vicki Galusha	1	2000	N/A	1	10-Max Capacity 2 during COVID	N/A	Call for Rates	No, access to kitchen	N/A
Deschutes Children's Foundation - Rosie Bareis Community Campus 1010 NW 14th St., Bend, OR 97703	541-388-3101	541-383-2540	www.deschuteschildrensfoundation.org ciaran@deschuteschildrensfoundation.org	Ciaran Jones	3	1990	N/A	1	60-Max Cap 6 due to COVID	N/A	Call for Rates	No	N/A
Deschutes Fair & Expo Center 3800 SW Airport Way, Redmond, OR 97756	541-548-2711	541-923-1652	www.expo.deschutes.org roxiat@deschutes.org	Roxia Thornton Todoroff	11	1999	0	14	1,600	114,670	Call for information	Yes	Roxia Thornton Todoroff
DiamondStone Guest Lodges 16693 Sprague Loop South of Sunriver, OR 97739	541-536-6263	N/A	www.diamondstone.com diamond@diamondstone.com	Doug & Gloria Watt	4	1992	5 units	1	25 during COVID	1,300	Variable	Can arrange	Doug & Gloria Watt
Double Tree by Hilton Bend 300 NW Franklin Ave., Bend, OR 97701	541-317-9292	541-317-9090	www.bend.doubletree.com George.rogers@hilton.com	George Rogers, Carla Moore	30	1998	117	3	125-130 total	2,500	\$150+	Yes	Carla Moore
Eagle Crest Resort 1522 Cline Falls Rd. Redmond, OR 97756	541-548-9303	541-923-1720	www.eagle-crest.com info@eagle-crest.com	David Campbell	225	1985	100	5	1,300	10,000	\$100-\$1,000	Yes	David Campbell
Eagle Mountain 2221 NE Third St., Ste. 100, Bend, OR 97701	541-312-9345	N/A	www.eaglemountain.global KimberlyViola1@gmail.com	Kimberly Viola	6	2017	0	3	429	9,000	Several options, please call	Yes, please call.	Eric Schaffner
Fairfield Inn & Suites by Marriott 1626 NW Wall St. Bend, OR 97701	800-228-2800	541-318-5332	www.marriott.com/bend	Customer Service	20	2002	80	1	12	0	N/A	No	Ashley Mitchelle
Faith Hope & Charity Vineyard 70450 NW Lower Valley Dr., Terrebonne, OR 97760	541-526-5075	541-550-2249	www.faithhopeandcharityevents.com cindy@fhcvineyards.com	Cindy Grossmann	8	2010	N/A	3	150-200	2,000 sq. ft.	Call for details	Yes	Cindy Grossmann
FivePine Lodge & Conference Center 1021 Desperado Trail Sisters, OR 97759	541-585-2647	541-549-5200	www.fivepine.com gw@fivepine.com	Greg Willitts	39	2007	44	4	250	9,000	Reasonable	Yes	Amanda Pierce
High Desert Museum 59800 S Hwy: 97, Bend, OR 97702	541-382-4754 ext. 284	541-382-5256	highdesertmuseum.org info@highdesertmuseum.org	Dr. Dana Whitelaw	40	1982	0	7	200	7,000	Please call	Yes	N/A
Hilton Garden Inn 425 SW Bluff Dr. Bend, OR 97702	541-617-6111	541-617-6112	www.bend.hgi.com rosa.mcculley@hilton.com	Rosa McCulley	30	2004	96	3	140	1,820	Varies	Some	Rosa McCulley
Holiday Inn Express 20615 Grandview Dr., Bend, OR 97701	541-317-8500	541-317-8555	ihg.com	N/A	30	2000	99	0	75	790	N/A	No	N/A











Join the Forestbrook Phase II Priority List Now

On the heels of an incredibly successful year featuring over 100 real estate sales, Caldera Springs is approaching the launch of Forestbrook Phase II featuring 3- to 4-bedroom floor plans — including the largest layout yet. Beyond exciting new real estate releases, construction of Caldera Springs' forthcoming aquatics and recreation space, Forest House, is also making significant progress, with completion expected the summer of 2024.



Contact Our Onsite Sales Team to Schedule a Tour 541-593-3000 | sales@calderasprings.com CalderaSprings.com



2023 Meeting Guide

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Facilities with Conference Space (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

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Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Sleeping Rooms	Meeting Rooms	Meeting Room Capacity	Exhibit Space Sq. Feet	Meeting Room Rate	Catering	Sales Director
Hong Kong Restaurant 530 SE Third St. Bend, OR 97701	541-389-8880	541-389-8877	www.hkrestaurantbend.com	Lillian Chu	10	1976	0	1	50	0	N/A	Yes	Lillian Chu
House on Metolius NF-980, PO Box 100, Camp Sherman, OR 97730	541-595-6620	N/A	www.metolius.com house@metolius.com	Rachel Gonzalez	6	2012	8 in house (+ rooms in cabins)	1	75-100	75-100	\$3,150 per night plus tax & more.	No	Rachel Gonzalez
Inn at Cross Keys Station 66 NW Cedar St. Madras, OR 97741	541-475-5800	541-475-5801	www.innatcrosskeysstation.com theinnatcrosskeysstation@gmail.com.com	Court Priday	20	2008	72	2	180	5,000	Call first	Call first	Court Priday
Juniper Golf Course 1938 SW Elkhorn Ave., Redmond, OR 97756	541-548-8198	541-548-0808	www.playjuniper.com rmalone@playjuniper.com	Rob Malone	35	1952	0	1	200	2,700	Call for rates	Yes	Jena Stricklan
Juniper Preserve 65600 Pronghorn Club Dr. Bend, OR 97701	541-693-5300	N/A	juniperpreserve.com guest.services@juniperpreserve.com	Kori Kineshanko	250	2004	150	7	4-125	250-2,146 sq. ft.	Call for rates.	Yes	Kori Kineshanko
Lake Creek Lodge 13375 SW Forest Service Rd., #1419 Camp Sherman, OR 97730	541-588-2150	N/A	lakecreeklodge.com stay@lakecreeklodge.com	Customer Service	10	1935	21 Cabins	2	Up to 150 people.	400	Call for information	Yes	Customer Service
Larkspur Community Center Event Room 1600 SE Reed Market Rd. Bend, OR 97702	541-706-6149	541-388-5429	www.bendparksandrec.org/facility/lark- spur-community-center facilityrentals@bendparksandrec.org	Customer Service	0	2001	0	1	250	3,500	Varies	No	N/A
LOGE Entrada 19221 SW Century Dr., Bend, OR 97702	541-382-4080	N/A	www.logecamps.com/bend-or entrada@logecamps.com	Kim Irving	15	2018	79	1	25	500	\$250	No	Kim Irving
McMenamins Old St. Francis School 700 NW Bond St. Bend, OR 97701	541-330-8569	N/A	www.mcmenamins.com salesbend@mcmenamins.com	Mandy Trulsen, Sarah Nielsen	85	2004	61	2	100	800 sq. ft. & 1,250 sq. ft.	Call for informa- tion/website	Yes	Sarah Nielsen
Meadow Lakes Restaurant 300 SW Meadow Lakes Dr., Prineville, OR 97754	541-447-7640	541-447-7831	www.meadowlakesgc.com tjames@cityofprineville.com	Tawna James	20	1993	0	1	150	3,000	Call for information	Yes	Tawna James
Mount Bachelor Village Resort & Event Center 19717 Mt. Bachelor Dr. Bend, OR 97702	541-389-5900	541-388-7820	www.mtbachelorvillage.com wendy@mtbachelorvillage.com	Wendy Puller	35	1999	120	5	210	5,400	Call for information	Yes	Wendy Puller
NINETEEN at Awbrey Glen 2500 NW Awbrey Glen Dr., Bend, OR 97703	541-317-2885	N/A	www.awbreyglen.com mikeb@awbreyglen.com	Mike Butler	50	1993	0	1	60	1,000	Varies, \$500-\$1,500	Yes	Mike Butler
Pine Forest Grange 63214 Boyd Acres Rd. Bend, OR 97701	541-330-5557	N/A	www.pineforestgrange.org	Marial Gertz	0	1920	N/A	1	150	3,000	\$50/hour	Yes-outside catering.	N/A
Pine Ridge Inn Hotel & Suites 1350 SW Colorado Ave., Bend, OR 97702	541-389-6137	541-385-5669	www.pinendgeinn.com frontdesk@pinendgeinn.com	Todd Wisniewski	13	1982	20	1	20	400	Call for information	No	Maryanne Leyen
Red Lion Inn & Suites Deschutes Bend 15 NE Butler Market Rd., Bend, OR 97701	541-388-4114	541-389-3261	www.redlioninnbendor.com	Luke Johnson	20	1992	99	1	20	460	Please call.	No	Luke Johnson
Red Lion Inn - Bend 1415 NE Third St. Bend, OR 97701	541-382-7011	541-382-7934	www.redlion.com sales@redlion.com	Thomas Hinrichs	20	1972	75	3	60	2,000	\$75-\$300	Yes - outside catering	Thomas Hinrichs
River Run Lodge 1730 Blue Heron Dr Eagle Crest Resort Redmond, OR 97756	541-504-4501	N/A	www.riverrlodge.com info@riverrlodge.com	Emily Dunn, Zach Dunn	2	2005	0	3	235 - Wedding & Event venue.	0	Varies	Open vendor policy	Emily Dunn, Zach Dunn
Riverhouse on the Deschutes 2850 Rippling River Ct., Bend, OR 97703	541-617-7278	541-389-0781	www.riverhouse.com	Eric Trachsel	157	1974	221	18	2025	36,000	Call for information	On-site	N/A
Seventh Mountain Resort 18575 SW Century Dr. Bend, OR 97702	541-382-8711	541-382-3517	www.seventhmountain.com info@extraholidays.com	Sharron Stewart	150	1971	190	11	400	5,500	\$150-\$5,000	Yes	Sharron Stewart
Shilo Inn Suites Hotel 3105 OB Riley Rd., Bend, OR 97703	541-389-9600	541-382-4310	www.shiloinns.com bend@shiloinns.com	Wes Rathbun	25	1993	152	6	5 to 200	1,045 - 2,040	\$125-\$400	Yes	Wes Rathbun
Sisters Saloon & Grill 190 E Cascade St. Sisters, OR 97759	541-549-7427	541-549-9266	www.sisterssaloon.net sistershotel@gmail.com	Aaron	25	1985	0	5	Jun-50	N/A	\$100 w/ meal purchase	Yes	Julie Furnas
Sleep Inn & Suites of Redmond 1847 N Hwy. 97, Redmond, OR 97756	541-504-1500	541-504-1511	www.choicehotels.com gm.or188@choicehotels.com	Eric Groom	40	2008	72	4	250	3,500	Varies based upon event, inquire on site.	Yes	Eric Groom
Sunriver Resort 17600 Center Dr. Sunriver, OR 97707	855-420-8206	541-593-2742	www.sunriver-resort.com info@sunriver-resort.com	Lindsay Borkowski	1000	1968	541	16	10-650	44,600 (Total)	Call for information	Yes	Lindsey Borkowski
Super 8 Motel (Redmond) 3629 SW 21St Place, Redmond, OR 97756	541-548-8881	541-504-8318	www.wyndhamhotels.com/super-8	Jennifer Taylor	8	0	85	1	32	475	\$90	No	Jenner Taylor
Super 8 Motel - Bend 1275 S Hwy. 97, Bend, OR 97702	541-388-6888	541-389-9056	www.wyndhamhotels.com/super-8	Harp Chahal	12	1980	80	1	20	216	\$35-\$75	No	Harp Chahal
Tetherow Event Pavilion 61240 Skyline Ranch Rd. Bend, OR 97702	541-388-2582	N/A	www.tetherow.com events@tetherow.com	Anne Varga	220	2016	50 boutique hotel rooms & 40 vacation rental homes.	6	Varies	4,746 sq. ft.	Varies	Yes	Anne Varga
The Environmental Center 16 NW Kansas Ave. Bend, OR 97703	541-385-6908 x100	N/A	www.envirocenter.org info@envirocenter.org	Front Desk	15	1989	0	2	15 & 65	325 & 1,016	\$50-\$300	No, but you can bring your own food or hire a caterer.	N/A
The Haven 1001 SW Disk Dr., Ste. 250m Bend, OR 97702	541-323-9675	N/A	www.worklifehaven.com info@worklifehaven.com	Carrie Douglass, Tiffany White	4	2019	N/A	4	12 & 20 (rooms); 120 (event)	5,000 sq. ft. event rental	Varies, please call.	Client determines	Tiffany White
The Oxford Hotel 10 NW Minnesota Ave., Ste. 120 Bend, OR 97703	541-382-8436	541-382-8437	www.oxfordhotelbend.com samuelj@oxfordhotelbend.com	Samuel Johnson	65	2010	59	4	14-175	425-2,100	Varies	Yes	Stephanie McNeil
The Suttle Lodge & Boathouse 13300 Hwy. 20m Sisters, OR 97759	541-638-7001	N/A	www.thesuttlelodge.com info@thesuttlelodge.com	Alana Kambury	30	2015	11 plus 14 cabins	2	25	5,000	Call	Yes	Alana Kambury
Tim Garling's Jackalope Grill 750 NW Lava Rd., Ste. 139 Bend, OR 97701	541-318-8435	N/A	www.jackalopegrill.com kgarling@bendbroadband.com	Tim & Kathy Garling	18	2005	0	1	54	N/A	Call for information	Yes	Tim & Kathy Garling
TownePlace Suites by Marriott 755 SW 13th Placem Bend, OR 97702	541-382-5006	541-382-1919	www.marriott.com/rdmts	Raul Ainardi	20	2007	71	1	52	925	Varies	No	Ashley Mitchell
Tumalo Feed Company 64619 W Hwy. 20 Bend, OR 97703	541-382-2202	541-385-1786	www.tumalofeedcompany.com	Mitch & Jen Thisius	0	1991	0	1	55	9,600	N/A	Yes	Mitch Thisius
				Brad			1	_	***	• • • •		1	Brad
Widgi Creek Golf Club 18707 SW Century Dr.m Bend, OR 97702	541-382-4449	541-385-7094	www.widgi.com brad@widgi.com	Hudspeth	40	1991	0	2	200	3,000	Varies	Yes	Hudspeth

Bed & Breakfasts (Listed Alphabetically)

Due to COVID-19 restrictions, location may have specific protocols in place. Please contact for details.

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Rooms	Room Rates
Mill Inn 642 NW Colorado Ave. Bend, OR 97703	541-389-9198	N/A	www.millinn.com innkeeper@millinn.com	Zane Littrell	4	2004	10	\$100 - \$170. Price includes multi- course breakfast.

Sunriver Resort Now Accepting Reservations for its New Vacation Homes, Forestbrook at Caldera Springs

unriver Resort, the Pacific Northwest's treasured resort destination, recently announced that it's now accepting reservations for Forestbrook at Caldera PSprings for stays beginning this summer. Set amid an awe-inspiring alpine wilderness environment and located within Caldera Springs, next to Crosswater Golf Course, Forestbrook at Caldera Springs is the newest collection of vacation home rentals offered by Sunriver Resort. Forestbrook will offer two- and three-bedroom homes and studio residences and will be introduced with limited availability until all homes are completed. This new offering will expand the many ways to stay at Sunriver Resort, including more than 300 vacation homes and condominiums and 245 iconic River Lodge and Lodge Village resort rooms.

"These new homes within Caldera Springs mark the newest collection of vacation rentals in the past decade and further establish Sunriver's Caldera Springs as the premier private residential resort community in the Pacific Northwest," said Krista Miller, general manager of Caldera Springs. "Forestbrook at Caldera Springs provides an opportunity for us to deliver luxurious mountain-style homes that serve as the ultimate basecamp for families and groups to get away and come together in a rare wilderness setting."

Each Forestbrook home and studio residence is thoughtfully designed to celebrate contemporary Pacific Northwest architecture while bringing the outdoors in. The homesfeature an array of contemporary details with spacious bedrooms, elegant bathrooms, well-equipped kitchens and airy living rooms with floor-to-ceiling windows that frame





ANZANITA | PHOTOS COURTESY OF SUNRIVER RESORT

Ponderosa pine forests. Completing the experience are the outdoor amenities with expansive patios and dining spaces and a hot tub overlooking protected woodlands. Private garage access is available for the two- and three-bedroom homes.

The studio residences feature a private entrance, king-size bed, queen-size sofa sleeper, full bathroom, dining area, kitchenette and an outdoor terrace with views. Driveway parking allows convenient access for each studio residence.

Guests of Forestbrook at Caldera Springs can enjoy an array of exclusive amenities at Caldera Springs, Sunriver Resort and Crosswater. Caldera Springs amenities include the Lake House, offering lodge-style social and activity spaces with stunning views of Obsidian Lake and Mt. Bachelor, the Quarry Pool complex, fitness center, tennis and pickleball courts, sports courts, family-friendly 9-hole golf course Caldera Links, an interactive kids playground (Discovery Park), seven acres of lakes and Zeppa Bistro. Sunriver Resort offers guests access to its legendary amenities, including numerous dining venues and cafes such as Lodge Kitchen, Owl's Nest, The Backyard Cafe & Bar and The Spotted Frog, as well as wellness and fitness facilities at Sage Springs Club and Spa, The Cove indoor-outdoor aquatics center, The Marina, Equestrian Center, Meadows and Woodlands Golf courses and an on-site FBO airport. Guests also have seasonal access to the Crosswater golf course and The Grille at Crosswater. By staying at Forestbrook at Caldera Springs, guests can enjoy the best of all our amenities and experience the ultimate in luxury and relaxation.

Forestbrook at Caldera Springs rates start at \$550 per night, subject to availability; certain restrictions may apply. For more information on Forestbrook at Caldera Springs or to book online for stays beginning this summer, please visit SunriverResort.com/CalderaSprings.

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A LOT OF ENERGY GOES INTO EVERY PLANT WE GROW. AND NOW, SO DO A LOT OF ENERGY SAVINGS.

We put a lot of energy into our plants - we always have. But with our new highefficiency HVAC system, a lot less of that energy is being wasted - thanks to the help and guidance of Energy Trust of Oregon. See what they can do for your business at EnergyTrust.org/for-business.



2023 Meeting Guide

Tour Companies (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
Bend Electric Bikes 869 NW Wall St., Ste. 104 Bend, OR 97703	541-410-7408	N/A	www.bendelectricbikes.com info@bendelectricbikes.com	Marnel, Sterling	6	2008	Electric bike sales, service & rentals.
Bend Tour Company 2653 NE Cordata Pl. Bend, OR 97701	541-480-8477	N/A	www.thebendtourcompany.com info@thebendtourcompany.com	John Flannery	3	2012	Bend's One-Stop-Shop for exhilarating adventures, sightseeing, scenic helicopter flights, SEGWAY tours, you drive ATV experiences, the iconic Cycle Pub, eBikes, Slingshots, eCruiser cars, glamping, SUPs, kayaks, snowshoes, escape rooms & more. Entertaining & informative tours highlight the great history, sights, recreation, arts, culture, shopping, dining, world-renowned craft breweries of Bend & the stunning grandeur & scenic beauty that define all that is Bend/Central Oregon.
Big Mountain Adventures 170 SW Scalehouse Loop Bend, OR 97702	541-688-7670	N/A	bigmountainadv.com staff@flycascades.com	Patric Douglas	1	2018	Tent trailer rentals.
Cascade Guides & Outfitters Bldg, 23, PO Box 3676 Sunriver, OR 97707	541-593-2358	541-598-4447	www.hookfish.com cascadeguides@gmail.com	Fred Foisset	8	1995	Guided fly-fishing trips on lakes, rivers & streams only. Fly-fishing & tying classes.
Central Oregon Diving LLC 157 NE Greenwood Ave. Bend, OR 97701	541-388-3660	N/A	www.centraloregondiving.com info@centraloregondiving.com	Sarah Clark	3	2005	Scuba diving lessons, equipment shop, rental equipment, service department & dive travel.
Cog Wild Bicycle Tours Tours LLC 19221 SW Century Dr., Ste. 161 Bend, OR 97702	541-385-7002	N/A	www.cogwild.com info@cogwild.com	Lev & Kirin Stryker	24	1999	Join Cog Wild for guided mountain bike rides, skills instruction & daily shuttles in Bend & Oakridge. Cog Wild specializes in multi-day backcountry bike adventures throughout Oregon.
DiamondStone Guest Lodges/MotoFantasy Motorcycle Rentals 16693 Sprague Loop South of Sunriver, OR 97739	541-536-4584	N/A	www.motofantasy.net motohead1@motofantasy.net	Doug Watt	4	1992	Motorcycle destination resort outside Sunriver, with unique street bike motorcycle rentals of many makes. Overnight lodging, vacation rentals, lodge units, weddings & events.
Fly & Field Outfitters 35 SW Century Dr. Bend, OR 97702	541-318-1616	541-389-7016	www.flyandfield.com info@flyandfield.com	Scott Cook	13	2000	Full service fly shop & outfitter, hunting gear, supplies & fly fishing guide service.
Fly Fishers Place 151 W Main St. Sisters, OR 97759	541-549-3474	541-549-4871	www.flyfishersplace.com greendrakehatch@gmail.com	Jeff Perin	9	1986	Full service guide & fly equipment shop. Travel specialties: Chile, New Zealand, Argentina & Belize fly fishing schools, casting lessons & fly tying classes.
Imperial River Company 304 Bakeoven Rd. PO Box 130 Maupin, OR 97037	541-395-2404	N/A	www.deschutesriver.com reservations@deschutesriver.com	Susie Miles	30	2001	Lodging, guided whitewater rafting & hunting trips.
Let it Ride Electric Bikes 25 NW Minnesota Ave., Ste. 6 Bend, OR 97703	541-647-2331	N/A	www.letitridebend.com Info@letitridebend.com	Ryan Rea, Scott Blackwood, Michelle Tager, Kevin Rea	5	2010	Electric bicycle sales & rentals. Full service of all bicycles. Guided eBike tours, plus custom & corporate event tours.
Outriders Northwest 61532 SE Lorenzo Dr. Bend, OR 97702	541-688-7433	N/A	www.outridersnw.com mike@outridersnw.com	Mike Willock	10	2015	Off-road tour adventures & on-road rental experiences. Company retreats, family outings & customized group tours, snowmobile rentals.
Ouzel Outfitters - River Trips PO Box 817 Bend, OR 97709	800-788-7238	541-385-0461	www.OregonRafting.com info@oregonrafting.com	Brian Sykes	30	1979	Professionally guided whitewater rafting trips for families, individuals & business/nonprofit organizations. Rivers: Rogue, Deschutes, McKenzie, North Umpqua, John Day, Owyhee & Lower Salmon.
Paulina Plunge Inc. PO Box 8782 Bend, OR 97708	541-389-0562	541-389-0562	www.paulinaplunge.com toddvdz77@gmail.com	Todd VanderZwiep	10	1981	Guided downhill waterfall mountain bike tours.
Powdr 531 SW 13th St. Bend, OR 97702	541-382-6277	541-330-2608	www.suncountrytours.com adventures@suncountrytours.com	Dennis Oliphant	80	1978	Four whitewater rafting trips on three Oregon rivers, standup paddle boarding (SUP) lessons, rentals & tours & river float tube rentals.
Timberline Mountain Guides PO Box 1167 Bend, OR 97709	541-312-9242	N/A	www.timberlinemtguides.com info@timberlinemtguides.com	Cliff Agocs	20	1983	Instruction & guiding in rock climbing, alpine climbing, mountaineering & backcountry skiing Smith Rock Climbing School & Oregon Ski Guides.
Tumalo Creek Kayak & Canoe 805 SW Industrial Way, Ste. 6 Bend, OR 97702	541-317-9407	541-317-9489	www.tumalocreek.com geoff@tumalocreek.com	Geoff Frank	60	2000	Large paddle sports inventory, stand up paddleboards, recreational, sea & whitewater kayaks, canoes, rafts & inflatable kayaks. Lessons & tours, kids summer camps, multi-day paddling trips.
Wanderlust Tours 61535 S Hwy. 97, Ste. 13 Bend, OR 97702	541-389-8359	N/A	www.wanderlusttours.com info@wanderlusttours.com	Courtney Braun, Jared Garfield	10	1993	Corporate groups, custom events, family reunions & weddings. Guided canoeing, kayaking, snowshoeing, moonlight tours, volcano tours, cave tours, outdoor dinners, bonfire events, brewery, cidery & distillery tours. GPS Eco-Challenges, team building & event planning

Caterers (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
Ben & Jerry's 680 SW Powerhouse Dr. Bend, OR 97702	541-312-8115	N/A	benjerry.com/bend benjerrybend@gmail.com	Boo Rigney	7	2000	Catered sundae parties for all occasions inc. office, wedding & birthday parties. Custom ice cream cakes & wedding cakes. Scooping Ice cream & smoothies from the cart at outside events.
Bleu Bite Catering 63060 Nels Anderson Rd. Bend, OR 97703	541-388-1104	N/A	www.bleubitecatering.com info@bleubitecatering.com	Cerstin Cheatham, Vivian Levi	11	2000	Full service, off-site, contemporary catering, from corporate luncheons to weddings.
Bowtie Catering Co. 18575 SW Century Dr. Bend, OR 97702	541-241-8711	N/A	www.bowtiecateringbend.com bowtiecateringbend@gmail.com	Sanda Costello, Gene Soto	6	2014	Customized, personalized menu that fits clients individual needs, featuring recognizable gourmet food with fresh, locally sourced products, executing a delicious cuisine with a high quality presentation & service.
Breck Morgan Catering 62605 Waugh Rd. Bend, OR 97701	541-977-7902	N/A	bmcaterer@aol.com	Breck Morgan	1	1993	Supporting National Guard, Law enforcement & regional fire agencies. We have three mobile catering units that allow us operational mobility. We can support large off premise events, studio & movie sets. Our units are also available for rent.
Chan's of Bend Inc 1005 SE Third St. Bend, OR 97702	541-389-1725	N/A	www.chanschinese.com ziyanzhang18@gmail.com	Yan Zhang	20	2012	Large banquets.
Cody's Country Catering 900 SE Wilson, Unit B Bend, OR 97702	541-383-5014	541-383-3851	www.bendcatering.com cody@bendcatering.com	Cody Serbus	8	1992	Central Oregon's premiere caterer. Authentic ranch style BBQ, specializing in a variety of events. Home of the Famous Tri-Tip sandwich.
Jackalope Grill 750 NW Lava Rd., Ste. 139 Bend, OR 97701	541-318-8435	N/A	www.jackalopegrill.com	Tim & Kathy Garling	18	2005	Upscale. All types of events on & off-site catering.
McKay Cottage Restaurant 62910 OB Riley Rd. Bend, OR 97703	541-383-2697	541-383-8022	www.themckaycottage.com pam@themckaycottage.com	Pam Morgan	35	2006	Full-service catering including beer & wine, full-service restaurant.
Sandwich Factory & Landmark Catering 277 NE Court St. Prineville, OR 97754	541-447-4429	541-447-2910	www.sandwichfactoryprineville.com cpentrack@hotmail.com	Woody Stevens, Celena Pentrack	9	1978	Full-service caterer for all occasions. Breakfast, lunch & dinner. Dine in or take out.
Sunriver Resort 17600 Center Dr., PO Box 3609 Sunriver, OR 97707	855-420-8206	541-593-2742	www.sunriver-resort.com info@sunriver-resort.com	Lindsay Borkowski	1,000	1968	Full service on & off-premise catering, including weddings.



Join Outriders NW on Adventure Team Building this Spring/Fall







Splash Tours March, April, May

September,
October, November

Off-Road Tours Families/Groups/Company



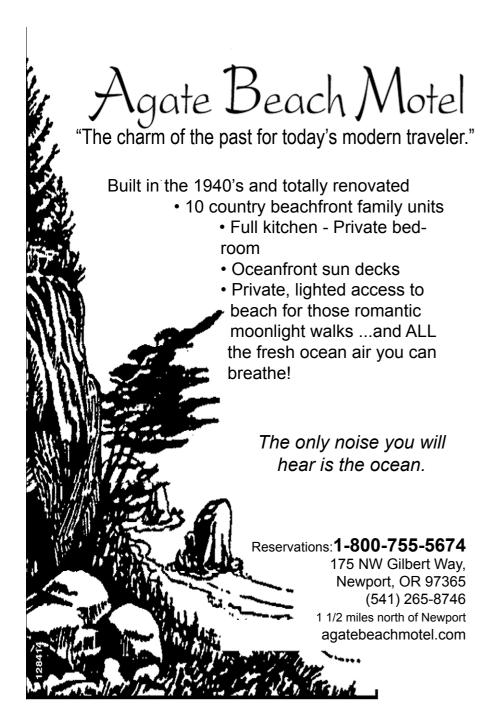
SUNRIVER & BEND OUTRIDERS NW. COM 541.688.7433

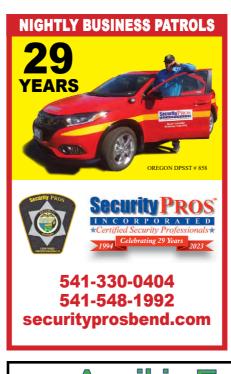
Hotels & Motels (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Sleeping Rooms	Meeting Rooms	Meeting Room Capacity	Meeting Exhibit Space	Room Rates	Pets Allowed	Airport Shuttle	Sales Director
Bend Quality Inn 20600 Grandview Dr., Bend, OR 97701	541-318-0848	541-383-7106	www.bendqualityinn.com bendqualityinn@live.com	Dee Sehgal	6	1999	50	0	0	0	\$85-\$159	Yes	No	Dee Sehgal
Bend Riverside Inn & Suites 1565 NW Wall St. Bend, OR 97703	541-389-2363	541-312-3900	www.bendriversideinnandsuites.com	Victoria Garcia	11	1929	70	1	15-20	300	\$85-\$169	Yes	No	N/A
Best Western Newberry Station 16515 Reed Rd., La Pine, OR 97739	541-536-5130	541-536-7779	www.bestwestern.com/newberrystation 38147@hotel.bestwestern.com	Phil Roberts	20	1998	60	1	35	400	\$90-\$180	No	No	Phil Roberts
Best Western Plus Rama Inn 2630 SW 17th Place Redmond, OR 97756	541-548-8080	541-548-3705	www.redmondramainn.com fd.rird@bhghotels.com	Dennis Grooms	15	1992	73	0	0	0	Available upon request	No	Please call	Dennis Grooms
Best Western Ponderosa Lodge 500 Hwy. 20 W, Sisters, OR 97759	541-549-1234	541-549-0409	www.bestwesternsisters.com 38103@hotel.bestwestern.com	Anje Waalkes, Ryan Lane	20	1986	76	1	80	1,125	\$80-\$150	Some	No	Ryan Lane & Anje Waalkes
Best Western Prineville Inn 1475 NE Third St. Prineville, OR 97754	541-447-8080	541-447-1011	www.bestwestern.com/prineville 38124@hotel.bestwestern.com	Jen Clark	15	1992	68	1	50	800	\$89-\$150	No	No	Troy Clark
Campfire Hotel 721 NE Third St. Bend, OR 97701	541-382-1515	N/A	www.campfirehotel.com www.campfirehotel.com	Ally Garcia, David Mogg, Jeremy Duncan, Jake Grubb	25	2020	100	0	0	0	Call for Rates	Yes	N/A	Jake Grubb
Comfort Inn & Suites of Bend 62065 SE 27th St., Bend, OR 97701	541-617-9696	541-322-4080	www.comfortinnbend.com comfortinnbend@gmail.com	Timothy Winegar	15	2003	64	1	75	920	\$105- \$185	No	No	Timothy Winegar
Comfort Suites Redmond Airport 2243 SW Yew Ave. Redmond, OR 97756	541-504-8900	541-504-1316	www.comfortsuites.com\hotel\or113 bliskh@bt-hosp.com	Belinda Liskh	20	2002	92	2	25-60	700	\$109 - \$399	Yes	Yes	Belinda Liskh
Country Inn and Suites 1773 NE Third St., Prineville, OR 97754	541-447-7100	541-447-9109	www.countryinns.com/ prineville-hotel-or	Customer Service	17	1999	63	2	50	744	\$82-\$112	Yes	No	N/A
DiamondStone Guest Lodges 16693 Sprague Loop South Of Sunnver, OR 97739	541-536-6263	N/A	www.diamondstone.com diamond@diamondstone.com	Doug & Gloria Watt	4	1992	5 units, sleeps 1-17	Yes	25 indoor, 100 outdoor	1,300 sf (indoors)	\$150 - \$450	Dogs for fee	Please call	Doug Watt
DoubleTree by Hilton Bend 300 NW Franklin Ave., Bend, OR 97701	541-317-9292	541-317-9090	www.bend.doubletree.com George.rogers@hilton.com	Carla Moore, George Rogers	30	1998	117	3	125-130 total	2,500	Please call.	No	Please call.	Carla Moore
Eagle Crest Resort 1522 Cline Falls Rd. Redmond, OR 97756	541-923-2453	541-923-1720	www.eagle-crest.com info@eagle-crest.com	David Campbell	225	1985	175	9	400	11,000	\$89-\$365	Yes	No	David Campbell
Econo Lodge 123 NE Third St., Prineville, OR 97754	541-447-6231	N/A	www.choicehotels.com gm.or140@choicehotel.com	Sunita Chand	3	1971	33	0	0	0	\$40-\$85	Yes	No	Sunita Chand
Econo Lodge 437 NE Third St. Bend, OR 97701	541-382-7711	541-385-0989	www.choicehotels.com gm.or140@choicehotel.com	N/A	5	2004	59	0	0	0	\$39-\$89	Yes	No	N/A
Econo Lodge Inn & Suites Madras Chateau Inn 709 NE Hwy. 26, Madras, OR 97741	541-475-4633	541-475-7872	www.choicehotels.com gm.or140@choicehotel.com	N/A	10	2010	99	1	35	1200	\$49-\$125	Yes	No	N/A
Fairfield Inn & Suites by Marriott 1626 NW Wall St. Bend, OR 97701	800-228-2800	541-318-5332	www.marriott.com/bend	Customer Service	20	2002	80	1	12	0	\$89-\$189	No	No	Ashley Mitchell
FivePine Lodge & Conference Center 1021 Desperado Trail Sisters, OR 97759	541-549-5900	541-549-5200	www.fivepine.com gw@fivepine.com	Greg Willitts	39	2007	44	4	250	9,000	\$149- \$389	Yes, please call	No	Amanda Pierce

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OR RECYCLING SERVICES STORY IS MARCH 29

entral Oregon Conventions

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local, like exploring the Lava River Cave, have all been seen in recent years.

This is echoed at Tetherow Resort, where Geers has noticed an increase in attendees shifting their focus towards elevated experiences that have an emphasis on celebrating local, "Our groups want to ski and golf in the same trip, during their annual offsites. One fun activity that we have added recently is cocktail classes, where our attendees are led through three hand-crafted cocktails, getting to learn about the spirits and how to make them at home. Another request is custom menus; focusing on high quality, local ingredients."

Additionally, Borkowski said that groups have gravitated more towards a concept called "Voluntourism," which is a style of tourism that is heavily based around spending free time doing environmental and community-enriching volunteer activities.

The trend of elevated local experiences outside of the meeting rooms has been noticed across the board. According to Eisler and VCO, "Meeting organizers are making sure to have organized time outside of the meeting space, too, often opting for excursions that take attendees to cultural and historical sites," she said. "Organizers are also looking for moments that make great reels and videos for their attendees so that their events are distinctive, such as Dark Sky outings and lava cave tours."

As a whole, trends like hybrid meetings and elevated experiences have an effect on the overall Central Oregon economy, due to how significant the local meeting and event industry is. At Tetherow, Geer said, "Destination groups are integral to the tourism industry in Central Oregon. Without group business, the regional economy would suffer. Central Oregon absolutely depends on business tourism."

This is echoed by Eisler at VCO, who said, "One way the convention and meetings industry contributes to our local economy is by providing base business to our hotels and resorts. Having contracted business on the books allows lodges to accurately forecast, maximize revenue and create year-round employment for staff. Additionally, tourism dollars generated by meetings and events spill beyond the host venue."

An example of this would be the Deschutes County Fair & Expo Center. As the largest meeting space in Central Oregon, this venue brings in significant amounts of business to the local Redmond area hotels, restaurants, bars, art galleries, local shops and more. All across Central Oregon and especially in Bend, meetings and events help fuel the local economy and are an integral part of the local tourism industry, helping create a host of seasonal and year-round jobs.

Looking to what trends might be big in the next five or ten years, Eisler said that man organizers will be looking for venues that fit their organization's values



SUNRIVER GREAT HALL | PHOTOS COURTESY OF SUNRIVER RESORT

and mission, considering factors like sustainability, Diversity Equity Inclusion and social responsibility efforts taken by the venue, "Meeting planners want to know they are sending their attendees to an event where all will feel a sense of belonging," she said.

Aside from matching a venue's values, Eisler and Borkowski both made note of new types of ethical tourism that are seeing more popularity, "The desire for regenerative travel, meaning visiting a place in a way that allows the destinations to heal, while counterbalancing the social, economic and environmental impacts of tourism, will continue to be a focus in the next five to ten years," Eisler said. "Destinations will continue to develop farm-to-table menu offerings, net-zero venues, adequate electric vehicle charging stations and voluntourism opportunities."

In terms of both reacting to the remote and hybrid worker trend and keeping up with new and emerging technologies, Eisler said, "Expect to see early adopters of the metaverse and gamification have success in offering truly immersive virtual opportunities that are attractive to meeting and convention organizers."

While times are changing and the way groups meet are changing, the meeting and event industry in Central Oregon isn't going anywhere soon. In the coming years, new technology will likely continue to shape the way attendees interact with one another, and the question going forward is how venues in the region will react to and utilize new technology and ever-changing trends.

orestbrook at Caldera Springs

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About Sunriver Resort:

Unfolding across 3,300 acres just moments from Bend, Oregon, Sunriver Resort is the Pacific Northwest's treasured outpost for adventure and a premier destination for conferences, retreats and special occasions. This one-of-a-kind wilderness setting is abundant with natural beauty and features four award-winning golf courses, a full-service wellness spa, nine restaurants and cafes, an indoor-outdoor aquatics center, an on-site FBO airport, state-of-the-art event venues and more; and endless activities including swimming, kayaking, fishing, horseback riding, bike riding, snowshoeing and skiing at nearby Mt. Bachelor. Wide-ranging accommodations include 245 guest

rooms and suites and over 275 vacation homes and condominiums available for rent or purchase. A landmark destination for over 50 years, guests can find a lifetime of inspiration and unforgettable memories at Sunriver Resort.

About Caldera Springs:

Located next to Sunriver, Oregon, just 15 miles from Bend and 20 miles from Mt. Bachelor Ski Resort, Caldera Springs is the Pacific Northwest's top-rated four-season, private residential resort community. Featuring luxury mountain-style homes and homesites set amid 1,000 acres, Caldera Springs is home to full-time residents, second homeowners and vacation rental guests drawn to the area for its wilderness setting, incredible hospitality, family-friendly amenities, celebrated golf course and year-round sun-drenched alpine climate. Caldera Springs is located at 17750 Caldera Springs Dr, Bend, OR 97707, and can be contacted at 541-593-3000 or online at calderasprings. com. Connect with Caldera Springs on Instagram and Facebook.

SunriverResort.com • CalderaSprings.com

Event & Meeting Planners (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

						CO Year		
Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	Est.	Services	Equipment
AE Creative 827 SE Business Way, Ste. M Bend, OR 97702	541-285-3678	N/A	www.ae-creative.com hello@ae-creative.com	Abby Torchio	1	2014	Event planning & design, weddings, elopements, gatherings, paper goods & decor rentals.	Custom installations, signage, display accessories & decor.
C3 Events, LLC PO Box 459 Bend, OR 97709	541-389-0995	N/A	www.c3events.com	Cameron Clark	4	1990	Event design. Consulting Promotions. Curating arts events in Central Oregon for 30 years, currently producing farmers market & executive producing two concert series.	N/A
Curated Event Rentals Styling 615 SE Glenwood Dr., Ste. 107 Bend, OR 97702	541-200-7059	N/A	www.curatedeventsbend.com info@curatedeventsbend.com	Kimi Chassie, Taylor Steele	2	2022	Rentals, styled groupings, weddings, corporate meetings & parties.	Tables, seating, dinnerware, barware, decor & more.
DiamondStone Guest Lodges 16693 Sprague Loop South of Sunriver, OR 97739	541-536-6263	N/A	www.diamondstone.com diamond@diamondstone.com	Doug or Gloria Watt	4	1992	Rural 3,800 sq. ft. Homestead Lodge on 1.5 acres may be used for indoor (4 seasons) or outdoor (summer/ fall) events like small weddings, anniversaries & more.	Unique motorcycle rentals of many makes, 10' Drop Down Screen for presentations.
Events by Mint 63040 Lower Meadow Dr., Ste. 100 Bend, OR 97701	541-318-7400	N/A	www.eventsbymint.com info@eventsbymint.com	Kerry Bergler	5	2005	Event planning & design for weddings, corporate events & private parties.	Call for information.
Incredible Events 20780 High Desert Lane, Ste. 4 Bend, OR 97701	541-317-0450	N/A	www.incredible-events.com Info@Incredible-Events.com	Don Chick	5	1999	Party & wedding equipment rentals & retail party supplies.	Canopies, tables, chairs, dance floors, stages & decor.
KKB Events Bend, OR 97703	503-709-2092	N/A	www.kkbevents.com kristin.betschart@kkbevents.com	Kristin Betschart	1	2017	Manages meetings, events & experiences, large & small, by focusing on the details, being connected in the industry & more.	N/A
Savvy Casino Events 3093 NE Quiet Canyon Dr. Bend, OR 97701	541-389-5120	N/A	www.savvycasinoevents.com info@savvycasinoevents.com	Betsy Evans	3	2003	Casino parties large or small. Private in-home parties for birthdays, anniversaries, family reunions, company parties at your office, large corporate events & fundraisers.	Call for information
The Indigo Bride Bend, OR 97701	541-362-4967	N/A	theindigobride.com engage@theindigobride.com	Bree Denman	6	2017	Full-service wedding planning, partial planning & day-of coordination for the Central Oregon area.	None.
Wanderlust Tours 61535 S Hwy. 97, Ste. 13 Bend, OR 97702	541-389-8359	N/A	www.wanderlusttours.com info@wanderlusttours.com	Courtney Braun, Jared Garfield	10	1993	Corporate groups, custom events, family reunions & weddings. Guided canoeing, kayaking, snowshoeing, moonlight tours, volcano tours, cave tours & more.	N/A
West Coast Event Productions 63064 NE 18th St., Ste. 102 Bend, OR 97701	541-330-0300	541-330-0320	www.wcep.com Kezia.steinmetz@wcep.com	Kezia Steinmetz	3	1985	Event rentals, special effects, weddings, décor, customized props.	Tables, chairs, audio-visual, tents, lounge furniture, staging, flooring, props, theme events & more.

2023 Meeting Guide

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Hotels & Motels (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

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Hilton Garden Inn 425 SW Bluff Dr., Bend, OR 97702	541-617-6111	541-617-6112	www.bend.hgi.com rosa.mcculley@hilton.com	Rosa McCulley	30	2004	96	3	140	2,800	\$119- \$279	No	No	N/A
Holiday Inn Express 20615 Grandview Dr. Bend, OR 97701	541-317-8500	541-317-8555	ihg.com	N/A	24	2000	99	1	75	800	\$75-\$150	Yes w/\$10 fee	No	N/A
Inn at Cross Keys Station 66 NW Cedar St., Madras, OR 97741	541-475-5800	541-475-5801	www.innatcrosskeysstation.com theinnatcrosskeysstation@gmail.com.com	Court Priday	20	2008	72	2	180	5,000	\$70-\$150	Yes	Yes	Court Priday
Juniper Preserve 65000 Pronghorn Club Dr. Bend, OR 97701	541-693-5300	N/A	juniperpreserve.com guest.services@juniperpreserve.com	Kori Kineshanko	250	2004	150	7	4-125	250-2,146 sq. ft.	Call for rates.	Yes	Yes	Kori Kineshanko
La Quinta 61200 S Hwy. 97, Bend, OR 97702	541-388-2227	541-388-8820	www.laquinta.com	Vicki Stewart	25	N/A	65	1	30	0	\$65-\$150	Yes	No	Vicki Stewart
LOGE Entrada 19221 SW Century Dr. Bend, OR 97702	541-382-4080	N/A	www.logecamps.com/bend-or entrada@logecamps.com	Linda Apichell	15	2018	79	1	25	500	\$105- \$155	Yes	No	Linda Apichell
McMenamins Old St. Francis School 700 NW Bond St., Bend, OR 97701	541-382-5174	N/A	www.mcmenamins.com salesbend@mcmenamins.com	Mandy Trulsen, Sarah Nielsen	85	2004	61	2	100	2	Please call or see website	Yes	No	Sarah Nielsen
Motel 6 - Bend 201 NE Third St., Bend, OR 97701	541-382-8282	541-388-6833	www.motel6.com	Rocky Patel	5	2000	60	0	0	0	\$59-\$89	Yes	No	Rocky Patel
Motel 6 - Redmond 2247 S Hwy. 97, Redmond, OR 97756	541-923-2100	541-548-2122	www.motel6redmond.com	Jay Patel	12	1998	83	0	0	0	\$45.99- \$85.99	Yes	No	Jay Patel
Mount Bachelor Village Resort & Conference Center 19717 Mt. Bachelor Dr. Bend, OR 97702	541-389-5900	541-388-7820	www.mtbachelorvillage.com wendy@mtbachelorvillage.com	Diane Wilcox, Wendy Puller	35	1972	120	5	160	5,400 sq ft	\$169.00 - \$545.00	No	Call for details.	Wendy Puller
Pine Ridge Inn Hotel & Suites 1350 SW Colorado Ave., Bend, OR 97702	541-389-6137	541-385-5669	www.pineridgeinn.com frontdesk@pineridgeinn.com	Todd Wisniewski	13	1996	20	1	20	400	\$159- \$399	No	No	Matt Williams
Quality Inn-Madras 12 SW Fourth St., Madras, OR 97741	541-475-6141	541-475-2982	www.choicehotels.com themadrasinn@gmail.com	Clifford Reynolds	10	1976	46	0	N/A	N/A	\$69-\$129	Yes w/fee	Yes, with exceptions	Clifford Reynolds
Red Lion Inn & Suites Bend 1415 NE Third St., Bend, OR 97701	541-382-7011	541-382-7934	www.redlion.com/m/bend	Suzanne Heise	20	1972	75	3	60	0	\$89-\$199	Yes	No	Suzanne Heise
Redmond Inn 1545 S Hwy. 97 Redmond, OR 97756	541-548-1091	541-548-0415	www.redmondinn.net	Manny Patel	4	N/A	46	0	0	0	\$39-\$100	Yes	Yes	Manny Patel
Riverhouse on the Deschutes 3075 N Bus. Hwy. 97, Bend, OR 97701	541-389-3111	541-389-0870	www.riverhouse.com	Eric Trachsel	157	1974	220	18	2,025	36,000	\$109- \$315	Yes	Arranged	Eric Trachsel
Seventh Mountain Resort 18575 SW Century Dr. Bend, OR 97702	541-382-8711	541-382-3517	www.seventhmountain.com info@extraholidays.com	Jim Kinney	150	1971	190	11	400	5,500	\$150- \$5,000	No	No	Vanessa Berning
Shilo Inn Suites Hotel 3105 OB Riley Rd., Bend, OR 97701	541-389-9600	541-382-4310	www.shiloinns.com bend@shiloinns.com	Wes Rathbun	25	1993	152	6	5 to 200	1,045 - 2,040	\$89-\$500	Yes	No	Wes Rathbun
Sisters Bunkhouse 114 N Oak St. Sisters, Oregon 97759	541-588-6122	N/A	www.sistersbunkhouse.com stay@sistersbunkhouse.com	Kathleen Blesius	2	2016	4 with amenities	N/A	N/A	no	\$145-\$185 dep. on season	No	Yes	N/A
Sisters Inn Hotel 605 N Arrowleaf Trail, Sisters, OR 97759	541-549-7829	541-549-1807	www.sistersinnandsuites.com	Carol & Brad Abbe	4	2008	50	0	0	0	\$79-\$149	Yes	No	Carol & Brad Abbe
Sleep Inn & Suites of Redmond 1847 N Hwy. 97, Redmond, OR 97756	541-504-1500	541-504-1511	www.choicehotels.com gm.or188@choicehotels.com	Eric Groom	40	2008	72	4	250	3,500	\$109- \$189	Yes	Yes	Eric Groom
Sleep Inn Bend 600 NE Bellvevue Dr. Bend, OR 97701	541-330-0050	N/A	www.choicehotels.com/oregon/ bend/sleep-inn-hotels/or420 gm.or420@choicehotels.com	Sean Evert	15	1996	59	0	0	0	\$90-\$170	In select rooms	No	Sean Evert
Sugarloaf Mountain Motel 62980 N Hwy. 97, Bend, OR 97701	541-330-5998	541-388-0038	www.sugarloafmtmotel.com eli@sugarloafmtmotel.com	Eli La Franchi	N/A	2003	146	1	12-Oct	N/A	\$50 -\$100	Yes	No	Eli LA Franchi
Sunriver Resort 17600 Center Dr. Sunriver, OR 97707	855-420-8206	541-593-2742	www.sunriverresort.com info@sunriver-resort.com	Jena Dyches	1,000	1968	541	16	10-800	44,600	\$129- \$1,200	Yes, please call.	Arranged	Jena Dyches
Super 8 Motel Bend 1275 SE Third St., Bend, OR 97702	541-388-6888	541-389-9056	www.wyndhamhotels.com/super-8	Harp Chahal	12	1980	80	1	20	216	\$46.88- \$109.88	Yes	No	Harp Chahal
Super 8 Motel Redmond 3629 SW 21st Pl. Redmond, OR 97756	541-548-8881	541-504-8318	www.wyndhamhotels.com/super-8	Heather	15	2009	85	1	33	475	\$125 - \$140	No	Yes	N/A
Tetherow Resort 61240 Skyline Ranch Rd., Bend, OR 97702	541-388-2582	N/A	www.tetherow.com info@tetherow.com	Chris van der Velde	220	2008	Varies, please call.	6	225	Yes	\$149- \$454	Yes	Yes	Anne Varga
The Lodge at Suttle Lake 13300 Hwy. 20 Sisters, OR 97759	541-595-2628	541-595-2267	www.thelodgeatsuttlelake.com info@thelodgeatsuttlelake.com	Vicki VanCleave	20	2004	25	3	250	5,000	\$75-\$499	Yes	No	Vicki Van- Cleave
The Oxford Hotel 10 NW Minnesota Ave., Bend, OR 97703	541-382-8436	541-382-8437	www.oxfordhotelbend.com samuelj@oxfordhotelbend.com	Samuel Johnson	65	2010	59	4	200	2,000	\$179- \$529	Yes	Yes	Stephanie McNeil
The Suttle Lodge & Boathouse 13300 Hwy. 20 Sisters, OR 97759	541-638-7001	N/A	www.thesuttlelodge.com info@thesuttlelodge.com	Alana Kambury	30	2015	11 plus 14 cabins	2	25	5,000	Call	Yes	Call	Alana Kambury
TownePlace Suites by Marriott 755 SW 13th Pl., Bend, OR 97702	541-382-5006	541-382-1919	www.townplacesuitesbend.com	Raul Ainardi	20	2007	71	1	52	925	\$89-\$269	Limited	No	Ashley Mitchell
Wall Street Suites 1430 NW Wall St., Bend, OR 97703	541-706-9006	N/A	www.wallstreetsuitesbend.com welcome@wallstreetsuitesbend.com	Kristen Coon, Wendy Kelley	6	2013	17	1 Lounge	N/A	1	See website	Yes, please call.	N/A	Wendy Kelley

Rental Companies for Events (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Equipment for Rent	Services
Advanced Systems 1300 SE Wilson Ave. Bend, OR 97702	541-389-5646	541-385-6061	www.advancedportabletoilets.com cust2912@wcnx.org	Ryan Gaylord	14	1994	Portable restrooms & storage containers.	Handicap units, sink units, free standing exterior sinks & complete line of portable toilets for any type of event.
Audio Visions Plus 1110 SE Centennial St. Set. 100 Bend, OR 97702	541-312-6464	541-312-6878	www.audiovisionsplus.com sales@audiovisionsplus.com	Steven Shelton	5	1996	Video sound systems, computer data projectors, videographics & recording equipment.	All your audio visual rental needs.
Audio Visual Bend 20585 Brinson Blvd. Bend, OR 97701	541-388-1732	800-660-9677	www.avbend.com tony@avbend.com	Christine Sprando	4	1999	Projectors, screens, sound systems, wireless microphones, laptops, video conferencing.	Audio video design & integration, turnkey solutions for all types of commercial projects. Video projectors, large screens, control systems, video conferencing, mobile presentations solutions, consulting, sales, design & installation.
Big Mountain Adventures 170 SW Scalehouse Loop Bend, OR 97702	541-688-7670	N/A	bigmountainadv.com staff@flycascades.com	Patric Douglas	1	2018	Tent trailer rentals.	Fully stocked luxury adventure tent trailer rentals, three- to five-day Oregon adventures, complimentary trip planning advice & more.
Flip Flop Sounds 20664 Carmen Loop, Ste. 1 Bend, OR 97702	541-633-9775	N/A	www.flipflopsounds.com info@flipflopsounds.com	Courtney Latham	3	2009	Lighting for events, speakers, mics, projectors & screens.	DJ, event sound, event lighting, live sound for bands.
Incredible Events 20780 High Desert Lane, Ste. 4 Bend, OR 97701	541-317-0450	N/A	www.incredible-events.com Info@Incredible-Events.com	Don Chick	5	1999	Canopies, tables, chairs, dance floors, stages & decor.	Party & wedding equipment rentals.
West Coast Event Productions 63064 NE 18Th St., Ste. 102 Bend, OR 97701	541-330-0300	541-330-0320	wcep.com Kezia.steinmetz@wcep.com	Kezia Steinmetz	3	1985	Tables, chairs, audio-visual, tents, lounge furniture, staging, flooring, props, theme events, flatware, glassware, pipe & drape, meeting/conference equipment, china, linens & chair covers.	Event rentals, special effects, weddings, décor, customized props.

CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email cbn@cascadebusnews.com.

Golf Courses (Listed Alphabetically)

Due to COVID-19 restrictions, most locations will have specific protocols in place. Please contact each location for details.

Company / Address	Phone	Fax	WebSite/Email	Contact	CO Year Est.	Manager/ Professional	Course Rating	Slope Index	Par	Length in Yards	Green Fees	Services
Aspen Lakes Golf Course 16900 Aspen Lakes Dr. Sisters, OR 97759	541-549-4653	541-549-6947	www.aspenlakes.com info@aspenlakes.com	Rob Malone, Matt Cyrus	1997	Rob Malone	75.4	141	72	5,594-7,302	\$45-\$75 w/cart, Golf Boards \$25	Bentgrass fairways, red sand bunkers, beautiful mountain views. Challenging but fair. Full service bar and restaurant.
Awbrey Glen Golf Club 2500 NW Awbrey Glen Dr. Bend, OR 97703	541-385-6011	541-385-4910	www.awbreyglen.com barbara@awbreyglen.com	Barbara Malcom	1993	Meghan Dobbins	59.2 - 76.9	101 - 143	72	3,707-7,019	Call for member- ship, ask for Barbara Malcom, barbara@ awbreyglen.com	Private facility. Tree-lined fair- ways, great scenery, mountain views & rolling hills. Golf groups welcome.
Bend Golf & Country Club 61045 Country Club Dr. Bend, OR 97702	541-382-7437	541-382-4603	www.bendgolfclub.com bgccoffice@bendgolfclub.com	Monte Hanson, Karen Goodman, Jeff Keller	1925	Karen Goodman, Monte Hanson	66.0 to 73.9	120 to 142	72	5,493 to 7,100	Private membership	Tree-lined, traditional layout set among Ponderosa pines. Private facility. Championship caliber golf course, tennis & athletic facility, indoor saltwater pool, private dining & more!
Big Meadow Golf Course 13020 Hawksbeard PO Box 8000 Black Butte Ranch, OR 97759	855-253-2562	541-595-1293	www.blackbutteranch.com kschramer@bbranch.org	Tom Baker	1970	Tom Baker	68.3 to 73.8	118 to 133	72	7,002 to 5,485	\$54-\$88 walking	Mountain views, layout through ponderosa pines offers chal- lenge. Designed by Robert Muir Graves & Damian Pascuzzo. Recent remodel of tees and bunkers. True Mt. Course.
Brasada Canyons Golf Club 16986 SW Brasada Ranch Rd. Powell Butte, OR 97753	541-526-6380	541-526-6291	www.brasada.com kylej@brasada.com	Kyle Johnson	2007	N/A	74.2	145	72	7,295	\$169	Semi-private
Broken Top Club 62000 Broken Top Dr. Bend, OR 97702	541-383-8200	541-383-1963	www.brokentop.com brokentopclub@brokentop.com	Mike Sizemore	1993	Jack Perkins, Travis Moore	64.5 to 73.5	109 to 131	72	7,161 to 5,281	\$140 Reciprocal	Designed by Tom Weiskopf & Jay Morrish. Varied terrain will test skills. Private facility.
Challenge Course 68397 Cline Falls Rd. Redmond, OR 97756	541-923-5002	541-923-3243	www.eagle-crest.com eagleridge@eagle-crest.com	Ron Burger	2001	Ron Burger	59.5 to 61.1	95 to 105	63	3,684 to 4,160	\$44.00	Tight fairways & lightning fast narrow greens will test your metal. Great for developing mid-iron game.
Crooked River Ranch GC 5195 SW Clubhouse Rd. Crooked River Ranch, OR 97760	541-923-6343	N/A	www.crookedriverranchgc.com randy.ballard@crookedriver- ranch.com	Randy Ballard, Richard Jensen	1972	Judy Lapora, Randy Ballard, Richard Jensen	Women 67.9 - 70.4 / Men 63.6 - 67.4	Women 120 - 126 / Men 101 - 116	71	5,000 to 5,818	18 Holes 7-days a week \$48-\$63	Along the rim of the Crooked River Canyon, combines challenge & scenery. Amenities include restaurant, lodging, tennis, swimming
Crosswater 17600 Canoe Camp Dr. PO Box 4818 Sunriver, OR 97707	541-593-1145	541-593-3449	www.crosswater.com mark.meyer@sunriver-resort.com	Mark Meyer	1995	Mark Meyer	68.0 to 76.6	120 to 146	72	5,213 to 7,683	\$215 (must be lodging with Sunniver Resort)	Heathland Scottish Links style - 4,150 elevation
Eagle Crest Resort & Golf Course 1522 Cline Falls Rd. Redmond, OR 97756	541-923-2453	541-923-8822	www.eagle-crest.com info@eagle-crest.com	Ron Burger	1986	Ron Burger	69.1 to 75.5	121 to 132	72	6,673 to 5,340	\$76, \$49	Rolling fairways to undulating greens are fast in summer.
Eagle Crest Resort, Ridge & Challenge Courses 1522 Cline Falls Rd. Redmond, OR 97756	541-923-4653	541-923-8822	www.eagle-crest.com info@eagle-crest.com	Ron Burger	1986	Ron Burger	69.1 to 75.5	121 to 132	72	6,673 to 5,340	\$76,\$46	Rolling fairways to undulating greens are fast in summer.
Glaze Meadow Golf Course 13525 Ponderosa PO Box 8000 Black Butte Ranch, OR 97759	541-595-1500	541-595-0944	www.blackbutteranch.com golf@blackbutteranch.com	Tom Baker, Jeff Fought	1979	Jeff Fought, Tom Baker	72.9-63.4	135-110	72	7,007-4,909	\$44-\$82	Mountain views & ponderosa pines. Designed by Gene 'Bunny' Mason and recently redesigned in 2013 by John Fought (Voted Best Renovation in the country by Golf Inc.)
Juniper Golf Course 1938 SW Elkhorn Ave. Redmond, OR 97756	541-548-3121	N/A	www.playjuniper.com rmalone@playjuniper.com	Rob Malone	1952	Rob Malone, Mike Lal	65.7 to 74	117 to 130	72	7,186 to 5,500	\$83 weekend, \$83 weekdays. Afternoon & Twilight & off-season rates avail.	Walkable course wanders through sagebrush, juniper trees & lava rock outcroppings.
Juniper Preserve 65600 Pronghorn Club Dr. Bend, OR 97701	541-693-5365	541-693-5496	juniperpreserve.com guest.services@juniperpre- serve.com	Mark Meyer	2004	Jerrel Grow	70.8	138	72	6,533	Call to ask for current rates.	Golf shop, rentals, Pronghorn Academy.
Lost Tracks Golf Club 60205 Sunset View Dr. Bend, OR 97702	541-385-1818	541-317-9589	www.losttracks.com info@losttracks.com	Bob Garza	1995	Brian Whitcomb	68.6 to 72.7	126 to 136	72	7,003 to 5,344	\$70-\$85, \$40-\$50	Every view is a spectacular shot & every shot is a spectacular view.
Meadow Lakes Golf Course 300 SW Meadow Lakes Dr. Prineville, OR 97754	541-447-7113	541-447-7831	www.meadowlakesgc.com zach@meadowlakesgc.com	Zach Lampert	1993	Tyler Millsap, Zach Lampert	63.2 - 71.9	107 - 131	72	4,858-6,783	\$65 peak season week- end with cart	Championship course owned by City of Prineville.
Prineville Golf & Country Club 7120 NE Ochoco Highway Prineville, OR 97754	541-447-7266	541-416-2060	sites.google.com/site/prinevil- legolfclub prinevillegcc@questoffice.net	Marge Pierce	1949	N/A	64	115 to 117	65	4,974	\$40, \$15	Well maintained, tricky little nine holes.
Quail Run Golf Course 16725 Northridge Dr. La Pine, OR 97739	541-536-1303	541-536-1076	golfquailrun.com tsickles@golfquailrun.com	Todd Sickles	1991	Todd Sickles	68.4 to 72.7	127 to 136	72	5,422 to 6,897	\$62 (18 holes), \$40 (9 holes & twilight times)	Regulation course with wide tree-lined fairways & inspiring vistas.
River's Edge Golf Course 400 NW Pro Shop Dr. Bend, OR 97701	541-389-2828	541-389-0249	www.riversedgegolfbend.com troy@riversedgegolf.com	Troy Eckberg	1986	Troy Eckberg	69.6	130	72	5,340 to 6,683	\$59 for 18 holes - \$39 for 9 holes	Spectacular views on a challeng- ing hillside setting, pro shop, practice facility & restaurant.
Sunriver Meadows PO Box 3609 Sunriver, OR 97707	541-593-4402	514-593-4678	www.sunriver-resort.com chris.points@sunriver-resort.com	Chris Points	1999	Chris Points	68.0 to 72.8	119 to 128	71	7,012-6,022	\$55-\$155, depending on season & time of day	Meandering Sun River & directional use of forebunkers serve up ample challenges for all players.
Sunriver Woodlands PO Box 3609 Sunriver, OR 97707	541-593-4402	514-593-4678	www.sunriver-resort.com chris.points@sunriver-resort.com	Chris Points	1981	Chris Points	68.8 to 73.0	124 to 131	72	6,880-6,068	\$50-\$125, depending on season & time of day	A Robert Trent Jones Jr. design. Lakes, rock out-crop- pings & views.
Tetherow Resort 61240 Skyline Ranch Rd. Bend, OR 97702	541-388-2582	N/A	www.tetherow.com golf@tetherow.com	Chris van der Velde, Katie Burnett, Scott McIntyre	2008	Katie Burnett	75.3 - 69.6	147 - 127	72	7,298	\$90-195	18 holes, brand new Finn Scooters, GolfBoards & EZ-GO lithium elite golf carts equipped with state-of-the-art Textron GPS systems, driving range including nine-hole, putting green, golf academy. Hotel, vacation rentals, 3 on-site restaurants, pool, cabanas, fitness center, hike/walk/bike trails, residential community.
The Greens at Redmond 2575 SW Greens Blvd. Redmond, OR 97756	541-923-0694	541-548-9816	golfthegreens.com info@golfthegreens.com	Craig Melott	1995	Craig Melott	59	100	58	3,554	\$32, \$24 after 1pm. \$22 for 9 holes	Well-designed & playable 18 hole mid-iron course. Robert Murir Graves design.
The Old Back Nine at Mountain High 60650 China Hat Rd. Bend, OR 97702	541-382-1111	541-382-6750	www.oldbacknine.com info@oldbacknine.com	Mark Reisinger	1985	Dixon Ward	Men - 34.2/125 Women - 33.5/123	N/A	36	2,361-2,952	Great 9 hole rates, varies depending on season and time of day.	Reestablished original nine holes at Mountain High in spring 2009. Perfect for begin- ners, families, groups.
Widgi Creek Golf Club 18707 SW Century Dr. Bend, OR 97702	541-382-4449	N/A	www.widgi.com brad@widgi.com	Brad Hudspeth	1991	Brad Hudspeth	60.1-74.4	109-145	72	6,905 to 3,785	\$39-\$115	Well-maintained course, 11 lakes, 50+ bunkers, full service club, indoor pickleball & bar.

Focus: Essential for Success

by MICHAEL SIPE, President — CrossPointe Capital

he ability to focus is essential to achieving success in any area of life. For business leaders, maintaining focus is especially important. Focus helps us remain on track and ensures that we use our time effectively, leading to more successful results. Achieving and maintaining focus, however, is not always easy. Consider for a moment some of things that can distract us these days: countless global issues, China, the potential for nuclear war, the world and national economy, political division, social controversy, homelessness, addiction, mental illness, public safety,



government regulations, inflation, hiring challenges, challenges in the kids' schools, health, relational issues... the list is endless.

When you think about it, there are so many distractions it's a wonder that business owners are able to get anything productive done at all. But the key lies in the ability to shut out the distractions and focus. That's why in our 10x CEO Group discussions we've been focusing on focusing. We start with awareness and intentionality, by listing the areas of life that require our dedicated focus, then listing the distractions that tend to break our focus, and finally by considering the ways we've found that help us regain focus, so that we can do more of those things. You might consider taking a few minutes to explore the same questions.

One of the key truths about focus is that we tend to attract whatever we focus on. We draw to us the people, resources and situations we most focus our attention on. This is true whether we focus on positive or negative things. Unfortunately, most of the things that usually break our focus and hinder our productivity are negative, like fears, worries, doubts, anxieties and troubles. Perhaps you've noticed that the more people fixate on their problems, the more problems they have. A problem focus attracts more problems. Unfortunately, it's all too easy for even the most accomplished business leaders and their teams to get stuck fixating on problems. Conversely, a positive focus on mission, vision, solutions and goals tends to attract desirable outcomes. Success breeds success.

Another fact about focus is that we go where we look. For example, when you ski, whitewater kayak, mountain bike, or motorcycle ride, if you look at what you don't want to hit, you're likely to hit it. If you look where you don't want to go, you're likely to go there. Whether running a class 5 rapid or running a Monday morning staff meeting, we need to focus on where we want to go, not where we don't want to go.

An additional consideration is that we tend to attract people, resources and situations based on what and how we speak. Words have power, and our focus is

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materially shaped by how we speak to ourselves and about ourselves. A negative word here or there might seem like a small thing, but about 2,000 years ago Jesus' brother, the Apostle James, had this to say about the power of our tongues.

"A word out of your mouth may seem of no account, but it can accomplish nearly anything — or destroy it! It only takes a spark, remember, to set off a forest fire. A careless or wrongly placed word out of your mouth can do that. By our speech we can ruin the world, turn harmony to chaos, throw mud on a reputation, send the whole world up in smoke and go up in smoke with it. You can tame a tiger, but the tongue runs wild. With our tongues we bless, and we curse. Curses and blessings out of the same mouth! My friends, this can't go on. A spring doesn't gush fresh water one day and brackish the next, does it? Apple trees don't bear strawberries, do they? Raspberry bushes don't bear apples, do they? You're not going to dip into a polluted mud hole and get a cup of clear, cool water, are you?"

To control our focus and to direct our outcomes, we must control what and how we speak. As leaders, it's also incumbent on us to monitor and positively influence the speech and culture of those we lead. We can't expect to draw clear, effective thinking and actions out of a pool of polluted thoughts and language.

A final truth is that we become what we think about all day long. This idea was popularized by Earl Nightingale in his classic work *The Strangest Secret*, which is highly worth reading or listening to. Mr. Nightingale also taught that we become the product of who we associate with, what we read, and what we listen to/watch. Along those lines, Jim Rohn, another of my mentors, taught that we are deeply influenced by the people we spend time with — famously saying, "You are the average of the top five people you spend the most time with."

To summarize then, we tend to attract and receive what we focus on, and our focus is shaped by what we think about, what we read, what we watch, what we listen to and who we associate with.

If we can agree that we tend to attract and receive whatever we focus on, then the question of what we are to focus on becomes extremely important. Depending on their situation, season of life and specific concerns, different people focus on different things. Unhoused people focus on where they will sleep. Hungry people focus on eating. Sick people focus on health. People in love focus on their relationship. Parents focus on their children. Some people focus on their work. Business owners focus on their business. People passionate about their hobby or sport, focus on that. Prisoners of war focus on survival. All that is fine, and the principles summarized above apply to whatever we choose to focus on. The operative phrase, however, is "whatever we choose."

What we focus on is a choice. Clearly, situations arise that require short-term focus, but even deeply challenging situations or seasons still afford an opportunity for choice. One example is the personal choice written about by Viktor Frankl in his book "Man's Search for Meaning." This chilling, yet inspirational story of Frankl's struggle to hold on to hope during his three years as a prisoner in Nazi concentration camps, is a true classic. Frankl's training as a psychiatrist informed every waking moment of his ordeal and allowed him a remarkable perspective on the psychology of survival that has forever changed the way we understand our humanity in the face of suffering.

Other prisoners made different choices, of course. The key point is, whether in a POW camp or on the way to another ordinary day of work, we do not have to be victims of circumstance. We do not have to allow distractions to dictate our focus. We each have a choice as to what we focus on. We each have the opportunity to prioritize our focus. So, as a leader of your family, as a leader in business, as a leader in the community, what will you choose to focus on today? How about every day? And what tools, techniques and practices will you employ to help you maintain focus in the face of countless distractions?

Michael Sipe is a local mergers and acquisitions advisor and executive coach.

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Michael Sipe, President CrossPointe, Inc.

How to Increase the Value & Marketability of Your Business

Take Advantage of Our Free Online Business Analysis and Get an Assessment of the Marketability of Your Business Based on Eight Key Value Drivers

As a mergers and acquisitions advisor for 31 years, I've evaluated over 5,000 companies and provided advisory services on hundreds of transactions worth about a half-billion dollars. I've learned what makes a business sellable, and how to position a business so you get the best deal when it's time to sell. Eight key factors make that possible. To see how these factors influence the value of your business, call or send an email and request our free,

To see how these factors influence the value of your business, call or send an email and request our free, confidential, no-obligation 10x Value Catalyst Assessment. Or simply go to the business growth link below.



Boost Your Retirement with This Unfamiliar Strategy

by DAVID ROSELL — Rosell Wealth Management

assets, it's always surprising how underrecognized life insurance is as an asset. When they are no longer wanted or needed, life insurance policies can have a tremendous impact on one's overall retirement plan. Would you like to learn about a retirement strategy that most people, including advisors, are not aware of? I have guided many Central Oregonians through a successful retirement over the past two decades and I have seen how this strategy has the potential to change the financial future for retirees.



Like many in the area, I am a small business owner and I love international travel. When I heard Hugh's story, his passion for adventure and his commitment to building a business in an emerging country inspired me. I hope it does the same for you.

Getting What You Deserve: An advantageous alternative to lapsing or surrendering a life insurance policy. As a child, Hugh would always flip through the pages of his parents' National Geographic magazines and lust after the idea of traveling to exotic places such as Africa and South America. After graduating from Cal Poly San Luis Obispo in California's Central Coast, Hugh, like so many graduates, had absolutely no idea what he wanted to do in life. Applying to the Peace Corps felt like a natural next move and made more sense for him than joining the armed forces. To no surprise by his family and friends, he was quickly accepted. Within three months, Hugh was stationed in Ciudad Bolívar, the capital of Venezuela's southeastern Bolívar state. His mission for the next two years was to help construct a waterpipe below the Angostura suspension bridge to make safe drinking water more accessible to villages located outside the city.

Hugh quickly fell in love with the kind people, the majestic mountain scenery and the local cuisine. His two-year stint flew by and when he returned to the United States, he had matured in ways even his parents couldn't have imagined. Once home, it didn't take him long to realize how much he missed South American culture.

How could I get paid to return to Venezuela? he wondered. Before long, Hugh decided to start an adventure tour company. With a loan from his parents (which he proudly paid back within one year), his business plan thrived. Jump ahead five years and Hugh had seven full-time staff and a successful reputation. His main clientele was affluent baby boomers who missed the adventure of their youth and were willing to pay a premium for an organized tour that centered around immersion into the native culture, rather than 1,500-thread-count Egyptian cotton sheets at the Ritz Carlton. Hugh was making a handsome living! He felt as if he had won the lottery with an occupation that didn't require a desk or suit and tie like so many of his friends back in the states.

Fast-forward to February 2020, Hugh celebrated his 59th birthday. He still loved his work so much that retirement wasn't on his radar. He even chuckled to himself in disbelief that he was of the age to access his IRAs without penalty. Where did the time go? Just weeks after his birthday, Hugh's world, and the rest of the world, changed in ways no one could fathom. He had never heard of the terms "coronavirus" or "Covid", but this global pandemic quickly became a reality. The stock market precipitously dropped and so did his company's months of booked reservations. He held on for months, hoping the virus would subside and international borders would reopen. Then the Delta variant took hold. By the time the Omicron variant appeared, Hugh's business had dried up to nothing. The bureaucracy of Venezuela and their incredibly rampant inflation of 2,959 percent in 2020 did not help matters. (And we thought the U.S. 40-year-high inflation rate of 8.6 percent was a lot! Think again.) Hugh had no choice but to close his business. As a result, he was forced to file bankruptcy to discharge business loans he was personally responsible for.

Hugh had a \$1 million term life insurance policy, which needed to be converted within the next several months. However, he could not afford to pay the annual premium of \$17,800 for a permanent policy. Plus, his existing policy, like all term policies, had no cash value. He thought his only choice was to surrender his policy and walk away with nothing. That was, until his financial advisor referred him to our practice. We ran an analysis on all the options Hugh had so he could make an informed decision he was comfortable with. Sadly, during this process, we learned Hugh's life expectancy was estimated at less than six years due to a prior diagnosis of chronic lower respiratory disease (CLRD), which is a leading cause of death in the United States.

After working with multiple providers, we obtained an offer of \$490,000 for Hugh's \$1 million policy. Needless to say, the life insurance payout brought significant relief to Hugh. However, it was important for him to leave a legacy for his girlfriend of many years. We advised Hugh that he could retain \$250,000 of his policy and sell the remaining \$750,000. He opted for this option and received an offer of \$295,000 plus reimbursement of the first quarter's premium. Hugh's life settlement — which paid 39 percent of the total death benefit — enabled him to retain part of his insurance, thereby leaving a legacy for his loved one while enjoying his remaining years comfortably and with dignity. Hugh's situation is just some of the many scenarios in which a life settlement can provide an attractive alternative to lapsing or surrendering part of a policy or all of it. When it works, WOW, what a gift!

Most people believe they have only three options for their now unwanted and unneeded life insurance policies. They include:

- Keep the policy and continue paying the increased premiums.
- Decrease the death benefit of the policy to maintain an affordable premium.
 Let the policy lapse and receive any potential cash value that has accumulated.
- What many don't realize is there is a fourth option that could reap the largest benefits. Your home, automobile, boat, investment portfolio, real estate and business interests are all capital assets. Life insurance policies are also capital assets. Yours may hold more value than you realize. Would you like to learn more about profiting from a life insurance policy that you may no longer want or need? Get a complimentary copy of my recently released book *In The Know Turning Your Unneeded Life Insurance Policy Into Serious Cash* by contacting Paris@RosellWealthManagement.com.

David Rosell is president of Rosell Wealth Management in Bend. He is the author of three books including Failure Is Not An Option and In The Know. Find David's books at local bookstores, Amazon, Audible and the Redmond Airport.



HUGH SAWYER | PHOTO COURTESY OF ROSELL WEALTH MANAGEMENT

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Michelle George

SELCO Community Credit Union recently hired Michelle George to be manager of its East Bend branch. In this role, George will oversee all day-to-day operations at the branch, located at 501 NE Bellevue Dr.

George joined SELCO after serving as branch manager at three financial institutions over the past 17 years, including the last five years at First Interstate Bank's Sisters branch.

George grew up in Troutdale, Oregon, and has lived in Central Oregon since 2007. She graduated from Portland State University in 2001 with a bachelor of arts in sociology and a minor in business administration. Over the years, she has been an active volunteer for several organizations, including Habitat for Humanity, Seed to Table, Circle of Friends, Sisters Folk Festival, Furry Friends Foundation/Food

Bank, Brightside Animal Center and Sisters Quilt Show.

George, a proud mother of a 19-year-old daughter and 13-year-old son, enjoys spending her free time working on DIY home projects and exploring the outdoors. In 2023, she hopes to embark on her first overnight backpacking trip with her son.

Compass Commercial Real Estate Services announced the transition of president from Dan Kemp to Graham **Dent** for the 2023-2024 term. Dent has been in the commercial real estate industry for more than 20 years. He joined Compass Commercial in 2013 after more than ten years with CBRE Global Investors, one of the world's largest real estate investment advisory firms. Kemp will now be stepping into the role of Vice President of Brokerage, bringing his expertise as the company's top producer to lead the brokerage team.





Dan Kemp

Graham Dent

Over the past two years, Compass Commercial has grown its brand identity as a full-service commercial real estate company with a property management team, a maintenance team, a construction services team and in-house marketing professionals. The company's commitment to providing top-notch, client-focused services has helped it achieve record-breaking growth between 2021 and 2022. As Compass Commercial continues to expand its services and achieve impressive growth, the company's dedication to its community remains a core value.



Dory Goodrich

Dory Goodrich joined the Commute Options team as the Safe Routes to School educator, bringing her enthusiasm for bicycle transportation and her love for fostering relationships with kids. Before moving to Bend in 2023, she connected to communities in Connecticut, San Diego, New Hampshire and Maine. She is excited to explore Oregon both on and off a bike!

Backyard Media launches Classic Rocker — **The "X" 100.7**.

KMGX FM flips from Adult Contemporary to Classic Rock. For over two decades, Backyard Media (formerly Bend Radio Group) has been bringing Central Oregonians their favorite music, entertainment and local content.

The X 100.7 FM (KMGX FM) plays Classic Rock pure and simple. Five decades of the music that changed the world. Local hosts keep you informed on entertainment, concerts and community events.

The X Program Director Wes Davis will host afternoons. Davis has decades of experience in the Classic Rock format, as a radio personality and programmer, a lifelong musician and national radio consultant. Davis' talent and experience are unmatched.

The X Midday Personality Dave Sholin is a music industry legend and charter member of the Rock & Roll Hall of Fame. Sholin has been an integral part of the national music scene for 40 years. Known as the man with the "golden ears," he's picked the hits that became the soundtrack of the Baby Boomer generation.

who's who who's who who's who

New hires, promotions, accolades, awards, retiring? Send us your

Who's Who!

Send a high resolution head shot and a short, 100- to 150-word writeup to CBN@CascadeBusNews.com to be seen in the next edition of Cascade Business News.

who's who who's who who's who

Nicholas Radon, Sarah Fischer and Amy Vohs have all been promoted to associate principal; and Amy McCarthy-**Smith** has been promoted to associate.

Radon, AIA, LEED Green associate, is located in the firm's Bend office and helps lead the firm's commercial and housing projects in Oregon. With 20 years of experience, Radon has worked on a variety of mixed-use and multi-family projects along the West Coast ranging from \$50,000 to over \$200 million in construction costs. Radon has expertise in all phases of the design process from master planning and feasibility through construction and project close-out. His recent projects include The Hixon at Westside Yard (Bend), HiLine Homes Office (Redmond), Modera Century West Apartments (Bend), NW Wall Street Multifamily (Bend) and Reserves at Pilot Butte (Bend).

Fischer, AIA, LEED AP, has 20 years of experience on a variety of public projects and is located in the firm's Tacoma office. Fischer has been recognized as an inclusive and collaborative project leader with a unique background in education,

Nicholas Sarah Radon Fischer Amy **Amy** Vohs McCarthy-Smith

industrial and parks sectors, serving both civic and commercial clients. Her greatest enthusiasm as an architect is contributing on team-based projects for public benefit. Recently managed projects include the Fawcett Elementary School Replacement for Tacoma Public Schools, Steilacoom DuPont Elementary School, the Negus Transfer Station for Deschutes County and the Spencer Creek Industrial Park for the Port of Kalama.

Vohs, AIA, NCARB, recently joined BLRB's Portland's office and helps lead K-12 and public projects for the firm. Vohs brings 25 years of experience with master planning, long range facility planning, sustainable facility design and a detailed approach to project documentation and delivery. Her recent projects include the expansion of Trinity Lutheran School in Bend, the Veneta District Headquarters and Crew House for the Oregon Department of Forestry and a variety of K-12 planning and design projects.

McCarthy-Smith, AIA, NCARB, has been elevated to associate of the firm. Located in BLRB's Bend office, McCarthy-Smith is an organized, detail-driven architect and designer with experience in K-12, commercial and housing projects. Her recent projects include the expansion of Trinity Lutheran School in Bend, The Linden at Brookfield Senior Living (Connecticut), The Vero at Newark Senior Living (Delaware), The Vero at Bethlehem Senior Living (Pennsylvania) and The Vero at Chesapeake Senior Living (Virginia).



Laura Rubin

Laura Rubin of Branch+Barrel Designs has been awarded a residency at Pine Meadow Ranch Center for Arts and Agriculture (PMRCAA), a working ranch in Sisters focused on arts, agricultural and ecological projects. During her four-week residency, Rubin will be working on expanding her sculptural portfolio.

Rubin of Branch+Barrel Designs, a local jewelry company, will be expanding her sculptural portfolio by exploring the relationship between agriculture and the natural biosphere informed by PMRCAA's landscape and resources. The work work will utilize live edge wood, local botanicals, coldforged metals and resin. Balance, weight and form will invite conversations around land manipulation and the effects humankind has on the natural world we rely on. Rubin's work as a jeweler with her company Branch+Barrel utilizes wood

and botanicals cast in resin and framed in hand-forged metals. Her jewelry designs will inform and inspire her work at PMRCAA.

Chosen from a pool of more than 80 applicants, Rubin was selected based on: quality of work; ability to communicate goals of their project; capacity to engage with and build community; and relevance to the 2023 residency theme, Food & Agriculture. she will be at the ranch from April 4th to May 3rd and will have private studio space on location to pursue her artistic practice.

 $\textbf{The Hawthorn Healing Arts} \ team\ of\ healthcare\ practitioners$ welcomes Natasha Bacca. Bacca is a Reiki Master offering reiki treatments for stress reduction, healing and relaxation.

The first time Bacca received reiki she had a very powerful experience, which included visions that soon became reality. She knew immediately that she wanted to learn more about and work with this amazing energy. Reiki is a powerful tool in her life that she feels honored to share with others. Reiki supports her deep desire to assist people in their goals of healing, health and transformation.

Prior to becoming a reiki master Bacca created healingfocused works of art. Her artworks are displayed in Kaiser Permanente hospitals, UC Davis Medical Center, NASA locations, Mesa Verde National Park, Conrad Hilton and more and are featured on The Big Bang Theory, Portlandia and other media.

returned as a regular weekly volunteer in



Natasha Bacca

Bacca is also a professor at Central Oregon Community College, and was granted a U.S. patent for the process by which she creates her art.

Volunteers in Medicine (VIM) introduces Austin Buskohl as our newest board member. Buskohl's involvement with VIM began in 2019 when his employment as an IT supervisor with St. Charles Hospital coincided with the clinic's implementation of our EPIC medical records system. He was instrumental in developing training for VIM volunteers and staff members as part of the "Go Live" support team and ensuring the software worked effectively. Buskohl

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ho's Who Continued from previous page

2022, helping at the front desk with eligibility screening and clinical training support.

Since moving to Oregon in early 2010, Buskohl has worked in a variety of industries, including wildlife conservation and education, healthcare and most recently, residential real estate. He believes that the common denominator in his professional experiences is the opportunity to communicate and interact with people. When not working or volunteering at VIM, Buskohl and his wife can be found kayaking on the Deschutes River or one of the many Cascade Lakes.

KRXF FM, 92/9 FM welcomes **Gustav**.

Backyard Media alternative KRXF (92/9FM) Bend announces Gustav as the new morning show host effective February 13.

Gustav first moved to the PNW for college where he immediately got lost, walked into the campus radio station and the rest was history. He loves both discovering new music and reminiscing about seeing that one northwest area band that no one had ever heard of at the time in that one venue that no longer exists.



(Above) South China Sea — U.S. Navy Lt. j.g. **Dean Lewandowski**, from La Pine, stands watch in the Combat Direction Center aboard the aircraft carrier USS Nimitz (CVN 68). Nimitz Carrier Strike Group (NIMCSG) and Makin Island Amphibious Ready Group (MKI ARG), with embarked 13th Marine Expeditionary Unit (13th MEU), are conducting combined expeditionary strike force (ESF) operations, demonstrating unique high-end war fighting capability, maritime superiority, power projection and readiness. Operations include integrated training designed to advance interoperability between the two groups while simultaneously demonstrating the U.S. commitment to our alliances and partnerships in the Indo-Pacific region. Nimitz is in U.S. 7th Fleet conducting routine operations. 7th Fleet is the U.S. Navy's largest forward-deployed numbered fleet, and routinely interacts and operates with Allies and partners in preserving a free and open Indo-Pacific region. U.S. Navy photo by Mass Communication Specialist 3rd Class Hannah Kantner.

The **Sunriver Public Safety Building Task Force** was bestowed the Special Districts Association of Oregon (SDAO) Volunteers of the Year Award before a crowd of more than 500 people at the annual conference Awards Banquet held in Sunriver on February 11.

The Task Force was created in the summer of 2021 and includes ten volunteer Sunriver community members: **Bill Hepburn**, **John Ralston**, **Dennis Dishaw**, **Ron Schmid**, **Jim Fister**, **John Salzer**, **Doug Seator**, **Harry Hamilton**, **Peter Martell** and **Clark Pederson**. The volunteers are a combination of Sunriver Service District (SSD) Board members, Sunriver Owners Association board members, stakeholders in Sunriver and the surrounding area and community members.

During the last 18 months, the group has met regularly to see a new Public Service Building come to fruition. They divided the tasks that met each of their strengths and devoted countless hours to make this vision a reality. They all knew the Public Safety Building was needed, not only for the community, but for the Service District.

SSD Board Administrator Mindy Holliday sent in the application to acknowledge the volunteers' countless hours to make this project a reality.

The Sunriver Service District would like to thank these individuals, the Sunriver community and the Deschutes County Commissioners for funding the building effort and their ongoing support of Sunriver's first responders.



(L-R) TODD HEIDGERKEN, JOHN RALSTON, DOUG SEATOR, DENNIS DISHAW, JOHN SALZER, JIM FISTER AND BILL HEPBURN | PHOTO COURTESY OF SUNRIVER PUBLIC SAFETY BUILDING TASK FORCE



Are you ready to lead, strengthen, and empower KPOV?



High Desert Community Radio

We are growing our Board, seeking a variety of lived experiences, backgrounds, and skills.

Go to kpov.org/board-application to learn more

Bend-Redmond Habitat Receives \$6,000 Grant from Washington Federal Foundation

provided by BEND-REDMOND HABITAT FOR HUMANITY

end-Redmond Habitat for Humanity has received a \$6,000 grant from The Washington Federal Foundation to support affordable homeownership in Bend.

"Our nonprofit partner relationships are important to us," said Kristi Ellefson, marketing communication and foundation manager for the Washington Federal Bank Foundation. "Together we support the health and vibrancy of the communities we serve."

Bend-Redmond Habitat for Humanity is grateful for the continuing partnership with Washington Federal Foundation to advance affordable homeownership in Central Oregon. "In a region where hardworking families and individuals are frequently priced out of the housing market, this project addresses a critical community need," said Scott Nordquist, director of Grants Management for Bend-Redmond Habitat for Humanity. "Each new Habitat home provides a deserving family with a brighter future — with the pride, stability and wealth building opportunities that go along with homeownership."

The grant will be used for the construction of 12 townhomes off of SE 27th St. in Bend. Habitat homeowners help build their homes alongside volunteers and



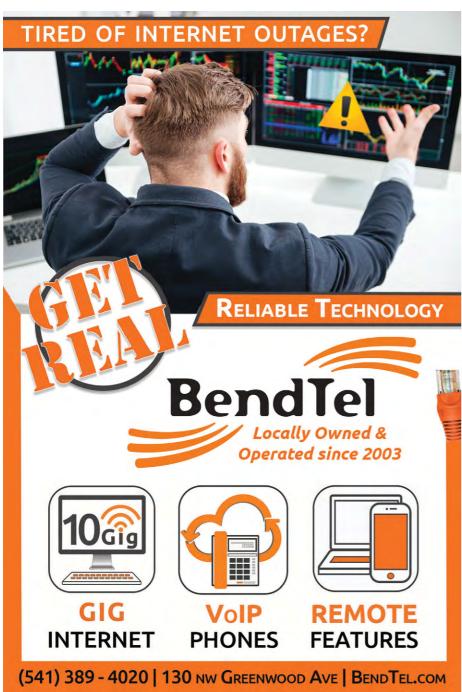
(L-R) ALEXANDER NELSON, LENKA MOOR, SCOTT NORDQUIST AND SCOTT ROHRER | PHOTO AND RENDERING COURTESY OF BEND-REDMOND HABITAT FOR HUMANITY

pay an affordable mortgage. Program families earn between 40-80 percent of the area median income and participate in about 12 months of homeownership and financial counseling and training. Habitat Homeowners prepare for the responsibilities of homeownership including building savings, planning for movein costs and learning basic home maintenance and repairs.

"On behalf of WaFd Bank, we are honored to help support Bend-Redmond Habitat for Humanity for all the good they do in our communities," said Lenka Moor, assistant vice president of Mortgage Banking at Bend's WaFd Bank. "As neighbors we become stronger and better when we help to lift up others." bendredmondhabitat.org • 541-385-5387



DIGITAL RENDERING OF FUTURE HOMES OFF SE 27TH ST. IN BEND





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Street Dog Hero Hosts its Biggest Spay/Neuter Event Yet In Chetumal & Bacalar, Mexico

Street Dog Hero Helped Stop the Overpopulation Crisis by Spaying/Neutering 576 Animals in Three Days

by KELLI DELPERDANG, Marketing & Communications Manager — Street Dog Hero

ore than 575 dogs and cats won't be contributing to Mexico's devastating animal overpopulation crisis, thanks to Street Dog Hero's hugely successful three-day spay/neuter event hosted by Street Dog Hero in Chetumal and Bacalar, Mexico.

The first two-days of the clinic took place in the city of Chetumal, Mexico and the third day was held at a local elementary school in Bacalar, Mexico. This was the first of four clinics Street Dog Hero has organized in Mexico this year. Attendees were provided free spay/neuter surgeries as well as flea and tick prevention for their animals.

In one lifetime, a female street dog can produce more than 150 dogs. Which means that Street Dog Hero's spay/neuter event in Chetumal and Bacalar, Mexico may have prevented the birth of millions of animals.

On any given day in Mexico, there are roughly 15 to 17 million homeless dogs living on the streets who are struggling to survive. That is why funding popup sterilization clinics like Street Dog Hero's in Chetumal and Bacalar, Mexico is essential to help reduce the suffering of animals for generations. The fewer number of unsterilized dogs and cats living on the streets means fewer animals born in communities that don't have the resources to care for them.

Visit streetdoghero.org to find out more about Street Dog Hero's upcoming spay/neuter events happening this year (both internationally and locally) and learn how you can help support this important work.

streetdoghero.org



PHOTO | COURTESY OF STREET DOG HER

Elk Ridge Chiropractic & Wellness Center Joins the Bend Health Fair

by ABIGAIL MORSE — Elk Ridge Chiropractic & Wellness

■ lk Ridge Chiropractic & Wellness Center is coming to the Bend Health Fair on April 2, 2023 to provide free chair massages and consultations

Sit and relax while our team of certified and highly trained physical therapists offer soothing neck and shoulder massages. Then chat with our doctors about how you can improve your overall health, find

treatment options for new and existing injuries, or simply learn more about chiropractic care, physical therapy, or our tempting massage options!

Our capable team will be available to answer any questions you may have. And don't worry! Becoming a new patient with Elk Ridge is not a requirement for receiving your free chair massage.

Stop by, say "Hi!" and get pampered by your friends

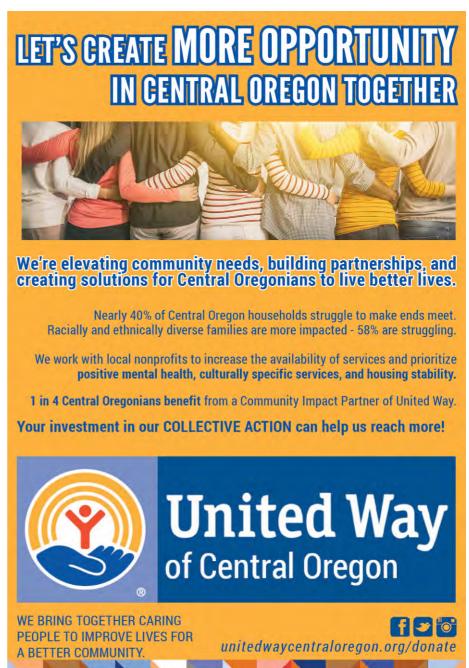
at Elk Ridge. We'll be available between 9am-2pm at the Riverhouse Convention Center.

Learn more about Elk Ridge at thebendchiropractor. com or call to ask a question or book an appointment by calling 541-388-3588.

For more information on the Bend Health Fair, visit their website at bendhealthfair.com.

thebendchiropractor.com • 541-388-3588





n The Know

Continued from page 4

huge windfall towards their retirement income," says Rosell. "I feel a huge sense of urgency and responsibility about getting the message out to those who are at or near retirement."

Rosell and Cook are committed to educating people about their options so they can make sound financial decisions about their future. *In The Know* will help individuals make informed decisions concerning unwanted life insurance policies.

The book covers topics such as:

- When it makes sense to keep a life insurance policy and when it's time to let it go
- Four options policyholders have when they no longer want or need their policies
- How the process of selling an existing life insurance policy works

 How to get the most money from your life insurance policy if you decide to sell it

"In the Know does a wonderful job of outlining how the little-known financial transaction of life settlement, when it fits, can make a huge difference in clients' lives. I highly recommend the book for anyone considering what to do with a life policy that has outlived its need or that has become unaffordable." ~ Lawrence J. Rybka JD, CFP, CEO Valmark Financial Group, co-author of Life Insurance 10X and Tools & Techniques of Life Settlements.

Whether you decide to keep or surrender your life insurance policy, *In the Know* will give you the knowledge you need to make the best decision for your situation.

In the Know — Turning Your Unwanted Life Insurance Policy Into Serious Cash is available on Amazon and at the Redmond Airport.

¹From Valmark Securities, Creating Value out of an Existing Life Insurance Policy, brochure.

Valmark Securities supervises all life settlements

like a security transaction and its' registered representatives act as brokers on the transaction and may receive a fee from the purchaser. Once a policy is transferred, the policy owner has no control over subsequent transfers and may be required to disclose additional information later. If a continued need for coverage exists, the policy owner should consider the availability, adequacy and cost of the comparable coverage. A life settlement transaction may require an extended period to complete and result in higher costs and fees due to their complexity. Policy owners considering the need for cash should consider other less costly alternatives. A life settlement may affect the insured's ability to obtain insurance in the future and the seller's eligibility for certain public assistance programs. When an individual decides to sell their policy, they must provide complete access to their medical history, and other personal information.

RosellWealthManagement.com David@RosellWealthManagement.com 541-385-8831



meet obligations.

Students also will participate in career preparation activities including research projects, participating in informational interviews and career fairs, as well as developing a professional resume and practicing interview skills.

Students will earn resume-building badges that can be added to their personal websites and social networking website programs that employers often use in seeking job applicants.

"A college career center is invaluable in preparing students for professional success, but only if students access it," said Ketsdever. "We believe we have developed a solution that will bring the career center to every student at OSU-Cascades and give them the core skills to reap the most value from their tuition investment."

osucascades.edu

Watch for Upcoming Editions of CASCADE BUSINESS NEWS

2023 EDITORIAL CALENDAR

ISSUE DATE	SPECIAL SECTIONS	INDUSTRY LISTS			
March 15 Deadline Mar 8	Marketing Industry	Ad Agencies, Media, Printers, Media Productions, Ad Specialties, Publishers, Public Relations & Marketing Professionals, Photographers, Sign Cos, Graphic Designers, Social Media, Web Designers			
April 5 Deadline Mar 29	Environmental Special	Landscaping Businesses, Environmental Companies, Recycled Products & Services			
April 19 Deadline Apr 12	Real Estate Report	Realtors, Title Companies, Mortgage Companies, Property Managers			
May 3 Deadline Apr 26		Banks, Credit Unions			
May 17 Deadline May 10	Custom Home Builders	Custom Homes, Log Homes, Building Designers, Interior Designers, Fine Furniture			
June 7 Deadline May 31	Business of Pets	Grooming, Boarding, Pet Services, Vets			
June 21 Deadline Jun 14	PRINEVILLE Profile	Employment Resources, Largest Employers, Office Supplies			
July 5 Deadline Jun 28	SUNRIVER Profile/Summer Recreation Special	Travel Agencies, Athletic Clubs, Spas, Tour Companies, Mailing Services, Golf Courses			
July 19 Deadline Jul 12		Engineers, Insurance Companies, Health Plan Companies			
August 2 Deadline Jul 26		Internet Services, Computer Services, Education Services, Web Design & Digital Marketing			

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Central Oregon Business Calendar

Email Your Upcoming Business Events to CBN@CascadeBusNews.com Event Details at CascadeBusNews.com/Business-Events

BUSINESS EVENTS



March 1

5-6:30pm Kôr Community Land Trust's Simpson Community Meeting at 150 NE Hawthorne Ave., Bend.

March 2

Noon-1pm League of Women Voters of Deschutes County Free Public Informational Meeting, Gun Safety and Measure 114 update, at Unitarian Universalist Fellowship of Central Oregon, Bend.

March 3

1:30-3:30pm City of Bend Virtual and In-Person City Council Stewardship Subcommittee Meeting at Bend City Council Chambers.

March 7

5:30-8pm Bend Chamber Business Excellence Awards at Riverhouse Convention Center, Bend.

March 9

9am La Pine Fire District Virtual and In-Person Board of Directors Meeting at 51550 Huntington Road, La Pine.

March 9

11:45am-1pm ConnectW Munch & Mingle at The Phoenix.

March 9

5-7pm Bend YP March Social at AVID Cider Co, Bend.

March 14

6pm City of Redmond City Council Meeting.

March 15

5pm City of Redmond Urban Area Planning Commission Meeting.

March 15

5:30-8pm ConnectW Monthly Meeting, Betrayal, the Unconscious Legacy with Ali Davidson, at Open Space Studios.

March 16

11am-1pm City Club of Central Oregon March Forum, We Need to Talk about Gun Safety, at Riverhouse on the Deschutes Convention Center.

March 21

9am Visit Bend Board of Directors Meeting at Waypoint Hotel.

March 23

5-8pm Bend YP March DevLab at Tetherow Pavilion.

March 28

6pm City of Redmond City Council Meeting.

April 11

Sunriver/La Pine Economic Development (SLED) Annual Luncheon at Sunriver Resort.

April 29

5-10pm La Pine Chamber of Commerce Annual Awards Banquet at La Pine Community Center.

May 1

8:30am-5pm Inclusive Employers' Summit at COCC Hitchcock Auditorium, Pioneer Building, Bend Campus.

June 2

5-9pm Heart of Oregon Corps Farm to Fork at Seventh Mountain Resort.

September 16

2-6pm Heart of Oregon Corps Endless Summer Nights at Seventh Mountain Resort.

WORKSHOPS & TRAINING



March 2

5-8pm Bend YP March DEIA Training. Location TBD.

March 2

5:30-7pm SCORE Free Workshop, Elements for Success for Your Digital Marketing — Part of the Demystifying Digital Marketing Series, at Downtown Bend Deschutes Public Library.

(Ongoing)

COCC Small Business Development Center Virtual Classes.

Building Permits

COMMERCIAL PERMITS WEEK ENDING 2-10-2023 & 2-17-2023

City of Redmond

\$95,000.00

\$10,000.00

\$100,000.00 - Commercial (Alteration) at 616 SW 9th St. Redmond 97756 OR Owner: Calvary Chapel Redmond, Inc. 616 SW 9th St. Redmond, OR 97756 Builder: TRH Construction, LLP 541-771-7278 Permit # 711-22-002869

\$100,000.00 - Commercial (Addition) at 1253 NW Canal Blvd Redmond 97756 OR Owner: Cascade Healthcare Community, Inc. PO Box 5789 Bend, OR 97708 Permit # 711-22-001883

Commercial (Tenant Improvement) at 635 NW 5th St. Redmond 97756 OR Owner: Fifth & Fir, LLC 635 NW 5th St. Redmond, OR 97756 Builder: Ceteem Design Build, LLC 541-633-0461 Permit # 711-22-002897

- Commercial (Tenant Improvement) 600 sf. at 430 SE Evergreen Ave. Redmond 97756 OR

Owner: Larkin Family Trust 3003 NE Moreno Pl. Bend, OR 97701 Permit # 711-23-000171

Deschutes County

\$101,430.00 - Commercial (New) 480 sf. at 51375 Hwy 97 La Pine 97739 OR Owner: K Huntington, LLC 409 NE Greenwood Ave. #200 Bend, OR 97701 Builder: Just Right Heating and AC, Inc. 541-390-8683 Permit # 247-22-008848

\$80,000.00 - Commercial (Alteration) at 56100 Pine Mountain Rd. Bend 97702 OR Owner: AT&T 6732 SW Terri Ct. Portland, OR 97062

Builder: Electric Tech Construction, Inc. 925-849-5324 Permit # 247-22-004785

\$20,000.00 - Commercial (Addition) at 67637 Hwy 20 Bend 97703 OR Owner: New Cingular Wireless PCS, LLC 754 Peachtree St. NE #16th Floor Atlanta, GA 30308 Permit # 247-23-000071

Jefferson Co and City of Madras

Commercial (Alteration) at 115 NE A St. Madras 97741 OR Owner: Troy Cross PO Box 25557 Eugene, OR 97402 Builder: Cross Brothers, Inc. 323-266-2000 Permit # 451-23-000186



SE BEND'S PREMIER COMMERCIAL DEVELOPMENT IS HERE AND READY FOR YOU!

Located in the quickly growing SE side of Bend, Reed South is comprised of five separate class A buildings anchored by Quickway convenience store & gas station and Cascade Lakes Brewing. This property offers an excellent opportunity for a wide range of businesses looking to join this quickly-growing community.

This development is surrounded by a growing residential area, including 1,710 new units in the Stevens Ranch development being built directly across the street.

Reed South will be the home of Cascade Lakes Brewing's second location and is estimated to be completed in early spring 2023.

Commercial space is now available for retail, office, medical, and restaurant, including space in our drive-thru building.

For more information, please reach out to info@ksstone.com or contact us directly at 541-389-0070





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COMMERCIAL





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View this listing online at: https://www.loopnet.com/Listing/21185-Reed-Market-Rd-Bend-OR/22576008/

THANK YOU TO OUR SUBCONTRACTORS

A special thanks to all of the subcontractors that made this project possible!

Elite Electric
Sunset Plumbing
Sage Ridge Inc.
Steele Associates Architecture
John Varner Construction
Cascade Painting & Design
Paul Allen Construction

AM-1 Roofing
Concrete Worx
American Sprinklers, Inc.
Kevin Spencer Masonry
Central Oregon Overhead Door
Empire Truck Works
Noblitt Contracting

Bend Heating Wallace Group Guarantee Glass & Mirror Tennison Company Deschutes Window & Door Anderson Clark Interiors, Inc.