



Enhancing & Promoting the Economic Vitality of Central Oregon Since 1994

'Our Training Is Life Changing for People & Their Dogs'

by ANDREA HINE — CBN Feature Writer



DOG TRAINING ELITE MID OREGON WELCOMES ALL BREEDS, ALL SIZES, AND ALL AGES | PHOTO COURTESY OF DOG TRAINING ELITE MID OREGON

Dog Training Elite Mid Oregon, part of a nationwide network of 98 franchises offering a combined 500 years of experience, could not have better representation for those in the Bend and Salem areas — a couple with six dogs and ten puppies of their own who “practice what they preach” in employing the company’s human-focused approach.

“Although I grew up training dogs, as my parents both kenneled and bred them for a living, I was blown away by how fast dogs learn with the tools we utilize,” said Jason Simpson, who owns the relatively new franchise with his wife Lara. “It takes me only a day instead of a month,” as was the case with the leash-and-choke-chain method that his parents relied upon and that remains common even today, “and I can teach certain commands such as ‘sit’ in as little time as a minute.”

A member of 4H as he was growing up, and eventually competing at the state level, Simpson’s familiarity with, and respect for, canines is contagious. “I always had at least one dog, and wish I had been able to use the Dog Training Elite’s tools back then,” he said.

“We have clients who actually start crying when they see that behaviors such as dogs pulling their owners everywhere can be corrected really fast,” said Lara Simpson. But the role of dog owners is far from passive. “We work with clients throughout our training process,” the couple said, “and they have to continue the work, although we’re available if clients need ongoing support.”

“Unlike many other competitors in the Bend and Salem areas,” they continued, “our services are highly personalized, with in-home visits and special training sessions to work with specific issues such as counter-surfing, digging, and swimming. We cover the full gamut of obedience (come, sit, down, heel, place), both on/off-leash and around distractions. Also, not all trainers will work with aggressive dogs or certain

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Manufacturing 2024 Trends, Challenges & More in Central Oregon

by NOAH NELSON — CBN Feature Writer

The manufacturing industry of Central Oregon is ever changing, much like it is across the country. In Oregon, manufacturing companies, which are defined as establishments that mechanically, physically, or chemically transform materials, substances, or components into new products, make up 9.9 percent of our workforce, compared to 8.4 percent nationally. As a state, Oregon manufactures a higher than average amount of computer and electronic products, and wood products.

In Central Oregon, the two biggest manufacturers (in terms of employment) are BASX Solutions and Epic Aircraft. Respectively, they specialize in high efficiency data center cooling solutions, cleanroom systems, custom HVAC systems and modular solutions, and high-performance, all-composite, six-seat single-engine turboprop aircraft.



PHOTO | BY JANNO NIVERGALL FROM PIXABAY

The economic side and impact of manufacturing, like many local industries, is closely watched by a nonprofit called EDCO, or Economic Development for Central Oregon.

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Central Oregon Manufacturing — Pages 10-18

BASX Unveils New Welding Shop New Addition Will Expand Production

by NOAH NELSON — CBN Feature Writer

BASX Solutions, a leading manufacturer in Central Oregon that specializes in high efficiency data center cooling solutions, cleanroom systems, custom HVAC systems and modular solutions, recently unveiled a new addition to their Redmond location.

The addition is a new 36,000-square-foot weld shop, “which has the capacity to create an additional 30 welding positions, expanding the company’s production capabilities,” said Christina Lattanzio, the marketing manager.

In July 2020, BASX Solutions broke ground on a 75,000-square-foot high-bay manufacturing expansion, which will allow for a consolidation of operations and a substantial increase in manufacturing capacity. The added space will allow for further expansion, adding in several new pieces of automated machinery to enhance production.

The new weld shop marks another expansion for the manufacturer, which has been growing since their inception in 2014.

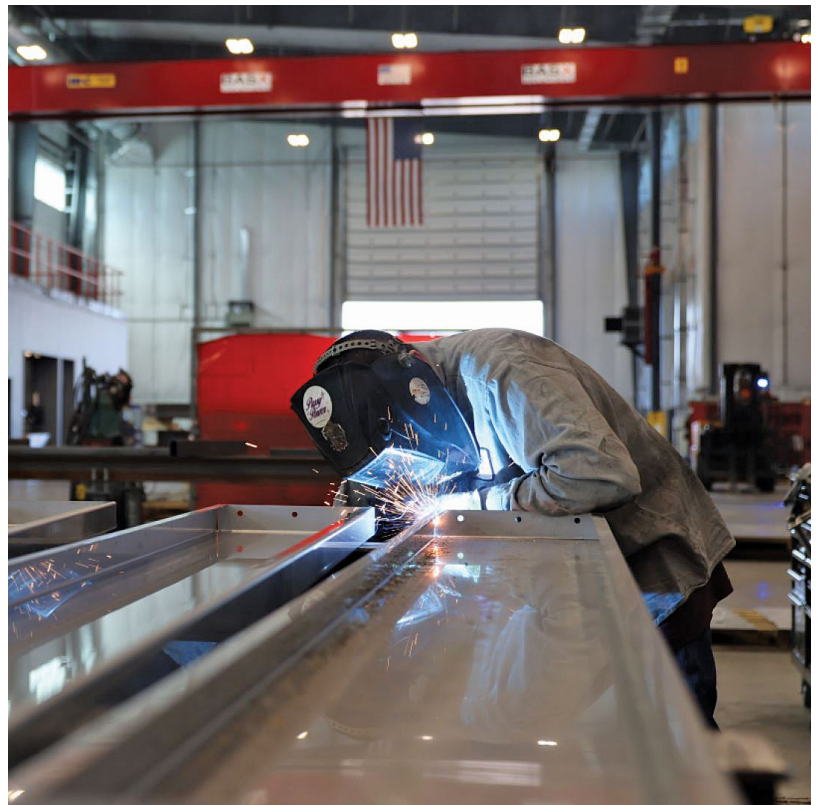
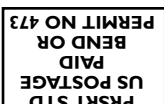
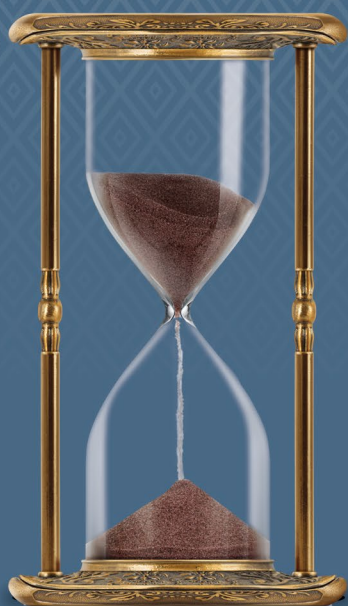


PHOTO | COURTESY OF BASX SOLUTIONS

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IS THE HOURGLASS HALF FULL OR HALF EMPTY?



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RECENT TRANSACTIONS

Compass Commercial Real Estate Services brokers **Dan Kemp, CCIM** and **Pat Kesgard, CCIM** represented the seller, **Bend Land Holdings**, in the sale of 63270 Lyman Place in Bend. **Compass Commercial** brokers **Russell Huntamer, CCIM, Jay Lyons, SIOR, CCIM** and **Eli Harrison** represented the buyer, **TREA Bend, LLC**. The 28,492 SF industrial building on 1.57 acres sold for \$3,150,000.

Brian Fratzke, CCIM, Principal Broker and **Jed Bellefeuille, Broker** represented the Seller for the M-1 Zoned 4,050/SF Industrial Building located at 1927 SW 1st Street, Redmond. \$745,000

Brokers **Pat Kesgard, CCIM** and **Kristie Schmitt, CCIM** with **Compass Commercial Real Estate Services** represented the buyer, **Sandeb LP**, in the acquisition of 15290 SW Pacific Highway in Tigard. The 462 SF coffee shop sold for \$1,100,000.

Dan Steelhammer, Broker represented the Seller in the sale of 4.60+/- Acres of heavy Industrial zoned (M-2) located in Vista La Monte Industrial Park located at 265 NE 11th, Redmond. \$1,300,850

Compass Commercial Real Estate Services brokers **Russell Huntamer, CCIM, Jay Lyons,** Continued on Page 28 ▶

Submit your Recent Transactions to Jeff@CascadeBusNews.com to be seen in the next edition of *Cascade Business News*

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COCC's JobFest

Covers Central Oregon in October

Job seekers looking for new opportunities will find more than 40 local companies and agencies — representing health care, government, natural resources, technology, food service and other fields — at Central Oregon Community College's (COCC)

2024 Fall JobFest, with the event being staged at each of the college's campuses: in Redmond (October 15), Bend (October 17), Prineville (October

Continued on Page 28 ▶

Two Central Oregon Resorts & One Hotel Earn Condé Nast Traveler 2024 Readers' Choice Awards

Two Central Oregon resorts and one Bend hotel, have earned a place in the coveted Condé Nast Traveler 2024 Readers' Choice Awards, including the Northwest's No. 1 and No. 2 resorts and the Northwest's No. 8 hotel.

Northwest's No. 1 resort, jumping four spots from No. 5 in 2023. This marks the first time Sunriver Resort has earned the Northwest's top spot on Condé Nast's

Sunriver Resort was named the

Continued on Page 28 ▶

Green Tree Commercial Real Estate Celebrates Launch & Prestigious Award Win

Green Tree Commercial Real Estate, the newest boutique real estate firm in Central Oregon, officially opens its doors under the leadership of the respected local businesswoman and principal real estate broker, Dinah Green. This significant launch coincides

with the debut of a comprehensive new website and a renowned local honor, the Accomplished Under 40 award from *Cascade Business News*, recognizing

Continued on Page 28 ▶

Employment Transition Solutions, LLC Named Finalist for the 2024 BASA Awards

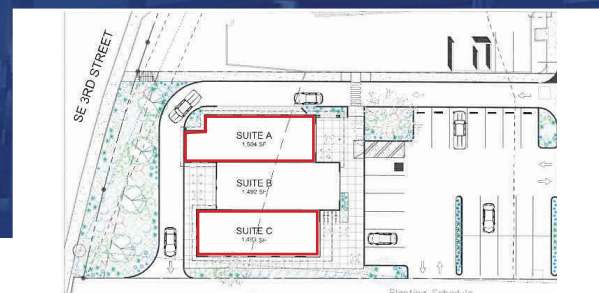
Employment Transition Solutions, LLC has announce its selection as a finalist in the prestigious 2024 Best of America Small Business Awards (BASA). This recognition highlights the company's dedication to excellence and innovation within the HR and talent management industry.

recognize, reward, and promote the finest small businesses across the United States. As a finalist, Employment Transition Solutions stands among an elite group of businesses demonstrating outstanding achievements and

The BASA Awards are designed to

Continued on Page 28 ▶

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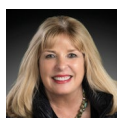
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Suite A - 1504 SF with Drive-Thru | Suite C - 1483 SF
3rd Street Frontage | Just North of Reed Market
Contact Paula Val Vleck
541.280.7774



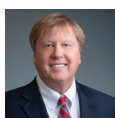
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Visit bendoregon.gov/committees to learn more and to apply.

Affordable Housing Advisory Committee (AHAC)

This Committee provides policy, code and funding recommendations to City Council in alignment with the goals outlined in the City's Consolidated Plan. The City of Bend will consider individuals to fill an At Large position (3-year term) and an individual who is a member of a tenant's organization or a community member in affordable rental housing in Bend (partial term, ending July 1, 2026). For more information, visit the AHAC webpage.

Bend Economic Development Advisory Board (BEDAB)

This group provides input to the Bend City Council on economic development and business issues and initiatives. The board seeks to provide broad representation from representatives of local key industries. Members work closely with the City's economic development partners including the Chamber of Commerce, Economic Development for Central Oregon, Visit Bend, East Cascade Works and the Small Business Development Center at Central Oregon Community College. For more information, visit the Bend Economic Development Advisory Board webpage. The Bend Economic Development Advisory Board is seeking applicants to fill one vacancy for a three-year term.

Budget Committee

The Budget Committee receives the City Manager's proposed biennial budget and budget message, which explains the proposed budget and significant changes in the City's financial position. The Budget Committee may make additions or changes to the proposed budget, at which time the committee will approve the document and forward it to the City Council for adoption. The Budget Committee also approves a rate of total ad valorem property taxes to be certified for collection. For more information, visit the Budget Committee webpage. The Budget Committee is seeking applicants to fill two vacancies for four-year terms.

City of Bend Accessibility Advisory Committee (COBAAC)

The City of Bend's Accessibility Advisory Committee's purpose is to assist and advise the City on the most efficient and responsible means by which to make its programs, services, activities and facilities accessible to all of Bend's residents and visitors. The City of Bend's Accessibility Advisory Committee is a City Manager-appointed Committee. For more information, visit the City of Bend Accessibility Advisory Committee webpage. The City of Bend Accessibility Advisory Committee is seeking applicants to fill two vacancies; one full three-year term and the last two years of a vacated three-year term.

Core Area Advisory Board (CAAB)

The Core Area Advisory Board oversees the implementation of the Core Area Tax Increment Finance Plan and actions that support development in the Core Area, including oversight of the \$195 million of maximum debt that can be issued to invest in projects in the area. The plan identifies a variety of projects and a funding source (tax increment) to invest in the area over the next 30 years as it transforms into an urban, mixed-use area where people can live, work,

and play. For more information, visit the Core Area Advisory Board webpage. The Core Area Advisory Board is seeking applicants to fill two vacancies for three-year terms. Please review the membership representation requirements.

Environment and Climate Committee (ECC)

The primary focus of the Environment and Climate Committee is to provide input and recommendations to the City Council on topics related to environmental stewardship and to oversee the implementation of the Community Climate Action Plan, adopted in December 2019. The Committee is made up of individuals who have experience or expertise, professional or lived, in the following or other related subject matters: energy efficiency, renewable energy, energy-efficient building, environmental justice, equity in environmental stewardship and sustainability, alternative transportation and mobility, energy policy, environmental policy, forestry, water resources, ecology, other life sciences, carbon emission reduction, and other related areas. For more information, visit the Environment and Climate Committee webpage. The Environment and Climate Committee is seeking applicants to fill two vacancies; one full four-year term and the last two years of a vacated four-year term.

Landmarks Commission

Candidates for the Bend Landmarks Commission are required to be a community member residing within the Bend Urban Growth Boundary with an interest in architecture, history, architectural history, planning, prehistoric and historic archaeology, folklore, cultural anthropology, curation, conservation, landscape architecture or related disciplines. For more information, visit the Landmarks Commission webpage.

The City is inviting interested community members to attend one of the regular monthly Landmarks Commission meetings to learn more about serving on the advisory board. Meetings are held at 6pm on the third Tuesday of each month at City Hall. Please check the City of Bend calendar for details.

The Bend Landmarks Commission is seeking one new alternate member to fill the last three years of a four-year term alternate position. Alternates for this commission play an active role and may take part in any deliberation. Alternates may be counted as part of the quorum and may vote if their participation is necessary to make a quorum.

Planning Commission

This group is the appointed citizen body that provides recommendations to the City Council on land use policies and development standards, makes land use decisions on planning applications, and provides a public forum for community values, visioning, and strategic thinking in long-range planning. For more information, visit the Planning Commission webpage. The Planning Commission is seeking applicants to fill two vacancies: one full four-year term and the last year of a vacated four-year term.

Bend Metropolitan Planning Organization Budget Committee (BMPO)

The Bend Metropolitan Planning Organization (BMPO) is the lead agency for regional transportation planning and the decision-making body for federal and state transportation funding for the Bend area. The Bend Metropolitan Planning Organization was formed in December 2002 when the Bend area reached

50,000 in population. The Bend Metropolitan Planning Organization works cooperatively with local governments to set priorities for transportation needs. Metropolitan Planning Organizations are charged with maintaining and conducting a "continuing, cooperative, and comprehensive" regional transportation planning and project programming process for the Bend Metropolitan Planning Organization area. For more information, visit the Bend Metropolitan Planning Organization webpage.

The Bend Metropolitan Planning Organization is seeking applicants to fill three vacancies on its budget committee, two full three-year terms and one interim vacancy ending June 30, 2025. The committee typically meets once per year to review the proposed Bend Metropolitan Planning Organization budget and make a recommendation to the Policy Board. The Bend Metropolitan Planning Organization Budget Committee members are not eligible to receive a stipend for committee services.

Stipends

The City of Bend offers a stipend program for City advisory board, committee and commission voting members who choose to participate. The intent is to expand opportunities for community members to connect with the City and lower barriers to engagement. The program will provide members of City advisory boards, committees and commissions with a stipend of \$40 per meeting, not to exceed \$500 per person annually. This stipend covers assumed costs of volunteering on an advisory group such as travel, parking, stable internet connection and other expenses. Please note, non-voting members and Bend Metropolitan Planning Organization Budget Committee members are not eligible for the stipend.

◆ The City of Bend is renaming the Utility Department to "Water Services Department" and the Engineering and Infrastructure Planning Department to "Engineering Department" to more simply reflect the services provided.

The name "Water Services" reflects what the department provides. The Water Services Department manages all aspects of Bend's water resources — drinking water, wastewater and stormwater. Further, changing the department name is expected to reduce confusion with other types of utilities, such as power service, natural gas, or broadband, etc., which the City of Bend does not provide.

"The City has been managing water resources for Bend customers for almost 100 years," said Water Services (formerly Utility) Department Director Mike Buettner. "This name change better reflects the City's commitment to water stewardship and our focus on managing water throughout the Bend community."

As for "Engineering," it is a simpler name, but infrastructure planning remains a key responsibility of the department.

"Engineers here at the City will continue to successfully deliver necessary infrastructure that keeps our City functioning at a high level," said Engineering Department Director Ryan Oster.

The name changes, which will be reflected on department vehicles, educational and/or billing materials, signage, letterheads and more, will be phased in over the next year, to be completed before five dispersed departments move into the new Public Works Campus under construction at Juniper Ridge in the fall of 2025.

DESCHUTES COUNTY

◆ Following two and a half years of extensive community outreach and plan development, the Board of County Commissioners on Wednesday voted 2-1 to adopt a revised version of the Deschutes County 2040 Comprehensive Plan. Commissioner Patti Adair and Commissioner Tony DeBene voted "Yes" to approve the revised plan, Commissioner Phil Chang voted "No."

The 2040 Comprehensive Plan is a blueprint for the County's future. It provides the goals and policies that will help guide the day-to-day decisions of elected officials and staff over the next 20 years.

With adoption of the plan, there is a 21-day appeal period. If no appeals are filed with the Land Use Board of Appeals, the 2040 Comprehensive Plan will become effective December 31, 2024.

During the plan's development process, County staff spent eight months hosting open houses and community meetings to gather public feedback on plan objectives. Last November, the project management team was recognized for its community engagement efforts, receiving a 2023 Achievement in Community Engagement Award from the Oregon Department of Land Conservation and Development Citizen Involvement Advisory Committee.

To view the entire public hearing record, including a policy tracker that highlights key changes and new policies as well as public comments of the Deschutes County 2040 Comprehensive Plan, visit: deschutes.org/2040.

BEND

◆ Community committees are a great way to get involved with City government. The City has several Council-appointed boards, committees, commissions, and advisory groups that make recommendations to City Council or City administrative staff. Applications are being accepted for the Affordable Housing Advisory Committee, Bend Economic Development Advisory Board, Budget Committee, City of Bend Accessibility Advisory Committee, Core Area Advisory Board, Environment and Climate Committee, Landmarks Commission and Planning Commission. The Bend Metropolitan Planning Organization (BMPO) is also recruiting for its Budget Committee. Committee members are eligible for a stipend (\$40/meeting, not to exceed \$500/year) to help lower barriers to participation. Applications are due at 5pm on



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The Supreme Court Threatened a Crucial Right — Congress Should “Restore” It

by **NICK MATICH**

The “right to useful inventions ... belong[s] to the inventors.” James Madison articulated this core principle in the Federalist Papers and embedded it into our Constitution over two centuries ago. In the years since, the U.S. patent system has been a driving force behind continued economic growth and innovation.

Today, however, that system is under threat. Fortunately, Congress is responding with a bipartisan bill aimed at restoring that right — and boosting our economy in the process.

The essence of James Madison’s idea was that if someone uses a patented invention without permission, they should have to stop. This principle guided patent law for most of American history. But in 2006, following the Supreme Court’s decision in *eBay v. MercExchange*, that began to change this dramatically.

After *eBay*, lower courts focused on a three-paragraph concurrence by then-Justice Kennedy, which suggested that monetary compensation should suffice for many patent holders. As a result, even when a patent holder proves infringement and successfully defends the validity of their patent in court, the infringer is often allowed to continue utilizing the patented invention, with only a “reasonable” payment ordered.

The result has been the rise of “efficient infringement,” where infringers see no downside to infringing and no upside to negotiating a license with the patent holder.

A simple analogy illustrates the problem: Imagine a hotel owner discovers someone occupying one of their rooms without checking in or paying. In a normal situation, the court would promptly evict the squatter. But if eviction isn’t an option, the squatter gets to stay, and the court — not the hotel — decides what a “reasonable” price is for the room.

If this were how the law worked for hotels, trespassers would get a free room if they could avoid detection. Even if caught, they might get a better deal than if they had paid at the front desk.

A similar dynamic is plaguing America’s technology economy. Large tech companies may see this as an opportunity to ignore the patent rights of smaller inventors. If they are never sued for infringement, the large company could continue illegally using their rival’s invention for free. But even if they are sued, it may not be much of a problem. If the legal costs don’t drive the patent owner out of business or the courtroom, the infringer will likely only have to pay a “reasonable” price to its exhausted adversary.

The *eBay* decision contributed to the decades-long dominance of a few tech giants. A “reasonable” payment cannot account for the full extent of the profits a company will earn on an infringed technology. And when small companies and startups struggle to protect their innovations against infringement by larger, better-resourced companies, they will find it difficult to carve a place in the market.

Fortunately, members of Congress just proposed a timely solution. A bipartisan group of legislators led by Senators Chris Coons (D-DE) and Tom Cotton (R-AR) recently introduced a new bill called the RESTORE Patent Rights Act, which would reestablish injunctive relief as the default remedy for patent infringement. If this bill becomes law, inventors will once again have full ownership of their creations, and patent infringers will no longer be able to steal technology with impunity.

Congress should pass the RESTORE Act to deliver justice to inventors and reinvigorate American innovation.

Nick Matich, a patent litigator in private practice, served as acting General Counsel at the U.S. Patent and Trademark Office. This piece originally ran in The Hill.

The above article was prepared by the author in his/her own personal capacity. The opinions expressed in the article are the author’s own and do not necessarily reflect the views of Cascade Business News or of Cascade Publications Inc.

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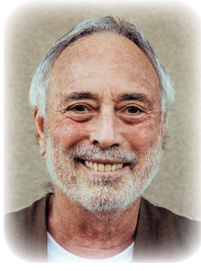
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Being Likable is Good Business

by GARY A EINHORN — The Entrepreneurial Ear

This is the second chapter and continuation of my initial article in which I listed ten tips for entrepreneurial success. The first chapter was written and published the last week in August. By now, my hope is that many of the members of the Redmond business community have had an opportunity to read and digest that first chapter.



I will continue with my first tip: consider marketing yourself primarily and the business secondarily. This does not in any way mean to ignore focusing on one's business. The general public often makes an assumption that the businessperson knows what he or she is doing or they would not be in business. If one accepts this premise, the choice to hire a plumber for example, often rests on whether the person is liked or disliked.

When I began my business consulting practice 14 years ago in Ashland, I had lived in the community for many years. I had sold my business as a distributor of organic and specialty foods that I created and managed for 18 years. I was known as being ethical, honest, and likable.

It was the likability factor that made it easier for me to attract clients. My focus was primarily on developing a personal relationship with my clients. My marketing efforts were about gaining exposure and presence. I made many presentations and never advertised. My business was strictly a referral based business. I would credit my 14 years in Toastmasters as giving me the confidence to present with brevity.

I would always ask my clients if they received value from my work and did I meet their expectations. If the answer was in any way negative, I would not end the consulting session until they were satisfied. In essence, I was offering a guarantee that value would be given and received.

When I had my distribution business, I would begin any attempt to sell my products by asking first how the customer was doing and what their needs were. The attempt to sell was the last effort on my part. I developed a reputation as the master of the "soft hard sell". Until I received a definitive no, I would persevere with tenacity. This is mantric and essential for success as an entrepreneur.

It is important to consider exposure, presence, perseverance and tenacity as vital ingredients for business success.

It is important to take every opportunity to promote yourself. I cannot emphasize this enough.

A professional website and business card is a representation of who you are. It

should have appealing colors, with yellow being a color that is most attractive and recognized positively by the human eye. I like the idea of having one's professional photo on the card. It can make a difference with regard to the likability factor.

Copy is important and should be presented with the understanding that we live in a culture with a short attention span. Brevity and conciseness is vital. I believe in the importance of doing a blog monthly or bimonthly. It aids in the pursuit of search optimization and presence. One must also focus on search optimization as a goal.

Social media representation is still important in these challenging economic times. A business Facebook page is helpful if well designed.

Testimonials are important. It is appropriate to ask if your customers or clients are happy with your work and to ask them if they would be willing to write a review. They can in fact be considered your "sales force" and advertising department.

Joining the Redmond Chamber of Commerce is a most worthwhile investment. You will receive exposure and presence and have an opportunity to receive a testimonial now and then. You can also write a short article for their monthly business news.

Joining an organization such as the Rotary or Kiwanis can further your intention and desire for exposure and presence.

There are also business groups one can consider such as Opportunity Knocks (which began in Bend) or BN! (Business Network International).

Lastly, I cannot stress enough how Toastmasters has helped me become a confident businessperson and given me the skills to give a 30 second elevator speech or a longer presentation. There is a Toastmasters club in Redmond that meets weekly on Tuesday from noon to 1 p.m. at the Church of Christ behind Les Schwab. I belong to that club.

I hope this has been valuable to your success as an entrepreneur.

If you have questions or comments feel free to email me at garyae@gmail.com or call 541-292-6177. I am very open to your feedback and welcome it.

In closing, I wish to thank the editor of the Redmond Spokesman for the opportunity to share my experiences monthly and for his sincere support of the local Redmond entrepreneurial community.

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Two Keys to Building High Performing Teams

by MICHAEL SIPE, Mergers & Acquisitions Advisor, Executive Coach — CrossPointe Capital

The most common complaints I hear from employers about today's workforce are that employees:



Are not motivated. Are not well equipped. Don't own their jobs. Don't treat the business as if it's their own. Are uncommitted and transitory. Are self-indulgent. Lack accountability. Don't want to work. Are too easily distracted. Expect too much too soon from the job, i.e. money, promotions, acknowledgment and praise.

Perhaps that's been your experience. Perhaps not. For the moment, assume all the complaints are true, or that they are partially true... or at least that's how you're currently experiencing leading a business. Regardless, as leaders, we still must achieve our objectives. We have a choice, we can complain, gripe and play the victim... or we can figure it out and become better leaders. As Jim Rohn, one of my early teachers, famously said: "Don't ask why things aren't easier, ask how you can get better."

So, in this article, we're not going to be complaining about why it's not easier to lead in today's marketplace. Instead, we're going to look at two specific ways to get better as leaders and how we can build high performing teams as a result of our improved leadership. Two fundamental keys to building high performing teams are: (i) Choose a sound operating system, and (ii) Implement a well-designed structure.

1. Operating Systems. Think about any well-functioning piece of equipment or technology. It always has a defined operating system. Consider your car or your computer. Each was designed to function in a specified way. Different cars and different computers have different operating systems. However, without a well-designed operating system they either fail, or they operate poorly.

I'm not saying businesses are "machines," however, they do need an operating system to function optimally. Sometimes I hear business owners say something like this: "If I

could just hire great people, my business would function well!" Obviously, having great people on your team is a wonderful thing, but that is not a panacea. Think about your car. You could gather the best mechanical and electrical components, but if they are assembled incorrectly, your car will not function properly. If a beautiful chrome bumper is attached where the transmission should go and a perfectly designed transmission (the best that's ever been invented) is installed across the front of the car, the car simply will not work.

A great car requires great parts, a great structure and a great operating system. So does a business. I find when people are unwilling to do the hard work to design a good structure and install a powerful operating system in their business they default to the protest: "My business is flexible. It's all about people... it's not a rigid machine." This indicates deliberate ignorance, laziness, a lack of knowledge, a lack of faith... or some combination of all these.

The truth is, the more organized an organization is, the better it will function, the better the people will perform and the more freedom there will be for them to pursue focused excellence. Proper boundaries and wise structure ironically produce the environment for people to experience maximum freedom.

Many operating systems for business have been developed over the years. The two most prominent in the current market are arguably: Rockefeller Habits, from the book *Mastering the Rockefeller Habits*, and the Entrepreneurial Operating System (EOS), from the book *Traction*.

The point of this article is not to advocate for any one particular operating system, but rather to advocate for selecting, implementing and sticking with an operating system... one system. Frankly, about any system is better than no system. Bottom line... if you want to build a high performing team, select, implement and use an excellent operating system. Soon.

2. Structure. Think about how most businesses get started. An entrepreneur has an idea for a product or service. It seems like there should be a market. They start selling. People buy. More people buy. Now the entrepreneur has a problem... how to get the work done? So, they start hiring... often whomever they can find since they are desperate for help. The "organization," such as it is, develops haphazardly and becomes "warm body" and personality driven.

The good news/bad news is that customers keep buying and the business keeps trying to grow, however it often becomes increasingly dis-functional for three main reasons: (i) Poor structure, (ii) Wrong people, and/or (iii) Right people in wrong roles.

I contend that the best leaders begin with structure, not people. In other words, the business leaders figure out the roles and systems necessary to deliver products and services efficiently, effectively and profitably. Then they recruit and place people into the roles for which they are best suited. The converse of this (which happens all too often) is when a business starts trying to design itself around the people who are already employed or those who happen to be available. I call this a personality driven organization and, as such, it ends up being severely handicapped.

At any stage of business, your leadership team can step back from what currently exists and start with a blank page. Consider "firing" everyone (not literally). Then design an optimum structure, and interview people (including people who are already employees) to execute within the structure. Current and potential employees apply for positions within the newly designed structure, or they opt out. Whether people opt in or opt out,



GRAPHIC | COURTESY OF CROSSPOINTE CAPITAL

organizational improvement is the result. The point is, if you want a highly performing team, you must hire people to fit into the structure, rather than trying to make a structure to fit whoever happens to be on the payroll or somebody who wants a job. Hiring for "fit" looks like the jigsaw puzzle image above. People slide easily into a role and thrive. Everything fits together and performance accelerates.

There are many other factors to consider in building high performing teams, but if you don't start with a sound operating system and the proper business structure, you'll be continually frustrated and always fixing breakdowns. The business will never perform at the level at which it's capable. Sadly, when that happens, leaders often blame the employees. But what if many of the problems are due not to poor employees but rather to fundamental errors in leadership... errors that are correctable with good systems and proper structure.

These are the kind of challenging leadership issues we address in our Vistage and 10x Groups for CEOs and business leaders. If you're up for conversations focused on how to get better, rather than on why things are so hard, check out one of these peer groups of top performing Central Oregon leaders.

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Dog Training Elite Mid Oregon

Continued from page 1

breeds such as pit bulls, but we don't discriminate — and welcome all breeds, all sizes, and all ages."

Dog Training Elite Mid Oregon offers a variety of customized training packages to meet the specific needs of owners and their dogs. These range from standard entry-level (which includes five in-home sessions and 12 group classes) to platinum (eight in-home sessions, unlimited group classes, and lifetime support, even if circumstances change with, for example, the addition of a new child or another dog in the household).

Even dogs as young as eight weeks are eligible for the puppy package, and there is no upper age limit. "It's never too late," Jason Simpson said. "If someone wants their senior dog to learn something, we have ways to work on their training. For example, one of our clients has a ten-year-old pet who is going blind, and we're still using our tools with her very successfully."

At Dog Training Elite Mid Oregon, as is true with other franchises, "we strongly believe that owners and their families should be an integral part of the training experience, which empowers them and their canines to work together, and creates strong bonds and sustained obedience," said the husband-wife team.

Areas that can be covered during the training sessions include: leash and potty training; staying and coming; destructive chewing and digging; stealing food, clothing, or other objects; barking, howling and whining; food guarding and begging; mouthing, nipping and playing rough; jumping up and hyperactivity; and anxiety and aggression.



CERTAIN TRAINING TOOLS GIVE DOGS CONFIDENCE AND BUILD INNER-CORE STRENGTH

During Dog Training Elite's boot camp, mandatory for new franchisees, the Simpsons learned from other participants that even with their decades of experience, they had only seen two dogs whose aggressiveness couldn't be solved — and that was due to neurological issues. "As a rule, aggressive dogs are just scared," Jason Simpson said.

"It was so fascinating to learn about Dog Training Elite's training tools that weren't around in the past, as they result in an incredibly different outcome," he noted. "E-collars (electronic collars) are nothing like the shock collars introduced in the early



THE FRANCHISE OWNERS HAVE SIX DOGS AND TWO PUPPIES OF THEIR OWN | PHOTOS COURTESY OF DOG TRAINING ELITE MID OREGON

1950s, which delivered an electric shock to a dog's neck."

In contrast, he explained, "the e-collars utilized today, with 100 or more levels of blunt stimulation, feel like a gentle tapping sensation. They are used at the lowest possible level to get the dog's attention, and as a positive communication tool that is effective in 90 percent of situations. Higher levels of stimulation are available for emergency or lifesaving needs — if, for example, a dog is heading toward a busy highway."

And if clients are initially leery of the e-collar, Simpson said, "we have them try it on themselves. Most people tell us that they cannot even feel the sensation at the low levels used in training."

"While we welcome all breeds, all sizes, and all ages, training service dogs is our heart," agreed the couple, a passion that began during a home visit with a woman suffering from hypertension. "Without warning, the dog — having smelled his owner's breath by licking her mouth, and sensing an imminent medical emergency — lay on top of her until her blood pressure came down," they recalled. "Without the dog's action, the woman would have passed out. It was a very impactful experience, as we realized that this service dog is saving his owner's life on a regular, if not daily, basis."

As a former U.S. Marine, Jason Simpson added that "my biggest focus is working with veterans who suffer from PTSD, and who often don't look very different from other people — as their wounds are internal. We're currently talking with other veteran organizations to help place service dogs — at no charge — with veterans who need them."

"We don't raise our voices, teach in a very practical way, and never take 'no' for an answer," said the Simpsons. "Our training is life changing for people and their dogs." dogtrainingelite.com/mid-oregon • 541-422-3647



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USDA Loans: How They Work for First-Time Homebuyers in Central Oregon

Program Offers Zero Down Payment, Low-Interest Mortgage Options in Rural Areas

by **FRED BOLSTAD, Head of Retail Home Lending — U.S. Bank**

For more than 30 years, the U.S. Department of Agriculture (USDA) mortgage loan program has been helping low-to-moderate income residents in rural areas achieve the dream of homeownership.

USDA lending dates back to the 1930s, when the Great Depression prompted the creation of the Department of Agriculture. The agency's primary mission was to relocate farming communities to more profitable areas, but evolved to include credit and lending to farmers. In 1991, the program was expanded to also provide access to single family home mortgage financing in rural areas.

Today, USDA mortgage loans help low-income residents in rural areas achieve the dream of homeownership via two great benefits — no down payment requirement and lower interest rates compared to conventional loans. However, buyers must meet certain requirements with their income and property location to be eligible.

Locally, most of Deschutes County (except Bend) is considered a USDA designated rural area, meaning USDA mortgage loans are available to qualified buyers.

To qualify for a USDA mortgage loan, borrowers typically need to meet the following criteria:

- 1) Income limits.** Your combined household income must fall below the USDA set limit. For 2024, the standard USDA loan income limit for one- to four-member households is \$110,650; and for five- to eight-member households is \$146,050. The income limit varies by state and county and cannot be exceeded by 115% of Area Median Household Income, which is set each year by the Department of Housing & Urban Development. Income limits are revised each year by the USDA.

- 2) Property location.** The property you are purchasing must be located within a USDA-designated rural area. In most cases, these are areas with a population less than 35,000.
- 3) Loan limits.** Each year, the USDA also revises the limits for how much money can be borrowed via a USDA loan based on high- and low-cost areas. This year, the standard limit is \$398,600, with higher cost counties having higher limits between \$431,400 and \$919,800.
- 4) Ability to repay the loan.** Lenders facilitating a USDA loan will also look at your financial history, income stability and other debts to determine your ability to repay the loan. This is common practice for all mortgage types.

To learn more about the USDA loan program, visit rd.usda.gov or contact your local U.S. Bank branch to speak with a mortgage loan originator.

Fred Bolstad is head of retail home lending at U.S. Bank and oversees a team of mortgage loan originators that help educate homebuyers on the best loan product for their needs.

Disclosures:

Equal Housing Lender. Loan approval is subject to credit approval and program guidelines. Not all loan programs are available in all states for all loan amounts. Interest rate and program terms are subject to change without notice. Mortgage, Home Equity and Credit products are offered through U.S. Bank National Association. Deposit products are offered through U.S. Bank National Association. Member FDIC

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Largest Manufacturing Deschutes County *(Listed by Number of Staff)*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
BASX Solutions 3500 SW 21st Place, Redmond, OR 97756	541-647-6650	N/A	www.basxsolutions.com info@basxsolutions.com	David Benson, Matthew Tobolski	661	2012	N/A
Epic Aircraft, LLC 22590 Nelson Rd., Bend, OR 97701	541-318-8849	N/A	www.epicaircraft.com info@epicaircraft.com	Doug King	455	2004	Kits for building aircraft, including the LT-6-place turboprop which is currently in the process of being certified with the FAA. Training on site.
Les Schwab Tires Centers - Headquarters 20900 Cooley Rd., Bend, OR 97701	541-447-4136	541-416-5363	www.lesschwab.com	Reception	446	1952	Tire centers located throughout Central Oregon.
PCC Schlosser 345 NE Hemlock Ave., Redmond, OR 97756	541-548-0766	541-548-6579	www.pccstructurals.com	Keith Covlin	328	1989	Titanium investment casting foundry for the aerospace & medical industries.
Medline ReNewal 1500 NE Hemlock, Redmond, OR 97756	541-923-3310	541-923-3375	www.medlinerenewal.com customer.service@medlinerenewal.com	Steve Bettis	293	1997	Manufacturing & reprocessing of medical devices. A FDA-registered device reprocessor.
JELD-WEN Millwork Manufacturing Bend 62845 Boyd Acres Rd., Bend, OR 97701	541-385-1444	541-382-2215	www.jeld-wen.com leebo@jeld-wen.com	Lee Bouck	257	1968	Wood products & wood window parts.
JELD-WEN, Inc. 62845 Boyd Acres Rd., Bend, OR 97701	541-382-4411	N/A	www.jeld-wen.com	Lee Sparks	257	1977	Wood products & wood window & door parts.
Deschutes Brewery 901 SW Simpson Ave., Bend, OR 97702	541-385-8606	541-383-4505	www.deschutesbrewery.com info@deschutesbrewery.com	Gary Fish	251	1988	Craft brewery.
Nosler, Inc. 107 SW Columbia St., Bend, OR 97709	541-382-3921	541-388-4667	www.nosler.com catalog@nosler.com	Zach Waterman	206	1948	Manufacturer the industry's finest bullets, ammunition, component brass & rifles for hunting & shooting enthusiasts.
10 Barrel Brewing 62950 NE 18th St. (Brewery & Pub) 1135 NW Galveston Ave. (Pub), Bend, OR 97701	541-678-5228	541-585-1008	www.10barrel.com info@10barrel.com	Kyle Mckee	195	2006	Handcrafted beer.
Knife River 64500 OB Riley Rd., Bend, OR 97701	541-388-0445	541-388-8932	www.kniferiver.com chris.doan@kniferiver.com	Chris Doan	150	1968	Paving mixtures, asphalt, aggregate & construction.
Quality Truss 1000 SE Lake Rd., Redmond, OR 97756	541-923-2759	541-923-0023	qtruss@qtruss.com	Ted Hormel, Andy Scott	133	1985	Roof & floor trusses.
Bright Wood Corporation - Redmond 630 SE First St., Redmond, OR 97756	541-548-4511	541-548-3272	www.brightwood.com ininfo@brightwood.com	Dallas Stovall	132	1960	Wood products.
Suterra LLC 20950 NE Talus Pl., Bend, OR 97701	541-388-3688	N/A	www.suterra.com customercare@suterra.com	N/A	132	1984	Sustainable, pheromone-based insect control for commercial agricultural markets.
Microsemi Corporation 405 SW Columbia St., Bend, OR 97702	541-382-8028	541-388-0364	www.microsemi.com	Mark Gabler	130	1984	Mixed-Signal integrated circuits & discrete semi-conductors & RF components.
Systema 265 NW Franklin Ave., Ste. 201 Bend, OR 97701	541-602-2092	N/A	www.systema-usacorp.com	Travis Stevens	130	1993	Provides software solutions, processes & services to the high technology industry that are cost-effective, improve productivity & meet regulatory compliance requirements. Also provides comprehensive engineering & consulting services in End-To-End Automation, Manufacturing IT & Enterprise Integration Solutions.
Cascade Lakes Brewing Company 2141 SW First St., Redmond, OR 97756	541-923-3110	N/A	www.cascadelakes.com chris@cascadelakes.com	Andy Rhine	125	1994	Brews six beers year-round and many seasonals throughout the year.
Hooker Creek Companies, LLC 95 SW Scalehouse Ln., Ste. 100, Bend, OR 97702	541-389-0981	541-389-4763	www.hookercreek.net info@hookercreek.net	Scott M. Carlson	110	1984	Ready mixed concrete, sand & gravel, equipment rentals, supplier of construction materials.
Ruff Wear 2843 NW Lolo Dr., Bend, OR 97703	541-388-1821	541-388-1831	www.ruffwear.com support@ruffwear.com	Patrick Kruse	70	1992	Performance gear for dogs.
Brian's Cabinets 20780 Sockeye Place, Bend, OR 97701	541-382-3773	541-382-7021	www.brianscabinets.com info@brianscabinets.com	Sean Brisbane	65	1977	Cabinet & closet manufacturer.
Grace Bio-Labs 1015 SW Emkay Dr., Bend, OR 97702	541-318-1208	541-318-0242	www.gracebio.com lhale@gracebio.com	Lisa Hale	50	1995	Global provider, local manufacturer. Developing laboratory products, services & custom solutions for research & diagnostics applications.
Mike's Fence Center, Inc. 59 SW Hayes Ave., Bend, OR 97702	541-388-1625	541-389-4578	www.mikesfence.com sales@mikesfence.com	Ryan Higgins	50	1980	Fence construction, fence supplies (retail), automated gates & mobile mix concrete.
Northland Furniture 681 SE Glenwood Dr., Bend, OR 97702	541-389-3600	541-389-4943	www.northlandfurniture.com sales@northlandfurniture.com	Brian Noll	50	1976	Custom furniture manufacturer for the hospitality, healthcare & senior living markets. Manufacture multi-family kitchen cabinetry.
Eberhard's Dairy Products 235 SW Evergreen Ave., Redmond, OR 97756	541-548-5181	541-548-7009	www.eberhardsdairy.com ebdairy@eberhardsdairy.com	Mark Eberhard	48	1951	Milk, ice cream, cottage cheese & butter manufacturer & distributor.
Oregon Wild Harvest 1601 NE Hemlock Ave., Redmond, OR 97756	541-548-9400	541-923-7235	www.oregonwildharvest.com questions@oregonwildharvest.com	Pam Buresh	47	2014	Herbal supplement manufacturer distributed nationally.
Metabolic Maintenance 601 N Larch St., Sisters, OR 97759	800-772-7873	541-549-3299	www.metabolicmaintenance.com info@metabolicmaintenance.com	Karla Cross	46	1984	Vitamin supplement manufacturers.
Bendstillery, Inc. 19330 Pinehurst Rd., Bend, OR 97703	541-318-0200	541-318-1886	www.craterlakespirits.com alan@bendstillery.com	Alan Dietrich	45	1996	Fully operating distillery, farm, tasting room, offering samples, free tours & bottle sales on 23 acres just west of Tumalo on Hwy. 20. We produce vodkas, gins & Abis CBD beverages & supplements.
Zamp Solar 63255 Jamison St., Bend, OR 97703	541-728-0924	N/A	www.zampsolar.com support@zampsolar.com	Coner Miller	45	2010	Zamp Solar specializes in 12-volt solar charging systems for off-grid, RV, marine, agriculture & other applications. Offer a variety of portable & hard mounted solar kits made right here in Bend, OR USA.
Aircraft Rubber Manufacturing (Fuel Safe Systems) 1550 NE Kingwood Ave., Redmond, OR 97756	541-923-6005	541-923-6015	www.fuelsafe.com sales@fuelsafe.com	William Hare	43	1988	Fuel cells for race cars, planes & boats. Armored tanks, industrial tanks. Welding & fabrication. Liquid storage containers.
Host Industries, Inc. 20526 Murray Rd., Bend, OR 97701	541-330-2328	541-330-9002	www.hostcampers.com dave@hostcampers.com	Dave Hogue, Mark Storch	42	2001	Manufacture truck campers.
Metolius Mountain Products 20469 Brandis Ct., Bend, OR 97701	541-382-7585	541-382-8531	www.metoliusclimbing.com info@metoliusclimbing.com	Doug Phillips	40	1983	Mountain climbing equipment.
CLS Fabrication Inc. 20522 Builders Ct., Bend, OR 97701	541-749-4257	541-749-4263	www.clsfab.com bmitchell@clsfab.com	Eric Fleming, Ben Mitchell	39	1984	End to end fabricator & manufacturer of metal based products included commercial grade cabinetry & OEM sheet metal/structural goods. Primary processing is via CNC machinery with in-house design services.
Breedlove Guitar Company 61573 American Loop, Bend, OR 97701	877-800-4848	541-385-8183	www.breedlovemusic.com info@breedloveguitars.com	Tom Bedell	38	1990	Acoustic guitars & mandolins.
Kawak Aviation Technologies, Inc. 20690 Carmen Loop, Ste. 102 Bend, OR 97702	541-385-5051	541-617-9857	www.kawakaviation.com andrew@kawakaviation.com	Andrew Sawyer, Mike Reightley, Steven Sawyer	34	1993	Aviation technology & innovation engineering company focused on the research, design, development, manufacture & support of products & services for the aviation industry. Kawak Specializes in helicopter fire-fighting, flight control quadrants, electric motors, aerial agriculture, auxiliary mission power systems & more.
BlackStrap Industries Inc. 1305 SE Armour Rd., Ste. 100, Bend, OR 97702	541-213-2500	N/A	www.bsbrand.com Info@bsbrand.com	Customer Service	32	2008	Domestic manufacturer of facemasks & active accessories in the global snow sports & outdoor recreation markets. All products are true products of the USA, having full control over its supply chain

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M

anufacturing 2024

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While the local industry will likely continue to see growth, the number one trend that's being seen in manufacturing is unfortunately a workforce shortage.

According to Steve Curley, the Redmond Economic Development, Inc. (REDI) Director at EDCO, "Workers continue to be a needed element in Redmond manufacturing businesses. While the labor market has softened generally in recent months, workers continue to have options in Redmond where most of the manufacturing businesses are still hiring. This shows that growth is still happening in those businesses."

Don Myll, the Bend area director at EDCO, mentioned that the workforce shortage has been a constant significant pressure for manufacturing companies. Myll said that the current unemployment for the industry is around 4 percent, whereas a "balanced" unemployment rate is around 5-6 percent. This can cause employers to scramble to achieve a match to find the right skills for the open positions, as a low unemployment rate typically means employers who actually are hiring are going to have a smaller pool of candidates; all of whom have more bargaining power than when unemployment is high.

At OMEP, or Oregon's Manufacturing Extension Partnership, Principal Consultant Shane Steinke echoes the statement that workforce troubles are, in fact, the industry's biggest trend. Steinke said many companies are struggling to find, hire, and keep employees, and he added that manufacturing's aging workforce adds another factor to the trend.

"Growth in manufacturing jobs will accentuate the gap created by a retiring workforce," he said, following it up with the point that Deloitte estimates that roughly half of the 3.8 million vacancies in U.S. manufacturing over the next 10 years will go unfilled.

There are multiple ways the manufacturing industry is addressing the workforce shortage. Many companies have shifted their focus to training and cultivating talent, instead of trying to find it. From internal programs at manufacturing companies to external programs like COCC's Center for Business, Industry, and Professional Development, the Oregon Department of Employment's Worksource program, and internship programs offered to high school and college-aged students across the region, there are many ways that the manufacturing industry is cultivating future workers.

A factor that affects this is overall population growth, which is something that Central Oregon still has more than the national-average of. Curley said, "Population growth plays a large role in workforce availability for our local companies. Central Oregon has long been a destination for people relocating, providing a growing workforce for the region. This has benefited the local businesses by keeping the supply growing as the demand has also increased."

Another trend seen across the industries lies within automation, and the emergence of new technologies. Myll said that tech advancements have and will likely continue to have a constant impact on the industry.

Curley said, "We are seeing continued automation of the manufacturing sector. Recently BasX opened a new 37,000 sf welding facility which will have a large robotic arm to automate some of the welding processes. As companies have experienced a workforce shortage over the last few years, they have turned to alternative methods to produce their products."

He continued, adding how this shift towards automation doesn't necessarily decrease the need for jobs, but instead just changes the skills required, "This shifts the skills needed in the workforce, as more programming and engineering jobs come into play."

Steinke named new tech and automation as a large trend, as well, "This is seen in business process automation, automation on the floor to assist with repetitive tasks, and use of data analytics to identify areas for improvement. Large companies are the ones benefiting the most from the increased prevalence of advanced technologies, but as prices drop more and more small



Steve Curley

Don Myll

Shane Steinke

companies are finding ways to adopt automation in their own businesses."

On the point of large companies benefitting more than smaller companies when it comes to embracing new tech, Steinke said that cost is a large barrier, but prices are coming down. He also mentioned concern that technology and automation would replace workers, but he said that in his experience working with small and medium manufacturers, "It seldom replaces a worker. Instead it usually makes their job less tedious, allowing people to focus on parts of their job that are more value-added and engaging."

Another barrier to employment? Steinke talked about an old stigma, the idea that manufacturing jobs are backbreaking and dirty. In reality, while a small portion of manufacturing jobs will get your hands dirty, manufacturing is really just about building things. "Sometimes very cool things," he said.

Steinke brought up how recently, the final 8 companies in the "Coolest Thing Made in Oregon" competition were announced, and two winners are in Central Oregon.

OMEP has an entire practice area dedicated to helping companies address their workforce challenges, which can be found on their website.

As far as what else is affecting Central Oregon's manufacturing industry, Myll and Curley both point to Oregon's state tax policy for businesses. As things currently stand, Oregon businesses pay the 2nd highest tax rates in the country. Within the manufacturing industry, Curley pointed out CAT or Corporate Activities Taxes, which does not take into consideration the profitability of the business.

"These types of taxes are regressive and have an impact at several stages of the supply chain," Curley said.

Both Curley and Myll mentioned how Measure 118, another CAT, if it were to be passed in November, would be very costly for Oregon manufacturers, with significant long term negative impacts.

In addition, Curley mentioned how certain environmental regulations will have an impact on local manufacturers, "Another area that will have a significant impact on businesses is the push to eliminate natural gas. The Climate Protection Program that is in rulemaking will put a substantial burden and cost on businesses that use natural gas. While the intentions may be noble, there is currently not enough power available to replace all fossil fuels. There needs to be a focus on increased generation and storage of power before these fuels can be replaced. Driving up the costs only hurts businesses and catalyzes inflation, it does not solve the problem of the needed additional power generation."

Lastly, Myll added a concern that will need to be addressed in the future, in the form of power constraints, mentioning how new advancements like AI tech will make it more difficult to meet the needs of data centers.

Still, Curley sees growth in Central Oregon's manufacturing future, so long as we regulate responsibly, "I see Central Oregon continuing to be a destination, and therefore, continued population growth. It may be slower than in the past, but the lure of the outdoors and high desert climate appeal to many. This will bode well for manufacturers and business in general, as the workforce plays a large role in the growth of these companies. The figurative straw that could break the camel's back lies in regulation and taxing from state regulators and legislators."

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Largest Manufacturing Deschutes County *(Listed by Number of Staff)*

▶ CONTINUED FROM PAGE 10

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
Bend Plating Inc. 550 SE Bridgeford Blvd., Bend, OR 97702	541-388-3456	541-388-3450	www.bendplating.com	Shairleen Chambers	30	1969	Decorative gold, nickel, chrome electroplating
EP Climbing USA 63085 18th St., Ste. 101, Bend, OR 97701	541-388-5463	541-388-3248	epclimbing.com/na/en j.carilli@epclimbing.com	JoAnne Canilli Stevenson	30	1988	Indoor & outdoor climbing walls, outdoor boulders, volumes, macros & climbing holds.
Qorvo, Inc 63140 Britta St., C106, Bend, OR 97703	541-640-8663	N/A	www.qorvo.com crystal.fernis@qorvo.com	Customer Service	30	2005	Design & manufacture RF Solutions for mobile, defense & infrastructure markets.
Big Ed's Artisan Bread 601 NE First St., Unit B, Bend, OR 97701	541-323-3773	541-323-3774	www.bigedsbread.com orders@bigedsbread.com	Merril Chilcutt, Ed Chilcutt	28	2013	Artisan breads, buns, hoagies, loaves, English muffins, bagels, focaccia, pretzels, pizza dough, granola, brownies, cookies & pies.
CR Fabrication Ltd. 833 SE First St., Redmond, OR 97756	541-548-4369	541-504-5493	www.cr-fab.com info@cr-fab.com	Casey Mott	28	2000	Produces fabricated & manufactured metal products & services for the aviation industry with ground support equipment. Continues to expand capabilities & services in the metal fabrication & manufacturing markets nationwide.
ISCO Industrial Service Company 63055 Corporate Pl., Unit 1, Bend, OR 97701	541-382-1573	541-382-6902	www.iscomach.com charlene@iscomach.com	Craig Gribskov	28	1973	Machinery & computer numerical control (CNC) machine shop; ISO 9001 certified, abrasive waterjet cutting; aircraft parts, job shop & prototype fabrication & more.
McConnell Labs/Light Elegance Nail Products 406 Umatilla Ave., Redmond, OR 97756	541-526-5570	N/A	www.mcconnellabs.com sales@mcconnellabs.com	Jim & Lezie McConnell	28	2003	Manufacture of Light Elegance nail products. Specializes in private label nail products. In addition to manufacturing high-quality UV & LED cured gels & gel polishes, offers pumping & more.
Commercial Powder Coating 20554 Builders St., Bend, OR 97701	541-330-1141	N/A	www.commpowder.com aaron@commpowder.com	Aaron Edelheit	27	1999	Offers powder coating, sandblasting, stripping, pretreatment, assembly, packaging & shipping.
Electronics, Intl., INC. 63296 Powell Butte Hwy., Bend, OR 97701	541-318-6060	541-318-7575	www.buy-ci.com support@buy-ci.com	Tyler Speed	26	1979	Manufacturers of aircraft instruments.
Smith Bros. Pushrods 2895 SW 13th St., Redmond, OR 97756	541-388-8188	541-389-8840	www.pushrods.net smithbrothers@pushrods.net	Scott Mills	26	1999	Pushrod manufacturing & custom machining.
Newhouse Manufacturing Co. 1048 N Sixth St., Redmond, OR 97756	541-548-1055	541-548-4144	www.newhouse-mfg.com info@newhouse-mfg.com	John Jenkins, Dan Winton	25	1953	Manufacture farm equipment, parts, drive lines & belts.
Outback Manufacturing, Inc. 63076 Crusher Ave., Bend, OR 97703	541-388-1046	541-318-9397	www.outbackmfg.com Danno@outbackmfg.com	Brent Bourgault, Danno Shawe	25	1993	Production & high tech CNC machining services.
Carlson Sign Company 1605 NE Forbes Rd., Bend, OR 97701	541-382-2182	541-382-2196	www.carlsonsign.com pcarlson@carlsonsign.com	Peter Carlson	24	1948	Signs & advertising displays.
Precise Flight Inc. 63354 Powell Butte Rd., Bend, OR 97701	541-382-8684	541-388-1105	www.preciseflight.com Sales@preciseflight.com	Bill Hoback	24	1980	Aircraft safety & performance equipment.
BTL Sales & Lining, Inc. 3451 SW Empire Dr., Prineville, OR 97754	800-280-0712	541-447-0759	www.btliners.com info@btliners.com	Jared Santoro	22	1981	Pond liners & greenhouse covers.
DENT Instruments, Inc. 925 SW Emkay Dr., Bend, OR 97702	800-388-0770	541-385-9333	www.dentinstruments.com sales@dentinstruments.com	Sales Desk	22	1988	Design & manufacture of portable energy & power measurement instruments.
Key Technology/Redmond Operations 1011 SE Lake Rd., Redmond, OR 97756	541-923-3997	541-923-1170	www.key.net sedwards@key.net	Susan Edwards	20	1984	Design, manufacture & market process automation systems for food & other industries.
Norco Inc. 63024 Sherman Rd., Bend, OR 97703	541-382-2362	541-383-5996	www.norco-inc.com wayneb@norco-inc.com	Wayne Barker	20	1960	Industrial gases, welding machinery & safety equipment. Durable medical equipment.
Sat Pak Communications Inc. 1492 N Sixth St., Redmond, OR 97756	541-923-0467	541-923-5925	www.satpak.com info@satpak.com	Bill Park	20	1983	Electronic cable assemblies.
The Deleone Corp. 1258 SE Lake Rd., Redmond, OR 97756	541-504-8311	541-504-8411	www.cascadelabels.com orders@deleone.com	Michael De Leone	20	1972	Label manufacturer.
Butler Aircraft Services LLC 705 SE Salmon Ave., Redmond, OR 97756	541-923-1355	541-923-4181	www.butleraircraft.com info@butleraircraft.com	Nan Garnick, Kurt Newton	18	1946	Airplanes/aircraft services, charter service, aerial firefighting
Chapman-Huffman, Inc. 320 SE Bridgeford Blvd., Ste. 1, Bend, OR 97702	541-382-7869	541-382-4999	www.chapman-huffman.com jason@chapman-huffman.com	Jason Nyman	18	1979	Dental components & replacement parts.
GlasWeld Systems Inc. 20578 Empire Blvd., Bend, OR 97701	541-388-1156	541-388-1157	www.glasweld.com info@glasweld.com	Sales	18	1983	Worldwide provider of glass restoration products: windshield repair systems, scratch removal systems, headlight restoration system, training available.

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Bend-Based North Drinkware Launches New Pacific Northwest Outdoor Cup Set

provided by **NORTH DRINKWARE**

North Drinkware, the original mountain drinkware brand, headed back to Kickstarter on September 10 to launch a new product category offering their latest creation: The Pacific Northwest Outdoor Cup Set. This new four-pack of 12 oz. unbreakable, BPA-free plastic cups is made from 50% recycled plastic and features accurate 3D data of the icons of the Pacific Northwest, including Mt. Rainier, Mt. St. Helens, Mt. Hood, and Mt. Bachelor in the base of each cup. Following a decade of success since their groundbreaking 2015 Kickstarter campaign, which raised over \$530,000 in 30 days, North Drinkware is set to redefine outdoor dining with a set of unbreakable cups that bring the majesty of the Pacific Northwest to any adventure.

North Drinkware believes it's time to Bring the Mountains Everywhere. "We are excited to bring this new product line to life and continue to evolve our mission from Bringing the Mountains Home to now Bringing the Mountains Everywhere," said Matt Capozzi, North Drinkware co-founder. "The Outdoor Cup Set is designed for adventurers who want to carry a piece of the PNW wherever they go."

Over the last decade, the brand has heard intimately from customers "why" the mountains in the base each the glass resonates with them. Initially, North Drinkware products authentically inspire swapping stories after a day in the mountains. Over the years, customers have shared how they look to mountain peaks to find a connection to home, hope, past experiences, or future aspirations. Inspired by the customer base and living an active lifestyle, launching a plastic category creates more options for a range of uses. Glass and backcountry experiences don't usually go hand in hand. Also, this product category will be an excellent fit for little hands! Nic Ramirez, North Drinkware co-founder, adds, "With three small kids under ten in the house, unbreakable cups are music to my ears." Matt adds, "We've been dreaming of having North cups to bring along on our family adventures in the van for years. The samples turned out amazing, and we can't wait for your help to bring these to life!" Kendrick VanEe, North Drinkware marketing director, adds, "These cups are seriously durable and will come with me everywhere.

Perfect for a cold suds while camping, surfing, or after a long powder day!"

Made in USA

Proudly molded in Washington State, the Outdoor Cup Set embodies North Drinkware's dedication to supporting American manufacturing and maintaining high-quality standards. Using advanced injection molding technology, the company captures an extraordinary level of detail, ensuring that each cup is an accurate tribute to these majestic mountains.

Unbreakable Guarantee

Crafted from Tritan Renew, a cutting-edge polymer by Eastman, these cups are not only shatterproof but also environmentally friendly. Tritan Renew is made from 50% certified recycled material* and is designed to be crystal clear, BPA-free, dishwasher safe, and capable of withstanding temperatures from the freezer to boiling water. North Drinkware guarantees these cups against breakage for life, reflecting their commitment to durability and sustainability. *Recycled content is certified through ISCC mass balance allocation.

Built for Adventure

Whether at the mountain, beach, campsite, or backyard, the Outdoor Cup Set is designed to be your go-to companion for every adventure. Lightweight and durable, these cups fit a standard can inside, making them ideal for packing and transport.

Every Cup Gives Back

In partnership with One Percent for the Planet, North Drinkware is committed to giving back to the environment. For every Pacific Northwest Outdoor Cup Set sold, 1% of the proceeds will be donated to organizations dedicated to protecting and educating about the regions celebrated in each cup. The Mt. Rainier cup gives back to Washington's National Park Fund, the Mt. St. Helens cup gives back to the Mount St. Helens Institute, the Mt. Hood cup gives back to the Pacific Crest Trail Association, and the Mt. Bachelor cup gives back to the Deschutes Land Trust.

The Perfect Gift

The Pacific Northwest Outdoor Cup Set is available for pre-order on Kickstarter, with expected delivery by Holiday 2024. Packaged in a custom recyclable box, it makes the



PHOTO | COURTESY OF NORTH DRINKWARE

perfect gift for mountain enthusiasts and outdoor lovers. Join the Adventure To support this new category, visit North Drinkware's Kickstarter campaign and secure your own Pacific Northwest Outdoor Cup Set today at northdrinkware.com/kickstarter.

About North Drinkware:

North Drinkware is a premium home goods brand, founded in 2015 and based in Oregon, that designs and manufactures products to Bring the Mountains Home. Using accurate USGS 3D data, North Drinkware's hand-blown pint and tumbler glasses and Outdoor Cups feature iconic mountains molded into the base and are proudly made in the USA. North Drinkware's other mountain-inspired goods include custom wool blankets made by Pendleton Woolen Mills featuring topographical data, custom-etched wood coasters, and more. As a member of 1% For The Planet, sales from every product give back to the mountains.

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Largest Manufacturing Deschutes County *(Listed by Number of Staff)*

▶ CONTINUED FROM PAGE 12

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
Hydro Flask 900 SE Wilson Ave., Ste. H, Bend, OR 97702	888-58-HYDRO	N/A	www.hydroflask.com info@hydroflask.com	Travis Rosbach	18	2009	The only all-insulated bottle company in the world that produces double-wall vacuum insulated bottles that are BPA & toxin free.
SisTech Manufacturing 63068 Lower Meadow Dr., Bend, OR 97701	877-792-2779	N/A	www.sistechmfg.com	Lorraine Kennedy	18	2009	Electronic assembly & box builds.
VocalBooth.com, Inc. 1103 NE 11th St. Redmond, OR 97756	541-330-6045	801-659-2475	www.vocalbooth.com info@vocalbooth.com	Calvin Mann, Freddie Gateley Guy Coleman	18	1997	Modular & portable sound enclosure booths.
Bend Cabinet & Fixtures Inc. 62890 Boyd Acres Rd., Bend, OR 97701	541-382-6093	541-382-6097	bendcabinets@bendbroadband.com	Kelly Wilson	16	1976	Commercial cabinet & fixture shop.
RDD Enterprises 2244 Airport Way, Ste.130, Redmond, OR 97756	541-504-0305	N/A	www.rddent.com info@rddent.com	David McRae	16	2006	Research, design & development group. Aircraft maintenance & fabrication.
Aerospace Instrumentation Research 2244 SE Airport Way, Ste. 100, Redmond, OR 97756	541-548-7500	541-923-4141	www.mhoxygen.com sales@mhoxygen.com	Brad Stankey	15	1985	Research, design & manufacturer of patented state-of-the-art digital aviation oxygen equipment & more. All products are manufactured on site in Central Oregon.
Cement Products Manufacturing 1945 SE First St., Redmond, OR 97756	541-548-5910	541-548-6917	www.cementproductsmfg.com joedemeyer@cementproductsmfg.com	Dick Yancey	15	1980	Complete line of masonry products including cement blocks, baffle & fire brick for wood stoves. Real stone & manufactured stone.
Mountain High F. & S Company 2244 SE Airport Way, Ste. 100, Redmond, OR 97756	541-923-4100	541-923-4141	www.mhoxygen.com sales@mhoxygen.com	Eric Westernen	15	1985	Aviation oxygen equipment & supplies.
CIES, Inc. 1375 SE Wilson Ave., Ste. 150, Bend, OR 97702	541-977-1043	N/A	www.ciescorp.net scott.philiben@ciescorp.com	Scott Philiben	14	2010	CIES Inc. is the largest supplier of fuel quantity indication systems in aviation. We have over 95% of the General Aviation market. We also supply fuel sending units & more.
Laserline Manufacturing, Inc., 1810 SE First St., Ste. H, Redmond, OR 97756	541-548-0882	541-548-0892	www.laserlinemfg.com laserline@laserline.net	Bob Vanneman, Mike Vanneman	14	1995	Lasers for construction, road striping trucks, snow plow guidance, parking lot striping, tunneling, mining, dredging & direct reading grade rods.
Sullivan Glove Company 537 SE Glenwood Dr., Bend, OR 97702	541-382-3092	541-382-5369	www.sullivanglove.com	David & Terri Hayes	14	1948	Leather gloves.
Leoni Fiberotics, Inc. 340 SW Columbia St., Bend, OR 97702	541-385-0170	541-385-0168	www.leoni.com	Shannon Fields	13	1990	High power fiberoptic cables & connectors for industrial, defense, scientific, medical & homeland security applications.
Straw Propeller Gourmet Foods 725 SW Umatilla Ave., Redmond, OR 97756	541-886-5783	N/A	www.strawpropeller.com info@strawpropeller.com	Sandy Anderson	13	2011	Woman-owned & operated gourmet food manufacturer that creates a variety of gourmet oatmeal & muesli products. All products made with certified gluten-free oats, non-GMO, all natural & Kosher certified ingredients.
Bend Steel Supply & Fabrication 20698 Brinson Blvd., Bend, OR 97701	541-383-3113	541-383-9073	www.bendsteelsupply.com sales@empiretruckworks.com	Jonathan Fay	11	2018	N/A
Willamette Graystone Inc. 64978 Deschutes Pleasant Ridge, Bend, OR 97701	541-388-3811	541-388-3812	www.willamettegraystone.com rest@willamettegraystone.com	Rex Turney	11	1979	Cultured stone, concrete block, brick & pavers, septic tanks.
Advanced Machining Services LLC 20690 Carmen Loop, #100, Bend, OR 97702	541-617-9500	N/A	amsbend.com info@amsbend.com	Craig Achatz	10	2002	A full-service machining shop excelling in CNC machining & design, specializes in precision-machined components from the aerospace industry to custom projects.
Beverly Pacific Company 1266 SE Lake Rd., Redmond, OR 97756	541-548-0810	541-548-0816	www.beverlypacific.com gary@beverlypacific.com	Gary	10	1988	Air filter system, cellular antenna concealment products.
Easybar 63015 Layton Ave., Bend, OR 97701	888-294-7405	503-624-6741	www.easybar.com info@easybar.com	James Nicol	10	1968	Manufacturer & supplier of innovative devices that regulate the amount of liquor or beer poured in bar drinks.
Heritage Brand 19885 Seventh St., Bend, OR 97703	855-389-9889	N/A	heritagebrand.com contact@heritagebrand.com	Jessica Crouch	10	2002	Luxury handbag manufacturer based in Bend. Designed & manufactured high-end leather goods that are sold throughout the world. All items are handcrafted in Bend.
Max Manufacturing, Inc. 20651 High Desert Ln., Bend, OR 97701	888-644-0280	541-382-2556	www.maxmfg.com mikeg@maxmfg.com	Mike Garoutte	10	1973	Laser cutting & processing, precision sheet metal fabrication, custom motor vehicle parts.
Snowline Manufacturing, Inc. 63360 Powell Butte Hwy., Bend, OR 97701	541-617-1107	541-617-1108	www.snowlinemfg.com mikes@snowlinemfg.com	Mike Snow	10	1990	Fabricates & welds aircraft products. Rock screening products.
Sculpin Marine 340 SE Logsdon St., Ste. 150, Bend, OR 97702	541-848-8442	N/A	www.sculpinmarine.com kyle@cycleboats.com	Kyle Allen	9	2012	Manufacture the high-quality U.S. Coast Guard Certified tour boats & recreational work boats in our 22,000-square-foot production facility in Bend. Shop houses a brake press, CNC cutting table & more.
Western Roller Corporation 63393 Nels Anderson Rd., Bend, OR 97701	541-382-5643	541-382-0159	www.westernroller.com	Doug Colver	9	1972	Polyurethane processor. Make parts for industry soft feed roller systems.

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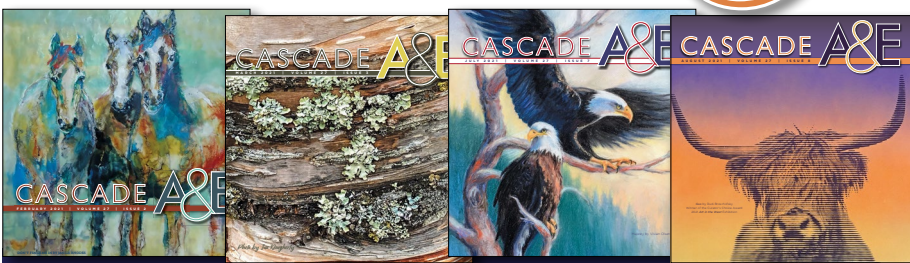


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BASX Solutions
Continued from page 1

The weld shop is equipped with an AAON make-up air unit and multiple air scrubbers, along with two 5-ton overhead cranes and six ½-ton cantilever jib cranes. The facility includes a laser tube cutter for cutting and profiling round and square tubes, as well as C-channel and I-beam profiles up to 27 feet long.

“A 75-foot-long dual-zone robotic welding cell is scheduled to be installed and operational in early 2025, enabling the welding of large subassemblies up to 10 tons,” Lattanzio said.



PHOTOS | COURTESY OF BASX SOLUTIONS



In increasing warehouse space, BASX will be able to optimize their production capabilities and improve their efficiency by repurposing the current weld area, according to Lattanzio.

This expansion does not only improve the functional capabilities of one of Central Oregon’s top manufacturers, but it also reaffirms their commitment to supporting the region by providing valuable job opportunities for a variety of positions, from entry-level work to professional positions.

Lattanzio said, “The project highlights BASX’s dedication to both innovation in manufacturing and community growth.”

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Largest Manufacturing Deschutes County *(Listed by Number of Staff)*

▶ CONTINUED FROM PAGE 13

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
Light Elegance 406 Umattilla Ave., Redmond, OR 97756	541-526-1417	N/A	www.lightelegance.com sales@lightelegance.com	Lezie McConnell	8	1999	Manufactures a non-yellowing Light Elegance Nail product. Continuing to develop a international market.
Satterlee Jewelry Repair & Design 513 NW Fir Ave., Redmond, OR 97756	541-548-8788	Call first	www.satterleejewelers.com info@satterleejewelers.com	Gabriel Satterlee, Ayden Satterlee	8	1941	Custom jewelry design, manufacturing, repair, restoration & retail.
BendUp Metal 62860 Boyd Acres Rd., Unit C, Bend, OR 97701	541-385-5794	541-385-8510	bendupmetal.com loren@bendupmetal.com	Loren Eby	7	1996	Formerly Diversified Products & now under new ownership, Manufacturing metal products for OEM's for almost 30 yrs. Precision laser cutting, break forming, fabrication, rolling, hardware insertion.
Imagine Stoneworks 1320 SE Armour Dr., Ste. A-1, Bend, OR 97702	541-312-3885	541-312-3899	www.imaginestoneworks.com trent@imaginestoneworks.com	Trent Gardner, Rob Angelo	7	2003	Natural & engineered stone slab designs for countertops, floors, bathrooms, fireplaces & large quantity CNC production runs.
MicroRidge Systems, Inc. 56888 Enterprise Dr., Sunriver, OR 97707	541-593-1656	541-593-5652	www.microridge.com mary@microridge.com	Mary Chisholm	7	1983	MicroRidge designs & manufactures a broad range of wired & wireless measurement collection solutions for industrial & manufacturing environments to monitor or improve their quality process.
Pyrotec 975 SW First St., Redmond, OR 97756	541-504-0340	541-504-0342	www.pyrotec.com support@pyrotec.com	Steve Russell	7	1972	Innovative advances in auto racing safety, it makes a range of products, including helmets, fire suits, gloves, shoes, protective wear, safety gear & restraints.
Rose Machinery Inc. 61543 American Ln., Bend, OR 97702	541-388-0856	541-388-7930	www.rosemachinery.com rayr@rosemachinery.com	Ray Rose	7	1978	Metal fabrication & machine shop that manufactures custom machinery & sells woodworking machines.
Swan Industries Inc. 633 NE First St., Bend, OR 97701	541-389-4668	541-389-4068	www.swanindustries.com sales@swanindustries.com	David Swan	7	1978	OEM Supplier to the RV industry.
Cascade Spa Covers 63378 Nels Anderson Rd., Bend, OR 97701	541-388-7963	541-388-0384	steve_cascadepacovers@yahoo.com	Steve Chambers	6	1987	Spa cover manufacturer.
Central Composites 4626 SW 21st Ave., Redmond, OR 97756	541-280-6704	N/A	www.centralcomposites.com info@centralcomposites.com	Marcus & Lindsey Sahlgren	6	2011	Specialize in advanced composite practices such as resin infusion, RTM lite & prepreg processes as well as more conventional hand layup techniques.
Custom Pro Shops 3002 NW Fairway Heights Dr., Bend, OR 97701	541-633-7117	N/A	www.procraftgolfshops.com contactus@procraftgolfshops.com	Jeff Miller	6	1987	Custom pro shop interiors & millwork.
M.C. Smith Signs 1515 NE Second St., Bend, OR 97701	541-389-2471	N/A	www.mcsmithsigns.com sales@mcsmithsigns.com	Chris & Elizabeth Linderman	6	1974	Full service direct to garment printing & embroidery service to add your logo or message to a complete line of wearables.
Maverick Publications 63324 Nels Anderson Rd., Bend, OR 97701	541-382-6978	N/A	www.maverickbooks.com moreinfo@maverickbooks.com	Gary Asher	6	1968	Book manufacturing catering to self-publishers. Print-on-demand capabilities.
Pacific Wood Works 20514 Murray Road, Bend, OR 97701	541-323-3667	541-382-2573	www.pacwoodworks.com jane@plateauwoodworks.com	Rick Fletcher	6	1982	Millwork - doors, windows & hardware.
Uni-Latch Inc 59 SW Hayes Ave., Bend, OR 97702	541-312-8920	541-389-4578	www.mikefence.com sales@unilatch.com	Mike Tanner	6	1994	Gate manufacturing, ornamental fencing & custom powder coating.
Bend Machine Inc. 267 W Sisters Park Dr., Unit B, Sisters, OR 97759	541-382-0402	N/A	www.bendmachine.com bmi@bendcable.com	Jeff Frink	5	1988	General machine shop (job work), tool & die shop, welding & fabrication & water jet services.
Downtown Ornamental Iron, Inc. 63023 Layton Ave., Ste. 1, Bend, OR 97701	541-389-8186	541-385-8085	www.downtownornamentaliron.com questions@downtownornamentaliron.com	Skye Kimel	5	1985	Ironwork & fabrication work including railings, artwork, home decor & textured decorative metals.
Northwest Custom Log Homes, Inc. 17273 Satterlee Way, Bend, OR 97707	541-593-5610	541-593-9741	www.nwcustomloghomes.com nwcustomloghomes@gmail.com	Dennis King	5	1981	Design services. Log homes, log accents, restoration. General contracting. Custom conventional homes.
Ocean Equipment 20655 Carman Loop, Bend, OR 97702	541-318-1272	N/A	www.navpod.com orders@oceanequipment.com	Rob Walsh	5	1991	N/A
Windward Performance LLC 63010 Powell Butte Hwy, Bend, OR 97702	541-382-1056	Call first	www.windward-performance.com info@windward-performance.com	Greg Cole	5	1999	Composite sail plane & aerospace design & manufacture.
Bear Prints 688 SW Veterans Way, Ste. 4, Redmond, OR 97756	541-388-1274	N/A	www.bearprints.us sales@bearprints.us	Customer Service	4	1978	Quality silk screen printing & embroidery on an assortment of garments. Graphic arts capabilities.
Bend Rubber Stamp & Printing 1320 SE Reed Market Rd., Ste. 180, Bend, OR 97702	541-389-2110	541-389-2110	www.bendstampandprinting.com bendstamps@gmail.com	Mike Guest	4	1973	Printing, copying, large format poster prints, rubber stamps, graphic design, promotional items.
DANI Naturals 1777 SW Chandler Ave., Ste. 155, Bend, OR 97702	541-382-2339	541-382-2381	www.daninaturals.com orders@daninaturals.com	Sales Department	4	1996	All natural body, bath & home products.
Poltex 217 SW Pumice Ave., Unit H, Redmond, OR 97756	541-636-0802	888-976-5839	www.poltex.com paul@poltex.com	Danielle & Paul Filipowicz	4	2001	Plastic manufacturing firm specializing in hospital & laboratory organization products. Custom fabrication for any industry.
Bev-Art Counter Tops, Inc. 1320 SE Armour Rd., Ste. B1, Bend, OR 97702	541-388-3457	541-383-8892	www.bevartcountertops.com bevart@bendbroadband.com	Dick Larson	3	1979	Custom laminated & solid surface counter tops.
Cutting Edge Design/Tiger Tugs 45 SE Bridgeford Blvd., Ste. A, Bend, OR 97702	541-585-4041	541-585-4141	www.tigertugs.com steve@cutting edgedesignbend.com	Steve Hill	3	2007	Design & build remote control industrial vehicles.
Cv International, Inc. & CvB Company 20680 Carmen Loop Rd., Ste. 101, Bend, OR 97702	866-330-4382	541-550-2284	www.cvintl.com	George Darcy	3	1981	Cv International is a service-disabled, veteran-owned small business with more than 30 years in the aviation ground support equipment manufacturing business.
Dry Canyon Forge 37 NW Greenwood Ave., Bend, OR 97701	541-382-2725	541-382-2726	Unknown dcf@my180.net	Joe Elliott	3	1987	Decorative Ironwork.
Footform Performance Orthotics Center 345 Century Dr., Ste. 1, Bend, OR 97702	541-389-4547	541-317-5586	www.footform.com info@footform.com	Randall Barna	3	1980	Developers of technologies & supplies for comfort orthotic systems.
H.E.I. Enterprises, Inc. 106 SE Evergreen Ave., Redmond, OR 97756	541-923-2929	541-504-0771	www.heielectric.com hei@usa.com	Larry Hagemester	3	1970	Electrical equipment, for engines, remanufactured alternators, mags, generator & starters, full line of batteries & LED lighting.
Picky Bars 550 SW Industrial Way Ste. 199 Bend, OR 97701	N/A	N/A	www.pickybars.com	Lauren Flesman, Jesse Thomas, Steph Rothstein	3	2011	Creates healthy-energy bars for sustained energy.
Surface Dynamix 63076 NE 18th St., Bend, OR 97701	541-350-7832	888-778-1756	www.surfacedynamix.com	Mike Boyle	3	2010	New 1,200 square foot state-of-the-art R&D/training center.
Wild Zoo Furniture, Inc. 61568 American Ln., Ste. 1000, Bend, OR 97702	541-388-2443	541-388-7317	www.wildzoo.com wildzoo@teleport.com	Frank or Brian Rodgers	3	1996	Manufacturer of kid's desks & play tables.
Irrigation Innovations LLC Redmond, OR 97756	541-948-0545	N/A	www.irrinovations.com irrinovations@gmail.com	David Shurtleff	2	2013	Newly developed irrigation product for power assisted pump priming.
Mountain Marble, Inc. 20512 Nels Anderson Place, Bend, OR 97701	541-388-3134	Call first	N/A	Jerry Christensen	2	1991	Cultured stone products.
Redi-Grill LLC 908 Widgeon Rd., Redmond, OR 97756	503-729-3281	N/A	www.redi-grill.com margaret@redi-grill.com	Mike & Margaret Lawson	2	2016	Manufacturer of grill maintenance tools/products.
Stickerfishious 2867 NW Perlette Ln., Bend, OR 97703	541-788-2180	N/A	www.stickerfishious.com ann@stickerfishious.com	Ann LaFlamme-Allan	2	2017	Bend-based, all-women-run business on a mission to spread love & positivity. Products sold through over 350 gift, grocery & other specialty retail locations nationwide. All products are designed & made in the United States.
TimeTech Inc. PO Box 31, Redmond, OR 97756	541-388-4890	N/A	www.timetechusa.net info@timetechusa.net	Cody Jarrett	2	1982	Innovators in advanced precision timing & bar coding products including the Sprint8, SR1000, Ski-Pro3000, SprintPro, CCD Wedge, Trial Timer, Time Study, ScanPro & more.
Advanced Aviation, Inc. 63336 Powell Butte Hwy, Bend, OR 97701	541-330-5817	541-318-4776	www.advancedaviationinc.com aaron@advancedaviationinc.com	Aaron Brook	1	1994	Experimental aircraft builders assist shop. Helping to build the safest & highest quality aircraft possible. Aircraft have won several awards at the Oshkosh, Sun-n-Fun & Arlington air shows.
Americana Woodworks Bend, OR 97701	541-550-7050	N/A	www.americana-woodworks.com	Mike Dolinar	1	2012	Manufacturing hand-crafted American red cedar patio furniture.
Ben's Cabinets 503 Sisters Pkwy Ct., Sisters, OR 97759	541-549-9450	N/A	www.benscabinets.com benscabinets@gmail.com	Ben Ehrenstrom	1	1986	Custom cabinetry & furniture.
Deschutes River Manufacturing, LLC Mailing: 9450 SW Gemini Dr., Ste. 74934 Beaverton, OR 97008	541-480-5967	N/A	www.the-rookie.com drm@the-rookie.com	Duncan MacDonald	1	2002	Manufacturing portable, powered hose management rolling systems for fire suppression, HazMat & emergency, water municipalities, industrial cleaning, agriculture uses & more.
Heavy & Light Welding/Fabrication 35 SE Bridgeford Blvd., Bend, OR 97702	541-389-3520	541-388-4870	N/A	Eddie Light	1	1987	Metal fabricating & repair work.
J-C Precision Welding 2530 NE Second St., Bend, OR 97701	541-382-7806	N/A	bendwelding@gmail.com	Joe Slattery	1	2004	Sheet metal work, welding & fabrication.
One Day Signs 2330 NE Division St., Ste. 2, Bend, OR 97703	541-385-6535	541-385-6547	www.1daysigns.com 1DS@1daysigns.com	Jeffrey Mertins	1	1991	All types of signs. Real estate, banners, vehicles, decals, magnetic, ADA, vinyl cut lettering, digital printing & design.
Oregon Pack Works 64465 Research Rd. Bend, OR 97703	541-410-0538	N/A	www.oregonpackworks.com info@oregonpackworks.com	Karl J. Findling	1	2010	Oregon Pack Works assists industrial manufacturers to design & build soft goods for unique applications. We can assist in design & manufacturing; fabric technologies & more.
RodMounts PO Box 8105 Bend, OR 97708	541-330-8808	541-550-2030	www.rodmounts.com info@rodmounts.com	Brad Evans	1	1997	Fishing rod holders, carriers & transport systems.

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Manufacturing Crook County (Listed by Number of Staff)

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
Endura Products 1155 N Main St. Prineville, OR 97754	541-447-4195	541-447-6479	www.enduraproducts.com sales@enduraproducts.com	Casey Jackson	241	1946	Moulding, millwork & engineered wood components.
Bright Wood Corporation - Prineville 1941 Industrial Park Rd. Prineville, OR 97754	541-447-5962	541-447-1081	www.brightwood.com ininfo@brightwood.com	Dallas Stovall	53	1960	Wood products.
Helena Agri-enterprises 1225 N Gardner Rd., Ste. 200 Prineville, OR 97754	541-447-5609	541-447-1403	www.helenaagri.com spauldingb@helenaagri.com	Britt Spaulding	42	1961	Fertilizer, chemical & seed.
Dayspring Hardwood & Moulding, Inc. 2816 SW Cessna Dr. Prineville, OR 97754	541-447-0222 x112	541-447-0223	www.dayspringinc.com sales@dayspringinc.com	Michael Newman, Mike Engel	35	1986	Hardwood mouldings, flooring, stair treads/risers, hand-rails, crown mouldings, engineered/recycled flooring & specialty items.
Consolidated Pine Inc. 1951 NW Lamonta Rd., PO Box 1375 Prineville, OR 97754	541-447-5635	541-447-6525	N/A	Laura Barbeau, Steve Cole	29	1952	Wood products, finger-joint, primed mouldings & solid mouldings.
Mill Power, Inc. 3141 SW High Desert Dr. Prineville, OR 97754	541-447-1100	541-447-1101	www.millpower.com emailtesterone@gmail.com	Dale Tompkins, Alison Muilenburg	20	1968	Design & manufacturing of custom vibrating industrial process equipment including conveyors, screens & feeders.
Oregon Block & Paver Mfg Inc 1763 NW Gardner Rd., Mail: 1555 NW Murphy Ct. Prineville, OR 97754	541-447-6869	541-416-2740	www.oregonblock.com tracy@oregonblock.com	Mike Weston, Tracy Weston	15	1990	Family-owned & operated manufacturer of Allan Block Retaining Wall systems & Oregon Block paving stones for the landscape market in Central Oregon & distributed to all of Oregon. We are dedicated to producing the highest quality products & superior customer service.
Advanced Cabinetry, Inc. 2853 SW High Desert Dr. Prineville, OR 97754	541-447-7024	N/A	advcabinetry@gmail.com	Jason McCollum	10	1997	Custom cabinet making.
ABC Fence Company 421 NW Tenth St. Prineville, OR 97754	541-447-6780	541-447-1974	www.abcfencecompany.net fencegal1@gmail.com	Serena Wood, Rawlin Smith	7	1984	All types of fence products & installation.
Rohrer Manufacturing, Inc. 2261 NW Industrial Park Rd. Prineville, OR 97754	541-447-7749	541-447-5190	www.rohrermfg.com information@rohrermfg.com	Dan Rohrer	6	1989	Air operated post drivers, farm related manufacturing & design.
Northwest Sign Recycling LLC 1415 NW Murphy Ct., Prineville PO Box 2424, Redmond, OR 97756	541-279-0386	541-383-2072	www.nwsignrecycling.com tory@nwsignrecycling.com	Wendie Every, Penny Eddington, Tory Allman	5	2004	Hydrostripping & recycling aluminum highway signs for cities, counties, states, other agencies & private sector.
RYCO Manufacturing, Inc. 2959 SW High Desert Dr. Prineville, OR 97754	541-416-9313	541-416-9315	www.wildhorsemesa.com dave@rycomfg.com	David Ryan	2	1976	Custom metal fabrication.
Daniel R. Kentner Welding & Machine 14497 SE Wagonwheel Ln. Prineville, OR 97754	541-447-7987	541-447-8649	www.EZlifefirestarter.com dkentner67@gmail.com	Daniel R. Kentner	1	2001	Fire starter manufacturer, welding & machine.

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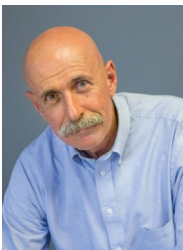
MULTI FAMILY



Light Industrial

MLS# 220183598 \$1.25/SF NNN

New Light Industrial building on Brinson Blvd in Bend's NE industrial area. Three, 3,000sf suites are available in this building with off-street parking, one rollup door with office and restroom in each bay, demising walls in place. Open shop with 20' free span interior. One unit on the South end has a small outdoor storage yard. 220 power is available.



Pete Rencher, Broker
541.420.3423
pete@windermere.com



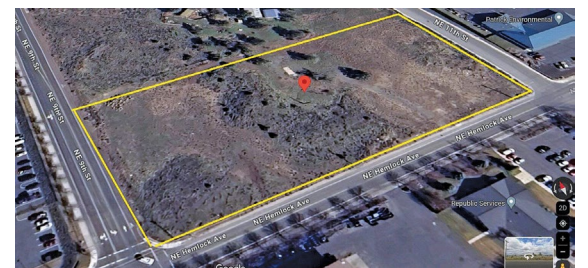
10,000 sf Warehouse Building

MLS# 220189740 \$1.15/SF NNN

Hard to find, 10,000sf warehouse building w/extensive office area. Could be used as a trucking terminal. Five loading docks w/ 14ft rollup doors. Two additional, ground level rollups on Southwest end of building. Office entrance on Northeast side into reception area & offices. 3 phase power in the warehouse area is separated by a rollup for maintenance activity, rack storage or assembly. Office area has main office, three private offices, breakroom & restroom.

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4+ Acres Zoned Heavy Industrial M2

MLS# 220188553 \$1,400,000

Hard to find Vacant lot with Heavy Industrial, M2 Zoning on Redmond's East Side. Located on Hemlock Ave between 9th and 11th. Easy access to Hwy 97 Northbound. Utilities in street on Hemlock Ave. Uses include automotive, truck terminal, manufacturing, warehouse, equipment sales, and more. Buyer responsible for zoning due diligence.



Bruce Barrett, Broker
541.410.3484
barrett@windermere.com

Windermere Realty Trust

www.windermerecentraloregonrealestate.com

807 SW Industrial Way, Bend OR 97702 538 SW Highland Ave., Redmond OR 97756

Manufacturing Jefferson County *(Listed by Number of Staff)*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Business Description
Bright Wood Corporation - Madras 335 NW Hess St. PO Drawer 828 Madras, OR 97741	541-475-2234	541-475-7758	www.brightwood.com ininfo@brightwood.com	Dallas Stovall	790	1960	Wood products.
Keith Manufacturing Company 401 NW Adler St. Madras, OR 97741	541-475-3802	541-475-2169	www.keithwalkingfloor.com mediadept@keithwalkingfloor.com	Mark Foster	188	1950	Moving floor conveying systems.
Warm Springs Composite Products 3270 U.S. Hwy. 26, Bldg. #8 PO Box 906 Warm Springs, OR 97761	541-553-1143	541-553-1145	www.wscp.com contact@wscp.com	Jacob Coochise	60	1994	Fire rated door components & frames & roofing closer strips. Ballistic materials.
Central Oregon Seeds, Inc./ Central Oregon Basalt 1747 NW Mill St. Madras, OR 97741	541-475-7231	541-475-7233	cosi.ag	Michael Weber	42	1979	Grass, vegetable seeds & soil amendment, Cascade Minerals.
Helena Agri-Enterprises 505 C St. PO Box 117 Culver, OR 97734	541-546-5222	541-546-2237	www.helenaagri.com spauldingb@helenaagri.com	Britt Spaulding	41	2012	Fertilizer, chemical & seed.
Bright Wood Corporation - Culver 710 C Street Culver, OR 97734	541-546-5543	N/A	www.brightwood.com ininfo@brightwood.com	Dallas Stovall	27	1960	Manufactures wood components for doors & windows, mouldings, millwork & long-length engineered dimension lumber.
Shielding International Inc. 2150 NW Andrews Dr. Madras, OR 97741	541-475-7211	541-475-6628	www.shieldingintl.com info@shieldingintl.com	N/A	23	1996	Manufacturer of X-ray protective apparel & Accessories
Double Press Manufacturing 515 NW Cherry Lane Madras, OR 97741	541-475-4239	541-475-1952	www.double-press.com info@doublepress.net	Dan Jacques	18	1993	Bale compressors to compress hay for export.
Maragas Winery 15523 SW Hwy. 97 Culver, OR 97734	541-546-5464	N/A	www.margaswinery.com info@margaswinery.com	Doug Maragas	8	1999	Wine.
WB & D Technologies 182 NW Earl St. Madras, OR 97741	541-475-7211	541-475-6628	www.shieldingintl.com info@shieldingintl.com	Carol Locke	5	1996	Manufacturer of lead sheeting.
Albina Asphalt 400 NW Paul Jasa Way Madras, OR 97741	541-475-6638	541-475-6168	www.albina.com madras@albina.com	Mike McCool	4	1989	Asphalt emulsion.
Griffin Seed International 3815 SW Culver Hwy. Metolius, OR 97741	541-546-2801	541-546-2906	www.griffinseedinternational.com sales@griffinseedint.com	Robert Griffin	4	1987	Sells vegetable seeds.
Meuret Pump, Inc. 6039 SW Franklin Ln. Madras, OR 97741	541-546-2992	541-546-7940	meuret69@outlook.com	Frank Summers	3	1945	Pumping & farm equipment, conveyors & pipe fitting.
Oregon Embroidery 182 NW Earl St. Madras, OR 97741	541-475-7211	541-475-6628	www.facebook.com/ Oregon-Embroidery	Kriste Lofting	2	1988	Direct embroidery of garments & accessories.

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Recycling & Waste Prevention

by **SUSAN BAKER, Diversion & Franchise Services Manager — Deschutes County Department of Solid Waste**

In Oregon, we have a strong history of recycling. Recycling conserves energy and natural resources and helps reduce waste in landfills. Separating out recyclable materials could also save money on the trash bill.

Ever wonder what some recyclables become?

- Old magazines are turned into paperboard and newspapers.
- Aluminum cans are turned into new aluminum cans and can be recycled indefinitely.
- Plastics are turned into new bottles, lumber for decking, carpet, buckets, frisbees, containers, and more.

Recycling Right. It's important to follow the local recycling program in your community.

Know What to Throw — contact your recycling service provider for a recycling guide that includes a list of acceptable materials that can go in the blue commingle recycling cart or recycling depots.

Empty. Clean. Dry — keep all recyclables free of food and liquid.

Don't Bag It — place recyclables loose in the recycling cart, never place in plastic bags.

When in Doubt, Leave it Out.

Waste Prevention

Preventing waste in the first place has a greater

positive impact than recycling. Making new things and getting them to stores uses more energy and resources. Here are some waste prevention tips:

- ✓ **Borrow Before Buying** — Check out the 'Library of Things' at Deschutes Public Library and Try Before You Buy.
- ✓ **Choose Reusables** — Keep and carry reusable containers. Say no thank you to straws and utensils when ordering take-out.
- ✓ **Repair** — watch for free repair cafés happening in your area or check out ifixit.com.

Resources

The Environmental Center's RethinkWasteProject.org offers resources and tips to help reduce, reuse, repair, recycle, and compost at your home and/or business.

Upcoming events:

America Recycles Day — Join the panel discussion about recycling, waste reduction, reuse, plastics pollution, and more.

Friday, November 15, 2024, 4-6pm, Environmental Center (16 NW Kansas Ave., Bend). Email kavi@envirocenter.org for more information.

Free Community Repair Café in partnership with Deschutes Public Library

Wednesday, November 20, 2024, 5:30-7:30pm,



PHOTO | COURTESY OF THE ENVIRONMENTAL CENTER

Redmond Proficiency Academy, (657 SW Glacier Ave., #2710, Redmond). RSVP recommended.

cascadedisposal.com
republicservices.com/centraloregon

Reduce, Reuse, Repair — First!

by **AMELIA R. CORBARI, Communications Manager — The Environmental Center**



PHOTO | COURTESY OF THE ENVIRONMENTAL CENTER

The Rethink Waste Project is a program of The Environmental Center that envisions a community that understands the upstream and downstream impacts of using Earth's resources and makes responsible decisions about the consumption, use, and disposal of materials.

Through education, resources, and engagement activities, the RWP goal is to empower Deschutes County residents, visitors, and businesses to prevent waste and then recover as much as possible.

If you are interested in rethinking waste at your business or place of work, we recommend you start with reduce, reuse, and repair. These actions fall in the waste hierarchy *before* recycling, as they can make some of the biggest impacts and keep materials that are already in use out of the waste system. Here are some tips to get started:

Food waste: Food and beverage is Oregon's 2nd largest contributor of greenhouse gasses! Be a leader —sign your business up for food waste pick-up and turn your food scraps into nutrient rich soil instead. Find out how at rethinkwasteproject.org/foodwastepickup.

Choose reuse (the truth about "compostables"): In Oregon, compostable dishware is actually not compostable because it takes much longer to break down. Plus, it often has a larger environmental footprint. Switch to reusable dishware instead! Learn more at rethinkwasteproject.org/rethinkcompostables.

Another resource offered by the RWP is the Community Innovation Fund (CIF). This grant program funds projects that address waste where we live, work and play. Individuals, businesses, and community organizations in Deschutes County are encouraged to apply if their project impacts Deschutes County and/or its residents. A portion of projects may also take place at or largely impact visitors/visitor destinations.

CIF projects must have measurable results - for example, the amount of waste reduced, the increase in waste recycled, community members reached, the amount of waste composted, etc. Lastly, project work should support equity and accessibility in our communities.

Past projects have touched on a wide range of waste issues and impacts. Some examples include:

- Creating a system for collecting and composting brewery byproducts in partnership with local farms
- Increasing capacity for gleaning produce to feed people experiencing

food insecurity

- Providing all reusable beverage containers at local music festivals
- Delivering education and access to sustainable hygiene products to college students
- ...And more!

Learn more about the CIF, and view examples of past projects at RethinkWasteProject.org/CIF. Stay tuned for an informational session on the CIF in January 2025! Be sure you're up to date on this and other RWP announcements by subscribing to the Rethink Waste monthly e-newsletter.

rethinkwasteproject.org

KNOTT LANDFILL RECYCLING & TRANSFER FACILITY BUSINESS HAZARDOUS WASTE DISPOSAL FACILITY



The Knott Landfill Recycling & Transfer Facility, located at 61050 SE 27th Street in Bend, has a hazardous waste facility available for business-generated hazardous waste disposal.

Contact the Solid Waste office or visit the website:
www.deschutes.solidwaste
to receive a Business Hazardous Waste Collection application and to make an appointment for drop off.

Upcoming Appointment Dates:

- October: 25, 26**
- November: 8, 9**
- December: 13, 14**

SAFETY TIPS

- If possible, keep products in original containers.
- If label is missing and you know the contents, add your own.
- Do not mix different products together.
- Make sure containers are not leaking and have secure lids. If leaking, place in a second leak-proof container.
- For transport, secure containers upright and store away from the driver, passengers and pets.
- Do not dump or drain any household hazardous waste into storm drains. Storm drains send runoff water either directly to the river or underground toward our drinking water supplies, typically without treatment. *Remember, only rain in the storm drain!*

Deschutes County Department of Solid Waste
61050 SE 27th Street, Bend, OR 97702
Phone: (541) 317-3163

www.deschutes.solidwaste

To request this information in an alternate format, please call (541) 317-3163 or send email to solidwaste@deschutes.org



Central Oregon Recycling

Garbage & Recycling Companies *(Listed Alphabetically)*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services	Area Covered
Advanced Systems Portable 1300 SE Wilson Ave. Bend, OR 97702	541-389-5646	541-385-5226	www.advancedportabletoilets.com Cust2912@wcnx.org	Erwin Swetnam	5	1965	Portable restrooms & storage units.	Central Oregon
Alfalfa Transfer Station at Walker Rd. Alfalfa, OR 97709	541-317-3163	541-317-3959	www.co.deschutes.or.us/sw	Customer Service	1	1999	Saturdays 8am-4pm.	Deschutes County
Cascade Disposal (Waste Connections) 1300 SE Wilson Ave. Bend, OR 97702	541-382-6660	541-385-6061	cascadedisposal.com cust2012@wasteconnections.com	Erwin Swetnam	44	1965	Garbage hauling, curbside recycling, commercial, residential, special events, clean ups, roll offs & yard debris & food waste for city customers	S Greenwood & Newport & South of Alfalfa Mkt road, Sunriver
City of Sisters PO Box 39 Sisters, OR 97759	541-549-6022	541-549-0561	www.ci.sisters.or.us kkeeton@ci.sisters.or.us	Kim Keeton	17	1946	Provides water & sewer services.	Within Sisters City Limits
Crooked River Sanitary, Inc. 13918 SW Commercial Loop Rd. Terrebonne, OR 97760	541-548-1542	541-548-0217	www.crsanitary.com info@crsanitary.com	Dave Jones	4	1996	Garbage hauling & more.	Crooked River Ranch
Deschutes County Department of Solid Waste 61050 SE 27th St. Bend, OR 97702	541-317-3163	541-317-3959	www.deschutes.org/sw solidwaste@deschutes.org	Tim Brownell	41	1972	7 days a week, 7am-4:30pm	Deschutes County
Deschutes Recycling 61050 SE 27th St. Bend, OR 97702	541-388-1910	N/A	www.republicservices.com/centraloregon cvoss@republicservices.com	Rusty Davis	12	2001	Knott Landfill recycling depot. Recycling of computers, refrigerators, appliances, tires, scrap metal, glass, cardboard, etc. Composting facility for disposal of yard debris & sales of SoilBuilder & BioFine compost.	Central Oregon
Madras Sanitary Service 1778 NW Mill St. Madras, OR 97741	541-475-2071	541-475-9244	www.madrassanitary.com madrassanitary@madras.net	Melanie Widmer	24	1976	Garbage & recycling services, medical waste disposal, document destruction.	Jefferson County
Negus Transfer Station 2400 NE Maple St. Redmond, OR 97756	541-548-7232	541-317-3959	www.deschutes.org/sw solidwaste@deschutes.org	Tim Brownell	7	1993	Monday-Saturday 8am-4pm.	Deschutes County
Northwest Transfer Station 68200 Fryrear Rd. Sisters, OR 97759	541-548-3437	541-317-3959	www.deschutes.org/sw solidwaste@deschutes.org	Tim Brownell	1	1993	Wednesday-Saturday 8am-4pm.	Deschutes County
Republic Services (formerly Bend Garbage & Recycling) 20835 NE Montana Wy. Bend, OR 97701	541-382-2263	541-383-3640	www.republicservices.com/centraloregon	Kristin Steiner	50	1960	Curbside garbage & recycling collection. City curbside yard debris / food waste collection. Drop box & Rent-A-Bin services. Junk cleanup, SecureShred document destruction services. Delivered compost from Deschutes Recycling. Medical waste collection.	N Newport & Greenwood/Alfalfa Mkt. & Tumalo
Republic Services (formerly High Country Disposal) 1090 NE Hemlock Ave. Redmond, OR 97756	541-548-4984	541-548-2309	www.republicservices.com/centraloregon	Kristin Steiner	30	1967	Curbside garbage & recycling collection. City curbside yard debris collection. Drop box & Rent-A-Bin service. Junk removal, document destruction service & compost sales.	Redmond, Terrebonne, Sisters, Black Butte Ranch, Camp Sherman
Southwest Transfer Station 54580 Hwy. 97 La Pine, OR 97739	541-317-3163	541-317-3959	www.deschutes.org/sw solidwaste@deschutes.org	Tim Brownell	2	1993	Monday-Saturday 8-4.	Deschutes County
Wilderness Garbage & Recycling PO Box 2669 La Pine, OR 97739	541-536-1194	541-536-9507	www.wildernessgarbage.com wgcs2@wildernessgarbage.com	Anne Wiley, Stuart Martinez	12	1984	Garbage, drop box service from Sunriver to Beaver Marsh. Recycling depot. 8am-4pm Monday-Thursday, 8am-1pm Fridays.	Southern border of Sunriver, La Pine, Crescent, Chemult, Gilcrest, Crescent Lake Jct.

This is only a partial listing. CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email cbn@cascadebusnews.com.

Not listed?

Call 541-388-5665 & get your company on a list!

Recycled Products & Services *(Listed Alphabetically)*

Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
B&R Auto Wrecking 64154 Hwy. 97 Bend, OR 97701	541-382-1987	541-389-6299	www.autowrecking.com/locations/bend sales@autowrecking.com	N/A	7	1978	Complete auto recycling, selling used auto parts.
Bar Seven A Recycle 1060 SE Lake Rd. PO Box 890 Redmond, OR 97756	541-548-4747	541-548-0460	www.barsevena.com admin@barsevena.com	Brian Skidgel	27	1967	Wood recycling. Portable crushing. Portable grinding. Excavation. Commercial excavation.
Bend-Redmond Habitat For Humanity 224 NE Thurston Ave. Bend, OR 97701	541-312-6709	N/A	www.bendredmondhabitat.org rcooper@brhabitat.org	N/A	28	1998	Bend-Redmond Habitat builds strength, stability & self-reliance through affordable homeownership for families & individuals in Bend & Redmond. We are dedicated to changing lives by bringing people together to help make a difference in our communities through affordable housing. Since 1989, Bend-Redmond Habitat has built 167 homes & repaired 146 more, providing more than 1042 children & adults a safe, secure & healthy home. The Bend ReStore is a home improvement resale center that accepts & sells a wide variety of building materials, appliances & home furnishings. All proceeds from the ReStore benefit Bend-Redmond Habitat's mission.
Brilliant Environmental Building Products 327 NW Greenwood Ave., Ste. 100 Bend, OR 97703	541-317-0202	541-550-2230	www.brilliantmaterials.com info@brilliantmaterials.com	Jorden Swart	2	2008	Specializing in sustainable building materials for the interior of a home such as wool carpet, cork flooring, bamboo, counter tops, paints, stains & more.
Crook County Landfill 110 SW Landfill Rd. Prineville, OR 97754	541-447-2398	N/A	www.co.crook.or.us jacquie.davis@crookcountyor.gov	Jacquie Davis	8	1979	Landfill & standard recycling depot. Selling wood chips. Recycling facilities for corrugated cardboard, container glass, newspaper, motor oil & car batteries, antifreeze, aluminum & tin cans & magazines.
Deschutes Recycling 61050 SE 27th St. Bend, OR 97702	541-388-1910	N/A	www.republicservices.com/centraloregon sbaker6@republicservices.com	Rusty Davis	12	2001	Knott Landfill recycling depot. Recycling of computers, refrigerators, appliances, tires, scrap metal, glass, cardboard, etc. Composting facility for disposal of yard debris & sales of SoilBuilder & BioFine compost.
Fagen Trees & Chips 151 SE Second St. Bend, OR 97702	541-382-4997	N/A	www.bendoregontreeservice.com treesandchips@gmail.com	Wade Fagen	4	1986	Certified Arborist, land clearing & tree services, wood chip bark mulch supplier, snow removal.
Northwest Sign Recycling LLC 1415 NW Murphy Ct., PO Box 2424 Redmond, OR 97756	541-279-0386	541-383-2072	www.nwsignrecycling.com tory@nwsignrecycling.com	Wendie Every, Penny Eddington, Tory Allman	5	2004	Hydrostripping & refurbishing aluminum highway signs for cities, counties, states, other agencies & private sector.

Continued on Page 22 ▶



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**SOLID
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Recycled Products & Services *(Listed Alphabetically)*

▶ CONTINUED FROM PAGE 21

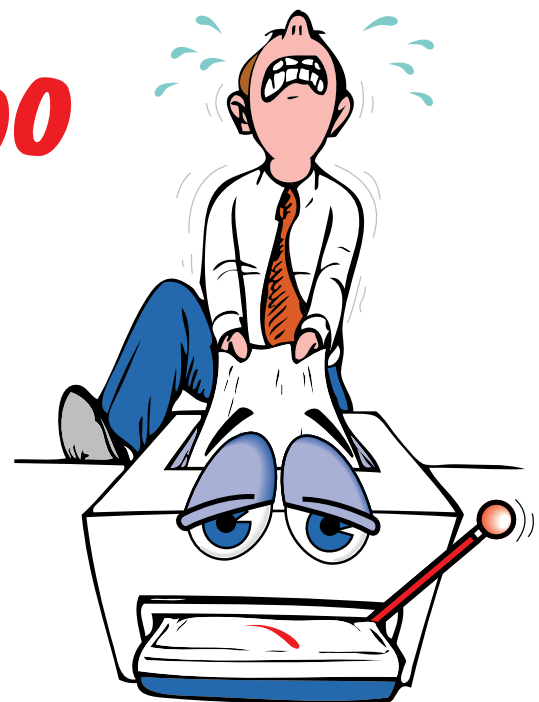
Company / Address	Phone	Fax	WebSite/Email	Contact	Staff	CO Year Est.	Services
Opportunity Foundation of Central Oregon - Madras 1412 SW Hwy 97 Madras, OR 97741	541-475-6961	541-475-6971	www.opportunityfound.org/thrift-stores info@opportunityfound.org	Kirstin Nilles	335	1965	Designated drop spot for electronic recycling. Thrift store.
Opportunity Foundation of Central Oregon - Redmond 835 E Hwy. 126, 3294 S Hwy. 97 PO Box 430 Redmond, OR 97756	541-548-5288	541-504-2115	www.opportunityfound.org info@opportunityfound.org	Marti Rasmussen	221	1965	Designated drop site for electronic waste recycling. Thrift store.
Printer Resources & Recycling, LLC 2669 NE Twin Knolls Dr., Ste. 205 Bend, OR 97701	541-318-5211	N/A	www.MyPrinterResources.com frank@myprinterresources.com	Frank Patka, Mark Giltner, Mickey Meszaro, Jennifer Clark	6	2000	Printer, multifunction, copier, plotter service & supplies. Discounted quality toner & inks, E-waste recycling services - printers, faxes, desktop copiers, computers, monitors, toners, inks, cell phones, home batteries; IT services.
Radius Recycling 110 SE Fifth St. Bend, OR 97702	541-382-8471	541-382-3893	www.radiusrecycling.com sdoyle@rdus.com	Scott Doyle	5	1906	Scrap metal recycling.
Republic Services (formerly SecureShred) 20835 NE Montana Wy. Bend, OR 97701	541-382-2263	541-383-3640	www.republicservices.com/centraloregon sbaker6@republicservices.com	Joe Dear	2	2003	Complete on-site document destruction. Serving all of Central Oregon.
Sisters Habitat for Humanity ReStore 254 W Adams Ave. Sisters, OR 97759	541-549-1621	N/A	www.sistershabitat.org Kris@sistershabitat.org	Kris Powell	6	2007	Recycled furniture, appliances, construction Materials & more!
Sisters Habitat for Humanity Thrift Store 211 E Cascade Ave. PO Box 238 Sisters, OR 97759	541-549-1740	541-549-6695	www.sistershabitat.org rick@sistershabitat.org	Rick Murray	5	2007	Used clothes, housewares, linens, books & more!
Strive Workplace Solutions 63011 Plateau Dr., Ste. 1 Bend, OR 97701	541-382-6688	541-389-1762	www.striveoffice.com kathym@striveoffice.com	Kathy Madison	6	1969	Office supplies, furniture, office machines, design planning, printing, janitorial & break room supplies.
Swift & McCormick Metal Inc. 3192 NE Sedgewick Ave. Redmond, OR 97756	541-548-4448	541-548-4061	carol.smmetals@yahoo.com	Dan McCormick	11	1987	Scrap metal recycling.

CBN has made every effort to ensure that all information is accurate and up-to-date. We cannot, however, guarantee it. Please contact us immediately if you know that certain information is not correct or you would like to be added to a list, 541-388-5665 or email cbn@cascadebusnews.com.

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Naomi Serio



Alice Weston

The Environmental Center welcomes **Naomi Serio** and **Alice Weston** to their team.

Serio is their new part-time Rethink Waste Project coordinator. She will be helping implement our reusable dishware program, doing outreach at events, leading the charge on Repair Cafés, and more!

Weston joins then as an intern with their Climate Solutions team, focusing primarily on the success of our Solarize Deschutes campaign. She is a social impact design strategist working to

help nonprofits and public entities create and reimagine their programs, processes, and strategies to be more equitable, accessible, and community-led.



Karen Rush

Bend-La Pine Schools has hired **Karen Rush** as one of the District's two executive directors of Elementary Programs. She will begin on November 4 and work alongside Executive Director Tammy Doty in overseeing the District's 19 elementary schools.

Rush is in her first year as the program director for Medical, Mental Health, and Prevention Initiatives with Oregon Child Abuse Solutions, a nonprofit organization. Before that she served as executive director for the Children's Center in Oregon City, a nonprofit organization, for four years.

Prior to working in nonprofits, Rush worked for the North Clackamas School District for 20 years in a variety of roles, including school psychologist, special education administrator and principal at three elementary schools, associate director of elementary programs, director of early learning, and executive director of elementary programs. She has undergraduate, graduate, and doctoral degrees from the University of Minnesota.

Following a third round of voting, only two products now remain in **OBI's** second annual Coolest Thing Made in Oregon competition. The winner will be either **Leatherman's** multitool or **Epic Aircraft's** E1000 GX. Voting in the contest's final round began October 8 and will conclude at 12pm on Friday, October 18.

Recently, hundreds of attendees packed the outdoor patio at Worthy Brewing for Central Oregon PubTalk, where ten semifinalists competing to pitch at the **Bend Venture Conference** (BVC) delivered three-minute pitches to a lively crowd. The energy was palpable as both the audience and a panel of expert judges voted to determine which five startups would advance to the BVC, happening on October 17-18, 2024, at the Tower Theatre.

Rose City Robotics, the audience favorite, walked away with a \$3,000 award courtesy of Washington Trust Bank, to support the scale of their autonomous robotic disassembly technology for recycling lithium-ion EV batteries.

Economic Development for Central Oregon (EDCO) is excited to announce the five BVC Early Stage finalists who will pitch at the Tower Theatre on Thursday, October 17. In alphabetical order, the companies are:

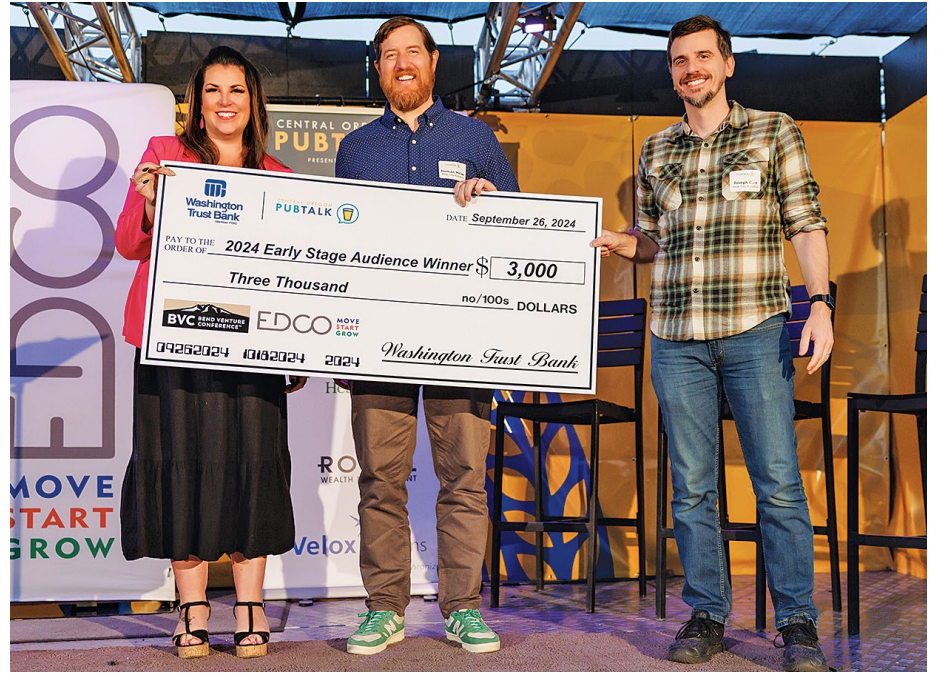
Fordje (Portland, Oregon) — An AI software platform helping construction

developers and cities clarify city codes, enabling faster builds the first time around. **Howl at the Spoon** (Beaverton, Oregon) — Portable, flavor-packed, single-serve artisan sauces for every meal.

The Offer Haus (Eugene, Oregon) — A simplified online platform that allows buyers to purchase a home without a realtor.

Prophetic (Portland, Oregon) — A SaaS platform that finds and analyzes real estate development opportunities in seconds, not hours.

Rose City Robotics (Portland, Oregon) — Autonomous robotic disassembly that enables direct recycling of lithium-ion EV batteries.



ASHLEY MEARS OF WASHINGTON TRUST BANK PRESENTS THE AUDIENCE FAVORITE AWARD TO ROSE CITY ROBOTICS | PHOTO COURTESY OF EDCO

EDCO also announced the five finalist companies advancing in the Growth Stage competition for the 21st annual Bend Venture Conference (BVC), which will take place on October 17-18.

The Growth Stage competition at BVC highlights companies that have demonstrated significant traction and are poised for rapid expansion. Following considerable due diligence, companies in this category have historically been awarded funding ranging from \$100,000 to \$2,500,000 from the BVC LLC and partner VC funds.

The five Growth Stage finalists are:

1. **Beginly Health** (Portland, Oregon) — An AI curated job matching platform for healthcare clinicians and employers.
2. **Green Canopy NODE** (Seattle, Washington) — A company that addresses the complex challenges of affordable housing through configurable, prefabricated kits for residential housing.
3. **Health Elements AI** (Bend, Oregon) — A technology platform that leverages AI to streamline health data abstraction.
4. **ProMedix Inc.** (Portland, Oregon) — A noninvasive medical device that accelerates diagnosis of circulatory dysfunction and sepsis.
5. **Square Baby** (Bend, Oregon) — Dietician-designed, organic baby and toddler meals customized to age, stage and dietary needs including allergen introduction, vegan and animal proteins.

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Compass Commercial Awarded Top Workplaces 2024

by **LAUREN EVANS, Communications Specialist — Compass Commercial Real Estate Services**

Compass Commercial Real Estate Services has been awarded a Top Workplaces 2024 honor by *The Oregonian* Top Workplaces. This marks the second consecutive year Compass Commercial has received the award. Among other recognitions, Compass Commercial was named the 2024 Best Commercial Real Estate Company in the *Bend Bulletin's* Best of the Best of Bend awards and ranked in the top ten of the *Portland Business Journal's* Book of Lists for Commercial Real Estate Firms.

The *Oregonian* recognized 123 companies in Oregon as Top Workplaces for 2024, divided into three categories: Large Employers (500 or more employees), Midsize Employers (100-499 employees), and Small Employers (35-99 employees). Compass Commercial ranked second in the Small Employers category and was one of only two companies on the list headquartered in Bend, OR.

The Top Workplaces list is based solely on employee feedback gathered

through a third-party survey administered by employee engagement technology partner Energage, LLC. The confidential survey uniquely measures the employee experience and culture drivers that are critical to the success of any organization: including employees feeling respected and supported, enabled to grow, and empowered to execute.

"We're absolutely ecstatic to be named a Top Workplace for the second year in a row, and even more excited to rank number two out of 65 small companies in Oregon!" president and broker Graham Dent stated. "What makes this recognition truly special is that it comes directly from our incredible team. We've built a culture where everyone feels supported, empowered to reach their full potential, and can enjoy a positive and fulfilling work environment every day."

compasscommercial.com
541-383-2444

Mid Oregon Recognized as Top Workplace for 2024

by **RACHEL SHULTZ, Marketing Coordinator — Mid Oregon Credit Union**

Mid Oregon Credit Union has been awarded a 2024 Top Workplaces honor by *The Oregonian* Top Workplaces. This is the third consecutive year the financial institution has received this award and was named among only four other small and midsize organizations east of the Cascades to be recognized.

The Top Workplaces list is based solely on employee feedback gathered through a third-party survey administered by employee engagement technology partner Energage LLC. The anonymous survey uniquely measures 15 culture drivers that are critical to the success of any organization; including alignment, execution, and connection, just to name a few.

"We are so honored to be a three-time top workplace winner," said Kevin Cole, president and CEO. "Our team

members have worked hard to build a strong culture of service at Mid Oregon that is powered by our commitment to organizational health. We know from experience that employees who are cared for, trusted, and empowered deliver the exceptional experience that our members deserve."

Cole believes Mid Oregon Credit Union's team is the most distinctive competitive advantage in its industry — and it backs this belief with action.

Of the 123 companies named over three size categories in Oregon and Southwest Washington, Mid Oregon was ranked number eight in the category of Midsize Employers, those with 100-500 employees. Out of those 48 companies, Mid Oregon was the top-ranking financial institution. Mid Oregon was also one of only three financial institutions to receive

recognition in any size category.

"Earning a Top Workplaces award is a badge of honor for companies, especially because it comes authentically from their employees," commented Eric Rubino, Energage CEO. He emphasized, "That's something to be proud of. In today's market, leaders must ensure they're allowing employees to have a voice and be heard. That's paramount. Top Workplaces do this, and it pays dividends."

In addition to Mid Oregon Credit Union receiving #8 ranking in the midsize category, three small organizations in Central Oregon were also recognized as a Top Workplace for 2024: Compass Commercial Real Estate (#2), La Pine Community Health Center (#6), and Beaver Coach Sales (#35).

midoregon.com • energage.com • topworkplaces.com

La Pine Community Health Center Named a Top Workplace by *The Oregonian*

by **COURTNEY IGNAZZITTO, Marketing & Communications Manager — La Pine Community Health Center**

La Pine Community Health Center (LCHC) is proud to announce its recognition as one of the Top Workplaces of 2024 by *The Oregonian*. This prestigious accolade is awarded based on the results of an extensive employee feedback survey, measuring aspects such as work environment, alignment of values, and the effectiveness of management.

LCHC stands out in this regional survey that encompasses numerous businesses across Oregon and southern Washington, highlighting its commitment to creating a supportive and engaging work environment. The recognition underscores LCHC's dedication to not only providing exceptional health care but also fostering a workplace culture that promotes professional growth and personal fulfillment among its staff.

"It is an honor and privilege to be recognized for the third time — two consecutive years — as a Top Workplace," stated Erin Trapp, chief executive officer of LCHC. "Since becoming CEO at La Pine Community Health Center, my focus

has been twofold: improving the employee experience by creating a workplace where staff are eager to work every day and empowering them to be change agents who actively enhance the quality of care we provide to our community. We have an amazing team of dedicated employees who show up every day to make a difference. I feel fortunate for the opportunity to lead the LCHC team."


The Top Workplaces list is determined solely based on employee feedback gathered through a third-party survey administered by Energage, LLC. The anonymous survey uniquely measures 15 culture drivers that are critical to the success of any organization, including alignment, execution, and connection.

This recognition not only celebrates the success of LCHC but also encourages other companies in the region to strive for a workplace culture that respects and values its employees. LCHC remains dedicated to maintaining its status as a top workplace and continuing to serve the La Pine community with excellence.


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The Best in the Northwest — Right in Your Backyard

by KASEY EVERY

Scheduled for October 17-19, the Columbia River Circuit (CRC) Finals Rodeo showcases the Northwest's best cowboys and cowgirls competing in the arena built specifically for this event at the Deschutes County Fair and Expo Center. This rodeo features the top 12 competitors in their respective events, all vying for the coveted title of CRC Champion.

"We're excited to host these amazing cowboys and cowgirls whose part-time participation still results in remarkable skill, athleticism, and sportsmanship," says Jim Powers, CRC Finals Rodeo manager. "Remember, these participants are hard-working, family-focused competitors who have the opportunity to compete alongside world champions but may not be able to travel across the US for every rodeo opportunity, so we're thrilled to celebrate them locally."

In addition to the Championship Showdown scheduled for Saturday, October 19, the CRC Finals Rodeo has planned other exciting opportunities, including:

- **Blue Collar/Family Night, Thursday, October 17:** This event celebrates Redmond's working spirit. Several manufacturers are showing their support by offering tickets to their employees to enjoy the rodeo.
- **Heroes Night, Friday, October 18:** Honors the dedication and sacrifices of First Responders and Wildland Firefighters, who keep us all safe and protect our property and livelihoods.
- **The 2024 VIP Experience:** Adding to the fun, fans ages 21 and over can join a private, no-host bar and hors d'oeuvres reception, plus gain exclusive access to ground-level rodeo action alongside reserved premier seating in the stands.
- **Chute 9's After-Party:** To keep the excitement going, event planners have reserved Chute 9 nightly for live music, dancing, food, and drinks—just adjacent to First Interstate Bank Center.
- **Wicked West Marketplace Extravaganza:** Twenty-five vendors from across the Northwest will provide an excellent shopping experience in the mezzanine each night of the rodeo.

For a complete schedule of events, go to columbiarivercircuit.com/finals.

"We want to welcome as many attendees as possible to come enjoy all the CRC



PHOTO | BY ROSEANNA SALES PHOTOGRAPHY

Finals have to offer," says Pete Thiry, president of Columbia River Circuit. "If any event captures the unique spirit of Redmond, it's rodeo — and we want every single person to have a chance to appreciate the thrill of it."

Event details, tickets, and kids' discount codes are available only at the Columbia River Circuit Finals official website (columbiarivercircuit.com).

About CRC:

The Columbia River Circuit is part of the PRCA, a nonprofit organization that recognizes and supports weekend or part-time rodeo cowboys. Contestants earn points at PRCA-approved rodeos within a determined geographical area (circuits). The Columbia River Circuit, comprising Washington, Oregon, and northern Idaho, allows these participants to follow their dreams and compete more locally. Additional details at columbiarivercircuit.com/about-us.

columbiarivercircuit.com/finals

Meet the 2024 Outdoor Photo Contest Winners

provided by KASEY EVERY

Congratulations to the 2024 photo contest winners and finalists — Wildlands & Forests: Daniel Rappaport (winner), Chris Briggs, Carolyn Ferreira, Scott Smorra and John Aylward (finalists). Waters: Stu Gordon (winner), Daniel Rappaport, GT Larson, Joan Martelli and Neal Smith (finalists). Wildlife: Stewart Willason (winner), Lane Wintermute, Jennifer Krom, Roger Williams and Douglas Beall (finalists), with Chanel Hason (Special Mention). People: Kayla Sulak (winner), Bonnie Olin, Michael Irving, Cheryl Hill, Kayla Sulak and Neal Smith (finalists). Zoomed In: Douglas Beall (winner), Neal Smith, Johnny Robinson, Stewart Willason and Daniel Gomez (finalists).

WILDLIFE

Black Bear in Siuslaw National Forest
by Stewart Willason

Black bears (*Ursus americanus*) can be found across North America and their population in Oregon is estimated to be 25,000 to 30,000. Bears are omnivores, using their keen noses to sniff out berries, insects, and edible plants. While they aren't at risk of extinction, they are threatened by hunting, human conflict, poaching, and loss of their ideal habitat of undisturbed forests. Oregon Wild works to ensure that the Oregon Department of Fish & Wildlife prioritizes the conservation of all native species, addresses the pervasive poaching problem in the state and uses non-lethal tools to address human/wildlife conflict.

WILDLANDS & FORESTS

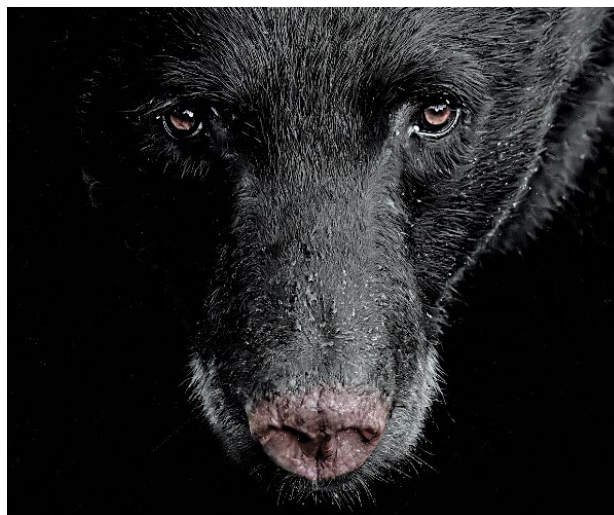
Mt. Hood Sunset by Daniel Rappaport

Many of the wildlands, and views like this, surrounding Mount Hood have been protected as Wilderness in several iterations from 1964 to 2009. While this status offers protections from logging and development, today the alpine forests and glaciers on Mount Hood are threatened by a warming climate, changes in precipitation, and invasive pests and diseases. Oregon Wild's efforts to protect forests as a natural climate solution can help arrest this threat — if we act now!

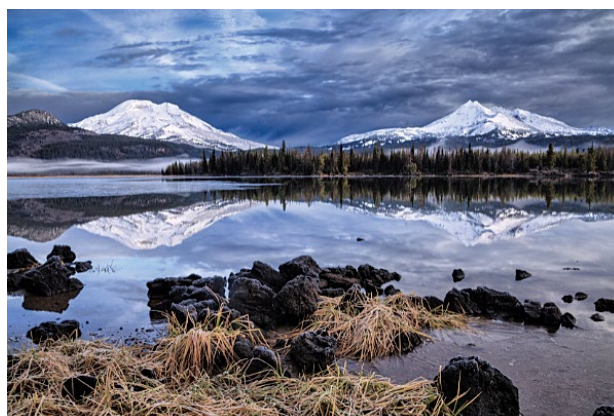
WATERS

Dawn at Sparks Lake by Stu Gordon

Sparks Lake provides easy access to stunning mountain views along the Cascade Lakes Highway west of Bend. Formed by a lava flow that blocked the upper Deschutes River 10,000 years ago, the shallow lake waters and surrounding wetlands are home to river otters, beavers, and many kinds of birds. The headwaters of the Deschutes in this area - some of



BLACK BEAR IN SIUSLAW NATIONAL FOREST BY STEWART WILLASON



DAWN AT SPARKS LAKE BY STU GORDON

which are proposed as Wild & Scenic Rivers in the River Democracy Act — provide critical cold-water refugia and exceptional water quality for downstream drinking water, fish habitat, and recreation.

ZOOMED IN

Sphinx Moth on Milkweed by Douglas Beall

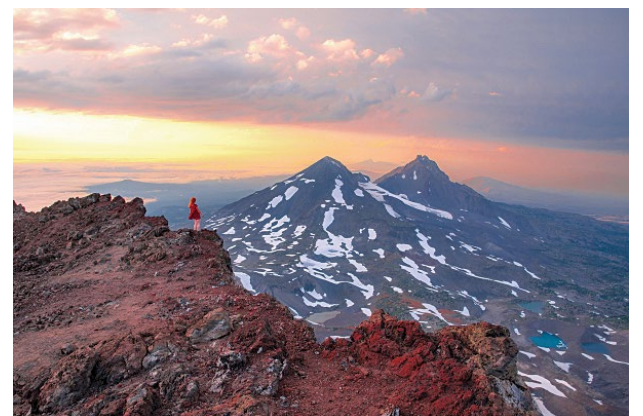
Native pollinators like this white-lined sphinx moth (*Hyles lineata*) play a vital role in the health of native ecosystems — from forests to alpine meadows. Sphinx moths are strong flyers and can hover like hummingbirds to suck nectar from flowers, like this showy milkweed (*Asclepias speciosa*), with their long proboscis. The work Oregon Wild does to protect and restore habitat for native wildlife and vegetation — whether fighting aggressive logging and pesticide use, or advocating for conservation measures that benefit wildlife large and small - helps ensure we can "zoom in" on amazing creatures like these for generations to come.



MT. HOOD SUNSET BY DANIEL RAPPAPORT



SPHINX MOTH ON MILKWEED BY DOUGLAS BEALL



SOUTH SISTER BY KAYLA SULAK

PEOPLE

South Sister by Kayla Sulak

First designated in 1964, and later expanded in 1978 and 1984 thanks to Oregon Wild's advocacy, the Three Sisters Wilderness area protects 286,000 acres of stunning mountain lakes, glaciers and snow fields, lava flows, and ancient forests.

See finalist gallery at photocontest.oregonwild.org.
oregonwild.org

Every Kid Sports: Born in Bend Initiative

Empowering Central Oregon's Youth through Sports

by **JAMES SURI, Director of Marketing & Communications — Every Kid Sports**

Central Oregon has long been known for its community spirit, stunning natural beauty, and a shared passion for outdoor activities. Now, a local nonprofit with national reach is reconnecting with its roots to ensure that local children from low-income families can access the life-changing benefits of youth sports.

Since its inception 14 years ago, Every Kid Sports has been dedicated to breaking down financial barriers that prevent children from playing sports. The organization has provided over \$25 million in support to more than 153,000 kids nationwide, helping them participate in various youth sports. As the organization continues to grow, it remains deeply committed to its home in Central Oregon.

The Born in Bend initiative aims to bring Every Kid Sports' mission full circle by focusing on supporting children throughout Central Oregon. With only 22% of kids from low-income families currently playing sports, and the high cost being the number one barrier, Born in Bend seeks to make youth sports accessible to all children, regardless of financial constraints.

This initiative has ambitious goals: to support 2,500 local children across Central Oregon by 2027. The impact will be immediate and lasting, with a plan to start by funding 500 kids in the first year, followed by 800 in the second, and 1,200 in the third. These numbers represent a significant increase — 350% more kids supported than before. Every Kid Sports is not only tackling the financial barriers it's making sure that children have the chance to learn the prosocial behaviors, responsibility, and commitment that come with participation in organized sports.

"Born in Bend is a way for us to reconnect with the Central Oregon community and celebrate our founders with the growth we've experienced since launching here 14 years ago," said Every Kid Sports Executive Director Eleana Fanaika. "We're excited to make sure that kids in this community can experience the benefits of playing sports, just like thousands of other children we've supported across the country."

As the initiative progresses, Every Kid Sports is half-way towards their year one goal to raise \$100,000. To achieve this, the organization will be partnering with local businesses and donors, and participating in community-wide initiatives to spread the word about Born in Bend and its impact on the region.

At its heart, Born in Bend is about honoring the community that helped shape Every Kid Sports into what it is today. By fostering partnerships with local businesses



PHOTO | COURTESY OF EVERY KID SPORTS

and organizations, and through the generosity of community members, Born in Bend promises to open doors for thousands of children in need.

The future of youth sports in Central Oregon looks brighter, thanks to this initiative. Every Kid Sports was Born in Bend, and now, it's poised to help the next generation of Central Oregon's youth thrive both on and off the field.

everykidsports-borninbend.funraise.org

Newly Renovated Old Mill Inn & Suites Opens This Month as 76-Unit Supportive Rehousing Project for People Experiencing Homelessness

provided by **CENTRAL OREGON INTERGOVERNMENTAL COUNCIL**

Thanks to a unique community partnership with Central Oregon Intergovernmental Council (COIC), the Multi-Agency Coordinating (MAC) group, City of Bend, Oregon Governor Tina Kotek's office, Fortify Holdings, and R&H Construction, previously unhoused residents will soon move into a new supportive rehousing project in southeast Bend.

The Old Mill Apartments — as the project is now known — is a high-quality motel conversion with 76 units, each with its own private bathroom, kitchenette, and living space. The building also features shared laundry facilities, mailroom, and a leasing office. Each unit will be leased at a fair-market rate determined by the U.S. Department of Housing and Urban Development (HUD).

Central Oregon's newest supportive rehousing project received original funding from Governor

Kotek's executive orders to address the state's housing and homelessness crisis, as well as from HB 5019. Old Mill Apartments will target unsheltered homeless populations, with regionally determined priority placement for those who are medically vulnerable, LGBTQ+ youth, and the BIPOC community. As project participants, all tenants will be connected to and offered supportive services. There will be on-site security to ensure tenants' and neighborhood safety, and background checks will be required of tenants prior to move-in.

"Old Mill Apartments offers much-needed housing for our most vulnerable populations," says Tammy Baney, executive director of COIC. "The MAC and our Central Oregon regional partners are incredibly grateful for the funding provided by Governor Kotek's office and the state legislature. We now have 76 more

housing units in our community. More individuals can quickly exit homelessness, return to stable housing, and access case managers and social services."

Fortify Holdings developed the project and R&H Construction served as the general contractor. Through a regional system of coordinated entry, approved tenants will begin to move into Old Mill Apartments the first week of October.

"Fortify is proud to collaborate in public-private partnerships like the one that has made the Old Mill Apartments possible," says Ziad Elshahili, president of Fortify Holdings. "We specialize in rehabilitating properties like the Old Mill Inn and Suites. Across the state, we've successfully transformed existing community assets into accessible, safe, high-quality housing for those who need it most."

coic.org

Celebrate Fire Safety This October

provided by **OREGON STATE FIRE MARSHAL**

As the leaves change and cooler weather sets in, the Oregon State Fire Marshal and the Oregon fire service remind everyone of the importance of home fire safety. October is Fire Prevention Month, a time to focus on fire prevention and safety at home. This year's theme, "Celebrate Fire Safety," calls on Oregonians to take action to reduce fire risks and protect their loved ones.

In 2023, 2,518 home fires in our state resulted in \$119.5 million in losses to homeowners. Cooking remains the leading cause of home fires, followed closely by home heating. Alarmingly, in 417 of those fires, no smoke alarm was present.

"Oregon's first responders are unwavering in their commitment to protecting our communities by reducing home fires and preventing the devastating injuries they cause," said Oregon State Fire Marshal Mariana Ruiz-Temple. "This Fire Prevention Month, we're calling on all Oregonians to take proactive, life-saving steps to protect their families, their homes, and their future."

There are several simple things Oregonians can do to lessen the chance of a home fire and increase safety:

- **Install and maintain smoke alarms.** Make sure you have working smoke alarms on every level of your home, inside bedrooms, and outside sleeping areas.
- **Practice cooking safely.** Never leave cooking unattended and always have a lid or cookie sheet nearby to smother small flames.
- **Use heating equipment safely.** Keep anything flammable at least three feet away from heating devices and always plug space heaters directly into the wall—never use extension cords.
- **Create and practice a home fire escape plan.** Make sure every family member knows at least two ways out of every room.
- **Consider candle alternatives.** Battery-operated candles reduce fire risk, but if you use real candles, always blow them out before leaving the room.

Oregon Governor Tina Kotek proclaimed October as Fire Prevention Month. For more information about Fire Prevention Month, a link to the proclamation, and more tips to prevent the top causes of home fires in Oregon, visit our website.

oregon.gov/osfm

La Pine Community Health Center Celebrates 15 Years of ‘Taking Care of Those Who Depend on Us’

by **ANDREA HINE** — CBN Feature Writer

Celebrating its 15th anniversary, La Pine Community Health Center (LCHC) has built a reputation for providing high-quality, accessible health care to everyone — regardless of income or insurance status. This commitment has remained constant over the years — even in the face of a burgeoning population, a global pandemic, demographic shifts, economic uncertainties, and the gradual expansion of LCHC’s physical space, patient count, and breadth of services. “As a community health center, you must adapt and grow to meet the ever-changing needs of the community,” said CEO Erin Trapp. “Health care is not stagnant; that’s the beauty of it.”

A Federally Qualified Health Center (FQHC) under the oversight of Health Resources and Services Administration (HRSA) — one of 34 in Oregon that collectively operate more than 270 sites across the state — La Pine Community Health Center has grown from a small, dedicated clinic into a comprehensive health center that serves thousands of patients across south Deschutes County, northern Klamath County and western Lake County.

“Each FQHC is unique to the community it serves,” Trapp said. “There is not a ‘one size fits all’ formula in terms of building a clinical department, training staff, improving direct patient care, and other priorities. To be effective, an FQHC must get to know its community and what is required to maintain the health of its residents.”

And, she added, “in rural and underserved communities, you need to figure out what specific services are not being provided — such as pediatrics or behavioral health — and fill in those gaps, even with limited resources. Throughout our 15-year history, LCHC has been committed to overcoming barriers to care — ensuring that no one is left behind when it comes to health and wellness.”

With years of experience in health systems and cancer centers, most recently as Clinical Director for another Federally Qualified Health Center (FQHC) in southern Ohio, Trapp joined LCHC in 2019 as Director of Nursing, becoming CEO in 2023. “I’ve learned that as an FQHC, you work with what you have, and constantly try to make a small impact, as even that goes a long way,” she said.

As an example, Trapp shared the story of a patient “who recently told us that ‘nobody has ever cared about me before. The concern La Pine Community Health Center staff has shown made me realize that I have to start caring for myself.’”

She added that “all of us were taken aback by the words of this patient, which is a testament that our team is making a difference. I’m proud to be a leader of employees who live out our mission, and believe ‘this is what we do, and why we come to work every day.’”

In the same vein, Trapp also believes that the best training “includes giving staff the freedom to use their talents to the fullest extent, and empowering them to be change agents. As managers and leaders, we have the responsibility to create a safe space so employees can be innovative.” (Proof of the effectiveness of LCHC’s



LCHC'S THREE-STORY WELLNESS CENTER IS SLATED FOR COMPLETION IN SPRING 2025 | PHOTO BY ANDREA HINE

philosophy is its high rate of employee retention, and its having been named — for the third time — as one of Oregon’s top workplaces by *The Oregonian*.)

At LCHC, Trapp said, “we treat our patients as people, rather than as numbers — and take care of the whole person, meeting patients where they are without judgement. Our support services — which include an outreach program, a dietician, pharmacist, and psychologist — lead to wraparound care for the entire family, from pre-natal to young people in school to geriatric patients.”

As part of its ongoing efforts to “follow our mission and improve the health of the communities we serve,” to quote Trapp, LCHC broke ground last year on a major campus expansion: a three-story, 27,000-square-foot Wellness Center that will more than double its current space. The facility — which will accommodate behavioral health, dental, and imaging services that previously were available only (or in a limited capacity) some 30 miles away in Bend — already dominates La Pine’s skyline, with completion slated for spring 2025.

“This 15-year milestone is not only a celebration of our history, but also a reflection of the future of healthcare in our region,” Trapp said. “And thanks to our dedicated staff, board members, and community partners who have supported La Pine Community Health Center’s mission throughout the years, we’ll keep thinking ahead, and taking care of those who depend on us, to the very best of our abilities.” lapinehealth.org



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C OCC JobFest

Continued from page 3

24) and Madras (October 30), from 10am-1pm on each date. These are free and open to the public.

JobFest is a chance to explore different career fields and learn more about individual organizations. Attendees can discover employment, internship and volunteer opportunities while finding out the types of skills and experiences needed for these positions. Visit cocc.edu/departments/cap to learn more.

"JobFest opens doors for attendees to speak directly to recruiters and ask questions about companies and even specific positions," said Diane Pritchard, COCC's director of career services,

academic advising and personal counseling (CAP Services). "Job seekers may not leave JobFest with an offer in hand, but they'll leave with a better understanding of where to apply for positions and who to get in touch with to learn more."

To polish or craft resumes in advance, attendees can visit cocc.edu/departments/cap for guidance and samples. Or contact CAP Services at 541-383-7200 or capservices@cocc.edu.

In advance of college events, persons needing accommodation or transportation because of a physical or mobility disability should contact Caitlyn Gardner at 541-383-7237. For accommodation because of other disability, such as hearing impairment, contact disability services at 541-383-7583.

cocc.edu

E mployment Transition Solutions

Continued from page 3

contributions to their respective fields.

"We are honored to be recognized as a finalist for such a distinguished award," said Cindy Bené, founder of Employment Transition Solutions. "This acknowledgment reflects the hard work, dedication, and passion I bring to each partnership, and I'm excited to continue making a meaningful impact for Central Oregon nonprofits and start-ups." The winner of the 2024 BASA Awards will be decided by public vote, and Employment Transition Solutions invites its supporters and the community to participate in the voting process.

For more information about Employment Transition Solutions and to cast your vote, please visit: basawards.com/pages/public-vote.

About Employment Transition Solutions, LLC:

Founded in 2019, Employment Transition Solutions, LLC is dedicated to providing innovative human resources solutions for nonprofits and startups.

employmenttransitionsolutions.com

541-749-8763

R eaders' Choice Awards

Continued from page 3

annual list.

Bend's Tetherow Resort earned the No. 2 position in this year's rankings. Meanwhile, the Oxford Hotel Bend landed at No. 8 on the list of the Northwest's top hotels.

The prestigious Condé Nast Traveler Readers' Choice Awards, which are in their 37th year, reflect the opinions of

actual travelers voting to crown global and regional winners in a variety of categories. The Central Oregon resorts were picked from 575,048 votes cast during the months-long vote. Sunriver Resort, Tetherow, and the Oxford will all appear in the November issue of Condé Nast Traveler magazine and on the Condé Nast Traveler website.

"To have three Central Oregon resorts and hotels picked in one of the travel industry's most prestigious and longest-running awards programs is a great honor, and it speaks to the quality of

Central Oregon as a destination," said Scott Larson, president and CEO for Visit Central Oregon. "Sunriver Resort helped put Central Oregon on the map more than a half-century ago, and more recently both Tetherow and the Oxford Hotel Bend have further elevated the Central Oregon experience. We are proud that Condé Nast readers have discovered what we have known for so long: that there is no place in the Northwest quite like Central Oregon."

Neither Sunriver Resort nor Tetherow are strangers to the Condé Nast Traveler

Readers' Choice Award. This marks the fourth time in seven years Sunriver Resort has made the Pacific Northwest ranking. Meanwhile, Tetherow has earned a place on the Northwest list for the seventh consecutive year, including earning the Northwest's top resort in the Condé Nast Traveler 2023 Readers' Choice Awards.

The Oxford Hotel in downtown Bend has made the list of best Northwest hotels four times, including landing as the No. 8 hotel in the Northwest in 2023. visitcentraloregon.com • 800-800-8334

G reen Tree Commercial Real Estate

Continued from page 3

Dinah Green's contributions to the business community.

Green Tree Commercial Real Estate aims to become an integral part of the real estate landscape in Central Oregon by offering specialized, client-focused services that prioritize seamless transactions and deep community ties. The firm is committed to leveraging local market expertise and local connections to provide unparalleled service for every client.

"Dinah's deep understanding of the local market and her dedication to her clients is what sets Green Tree Commercial Real Estate apart," said Jacob Green, owner of Green Tree Wealth and Dinah's spouse. "This venture isn't just about real estate; it's about fostering community and building lasting relationships."

The launch of their new website, greentreecre.com, offers an intuitive and comprehensive resource for real estate services and property listings in Central Oregon, as well as news and market insights.

The recent "Accomplished Under 40" award by *Cascade Business News* further highlights Dinah's role as an influential figure in the Bend business community. This recognition is awarded to professionals who demonstrate business excellence, leadership, and community involvement.

"I am honored to receive the Accomplished Under 40 award and excited to launch Green Tree Commercial Real Estate," said Dinah. "As a mom of three and a passionate community advocate, I look forward to bringing a personalized, attentive approach to our real estate projects, contributing to our community's growth."

About Green Tree Commercial Real Estate:

Founded by principal broker Dinah Green, a local businesswoman with over a decade of experience in commercial real estate and business management, Green Tree Commercial Real Estate offers a boutique, client-centered approach to real estate in Central Oregon. With a deep commitment to the community and a focus on building lasting relationships, Green Tree is your trusted partner in real estate. For more information about Green Tree Commercial Real Estate or to schedule a coffee chat with Dinah Green, please contact her at dinah@greentreecre.com or 503-689-4498.

greentreecre.com

RECENT TRANSACTIONS

Continued from Page 3

SIOR, CCIM and Eli Harrison represented the landlord, **360 Bond Holding, LLC**, in the lease of a 2,942 SF office suite located at 360 SW Bond Street in Bend. **Lyons** also represented the tenant, **Brown and Brown Insurance**.

Tom Tapia, CCIM, Principal Broker represented the Tenant in office lease located at 1010 NW Harriman Ave., Bend.

Tom Tapia, CCIM, Principal Broker and Brian Fratzke, CCIM, Principal Broker represented both the Landlord and Tenant in a 36-month Industrial lease 1,500+/- SF for the Bridgeford Industrial Building located at 100 SE Bridgeford Blvd., Bend.

Brian Fratzke, CCIM, Principal Broker & Tom Tapia, CCIM represented the Seller, and **Dan Steelhammer, Broker** represented the Buyer in the sale of approx. 3.03 Acres of M-2 Zoned Industrial Land commonly known as 581/597 SW Veterans Way, Redmond. \$1,322,595

Dan Steelhammer, Broker and Jed Bellefeuille, Broker represented the Landlord in a 60-month Industrial lease of 2,400+/- SF located at American Lane Industrial Park 61438 American Lane, Bend.

Dan Steelhammer, Broker represented the Landlord and completed a 36-month lease for 1st Street Industrial Complex located at 1420 NE 1st St, Bend.

Brian Fratzke, CCIM, Principal Broker and Tom Tapia, CCIM, Principal Broker represented the Landlord and Tenant in a 5,750/SF Office lease in Shevlin Corporate Park located at 920 SW Emkay Ave, Bend.

Dan Steelhammer, Broker completed a 60-month renewal representing the Landlord; American Lane Investors, LLC in a Industrial suite located at 61426 American Lane, Bend.

Dan Steelhammer, Broker represented Landlord and Tenant in a 36-month 1,500/RSF Industrial lease at First Street Industrial Complex located at 1420 NE 1st Street, Bend.

Brian Fratzke, CCIM, Principal Broker represented the Tenant in a 36-month office lease renewal located at 1051 NW Bond St, downtown Bend.

Dan Steelhammer, Broker represented the Landlord; American Lane Investors, LLC in a 36-month Industrial lease renewal located at 20772 Carmen Loop, Bend.

Brian Fratzke, CCIM, Principal Broker and Jed Bellefeuille, Broker represented both the Landlord and Tenant in a 60-month Restaurant suite lease located at The Shops @ Boyd- 63130 NE Lancaster-Bend.

Brian Fratzke, CCIM, Principal Broker represented the Landlord and Tenant in a 24-month retail lease renewal in the Mill Quarter Shops located at 761 NW Arizona, Bend.

Dan Steelhammer, Broker and Brian Fratzke, CCIM, Principal Broker represented the Landlord and Tenant in a 36-month Industrial lease renewal at the Plateau Industrial Complex in North Brinson Business Park located at 63010 Plateau Drive, Bend.

Brian Fratzke, CCIM, Principal Broker represented the Landlord and **Jed Bellefeuille, Broker** represented the new Tenant in a 60-month retail lease at The Century Center located at 70 SW Century Drive, Bend.

Brian Fratzke, CCIM, Principal Broker and Jed Bellefeuille, Broker represented the Landlord in a new 36-month retail/office lease located at The Shops @ Boyd- 63130 NE Lancaster Drive, Bend.

Submit your Recent Transactions to Jeff@CascadeBusNews.com to be seen in the next edition of *Cascade Business News*

Central Oregon Business Calendar

Email Your Upcoming Business Events to CBN@CascadeBusNews.com

Event Details at CascadeBusNews.com/Business-Events

BUSINESS EVENTS



October 16

4pm Deschutes County Board of Commissioners and Deschutes County Circuit Court Joint Meeting at Deschutes Services Building, 1300 NW Wall St., Bend.

October 16

5:30pm-8pm ConnectW Monthly Dinner Meeting at High Desert Music Hall, Redmond.

October 16

4:30-6pm Bend Chamber Biz & Bevs at RE/MAX Key Properties, Bend.

October 17-18

2024 EDCO Bend Venture Conference at Tower Theatre.

October 17

4-6pm City Club of Central Oregon October Forum, The Braver Angels Experience: Bridging the Divide, at Unitarian Universalist Fellowship of Central Oregon.

October 17

5:30pm Madras Chamber Business After Hours at Inn at Cross Keys.

October 18-19

COCC Community Health Workforce Summit at COCC, Bend.

WORKSHOPS & TRAINING



October 10-11

8:30am-5pm Bend Chamber Two-Day Workshop, Cultivating Connection & Belonging in the Workplace, at Worldmark Bend, Seventh Mountain Resort.

October 12

10am Neil Kelly Kitchen + Bath Remodeling Workshop.

(Ongoing)

COCC Small Business Development Center Virtual Classes.

Building Permits

COMMERCIAL PERMITS WEEK ENDING 9-27-2024 & 10-4-24

City of Bend

\$323,635.00	-	Commercial (Addition) 1,681 sf. at 1415 NE 3rd St. Bend 97701 OR Owner: Third Street Ventures, LLC Builder: Stilson Builders 541-728-3322 Permit # PRAD202402271
\$2,333,092.00	-	Commercial (New) 1,847 sf. at 21031 NE Talus Pl. Bend 97701 OR Owner: City of Bend Builder: Kirby Nagelhout Construction Co. 541-389-7119 Permit # PRNC202308090
\$863,000.00	-	Commercial (Alteration) 12 sf. at 1210 NE 3rd St. Bend 97701 OR Owner: Bank of America Oregon Builder: ASI - Anthony & Sons General Contractors, Inc. 916-373-0707 Permit # PRRE202401597
\$146,312.00	-	Commercial (Alteration) 2,696 sf. at 821 NE 2nd St. Bend 97701 OR Owner: 2nd & Hawthorne, LLC Builder: Kellcon, Inc. 541-312-4034 Permit # PRRE202404402
\$111,121.00	-	Commercial (New) 1,840 sf. at 33 SE Scott St. Bend 97702 OR Owner: G3 Land Company, LLC Builder: Double R Products 541-476-1387 Permit # PRNC202404859
\$70,446.00	-	Commercial (Alteration) 1,837 sf. at 330 SW Powerhouse Dr. Ste. 140 Bend 97702 OR Owner: Mill Shops, LLC Builder: Bigfoot Contracting, LLC 541-904-5438 Permit # PRRE202403592
\$25,000.00	-	Commercial (Addition) at 61179 Hamilton Ln. Bend 97702 OR Owner: Roats Family, LLC Builder: Legacy Wireless Services, Inc. 503-656-5300 Permit # PRAD202403346
\$20,000.00	-	Commercial (Alteration) 7 sf. at 2500 NE Neff Rd. Bend 97701 OR Builder: Skanska USA Building, Inc. 973-753-3579 Permit # PRRE202404750

City of Redmond

\$100,000.00	-	Commercial (New) 150 sf. at 916 SW 17th St. Redmond 97756 OR Owner: Highland Avenue Medical, LLC 18988 Ridgline Dr. Bend, OR 97703 Builder: Electric Tech Construction, Inc. 925-849-5324 Permit # 711-24-001414
\$2,772,165.00	-	Commercial (New) 16,801 sf. at 1954 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001673
\$2,739,990.00	-	Commercial (New) 16,006 sf. at 1850 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001547
\$2,739,990.00	-	Commercial (New) 16,006 sf. at 1854 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001652
\$2,722,165.00	-	Commercial (New) 16,801 sf. at 1970 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001657
\$2,459,985.00	-	Commercial (New) 14,909 sf. at 1855 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001545
\$2,452,138.00	-	Commercial (New) 14,651 sf. at 1908 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001659
\$2,450,580.00	-	Commercial (New) 14,852 sf. at 1859 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001426
\$2,417,415.00	-	Commercial (New) 14,651 sf. at 1965 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001425
\$2,417,415.00	-	Commercial (New) 14,651 sf. at 1900 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001675
\$2,417,415.00	-	Commercial (New) 14,651 sf. at 1966 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001676
\$2,417,415.00	-	Commercial (New) 14,651 sf. at 1958 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001680
\$2,132,790.00	-	Commercial (New) 12,926 sf. at 1962 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001660
\$2,132,790.00	-	Commercial (New) 12,926 sf. at 1904 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001661
\$829,816.00	-	Commercial (New) 5,077 sf. at 2728 SW 6th St. Redmond 97756 OR Owner: DJ Umatilla, LLC 20734 Amber Way Bend, OR 97701 Builder: Kellcon, Inc. 541-312-4034 Permit # 711-24-000955
\$456,143.00	-	Commercial (New) 2,661 sf. at 1950 SW Umatilla Ave. Redmond 97756 OR Owner: DPS, LLC 1911 65th Ave. W Tacoma, WA 98466 Builder: Cohen Skovborg, LLC 541-617-9190 Permit # 711-23-001681

Deschutes County

\$571,400.00	-	Commercial (Tenant Improvement) at 51615 Bluewood Ave. La Pine 97739 OR Owner: La Pine Community Health Center PO Box 3300 La Pine, OR 97739 Builder: Skanska USA Building, Inc. 973-753-3579 Permit # 247-24-002593
\$318,512.00	-	Commercial (Tenant Improvement) at 611 E Cascade Ave. Sisters 97759 OR Owner: Sisters School District #6 525 E Cascade Ave. Sisters, OR 97759 541-549-8521 Builder: Bremik Construction, Inc. 503-688-1000 Permit # 247-24-001421
\$238,000.00	-	Commercial (Tenant Improvement) 1,190 sf. at 51615 Bluewood Ave. La Pine 97739 OR Owner: La Pine Community Health Center PO Box 3300 La Pine, OR 97739 Builder: Apollo, Inc. 509-586-1104 Permit # 247-24-002594
\$38,000.00	-	Commercial (Alteration) at 56100 Pine Mountain Rd. Bend 97702 OR Owner: AT & T 1025 Eldorado Blvd Broomfield, CO 80021 Permit # 247-24-004521
\$13,638.00	-	Commercial (Alteration) at 16405 1st St. La Pine 97739 OR Owner: La Pine Parks and Recreation District PO Box 664 La Pine, OR 97739 Permit # 247-24-004396

Jefferson Co & City of Madras

\$94,310.00	-	Commercial (New) at 1301 Buff St. Madras 97741 OR Owner: Jefferson County School Dist. 509J 1301 Buff St. Madras, OR 97741 Builder: Griffin Construction, LLC 541-447-7237 Permit # 451-24-001415
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Town & Country

U.S. Bank Celebrates Remodeled Branch in Downtown Bend

Donates \$2,500 to Hearts Unknown Education

On September 26, U.S. Bank held a grand opening celebration for its newly remodeled branch in downtown Bend (1025 NW Bond St.). The branch features a fresh look and feel along with award-winning design enhancements to improve the banking experience for customers.

"Part of the journey that we're going on as a bank is figuring out what the future of branch banking looks like," said Seth Tindall, U.S. Bank branch banking market leader for Oregon. "We put a lot of thought into intentionally reimagining the branch layout, merging our best-in-class digital tools while still providing the human interaction that customers desire."

"When ATMs were widely introduced, there was a thought that branches would be phased out. Well, that was in the 1980s, and branches are just as important today as they were back then. Working with a trusted, local banker is still the most important piece to a healthy banking relationship. This redesigned space will help U.S. Bank deliver that experience to our customers."

Inside the branch, customers will experience state-of-the-art and easy-to-navigate advancements. Bankers are available to help customers throughout different areas of the branch, including engagement areas that provide a space for more in-depth conversations and a branch café with coffee and other beverages for customers. An in-lobby ATM is available for "one stop banking" where customers can make deposits, get cash with their choice of denominations, pay accounts online, and more. A walk-up ATM is also available. Customers also have access to specialists in business and commercial banking, wealth management, and mortgage services.

U.S. Bank customers can also take advantage of innovative digital products and services, such as U.S. Bank's award-winning mobile app and online banking. These platforms feature new personalized insights to make managing

money easier, the U.S. Bank Smart Assistant to make getting what you need a few words away, cobrowse with live video to see the banker you are speaking with, and more.

At the event, U.S. Bank presented Hearts Unknown Education (HÚE), a local nonprofit that helps guide and support young people who are struggling emotionally by offering creative wellness, with a \$2,500 donation.

"Supporting local organizations like HÚE is such an important part of what we do in this community," said Sherry Jones, U.S. Bank district manager for Central Oregon. "HÚE provides a necessary service to the youth in Bend by giving them a creative outlet and a path to a brighter future. I was able to recently tour their location, and really believe it's a special place for the kids in this community to grow."

Nicola Carpinelli, HÚE executive director, and Bruce Abernethy, Board president, were on hand to accept the donation and share a few words about their mission. Additionally, artwork created by the organization's artists is proudly displayed inside of the branch for the bankers, customers and community to enjoy.

"Moving here from Europe as a kid, I was one of those sensitive and quiet kids that we see every day at HÚE," Nicola said. "The kids that we work with have gone through a lot, and life has gotten very serious for them. Art heals, and it came to my rescue when I was young. Working with these kids has been nothing short of amazing, and it's a joy to see each of them grow as they find healthy outlets to express themselves. We can't thank the U.S. Bank team enough for their continued support, and we sincerely appreciate their partnership."

usbank.com



U.S. Bank team at the Bend branch. Photos courtesy of U.S. Bank.



Nicola Carpinelli with painting from HÚE to be displayed in U.S. Bank Bend branch.



Branch Manager Colin Sutton and branch team cut the ceremonial ribbon.



Garrett Jaenicke, Bend Chamber Director of Marketing and Member Services, addresses the crowd.



Crowd at grand opening celebration with local musician Mathew Gwinup.



Seth Tindall, Nicola Carpinelli, Sherry Jones, Bruce Abernethy, Colin Sutton.

Town & Country

18th Annual Accomplished Under 40

Photos by Daniel Salas



Accomplished Under 40 award winners are: Ryan Amerongen, Michael Bird, Emmah Collins, Sally Compton, Mandy Davis, Myles Eastman, John Evans, Morgan Farnell, Dinah Green, Michael Klautzsch, Nathan Leigh, Sean M. Neary, Jacob Parla, Scott Parr, Katie Pelchar, Angela Saraceno, Kyle Schenk, Alyssa Snow, Kevin Watkins and Chad Young



CASCADE BUSINESS NEWS

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CASCADE BUSINESS NEWS
 September 3, 2018 • VOLUME 25 • ISSUE 17
 Enhancing & Promoting the Economic Vitality of Central Oregon Since 1994

Nanometrics Announces Expansion of Bend Operations
 Nanometrics Inc. has announced the expansion of its Bend operations, including an additional 100,000 sq ft of space. The expansion will include a new 120,000 sq ft facility in Bend, Oregon, and a new 100,000 sq ft facility in Redmond, Oregon. The new facilities will accommodate a planned increase in manufacturing, as well as additional development of new generation products for semiconductor process control and advanced materials characterization.

Cascade Publications Inc. Embarks on 25 Years of Cascade Business News
 Cascade Publications Inc. is celebrating its 25th anniversary. The company has grown from a small publication to a leading business news outlet in the region. The new logo features the words: BORN, PLANT, GATHER, REFRAIN, GIVE UP, THROW AWAY, MEND, TEAR, SILENCE, PEAK.

Lumos Medical Center Primary Care Clinic (Hedberg, Eastern & Western) Medicine through Holistic Healthcare Celebrates First Anniversary
 Lumos Medical Center's primary care clinic, offering a unique blend of holistic and western medicine, celebrated its first anniversary. The clinic is located at 1000 N. Redmond Street, Redmond, Oregon. The clinic is led by Dr. David D. Hill, who is dedicated to helping his patients achieve wellness.



CASCADE BUSINESS NEWS
 May 16, 2018 • VOLUME 25 • ISSUE 10
 Enhancing & Promoting the Economic Vitality of Central Oregon Since 1994

Brooks Buys Former Bend Car Lot as Commitment to Future Central Vision
 Brooks Buys Former Bend Car Lot as Commitment to Future Central Vision. The former car lot is being converted into a new development project.

Home Builders Foster Cottage Industries
 Home Builders Foster Cottage Industries. The industry is working to support local businesses and create jobs.

The BendTECH Startup Resource Fair is Back—Bigger & Better
 The June event showcases the region's best entrepreneurial resources all in one place. The event is held at the Bend Convention Center.

Don't miss your opportunity to market directly to Central Oregon's business community in our **November 1** issue of Cascade Business News.

CASCADE BUSINESS NEWS
 March 7, 2018 • VOLUME 25 • ISSUE 5
 Enhancing & Promoting the Economic Vitality of Central Oregon Since 1994

Facebook Data Centers Contribute Nearly \$6 Billion in GDP
 Facebook Data Centers Contribute Nearly \$6 Billion in GDP. The data centers are a major source of economic activity in the region.

Convention Attention on the Rise
 Central Oregon Myriad Options for Meeting Events Boosts Local Economy. The region is becoming a popular destination for conferences and meetings.

Central Oregon Real Estate on Solid Ground
 Forecast Experts See Strong Trends But Tight Supply Keeps Prices High. The real estate market is showing signs of recovery.

REDMOND BUSINESSES — this is a great time to let the region know about your company and the people who make it special. We accept feature articles and photos. A display advertisement is an ideal complement to the editorial content. Please contact us to develop a successful marketing piece for your business.

CASCADE BUSINESS NEWS
 February 15, 2023 • VOLUME 30 • ISSUE 4
 Enhancing & Promoting the Economic Vitality of Central Oregon Since 1994

Classic Motor Car Company Celebrates 60-Year Milestone
 Classic Motor Car Company Celebrates 60-Year Milestone. The company has been a leader in the classic car restoration industry for decades.

Art in the High Desert Returns
 2023 Welcomes Back the Premier Central Oregon Art Show. The art show is a major cultural event in the region.

Family Business — America's Backbone
 Family Business — America's Backbone. Family businesses are the backbone of the U.S. economy.

Deadline for space & art is **October 25**.

Contact **Jeff Martin** at 541-388-5665 to reserve your ad space or email jeff@cascadebusiness.com.

Advertising materials are due **October 25** for this issue.